

LIL:CS:IP:2024-25

Date: 13.11.2024

BSE Limited Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001	National Stock Exchange of India Limited Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051
Security Code : 517206	Symbol: LUMAXIND

Subject: Investor Presentation for the 2nd Quarter and Half year ended September 30, 2024.

Dear Sir/ Ma'am,

Please find enclosed herewith the Investor Presentation of the Company for the 2nd Quarter and Half year ended September 30, 2024.

The same shall also be made available on the website of the Company at www.lumaxworld.in/lumaxindustries.

This is for your information and records.

Thanking you,

Yours faithfully,

For LUMAX INDUSTRIES LIMITED

RAAJESH KUMAR GUPTA
EXECUTIVE DIRECTOR AND COMPANY SECRETARY
ICSI M. NO. A-8709

Encl: As Stated above

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Plot No. -878, Udyog Vihar
Phase-V, Gurugram - 122016
Haryana, India

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E lil.ho@lumaxmail.com

www.lumaxworld.in

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T - +91 11 4985 7832, E - cao@lumaxmail.com

Lumax Industries Limited

Q2FY25 Investor Presentation



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Leading Automotive Lighting Manufacturer having a Tier I relationship with all OEMs in India

#

Market **Leadership** in automotive Lighting

2

Strong International JV Partners – **Stanley and SL Corporation**; having leadership position across the globe

4

2 R&D centers & 2 Overseas Design centers to stay ahead of the curve in design trends

7+

Over **7 decades** of OEM relationships



One of the few players with **largest range of lighting solutions & Electronics**

12

12 manufacturing facilities strategically located at key automotive hubs in the country

Key Financial Parameters (FY24)

Rs. 2,600+ crs

Revenue

23%

CAGR Revenue growth last 3 years

>9%

EBIDTA Margins

>17%

RoCE

Rs. 250+ crs

Capex

Milestones



1945: Founded a partnership firm 'Globe Auto Industries' as a Trading concern

1956-57: Set-up dedicated unit for Automotive Lighting Equipment in Delhi

1977-79: Setup manufacturing units in Faridabad, Haryana and Pune, Maharashtra

1981: Lumax Industries Pvt Limited established after taking over partnership firm Globe Auto Industries

1984: TA signed with Stanley, Japan for Lighting Equipment

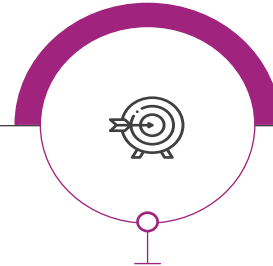
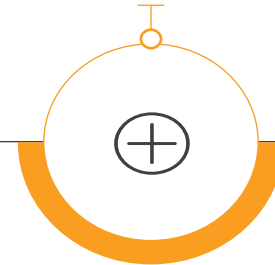
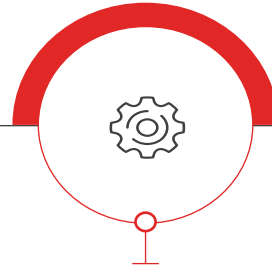
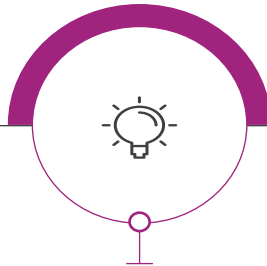
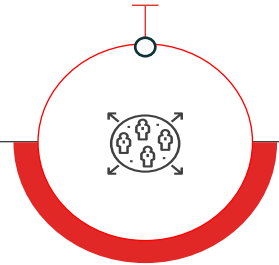
1985: Setup a manufacturing unit in Gurugram, Haryana. The company went public & is listed on the stock exchange

1994: Equity participation of Stanley, Japan in Lumax Industries Limited

1997: Joint Venture agreement with SL Lumax Limited.

1998: Set-up manufacturing unit at Dharuhera, Haryana

2003: Demerger Lumax Industries



2005: Setup manufacturing unit in Chakan, Maharashtra

2008: Setup manufacturing plant in Pantnagar, Uttarakhand & expansion of Dharuhera and Chakan plants. Also setup a R&D centre at Gurugram

2010: Setup a manufacturing plant in Haridwar, Uttarakhand

2011: Setup manufacturing plants in Bawal, Haryana; Sanand, Gujarat & Bidadi, Karnataka. Also setup a R&D centre at Pune

2016: Opening of **Design Centre** in Taiwan

2017: Further expansion at Sanand, Gujarat facility

2019: Commencement of Electronics Facility at Manesar

2020: Lumax Industries Ltd, India and Stanley Electric Co. Ltd., Japan extend product portfolio to include Electronics components, HVAC Panels, etc.

2021: Opening of Design office in Czech Republic

2022: Start of Commercial Production at Bawal (New Electronics Facility) & at new Sanand plant, Gujarat

Opening of Lumax European Technical Centre (LETC) in Czech Republic as 100% subsidiary

2023 : Start of Commercial Production at new Chakan plant, Maharashtra

Global Partnerships



Relationship since 1984

JV for Lighting, HVAC Panels and other Electronics

37.5% in Lumax Industries Limited



Stanley, Japan

- Lumax has maintained a strong, four-decades-long relationship with Stanley Electric Co., Japan.
- The enduring alliance has been crucial in the manufacturing and design of advanced lighting solutions with shared expertise and advanced technology
- The partnership has facilitated the production of Printed Circuit Boards (PCBs), a vital component in LED lighting systems, specifically to serve Indian customers
- This longstanding relationship has significantly contributed to Lumax's reputation as a reliable and innovative manufacturer in the industry



Relationship since 1997

JV for Lighting and Other Automotive parts

21.28% in SL Lumax Limited



SL Corporation, Korea

- Nearly Three- Decades-Long Relationship with SL Corporation, South Korea
- Lumax Industries has established a strategic partnership with SL Corporation to manufacture a wide range of products
- This collaboration encompasses the production of end to end lighting systems and other automotive components



About SL Lumax Limited

- ✓ In partnership with SL Corporation, Korea, a multinational automotive player with presence in Asia-Pacific, Europe & US



- ✓ Plant located at **Sriperumbudur near Chennai**
- ✓ Products include Head Lamp, Rear Combination Lamp, Fog Lamp, Chassis, Trim & Mirrors, Shift Lever, Parking Brakes
- ✓ Caters to **Hyundai India**

