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SEAMEC/BSE&NSE/SMO/ INVESTORPRESENTATION /1202/2025

February 12, 2025

Corporate Relations Department	The Manager Listing Department
BSE Limited	National Stock Exchange of India Limited
Phirojee Jeejeebhoy Towers,	Exchange Plaza, Plot No. C/1, G Block,
Dalal Street,	Bandra-Kurla Complex, Bandra (East)
Mumbai – 400001	Mumbai - 400051
Scrip Code: 526807	Trading Symbol: SEAMECLTD

Sub: Investor Presentation of the Investor Meet of SEAMEC LIMITED ('the Company')

Ref:

- a. Regulation 30 (read with Schedule III -Part A) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')
- b. ISIN: INE497B01018

Dear Sir / Madam,

Pursuant to our intimation letter SEAMEC/BSE&NSE/SMO/ INVESTOR /0802/2025 dated February 08, 2025, kindly note that the Board of Directors of the Company at its meeting held on Tuesday, February 11, 2025 have inter alia considered and approved Unaudited Standalone & Consolidated Financial Results for the quarter and nine months ended December 31, 2025.

Enclosed is the Investor Presentation in this regard.

The above is made available on the Company's website i.e. <u>https://www.seamec.in/</u>

This is for your information and record.

Yours Faithfully,

For SEAMEC LIMITED

S.N. Mohanty President - Corporate Affairs, Legal and Company Secretary



Please visit us at : www.seamec.in











Safe Harbor Statement





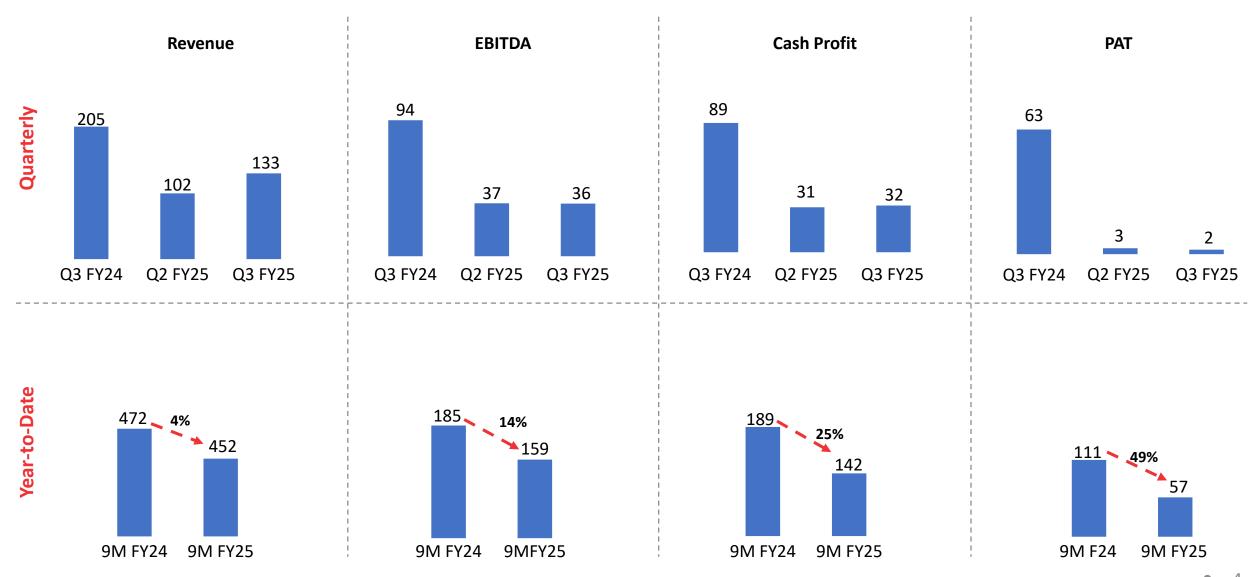
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Quarterly Update







Rs. In crore

Particulars	Q3 FY25	Q3 FY24	Y-0-Y%	Q2 FY25	Q-0-Q%
Revenue	132.7	205.2	-35%	101.7	30%
Operating Expenses	96.4	111.2		65.2	
EBITDA	36.3	94.0	-61%	36.6	-1%
EBITDA Margin	27.4%	45.8%		35.9%	
Finance Cost	3.4	3.1		3.4	
Cash Profit	32.3	89.4	-64%	31.1	4%
Depreciation	30.1	26.3		28.1	
Profit Before Exceptional Items	2.9	64.6	-96%	5.1	-43%
Exceptional Profit/(Loss)*	0.0	0.0		0.0	
Profit After Exceptional Items	2.9	64.6	-96%	5.1	-43%
Tax Impact	0.6	1.5		2.0	
Profit After Tax	2.3	63.2	-96%	3.0	-26%

Revenue



YoY- Decline in Revenue is mainly attributable to reduction in deployment of Seamec Swordfish (81), Seamec II(47) and Seamec III(10) coupled with MTM Forex loss in other income.

QoQ – Increase in Revenue is mainly on account of higher deployment of vessels post Monsoon.





QoQ – No Major change in EBITDA due to rise in operating expenses in line with the incremental revenue



Rs. In crore

Particulars	9M FY25	9M FY24	Y-o-Y%
Revenue	452.2	472.4	-4%
Operating Expenses	293.2	287.8	
EBITDA	159.0	184.7	-14%
EBITDA Margin	35.2%	39.1%	
Finance Cost	10.4	7.5	
Cash Profit	142.5	188.7	-25%
Depreciation	85.7	78.1	
Profit Before Exceptional Items	62.9	99.1	-37%
Exceptional Profit/(Loss)	-	13.0	
Profit After Exceptional Items	62.9	112.1	-44%
Tax Impact	6.1	1.5	
Profit After Tax	56.7	110.7	-49%

Revenue



YoY- Revenue decline mostly due to decrease in charter revenue of Glorious Barge which was on a lumpsum contract during Q1 FY24.

