January 27, 2025

The Manager,
Listing Department, **BSE Limited,**Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai 400 001. **BSE Scrip Code: 542772**

The Manager, Listing Department, National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051.

NSE Symbol: 3600NE

Dear Sir / Madam,

<u>Subject: Outcome of the meeting of the Board of Directors of 360 ONE WAM LIMITED held on Monday, January 27, 2025</u>

Pursuant to the Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations, 2015"), we wish to inform you that the Board of Directors ("Board") of 360 ONE WAM LIMITED ("Company") at its meeting held today through audio-visual electronic communication has inter-alia approved:

- A. unaudited financial results (consolidated and standalone) of the Company for the quarter and nine months ended December 31, 2024;
- B. appointment of Mr. Sandeep Tandon (DIN: 00054553) as an Additional, Non-Executive, Independent Director of the Company with effect from January 27, 2025. The Board has recommended appointment of Mr. Sandeep Tandon as a Non-Executive, Independent Director of the Company for a period of five years from January 27, 2025, to January 26, 2030, (both days inclusive), to the shareholders of the Company for their approval at the ensuing extraordinary general meeting ("EGM") of the Company;
- C. acquisition of entire fully paid up equity share capital of Batlivala & Karani Securities India Private Limited ("B&K Securities" and having CIN U67120WB1998PTC087160) on a fully diluted basis from its existing shareholders ("Seller Group 1") wherein the total purchase consideration of Rs. 1774,24,00,000/- (Rupees one thousand seven hundred seventy four crores and twenty four lakhs only) ("Total Consideration 1") will be discharged in the following manner subject to necessary approval(s) of the SEBI, stock exchanges and other concerned regulatory authorities:
 - partly by payment of cash consideration amounting to Rs. 600,11,00,000/- (Rupees six hundred crores and eleven lakhs only), subject to adjustments agreed between the parties; and
 - 2. partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 1,00,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/- each, at a price of Rs. 1,174.13/- (Rupees one thousand one hundred and seventy four and paise thirteen only) per equity share, which is determined in accordance with the provisions of the Companies Act, 2013 and rules made thereunder and Chapter V of the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("ICDR Regulations"), subject to necessary approval of the shareholders of the Company by way of a special resolution;
- D. issue of 1,00,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/each, to the proposed allottees, at a price of Rs. 1,174.13/- (Rupees one thousand one hundred and seventy four and paise thirteen only) per equity share, which is determined in accordance

with the provisions of the Companies Act, 2013 and rules made thereunder and Chapter V of the ICDR Regulations, for consideration other than cash, being utilized for part discharge of the Total Consideration 1 for acquisition of entire fully paid up equity share capital of B&K Securities on fully diluted basis from the Seller Group 1, on a preferential issue basis, subject to the approval of shareholders of the Company by way of a special resolution at the upcoming EGM of the Company and any other approval(s) of the concerned regulatory authorities;

- E. acquisition of entire fully paid up equity share capital of Batlivala & Karani Finserv Private Limited ("B&K Finserv" and having CIN U29932MH2005PTC153510) on a fully diluted basis from its existing shareholders ("Seller Group 2"), subject to necessary approval(s) of concerned regulatory authorities, for total purchase consideration of Rs. 109,89,00,000/- (Rupees one hundred and nine crores and eighty nine lakhs only) ("Total Consideration 2") to be discharged in full by payment of cash;
- F. issue of upto 33,33,333 (thirty three lakhs thirty three thousand three hundred and thirty three) warrants on a preferential issue basis to Mr. Saahil Murarka at a price of Rs. 1,174.13/- (Rupees one thousand one hundred and seventy four and paise thirteen only) per warrant, which is determined in accordance with the provisions of the Companies Act, 2013 and rules made thereunder and Chapter V of the ICDR Regulations, which are convertible into or exchangeable at an option of the holder into equivalent number of fully paid-up equity share of the Company of face value of Re. 1/- each within a maximum period of 18 months from the date of allotment of warrants, subject to the approval of shareholders of the Company by way of a special resolution at the upcoming EGM of the Company and any other approval(s) of the concerned regulatory authorities; and
- G. the Board considered and analysed the request letters dated January 27, 2025, received from Mr. Nirmal Bhanwarlal Jain and Mr. Venkataraman Rajamani, promoters alongwith other members of the promoter group of the Company (as enlisted in the intimation submitted by the Company to the stock exchanges on January 27, 2025, in this regard) collectively referred to as "Part of Promoter Group Entities", seeking re-classification from "Promoter" category to "Public" category, under Regulation 31A of the Listing Regulations, 2015. The Board considered the same and was of the view that the said Part of Promoter Group Entities met the conditions specified in Regulation 31A of the Listing Regulations, 2015 and recommended the said request to the shareholders of the Company for their approval, subject to receipt of necessary approval(s) and/or no objection(s) from concerned regulatory authorities including SEBI/stock exchanges.

Upon commencement of dispatch of the notice of EGM to the shareholders, the Company shall intimate the same to the stock exchanges along with a copy of the said notice of EGM.

We further wish to inform you that today i.e. on January 27, 2025, the Company has entered into:

- I. Share Purchase and Share Subscription Agreement ("SPSSA") between the Company, Seller Group 1 and B&K Securities.
- II. Share Purchase Agreement ("SPA") between the Company, Seller Group 2 and B&K Finserv.
- III. Share Subscription Agreement ("SSA") between the Company and Mr. Saahil Murarka.

Upon consummation of the SPSSA, B&K Securities will become a wholly owned subsidiary of the Company with such of its subsidiaries, at the time of acquisition as may be agreed between the parties, will become the step down wholly owned subsidiary(ies) of the Company. Further, upon consummation of the SPA, B&K Finserv will become a wholly owned subsidiary of the Company.

Further, we have enclosed the following:

- 1. Results Update containing update on the unaudited financial results for the quarter and nine months ended December 31, 2024, as 'Annexure I';
- 2. Limited Review Report on unaudited consolidated financial results along with unaudited consolidated financial results for the quarter and nine months ended December 31, 2024, as 'Annexure II';
- 3. Limited Review Report on unaudited standalone financial results along with unaudited standalone financial results for the quarter and nine months ended December 31, 2024, as 'Annexure III';
- 4. Pursuant to Regulation 32 of the Listing Regulations, 2015, regarding statement of deviation / variation, if any, in the utilization of proceeds of a Qualified Institutions Placement, as 'Annexure IV-A';
- 5. Certificate pursuant to Regulation 54(3) of the Listing Regulations, 2015, from the statutory auditors of the Company regarding maintenance of security cover for the listed non-convertible debentures issued by the Company, as 'Annexure V';
- 6. Details required under point A(7) of Annexure 18 of the SEBI Circular bearing reference no. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024, ("SEBI Circular") with respect to appointment of Mr. Sandeep Tandon, as an Additional, Non-Executive, Independent Director of the Company, as 'Annexure VI';
- 7. Disclosures in respect of acquisition of B&K Securities as per point A(1) of the SEBI Circular, as 'Annexure VII';
- 8. Disclosures in respect of issue of equity shares of the Company on preferential basis as per point A(2) of the SEBI Circular as, 'Annexure VIII';
- 9. Disclosures in respect of execution of SPSSA as per point B(5) of the SEBI Circular in respect of B&K Securities, as 'Annexure IX';
- 10. Disclosures in respect of acquisition of B&K Finserv as per point A(1) of the SEBI Circular, as 'Annexure X'; and
- 11. Disclosures in respect of execution of SPA as per point B(5) of the SEBI Circular in respect of B&K Finserv, as 'Annexure XI';
- 12. Disclosures in respect of issue of warrants of the Company on preferential basis as per point A(2) of the SEBI Circular as, 'Annexure XII';
- 13. Disclosures in respect of execution of SSA as per point B(5) of the SEBI Circular in respect of the issuance of warrants of the Company, as 'Annexure XIII';
- 14. Press release in relation to the acquisition of B&K Securities and B&K Finserv as 'Annexure XIV'.

Kindly note that, the listed non-convertible debentures issued by the Company are secured by way of first mortgage on the immovable property, trade receivables, investments in bonds / debentures / units of mutual funds / AIFs and other fixed assets such that a security cover of 100% or higher as per the terms of offer document is maintained. Accordingly, as per the requirement of Regulation 54(2) of the Listing Regulations, 2015, we confirm that the Company is maintaining the 100% or higher security cover as required as per the terms of offer document.

Disclosure in accordance with Regulation 52(4) of the Listing Regulations, 2015, read with applicable SEBI circular(s) in respect of the listed commercial papers and non-convertible debentures of the Company, forms part of aforesaid standalone financial results enclosed herewith as **Annexure III**.

We further confirm that there was no new issue of non-convertible securities during the quarter ended December 31, 2024, by the Company and there is no outstanding balance of proceeds of previous issuance of non-convertible securities with the Company. Accordingly, statements under Regulation 52(7) and (7A) of the Listing Regulations, 2015, by the Company confirming the aforesaid, for the quarter ended December 31, 2024, are enclosed herewith as Annexure IV-B.

The meeting of the Board commenced at 2:00 p.m. (IST) and concluded at 3:40 p.m. (IST).

The aforesaid financial results shall be uploaded on the websites of the Stock Exchanges at www.nseindia.com and www.bseindia.com and on the website of the Company at https://ir.360.one/.

Please take the same on your records.

Thanking you. Yours truly,

For 360 ONE WAM LIMITED

Rohit Bhase Company Secretary ACS: 21409

Encl.: As above

Tel (91-22) 4876 5600 Fax (91-22) 4341 1895 Email secretarial@360.one www.360.one

360 ONE WAM Ltd. Results Update - Q3 FY25

Key Highlights

Q3 FY25 PAT AT RS 275 CRORE - UP 41.7% YoY

Q3 FY25 TOTAL REVENUES AT RS 678 CRORE - UP 45.4% YoY

OVERALL ASSETS UNDER MANAGEMENT (AUM) AT RS 5,79,222 CRORE AS ON DECEMBER 2024

ANNUAL RECURRING REVENUE (ARR) AUM AT RS 2,47,999 CRORE - UP 32.9% YOY AND 2.2% QoQ

360 ONE WAM TO ACQUIRE B&K SECURITIES, ONE OF INDIA'S LEADING BROKERAGE HOUSES

Rs in Crs.	Q3 FY25	Q2 FY25	Q-o-Q %	Q3 FY24	Y-o-Y %
Revenue from Operations	605	589	2.8%	439	37.7%
Annual Recurring Revenue	426	397	7.3%	338	26.2%
Transactional / Brokerage Income	179	191	-6.5%	102	75.7%
Other Income	73	30	145.9%	27	170.3%
Total Revenues	678	618	9.7%	467	45.4%
Total Expenses	319	299	6.7%	232	37.9%
Operating Profit Before Tax (OPBT)	286	289	-1.3%	208	37.4%
Profit before Tax	359	319	12.4%	235	52.7%
Profit After Tax incl. OCI	275	247	11.2%	194	41.7%

Mumbai, January 27, 2025: 360 ONE WAM Limited, one of India's largest wealth and alternates asset managers, announced its financial results for the guarter ended December 31, 2024.

