



February 08, 2025

BSE Limited,  
14<sup>th</sup> Floor, P.J. Towers,  
Dalal Street,  
Mumbai - 400001

National Stock Exchange of India Limited,  
"Exchange Plaza",  
Bandra-Kurla Complex,  
Bandra (E ), Mumbai – 400051

**(Scrip Code: 502330)**

**(Symbol: ANDHRAPAP; Series – EQ)**

Dear Sir / Madam,

**Sub: Investor Presentation – December 2024**

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For information of shareholders, we submit herewith presentation on Key Highlights, Industry Dynamics & Core Business Strategy, Environmental Social Governance initiatives, Way Forward and Operational & Financial Highlights, CSR initiatives.

You are requested to take the above on record for dissemination to the shareholders for their information.

Thanking you,

Yours faithfully,

**For ANDHRA PAPER LIMITED**

**BIJAY KUMAR SANKU**  
**COMPANY SECRETARY**

Encl: As above

## **ANDHRA PAPER LIMITED**

**(Corporate Identity Number: L21010AP1964PLC001008)**

Regd. Office: Rajamahendravaram – 533 105, East Godavari District, India. Tel: +91-883-2471831

Corp. Office: 31, Chowringhee Road, Park Street, Kolkata – 700 016, India. Tel: +91-33-71500500

Website: [www.andhrapaper.com](http://www.andhrapaper.com); Email: [info@andhrapaper.com](mailto:info@andhrapaper.com)

An ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 Certified Company



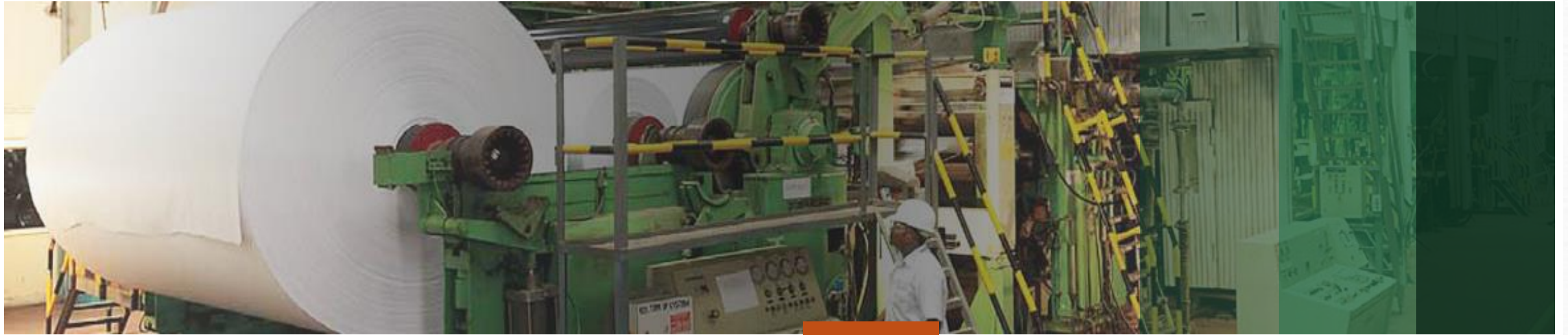
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**Andhra Paper Limited**, one of the largest integrated paper and pulp manufacturers in Andhra Pradesh & India was established in 1964, having current production capacity of 2,55,550 TPA of Paper and 2,00,000 TPA of Virgin Pulp. It is the only Paper Mill using virgin pulp in AP.

APL has presence in all segments of Papers viz; Writing, Printing, Industrial & Copier papers with an export\* share of 8%.

The Company has declared a capital expenditure of around ₹520 crores for upgrading its current equipment, aiming to enhance operational efficiency. This investment is expected to bring about significant improvements in the company's operations, streamlining processes and increasing productivity



## Vision

To become the top performing and most respected Paper Company in India.

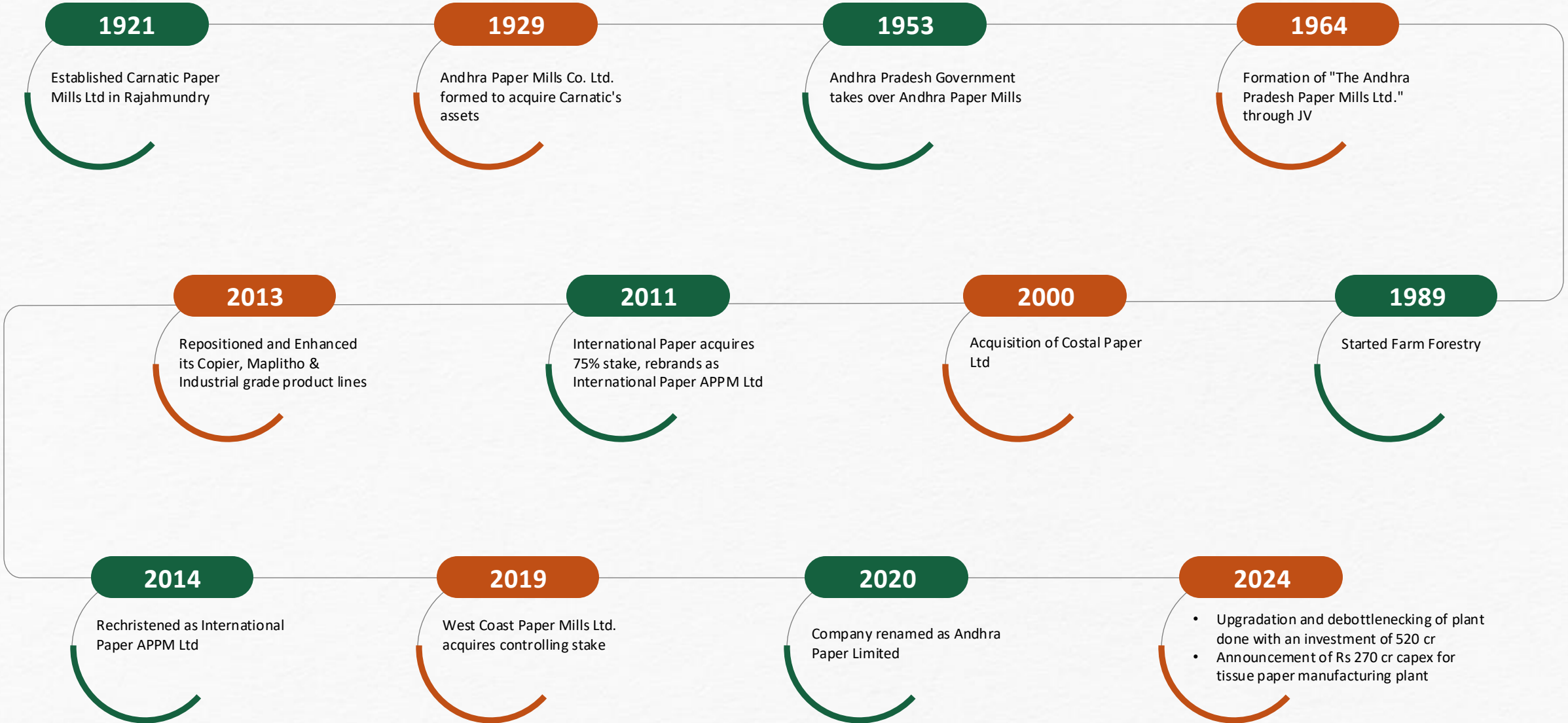


## Values

We fulfil our commitments with the highest ethical standards  
We focus on superior results to create value for our shareholders  
We are responsible towards our environment and our community