EBITDA

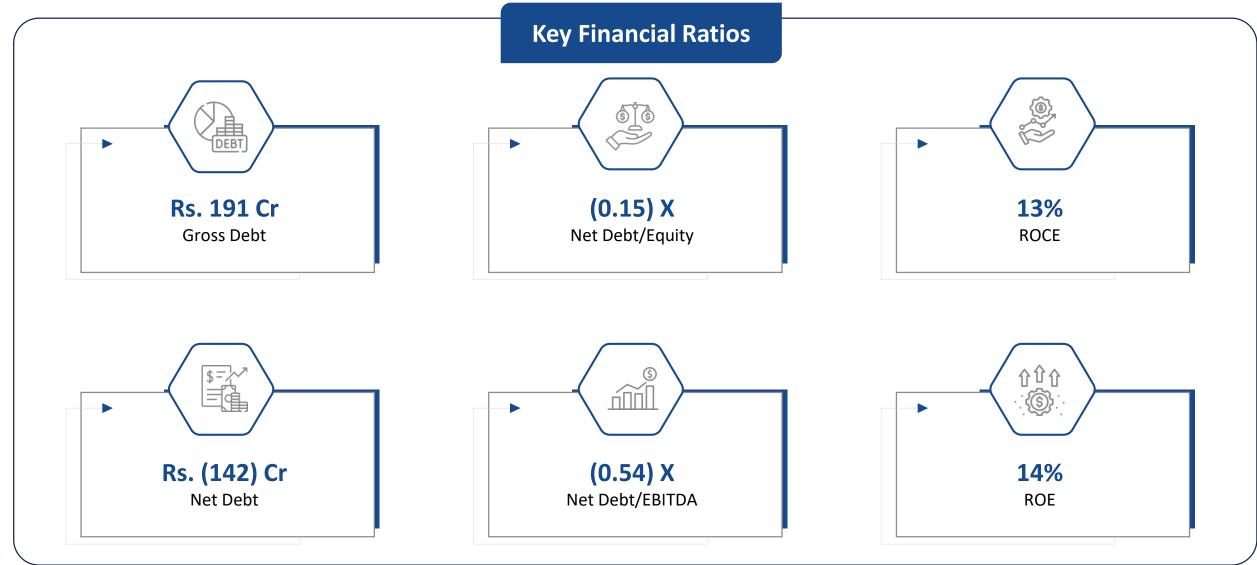


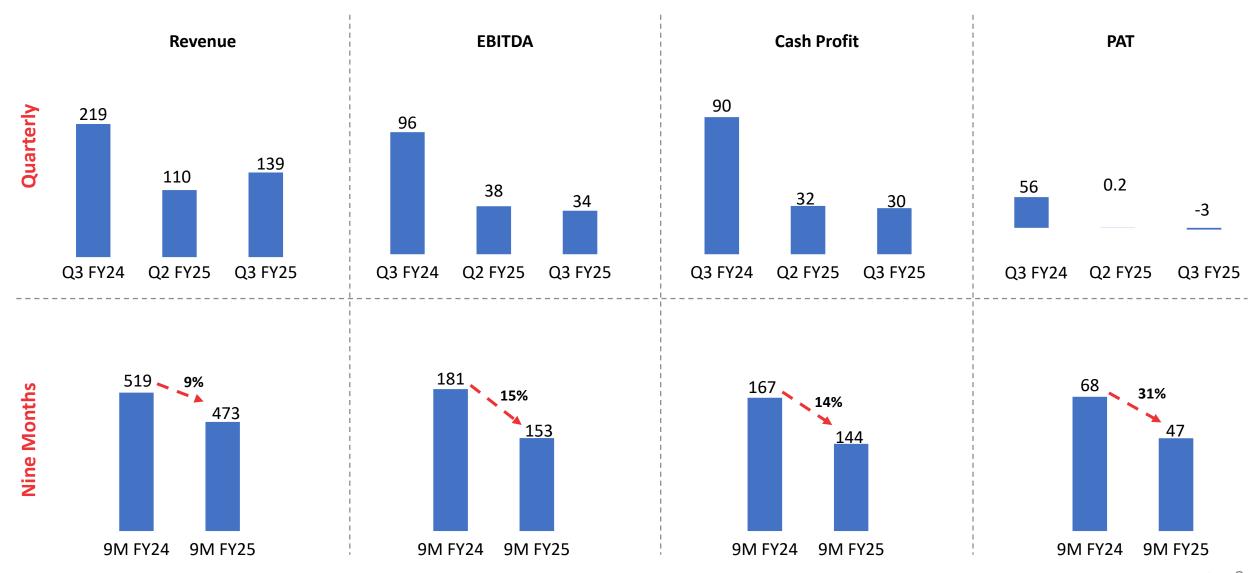
YoY- Mainly due to increase in Manpower Cost due to deployment of Seamec Swordfish on normal charter against Bareboat in 9MFY24 combined with cost of new vessel Seamec Diamond.

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Standalone Financial Highlights of 9M FY25











Rs. In crore

Particulars	Q3 FY25	Q3 FY24	Y-o-Y%	Q2 FY25	Q-0-Q%
Revenue	139.4	219.1	-36%	110.3	26%
Operating Expenses	105.1	122.7		724	
EBITDA	34.3	96.4	-64%	37.9	-9%
EBITDA Margin	24.6%	44.0%		34.4%	
Finance Cost	3.4	4.5		4.0	
Cash Profit	30.3	90.3	-66%	31.8	-5%
Depreciation	33.5	33.9		31.6	
Profit Before Exceptional Items	-2.6	58.1	-105%	2.3	-216%
Exceptional Profit/(Loss)*	0.0	-		0.0	
Profit After Exceptional Items	-2.6	58.1	-104%	2.3	-214%
Tax Impact	0.6	1.6		2.1	
Profit After Tax	-3.2	56.4	-106%	0.2	-

Revenue



YoY- Reduction in deployment days coupled with MTM loss Forex resulted in the decline in Revenue during the quarter.