Business Performance

- Assets under Management for 360 ONE stood at Rs 5,79,222 Crs, consisting of ARR AUM of Rs 2,47,999 Crs and
 Transactional / Brokerage AUM of Rs 3,31,223 Crs
 - Wealth Management: ARR AUM rose to Rs 1,62,749 Crs (+39% YoY) supported by robust growth across segments. Our 360 ONE Plus proposition saw growth of 49% YoY, while Distribution and Lending businesses grew by 32% YoY and 40% YoY respectively
 - Asset Management: ARR AUM increased to Rs 85,250 Crs (+23% YoY) mainly driven by growth in Listed Equity (+26% YoY), Private Equity (+24% YoY) and Credit (+17% YoY) and segments
- In Q2 FY25, **360 ONE Wealth successfully onboarded 60+ clients (with more than Rs 10 Crs ARR AUM)**. Clients, having total AUM of 10 Crs+, stand at 3,218 and account for 94% of Wealth AUM (excl. custody). Overall, the segment manages assets for 7,500+ relevant clients
- In January 2025, the Company has entered into a definitive agreement to acquire B&K Securities, one of the largest brokerages servicing leading foreign and domestic institutions, subject to regulatory approvals. This acquisition will strengthen 360 ONE's position as a market leader with the most comprehensive platform offering, enabling integration of research, advisory, and execution capabilities across a wider spectrum of services and new market segments
- CRISIL assigned a "Strong" rating (CRISIL ESG 65) to 360 ONE. The score is one of the highest amongst wealth and asset managers in India, and a reaffirmation of our strong commitment to holistic, long term ESG practices

Financial Performance for the quarter ended December 31, 2024

- Total Revenue increased by 45.4% YoY to Rs 678 Crs driven by strong growth in ARR AUM
- Revenue from Operations was Rs 605 Crs an increase of 37.7% YoY
- ARR revenue was Rs 426 Crs an increase of 26.2% YoY
- Combined ARR retention stood at 70 basis points (bps) vis-à-vis 68 basis points in Q2 FY25. Within that, Wealth Management retention was at 73 bps, while Asset Management retention was at 65 bps
- Consolidated Profit After Tax was Rs 275 Crs an increase of 41.7 % YoY as against Rs 194 Crs for Q3 FY24
- Tangible net worth stood at Rs 5,806 Crs. Tangible Return on Equity was at 24.1% in Q3 FY25

Mr. Karan Bhagat (Founder, MD & CEO) said "our focus continues to deliver a comprehensive platform for wealth and asset management, ensuring unmatched value for our clients and stakeholders. With the strategic acquisition of B&K, we are seamlessly integrating advisory, research, and execution capabilities. This, not only enhances our offerings, but also creates a powerful flywheel effect - compounding value creation and driving exceptional client outcomes across an expanding spectrum of services."

For further information, please contact:

Mr. Akshay Gavankar

Investor Relations | 360 ONE WAM Ltd.

Email: <u>ir@360.one</u> Phone: +91 86558 09111

Click here to register for conference call

Click here for investor presentation

360 ONE WAM Q3 FY25 Analyst Conference call is scheduled for Monday, January 27, 2025, at 5:30 PM IST

Chartered Accountants
Commerz III, 30th & 31st floors
International Business Park
Oberoi Garden City
Off. Western Express Highway
Goregaon (East)
Mumbai-400 063
Maharashtra, India

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF 360 ONE WAM LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **360 ONE WAM LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter and nine months ended December 31, 2024 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33, Regulation 52 and Regulation 54 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:

Sr no	Name of the Entities	Relationship
1	360 ONE WAM Limited	Parent
2	360 ONE Prime Limited (Formerly IIFL Wealth	Subsidiary
	Prime Limited)	
3	360 ONE Asset Management Limited (Formerly	Subsidiary
	IIFL Asset Management Limited)	·
4	360 ONE Portfolio Managers Limited	Subsidiary

5	360 ONE Distribution Services Limited (Formerly	Subsidiary
	IIFL Wealth Distribution Services Limited)	
6	360 ONE Investment Advisers & Trustee Services	Subsidiary
	Limited	-
7	360 ONE Asset Trustee Limited (Formerly IIFL	Subsidiary
	Trustee Limited)	
8	360 ONE IFSC Limited	Subsidiary
9	360 ONE Alternates Asset Management Limited	Subsidiary,
		incorporated on
		October 31,
		2023
10	360 ONE Asset Management (Mauritius) Limited	Subsidiary
	(Formerly IIFL Asset Management (Mauritius)	,
	Limited) '	
11	360 ONE Capital Pte Limited (Formerly IIFL	Subsidiary
	Capital Pte Limited)	
12	360 ONE INC. (Formerly IIFL Inc.)	Subsidiary
13	360 ONE Private Wealth (Dubai) Limited	Subsidiary
	(Formerly IIFL Private Wealth Management	,
	(Dubai) Limited)	
14	360 ONE Capital (Canada) Limited (Formerly IIFL	Subsidiary
	Capital (Canada) Limited)	
15	MAVM Angels Network Private Limited	Subsidiary

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the financial results of one subsidiary included in the consolidated unaudited financial results, whose interim financial results reflect total revenues of Rs. 305.20 Crore and Rs. 802.29 crore for the quarter and nine months ended December 31, 2024, total net profit after tax of Rs. 99.42 Crore and Rs. 211.68 Crore for the quarter and nine months ended December 31, 2024 and total comprehensive income of Rs 99.54 Crore and Rs. 211.75 Crore for the quarter and nine months ended December 31, 2024, as considered in the Statement. These financial results have been reviewed by other auditor whose report has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the other auditor and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated unaudited financial results includes the financial results of five subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect total revenue of Rs 13.01 crore and Rs 35.19 crore for the quarter and nine months ended December 31, 2024 respectively, total loss after tax of Rs 12.73 crore and Rs 33.51 crore for the quarter and nine months ended December 31, 2024 respectively and Total comprehensive loss of Rs 13.98 crore and Rs 32.32 crore for the guarter and nine months ended December 31, 2024 respectively, as considered in the Statement. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial results certified by the Management.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants

(Firm's Registration No. 117366W/W-100018)

Digitally signed by Anium Anjum Altaf Qazi Altaf Qazi Date: 2025.01.27 15:05:07 +05'30' Anjum A. Qazi

Partner

(Membership No. 104968)

(UDIN: 25104968BMMLDC7130)

Place: January 27, 2025

Date: Mumbai

CIN: L74140MH2008PLC177884

Regd. Office :- 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel West, Mumbai-400013, Maharashtra, India Statement of Consolidated Profit and Loss for the Quarter and Nine months ended December 31, 2024

		Quarter ended		Nine mon	ths ended	(₹ In Crore) Year ended
	D		December 31, 2023	December 31, 2024 December 31, 2023		
Particulars	December 31, 2024	September 30, 2024 Unaudited	Unaudited	Unaudited	Unaudited	March 31, 2024 Audited
	Unaudited (Refer Note 13)	(Refer Note 13)	(Refer Note 13)	Onaudited	Olladdited	Audited
1. Income						
Revenue from operations		1				
(i) Interest Income						
- Loans	207.36	198.99	153.70	592.79	414.12	578.25
- Others	54.22	53.96	49.31	172.40	130.31	188.11
(ii) Dividend & Distribution income on investments	0.03	0.05	0.49	0.09	1.27	1.84
(iii) Fees and commission Income	379.04	521.59	345.73	1,321.40	952.61	1,277.72
(iv) Net gain on fair value changes	119.18	90.56	80.55	387.64	216.98	310.96
(v) Sale of products	-	-			4.745.00	150.15
(I) Total Revenue from operations	759.83	865.15	629.78	2,474.32	1,715.29	2,507.03
(II) Other Income	174.51	27.67	40.89	288.38	158.24 1,873.53	417.70
(III) Total Income (I+II)	934.34	892.82	670.67	2,762.70	1,873.53	2,924.73
2. Expenses						
(i) Finance Costs	222.22	232.29	166.90	668.82	436.65	643.49
(ii) Fees and commission expense	19.35	232.23	23.44	63.88	67.79	114.48
(iii) Impairment on financial instruments	3.72	1.49	2.04	5.95	0.30	3.37
(iv) Purchases of Stock-in-trade	3.72	1.45	2.04			150.04
(v) Employee Benefits Expenses	231.67	218.33	167.49	637.70	470.32	686.69
(vi) Depreciation and amortisation expenses	17.17	17.23	13.87	50.86	40.09	56.64
(vii) Other expenses	81.41	80.66	61.90	225.31	172.73	261.48
(IV) Total Expenses	575.54	573.72	435.64	1,652.52	1,187.88	1,916.19
(V) Profit before Exceptional Item and tax (III - IV)	358.80	319.10	235.03	1,110.18	685.65	1,008.54
Exceptional Item (Net of Taxes) (Refer Note 8)	336.60	313.10	233.03	87.63	003.03	1,008.54
(VI) Profit before tax^	358.80	319.10	235.03	1,022.55	685.65	1,008.54
(VI) FIGHT BEIOTE LAX.	330.60	313.10	233.03	1,022.33	003.03	1,008.54
(VII) Tax Expense:					 	
(i) Current Tax	52.02	88.33	42.21	237.34	127.50	157.92
(ii) Deferred Tax	30.31	(14.72)	0.71	19.51	(3.45)	46.41
	82.33	73.61	42.92	256.85	124.05	204.33
Total Tax Expense	82.33	/5.61	42.32	230.83	124.03	204.33
(VIII) Profit for the period/year(VI-VII)	276.47	245.49	192.11	765.70	561.60	804.21
(VIII) Profit for the period/year(VI-VII)	2/6.4/	245.49	192.11	763.70	301.00	804.21
(IX) Profit for the period / year attributable to					-	
Owners of the Company	276.47	245.49	192.11	765.70	561.89	804.21
Non-controlling interest	270.47	245.45	- 132.11	703.70	(0.29)	- 004.23
Non-controlling interest		1	_		(0.23)	
(X) Other Comprehensive Income	 	 			<u> </u>	
		1			†	
(A) (i) Items that will not be reclassified to profit or loss						
- Remeasurements of defined benefits (assets)/liabilities	(0.14	(1.66)	(0.41)	(1.95	(2.99)	(3.48
Terreasurements of defined benefits (assets)/ habilities	(0.14	(1.00)	(0.11)	(2133	(2.55)	15.110
(ii) Income tax relating to items that will not be reclassified to profit or loss	0.05	0.41	0.10	0.49	0.75	0.87
Subtotal (A)	(0.09	(1.25	(0.31)	(1,46	(2.24)	(2.61
	(0.03	(1.23	(0.51)	(1.40	(2.24)	(2.0.
(B) (i) Items that will be reclassified to profit or loss						
- Foreign currency translation reserve	(1.45	3.02	2.21	1.31	1.23	0.20
		1				
(ii) Income tax relating to items that will be reclassified to profit or loss					-	
Subtotal (B)	(1.45) 3.02	2.21	1.31	1.23	0.20
Total Other Comprehensive (Loss)/Income	(1.54		1.90	(0.15) (1.01)	(2.4:
						·
Other Comprehensive (Loss)/Income for the period/year attributable to:			1			
Owners of the Company	(1.54	-		(0.15		(2.4
Non-controlling interest	-	-	-	-	#0.00	-
	ļ				-	
(XI) Total Comprehensive Income for the period/year (VIII+X) (Comprising Profit and Other comprehensive (Loss)/Income for the period/year)	274.93	247.26	194.01	765.55	560.59	801.8
Total Comprehensive Income for the period / year attributable to:	 					
Owners of the Company	274.93	247.26	194.01	765.55	560.88	801.8
Non-controlling interest	2/4.93	247.20	154.01	/05.53	(0.29)	001.8
THE CONTROLLING MICE CO.		 	 	<u> </u>	(0.29)	
(XII) Paid up Equity Share Capital (Face value of ₹1 each) (Refer Note 5 and Note	 		 			
(6)	38.83	36.47	35.84	38.83	35.84	35.8
(XIII) Other Equity (excluding Revaluation reserve)	 	 	 	 	 	3,413.8
hand and foresteen Business (All 1990) And	+	 	+	 		3,413.0
(XIV) Earnings per equity share	 	1	 	 	1	
Basic (In ₹) * - After Exceptional Item	7.26	6.75	5.36	20.78	3 15.72	22.4
Basic (In ₹) * - Before Exceptional Item	7.26					22.4
Diluted (In ₹) * - After Exceptional Item	6.96			19.93		
						21.8
Diluted (In ₹) * - Before Exceptional Item	6.96	6.47	5.21	22.2:	. 15.32	21.8