\* Including deemed export

# Our History



# Key Highlights



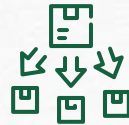
**1964**  
Established



**11**  
Countries Served



**~4800**  
Direct and Indirect  
Employees



**53**  
Distribution Network



**255,550 TPA Paper, 200,000 TPA Virgin  
Pulp**  
Production Capacity



**18 Categories; 42 products**  
Number of Categories & Products



**ISO 9001:2015; ISO 14001:2015;  
ISO 45001:2018**  
Certifications



**Innovation**

By producing new and improved products and solutions



**Value creation**

By ensuring consistent growth in value for all stakeholders



**Community upliftment**

By ensuring improved quality of lives in our areas of operations



**Sustainable practices**

By ensuring ecological balance




**Delivering superior experience**

By offering the right product at cost effective price



**Ethos**



**Core Values**



**Commitment**



**Ownership**



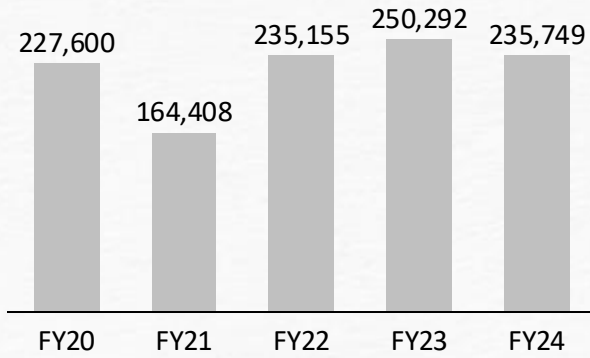
**Respect**



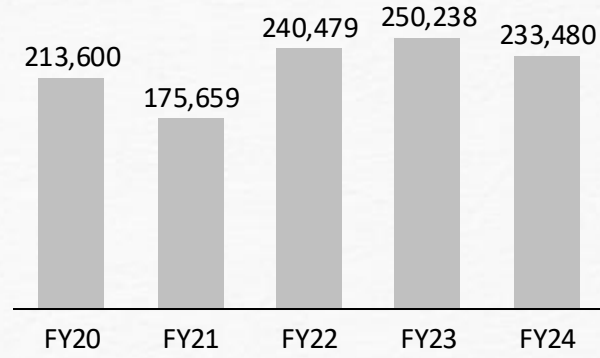
**Excellence**

# Numbers That Define US

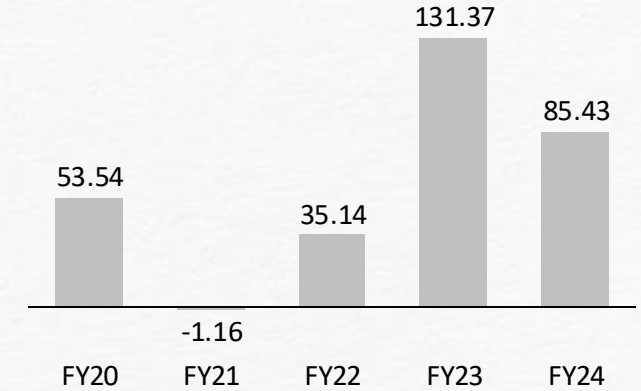
## Production Volume (in MT)



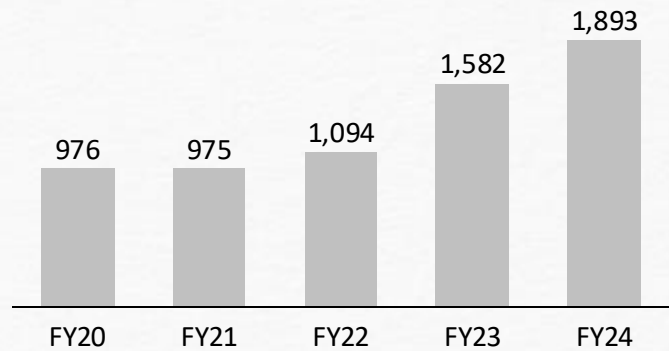
## Sales Volume (in MT)



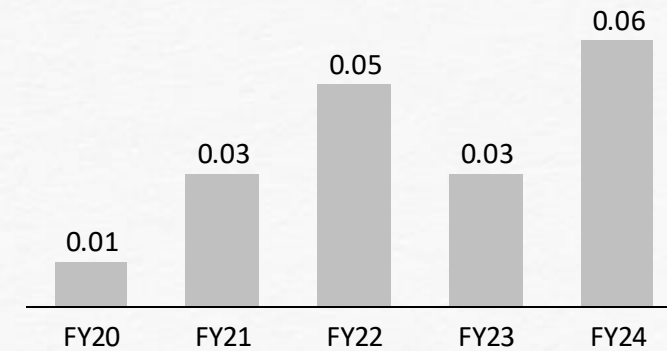
## EPS (in Rupees)



## Net-worth in Crores



## Debt-Equity Ratio (in Times)







Domestic paper and packaging demand is 18-19 million MT, about 5% of the global industry. Expected to grow 5-7% CAGR (FY23-25) to 21.5-22.5 million MT by FY25, driven by paperboard demand.

Paperboard volume is predicted to grow 6-8% CAGR over the same period.

Increased demand in end-user segments like household appliances, FMCG, pharmaceuticals, and e-commerce will strengthen consumer demand.

Writing & Printing (W&P) demand to rise 2-4% CAGR (FY23-25) due to educational institutions, offices, and the New Education Policy.

Specialty paper (tissue and thermal) is expected to record 11-12% CAGR in FY23-25.

Over 50% of the global W&P market is in Asia; India is the 2nd largest market with 3.8 million MT, after China's 15 million MT.

The paper industry invested significantly in R&D for high-quality, disease-resistant tree clonal saplings.



Demand from Pharmaceutical Industry will also rise due to exports and new drug launches, aided by the ban on single-use plastics.

Technical extension services are boosting agro and farm forestry output over 4-5 years.



Consumer packaging in paperboard is expected to grow 6-8% CAGR up to FY25, fueled by FMCG, pharmaceuticals, cosmetics, apparel, and ready-to-eat foods.

Office printing is an emerging segment in India, growing with increased business activity, mainly using Maplitho and copier grades.



Paperboard demand (Carton board and Container board) is driven by consumer durables, FMCG, pharmaceuticals, and e-commerce.



**AP Andhra Paper Limited**  
*Serving you with pride..*

Our Distinct Features

# State of the Art Manufacturing Units



## Rajahmundry Unit

- The company's Rajahmundry unit is an integrated wood-based paper mill with a capacity to produce **1,82,400 MT** of finished paper and **200,000 MT** of bleached pulp annually.
- The unit manufactures uncoated writing and printing paper - mainly cut-sizes, industrial grade papers and posters using Casuarina, Eucalyptus and Subabul as main sources of pulp wood
- In terms of power consumption for the Rajahmundry unit, the company mainly sources power from its captive **34 MW** coal-powered steam turbine and balance from the grid



## Kadiyam Unit

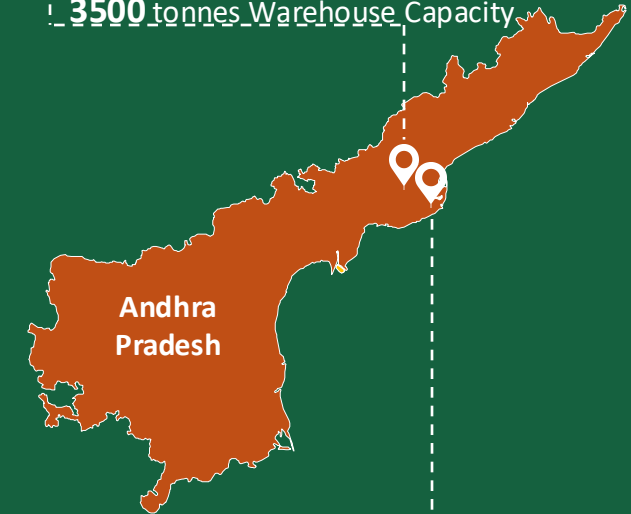
- The Kadiyam unit has capacity to produce **73,150 MT** per annum of finished paper such as cream woven, azure laid, colored cut-sizes and industrial grade papers using recycled fibre and purchased pulp as base raw materials. For the Kadayam unit, power is sourced from **6.8 MW** coal-fired boiler, from grid and also through DG set.

