



SHRADDHA
PRIME
PROJECTS LTD.
CONSTRUCTING VALUE

Shraddha Prime Projects Ltd.

(Formerly Known As Towa Sokki Limited)

Date: 16th August, 2024

To
The Manager
The Listing Department
Bombay Stock Exchange Limited
P.J.Towers, Dalal Street,
Mumbai – 400001

Symbol: SHRADDHA

Script Code: 531771

**Sub: EARNINGS PRESENTATION – UNAUDITED FINANCIAL RESULTS
(STANDALONE AND CONSOLIDATED) FOR THE QUARTER ENDED JUNE
30, 2024**

Dear Sir/Madam,

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find enclosed Earnings Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2024.

The same has also been uploaded on the Company's website www.shradhaprimeprojects.com.

The copy of the same is enclosed herewith for your records.

Thanking You,

For **Shraddha Prime Projects Limited**
(Formerly Towa Sokki Limited)

Sudhir Mehta
Managing Director
DIN 02215452



SHRADDHA
PRIME
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CONSTRUCTING VALUE

Shradha Prime Projects Ltd
(BSE: 531771)

Q1 FY25
Earnings Presentation



Shraddha Prime Overview

Distinguished real estate developer, equipped with profound expertise in the real estate industry

Strong foothold in both western and central suburban Mumbai

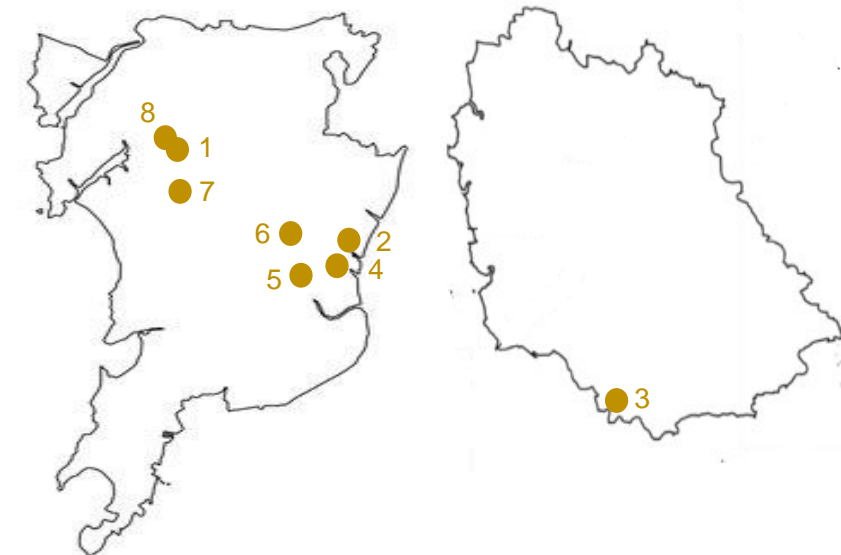
8+ Development projects are under Construction

Range of homes for everyone, from affordable to high-end

Wide range of projects, spanning from residential buildings to slum redevelopment

Premium to economical living spaces addressing the diverse needs of our community

Ongoing Projects



Mumbai, Maharashtra

Thane, Maharashtra

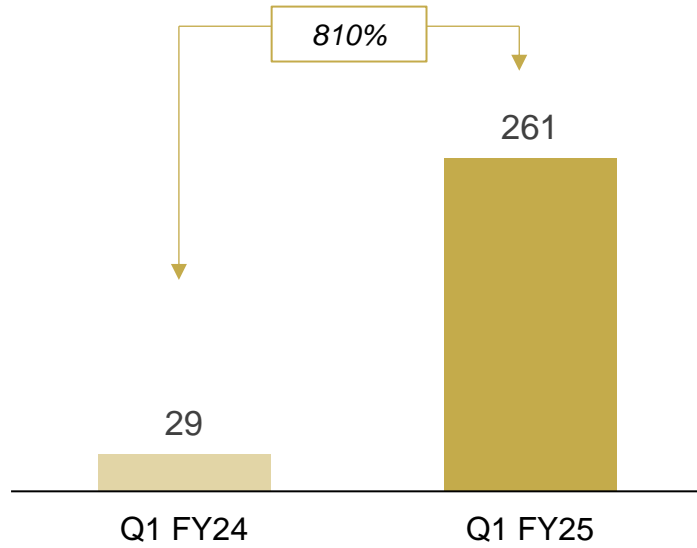
1. Borivali West 2. Mulund 3. Thane 4. Mulund 5. Kanjurmarg
6. Bhandup 7. Kandivali 8. Borivali East