^{*} Profit before tax is after exceptional item and tax thereon.
Amount less than ₹100,000
* Quarter numbers are not annualised

SKINS

Karan Bhagat Managing Director (DIN: 03247753)



Date : January 27, 2025

Place : Mumbai

CIN: L:74140MH2008PIC177884 Regd. Office: - 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai-400013, Maharashtra, India

1. The Company and its subsidiaries are engaged in finance and financial services activities. On a consolidated basis, the Company has identified two reportable segments namely (i) Wealth Management and (ii) Asset Management. The disclosures in terms of Indian Accounting Standard 108 (Ind AS) on "Operating Segment" as specified under section 133 of Companies Act, 2013 for the Group is as under:

		Quarter ended		Nine mon	ths ended	(Rs. In Crores
	December 31, 2024	September 30, 2024	December 31, 2023	December 31, 2024	December 31, 2023	March 31, 2024
Particulars	Unaudited	Unaudited	Unaudited			
	(Refer Note 13)	(Refer Note 13)	(Refer Note 13)	Unaudited	Unaudited	(Audited)
Segment Revenue	<u> </u>	,	,			
1. Wealth Management	757.72	723.45	526.70	2,245.70	1,450.45	2,341.7
2. Asset Management	176.49	169.37	143.94	516.75	422.94	579.7
Total Segment Revenue	934.21	892.82	670.64	2,762.45	1,873.39	2,921.5
Jnallocated	0.13	1.8	0.03	0.25	0.14	3.2
Total Segment Revenue	934.34	892.82	670.67	2,762.70	1,873.53	2,924.7
Segment Result (Profit before Tax) - After Exceptional Item						
1. Wealth Management	266.06	217.37	160.91	732.50	461.58	711.6
2. Asset Management	92,61	101.73	74.09	289.80	223.93	293.6
Total Segment Results	358.67	319.10	235.00	1,022.30	685.51	1,005.3
Unallocated	0.13		0.03	0.25	0.14	3.2
Total Segment Results	358.80	319.10	235.03	1,022.55	685.65	1,008.5
Segment Result (Profit before Tax) - Before Exceptional Item						
1. Wealth Management	266.06	217.37	160.91	820.13	461.58	711.6
2. Asset Management	92.61	101.73	74.09	289.80	223.93	293.6
Total Segment Results Unallocated	358.67 0.13	319.10	235.00	1,109.93	685.51 0.14	1,005.3
Total Segment Results	358.80	319.10	235.03	1,110.18	685.65	1,008.5
Total Segment Nesuris	338.80	319.10	233.03	1,110.18	003.03	1,008.3
Segment Assets						
1. Wealth Management	16,449.71	14,855.03	13,448.23	16,449.71	13,448.23	14,467.5
2. Asset Management	1,409.27	670.70	429.54	1,409.27	429.54	429.9
Total	17,858.98	15,525.73	13,877.77	17,858.98	13,877.77	14,897.5
Unallocated	275.00	220.50	207.92	275.00	207.92	221.2
Total Segment Assets	18,133.98	15,746.23	14,085.69	18,133.98	14,085.69	15,118.8
Segment Liabilities						
Wealth Management	11,463.79	11,695.26	10,647.14	11,463.79	10,647.14	11,513.7
2. Asset Management	69.39	57.60	40.22	69.39	40.22	75.7
Total	11,533.18	11,752.86	10,687.36	11,533.18	10,687.36	11,589.5
Unallocated	139.02	85.23	61.53	139.02	61.53	79.5
Total Segment Liabilities	11,672.20	11,838.09	10,748.89	11,672.20	10,748.89	11,669.1
Total Schiller Edibilities	11,072.20	11,838.03	10,748.83	11,072.20	10,740.03	11,005.3
Capital Employed						
(Segment Assets less Segment liabilities)						
1. Wealth Management	4,985.92	3,159.77	2,801.09	4,985.92	2,801.09	2,953.
2. Asset Management	1,339.88	613.10	389.32	1,339.88	389.32	354.
Total capital employed in Segments	6,325.80	3,772.87	3,190.41	6,325.80	3,190.41	3,308.
Unallocated	135.98	135.27	146.39	135.98	146.39	141.
Total Capital Employed	6,461.78	3,908.14	3,336.80	6,461.78	3,336.80	3,449.





CIN: L74140MH2008PLC177884

Regd. Office :-360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai-400013, Maharashtra, India

- 2. The above consolidated unaudited financial results for the quarter and nine months ended December 31, 2024, have been reviewed and recommended by the Audit Committee and approved by the Board of Directors of 360 ONE WAM Limited (the "Company") at its meeting held on January 27, 2025. The Statutory Auditors of the Company have carried out the Limited Review of the aforesaid results.
- 3. These consolidated unaudited financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim Financial Reporting ("Ind AS 34") prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principal generally accepted in India and in accordance with the requirements of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended.
- 4. During the quarter and nine months ended December 31, 2024, the Nomination and Remuneration Committee of the Board of Directors granted 2,227,721 and 3,557,721 stock options respectively, representing equal number of equity shares of face value of ₹1/- each in the Company to the eligible employees under the IIFL Wealth Employee Stock Option Scheme 2019, IIFL Wealth Employee Stock Option Scheme 2022 and 360 ONE Employee Stock Option Scheme 2022 and 360 ONE Employee Stock Option Scheme 2023. None of the stock options were vested or exercised during the said period.
- 5. The Company, during the quarter and nine months ended December 31, 2024 has allotted 1,358,590 and 7,202,838 equity shares of ₹1/- each, fully paid up, respectively, on exercise of options by employees, in accordance with the Company's Employee Stock Option Scheme(s).
- 6. On October 29, 2024, the Company through Qualified Institutional Placement (QIP) allotted 22,211,253 equity shares to eligible Qualified Institutional Buyers (QIBs) at a price of ₹ 1,013/- per Equity Share (including a premium of ₹ 1,012/- per equity share) aggregating ₹ 2,250.00 Crores pursuant to the issue in accordance with provisions of SEBI ICDR Regulations.
- 7. During the quarter ended December 31, 2024, no interim dividend was paid. Total dividend, declared and paid during the nine months ended December 31, 2024 amounted to ₹216.69 Crores.
- 8. The Company had entered into a settlement deed on July 30, 2024 to settle the Proceedings in respect of civil suit brought by Mr. Prashant Hasmukh Manek & Others in the High Court of England & Wales against 360 ONE WAM entities subject to payment of a Settlement sum of GBP 11.10 million to be paid by the Company. An amount of ₹117.10 Crore was provided in the books of the Company during the quarter ended June 30, 2024 and accordingly, an amount of ₹87.63 crore has been disclosed as an exceptional item, net of applicable taxes, in the Statement of Consolidated Profit and Loss for the nine months ended December 31, 2024. The Company has already paid the settlement amount and has received an order dated September 18, 2024 from the aforesaid High Court confirming the discharge of the Company, 360 ONE Asset Management (Mauritius) Ltd. (Formerly known as IIFL Asset Management (Mauritius) Limited) and 360 ONE Capital Pte Ltd. (Formerly known as IIFL Capital Pte. Ltd.) and conclusion of the Suit.





CIN: L74140MH2008PLC177884

Regd. Office :-360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai-400013, Maharashtra, India

9. The below table specifies amounts of capital infusion done by the Company in its wholly owned subsidiaries:

Rs. In crores

Subsidiary Name	During the quarter ended December 31,	During the nine months ended
	2024	December 31, 2024
360 ONE Prime Limited (formerly known as	1,199.80	1,199.80
IIFL Wealth Prime Limited)		
360 ONE Alternates Asset Management	800.00	820.00
Limited		
360 ONE Inc. (formerly known as IIFL Inc.)	-	8.35
360 ONE Private Wealth (Dubai) Limited	-	20.99
(formerly known as IIFL Private Wealth		
Management (Dubai) Limited)		