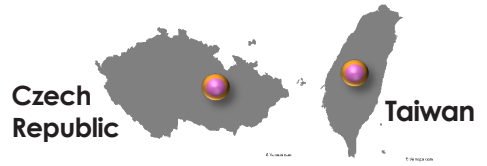
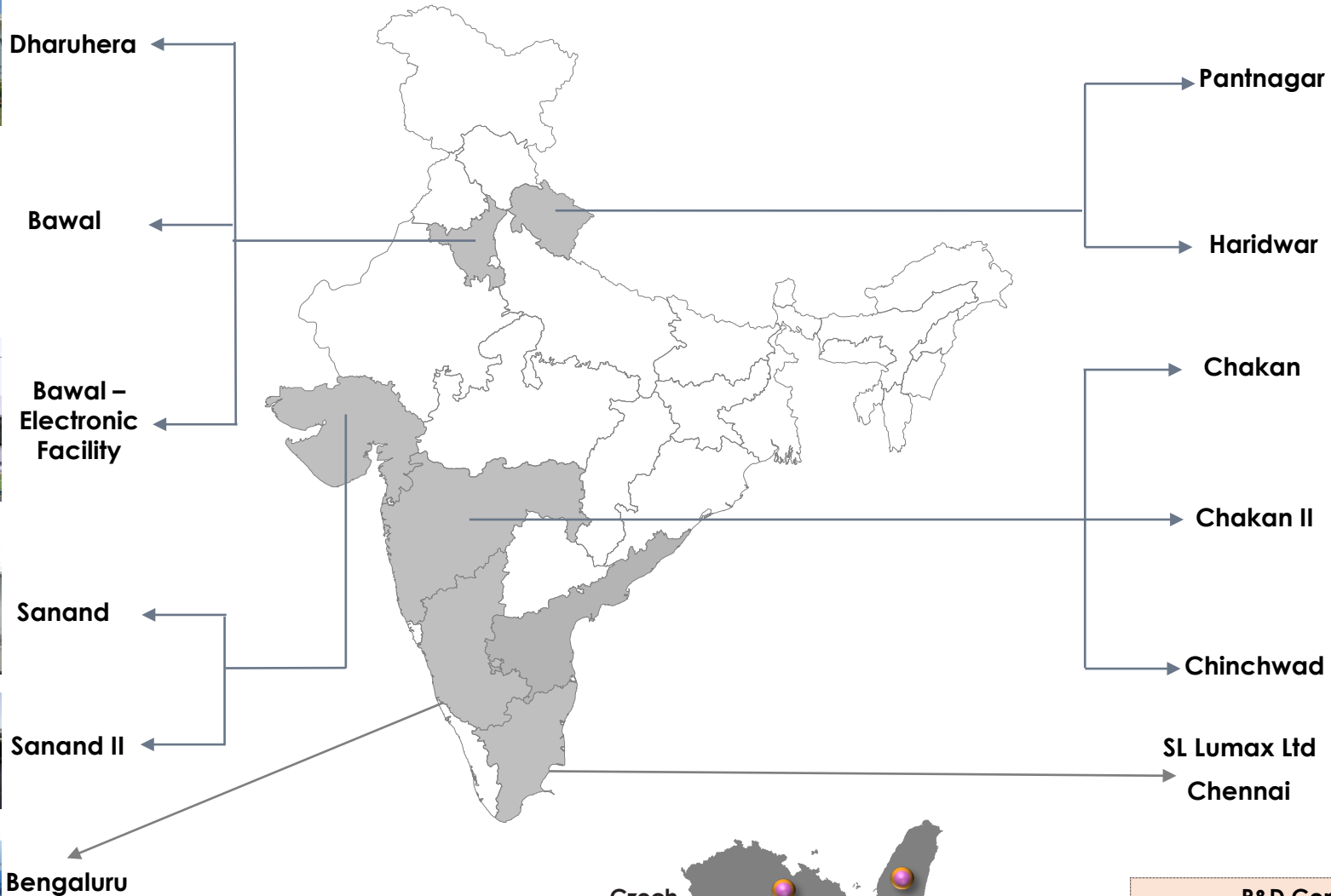


FY24 Financials

Revenue :
Rs. 2,703 Crores



Strategic Manufacturing Locations in Proximity to Customers



R&D Centre & Design Centre	
R&D Centre	Gurugram
	Pune
Design Centre	Taiwan & Czech Republic

... in Key Auto Belts of India

Map not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Upholding excellence in Corporate Governance



Board of Directors



Mr. Dhanesh Kumar Jain
Chairman Emeritus

Over 50 years of experience in the automotive industry in management, operations & administrative roles. He has held various industry positions.



Mr. Tadayoshi Aoki
Senior Executive Director

He is Nominee Director of Stanley Electric Co. Limited, Japan and possesses over 30 years of rich experience in the field of Car Electronics, Engineering, Sales of car electronic parts and Sales Planning Division.



Mr. Deepak Jain
Chairman and Managing Director

He has undergone extensive training at Stanley Co. Limited, U.S.A. & Stanley Electric Co. Limited, Japan and has over 27 years of experience and also holds various industry positions.



Mr. Tomohiro Kondo
Non-Executive Director

He is Nominee Director of Stanley Electric Co. Limited, Japan and has rich experience in the automotive industry and is associated with the Stanley Group since May 2009.



Mr. Anmol Jain
Joint Managing Director

He has held various positions in Industry associations - He was the National Coordinator of ACMA- YBLF from 2014-16. He was also the Chairman CII Haryana State Council in 2012-13 and has over 22 years of experience.



Mr. Tetsuya Hojo
Non-Executive Director

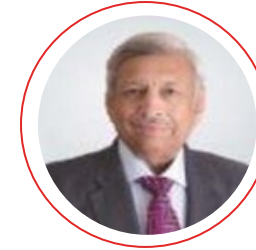
He is Nominee Director of Stanley Electric Co. Ltd. And is Executive Officer and Division Manager of Automotive Lighting Division of Stanley Electric Co., Ltd. He is associated with Stanley group since 1990.



Mr. Pradeep Singh Jauhar



Mrs. Pallavi Dinodia



Mr. Rajeev Kapoor



Ms. Ritika Sethi



Mr. Harish Lakshman



Mr. Vikrampati Singhania

Promoter Group

Independent Directors

Visionary Leadership Team



Mr. Raju B Ketkale
Chief Executive Officer
Experience: 30+ Years



Mr. Sanjay Mehta
Group CFO
Experience: 30+ Years



Mr. Todd Morgan
Chief Technology & Innovation Officer
Experience: 25+ Years



Mr. Raajesh Kumar Gupta
Executive Director & Company Secretary
Experience: 30+ Years



Mr. Ravi Teltia
Chief Financial Officer
Experience: 20+ Years

Inhouse Technological Developments



**OLED Rear Lamps w/
Animation**



**Low Cost LED Headlamp
Modules**



**Ultra Homogenous Lux-LED
Signal Lamps**



**Portfolio of Low-Profile
Headlamp Projector
Modules**



**Matrix (ADB) Headlamp
Module and Controls**



**Grille Lighting with
Animation / Charging
Indication**



Image Projection Modules



**Innovative Interior and
Mood Lighting**

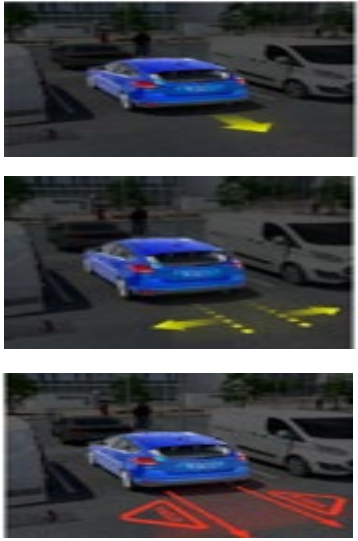
4 patents awarded, 18 filed along with 19 design registration awarded

Lighting Technology Roadmap

Technology Evolution



- Slim Line Modules including 1 row A)
- Illuminated logos, grilles & letters
- Micro optics foils or molded structures



- MLA (Lumax version, LB, TL, HB)
- ADB + AFS 2+ row (<100 segments)
- Road Projections (Turn + Parking)



- Night Vision Systems Integration
- mLED for AFS & ADB (4W/2W, leaning) ~20.000 pixels, part below horizon



- MEMS or DLP road projections
- Super Slim Line Modules (5-10mm)