QoQ – Higher Revenue due to incremental deployment of vessels after the monsoon period.



EBITDA

YoY- Lower deployment of vessels and reduction in other income impacted the quarterly EBITDA

QoQ – mainly due to MTM loss in Q3FY25 against MTM profit in Q2 FY25.



Rs. In crore

Particulars	9M FY25	9M FY24	Y-o-Y%
Revenue	472.5	518.7	-9%
Operating Expenses	319.7	338.0	
EBITDA	152.9	180.7	-15%
EBITDA Margin	32.4%	34.8%	
Finance Cost	11.4	11.2	
Cash Profit	144.1	167.4	-14%
Depreciation	97.2	99.5	
Profit Before Exceptional Items	44.3	70.0	-37%
Exceptional Profit/(Loss)*	8.8	-	
Profit After Exceptional Items	53.1	70.0	-24%
Tax Impact	6.2	2.1	
Profit After Tax	46.9	67.9	-31%

Revenue



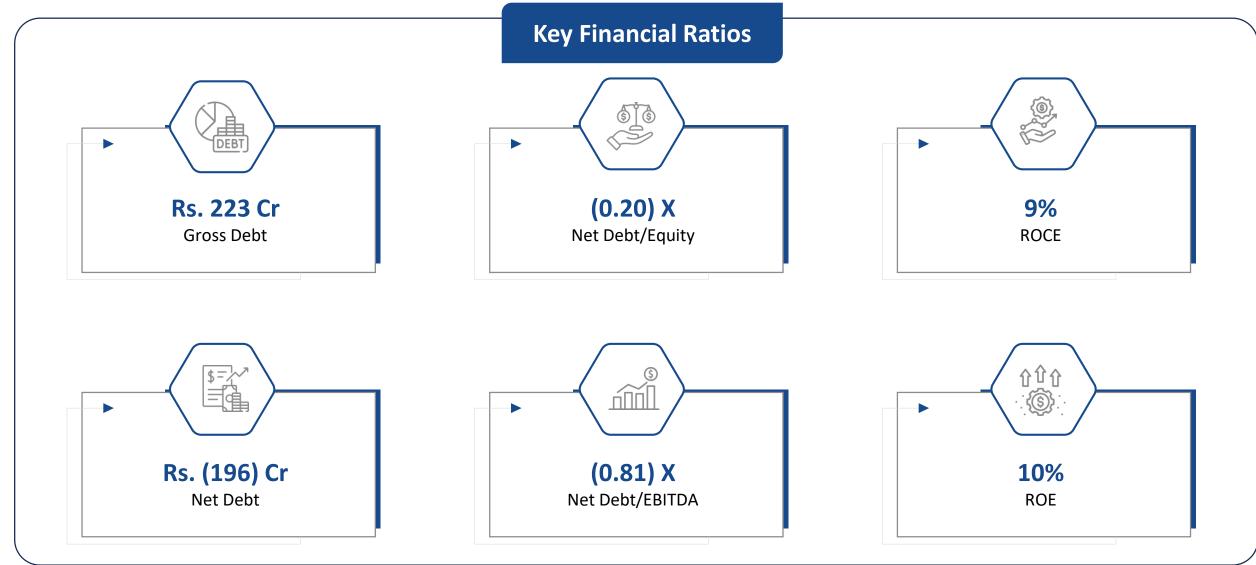
YoY- The decline in revenue was mainly attributable to deployment of Glorious Barge on day rate contract as against lumpsum contract in FY24.

EBITDA

YoY- Mainly on account of higher cost of Seamec Diamond and lower deployment of Seamec Swordfish.