- 10. During the nine months ended December 31, 2024, the Company had entered into a Share Purchase and Share Subscription Agreement with Times Internet Limited to acquire 100% of Moneygoals Solution Limited (MGSL) and Banyantree Services Limited(BTSL) (collectively known as ET Money) on June 12, 2024. The total consideration for the said acquisition amounts to ₹365.83 Crores which will be partly discharged by payment of cash consideration of ₹85.83 Crores and partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 3,590,000 fully paid-up equity shares of the Company of face value ₹1/- at a price of ₹779.93/-. As on December 31, 2024, the transaction is yet to be consummated pending regulatory approvals. Upon consummation of the transaction, MGSL will become a wholly owned subsidiary of the Company.
- 11. The Board of the Company, at its meeting held on January 27, 2025, approved the acquisition of the entire paid-up equity share capital of Batlivala & Karani Securities India Private Limited and Batlivala & Karani Finserv India Private Limited, by the Company for a total consideration of ₹1,884.13 Crores which will be partly discharged by payment of cash consideration of ₹710.00 Crores, subject to working capital adjustments, and partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 1 Crore fully paid-up equity shares of the Company of face value ₹1/- at a price of ₹1,174.13/- per share in accordance with Chapter V of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("ICDR Regulations"). The acquisition is subject to necessary approvals including of the shareholders of the Company, the concerned stock exchanges and other regulatory authorities.
- 12. As on December 31, 2024, the Company has the below mentioned wholly owned subsidiaries:
 - 360 ONE Prime Limited (Formerly known as IIFL Wealth Prime Limited)
 - 360 ONE Asset Management Limited (Formerly known as IIFL Asset Management Limited)
 - 360 ONE Distribution Services Limited (Formerly known as IIFL Wealth Distribution Services Limited)
 - 360 ONE Portfolio Managers Limited
 - 360 ONE Investment Adviser and Trustee Services Limited
 - 360 ONE Asset Trustee Limited (Formerly known as IIFL Trustee Limited)
 - 360 ONE IFSC Limited
 - 360 ONE Foundation
 - MAVM Angels Network Private Limited
 - 360 ONE Alternates Asset Management Limited (Incorporated on October 31, 2023)



CIN: L74140MH2008PLC177884

Regd. Office :-360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai-400013, Maharashtra, India

- 360 ONE Asset Management (Mauritius) Limited (Formerly known as IIFL Asset Management (Mauritius) Limited)
- 360 ONE Inc (Formerly known as IIFL Inc.)
- 360 ONE Private Wealth (Dubai) Limited (Formerly known as IIFL Private Wealth Management (Dubai) Limited)
- 360 ONE Capital Pte. Limited (Formerly known as IIFL Capital Pte. Limited)
- 360 ONE Capital (Canada) Limited (Formerly known as IIFL Capital (Canada) Limited)
- 13. The figures for the quarter ended December 31, 2024 and December 31, 2023 are the balancing figures between unaudited figures in respect of the nine months ended December 31, 2024 and December 31, 2023 and the unaudited figures of the half year ended September 30, 2024 and September 30, 2023 respectively. The figures for the quarter ended September 30, 2024 are the balancing figures between unaudited figures in respect of the half year ended September 30, 2024 and the unaudited figures of the quarter ended June 30, 2024.
- 14. Previous period/year figures have been regrouped to make them comparable with those of current period/year.

For and on behalf of the Board of Directors

Date: January 27, 2025

Place: Mumbai

Karan Bhagat

Managing Director (DIN: 03247753)

Chartered Accountants Commerz III, 30th & 31st floors International Business Park Oberoi Garden City Off. Western Express Highway Goregaon (East) Mumbai-400 063 Maharashtra, India

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF 360 ONE WAM LIMITED

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of 360
 ONE WAM LIMITED ("the Company"), for the quarter and nine months ended December 31,
 2024 ("the Statement"), being submitted by the Company pursuant to the requirement of
 Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure
 Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33, Regulation 52 and Regulation 54 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Anjum Digitally signed by Anjum Altaf Qazi
Altaf Qazi Date: 2025.01.27
15:04:37 +05'30'

Anjum A. Qazi (Partner) ship No. 104968)

(Membership No. 104968) (UDIN: 25104968BMMLDB8932)

Place: Mumbai

Date: January 27, 2025

CIN: L74140MH2008PLC177884

Regd. Office :- 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel West, Mumbai 400013, Maharashtra, India Standalone Statement of Profit and Loss for the Quarter and Nine months ended December 31, 2024

						(₹ In Crore
		Quarter ended		Nine month	ns ended	Year ended
Particulars	December 31, 2024	September 30, 2024	December 31, 2023	December 31, 2024	December 31, 2023	March 31, 2024
Farticulars	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	(Refer Note 16)	(Refer Note 16)	(Refer Note 16)			
1. Income	•	· · · · · · · · · · · · · · · · · · ·				
Revenue from operations						
(i) Fees and commission income	25.28	127.83	67.59	165.54	138.46	150.8
(I) Total Revenue from operations	25.28	127.83	67.59	165.54	138.46	150.8
(II) Other Income (Refer Note 8)	139.92	143.75	140.66	454.81	513.19	817.4
(III) Total Income (I+II)	165.20	271.58	208.25	620.35	651.65	968.3
2. Expenses						
(i) Finance Costs	29.85	33.42	22.11	88.36	57.49	86.
(ii) Fees and commission expense	0.03	6.67	2.01	6.70	2.02	4.
(iii) Impairment on financial instruments	0.05	0.40	(0.01)	0.49	3.31	3.
(iv) Employee Benefits expenses	14.47	18.56	12.29	47.35	33.14	46.
(v) Depreciation and amortisation expenses	4.39	4.66	3.44	13.22	10.50	14.
(vi) Other expenses	13.05	27.42	15.35	61.95	36.72	77.
(IV) Total Expenses	61.84	91.13	55.19	218.07	143.18	232.
(V) Profit before Exceptional Item and tax (III - IV)	103.36	180.45	153.06	402.28	508.47	735.
Exceptional Item (Net of Taxes) (Refer Note 9)	-	-	-	87.63	-	
(VI) Profit before tax ^	103.36	180.45	153.06	314.65	508.47	735.
(VII) Tax Expense:						
(i) Current Tax		42.81	16.64	74.99	32.44	10
(ii) Deferred Tax	24.61	(21.03)	(6.80)	(24.46)	(2.32)	46.
Total Tax Expense	24.61	21.78	9.84	50.53	30.12	56.
Total Tax Expense	24.01	21.70	5.04	50.55	30122	30.
(VIII) Profit for the period / year (VI-VII)	78.75	158.67	143.22	264.12	478.35	679.
` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `				***************************************		
(IX) Other Comprehensive Income						
Items that will not be reclassified to profit or loss						
-Remeasurements of defined benefits (assets)/liabilities	#0.00	(0.09)	0.03	(0.08)	(0.17)	(0.
-Income tax relating to items that will not be reclassified to profit or	(40.00)	2.02	(0.04)	0.02	0.04	
OSS	(#0.00)	0.02	(0.01)	0.02	0.04	0
Other Comprehensive Income/(Loss) for the period/year	#0.00	(0.07)	0.02	(0.06)	(0.13)	(0.
	70.00	(0.07)	0.02	(0.00)	(0.13)	
(X) Total Comprehensive Income for the period / year (VIII+IX)				92 29	l	
(Comprising Profit and Other Comprehensive Income/(Loss) for	78.75	158.60	143.24	264.06	478.22	678.
the period / year)						
					· · · · · · · · · · · · · · · · · · ·	***************************************
(XI) Paid up Equity Share Capital (Face value of ₹ 1/- each)						
Refer Note 5 and Note 6)	38.83	36.47	35.84	38.83	35.84	35
relet Note 3 and Note 6/						
(XII) Other Equity (excluding Revaluation reserve)						2,522
(Ant) Other Equity (excluding nevaluation reserve)						2,522
(XIII) Earnings per equity share						
Basic (In ₹) * - After Exceptional Item	2.07	4.36	4.00	7.17	13.39	18
Basic (In ₹) * - Before Exceptional Item	2.07	4.36	4.00	9.55	13.39	18
Diluted (In ₹) * - After Exceptional Item	1.98	4.18	3.88	6.88	13.05	18
Diluted (In ₹) * - Before Exceptional Item	1.98	4.18	3.88	9.16	13.05	18
Shares (iii i) Defore Exceptionaritem	1.56	4.18	3.00	9.16	13.03	

Profit before tax is after exceptional item and tax thereon.
Amount less than Rs. 100,000
* Quarter numbers are not annualised

For and on behalf of the Board of Directors

Karan Bhagat Managing Director (DIN: 03247753)





CIN: L74140MH2008PLC177884

Regd. Office :- 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel West, Mumbai 400013, Maharashtra, India

- The above standalone unaudited financial results of the Company for the quarter and nine months ended December 31, 2024, have been reviewed and recommended by the Audit Committee and approved by the Board of Directors of 360 ONE WAM Limited (the "Company") at its meeting held on January 27, 2025. The Statutory Auditors of the Company have carried out the Limited Review of the aforesaid results.
- 2. These standalone unaudited financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim Financial Reporting ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 read with relevant Rules issued there under and other accounting principles generally accepted in India and in accordance with the requirements of Regulation 33, Regulation 52 and Regulation 54 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended.
- 3. The Company's main business is Wealth Management Services comprising of transaction structuring, syndication and advisory services relating to financial products to its clients as a part of wealth management. All activities of the Company are carried out in India. As such there are no separate reportable segments as per the Indian Accounting Standard 108 ("Ind AS 108") on Operating Segments.
- 4. During the quarter and nine months ended December 31, 2024, the Nomination and Remuneration Committee of the Board of Directors granted 2,227,721 and 3,557,721 stock options respectively, representing equal number of equity shares of face value of ₹ 1/- each in the Company to the eligible employees under the IIFL Wealth Employee Stock Option Scheme − 2019, IIFL Wealth Employee Stock Option Scheme − 2021, IIFL Wealth Employee Stock Option Scheme − 2022 and 360 ONE Employee Stock Option Scheme 2023. None of the stock options were vested or exercised during the said period.
- 5. The Company, during the quarter and nine months ended December 31, 2024 has allotted 1,358,590 and 7,202,838 equity shares of ₹1/- each, fully paid up, respectively, on exercise of options by employees, in accordance with the Company's Employee Stock Option Scheme(s).
- 6. On October 29, 2024, the Company through Qualified Institutional Placement (QIP) allotted 22,211,253 equity shares to eligible Qualified Institutional Buyers (QIBs) at a price of ₹ 1,013/- per Equity Share (including a premium of ₹ 1,012/- per equity share) aggregating ₹ 2,250.00 Crores pursuant to the issue in accordance with provisions of SEBI ICDR Regulations.
- 7. During the quarter ended December 31, 2024 no interim dividend was paid. Total dividend, declared and paid during the nine months ended December 31, 2024 amounted to ₹216.69 Crores.
- 8. During the quarter and nine months ended December 31, 2024, the Company received dividend amounting to ₹NIL and ₹194.20 Crores respectively (for the quarter ended September 30, 2024 ₹95.05 Crores, for the quarter and nine months ended December 31, 2023 ₹109.89 Crores and ₹361.43 Crores respectively, for the year ended March 31, 2024 ₹479.87 Crores) from its subsidiary companies.
- 9. The Company had entered into a settlement deed on July 30, 2024 to settle the Proceedings in respect of civil suit brought by Mr. Prashant Hasmukh Manek & Others in the High Court of England & Wales against 360 ONE WAM entities subject to payment of a Settlement sum of GBP 11.10 million to be paid by the Company. An amount of ₹117.10 Crore was provided in the books of the Company and accordingly, an amount of ₹87.63 crore has been disclosed as an exceptional item, net of applicable taxes, in the Standalone Statement of Profit and Loss for the nine months ended December 31, 2024. The Company has already paid the settlement amount and has received an order, dated September 18, 2024 from the aforesaid High Court confirming the discharge of the Company, 360 ONE Asset Management (Mauritius) Ltd. (Formerly known as IIFL Asset Management (Mauritius) Limited) and 360 ONE Capital Pte Ltd. (Formerly known as IIFL Capital Pte. Ltd.) and conclusion of the suit.