- ADAS Sensor Integration
- MEMS or DLP ADB & AFS

➤ 2024 ➤

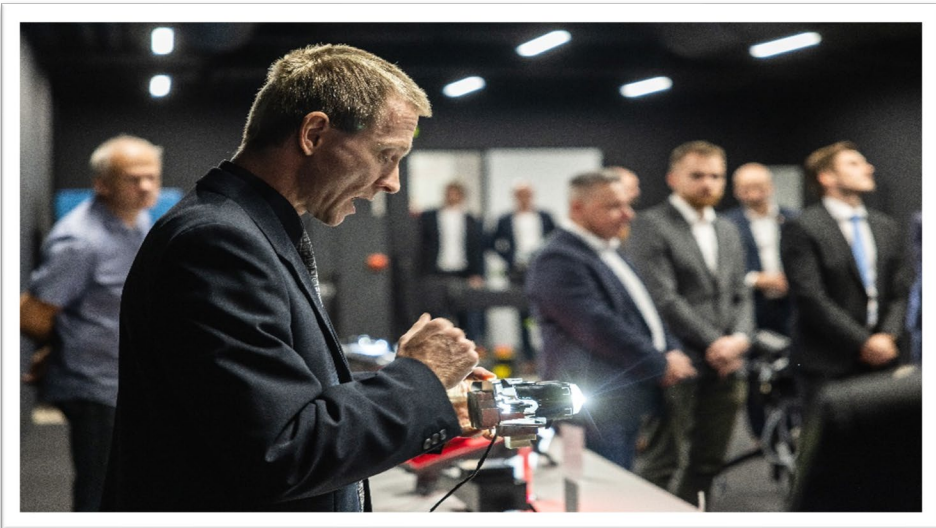
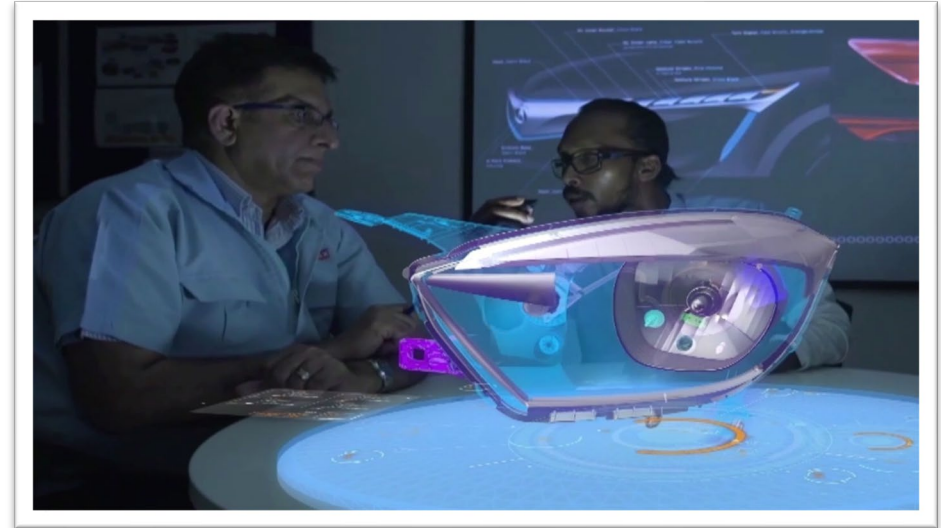
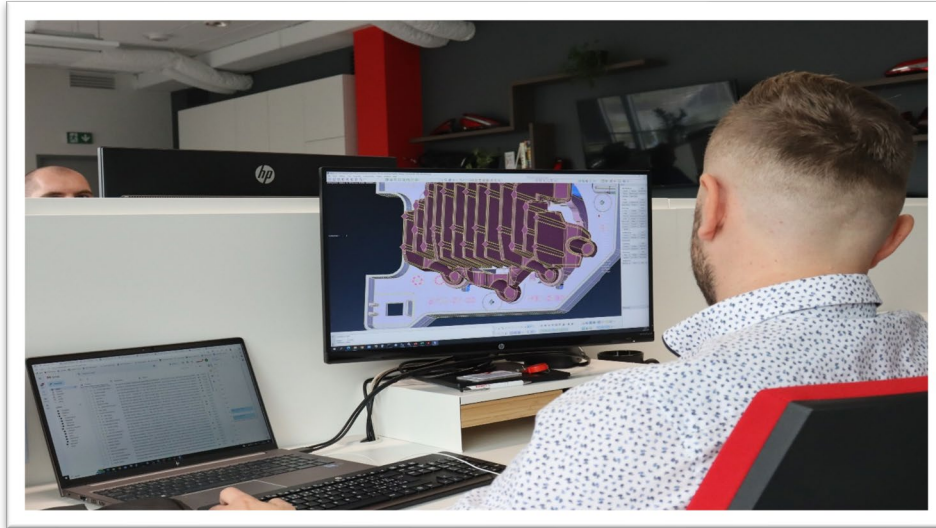
➤ 2026 ➤

➤ 2028 ➤

➤ 2030 ➤

➤ 2032 ➤

In House R&D and Validation Facility





Lumax Charitable Foundation, the CSR arm of Lumax, actively works on the 3 SDGs –

- Quality Education, Good Health and Clean Water and Sanitation.
- Students in adopted government and low-income private schools are supported through various initiatives beyond school learning in terms of Life-skills, Career counselling and guidance
- Scholarship given to continue education, personal and menstrual hygiene aims to provide holistic learning experience
- The foundation also focuses on various health initiatives, including eye check-up and cataract surgeries, cancer awareness, screening and treatment interventions, juvenile diabetes for children from underserved communities and health check-ups in schools



Our ESG Roadmap



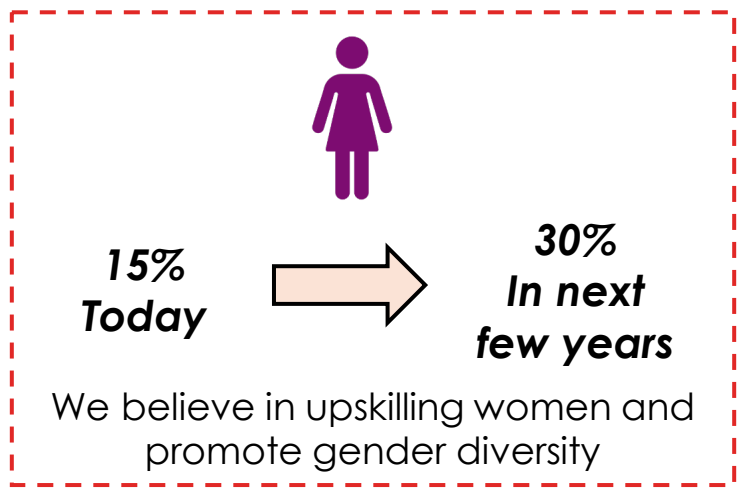
RE 40	RE 70	RE 90	RE 100		
<ul style="list-style-type: none"> ✓ 100% ETP & STP in all plants ✓ Diversity ratio 10% ✓ ISO 14001 & ISO 45001 (EHS) in all plants ✓ ISO 27001- Top 10 revenue plants ✓ ISO 50001:2018 (EnMS)- 20% plants 	<ul style="list-style-type: none"> ✓ Advance Equipment installation for the reduction of fresh-water intake. ✓ 5% reduction of Co2 (Supply chain partners) ✓ Diversity ratio by 15%. ✓ ISO 50001:2018 (EnMS)- 50% plants ✓ ISO 27001- 50% plants 	<ul style="list-style-type: none"> ✓ 100% rain-water harvesting setup. ✓ 10% reduction of Co2 (Supply chain partners) ✓ Diversity ratio by 20% ✓ ISO 50001:2018 (EnMS) in all plants ✓ ISO 27001- in all plants & offices 	<ul style="list-style-type: none"> ✓ 25% reduction of Co2 (Supply chain partners) 	<ul style="list-style-type: none"> ✓ 30% reduction of Co2 (Supply chain partners) 	<ul style="list-style-type: none"> ✓ 40% reduction of Co2 (Supply chain partners) ✓ Diversity ratio by 25% ✓ Inclusivity 5%
FY24-25	FY25-26	FY26-27	FY27-28	FY28-29	FY29-30