## Unit 1:- Rajahmundry

Spread over **300 Acres**

**521 TPD** Capacity of finished products

**3500 tonnes** Warehouse Capacity



Andhra Pradesh

## Unit 2:- Kadiyam

Spread over **150 acres**

**209 TPD** Capacity of finished products

**3000 tonnes** warehouse capacity

Company achieved coal savings by using bark as a fuel in coal-fired boiler. For the coal requirement, the company has coal linkages in place from Mahanadi Coal Fields and Singareni Collieries Company Ltd.

# Our Manufacturing Facilities

**Rajamundhry Unit Installed Capacity: 1,82,400 TPA**



**FINISHED PAPER – 1,82,400 TPA**



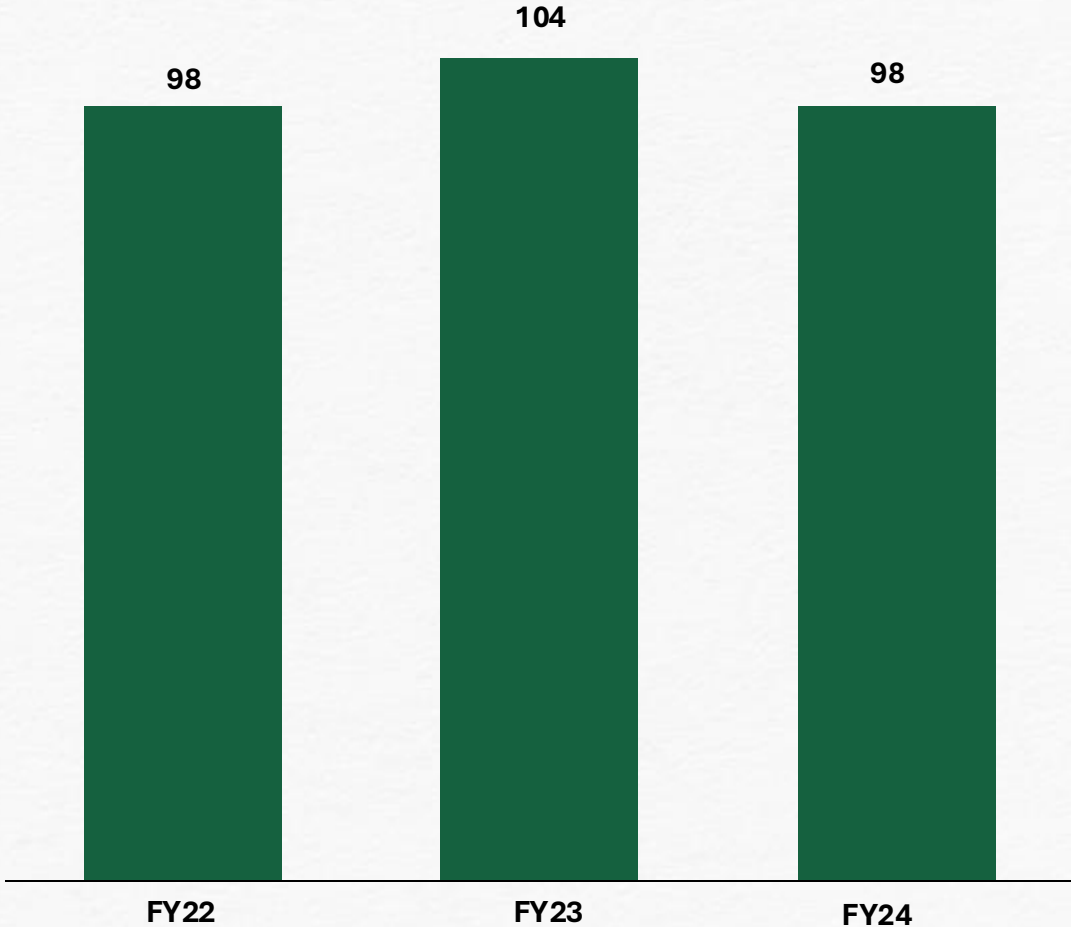
**BLEACHED PULP – 2,00,000 TPA**

**Kadiyam Unit Installed Capacity: 73,150 TPA**



**FINISHED PAPER**

**PAPER CAPACITY UTILISATION OVER THE YEARS (%)**



# Wide Array Of Products

## Writing and Printing

SS Maplitho

Non-SS Maplitho



## Copier

Reflection

Carton & Wrapper 3D



## Specialty Products



## One of the Largest Dealer network in the country



## Key Highlights - Distribution Network

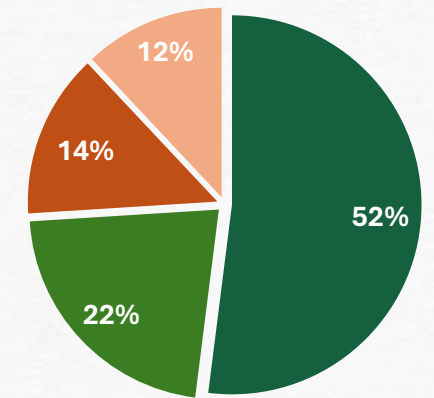
Network of 53 dealers and 7 zonal offices in India

75% of the dealers have been associated with the Company for over 15 years

APL exports its products to more than 11 countries worldwide

## Distribution Presence across the country

- Andhra Pradesh • Chhattisgarh • Haryana • Karnataka • Maharashtra • Punjab • Telangana • West Bengal
- Assam • Delhi • Himachal Pradesh • Kerala • Madhya Pradesh • Rajasthan • Tripura
- Bihar • Gujarat • Jharkhand • Madhya Pradesh • Odisha • Tamil Nadu • Uttar Pradesh



■ South ■ West ■ North ■ East

Domestic Sales Bifurcation

## Group's strong position in the Industry

With a track record of six decades, the group commands a strong market position in most segments. Less than 10 companies in the country have a scale and integration comparable to that of APL and WCPM.

## Presence in Value-added Products

Our product mix includes maplitho, copier, cupstock, and specialty paper. In the past 2-3 years, we've increased value-added niche products, diversifying end-user segments and balancing high-growth and stable demand products

## Upgradation of its Facilities

The company plans to upgrade its Pulp and Recovery facility from 550 TPD to 630 TPD, investing approximately Rs 520 crore. Both Rajahmundry and Kadiyam units can increase paper production from 2.55 lakh MTPA to 2.40 lakh MTPA with addition of tissue paper manufacturing it will increase to 2.90 Lakhs MTPA.

## Experienced promoters with vast experience in the paper industry

APL's management is highly qualified with significant industry experience. The company has an established team of professionals for efficient daily operations. In FY19, West Coast Paper Mills Limited (WCPM) acquired a 72.2% equity stake in APL for Rs. 911 crore.