Consolidated Financial Highlights of 9M FY25





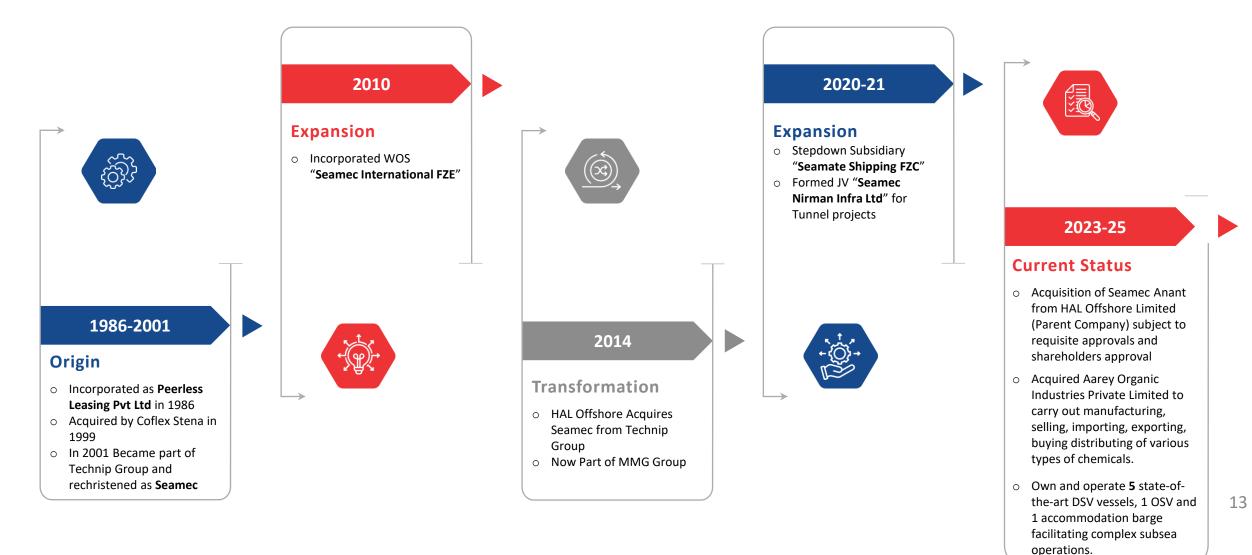


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Company Overview

Our Journey

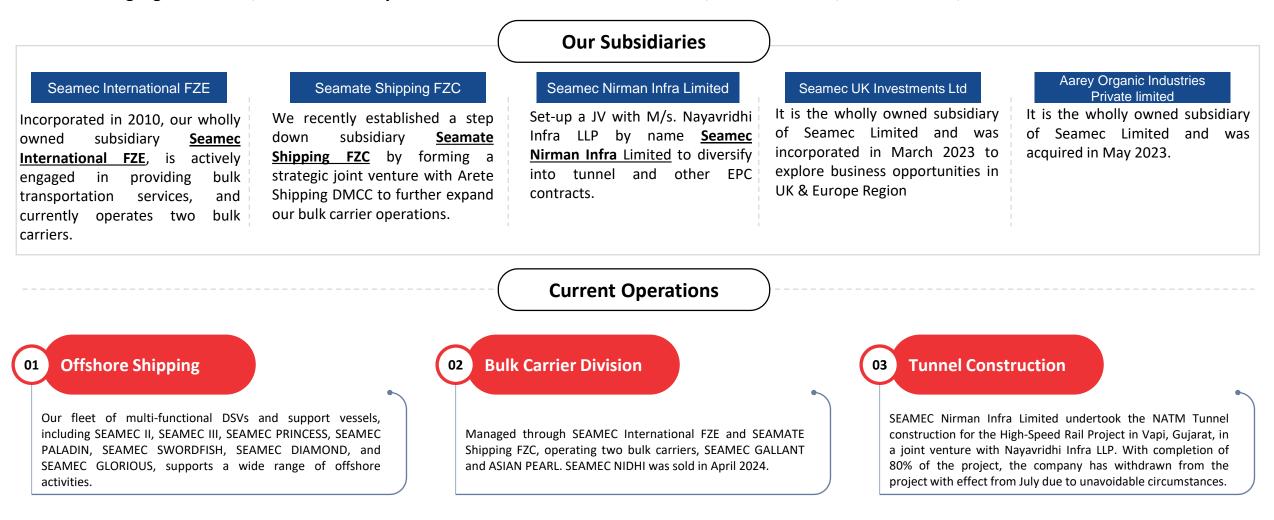




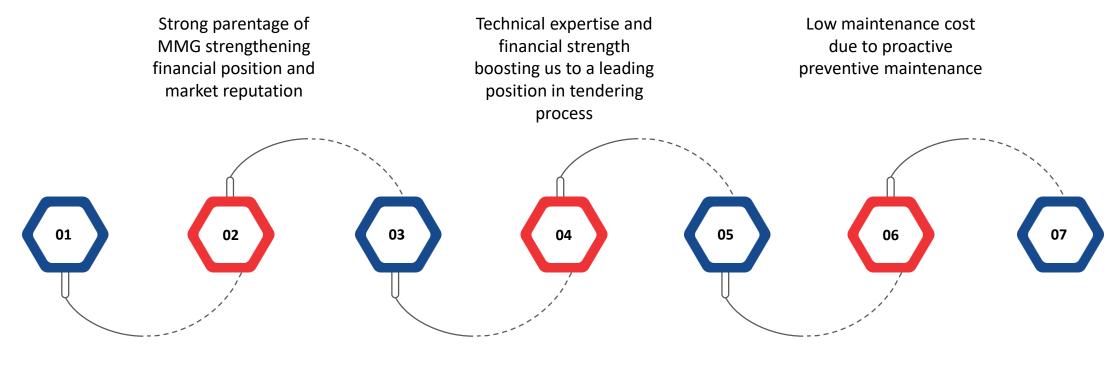
Company Overview



SEAMEC Limited is a leading provider of Diving Support Vessels (DSVs) and Offshore Support Vessels (OSVs) with a robust presence both in India and internationally. The company's fleet includes 5 DSVs, 1 OSV, and 1 Accommodation Barge, all equipped to meet diverse offshore needs. SEAMEC is committed to maintaining high standards, demonstrated by its ISM certification and ISO 31000:2018, ISO 45001:2018, ISO 9001:2015, and ISO 14001:2015 certifications.

