



Share India Securities Limited

(CIN : L67120GJ1994PLC115132)

Member : NSE, BSE, MCX, NCDEX & MSEI

Depository Participant with 'CDSL'

SEBI Registered Research Analyst & Portfolio Manager

AMFI Registered Mutual Fund Distributor



October 30, 2024

To,
BSE Limited
P J Towers, Dalal Street,
Fort, Mumbai- 400001
Scrip Code: 540725

To,
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai- 400051
Symbol: SHAREINDIA

Sub: Investor Presentation on Unaudited Financial Results of the Company for the quarter and half-year ended September 30, 2024

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”) read with Para A of Part A to Schedule III of the SEBI Listing Regulations, please find enclosed herewith Investor Presentation on the Unaudited Financial Results of the Company for the quarter and half-year ended September 30, 2024.

Please take the same on your records.

Thanking you,

Yours faithfully,
For Share India Securities Limited

Vikas Aggarwal
Company Secretary & Compliance Officer
M. No.: F5512



Share India
You generate, we multiply

Investor Presentation
Q2 & H1FY25



Q2 & H1 FY25

Financial Performance



Q2 & H1FY25 - Consolidated Performance Highlights



Q2FY25

₹ 453 Cr

₹ 190 Cr

42%

₹ 124 Cr

27%

₹ 6.03

TOTAL REVENUE
24% YoY ↑

EBITDA
7% YoY ↑

EBITDA MARGIN

NET PROFIT
10% YoY ↑

NET PROFIT MARGIN

BASIC EPS

H1FY25

₹ 867 Cr

₹ 344 Cr

40%

₹ 227 Cr

26%

₹ 11.21

TOTAL REVENUE
35% YoY ↑

EBITDA
13% YoY ↑

EBITDA MARGIN

NET PROFIT
17% YoY ↑

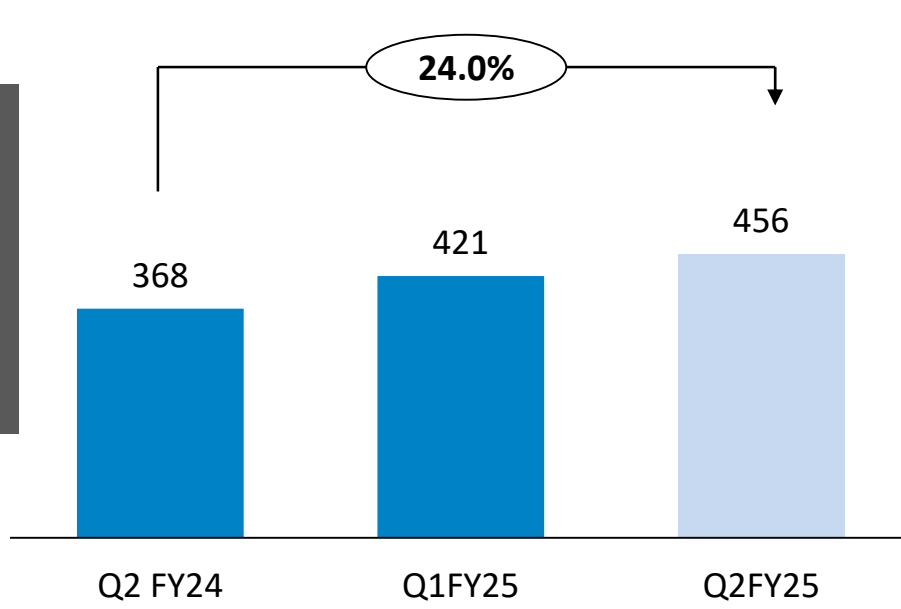
NET PROFIT MARGIN

BASIC EPS

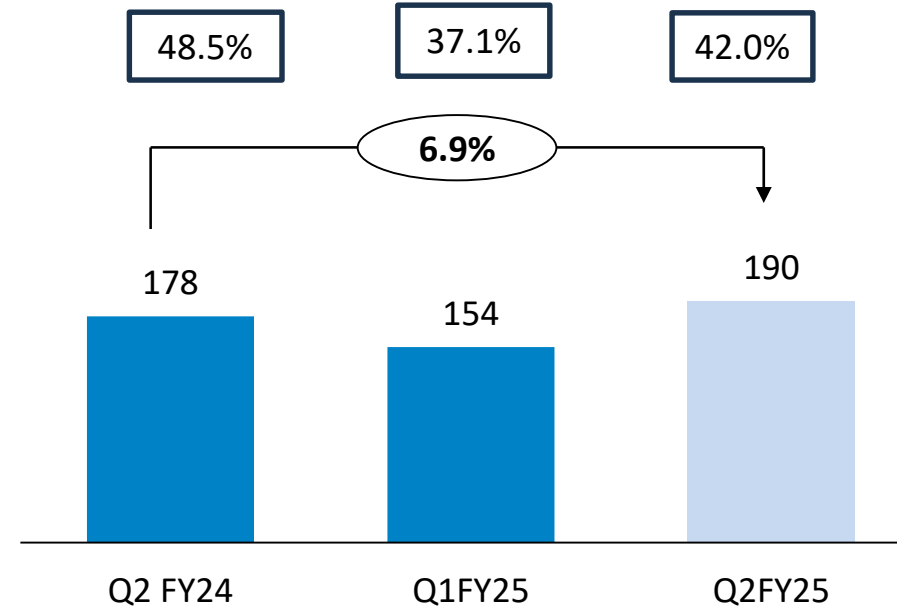
Key Financial Highlights

Total Income (₹ Cr)