CIN: L74140MH2008PLC177884

Regd. Office :- 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel West, Mumbai 400013, Maharashtra, India

10. The below table specifies amounts of capital infusion done by the Company in its wholly owned subsidiaries:

Rs. In crores

Subsidiary Name	During the quarter ended December 31, 2024	During the nine months ended December 31, 2024
360 ONE Prime Limited (formerly known as IIFL Wealth Prime Limited)	1,199.80	1,199.80
360 ONE Alternates Asset Management Limited	800.00	820.00
360 ONE Inc. (formerly known as IIFL Inc.)	-	8.35
360 ONE Private Wealth (Dubai) Limited (formerly known as	-	20.99
IIFL Private Wealth Management (Dubai) Limited)		

- 11. During the nine months ended December 31, 2024 the Company had entered into a Share Purchase and Share Subscription Agreement with Times Internet Limited to acquire 100% of Moneygoals Solution Limited(MGSL) and Banyantree Services Limited(BTSL) (collectively known as ET Money) on June 12, 2024. The total consideration for the said acquisition amounts to ₹365.83 Crores which will be partly discharged by payment of cash consideration of ₹85.83 Crores and partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 3,590,000 fully paid-up equity shares of the Company of face value ₹1/- at a price of ₹779.93/-. As on December 31, 2024, the transaction is yet to be consummated pending regulatory approvals. Upon consummation of the transaction, MGSL will become a wholly owned subsidiary of the Company and BTSL will become the step down wholly owned subsidiary of the Company.
- 12. The Board of the Company, at its meeting held on January 27, 2025, approved the acquisition of the entire paid-up equity share capital of Batlivala & Karani Securities India Private Limited and Batlivala & Karani Finserv India Private Limited, by the Company for a total consideration of ₹1,884.13 Crores which will be partly discharged by payment of cash consideration of ₹710.00 Crores, subject to working capital adjustments, and partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 1 Crore fully paid-up equity shares of the Company of face value ₹1/- at a price of ₹1,174.13/- per share in accordance with Chapter V of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("ICDR Regulations"). The acquisition is subject to necessary approvals including of the shareholders of the Company, the concerned stock exchanges and other regulatory authorities.
- 13. The listed secured non-convertible debentures are secured by way of a first mortgage on immovable property, Trade Receivables, Investments in Bonds/Debentures, units of Mutual Funds/AIFs and Other Fixed Assets such that a security cover of 100% or higher as per the terms of the offer document is maintained till the time of maturity.
- 14. Disclosure in compliance with Regulation 52(4) of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 is attached as Annexure 1.
- 15. As on December 31, 2024, the Company has the below mentioned wholly owned subsidiaries:
 - 360 ONE Prime Limited (Formerly known as IIFL Wealth Prime Limited)
 - 360 ONE Asset Management Limited (Formerly known as IIFL Asset Management Limited)
 - 360 ONE Distribution Services Limited (Formerly known as IIFL Wealth Distribution Services Limited)
 - 360 ONE Portfolio Managers Limited
 - 360 ONE Investment Adviser and Trustee Services Limited
 - 360 ONE Asset Trustee Limited (Formerly known as IIFL Trustee Limited)

360 ONE IFSC Limited





CIN: L74140MH2008PLC177884

Regd. Office :- 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel West, Mumbai 400013, Maharashtra, India

- 360 ONE Foundation
- MAVM Angels Network Private Limited
- 360 ONE Alternates Asset Management Limited (Incorporated on October 31, 2023)
- 360 ONE Asset Management (Mauritius) Limited (Formerly known as IIFL Asset Management (Mauritius)
 Limited)
- 360 ONE Inc (Formerly known as IIFL Inc.)
- 360 ONE Private Wealth (Dubai) Limited (Formerly known as IIFL Private Wealth Management (Dubai) Limited)
- 360 ONE Capital Pte. Limited (Formerly known as IIFL Capital Pte. Limited)
- 360 ONE Capital (Canada) Limited (Formerly known as IIFL Capital (Canada) Limited)
- 16. The figures for the quarter ended December 31, 2024 and December 31, 2023 are the balancing figures between unaudited figures in respect of the nine months ended December 31, 2024 and December 31, 2023 and the unaudited figures of the half year ended September 30, 2024 and September 30, 2023 respectively. The figures for the quarter ended September 30, 2024 are the balancing figures between unaudited figures in respect of the half year ended September 30, 2024 and the unaudited figures of the quarter ended June 30, 2024.
- 17. Previous period/year figures have been regrouped to make them comparable with those of current period/year.

For and on behalf of the Board of Directors

Date: January 27, 2025

Place: Mumbai

Karan Bhagat

·Managing Director

(DIN: 03247753)

CIN: L74140MH2008PLC177884

Regd. Office :- 360 ONE Centre, Kamala City, Senapati Bapat Marg, Lower Parel West, Mumbai 400013, Maharashtra, India

Annexure 1

Disclosure in compliance with Regulation 52(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, for the Nine Months ended December 31, 2024

C-N-	Destinden:	Nine month	Nine months ended				
Sr No	Particulars	December 31, 2024	December 31, 2023				
1	Debt equity ratio (Refer Note 1)	0.21	0.56				
2	Debt service coverge ratio (Refer Note 2) (annualised)	0.59	0.54				
3	Interest service coverage ratio (Refer Note 3)	5.55	9.85				
4	Outstanding Redeemable Preference Shares (Quantity) (Refer Note 4)	Not applicable	Not applicable				
5	Outstanding Redeemable Preference Shares (in Lakhs) (Refer Note 4)	Not applicable	Not applicable				
6	Capital Redemption Reserve (Refer Note 5)	Not applicable	Not applicable				
7	Debenture Redemption Reserve (Refer Note 6)	Not applicable	Not applicable				
8	Net worth (Rs. in Crore) (Refer Note 7)	5,068.85	2,486.07				
9	Net profit after tax (Rs. in Crore)	264.12	478.35				
10	Earnings per share : (Not annualised)						
	Basic (in ₹) - After Exceptional Item	7.17	13.39				
	Basic (in ₹) - Before Exceptional Item	9.55	13.39				
	Diluted (in ₹) - After Exceptional Item	6.88	13.05				
	Diluted (in ₹) - Before Exceptional Item	9.16	13.05				
11	Current ratio (Refer Note 8)	Not applicable	Not applicable				
12	Long term debt to working capital (Refer Note 8)	Not applicable	Not applicable				
13	Bad debts to Accounts receivable ratio (Refer Note 9)	0.01	0.00				
14	Current liability ratio (Refer Note 8)	Not applicable	Not applicable				
15	Total debts to total assets ratio (Refer Note 10)	0.15	0.28				
16	Debtors turnover ratio (Refer Note 11)	3.08	2.99				
17	Inventory turnover ratio (Refer Note 12)	Not applicable	Not applicable				
18	Operating margin (%) (Refer Note 13)	Not applicable	Not applicable				
19	Net profit margin (%) (Refer Note 14)*	43%	73%				
20	Sector specific equivalent ratios, as applicable	Not applicable	Not applicable				

includes Exceptional Item

Notes:

Notes:	
1	Debt equity ratio = Total Borrowings/(Equity share capital+Other Equity).
_	Debt service coverage ratio = (Profit before tax, Exceptional Item and Finance cost excluding Ind AS 116 impact)/(Total borrowings+Finance
2	cost excluding Ind AS 116 impact).
2	Interest service coverage ratio = (Profit before tax, Exceptional Item and Finance cost excluding Ind AS 116 impact)/Finance cost excluding
3	Ind AS 116 impact.
4	The Company does not have any redeemable preference shares.
5	The Company does not have any Capital Redemption Reserve.
6	The Company does not have any Debenture Redemption Reserve.
7	Networth means Equity share capital and Other equity.
8	The Company prepares the financial statements as per Division III of Schedule III of Companies Act, 2013 which does not require the assets
0	and liabilities to be bifurcated into Current / Non-current assets and liabilities. Hence this ratio is not applicable.
9	Bad debts to Account receivable ratio = Provision for Expected credit loss/Gross Trade receivables.
10	Total debts to total assets ratio = Total Borrowings/Total Assets.
11	Debtors turnover ratio = Fees and commission income/Average Trade receivables for the quarter.
12	The Company does not hold any inventory.
13	The Company is not a manufacturing company and hence operating margin is not applicable.
14	Net profit margin = Total Comprehensive Income/Total Income.







Statement on Deviation / Variation in utilisation of funds raised

Name of listed entity				360 ONE WAM LIMITED				
Mode of Fu	nd Raising			Qualified Institutions Placement				
Date of Raising Funds				Oc	tober 29, 2	024		
Amount Raised				hu nir	ndred and	9,289/- (Rupees tw forty nine crores i housand two hun	ninety	nine lakhs
Report filed	l for Quarter e	ended		De	cember 31,	2024		
Monitoring	Agency			Ар	plicable			
Monitoring	Agency Name	e, if applicable	9	CA	RE Ratings	Limited		
Is there a Deviation / Variation in use of funds raised						0		
in terms of	If yes, whether the same is pursuant to change in terms of a contract or objects, which was approved by the shareholders			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
If Yes, Date	of sharehold	er Approval		Not Applicable				
		ation / Variati		Not Applicable				
		ommittee afte	er review					
***************************************	of the auditor			Nil				
	re has been	have been ra a deviation		No	t Applicabl	e		
Original	Modified	Original	Modified	1	Funds	Amount	of	Remarks
Object	Object, if any	Allocation	allocatio if any	n,	Utilised	Deviation/Varia for the qu	tion uarter	if any
				according applicable object			to	
		No	o Deviatio	n/V	'ariation			

Deviation or variation could mean:

- (a) Deviation in the objects or purposes for which the funds have been raised or
- (b) Deviation in the amount of funds actually utilized as against what was originally disclosed or
- (c) Change in terms of a contract referred to in the fund raising document i.e. prospectus, letter of offer, etc.

For 360 ONE WAM LIMITED

Sanjay Wadhwa **Chief Financial Officer**

Date: January 27, 2025

A. Statement of utilization of issue proceeds:

We confirm that there was no new issuance of Non-Convertible Securities during the quarter ended December 31, 2024, by the Company and there is no outstanding balance of proceeds of previous issuance of Non-Convertible Securities with the Company.