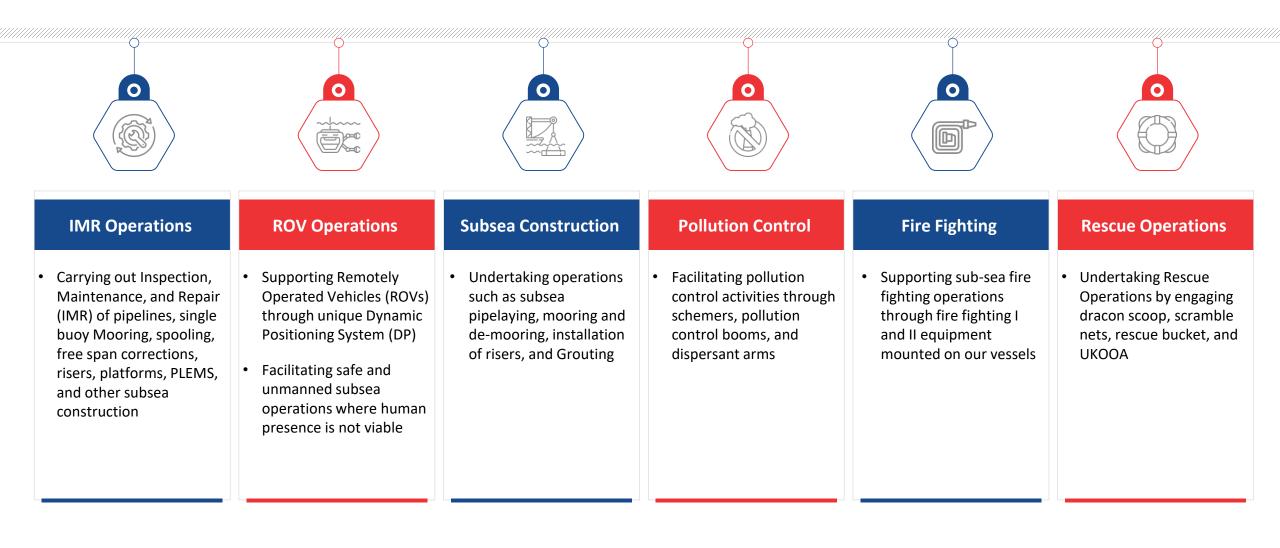




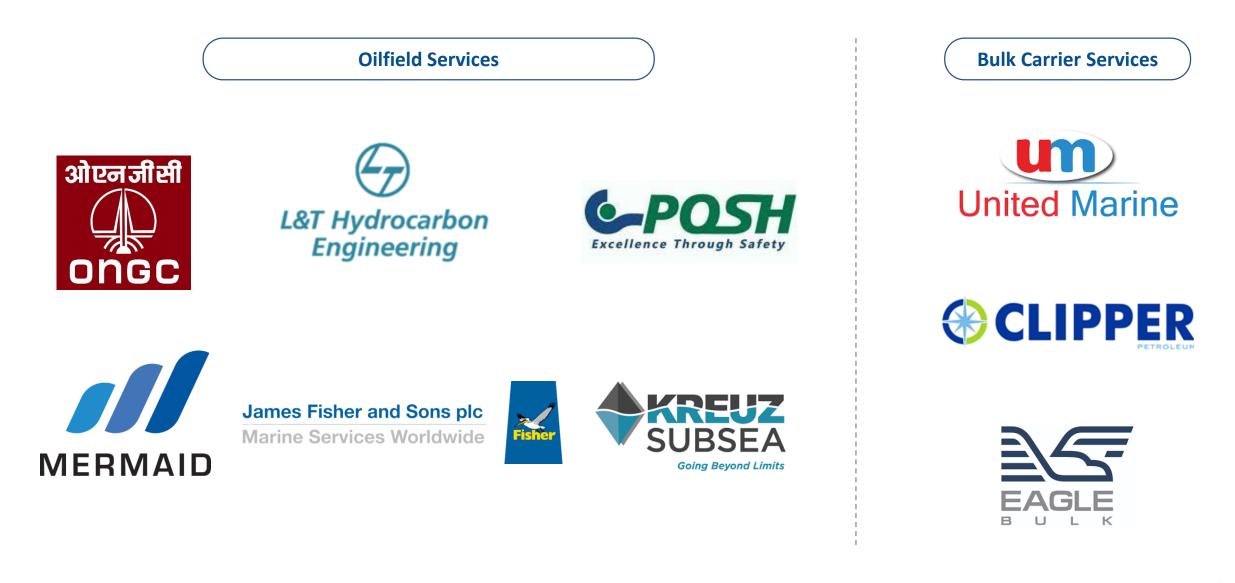


A formidable player in offshore shipping backed by India's largest fleet of multi-support vessels Vibrant leadership and competent management bandwidth having strong executional capabilities Healthy Financial position with adequate liquidity providing business flexibility and superior profitability Competent and prudent commercial management facilitating revenue visibility and superior vessel deployment rates









Promoting Environmental and Oceanic Sustainability





Utilizing Low Sulphur Content Diesel

Compliant with IMO regulations

Regularly furnishes fuel consumption report to the Flag State as per IMO guidelines Adhering to Ballast Water Management (BWM) Regulations

All vessels fully compliant as per applicable standards.

Compliant with BWM regulations to prevent degradation of the marine ecosystem Comprehensive Waste Management procedures

Compliant with Maharashtra Pollution Control Act

Ensures proper disposal of ewaste accumulated on vessels through compliant vendors Minimizing Plastic Use

Implemented 'Single-Use Plastic' policy to minimize plastic use and identify alternatives to plastic in all its operations Lowering Consumption of Electricity and Paper

Conserving energy by ensuring economic and optimum use of electricity

Minimizing use of paper to bare minimum through well placed operational procedures

Complying with QHSE Standards

We acknowledge our responsibility towards ensuring environmental sustainability and operational safety and strictly adhere to Quality, Health, Safety, Environmental (QHSE) standards.

We are fully compliant with:



ISO 14001:2018

ISO 45001:2018

Marine Management System

Our robust Marine Management System (MMS) provides seamless connect between onshore office staff and vessel operators, ensuring and strengthening operational safety.

Adhering to regulatory requirements, we also carry extensive offshore safety audits of our entire fleet twice a year, ensuring the adequacy of our marine safety operating systems.









- Diving Support Vessels are specialized ships designed to facilitate offshore diving operations quipped with dedicated facilities for divers, advanced diving equipment, and control systems
- DSVs provides services, which include S.B.M maintenance removal and installations, Platform, Riser and Pipeline repairs, Subsea constructions and Maintenance operations & deployment of ROV



SEAMEC II Built Year: 1982 Procurement Year: 1993 Gross Tonnage: 4,503



SEAMEC III Built Year: 1983 Procurement Year: 1993 Gross Tonnage: 4,327



SEAMEC PRINCESS Built Year: 1984 Procurement Year: 2006 Gross Tonnage: 11,121







SEAMEC PALADIN

Built Year: 2008 Procurement Year: 2021

Gross Tonnage: 5,648



SEAMEC SWORDFISH

Built Year: 2007 Procurement Year: 2023 Gross Tonnage: 5,372



- Offshore Support Vessels (OSVs) are specially designed ships for the logistical servicing of offshore platforms and subsea installations, from installation through the full-service life of offshore fields
- They are integral to getting supplies and materials where they need to go, as well as building and repairing offshore equipment. Their versatility means they can be built for just about any type of project
- We added Seamec Diamond to our fleet portfolio in December