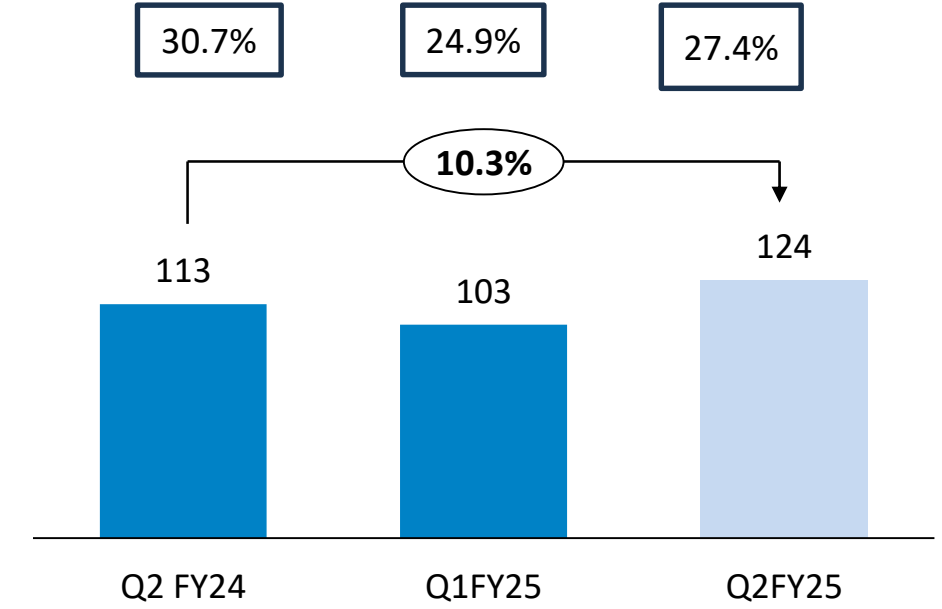
Quarterly



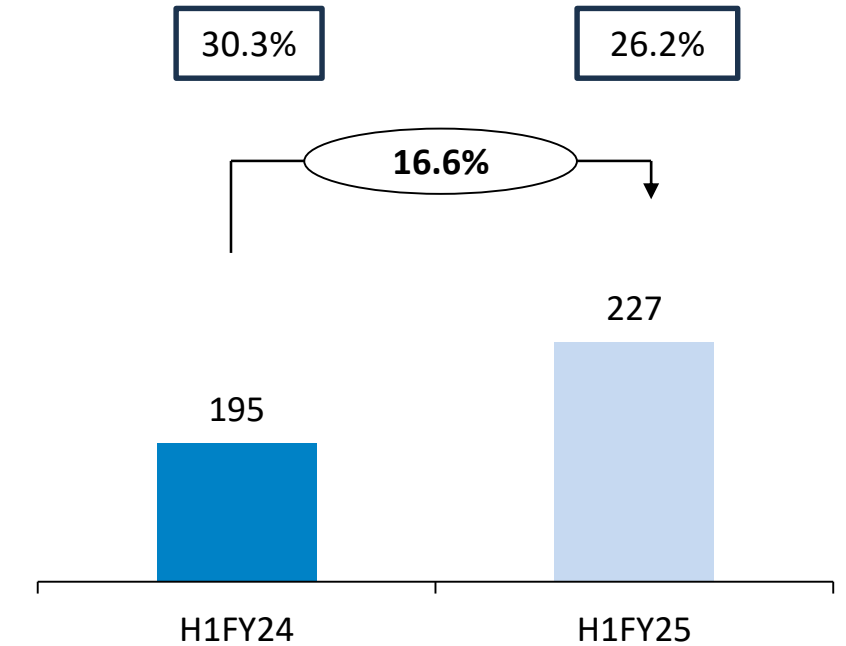
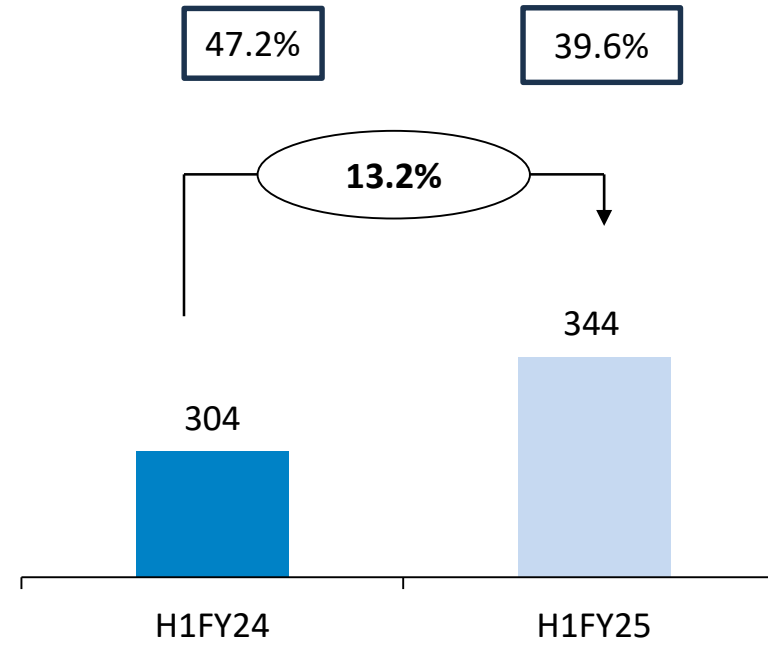
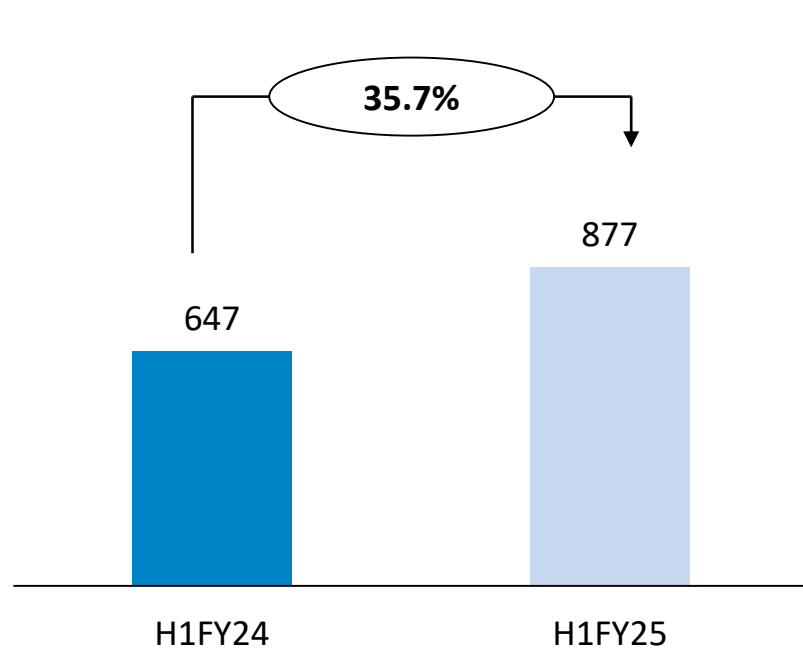
EBITDA (₹ Cr) & EBITDA Margin



PAT (₹ Cr) & PAT Margin



Half – Yearly



Q2 & H1FY25 Consolidated Results Highlights

Particulars (₹ Cr)	Q2FY25	Q2 FY24	Y-O-Y	Q1FY25	Q-O-Q	H1FY25	H1FY24	Y-O-Y
Interest Income	55.0	38.4		49.6		104.6	70.0	
Fees & Commission	54.7	50.1		59.4		114.2	96.6	
Net Gain/Loss on FV changes	275.0	270.4		264.3		539.3	461.9	
Dividend Income	12.5	1.6		3.1		15.6	3.4	
Sale of goods	53.2	3.7		35.5		88.8	7.0	
Sale of services	2.3	2.3		2.2		4.5	4.7	
Total Revenue From Operations	452.7	366.5	23.6%	414.1	9.3%	867.0	643.6	34.7%
Other Income	3.6	1.6		6.7		10.3	3.0	
Total Income	456.3	368.1	24.0%	420.8	8.4%	877.3	646.6	35.7%
COGS	54.2	2.0		36.2		90.4	4.7	
Fees and commission expense	7.1	3.9		9.5		16.6	5.2	
Staff cost	96.2	79.5		101.1		197.3	133.0	
Operating expenses	89.0	95.6		106.1		195.1	182.0	
Other expenses	16.6	8.1		11.9		28.5	16.5	
Impairment on financial instruments	3.3	1.3		2.5		5.7	1.7	
Total Expenses	266.4	190.4		267.3		533.6	343.1	
EBITDA	189.9	177.7	7.0%	153.5	23.7%	343.7	303.5	13.2%
EBITDA Margin (%)	42.0%	48.5%		37.1%		39.6%	47.2%	
Finance Costs	21.8	17.0		18.7		40.5	32.1	
Depreciation & Amortisation	3.8	3.3		3.7		7.5	5.9	
Profit Before Tax	164.3	157.4	4.5%	131.1	25.3%	295.7	265.5	11.3%
Tax Expense	40.1	44.7		28.2		68.3	70.6	
Profit For The Period / Year	124.2	112.7	10.3%	102.9	20.7%	227.4	194.9	16.6%
PAT Margin (%)	27.4%	30.7%		24.9%		26.2%	30.3%	
EPS (₹)	6.0	6.9				11.2	11.9	