Lumax – Plant Carbon Neutrality Strategy



First, we will mitigate the carbon emission by using Renewable energy, then by motivating team to increase daily Kaizen & by reducing energy consumption

Gender Diversity & Inclusivity



Plant Carbon neutrality through powered through Renewable Energy



Celebrating Milestones with Awards & Accolades



Lumax Group at Maruti Suzuki Vendor Conference 2024 at Antalya - Turkey won the Supplier Collaboration Initiatives Award in May 2024



Lumax Industries limited has received the Electrical Proprietary Commodity Award at the Mahindra Supplier Excellence Awards in February 2024



Lumax Industries received the Human Resource Certificate on account of successful implementation of Fixed Term Employment at Plants in MSVC 2023 hosted by Maruti Suzuki India Ltd at Dubai



Lumax Industries - Chakan plant received the prestigious 'On Time Order Fulfilment Award' from Mahindra-SPD at Mahindra Supplier Conference in June 2024



Sustainability Excellence Award Tata Motors Annual Supplier Conference



Quality Excellence Award Tata Motors Annual Supplier Conference

Q2 & H1FY25
Operational & Financial
Performance

Commenting on the Q2 & H1FY25 performance of the company Mr. Deepak Jain, Chairman & Managing Director for Lumax Industries Limited said,

"We are pleased to report strong Q2 and H1FY25 performance, with revenues increasing by 26% for the quarter compared to Q2FY24, and by 25% for H1FY25 compared to H1FY24 driven on account of a better product mix.



Deepak Jain
Chairman &
Managing Director

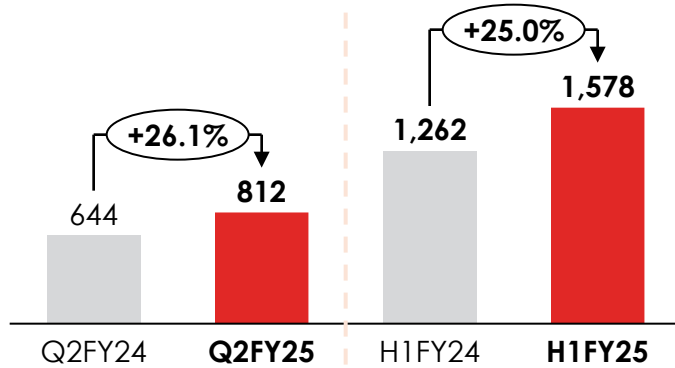
While the automobile sector experienced a muted performance overall, the 2-wheeler segment showed a strong upward trend. The passenger vehicle segment remained subdued, mainly due to soft demand in anticipation of new model launches and a high base effect from last year. However, the festive season has driven a robust recovery in demand.

We are standing on a healthy order book of Rs 2,900+ crores, with 87% of orders dedicated to LED lighting. Our commitment to delivering innovative, future-ready products remains steadfast. Backed by a robust network of state-of-the-art manufacturing facilities and a strong focus on research and development, Lumax Industries is firmly positioned as an industry leader."

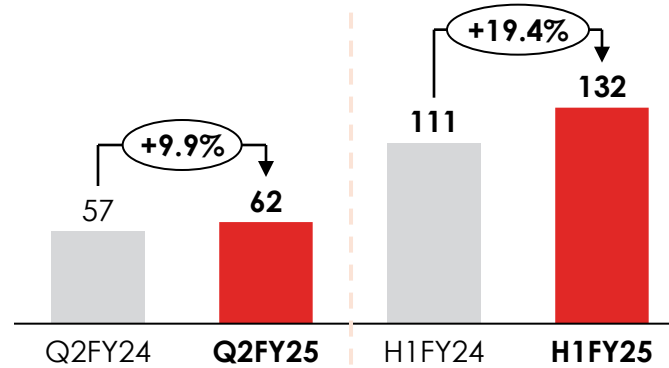
Q2 & H1FY25 – Financial Snapshot



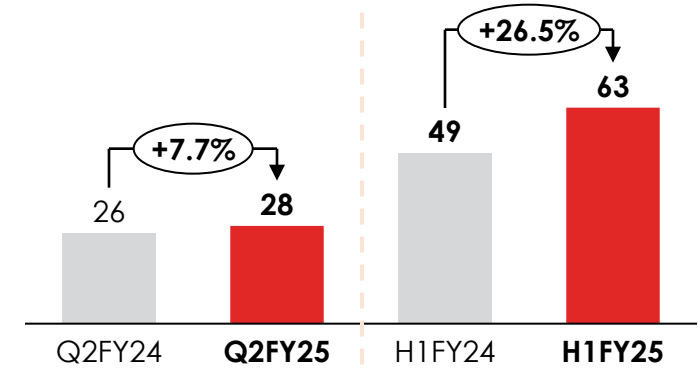
Revenue (Rs. In Crs)



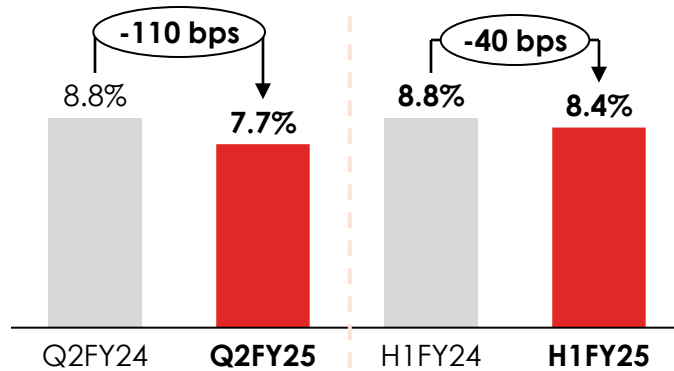
EBIDTA (Rs. In Crs)



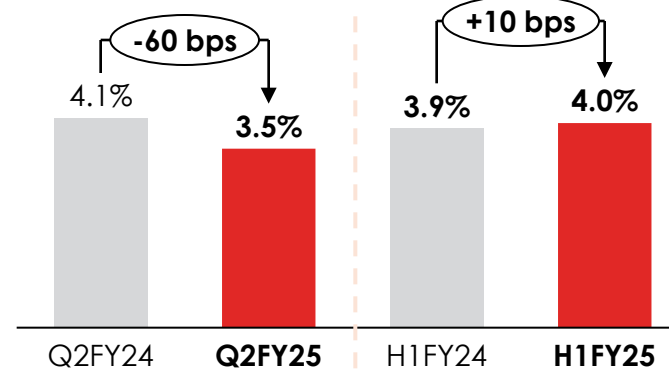
PAT (Rs. In Crs)