B. Statement of deviation/ variation in use of Issue proceeds: We confirm that there was no new issuance of Non-Convertible Securities during the quarter ended December 31, 2024, by the Company and there is no outstanding balance of proceeds of previous issuance of Non-Convertible Securities with the Company. Accordingly, the below statement of deviation/ variation in use of issue proceeds of Non-Convertible Securities is not applicable to the Company.

Particulars	Remarks
Name of listed entity	360 ONE WAM LIMITED
Mode of fund-raising (Public issue/ Private	Not Applicable
placement)	
Type of instrument - Non-convertible	Not Applicable
Securities	
Date of raising funds	Not Applicable
Amount raised in Rs. crore	Not Applicable
Report filed for quarter ended	December 31, 2024
Is there a deviation/variation in use of	Not Applicable
funds raised?	
Whether any approval is required to vary	Not Applicable
the objects of the issue stated in the	
prospectus/ offer document?	
If yes, details of the approval so required?	Not Applicable



Date of approval	Not Applicable
Explanation for the deviation/ variation	Not Applicable
Comments of the audit committee after review	Not Applicable
Comments of the auditors, if any	-

Objects for which funds have been raised and where there has been a deviation/ variation, in the following table:

Original	Modified	Original	Modified	Funds	Amount of	Remarks
Subject	Object, if	Allocation	Allocation, if	Utilised	deviation/	, if any
	any		any		variation	
					for the	
					quarter	
					according	
					to	
					applicable	
					object (in	
					Rs. crore	
					and in %)	
	Not Applicable					
Not Applicable						

Deviation could mean:

a. Deviation in the objects or purposes for which the funds have been raised.

b. Deviation in the amount of funds actually utilized as against what was originally disclosed.

Signature:

Name of signatory: Mr. Sanjay Wadhwa Designation: Chief Financial Officer

Date: January 27, 2025

Chartered Accountants Commerz III, 30th & 31st floors International Business Park Oberoi Garden City Off. Western Express Highway Goregaon (East) Mumbai-400 063 Maharashtra, India

Independent Auditor's Certificate on Book Value of Assets of the Company Contained in Columns A to J of Statement of Security Cover and Statement of Compliance Status of Financial Covenants in respect of Listed Non-Convertible Debentures of the Company for the quarter and nine months ended 31 December, 2024

To
The Board of Directors
360 ONE WAM Limited
360 ONE Centre, Kamala Mills
Lower Parel (W),
Mumbai - 400013

REF: AQ/2024-25/078

- 1. This certificate is issued in accordance with the terms of our engagement letter dated 19 July, 2024.
- 2. We, Deloitte Haskins & Sells LLP, Chartered Accountants, the Statutory Auditors of 360 ONE WAM Limited ("the Company"), have been requested by the Management of the Company to certify Book Value of Assets of the Company contained in Columns A to J of Statement of Security Cover and Statement of Compliance Status of Financial Covenants in respect of Non-Convertible Debentures of the Company for the quarter and nine months ended 31 December, 2024 (hereinafter referred together as "the Statement").

The Statement is prepared by the Company from the unaudited books of account and other relevant records and documents maintained by the Company as at 31 December, 2024 pursuant to requirements of Circular no. SEBI / HO / MIRSD / MIRSD _ CRADT / CIR / P / 2022 / 67 dated May 19, 2022 issued by Securities and Exchange Board of India in terms of regulation 54 read with regulation 56(1)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Regulation 15(1)(t) of Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 (hereinafter referred together as "the SEBI Regulations"), as amended, for the purpose of submission to Beacon Trusteeship Limited, Debenture Trustee of the above mentioned Listed Debt Securities (hereinafter referred to as "the Debenture Trustee"). The responsibility for compiling the information contained in the Statement is of the Management of the Company and the same is initialed by us for identification purposes only.

Management's Responsibility

3. The preparation of the Statement is the responsibility of the Management of the Company, including the preparation and maintenance of all accounting and other relevant supporting records and documents. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Statement and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances. The management is solely and entirely responsible for determining the fair value of the assets included in the Statement.

4. The management of the Company is also responsible for ensuring that the Company complies with all the relevant requirements of the SEBI Regulations and for providing all relevant information to the Debenture Trustee and for complying with all the covenants as prescribed in the terms of Debenture Trust Deed.

Auditor's Responsibility

- 5. Pursuant to the requirements of Circular no. SEBI / HO / MIRSD / MIRSD _ CRADT / CIR / P / 2022 / 67 dated May 19, 2022 issued by Securities and Exchange Board of India, our responsibility for the purpose of this certificate is to provide a limited assurance on whether the Book Value of Assets of the Company contained in Columns A to J of Statement of Security Cover and Statement of Compliance Status of Financial Covenants in respect of Non-Convertible Debentures of the Company for the quarter and nine months ended 31 December, 2024 have been accurately extracted from the unaudited books of account of the Company and other relevant records and documents maintained by the Company. This did not include the evaluation of adherence by the Company with all the applicable guidelines of the SEBI Regulations.
- 6. A limited assurance engagement involves performing procedures to obtain sufficient appropriate evidence on the criteria and scope mentioned in paragraph 10 below. The procedures performed vary in nature and timing from, and are less extent than for, a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.
- 7. The unaudited financial results for the quarter and nine months ended 31 December, 2024, have been reviewed by us, on which we have issued unmodified conclusion vide our report dated 27 January, 2025. Our review of the unaudited financial results was conducted in accordance with the Standard on Review Engagements ("SRE") 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free from material misstatement.
- 8. We conducted our examination and obtained the explanations in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI. This Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
- 9. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Review Historical Financial Information, and Other Assurance and Related Services Engagements.

Criteria and Scope

- 10. The information contained in the Statement related to the Company is extracted from the unaudited books of account of the Company for the quarter and nine months ended 31 December, 2024 and other relevant records and documents maintained by the Company. Accordingly, we have performed the following procedures in relation to verification of the Statement:
 - a) Read the Statement received from the management.
 - b) Traced the book value of assets from the unaudited books of account of the Company as at 31 December, 2024 and other relevant records and documents maintained by the Company, in the normal course of its business.
 - c) Reviewed the Debenture Trust Deed to understand the nature of charge (viz. exclusive charge or pari-passu charge) on assets of the Company.

- d) Obtained Register of Charges filed by the Company as per the requirements of the Companies Act, 2013 to confirm the disclosure of the secured assets.
- e) Tested the arithmetical accuracy of the information included in the Statement.
- f) Obtained the working prepared by the Management for compliance with the relevant ratios related to the Company and recomputed the ratios.
- g) Performed necessary inquiries with the management and obtained necessary representations.
- h) Performed necessary inquiries with the management and verified that there are no financial covenants which needs to be complied with as per Debenture Trust Deed.

Conclusion

11. Based on the procedures performed as referred to in paragraph 10 above and according to the information, explanations and representation provided to us by the Management of the Company, nothing has come to our attention that causes us to believe that the Book Value of Assets of the Company contained in Columns A to J of Statement of Security Cover related to the Company have not been accurately extracted from unaudited books of account of the Company for the quarter and nine months ended 31 December, 2024 and other relevant records and documents maintained by the Company.

Restriction on Use and Distribution

12. This certificate is addressed to and provided to the Board of Directors of the Company solely for the purpose of submission to the Debenture Trustee and should not be used by any other person or for any other purposes without our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No.117366W / W-100018)

Anjum Digitally signed by Anjum Altaf Qazi Date: 2025.01.27
15:05:26 +05'30'

Anjum A. Qazi

Partner (Membership No. 104968) (UDIN: 25104968BMMLDD9562)

Place: Mumbai

Date: January 27, 2025



Details with respect to appointment of Mr. Sandeep Tandon, as an Additional, Non-Executive, Independent Director of the Company

Particulars	Details
Reason for change viz. appointment, reappointment, resignation, removal, death or otherwise	Appointment
Date of appointment / re-appointment / /Cessation (as applicable)	January 27, 2025
Term of appointment / reappointment	Appointment of Mr. Sandeep Tandon (DIN: 00054553) as Non-Executive, Independent Director on the Board of the Company is for a period of five years from January 27, 2025, to January 26, 2030 (both days inclusive), subject to approval of the shareholders of the Company.
Brief profile (in case of appointment)	Mr. Sandeep Tandon has attended the University of Southern California (USC), receiving his Bachelor and Masters degrees in engineering. He has completed the YPO PPM program at Harvard Business School. He is a serial entrepreneur and has been actively involved in the technology industry for more than 30 years in a career spanning across California and Mumbai. His major contributions include the growth of technology exports from India. He has built and sold numerous companies in the Information Technology space. He is the Founder and Executive Chairman of Syrma SGS Technology, which provides global OEMs with electronic manufacturing services (EMS). He is founder of various entities namely Whiteboard Capital, Infinx Inc., Freecharge.com. He is an active member of the Young Presidents' Organization (Bombay Chapter) and serving as USC Viterbi India Board Member. Also served as a Chairman of the Electronics Computer Software Export Promotion Council (ESC) — Western Region and is passionate about helping entrepreneurs reach their potential.
Disclosure of relationships between directors (in case of appointment of a director)	None of the Directors of the Company are related to Mr. Sandeep Tandon.
Information as required pursuant to circular ref. no. LIST/ COMP/ 14/ 2018-19 of BSE Limited and circular ref. no. NSE/CML/2018/24, of National Stock Exchange of India Limited, dated June 20, 2018	Mr. Sandeep Tandon is not debarred from holding the office of director pursuant to order of SEBI or any such authority.