## Greenfield Expansion

In Jan-2023, the Board approved a pre-feasibility report for expanding into the Paper Board Segment with a new Greenfield Project at Unit: Kadiyam. The project aims to add 2,21,000 TPA (Pulp) and 1,56,000 TPA (Paper Board) in capacity

## Products & Offerings

Wide range of uncoated free sheet, copier products, diverse office documentation, and multi-purpose papers. The Company has Innovative, sustainable, and recyclable products to help customers achieve their objectives. We also produce Specialty grade products customized for specific applications: wedding cards, invitations, poster printing, card covers/envelopes, soap wrappers, paper cups, thermal paper, carbonless paper, and chromo paper

## Expansion

The Board approved installing a modern Tissue Paper Machine at the Kadiyam facility, with a capacity of 35,000 TPA for various tissue paper grades namely facial tissues, toilet tissues, napkins and towel grade tissues. Production is expected to start in about 15 months.







**AP Andhra Paper Limited**  
*Serving you with pride..*

## Environmental Social Governance

## Biofuel Substitution

- Replaced fossil fuels with biofuels (black liquor, ETP sludge, wood bark, chip dust, knots) in coal-fired boilers.
- Chemical recovery boiler exclusively uses black liquor as a biofuel, generating steam and captive power.
- Biofuel usage meets 65% of power needs at Rajahmundry unit, significantly reducing greenhouse gas emissions.

## Farm Forestry Programme

- Promotes sustainable forestry practices and carbon sequestration.
- Supports tree cultivation to mitigate carbon footprint.



## CO2 Utilization Project

- Captures approximately 19,000 tonnes of CO2 per annum from the rotary lime kiln stack.
- Produces precipitated calcium carbonate (PCC) using captured CO2 for use as a filler in paper-making.
- Reduces greenhouse gas emissions and showcases commitment to sustainability.

## Green Methanol Plant Initiative

- Exploring collaboration with a third party to set up a Green Methanol Plant.
- Aims to extract biogenic carbon dioxide (BCO2) from the flue stack, reducing carbon emissions.



- **Elemental Chlorine Free (ECF) Process:**
  - Uses environment-friendly chemicals: Oxygen, Hydrogen Peroxide, Chlorine Dioxide.



- **Black Liquor Utilization:**
  - Biomass rich in lignin, burnt to produce green power.
  - Contributes to 65% of company's power needs.



- **Chemical Recovery:**
  - 96% of chemicals used in pulping are recovered and recycled.

- **Wood Fibre Sourcing:**

- Sourced through Plantation/Farm forestry program, supporting farmers.



- **Lime Sludge Management:**

- Burnt in a Rotary Lime Kiln.
- Solid sludge used by small board and egg tray manufacturers.



- **Recycled Waste Paper:**

- Used in Kadiyam unit to manufacture high-quality printing and writing paper.



At Andhra Paper we are committed to continuous improvement in reducing our carbon footprint and focused on improving our energy efficiency.

Andhra Paper Limited have three FSC Certificates as below:

Andhra Paper Limited, Unit: Rajahmundry  
**Certificate Code:** SCS-COC-009192 &  
SCS-CW-009192  
**License code:** FSC-C084811

Andhra Paper Limited, Unit: Kadiyam  
**Certificate Code:** SCS-COC-009193  
**License code:** FSC-C112308

Andhra Paper Limited.  
**Certificate Code:** SCS-FM/COC-004838  
**License code:** FSC-C119477



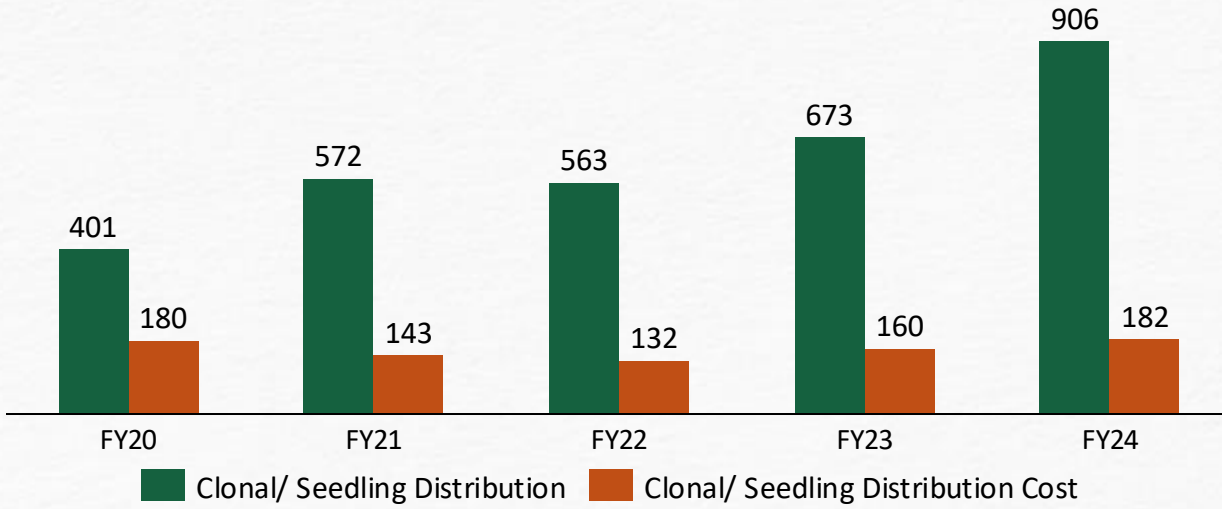
# Our Sustainability Programmes – Farm Forestry

Andhra Paper's innovative Farm Forestry initiative spans across approximately 717,994 acres, serving as a lifeline for rural farmers and communities. By the end of 2023-2024, they have planted an impressive 2.06 billion saplings. This unique model, operating within a 150km radius of the mill, not only ensures a sustainable raw material supply but also fosters environmental conservation. The company distributes saplings from partner nurseries to farmers, providing guidance on optimal cultivation practices, thereby conserving natural resources and promoting a greener environment. By developing high-yielding Casuarina clones, Andhra Paper aims to enhance plantation productivity and boost farmer revenue. The Farm Forestry Program's objective is to produce more wood than consumed for paper production, focusing on engaging local farmers and establishing highly productive clonal sapling plantations. The program's goals include developing an entrepreneurship model, improving yield, and ensuring regular income for farmers, achieved through providing technical knowledge and training on efficient farming practices. Ultimately, this initiative aims to achieve self-reliance in obtaining virgin fiber, securing a sustainable future for both the company and the local farming communities.