* EPS for Q2 & H1FY24 have been restated due to stock split as on June,2024

COMPANY

OVERVIEW



Standalone Business



Broking in Equity, F&O,
Commodities and Currency segment



Prop Trading



Mutual Funds
distribution



Research



Depository Participant

Business in Subsidiaries



Equity Trading



Insurance Broking



NBFC



Investment banking



Algo Trading platform

Entities

Share India Algoplus Pvt. Ltd.
Share India Global Pte. Ltd.
Share India Securities (IFSC) Pvt. Ltd.
Total Securities (IFSC) Pvt. Ltd.
Silverleaf Securities Research Pvt Ltd

Share India Insurance
Brokers Pvt. Ltd.

Share India Fincap Pvt. Ltd.

Share India
Capital Services
Pvt. Ltd.

Algowire Trading Technologies Pvt. Ltd.
uTrade Solutions Pvt. Ltd.

Share India – At a Glance – H1FY25



Rs 2,258 Cr
Network



42,081
Clients in Broking



3%
Market Share of
Options Trading



62,258
NBFC Client Base



7,669
Active MF
Customers



113+
Institutional clients



71
NBFC
Branches



30+
Years of Trust



4,710
Employees



10,400+
Avg. Daily Turnover (₹ Crs.)



₹ 193 Cr
NBFC Loan Book



₹ 261 Cr
Margin Trading Facility (MTF)

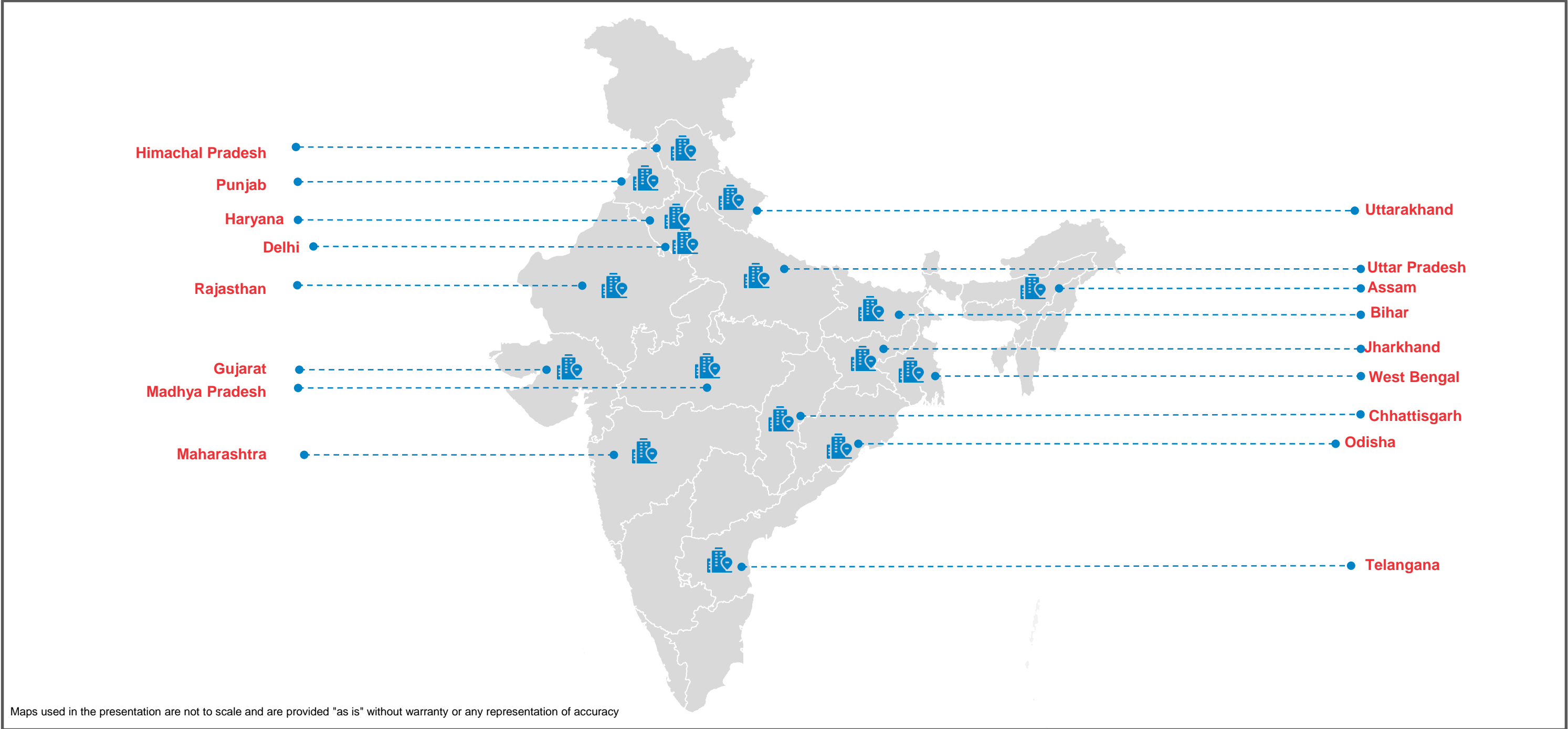


45,210
Lives Covered



319
Branches & Franchisees

Pan India Presence



Maps used in the presentation are not to scale and are provided "as is" without warranty or any representation of accuracy

Business

Overview



Reliable Trading Platform

MTF:

-Investors to trade beyond owned resources and boost their profits.