EBIDTA Margin



PAT Margin

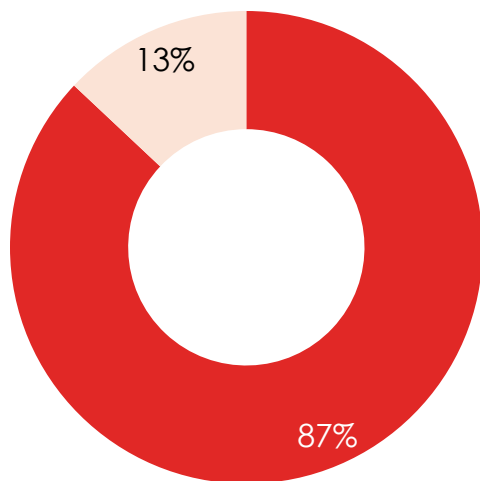


Manufacturing EBITDA margin for Q2FY25 stood at 8.6% compared to 8.2% in Q2FY24 at 8.5% for H1FY25 compared to 8.1% in H1FY24

Orderbook Break-up

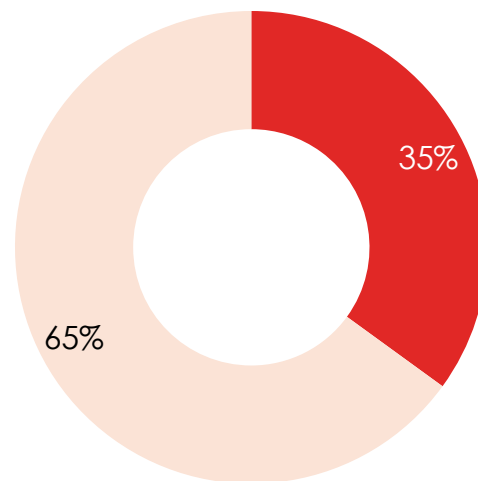
Total Order Book for the company stands at **Rs 2,900+ Crores**

