



# Vindhya Telelinks Limited

**Regd. Office:** Udyog Vihar, P.O. Chorhata,  
Rewa - 486 006 (M.P.), India  
Telephone No: (07662) 400400 \* Fax No: (07662) 400591  
Email: headoffice@vtlrewa.com; Website: www.vtlrewa.com  
PAN NO.AAACV7757J \* CIN: L31300MP1983PLC002134  
GSTIN: 23AAACV7757J1Z00

VTL/CS/24-25/Reg-30

25 OCT 2024

BSE Limited,  
BSE's Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building,  
P.J. Towers, Dalal Street, Fort,  
**MUMBAI-400 001**

National Stock Exchange India Ltd.  
Listing Department,  
"Exchange Plaza", C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E),  
**MUMBAI -400 051**

**Company's Scrip Code: 517015**

**Company's Scrip Code: VINDHYATEL**

Dear Sir/Madam,

**Sub: Submission of Earnings Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed herewith copy of Earnings Presentation on the financial results of the Company for the quarter and half year ended 30<sup>th</sup> September, 2024 duly approved by the Board of Directors in its meeting held on 25<sup>th</sup> October, 2024.

A copy of the same will also be uploaded on the Company's website at <https://www.vtlrewa.com>.

This is for your information and record.

Thanking you,

Yours faithfully,  
**For Vindhya Telelinks Limited**

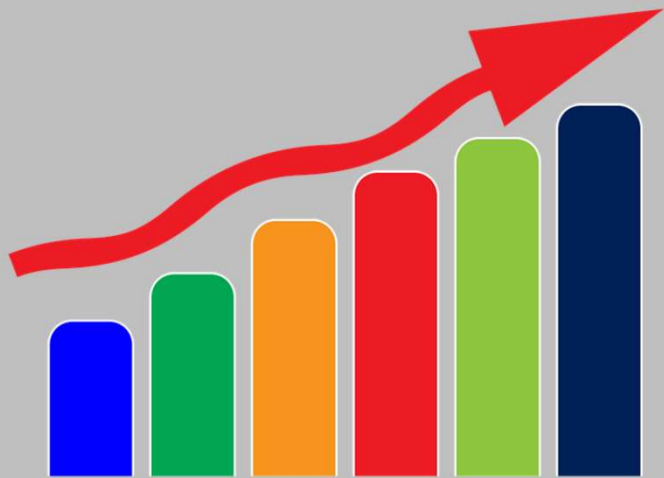
**(Dinesh Kapoor)**  
**Company Secretary & Compliance Officer**

Encl: As above



**Works:** i) Plot No.1, Udyog Vihar, P.O. Chorhata, Rewa-486006(M.P.)  
ii) Plot No.1-C & 1-D, Udyog Vihar, P.O. Chorhata, Rewa-486006(M.P.)

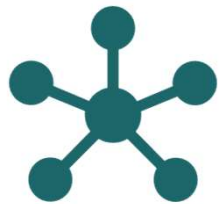
# VINDHYA TELELINKS LTD.



## Earnings Presentation

---

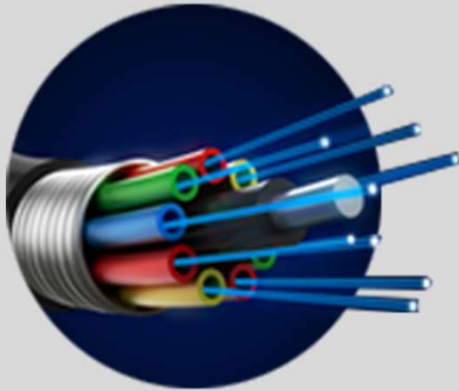
H1, FY 2024-25



## Table of contents

- About the Company
- Q2 FY 24-25 Update
- Segment wise Performance
- Way Forward
- Growth Drivers
- Shareholder's Information

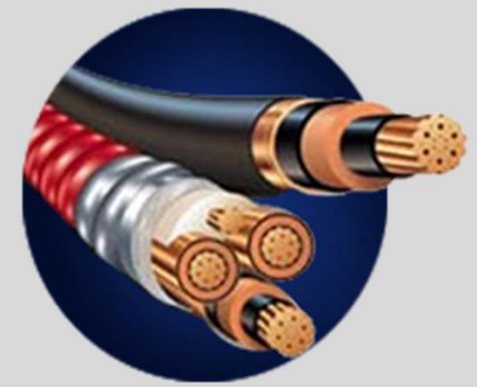
## About the Company - *Diversified Cable Portfolio*