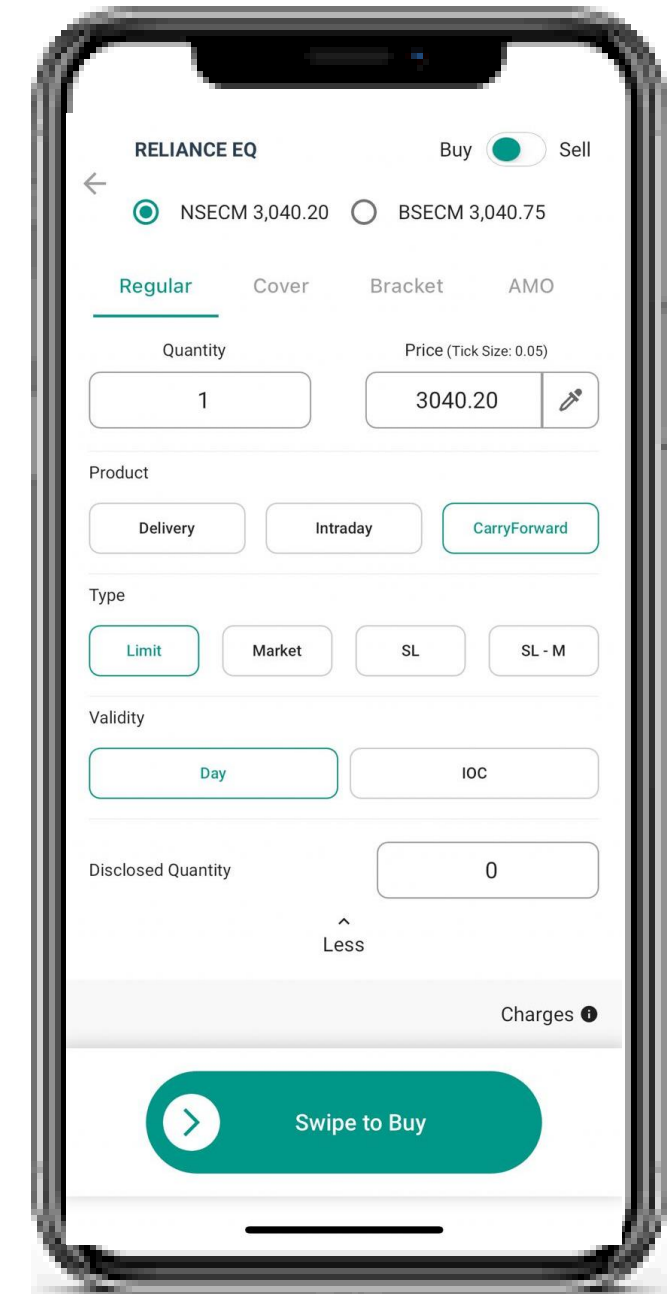
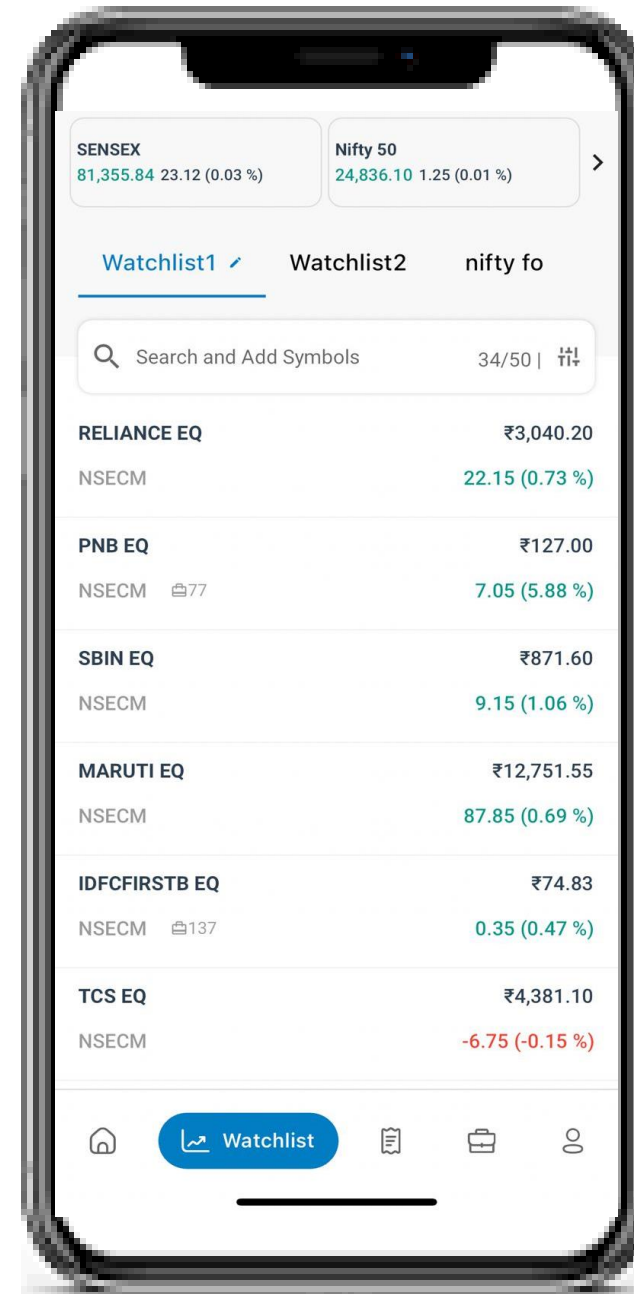
50 Depth:

-Provides detailed information about the best bids and offers for stocks at various prices and quantities. It displays the top 50 bids and offers. Place order directly from the depth.

Order Schedule:

Effortlessly schedule and customize your order execution using our intuitive stock broking app for optimal trading flexibility.

Research & Expert View: Utilize our latest report and analysis to learn about equity and commodity finance. Get all the information you are looking for in one place.



uTrade Algos: Algo Trading that is modern, reliable and effortless!

Unlock Your Trading Potential: Discover uTrade Algos' Unique Offerings

uTrade Originals:

-Exclusive strategies created by Share India's seasoned experts.

Exchange Approved Strategies:

-Ensure compliance and reliability with officially sanctioned strategies.

Personalized RM Support:

-Relationship Manager (RM) provides tailored support, enhancing trading experience.

One Stop Solution:

-Seamlessly integrates Share India as broker with our execution platform.

Fastest Execution:

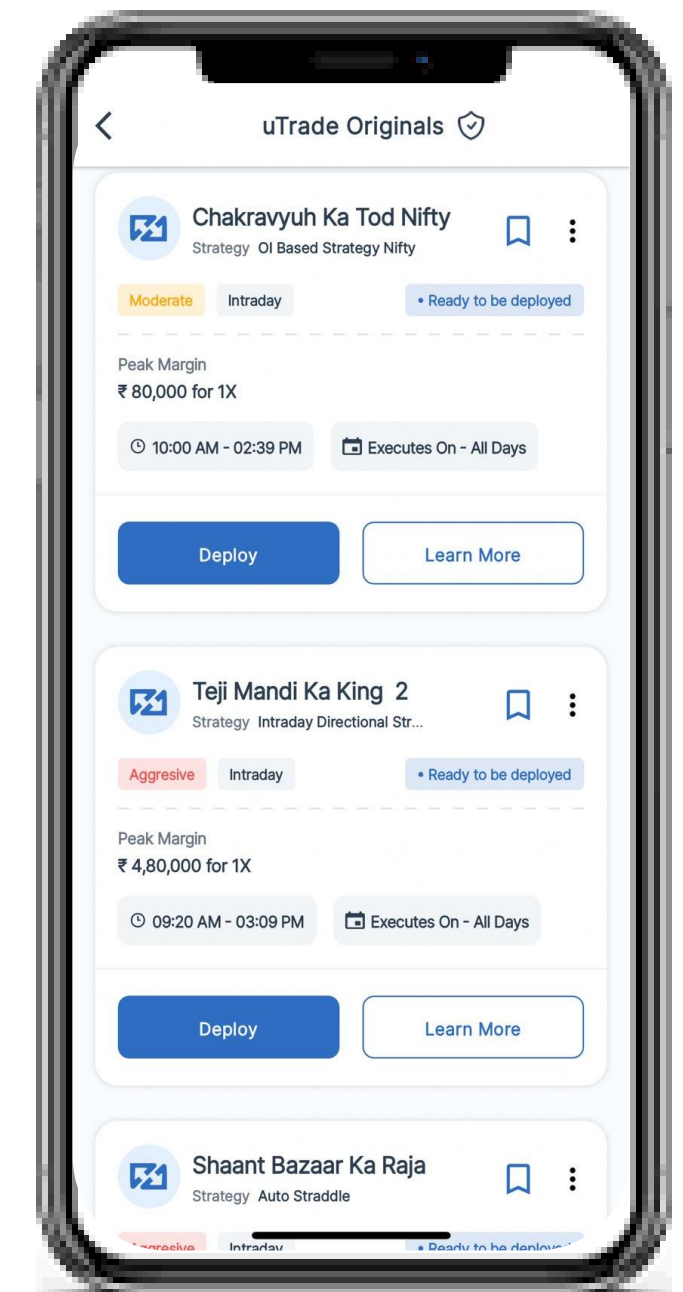
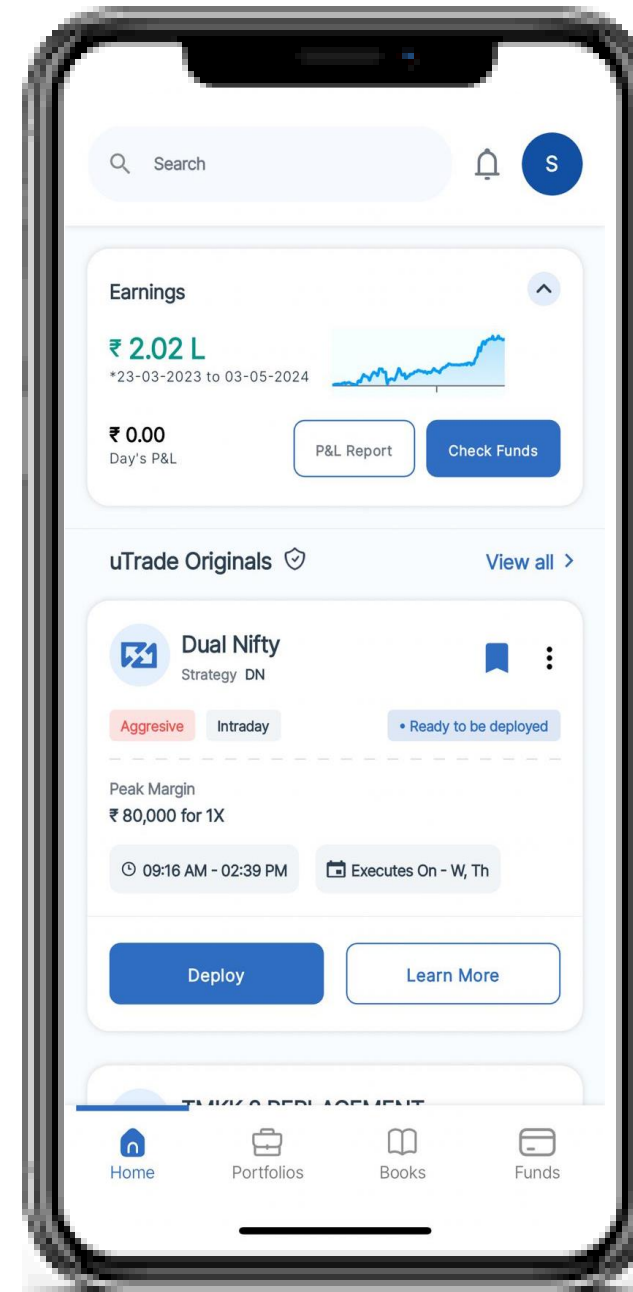
-Execute trades with unparalleled speed for a competitive edge.

BSE Support:

-Users can now trade in BSE segment, covering both Sensex and Bankex indices.

Share Strategy:

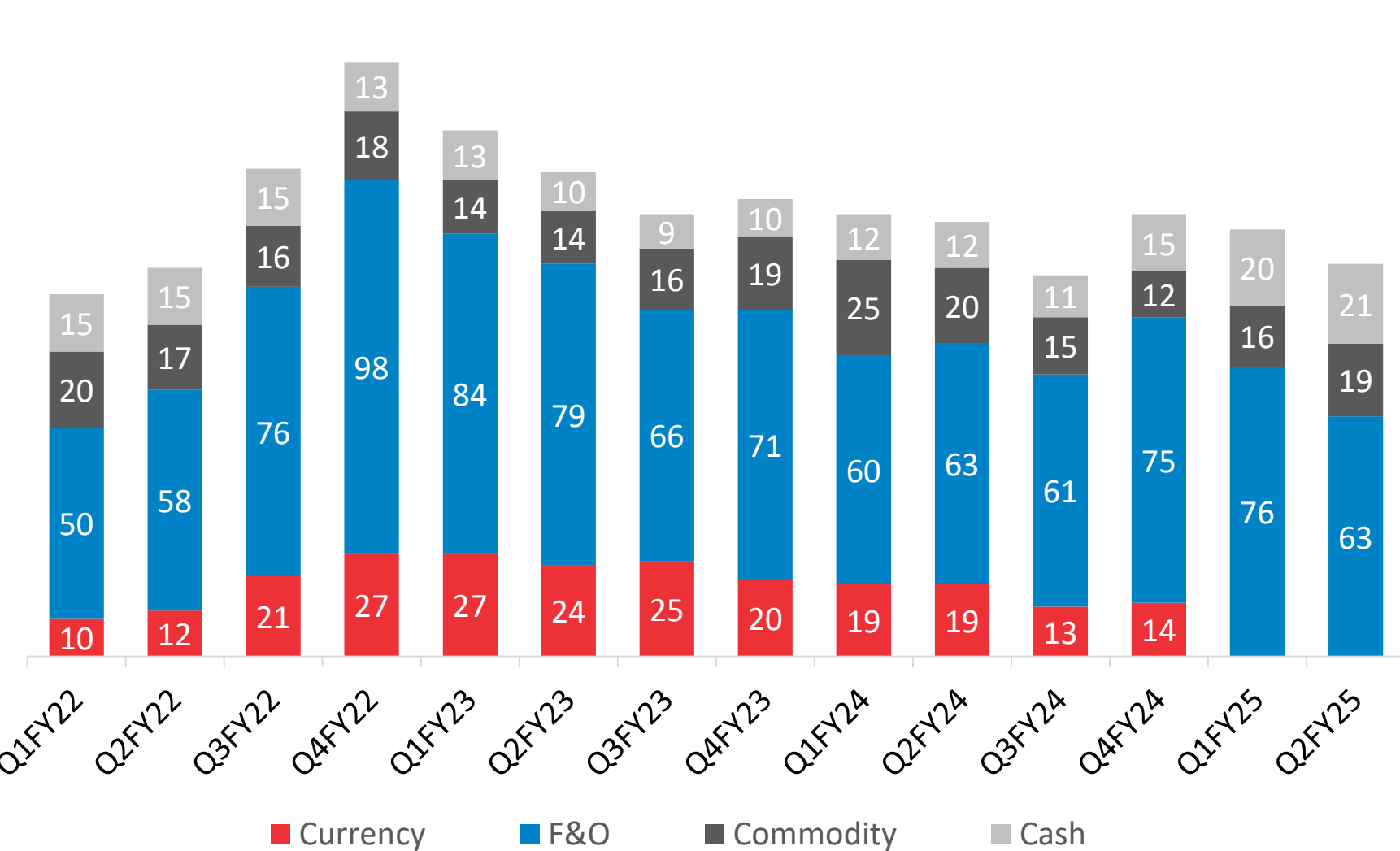
-User can create and share their own trading strategy with other users on platform.