LED v/s Conventional



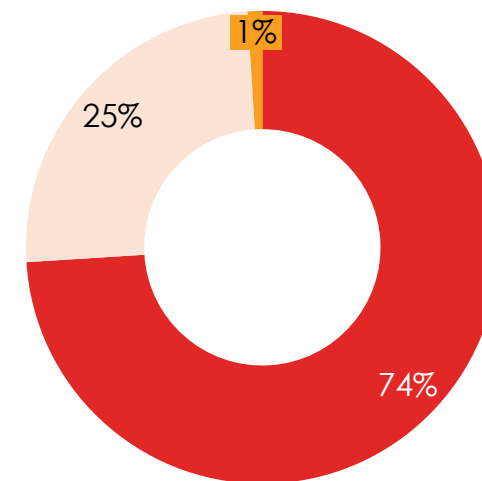
LED Conventional

EV v/s Non-EV



EV Non EV

PV, 2/3W, Others

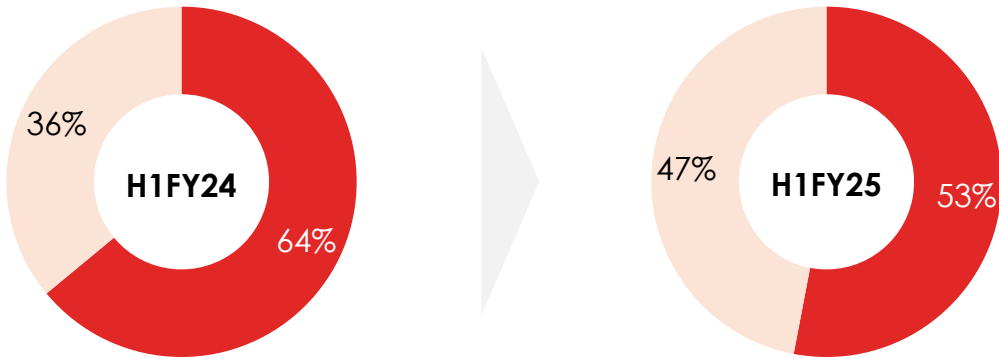


PV 2W & 3W Others

H1FY25 – Segment wise revenue break-up

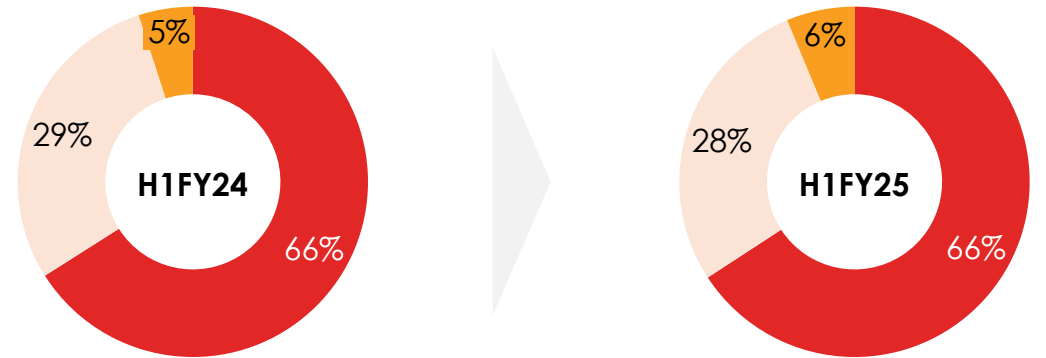


LED v/s Conventional



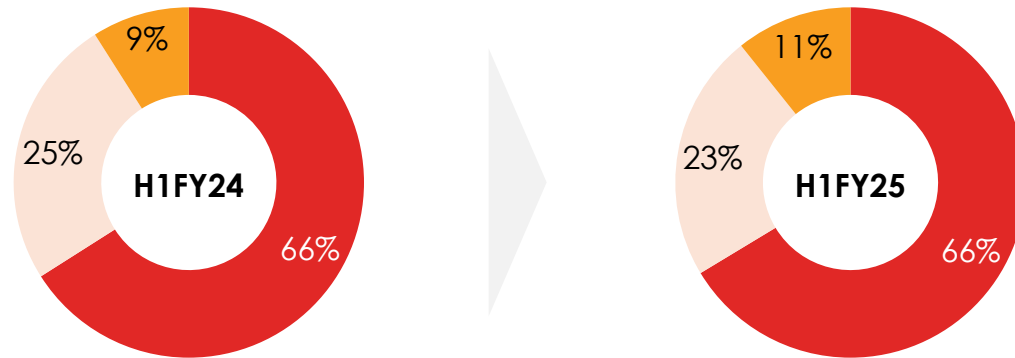
Conventional LED

Segment Mix



Passenger Vehicle Two Wheeler Commercial Vehicle

Product Mix

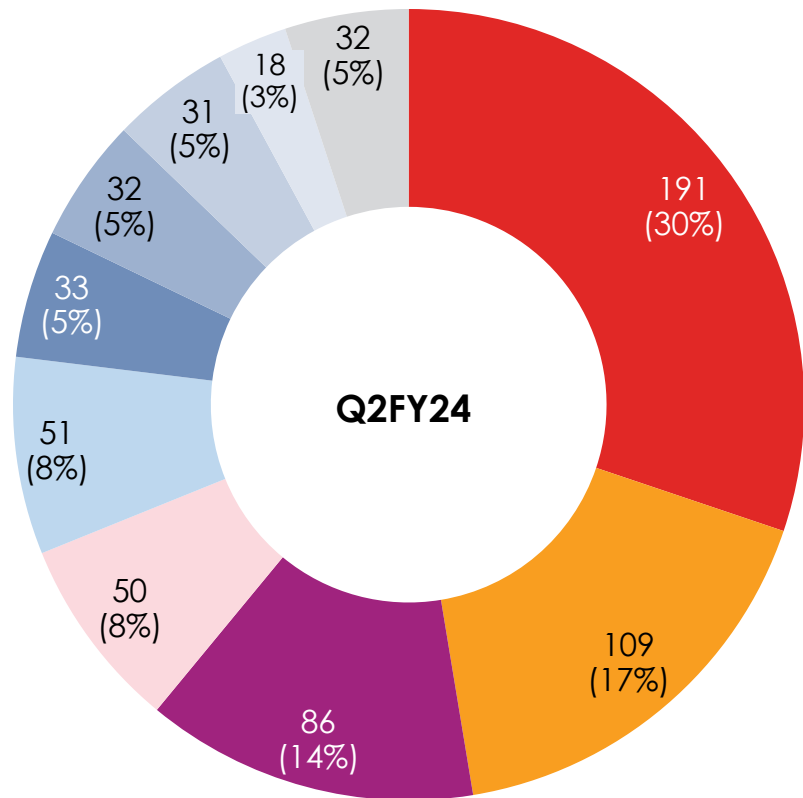


Front Lighting Rear Lighting Others

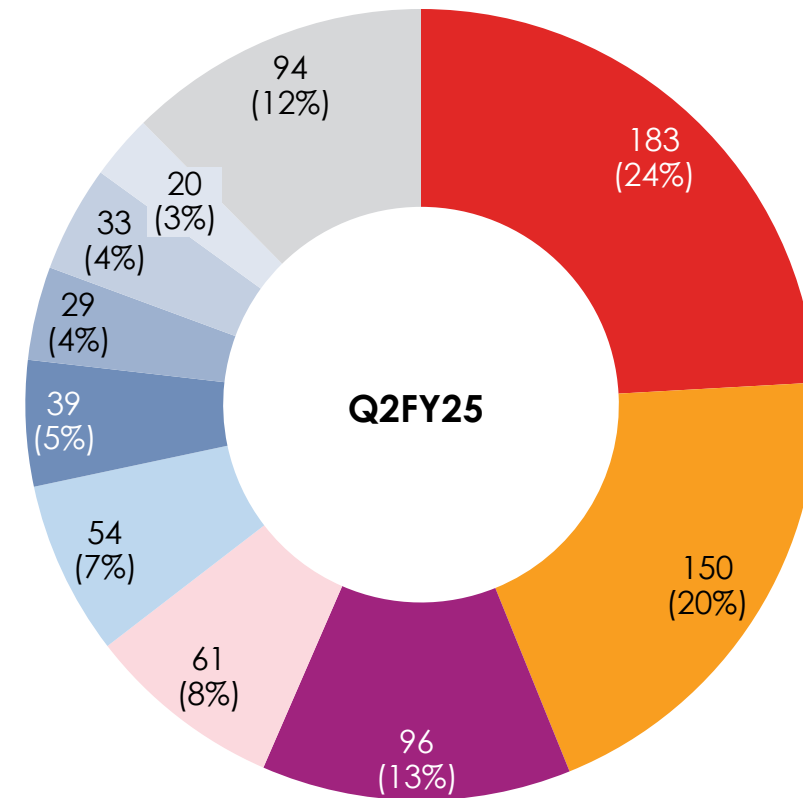
Q2FY25 – Revenue mix among Customers



Customer wise Sales
(Rs. 633 Crores)*



Customer wise Sales
(Rs. 760 Crores)*

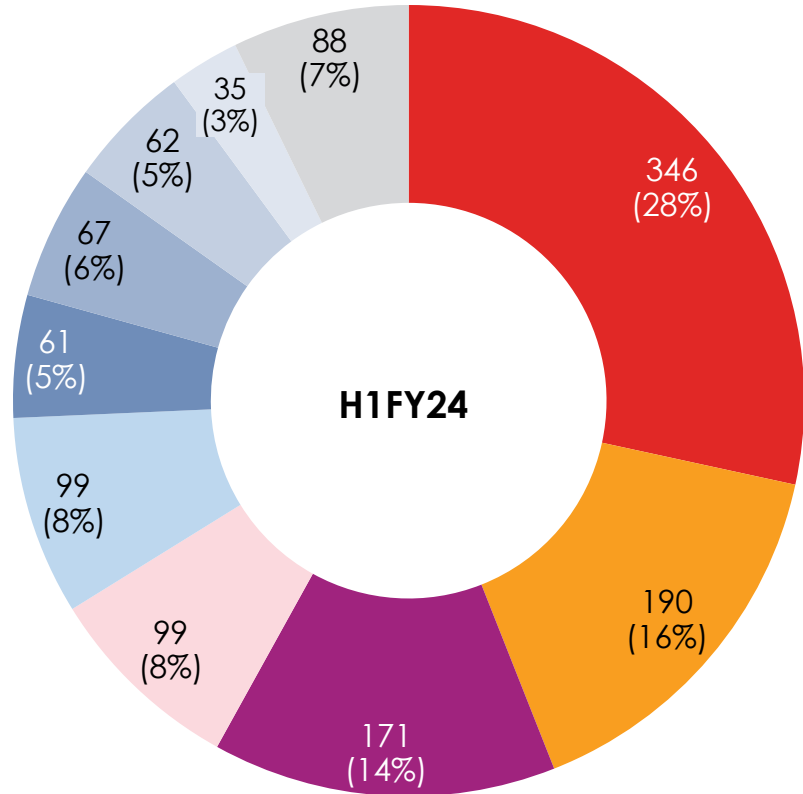


- MSIL/SMG
- HMSI
- TATA
- MG
- TVS
- M&M
- Hero Motocorp
- LATL
- Toyota
- Others