Seamec Diamond Built Year: 2011 Procurement Year: 2023 Gross Tonnage: 1,922

Asset Portfolio – Barge



- A barge is a specialized watercraft designed for transporting goods and commodities on navigable waterways such as rivers and canals.
- Its distinctive flat-bottomed structure allows it to navigate shallow waters, making it well-suited for inland transportation.
- One of the key features of barges is their significant cargo capacity, ranging from a few hundred to several thousand tons.
 This makes them highly cost-efficient for transporting bulk cargo



SEAMEC GLORIOUS (BARGE) Built Year: 2006 Procurement Year: 2021 Gross Tonnage: 8,950

Asset Portfolio – Bulk Carrier

- Bulk carriers are specialized vessels designed for the efficient transportation of large quantities of dry bulk cargo, including commodities like coal, iron ore, and grains.
- We own and operate three main fleet shipping bulk carriers of varying tonnage capacities, positioning us to capitalize opportunities in changing market conditions.
- SEAMEC GALLANT is operated under our wholly-owned subsidiary "Seamec International FEZ" and ASIAN PEARL is operated under our Step Down Subsidiary – "SEAMATE Shipping FZC"
- SEAMEC NIDHI which was operated under our wholly-owned subsidiary "Seamec International FEZ" is sold on 6th April 2024.











Future Outlook for India's Oil & Gas Sector

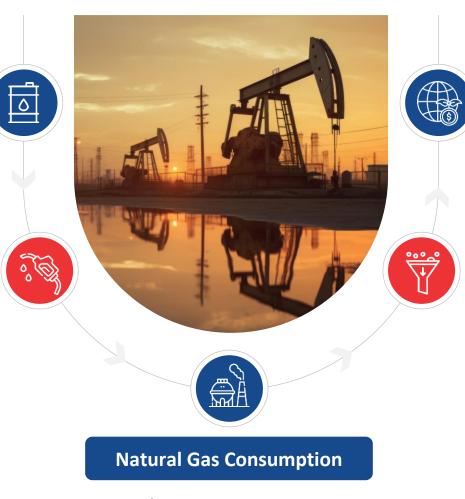


Crude Oil Consumption

- Forecast Growth: CAGR of 4.59%, reaching 500 million tonnes by FY40 from 223 million tonnes in FY23
- Barrel Consumption:
- FY22: 4.05 MBPD
- o 2030: 7.2 MBPD
- o 2050: 9.2 MBPD

Diesel Demand

- **Projected Increase:** Expected to double to 163 MT by 2029-30
- Oil Demand Composition: Diesel and petrol to cover 58% of oil demand by 2045



• Growth Forecast: CAGR of 12.2%, reaching 550 MCMPD by 2030 from 174 MCMPD in 2021

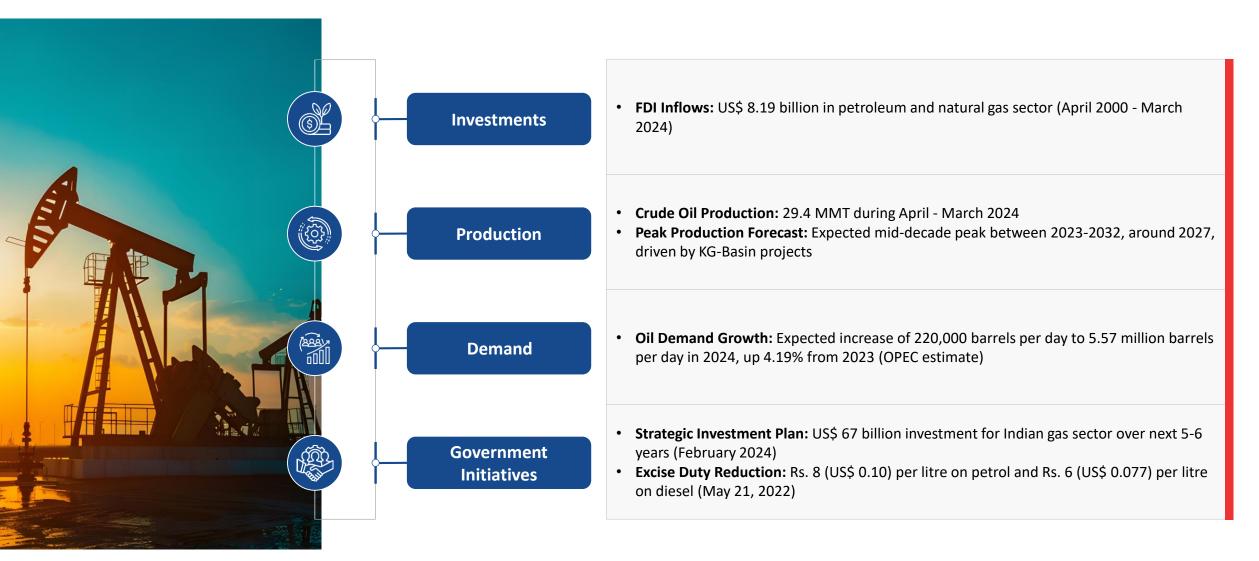
Energy Demand

- **Growth Rate:** Faster than all major global economies
- Global Share: Projected to double by 2035

Refining Capacity

- Additions by 2028: 56 MTPA to reach 310 MTPA domestic capacity
- Future Plans: Double refining capacity to 450-500 million tonnes by 2030









- Maritime Development Fund with a corpus of Rs 25,000 Crore will be set up for long-term financing for the maritime industry with upto 49% contribution by government and balance from ports and private sector.
- Shipbuilding Clusters will be facilitated to increase the range, categories and capacity of ships. This will include additional infrastructure facilities, skilling and technology to develop the entire ecosystem.
- Large ships above a specified size will be included in the infrastructure
 Harmonized master list*
- Exemption of **Basic Custom's Duty (BCD)** on **raw materials, components, consumables or parts for the manufacture of ships** for another **10 years**. Same dispensation for **ship breaking**.
- The benefits of existing **tonnage tax scheme** are proposed to be extended to **inland vessels** registered under the Indian Vessels Act, 2021 to promote inland water transport in the country,"

*The Harmonized Master List (HML) of Infrastructure is a list of infrastructure sub-sectors that the central government of India uses to guide agencies that support infrastructure.