Commenting on the recent performance, Sudhir Mehta, Managing Director said:

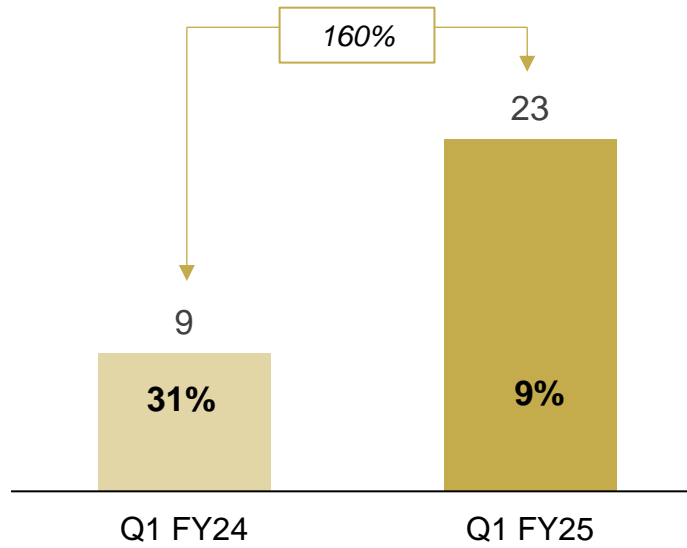
I am pleased to report that we have achieved significant growth in Q1 FY25. Our revenue increased from INR 29 million in the last year to INR 261 million this quarter, driven by strong demand for our projects across western and central suburban Mumbai. EBITDA improved from INR 9 million to INR 23 million, with a margin of 9%, while our PAT grew from INR 6 million to INR 16 million. Operationally, we saw the number of units sold rise from 42 to 132 units, with collections growing from INR 1,394 lakhs to INR 6,471 lakhs. The total area sold expanded from 17,000 square feet to 72,000 square feet, further solidifying our market position.

We are also excited to announce that we are in the documentation phase for 3 new projects, one of which is in South Bombay (Matunga). With over 8 projects currently under construction, we continue to offer a diverse range of homes, from high-end residences to affordable housing, including slum redevelopment. As we look ahead, we are confident in our capacity to sustain this momentum and deliver value to our stakeholders. I extend my gratitude to our shareholders, customers, and employees for their ongoing support and trust in Shraddha Prime.