Boosting ADTO And Diversifying Across Ultra HNIs And Institutions



Avg Daily Turnover (₹ Bn)



Segment	Market Share
NSE	
NSE- CM	1.6%
NSE- Futures	2.0%
NSE- Options	2.5%
BSE	
BSE - CM	1.9%
NCDEX MCX	
Commodity (NCDEX/MCX)	>10%

*F&O turnover only includes option premium turnover
ADTO : Average Daily Turnover

Expanding other Key Businesses – As on Sept 30th, 2024

Share India Fincap Pvt. Ltd. (NBFC)	₹ 193 Cr Loan Book	₹ 30 Cr Finance Income	71 Branches	₹ 120 Cr Net Worth	₹ 91 Cr Disbursement
	3.14%* ROA	6.93%* ROE	9.83%* NIM	6.11% GNPA	4.80% NNPA

Share India Capital Services Pvt. Ltd.	Completed 15 SME IPOs	6 Deals in Pipeline (DRHP filed)	Key Advisory Services Offered		
			<ul style="list-style-type: none"> • IPO • Right Issues • M&A 	<ul style="list-style-type: none"> • Preferential Placements • Corporate Finance Solutions 	
	More than 11 Sectors Serviced	More than 5 Geographies Serviced	Key IPOs		
			<ul style="list-style-type: none"> • VVIP Infratech Limited • Wise Travel India Limited • Envirotech Systems Limited 	<ul style="list-style-type: none"> • Pune E-Stock Broking Limited • Gem Enviro Management Ltd 	