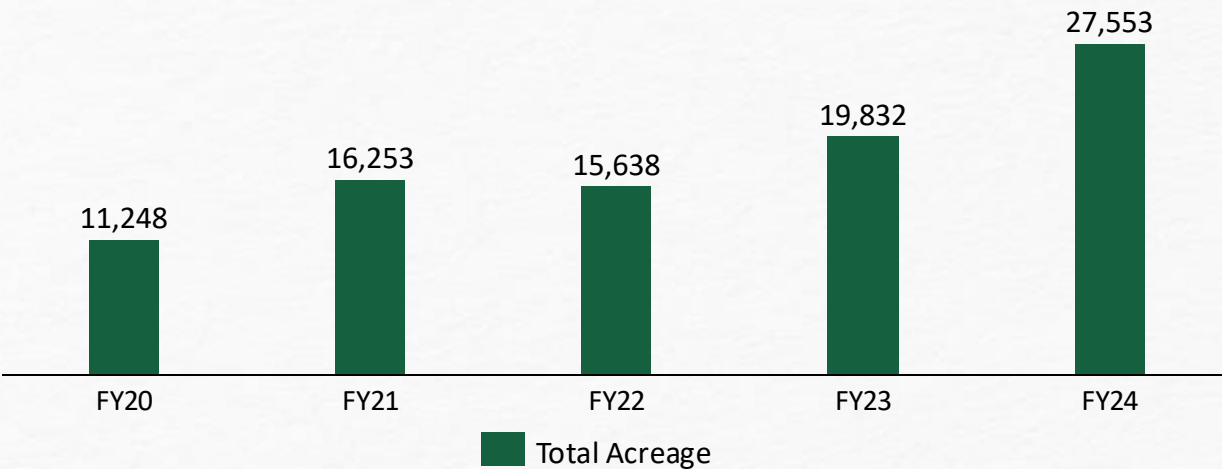


# Farm Forestry – Last 5 Year Highlights

## Clonal/Seeding Distribution & Cost



## Total Acreage



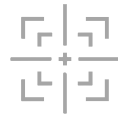
Note : Clonal seeding Distribution & Distribution Cost are in Rs Lacs; Total Acreage is in Number of Acres





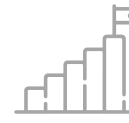
## R&D Initiatives

- Established 10 R&D trial plots



## Focus on

- Genetic improvement.
- Advanced silvicultural practices.
- Adoption of new-age agroforestry models.



## Achievements

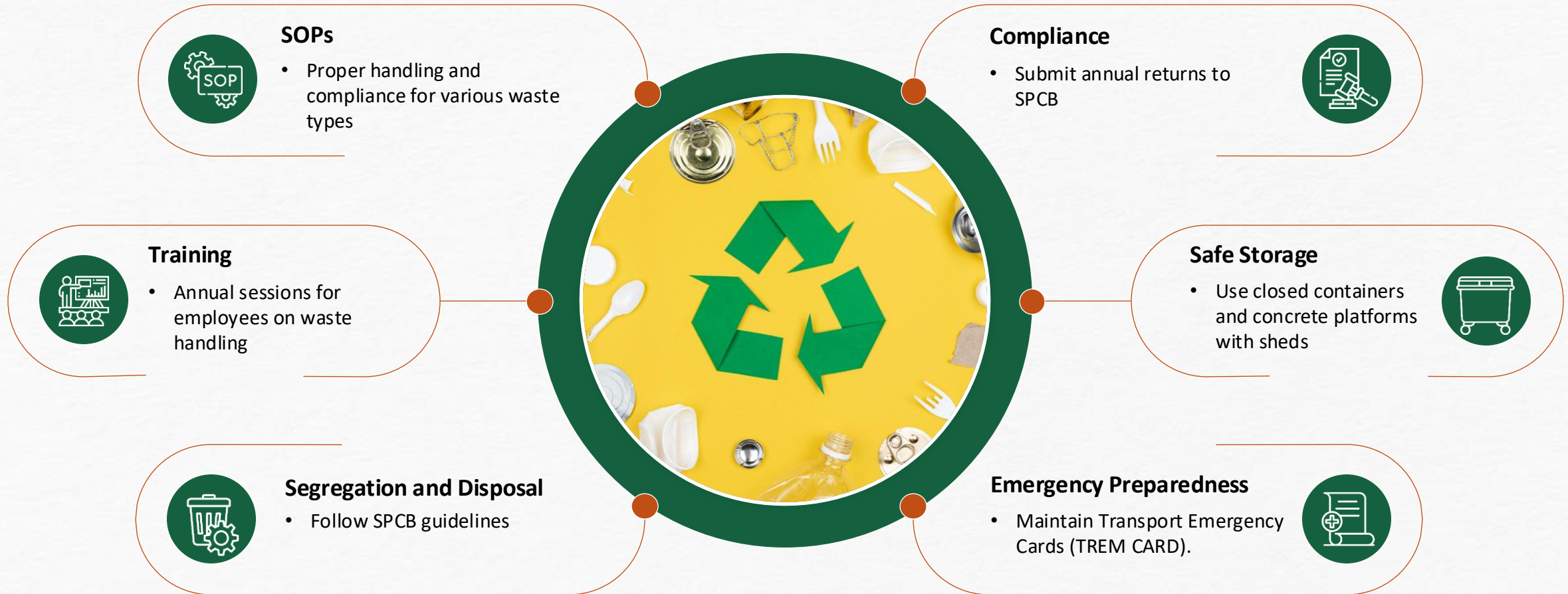
- Developed clonal casuarina plantations with double the yield compared to existing varieties.
- Improved yield by 20% to 25%.



## Ongoing Efforts

- Improve clonal plant production processes.
- Ensure better survival rates.
- Enhance quality of saplings.





# Our CSR Activities



Infrastructure support to APPM Model School, Rajahmundry



Distribution of nutritious food kits at Kadiyam Village, East Godavari District



Shed constructed for midday meal for children at jilla parishad high school – Ippanapadu.



Blood Donation Camp conducted to support Thalassemia Children in Rajahmundry



Construction of additional Water Pipelines for clean drinking water at Kadiyam



Medical equipment facilities to ESI Hospital Rajahmundry



Provided infrastructure facilities to working women's hostel at Rajahmundry



## Board Composition

- Experienced and diverse leadership team.
- Mix of executive, non-executive, and independent directors.
- Female representation on the Board of Directors.

## Policy on Ethical Business Practices

- Code of Conduct for integrity, transparency, and accountability.
- Whistleblower policy for anonymous reporting without fear.
- Code of Conduct for suppliers.
- Annual affirmation of Code by Board members and senior management.

## Transparency and Accountability

- Periodic internal and external audits.
- Defined standard operating processes for manufacturing and business.
- Formal approval of transactions through board-approved hierarchy.
- Policies on insider trading, conflict of interest, corruption, and bribery.

# Experienced Board of Directors



**Mr. Shree Kumar Bangur**  
Chairman & Non-Executive  
Director

He is a well-respected industrialist and philanthropist who serves as the Chairman and Managing Director of West Coast Paper Mills Ltd., which is part of the Bangur Group of Companies. He is a visionary leader who has made a significant impact in the business world and has a reputation for being an excellent leader. Aside from his business achievements, he is also known for his philanthropic work and is associated with a number of charitable organizations.



**Mr. Virendraa Bangur**  
Vice Chairman

Scion of prominent Bangur Family, brings a wealth of experience and expertise to the table. His background in the industrial and corporate sectors, coupled with a special interest in a wide array of fields including paper, newsprint, chemicals, IT, electronics, optical fiber, telephone and power cable, and plantations, showcases his versatility and strategic vision..



**Mr. Saurabh Bangur**  
Managing Director

He is a highly accomplished business leader and scion of prominent Bangur family. He was instrumental in steering the Company towards growth and success as its Managing Director, further solidifying his reputation as a successful and experienced business executive. With his diverse background and ability to navigate challenges through sheer business acumen, he continues to be a valuable asset to the companies he is involved in.

*Note : Mr. Shree Kumar Bangur has resigned as Managing Director and is now Chairman and Non-Executive Director & Mr. Saurabh Bangur elevated to Managing Director effective close of business on November 4, 2024, subject to shareholder approval via Postal Ballot*

# Experienced Board of Directors



**Mr. Arun Kumar Sureka**  
Independent Director

Mr. Arun Sureka is associated with various statutory bodies and other industry, cultural and philanthropic organisations. He is the Chairman and Managing Director of Hartex Rubber Pvt Ltd, a group company of Sureka Group.