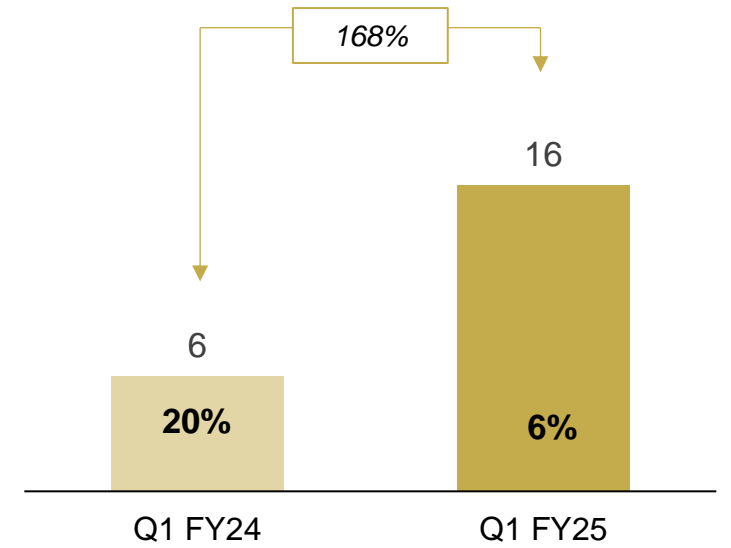
Revenue



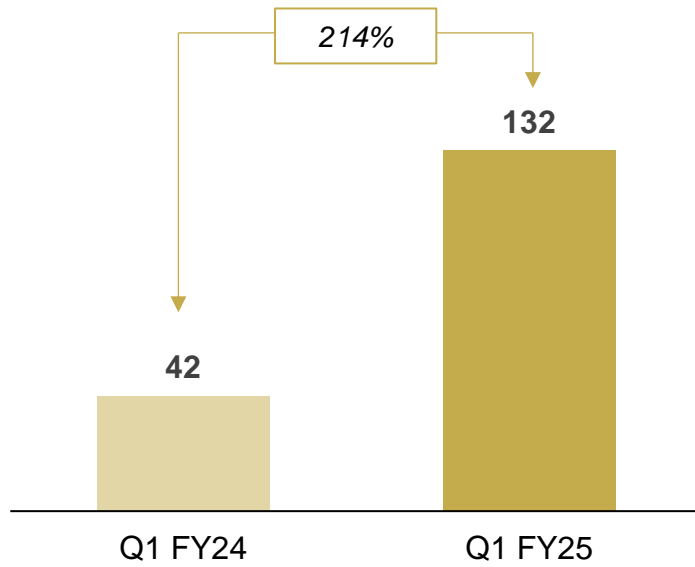
EBITDA and EBITDA Margins



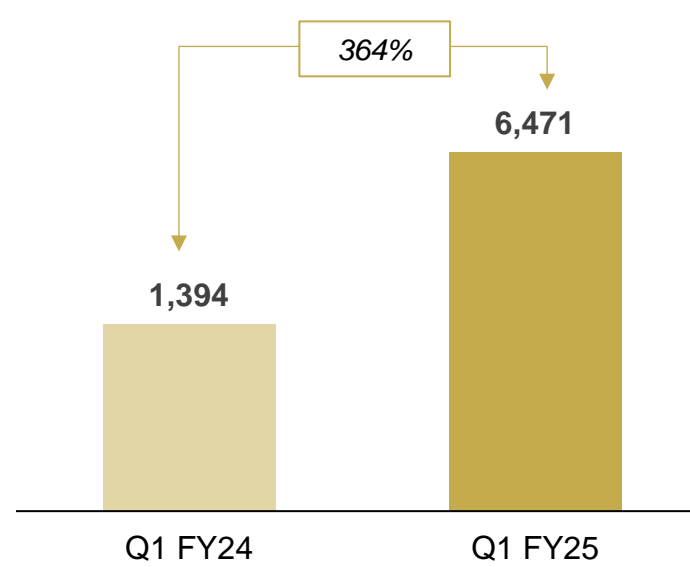
PAT and PAT Margins



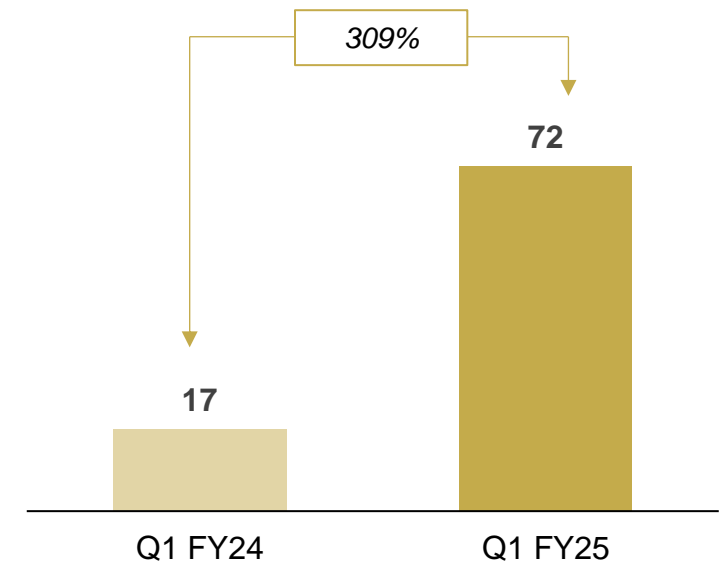
Units Sold (No.)



Collections (INR. Lakhs)



Area Sold (Thousand Sq.ft.)



Income Statement



INR Millions

Rs. Lakhs	Q1 FY25	Q1 FY24	YoY	FY24	FY23	YoY
Revenue from Operations	261	29	810%	838	86	875%
Other Income	9	0		10	3	
Total Income	270	29	843%	848	86	875%
Gross Profit	23	10	137%	120	20	510%
Gross Profit Margin	9%	34%		14%	23%	
Employee Benefit Expenses	3	0.3		7	3	
Other Expenses	6	0.5		15	8	
EBITDA	23	9	160%	107	9	1,083%
EBITDA Margin	9%	31%		13%	10%	
Depreciation	0.1	0.1		0.4	0.3	
EBIT	23	9	161%	106	9	1,122%
EBIT Margin	9%	31%		13%	10%	
Finance Cost	3	0.02		0.05	0.5	
Profit Before Tax	20	9	129%	106	8	1,122%
Profit Before Tax Margin	7%	31%		13%	9%	
Tax Expense	5	3		41	3	
Profit After Tax	15	6	168%	66	5	1,198%
Profit After Tax Margin	6%	20%		8%	6%	