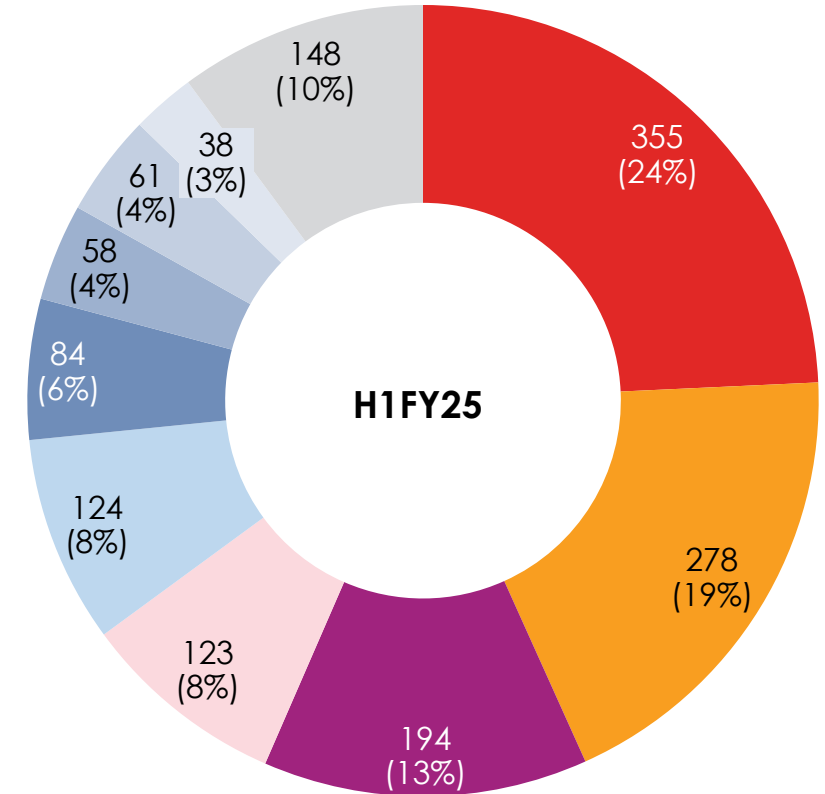
*Excludes Mould Sales;
Rs. In Crs

H1FY25 – Revenue mix among Customers

Customer wise Sales
(Rs. 1,218 Crores)*



Customer wise Sales
(Rs. 1,462 Crores)*



*Excludes Mould Sales;
Rs. In Crs

Standalone Profit & Loss Statement



Particulars (Rs. in Crores)	Q2FY25	Q2FY24	Y-o-Y	Q1FY25	Q-o-Q	H1FY25	H1FY24	Y-o-Y
Manufacturing Revenue	759.5	633.3		702.2		1,461.7	1,217.5	
Moulds Revenue	52.3	10.5		63.6		115.9	44.7	
Total Operating Revenue	811.8	643.8	26.1%	765.8	6.0%	1,577.6	1,262.2	25.0%
Other Income	2.6	1.8		12.3		14.8	4.5	
Total Income	814.4	645.5		778.1		1,592.5	1,266.7	
Raw Material Consumption	551.3	419.7		514.5		1065.8	826.2	
Employee Expenses	92.2	75.8		92.6		184.8	151.0	
Other Expenses	110.8	93.8		101.8		212.6	179.5	
EBITDA	60.2	56.2	7.2%	69.1	-13.0%	129.3	110.0	17.5%
EBITDA %	7.4%	8.7%		9.0%		8.2%	8.7%	
Depreciation	25.9	21.1		26.0		51.9	42.4	
Finance Cost	19.0	10.7		16.0		35.0	20.5	
Profit before Tax	15.3	24.3	-37.1%	27.1	-43.6%	42.4	47.1	-10.0%
Tax	2.3	8.3		7.2		9.5	16.3	
Profit After Tax	13.0	16.0	-18.9%	20.0	-35.0%	32.9	30.8	6.8%
PAT Margin%	1.6%	2.5%		2.6%		2.1%	2.4%	
EPS (In INR)	13.9	17.1		21.3		35.2	33.0	

Manufacturing EBITDA margin for Q2FY25 stood at 8.4% compared to 8.1% in Q2FY24 & at 8.3% for H1FY25 compared to 8.1% in H1FY24

Standalone Balance Sheet



ASSETS (Rs. in Crores)	Sep-24	Mar-24
Non-current assets		
Property, plant and equipment	908.1	833.5
Capital work-in-progress	191.3	177.1
Right of use assets	105.0	107.8
Investment property	0.7	0.7
Investment in Subsidiary	9.7	9.7
Goodwill	9.8	9.8
Intangible assets	6.2	6.0
Financial assets		
Investments	11.6	10.9
Loans	0.8	0.6
Others	10.7	11.1
Income Tax Assets (Net)	11.4	7.2
Other non-current assets	56.2	43.9
Sub-total - Non-Current Assets	1,321.3	1,218.4
Current assets		
Inventories	610.5	582.0
Financial assets		
Investments	0.5	0.5
Trade receivables	400.3	345.3
Cash and cash equivalents	30.1	31.2
Bank balances other than Cash	15.5	15.0
Loans	0.9	0.5
Others	80.9	42.8
Other current assets	260.5	182.4
Sub-total - Current Assets	1,399.0	1,199.5
Assets held for Sale	0.0	0.0
TOTAL - ASSETS	2,720.3	2,417.9

EQUITY & LIABILITIES (Rs. In Crores)	Sep-24	Mar-24
Equity		
Equity Share capital	9.3	9.3
Other equity	529.9	530.8
Sub-total - Shareholders' funds	539.2	540.2
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Borrowings	190.2	153.9
Lease liability	110.3	111.7
Provisions	0.5	0.6
Employee benefit Liabilities	51.0	47.2
Deferred tax liabilities (net)	52.5	49.0
Sub-total - Non-current liabilities	404.5	362.4
Current liabilities		
Financial liabilities		
Borrowings	605.5	443.1
Lease liability	9.8	7.7
Trade payables	786.5	703.4
Other financial liabilities	220.0	175.2
Other current liabilities	148.5	179.3
Employee benefit Liabilities	6.4	5.9
Current Tax Liability	0.0	0.8
Sub-total - Current liabilities	1,776.6	1,515.4
TOTAL - EQUITY AND LIABILITIES	2,720.3	2,417.9

Standalone Cashflow Statement



Particulars (Rs. in Crores.)	Sep-24	Sep-23
PBT	42.4	47.4
Adjustments	84.0	60.8
Operating profit before working capital changes	126.4	108.2
Changes in working capital	-151.6	-98.3
Cash generated from operations	-25.2	9.8
Direct taxes paid (net of refund)	10.5	10.7
Net Cash from Operating Activities	-35.7	-0.8
Net Cash from Investing Activities	-126.1	-121.1
Net Cash from Financing Activities	160.7	121.6
Net Change in cash and cash equivalents	-1.2	-0.3
Opening Cash Balance	31.2	7.0
Closing Cash Balance	30.1	6.6

Consolidated Profit & Loss Statement



Particulars (Rs. in Crores)	Q2FY25	Q2FY24	Y-o-Y	Q1FY25	Q-o-Q	H1FY25	H1FY24	Y-o-Y
Manufacturing Revenue	759.5	633.3		702.2		1461.7	1217.5	
Moulds Revenue	52.3	10.5		63.6		115.9	44.7	
Total Operating Revenue	811.8	643.8	26.1%	765.8	6.0%	1,577.6	1,262.2	25.0%
Other Income	2.6	1.8		12.3		14.8	4.5	
Total Income	814.4	645.5		778.1		1592.5	1,266.7	
Raw Material Consumption	551.3	419.7		514.5		1065.8	826.2	
Employee Expenses	96.8	80.0		95.7		192.5	157.0	
Other Expenses	104.0	89.2		97.8		201.8	172.7	
EBITDA	62.3	56.7	9.9%	70.0	-11.0%	132.3	110.8	19.4%
EBITDA %	7.7%	8.8%		9.1%		8.4%	8.8%	
Depreciation	26.5	21.3		26.4		52.9	42.6	
Finance Cost	19.1	10.7		16.2		35.3	20.5	
Profit before Tax & Share of Associate	16.8	24.7	-32.1%	27.4	-38.9%	44.2	47.7	-7.3%
Share of Associate	19.9	13.3		18.7		38.6	24.2	
Tax	8.4	11.8		11.9		20.3	22.5	
Profit After Tax	28.3	26.3	7.7%	34.2	-17.3%	62.5	49.4	26.5%
PAT Margin%	3.5%	4.1%		4.5%		4.0%	3.9%	
EPS (In INR)	30.3	28.1		36.6		66.8	52.8	

Manufacturing EBITDA margin for Q2FY25 stood at 8.6% compared to 8.2% in Q2FY24 & at 8.5% for H1FY25 compared to 8.1% in H1FY24

Consolidated Balance Sheet



ASSETS (Rs. in Crores)	Sep-24	Mar-24
Non-current assets		
Property, plant and equipment	911.4	836.1
Capital work-in-progress	192.2	177.7
Right of use assets	110.8	113.9
Investment property	0.7	0.7
Goodwill	9.8	9.8
Intangible assets	8.5	7.8
Investment in Associate	209.5	171.0
Financial assets		
Investments	8.0	7.4
Loans	0.8	0.6
Others	10.7	11.1
Income Tax Assets (Net)	11.4	7.2
Other non-current assets	56.2	44.1
Sub-total - Non-Current Assets	1,529.9	1,387.4
Current assets		
Inventories	610.2	581.5
Financial assets		0.0
Investments	0.5	0.5
Trade receivables	409.1	347.8
Cash and cash equivalents	34.1	31.5
Bank balances other than Cash	15.5	15.0
Loans	0.9	0.5
Others	80.9	42.8
Other current assets	263.3	193.9
Sub-total - Current Assets	1,414.4	1,213.6
TOTAL - ASSETS	2,944.3	2,601.0