* Not annualised

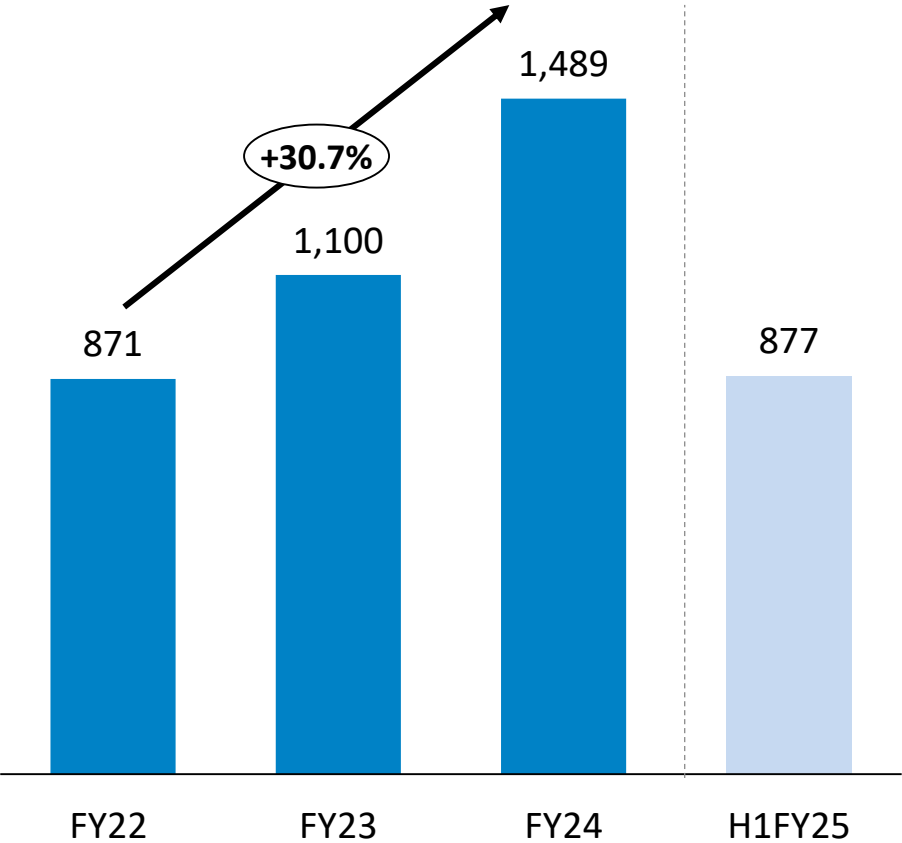
Consolidated Financials

Overview

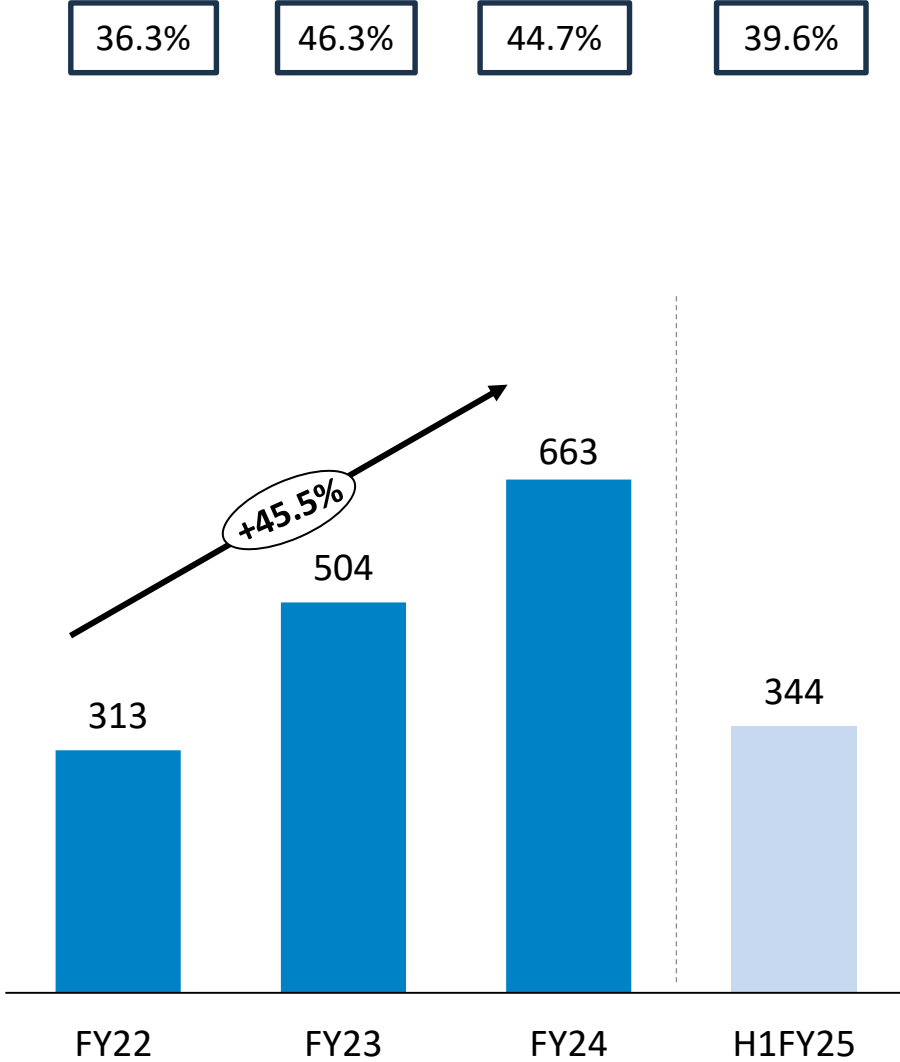


Key Financial Consolidated Highlights

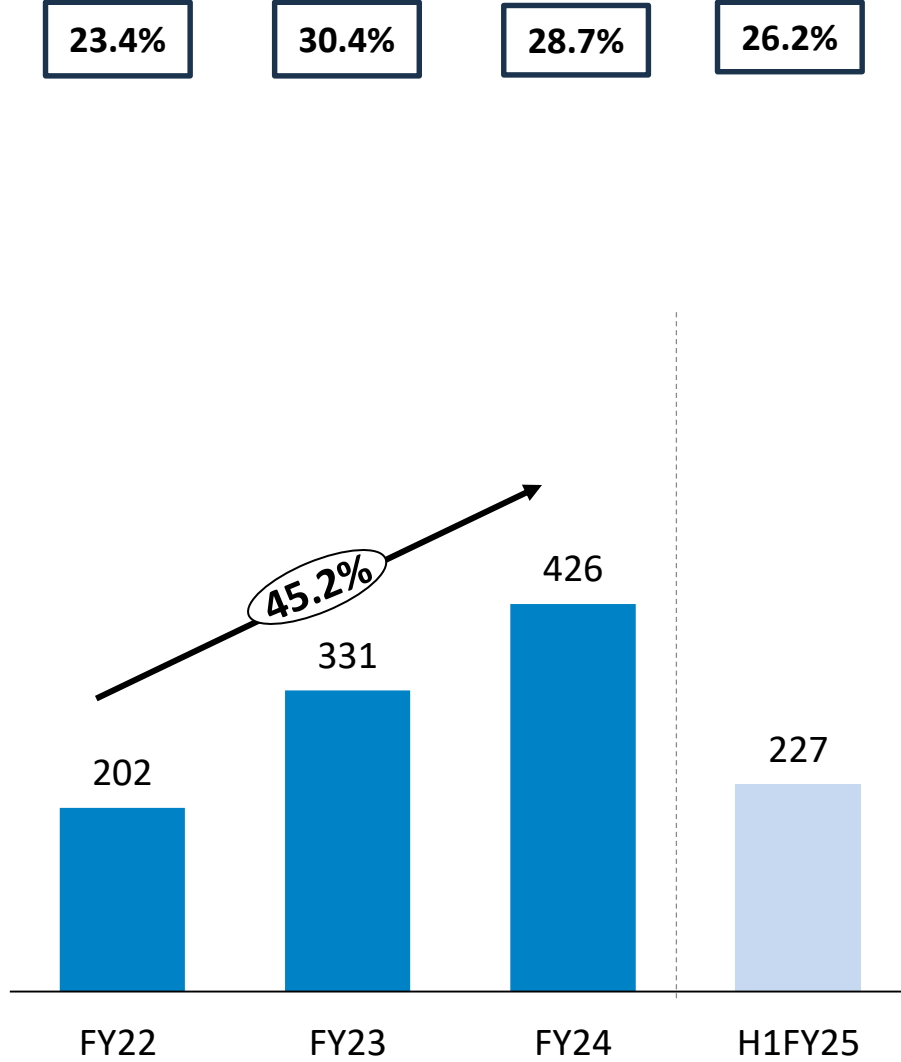
Total Income (₹ Cr)