Note: Gross Profit is calculated from Revenue from Operations
EBITDA is calculated from Total Income



Strategic Market Positioning

Located in the dynamic real estate landscape with a comprehensive set of market-driven strategies



Diverse Housing Solutions

Dedicated to fulfilling various market needs, providing a range of housing options, from affordable and compact to premium and super-premium



Strategic Collaborations

Strategic collaborations with like-minded entities, including construction firms, architects, and urban planners, shows the dedication to enhance project quality and ensuring successful developments



Innovation and Sustainability

Investments in research and development emphasizing innovation and sustainable construction practices, incorporating eco-friendly technologies and energy-efficient solutions



Customer-Centric Approach

Focused on customers, providing flexible payment plans and a variety of housing options for people from all backgrounds



Portfolio Overview

Ongoing Projects



No.	Project Name	Location	1 BHK RERA Carpet Area (sq ft.)	2 BHK RERA Carpet Area (sq ft.)	3 BHK RERA Carpet Area (sq ft.)	Total Gross Development Value (In Cr.)	Total Saleable Area (sq ft.)	Total Area Sold (As on 30 th June 2024)	Total Booking Done (As % of Total Booking)	Est. Completion Date*
1	Park City Residence	Borivali East	425 / 429	522 / 549 / 570 / 577 / 580 / 623 / 624 / 644 / 645 / 647 / 650 / 660 / 679 / 689	-	597*	4,36,800	63,186	14.47%	31/12/2029
	Park City Commercial		88 / 116 / 168 / 275 / 375 / 381 / 437 / 445 / 552 / 560 / 567 / 700 / 710 / 735 / 745 / 750 / 760				34,383	2,684	7.81%	31/12/2029
2	Paradise	Borivali West	-	606 / 636 / 674 / 680 / 687 / 689 / 690 / 713	879 / 880 / 948 / 949	404	1,47,617	60,911	41.26%	31/12/2028
3	Panorama	Mulund West	411 / 413 / 476	520 / 550 / 554 / 563 / 622 / 657 / 659	-	201	1,01,493	18,834	18.56%	31/12/2026
4	Palacious	Bhandup West	381 / 383 / 384 / 387 / 410	550 / 551 / 571	-	183	1,19,491	70,995	59.41%	31/12/2027
5	Gold Crest	Kandivali West	406	598 / 634 / 657 / 658	-	123	1,06,803	19,557	18.31%	31/12/2027
6	Peninsula	Thane	358 / 381	477 / 500	-	114	82,877	57,461	69.33%	30/04/2026
7	Pavillion	Kanjurmarg East	365 / 371 / 382	492 / 541 / 562 / 637 / 658	-	97	49,109	19,532	39.77%	09/01/2027
8	Priva	Mulund West	316 / 318 / 357 / 358 / 402 / 405 / 427	611 / 624	-	79	37,199	17,749	47.71%	02/08/2025

* The GDV of Shradhdha Park is calculated based on the ready reckoner rate and may fluctuate with market conditions.

Project	Shraddha Park City
Location	Borivali
Type	Residential + Commercial
For more Details	Click Here