**Mr. Virendra Sinha**  
Independent Director

Mr. Virendra Sinha has over 45 years of professional experience, with over 25 years of rich experience in leadership roles in Logistics Infrastructure & Services, Business Restructuring, Finance, Corporate Strategy & Business Operations etc., He served as former Chairman & Managing Director of Balmer Lawrie & Co. Limited and also as Joint Managing Director of eTrans Solutions Private Limited.



**Mr. Sitaram Sharma**  
Independent Director

Mr. Sitaram Sharma is an entrepreneur with proven business acumen. He has rich experience in Government Relations, General Management, Corporate Strategy, Operations and Commercial functions. He is a renowned author. He was nominated to various Committees by Government of India and Government of West Bengal. He was recipient of Civil awards from the Government of Belarus and Japan.



**Mr. Sudarshan Somani**  
Independent Director

With more than 30 years of experience, he has worked in both London and Dubai, actively trading in India and other countries. He has extensive experience in both soft and hard commodities, specializing in non-ferrous metals and ores, agricultural products, and waste papers.



**Mr. Mukesh Jain**  
Executive Director

Mr. Mukesh Jain is a Chartered Accountant with 26 years of rich experience and expertise in Global Strategic & Financial Planning, Budgeting and Costing Analysis, Accounts & Finance, Auditing, Taxation, Global Commercial Operations/ MIS, Fund Management / System Development, IPO and Preferential Placement of Securities, Global Logistics and Supply Chain Management.



**Mrs. Papia Sengupta**  
Independent Director

Mrs. Papia Sengupta is a seasoned banker with more than three decades of experience in all facets of banking which culminated in holding the position of Executive Director in Bank of Baroda after a stint as Chief General Manager in State Bank Group. A science graduate, she has completed Chartered Financial Analyst (CFA) Program from ICFAI in 2001 and CAIIB from Indian Institute of Banking and Finance in 2008.

# Senior Leadership Team



**Mukesh Jain**  
Executive Director

Mr. Mukesh Jain is a Chartered Accountant with 26 years of rich experience and expertise in Global Strategic & Financial Planning, Budgeting and Costing Analysis, Accounts & Finance, Auditing, Taxation, Global Commercial Operations/ MIS, Fund Management / System Development, IPO and Preferential Placement of Securities, Global Logistics and Supply Chain Management.



**Rajesh Bothra**  
Chief Financial Officer

With 34 years of rich experience as a Chartered Accountant, Mr. Bothra brings a wealth of expertise to the table, particularly in the realms of finance, taxation, and treasury. He provides strategic guidance on investment decisions, tax strategies, effective treasury management. Possess excellent financial acumen to navigate complex financial situations and provide valuable insights to the organization.



**Sura Mallidi**  
Sr. Vice President (Mill Operations)

Mr. Sura Reddy has wealth of experience & expertise across all facets of paper industry. His leadership ensures safe, reliable and efficient manufacturing operations. He excels in production planning, optimizing productivity through de-bottlenecking processes and enhance operational efficiency by maximizing capacity utilization. proficient in quality management techniques, with a keen focus on waste reduction, increased productivity and profitability.



**Sandeep Rao Thallapalli**  
Vice President (Sales & Marketing)

Mr. Sandeep is a highly accomplished Sales Professional with overall 23 years of rich experience. He has been with the Company for 19 years and currently leads the Sales and Marketing Function. He has expertise in Sales, Marketing, Demand Planning & Forecasting, Supply Chain Management. His leadership ensures an impressive 95% On-Time-In-Full (OTIF) service level, indicating a high degree of Customer Satisfaction, Loyalty and Reliability through efficient Sales Operations.



**Bijay Kumar Sanku**  
General Manager (Legal) & Company Secretary

Mr. Bijay Kumar is a qualified Company Secretary with 23 years of experience in compliance, secretarial, and legal operations. His extensive expertise ensures that organizations adhere to regulatory requirements and maintain robust governance frameworks.



**APL Andhra Paper Limited**  
*Serving you with pride..*

Way Forward

## Expansion Synergy

- Tap into a rapidly growing segment with a projected robust CAGR of 11-12% (FY23-25).
- Reduce dependency on other paper segments, spreading risk across various product lines
- Meet rising consumer demand for hygiene products, boosted by increased awareness and health standards
- Tissue paper products often command higher profit margins due to premium pricing for quality and convenience
- Differentiate the company in the market by offering a comprehensive range of paper products, enhancing brand loyalty
- Benefit from favorable regulations, such as bans on single-use plastics, driving consumers towards sustainable alternatives like tissue paper.
- Leverage existing manufacturing capabilities and R&D to efficiently produce tissue paper, optimizing costs and resources
- Tap into international markets with high demand for quality tissue paper products, expanding the company's global footprint
- Cater to the growing need for convenient, ready-to-use products in households, businesses, and public facilities

## Strategic Goal

- Supply and commissioning of Tissue paper production line of Capacity Maximum 129 tonnes per day to produce different grades of tissue Paper.
- New Machinery to be installed in the next 14-15 months from contract effective date