CIN: L74140MH2008PLC177884

Disclosures in respect of acquisition of B&K Securities as per point A(1) of the SEBI Circular

Particulars	Details
a) Name of the target entity	Batlivala & Karani Securities India Private Limited ("B&K Securities")
b) Details in brief such as size, turnover etc.	B&K Securities is in the business of: (i) institutional equity broking; (ii) mutual fund distribution, alternative investment funds distribution, portfolio management services distribution; (iii) investment banking as a merchant banker; and (iv) research analyst activities.
	Turnover of B&K Securities as on March 31, 2024 (audited): Rs. 144.22 crores
Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any	The acquisition does not fall within related party transaction(s).
interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arm's length".	Promoters / promoter group / group companies of 360 ONE WAM LIMITED do not have any interest in B&K Securities.
Industry to which the entity being acquired belongs	B&K Securities is in the business of: (i) institutional equity broking; (ii) mutual fund distribution, alternative investment funds distribution, portfolio management services distribution; (iii) investment banking as a merchant banker; and (iv) research analyst activities.
Objects and impact of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	B&K is pioneer in providing independent and unbiased research with a coverage of over 450 companies making it a leader in the mid and small cap space.
	The strategic acquisition will help 360 ONE bolster its Broking Platforms across all market segments (UHNI, HNI, Retail, Institutions) along with growing its Equity Capital Markets business to serve existing & new clients. Additionally, B&K's strong presence in the corporate treasury segment is another area of synergy.
Brief details of any governmental or regulatory	The proposed acquisition shall require prior
approvals required for the acquisition-	approval of SEBI, stock exchanges, the

	Competition Commission of India and any other	
	Competition Commission of India and any other regulators, as applicable.	
Indicative time period for completion of the acquisition.		
Consideration - whether cash consideration or	The consideration shall be:	
share swap or any other form and details of the same.	 partly by payment of cash consideration amounting to Rs. 600,11,00,000/- (Rupees six hundred crores and eleven lakhs only), subject to adjustments agreed between the parties; and partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 1,00,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/- each at a price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per equity share, in accordance with Chapter V of ICDR Regulations, for consideration other than 	
	cash.	
Cost of acquisition and / or the price at which the shares are acquired;	The consideration shall be: o partly by payment of cash consideration amounting to Rs. 600,11,00,000/- (Rupees six hundred crores and eleven lakhs only), subject to adjustments agreed between the parties; and o partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 1,00,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/- each at a price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per equity share, in accordance with Chapter V of ICDR Regulations, for consideration other than cash.	
Percentage of shareholding / control acquired	Proposed acquisition of entire fully paid up	
and / or number of shares acquired;	equity share capital of B&K Securities	
Brief background about the entity acquired in teri		
Products / line of business acquired	B&K Securities is in the business of: (i) institutional equity broking; (ii) mutual fund distribution, alternative investment funds distribution, portfolio management services distribution; (iii) investment banking as a	

CIN: L74140MH2008PLC177884

	-
	merchant banker; and (iv) research analyst activities.
Date of incorporation	May 19, 1998
History of last 3 years turnover (in Rs. Crores)	<u>Turnover</u>
	a) 2023-24 - Rs. 144.22 crores
	b) 2022-23 - Rs. 111.78 crores
	c) 2021-22 - Rs. 108.60 crores
Country in which the acquired entity has	India
presence	
Any other significant information (in brief)	Please refer to the information disclosed below
	in Annexure IX.



<u>Disclosures in respect of issue of equity shares of the Company on preferential basis as per point</u> <u>A(2) of the SEBI Circular</u>

Particulars	Details
Type of securities proposed to be issued (viz. equity shares, convertibles etc.)	Fully paid up equity shares.
Type of issuance (further public offering, rights issue, depository receipts (ADR/GDR), qualified institutions placement, preferential allotment etc.)	Preferential allotment (for consideration other than cash).
Total number of securities proposed to be issued or the total amount for which the securities will be issued (approximately)	1,00,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/- each at a price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per equity share, in accordance with Chapter V of ICDR Regulations, for consideration other than cash, aggregating to Rs. 1174,13,00,000/- (Rupees one thousand one hundred seventy four crores and thirteen lakhs only).
Additional details in case of preferential issue:	
Names of the investors	Mr. Saahil Murarka and Batlivala & Karani Resources Management Pvt. Ltd.
Post allotment of securities - outcome of the subscription, issue price / allotted price (in case of convertibles), number of investors	Outcome of subscription – Post allotment holding will be as follows: a) Mr. Saahil Murarka – 50,99,982 shares b) Batlivala & Karani Resources Management Pvt. Ltd. – 49,00,018 shares
Number of investors	2 (two)
Issue price / allotted price (in case of convertibles)	Not Applicable.
In case of convertibles - intimation on conversion of securities or on lapse of the tenure of the instrument.	Not Applicable.
Any cancellation or termination of proposal for issuance of securities including reasons thereof	None.

360 ONE WAM LIMITED

Tel (91-22) 4876 5600 Fax (91-22) 4341 1895 Email secretarial@360.one www.360.one



<u>Disclosures in respect of execution of Share Purchase and Share Subscription Agreement ("SPSSA")</u> as per point B(5) of the SEBI Circular

Particulars	Details
Name(s) of parties with whom the agreement is entered	The SPSSA is executed between the Company, Batlivala & Karani Securities India Private Limited ("B&K Securities") and Mr. Saahil Murarka, Batlivala & Karani Resources Management Pvt. Ltd. and Ms. Swapana Murarka (collectively, "Seller Group 1").
Purpose of entering into the agreement	The SPSSA is entered for acquisition of entire fully paid up equity share capital of B&K Securities on a fully diluted basis from shareholders of B&K Securities i.e. Seller Group 1 and such of its subsidiaries, at the time of acquisition and as may be mutually agreed between the parties.
Shareholding, if any, in the entity with whom the agreement is executed	The consideration shall be: o partly by payment of cash consideration amounting to Rs. 600,11,00,000/- (Rupees six hundred crores and eleven lakhs only), subject to adjustments agreed between the parties; and o partly by issuance of equity shares for consideration other than cash i.e. by issuance and allotment of 1,00,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/- each at a price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per equity share, in accordance with Chapter V of ICDR Regulations, for consideration other than cash. Nil.
Significant terms of the agreement (in brief) special rights like right to appoint directors, first right to share subscription in case of issuance of shares, right to restrict any change in capital structure etc.	As indicated above, the consideration has been split into: (a) cash consideration, subject to adjustments pursuant to the SPSSA; and (b) issuance of shares of the Company, i.e., by way of a share swap. The shares of the Company to be issued pursuant to the share swap, are subject to a lock-in for a specified period in terms of Regulation 167 of the ICDR Regulations. Further, such shares of the Company issued pursuant to the share swap shall

	be subject to a lock-in of five years from the date of issuance of such shares. Upon expiry of each year from the issuance of the aforesaid shares, 20% of such shares held by Mr. Saahil Murarka and Batlivala & Karani Resources Management Pvt. Ltd. (in proportion to the total shares held by them as on the date of issuance) shall be released from such lock-in, subject to certain conditions.
	The leadership team and other key employees of B&K Securities to be granted 28.33 lakhs ESOPs with an exercise price of Re. 1/- each with vesting over six years (48/60/72 months). Also, the leadership team and other key employees to be offered variable pay amounting to Rs. 200 crores payable over six years. Both the above emoluments shall be linked to various performance conditions / continuity of employment at the time of vesting.
	The Company has the right to nominate its directors on the board of B&K Securities. Further, Mr. Saahil Murarka (part of Seller Group 1) shall join the leadership team of 360 ONE and continue to head the Institutional Equities & Capital Markets business.
Whether the said parties are related to promoter / promoter group / group companies in any manner. If yes, nature of relationship.	B&K Securities and Seller Group 1 are not related to promoter / promoter group / group companies in any manner.
Whether the transaction would fall within related party transactions? If yes, whether the same is done at "arms length"	The transaction would not fall within related party transactions.
In case of issuance of shares to the parties, details of issue price, class of shares issued;	100,00,000 (one crore) fully paid-up equity shares of the Company of face value Re. 1/- each at a price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per equity share, in accordance with Chapter V of ICDR Regulations, for consideration other than cash.
In case of loan agreements, details of lender / borrower, nature of the loan, total amount of loan granted / taken, total amount outstanding, date of execution of the loan agreement/sanction letter, details of the security provided to the lenders / by the borrowers for such loan or in case outstanding loans lent to a	Not Applicable.

party or borrowed from a party become material	
on a cumulative basis	
Any other disclosures related to such	Not Applicable.
agreements, viz., details of nominee on the board	
of directors of the listed entity, potential conflict	
of interest arising out of such agreements, etc.	
In case of termination or amendment of	Not Applicable.
agreement, listed entity shall disclose additional	
details to the stock exchange(s):	
 name of parties to the agreement; 	
ii. nature of the agreement;	
iii. date of execution of the agreement;	
iv. details of amendment and impact thereof	
or reasons of termination and impact	
thereof	



Disclosures in respect of acquisition of B&K Finserv as per point A(1) of the SEBI Circular

Particulars	Details
Name of the target entity	Batlivala & Karani Finserv Private Limited ("B&K
	Finserv" and having CIN
	U29932MH2005PTC153510)
Details in brief such as size, turnover etc.	B&K Finserv is in the business of mutual fund
	distribution.
	Turnover of B&K Finserv as on March 31, 2024
	(audited): Rs. 13.38 crores
Whether the acquisition would fall within related	The acquisition does not fall within related party
party transaction(s) and whether the promoter/	transaction(s).
promoter group/ group companies have any	
interest in the entity being acquired? If yes,	Promoters / promoter group / group companies
nature of interest and details thereof and	of 360 ONE WAM LIMITED do not have any
whether the same is done at "arm's length".	interest in B&K Finserv.
Industry to which the entity being acquired	B&K Finserv operates in the financial services
belongs	industry, for mutual fund distribution.
Objects and impact of acquisition (including but	B&K is pioneer in providing independent and
not limited to, disclosure of reasons for	unbiased research with a coverage of over 450
acquisition of target entity, if its business is	companies making it a leader in the mid and
outside the main line of business of the listed	small cap space.
entity)	
	The strategic acquisition will help 360 ONE
	bolster its Broking Platforms across all market
	segments (UHNI, HNI, Retail, Institutions) along
	with growing its Equity Capital Markets business
	to serve existing & new clients. Additionally,
	B&K's strong presence in the corporate treasury
Drief deteile of any accommondate an accompany	segment is another area of synergy.
Brief details of any governmental or regulatory	The proposed acquisition shall require prior
approvals required for the acquisition.	approval of the Department of Economic Affairs
	(Government of India) Competition Commission
Indicative time period for completion of the	of India and any other regulators, as applicable.
Indicative time period for completion of the	Indicative time period is around 6-12 months subject to satisfactory completion of customary
acquisition.	conditions precedent (including regulatory
	approvals mentioned above).
Consideration - whether cash consideration or	The consideration shall be by payment of cash
share swap or any other form and details of the	amounting to Rs. 109,89,00,000/- (Rupees One
same.	hundred and nine crores and eighty nine lakhs
	only) for the price of Rs. 1,098.90/- (Rupees one
	thousand ninety eight and paise ninety only) per
	equity share.
	equity share.

Cost of acquisition and / or the price at which the shares are acquired;	The consideration shall be by payment of cash amounting to Rs. 109,89,00,000/- (Rupees one hundred and nine crores and eighty nine lakhs only) for the price of Rs. 1,098.90/- (Rupees one thousand ninety eight and paise ninety only) per equity share.
Percentage of shareholding / control acquired	Proposed acquisition of entire fully paid up
and / or number of shares acquired;	equity share capital of B&K Finserv
Brief background about the entity acquired in terms of:	
Products / line of business acquired	B&K Finserv is in the business of mutual fund
	distribution.
Date of incorporation	May 25, 2005
History of last 3 years turnover (in Rs. Crores)	Turnover
	a) 2023-24 - Rs. 13.38 crores
	b) 2022-23 - Rs. 1.71crores
	c) 2021-22 - Rs. 0.78 crores
Country in which the acquired entity has	India
presence	
Any other significant information (in brief)	Please refer to the information disclosed above.