EQUITY & LIABILITIES	Sep-24	Mar-24
Equity		
Equity Share capital	9.3	9.3
Other equity	686.9	662.2
Sub-total - Shareholders' funds	696.2	671.5
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Borrowings	190.2	153.9
Lease liability	116.0	117.6
Employee benefit liabilities	0.5	0.6
Provisions	51.0	47.2
Deferred tax liabilities (net)	104.3	91.3
Sub-total - Non-current liabilities	462.0	410.5
Current liabilities		
Financial liabilities		
Borrowings	605.5	443.1
Lease liability	10.2	8.0
Trade payables	789.1	698.1
Other financial liabilities	224.8	180.2
Other current liabilities	150.0	183.0
Employee benefit liabilities	6.4	5.9
Current tax liabilities (net)	0.2	0.8
Sub-total - Current liabilities	1,786.2	1,518.9
TOTAL - EQUITY AND LIABILITIES	2,944.3	2,601.0

Consolidated Cashflow Statement

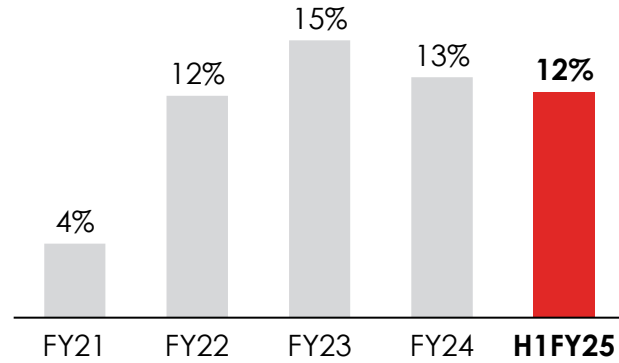


Particulars (Rs. in Crores)	Sep-24	Sep-23
PBT	82.8	71.9
Adjustments	46.7	37.1
Operating profit before working capital changes	129.5	109.0
Changes in working capital	-147.6	-92.5
Cash generated from operations	-18.2	16.5
Direct taxes paid (net of refund)	11.6	10.7
Net Cash from Operating Activities	-29.8	5.8
Net Cash from Investing Activities	-128.4	-124.7
Net Cash from Financing Activities	160.2	121.6
Net Change in cash and cash equivalents	2.1	2.7
Opening Cash Balance	31.5	7.2
Closing Cash Balance	34.1	9.7

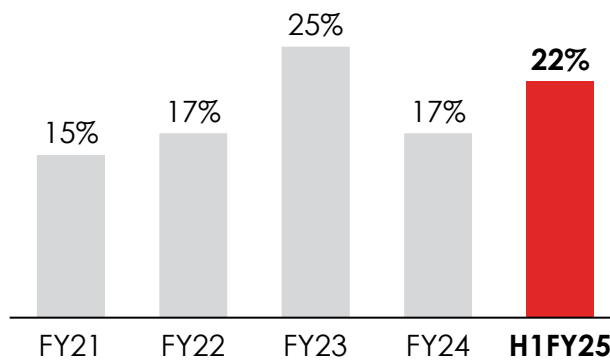
Key Ratios



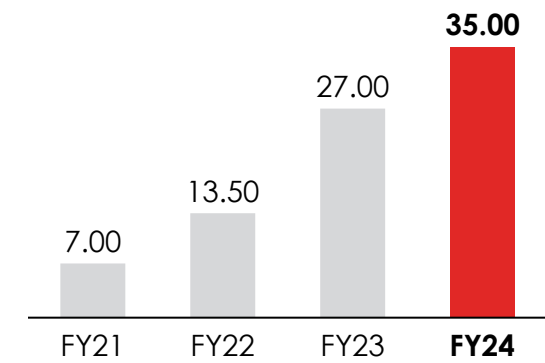
RoE



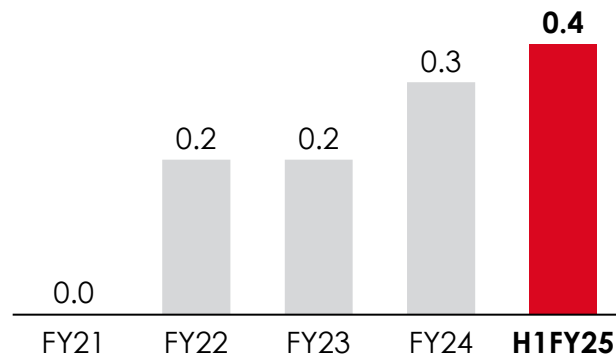
RoCE



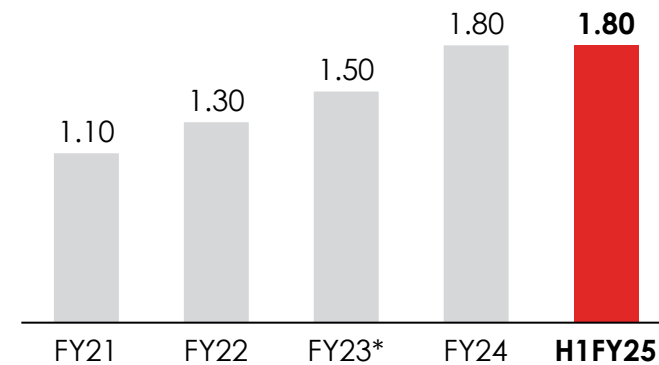
Dividend Per Share



Long Term Debt / Equity



Asset Turns (x)



About DK Jain Group

Our Vision

Building an admired high performance **Global Organization** in whom all stakeholders have absolute trust

Our Purpose

We deliver **Pride and Progress with Positivity**

Our Values

Respect **Integrity**
Passion **Excellence**

About DK Jain Group

7

Presence over **Seven Decades**

Leader in Automotive Lighting, Gear Shifters & Vehicle Interior Solutions



15 Entities in 7 States
1 Overseas Entity in Czech Republic



38 Manufacturing Facilities across India



6 Engineering Centers in India, Taiwan & Czech Republic



Over **12,000 Employees**



Long standing **OEM Relationships**



Lumax Group - Two Listed Entities



Lumax Auto Technologies

Partnerships & JV's

- ✓ Cornaglia – Italy
- ✓ Manno – Japan
- ✓ Ituran – Israel
- ✓ FAE – Spain
- ✓ YOKOWO - Japan
- ✓ JOPP - Germany
- ✓ Alps Alpine – Japan
- ✓ IAC - USA



Lumax Industries

Partnerships & JV's

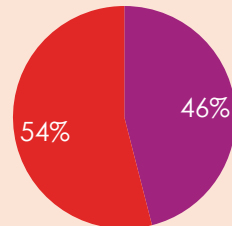
- ✓ Stanley – Japan
- ✓ SL Corporation - Korea

Product Segments

- Advance Plastic
- Mechatronics
- Structures & Control Systems
- Aftermarket

Group Revenues

- Lumax Industries
- Lumax Auto Technologies



FY24
Rs. 5,732 Crores

Product Segments

- End-to-end Automotive Lighting Solutions
- HVAC Panels and other electronic components

Thank You



For further information, please contact:

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Investor Relations



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