EBITDA (₹ Cr) & EBITDA Margin

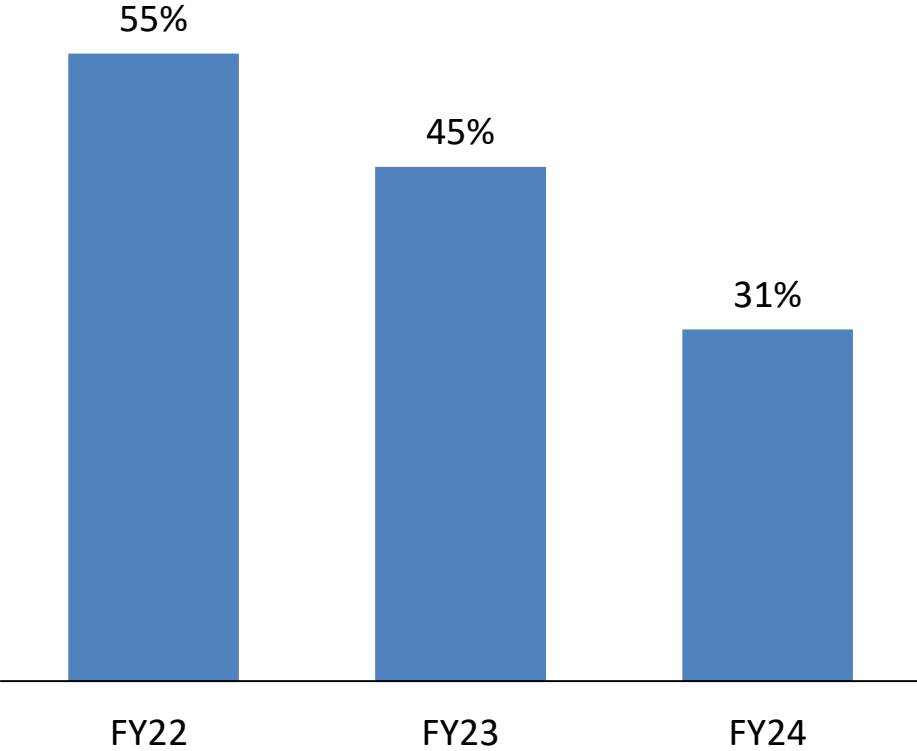


PAT (₹ Cr) & PAT Margin

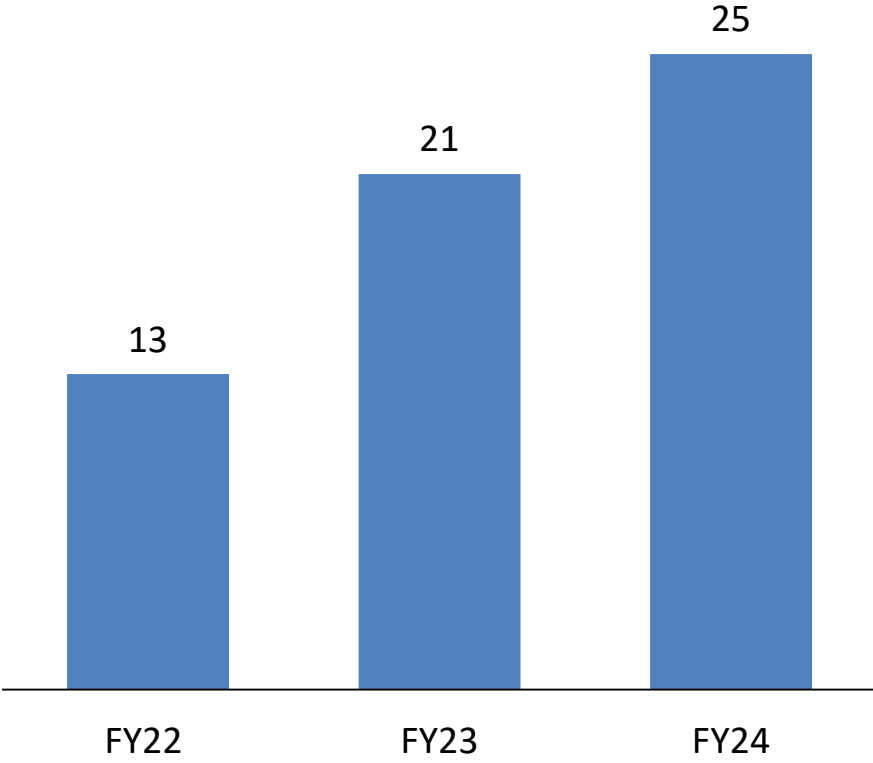


Key Financial Highlights

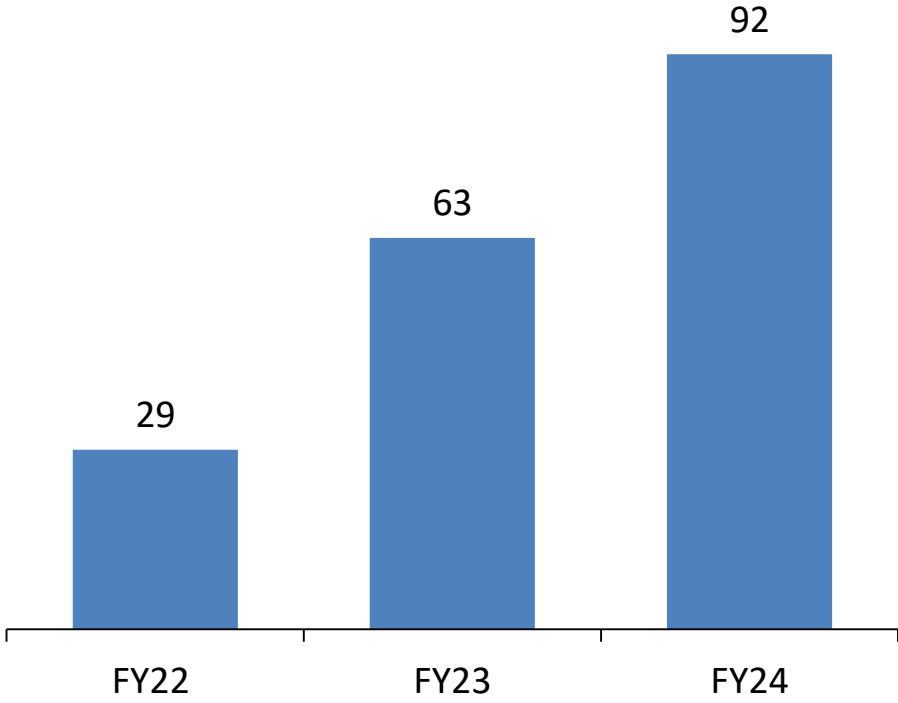
Return on Equity (%)



EPS (Basic) (in ₹)



Book value (in ₹)



* EPS & Book Value have been restated due to stock split as on June,2024

Balance Sheet

Particulars (In ₹ Cr)	FY24	FY23	H1FY25
Liabilities			
Financial Liabilities			
Trade and Other Payables	359.3	349.5	437.3
Borrowings	386.9	192.1	319.1
Other Financial Liabilities	327.0	261.7	544.8
Non-Financial Liabilities			
Current & Def Tax (Net)	9.1	3.0	13.0
Provisions	9.5	5.8	11.4
Other Non-financial Liabilities	15.4	8.3	10.4
Total Liabilities	1,107.2	820.3	1,336.0
Net Worth	1,746.8	1,005.3	2,257.8
Non-Controlling Interest	14.0	13.2	14.6
Total Liabilities & Equity	2,868.1	1,838.8	3,608.4

Particulars (In ₹ Cr)	FY24	FY23	H1FY25
Assets			
Financial Assets			
Cash & Cash Equivalents	2,018.5	1,403.2	2,109.3
Trade & Other Receivables	14.2	37.8	31.0
Loans	341.6	164.6	485.8
Investments	149.1	6.1	250.6
Other Financial Assets	232.6	139.2	584.8
Non-financial Assets			
Fixed Assets	72.3	63.0	73.0
Current & Def. Tax (Net)	10.2	6.2	22.1
Other Non-Financial Assets	29.6	18.7	51.8
Total Assets	2,868.1	1,838.8	3,608.4

Outlook

Ahead



Retail Expansion

- Focus to continue on Strengthening technological investment to roll out more tech-based retail solutions and innovative products.
- Focus on Margin Trading Facility (MTF) Book which will augur well in enhanced client retention thus aiding revenues with increased trading volumes



01

Algo Trading Penetration

- Spreading wings of our Algo platforms to reach maximum retail clients



02

International Expansion

- Leverage on our technology expertise to create inroads into global markets



03

Diversification

- Mutual Fund Advisory and Insurance Distribution
- Institutional business.
- Merchant banking
- NBFC



04

Annexures

Management & Awards



Management Team



Mr. Parveen Gupta

Chairman and
Managing Director



Mr. Kamlesh Vadilal Shah

Managing
Director



Mr. Sachin Gupta

CEO & Whole
Time Director



Mr. Vijay Vora

Whole
Time Director



Mr. Rajesh Gupta

Director



Mr. Suresh Arora

Whole
Time Director



Mr. Abhinav Gupta

President
Capital Markets & Products



Mr. Kunal Nandwani

Director
Utrade



Mr. Bhavya Arnav

Director
Algowire



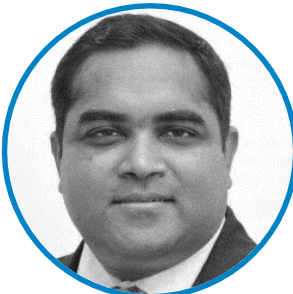
Mr. Vijay Rana

CFO



Mr. Vikas Agarwal

Company Secretary &
Compliance Officer



Mr. Ajay Patel

CEO
Share India Insurance

Thank You



COMPANY



Share India Securities Limited

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