<u>Disclosures in respect of execution of Share Purchase Agreement ("SPA") as per point B(5) of the SEBI Circular</u>

Particulars	Details
Name(s) of parties with whom the agreement is	The SPA is executed between the Company,
entered	Batlivala & Karani Finserv Private Limited ("B&K
	Finserv") and Batlivala & Karani Capital Pvt. Ltd.,
	Ms. Swapana Murarka, Mr. Saahil Murarka and
	Batlivala & Karani Portfolio Advisory Services Pvt.
	Ltd. (collectively, "Seller Group 2").
Purpose of entering into the agreement	The SPA is entered for acquisition of entire fully
	paid up equity share capital of B&K Finserv on a
	fully diluted basis from shareholders of B&K
	Finserv i.e. Seller Group 2.
Size of agreement	Cash consideration amounting to Rs.
	109,89,00,000/- (Rupees one hundred and nine
	crores and eighty nine lakhs only) for the price of
	Rs. 1,098.90/- (Rupees one thousand ninety eight
	and paise ninety only) per equity share.
Shareholding, if any, in the entity with whom the	Nil.
agreement is executed	
Significant terms of the agreement (in brief)	The Company has the right to nominate its
special rights like right to appoint directors, first	director(s) on the board of B&K Finserv.
right to share subscription in case of issuance of	
shares, right to restrict any change in capital	
structure etc.	
Whether the said parties are related to promoter	B&K Finserv and Seller Group 2 are not related to
/ promoter group / group companies in any	promoter / promoter group / group companies in
manner. If yes, nature of relationship.	any manner.
Whether the transaction would fall within related	The transaction would not fall within related
party transactions? If yes, whether the same is	party transactions.
done at "arms length"	
In case of issuance of shares to the parties, details	Not applicable
of issue price, class of shares issued;	
In case of loan agreements, details of lender /	Not Applicable.
borrower, nature of the loan, total amount of	
loan granted / taken, total amount outstanding,	
date of execution of the loan	
agreement/sanction letter, details of the security	
provided to the lenders / by the borrowers for	
such loan or in case outstanding loans lent to a	
party or borrowed from a party become material	
on a cumulative basis	
Any other disclosures related to such	Not Applicable.
agreements, viz., details of nominee on the board	

of directors of the listed entity, potential conflict	
** *	
of interest arising out of such agreements, etc.	
In case of termination or amendment of	Not Applicable.
agreement, listed entity shall disclose additional	
details to the stock exchange(s):	
v. name of parties to the agreement;	
vi. nature of the agreement;	
vii. date of execution of the agreement;	
viii. details of amendment and impact thereof	
or reasons of termination and impact	
thereof	



<u>Disclosures in respect of issue of warrants of the Company on preferential basis as per point A(2) of the SEBI Circular</u>

Particulars	Details
Type of securities proposed to be issued (viz. equity shares, convertibles etc.)	Warrants
Type of issuance (further public offering, rights issue, depository receipts (ADR/GDR), qualified institutions placement, preferential allotment etc.)	Preferential allotment (for cash consideration)
Total number of securities proposed to be issued or the total amount for which the securities will be issued (approximately)	upto 33,33,333 (thirty three lakhs thirty three thousand three hundred and thirty three) warrants which are convertible into or exchangeable at an option of the holder into equivalent number of fully paid-up equity share of the Company of face value of Re. 1/- each at a price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per warrant, in accordance with Chapter V of the ICDR Regulations.
Additional details in case of preferential issue:	
Names of the investors	Mr. Saahil Murarka
Post allotment of securities - outcome of the subscription, issue price / allotted price (in case of convertibles), number of investors	Outcome of subscription – Post allotment holding will be as follows: a) Mr. Saahil Murarka – 33,33,333 warrants
Number of investors	1 (one)
Issue price / allotted price (in case of convertibles)	Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and paise thirteen only) per warrant, which is determined in accordance with the provisions of the Companies Act, 2013 and rules made thereunder and Chapter V of the ICDR Regulations
In case of convertibles - intimation on conversion of securities or on lapse of the tenure of the instrument.	The warrants can be exercised within a period of 18 (eighteen) months from the date of allotment, on such other terms as may be agreed between the Company and the allottee of the Warrants.
Any cancellation or termination of proposal for issuance of securities including reasons thereof	Not applicable

360 ONE WAM LIMITED

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<u>Disclosures in respect of execution of Securities Subscription Agreement ("SSA") as per point B(5)</u> <u>of the SEBI Circular</u>

Particulars	Details
Name(s) of parties with whom the agreement is entered	The SSA is executed between the Company and Mr. Saahil Murarka.
Purpose of entering into the agreement	The SSA is entered for issuance of warrants to Mr. Saahil Murarka.
Size of agreement	The consideration shall be for cash aggregating to Rs. 391,37,66,275.29/- (Rupees three hundred and ninety one crores thirty seven lakhs sixty six thousand two hundred and seventy five and paise twenty nine only) for the price of Rs. 1,174.13/- (Rupees one thousand one hundred seventy four and thirteen paise only) per warrant.
Shareholding, if any, in the entity with whom the agreement is executed	Nil.
Significant terms of the agreement (in brief) special rights like right to appoint directors, first right to share subscription in case of issuance of shares, right to restrict any change in capital structure etc.	The warrants shall be subject to lock-in for such period as prescribed under Chapter V of ICDR Regulations. Further, an amount equivalent to 25% (twenty five per cent) of the warrant exercise price shall be payable at the time of subscription and allotment of each warrant, and the balance 75% (seventy five per cent) of the warrant exercise price shall be payable at the time of allotment of equity shares pursuant to exercise of the right attached to the warrants to subscribe to equity shares. The warrants can be exercised within a period of 18 (eighteen) months from the date of allotment, on such other terms as may be agreed between the Company and the allottee of the warrants. The amount paid against warrants shall be adjusted / set-off against the issue price for the resultant equity shares.
Whether the said parties are related to promoter / promoter group / group companies in any	Mr. Saahil Murarka is not related to promoter / promoter group / group companies in any
manner. If yes, nature of relationship. Whether the transaction would fall within related party transactions? If yes, whether the same is done at "arms length"	The transaction would not fall within related party transactions.
In case of issuance of shares to the parties, details of issue price, class of shares issued;	33,33,333 (thirty three lakhs thirty three thousand three hundred and thirty three) warrants which are convertible into or

	exchangeable at an option of the holder into equivalent number of fully paid-up equity share of the Company of face value of Re. 1/- each. An amount equivalent to 25% (twenty five per cent) of the warrant exercise price shall be payable upfront at the time of subscription and allotment of each warrant, and the balance 75% (seventy five per cent) of the warrant exercise price shall be payable at the time of allotment of equity shares pursuant to exercise of the right attached to the warrants to subscribe to equity shares.
In case of loan agreements, details of lender / borrower, nature of the loan, total amount of loan granted / taken, total amount outstanding, date of execution of the loan agreement/sanction letter, details of the security provided to the lenders / by the borrowers for such loan or in case outstanding loans lent to a party or borrowed from a party become material on a cumulative basis	Not Applicable.
Any other disclosures related to such agreements, viz., details of nominee on the board of directors of the listed entity, potential conflict of interest arising out of such agreements, etc.	Not Applicable.
In case of termination or amendment of agreement, listed entity shall disclose additional details to the stock exchange(s): i. name of parties to the agreement; ii. nature of the agreement; iii. date of execution of the agreement; iv. details of amendment and impact thereof or reasons of termination and impact thereof	Not Applicable.



PRESS RELEASE

360 ONE WAM to Acquire Batlivala & Karani Securities, one of India's leading brokerage houses

Mumbai, January 27, 2025

360 ONE WAM, India's premier wealth and asset manager, has entered into a definitive agreement to acquire Batlivala & Karani Securities India Private Ltd [B&K] and Batlivala & Karani Finserv Private Ltd for Rs 1,884 crores (inclusive of Rs 200 crores of cash and cash equivalent). B&K is a leading mid-cap brokerage, servicing almost all leading Foreign and Domestic Financial Institutions. The company is a full-service broker dealing with institutional investors and also offers corporate treasury services to its set of clients, serviced by a team of over 300 professionals.

B&K is a pioneer in providing independent and unbiased research with a coverage of over 450 companies making it a leader in the mid and small cap space.

The acquisition, structured as a combination of a stock swap and part-cash transaction, is subject to regulatory approvals. Once complete, this strategic acquisition will help 360 ONE bolster its Broking Platforms across all market segments (UHNI, HNI, Retail, Institutions) along with growing its Equity Capital Markets business to serve its existing client base. Additionally, B&K's strong presence in the corporate treasury segment is another area of synergy for 360 ONE's client base.

As part of the transaction, Saahil Murarka, Managing Director, at B&K Securities will also become a part of the 360 ONE Group and lead the Broking and Capital Markets business.

Karan Bhagat, Founder, Managing Director & CEO, 360 ONE WAM Ltd., stated, "This partnership marks a pivotal moment for both our firms. This acquisition strengthens our position as a market leader, enabling integration of research, advisory, and execution capabilities across a wider spectrum of services. We are excited to work with Saahil and his team to grow this business line and deliver better value to our institutional, corporate, and ultra-high-net-worth clients."

Saahil Murarka, Managing Director, B&K Securities said, "We are incredibly proud of B&K's history and heritage as one of India's oldest financial services institutions. This partnership with 360 ONE WAM is a natural progression for us, combining the best our organisations have to offer. B&K's expertise in equities, institutional and corporate financial services with 360 ONE's comprehensive wealth management and asset management capabilities. We look forward to working closely and continuing to deliver exceptional service to our clients."



About 360 ONE

360 ONE is one of the leading wealth and asset management firms in India. 360 ONE is the investment and financial advisor to 7500+ relevant families in the High-Net-Worth Individuals (HNI) and Ultra HNI segments, with aggregate assets of more than INR 5,79,000 crores (~USD 68 bn) under management.

360 ONE is one of the pioneers in the industry to bring about product innovations. The firm has won more than 170 awards of repute in the last 16 years, and its latest win includes Best Private Bank, India at the Asian Private Banker Awards for Distinction 2024 for the second year in a row. The earlier awards include India's Best Domestic Private Bank at Euromoney Global Private Banking Awards 2024, Best Domestic Private Bank, India at Asiamoney Private Banking Awards 2023 and Best Private Bank for HNWIs, India at The Asset Triple A Private Banking and Wealth Management Awards 2023.

Headquartered in Mumbai, 360 ONE has 1200+ employees and a presence in 5 major global financial hubs and 27 locations in India.

About Batlivala & Karani Securities India Private Ltd [B&K Securities] B&K Securities is a SEBI-registered Category I Merchant Banker, offering professional, independent, and research-backed services across institutional equity broking, investment banking, mutual fund distribution, private equity. The firm caters to a diverse clientele, including large corporates, Domestic and Foreign Investors, start-ups, and other financial institutions.

For media queries:

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