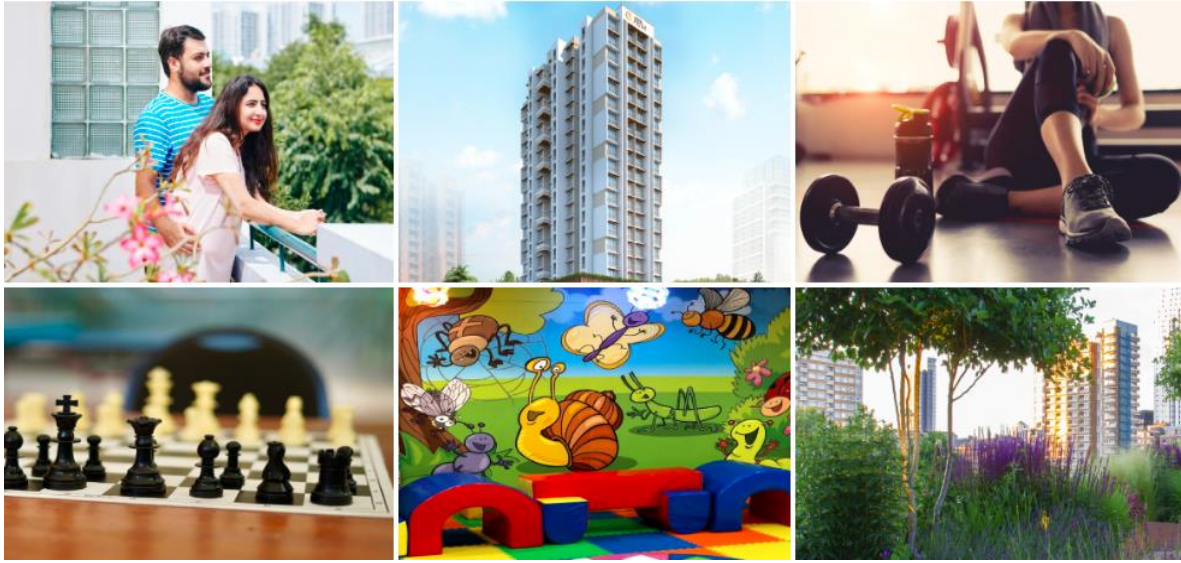
Project	Shraddha Paradise
Location	Borivali West
Type	Residential
For more Details	Click Here



Project	Shraddha Panorama
Location	Mulund West
Type	Residential
For more Details	Click Here



Project	Shraddha Palacious
Location	Bhandup West
Type	Residential



Project	Shraddha Gold Crest
Location	Kandivali West
Type	Residential
For more Details	Click Here

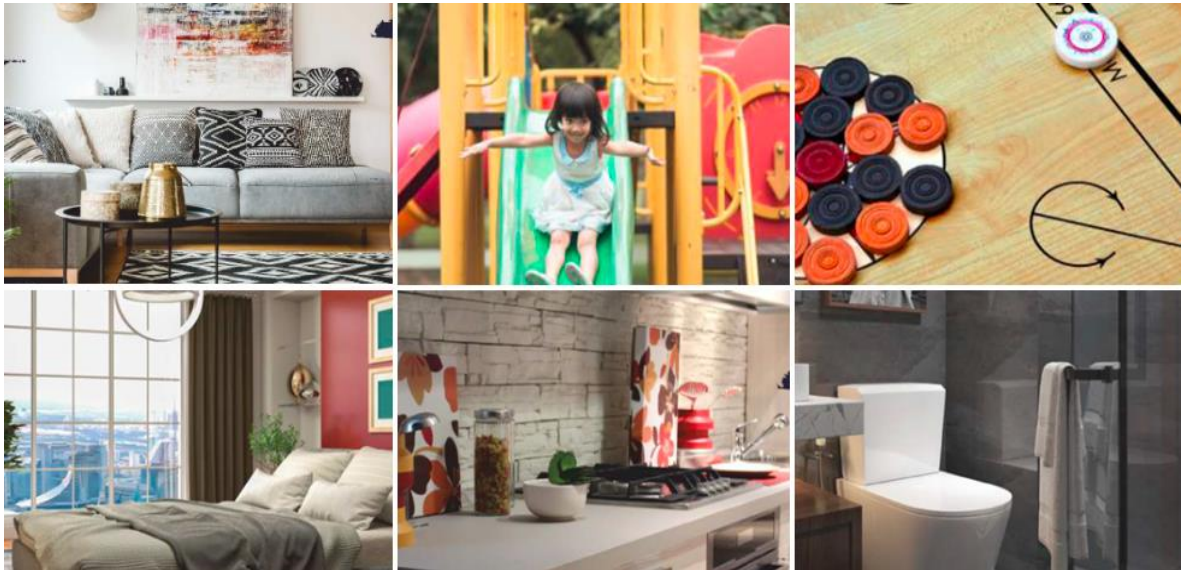


Project Shraddha Peninsula

Location Thane (Dokali, Balkum)

Type Residential

For more Details [Click Here](#)



Project	Shraddha Pavillion
Location	Kanjurmarg East
Type	Residential
For more Details	Click Here



Project	Shraddha Priva
Location	Mulund West
Type	Residential
For more Details	Click Here



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