Offshore Support Vessel Market Overview (2022 - 2027)



Key Drivers

Rising Demand

Increased global need for oil and natural gas

E&P Activities

Higher investments in exploration and production

Advanced Technologies

Innovations in deep-water and ultra-deep-water exploration

Industry Trends

- Expansion of production capabilities.
- Enhanced supply chain resilience.
- Focus on energy security and resource extraction

Economic Impact:

- Significant influence on global economic development.
- Shaping the future of energy production and consumption

Market Growth Forecast

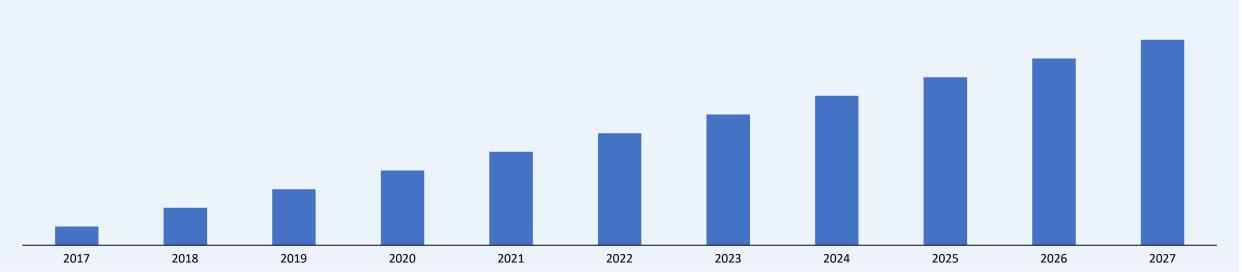


USD 525.58 million

Increase



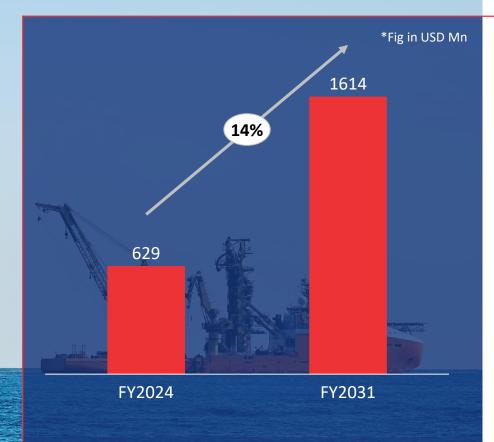
5.41% CAGR



Market Size Outlook (USD Million)

Driving Growth in Offshore Oilfields





"With a projected 14% CAGR from FY2024 to FY2031, India's oilfield services market is set to expand significantly, reflecting increasing fossil fuel demand driven by population growth and rising vehicle ownership."

Why Offshore Exploration ?

- Depletion of Onshore Reserves: As onshore oil reserves are exhausting; focus is shifting to offshore exploration.
- Higher Potential: Offshore oilfields present significant opportunities due to their lower depletion rates and greater production capacity.
- Increased Investment: There is a surge in investment in ultradeep and deepwater drilling.
- Support from Stakeholders: Both state and private entities are actively supporting efforts to unlock offshore resources.

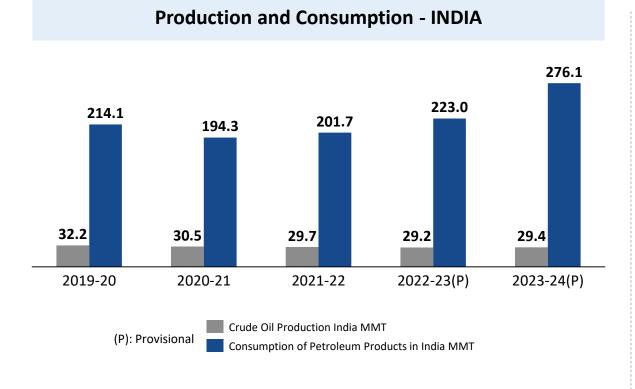
Strategic drivers for Offshore Exploration:

- Oil Price Volatility: Rising fuel prices due to global crude oil price fluctuations and supply chain disruptions are encouraging the search for new reserves.
- Geographic Advantage: India's extensive coastline, encompassing 7,517 km, is well-suited for offshore drilling.
- Technological and Policy Support: Innovations in technology and supportive governmental policies are enhancing offshore exploration prospects.
- Future Energy Solutions: Offshore oilfields are expected to play a key role in fulfilling India's future energy requirements.

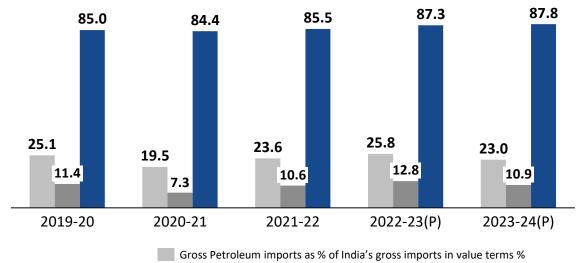


Current Oil Industry Dynamics

India currently imports about 85% of oil and about 50% gas that it consumes. Fuelled by the fast growth in GDP, the rising demand for fuel has resulted in India importing almost 87% of its domestic consumption in FY 2022-23.