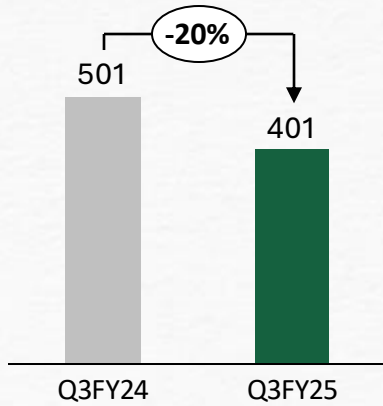


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*Serving you with pride..*

## Financial Highlights

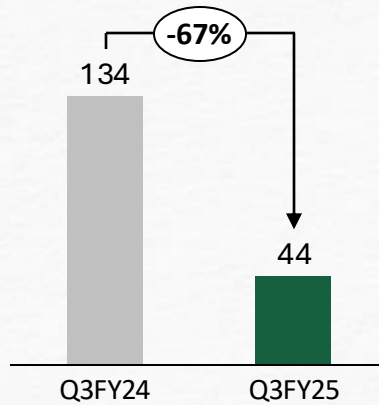
# Q3 & 9MFY25 Financial Highlights

## Revenue (₹ in Crs)



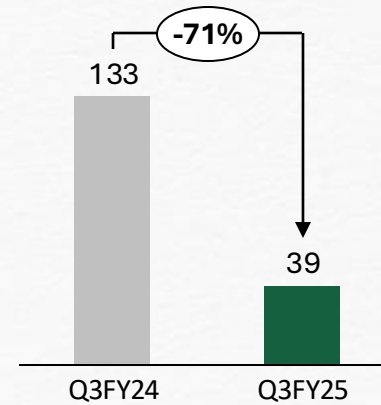
## EBITDA & EBITDA Margin

26.7%      10.9%



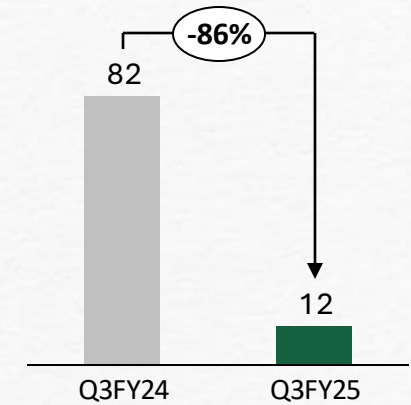
## Gross Profit & Gross Profit Margin

26.5%      9.7%

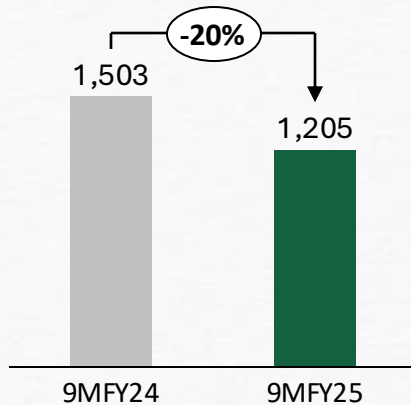


## PAT & PAT Margin

16.5%      2.9%

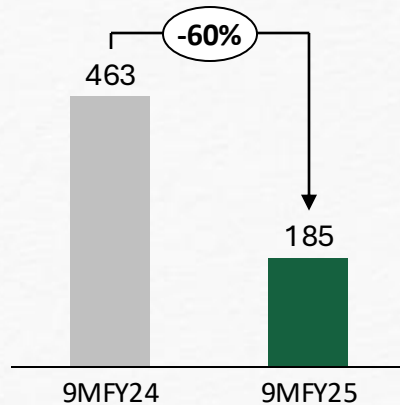


## Revenue (₹ in Crs)



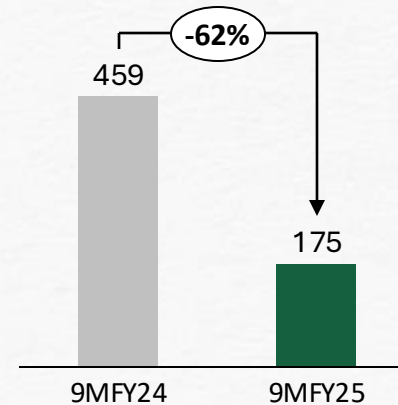
## EBITDA & EBITDA Margin

30.8%      15.4%



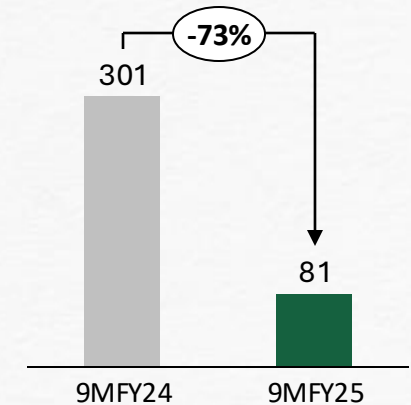
## Gross Profit & Gross Profit Margin

30.5%      14.5%



## PAT & PAT Margin

20.0%      6.7%



\*\* Gross Profit (PBDT): Profit Before Tax + Depreciation

Note: Rounded off to the nearest whole number

# Profit & Loss Statement

| Particulars (₹ in Crores)                                  | Q3FY25     | Q3FY24     | Y-o-Y       | Q2FY25     | Q-o-Q       | 9MFY25      | 9MFY24      | Y-o-Y       |
|--|------------|------------|-------------|------------|-------------|-------------|-------------|-------------|
| Revenue from Operations                                    | 386        | 477        |             | 432        |             | 1134        | 1436        |             |
| Other Income   | 15         | 24         |             | 30         |             | 71          | 67          |             |
| <b>Total Revenue from Operations</b>                       | <b>401</b> | <b>501</b> | <b>-20%</b> | <b>463</b> | <b>-13%</b> | <b>1205</b> | <b>1503</b> | <b>-20%</b> |
| Cost of Material Consumed                                  | 244        | 247        |             | 277        |             | 706         | 700         |             |
| Change in Inventories of Finished goods & Work in Progress | -11        | -9         |             | -21        |             | -42         | -34         |             |
| Employee Expenses  | 43         | 42         |             | 43         |             | 125         | 125         |             |
| Other Expenses   | 82         | 86         |             | 81         |             | 230         | 250         |             |
| <b>Total Operating Expenses</b>                            | <b>357</b> | <b>367</b> |             | <b>380</b> |             | <b>1020</b> | <b>1040</b> |             |
| <b>EBITDA</b>  | <b>44</b>  | <b>134</b> | <b>-67%</b> | <b>83</b>  | <b>-47%</b> | <b>185</b>  | <b>463</b>  | <b>-60%</b> |
| <b>EBITDA Margin (%)</b>                                   | <b>11%</b> | <b>27%</b> |             | <b>18%</b> |             | <b>15%</b>  | <b>31%</b>  |             |
| Depreciation   | 22         | 17         |             | 21         |             | 64          | 49          |             |
| <b>EBIT</b>  | <b>22</b>  | <b>117</b> | <b>-82%</b> | <b>62</b>  | <b>-65%</b> | <b>122</b>  | <b>414</b>  | <b>-71%</b> |
| <b>EBIT Margin (%)</b>                                     | <b>5%</b>  | <b>23%</b> |             | <b>13%</b> |             | <b>10%</b>  | <b>28%</b>  |             |
| Finance Cost   | 5          | 1          |             | 4          |             | 11          | 4           |             |
| <b>Profit before Tax</b>                                   | <b>17</b>  | <b>116</b> |             | <b>58</b>  |             | <b>111</b>  | <b>410</b>  |             |
| <b>Profit before Tax(%)</b>                                | <b>4%</b>  | <b>23%</b> |             | <b>12%</b> |             | <b>9%</b>   | <b>27%</b>  |             |
| Tax  | 5          | 34         |             | 16         |             | 30          | 109         |             |
| <b>Profit After Tax</b>                                    | <b>12</b>  | <b>82</b>  |             | <b>42</b>  |             | <b>81</b>   | <b>301</b>  |             |
| <b>PAT Margin (%)</b>                                      | <b>3%</b>  | <b>16%</b> |             | <b>9%</b>  |             | <b>7%</b>   | <b>20%</b>  |             |
| EPS* (As per Profit after Tax)                             | 0.6        | 4.2        |             | 2.1        |             | 4.1         | 15.2        |             |

Note : EPS is adjusted as Each fully paid-up equity share of Rs. 10 was subdivided into 5 shares of Rs. 2 each, effective from the record date of Sept 11, 2024.

# Profit & Loss Statement

| Particulars (₹ in Crores)                                  | FY22         | FY23         | FY24         | 9MFY25      |
|--|--------------|--------------|--------------|-------------|
| Revenue from Operations                                    | 1,380        | 2,098        | 1,801        | 1134        |
| Other Income   | 45           | 52           | 95           | 71          |
| <b>Total Revenue from Operations</b>                       | <b>1,425</b> | <b>2,150</b> | <b>1,896</b> | <b>1205</b> |
| Cost of Material Consumed                                  | 646          | 821          | 865          | 706         |
| Change in Inventories of Finished goods & Work in Progress | 18           | 2            | (15)         | (42)        |
| Employee Expenses  | 157          | 165          | 169          | 125         |
| Other Expenses   | 338          | 375          | 349          | 230         |
| <b>Total Operating Expenses</b>                            | <b>1,159</b> | <b>1,363</b> | <b>1,370</b> | <b>1020</b> |
| <b>EBITDA</b>  | <b>266</b>   | <b>787</b>   | <b>526</b>   | <b>185</b>  |
| <b>EBITDA Margin (%)</b>                                   | <b>19%</b>   | <b>37%</b>   | <b>28%</b>   | <b>15%</b>  |
| Depreciation   | 72           | 63           | 66           | 64          |
| <b>EBIT</b>  | <b>194</b>   | <b>724</b>   | <b>460</b>   | <b>122</b>  |
| <b>EBIT Margin (%)</b>                                     | <b>14%</b>   | <b>34%</b>   | <b>24%</b>   | <b>10%</b>  |
| Finance Cost   | 5            | 7            | 4            | 11          |
| Exceptional Items/Share of loss from associates            | 0            | 15           | 0            | 0           |
| <b>Profit before Tax</b>                                   | <b>188</b>   | <b>701</b>   | <b>456</b>   | <b>111</b>  |
| <b>Profit before Tax(%)</b>                                | <b>13%</b>   | <b>33%</b>   | <b>24%</b>   | <b>9%</b>   |
| Tax  | 49           | 179          | 116          | 30          |
| <b>Profit After Tax</b>                                    | <b>140</b>   | <b>522</b>   | <b>340</b>   | <b>81</b>   |
| <b>PAT Margin (%)</b>                                      | <b>10%</b>   | <b>24%</b>   | <b>18%</b>   | <b>7%</b>   |
| EPS (As per Profit after Tax)                              | 35           | 131          | 85           | 4.1         |

Note : EPS is adjusted only for H1FY25 as Each fully paid-up equity share of Rs. 10 was subdivided into 5 shares of Rs. 2 each, effective from the record date of Sept 11, 2024.

# Balance Sheet

| Equity & Liabilities (₹ in Crores)  | FY22         | FY23         | FY24         | Sep-24       |
|---|--------------|--------------|--------------|--------------|
| <b>Equity</b>   |              |              |              |              |
| (a) Equity share capital  | 40           | 40           | 40           | 40           |
| (b) Other equity  | 1,054        | 1,542        | 1,853        | 1,902        |
| <b>Equity attributable to equity holders of the parent</b>                                  | <b>1,094</b> | <b>1,582</b> | <b>1,893</b> | <b>1,942</b> |
| <b>Total Equity</b>   | <b>1,094</b> | <b>1,582</b> | <b>1,893</b> | <b>1,942</b> |
| <b>Liabilities</b>  |              |              |              |              |
| <b>Non - Current Liabilities</b>  |              |              |              |              |
| <b>Financial liabilities</b>  |              |              |              |              |
| (i) Borrowings  | 8            | 5            | 47           | 108          |
| (ii) Lease liabilities  | 8            | 7            | 5            | 5            |
| (iii) Other Financial liabilities   | 2            | 1            | 1            | 0            |
| Deferred Tax Liabilities  | 81           | 72           | 3            | 93           |
| Provisions  | 1            | 0            | 83           | 0            |
| <b>Total Non - Current Liabilities</b>  | <b>100</b>   | <b>85</b>    | <b>139</b>   | <b>207</b>   |
| <b>Current Liabilities</b>  |              |              |              |              |
| <b>Financial liabilities</b>  |              |              |              |              |
| (i) Borrowings  | 41           | 42           | 60           | 139          |
| (ii) Lease liabilities  | 1            | 1            | 2            | 1            |
| (iii) Trade payables  |              |              |              |              |
| a. Total outstanding dues of micro enterprises and small enterprises                        | 26           | 22           | 30           | 21           |
| b. Total outstanding dues from creditors other than micro enterprises and small enterprises | 137          | 175          | 197          | 200          |
| (iv) Other financial liabilities  | 36           | 36           | 68           | 63           |
| Other current liabilities   | 26           | 20           | 24           | 28           |
| Provisions  | 36           | 37           | 37           | 36           |
| Current tax liabilities (net)   | 1            | 4            | 0            | 0            |
| <b>Total Current Liabilities</b>  | <b>304</b>   | <b>338</b>   | <b>419</b>   | <b>488</b>   |
| <b>Total Equity and Liabilities</b>   | <b>1,498</b> | <b>2,005</b> | <b>2,451</b> | <b>2,637</b> |

| Assets (₹ in Crores)                      | FY22         | FY23         | FY24         | Sep-24       |
|---|--------------|--------------|--------------|--------------|
| <b>ASSETS</b>                             |              |              |              |              |
| <b>Non - Current Assets</b>               |              |              |              |              |
| Property, plant and equipment             | 573          | 568          | 788          | 810          |
| Capital work-in-progress                  | 8            | 29           | 114          | 186          |
| Right of use assets                       | 8            | 7            | 6            | 5            |
| Other Intangible assets                   | 3            | 2            | 2            | 1            |
| <b>Financial Assets</b>                   |              |              |              |              |
| (i) Investments                           | 138          | 175          | 172          | 200          |
| (ii) Other Financial Assets               | 4            | 4            | 5            | 5            |
| Other non-current assets                  | 38           | 71           | 85           | 94           |
| <b>Total Non - Current Assets</b>         | <b>773</b>   | <b>856</b>   | <b>1,171</b> | <b>1,300</b> |
| <b>Current Assets</b>                     |              |              |              |              |
| Inventories                               | 145          | 174          | 237          | 205          |
| <b>Financial Assets</b>                   |              |              |              |              |
| (i) Investments                           | 244          | 712          | 857          | 880          |
| (ii) Trade receivables                    | 103          | 148          | 61           | 116          |
| (iii) Cash and cash equivalents           | 25           | 21           | 11           | 19           |
| (iv) Bank balances other than (iii) above | 30           | 26           | 15           | 5            |
| (v) Loans                                 | 104          | 16           | 1            | 1            |
| (vi) Other current financial assets       | 5            | 3            | 2            | 2            |
| Other current assets                      | 68           | 49           | 96           | 109          |
| Asset Classified as held for sale         | 1            | 0            | 0            | 0            |
| <b>Total Current Assets</b>               | <b>725</b>   | <b>1,149</b> | <b>1,280</b> | <b>1,337</b> |
| <b>TOTAL ASSETS</b>                       | <b>1,498</b> | <b>2,005</b> | <b>2,451</b> | <b>2,637</b> |

# Cash Flow Statement

| Particulars (₹ in Crores)                                     | FY22         | FY23         | FY24         | Sept-24      |
|---|--------------|--------------|--------------|--------------|
| <b>Cash Flow from Operating Activities</b>                    |              |              |              |              |
| Profit before Tax   | 188          | 701          | 456          | 94           |
| Adjustment for Non-Operating Items                            | 39           | 41           | (22)         | (6)          |
| <b>Operating Profit before Working Capital Changes</b>        | <b>227</b>   | <b>742</b>   | <b>434</b>   | <b>88</b>    |
| Changes in Working Capital                                    | 30           | (23)         | 19           | (40)         |
| <b>Cash Generated from Operations</b>                         | <b>257</b>   | <b>718</b>   | <b>452</b>   | <b>48</b>    |
| Less: Direct Taxes paid                                       | 55           | 183          | 134          | 11           |
| <b>Net Cash from Operating Activities</b>                     | <b>202</b>   | <b>536</b>   | <b>319</b>   | <b>37</b>    |
| <b>Cash Flow from Investing Activities</b>                    | <b>(181)</b> | <b>(499)</b> | <b>(334)</b> | <b>(123)</b> |
| <b>Cash Flow from Financing Activities</b>                    | <b>(12)</b>  | <b>(41)</b>  | <b>5</b>     | <b>93</b>    |
| <b>Net increase/ (decrease) in Cash &amp; Cash equivalent</b> | <b>10</b>    | <b>(4)</b>   | <b>(10)</b>  | <b>7</b>     |
| Add: Cash and cash equivalents (Opening)                      | 15           | 25           | 21           | 11           |
| Cash and Cash equivalents (Closing)                           | <b>25</b>    | <b>21</b>    | <b>11</b>    | <b>18</b>    |

# Awards & Accolades

- Bureau of Indian Standards, for the product Plain copier paper having license No. 6600040906, as per IS 14490:2018 for having zero failures of samples in last three years and for maintaining quality standards.
- President, CAPEXIL under the aegis of the Ministry of Commerce and Industry, Government of India presenting the special export award to Andhra Paper Limited in recognition of the export achievement in Paper & Paper Board, Printing & Writing Paper



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**Thank You**