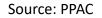


Imports, Exports & dependency for petroleum - INDIA



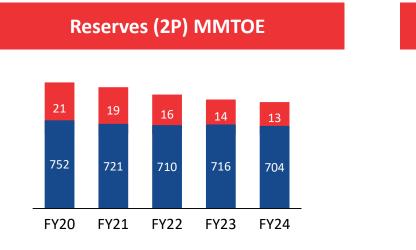
(P): Provisional Gross Petroleum exports as % of India's gross exports in value terms %

Source: PPAC Ready reckoner, Monthly (May-2024)

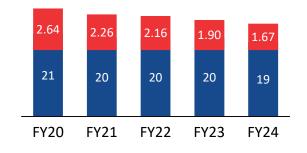




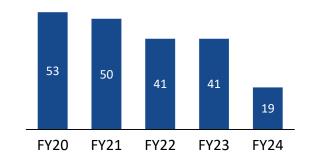
India has signed contracts for ten oil and gas exploration blocks offered under the recent Open Acreage Licensing Policy (OALP-VIII) bid round. ONGC emerged as the dominant player in the OALP-VIII bid round, securing seven out of ten blocks



Crude Oil Production (MMT)



Reserve Accretion (2P) MMTOE



Discoveries during FY24

ONGC Standalone

JV

Sr. No.	Basin/ Block	Discovery well	Acreage	Discovery Type	Hydrocarbon Type
1	KG Onland	Gopavaram-21 (GMDL)	Srikatpalli-Pasarlapudi-24 & Gopavaram PML	Pool	Oil & Gas
2	KG Onland	South Mahadevapatnam-2 (SMA-AD)	Mahadevapatnam PML	Pool	Gas
3	A&AA	Chitabari-1 (GOAI_SUB)	Gojalia PML	Pool	Gas
4	A&AA	Tulamura-3 (TMAB)	West Tripura	Pool	Gas
5	A&AA	East Lakhibari-6 (ELDA)	East Lakhibari PML	Pool	Oil
6	Western Onland	West Amod-1 (CBONHP212A-A)	OALP : CB-ONHP-2021/2	New Prospect	Oil & Gas
7	Mumbai Offshore (SW)	MBS182HDA-1 (MBS182HDAA) "MUNGA"	OALP: MB-OSHP-2018/2	New Prospect	Oil & Gas
8	Mumbai Offshore (SW)	MBS181HCA-1 (MBS181HCA-A) "MOTI"	OALP: MB-OSHP-2018/1	New Prospect	Oil & Gas
9	Mumbai Offshore (SW)	ST-6 (ST-A)"Pukhraj"	Mid-South Tapti PML	New Prospect	Oil & Gas
10	Mahanadi Offshore (DW)	MDW-27 (MNDW181H-A-A) "Utkal"	MN-DWHP-2018/1	New Prospect	Gas
11	Mahanadi Offshore (DW)	MDW-26 (MNDW181H-B-A) "Konark"	MN-DWHP-2018/1	New Prospect	Gas

Source: #ONGC annual report





Experienced Management Team





Mr. Sanjeev Agrawal Chairman

Qualification: Masters in Commerce, Masters of Business Administration from Coca-Cola University, Atlanta, USA

Experience: Mr. Sanjeev Agrawal is one of the founder of MMG Group. Over the last 26 years, he has played an instrumental role in successfully scaling and diversifying group's business interests in various fields including Offshore vessels for complex subsea activities, Food & Beverages, Education, Hospitality and Real Estate.

Board of Directors

Mrs. Ruby Srivastava IRS (Retired)

Independent Woman Director

Retired Civil servant in the Government of India, with more than 35 years experience of overall experience. During her illustrious career, she had many coveted posts, including Director Finance and Chief Financial Officer of Nuclear Power Corporation of India Ltd. She was superannuated in the rank of Principal Chief Commissioner Income Tax.

Mr. Raghav Chandra IAS (Retired)

Independent Director

Retired Civil Servant with Government of India, superannuated to the rank of Secretary. Holds expertise in the fields of Infrastructure, Sustainability and arts at National level. His extensive experience includes Highway development and management Housing and Urban Infrastructure development, Industrial Infrastructure and Public-Private Partnerships.

Dr. Amarjit Chopra

Independent Director

PHD on "NPA Management in Banks-A comparison of Public & Private Sector Banks in India" Holds about 50 Yrs Industry Experience and has held key positions on the Board of Bank of Baroda and Indian Bank as a Nominee of Government of India. Member of Standing Committee on Corporate Laws since 3 years.

Mr. Naveen Mohta

Whole Time Director

20+ Yrs in Industry Experience with Expertise in Operations & Commercials in offshore fleets

Mr. Rajeev Goel

Non-Executive Director

Mr. Rajeev Goel is the Director and CFO of Connaught Plaza Restaurants Private Limited (CPRL), overseeing McDonald's in North and East India. With 25+ years of experience, he has led key acquisitions, including that of the Company and McDonald's business of HAL Offshore Limited, and played a major role in expanding Coca-Cola's distribution for Moon Beverages Limited, a group company.

Key Management

Mr. Rakesh Ayri

Chief Executive Officer

40 Yrs experience in Oil & Gas Industry, ship management, sea faring and entrepreneurship.

Mr. Vinay Kumar Agarwal Chief Financial Officer

25 + Yrs in Finance & Accounts financial governance and compliance, and lead new initiatives to effectively manage business objectives.

Mr. S. N Mohanty

President - Corporate Affairs, Legal & CS 30+ Yrs experience in corporate affairs, Compliance, Corporate Governance, legal, Commercial, Procurement, HR & Other areas



orient capital

For further information, please contact:

Registered & Corporate Office

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For more information Sunil Gupta VP- Strategy & Investor Relations Email :- <u>sgupta@seamec.in</u> Phone :- +91 9811347372

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