Fibre Optic Cables



Copper Cables



Specialty Power Cables



Railway Rolling Stock Cable



E-Beam Solar PV Cables

## About the Company – *Formidable Market Presence in EPC*

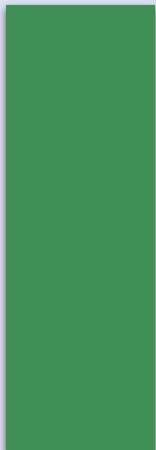


# Q2 FY 24-25 Update – Stand Alone

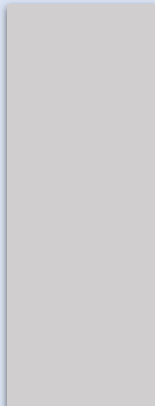
All figures are in Rs. Lacs.

## REVENUE FROM OPERATIONS

95266.52



86199.16

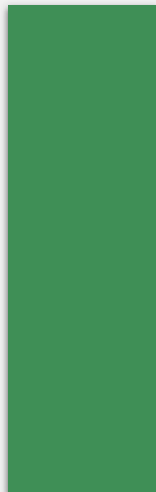


Q2 FY 24-25

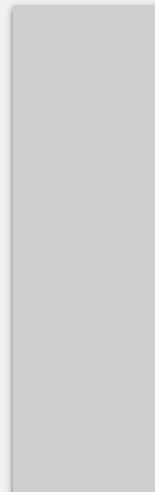
Q2 FY 23-24

## EBITDA

6872.54



6862.78



Q2 FY 24-25

Q2 FY 23-24

## PAT

3077.74



3207.43



Q2 FY 24-25

Q2 FY 23-24

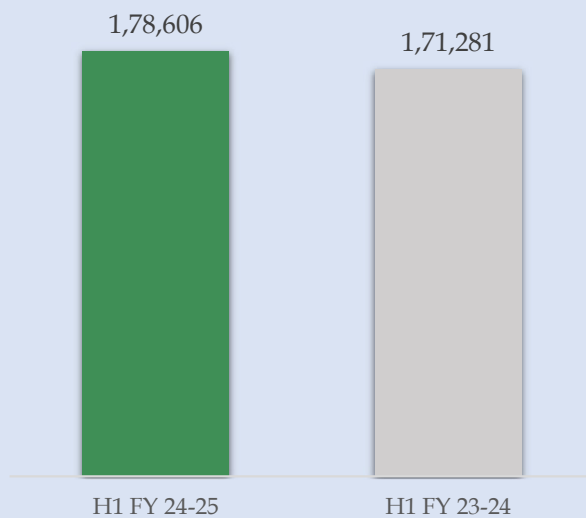
Particulars	Revenue from Operations	EBIDTA	Finance Cost	Depreciation	PBT	PAT
2024-25 Q2	95267	6873	2439	581	3853	3078
2023-24 Q2	86199	6863	2158	590	4115	3207



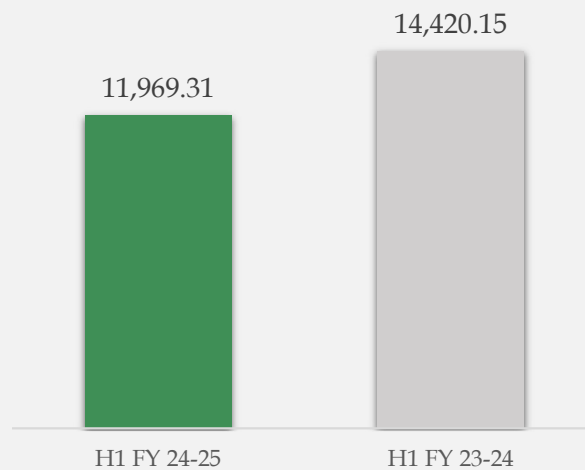
# H1 FY 24-25 Update – Stand Alone

All figures are in Rs. Lacs

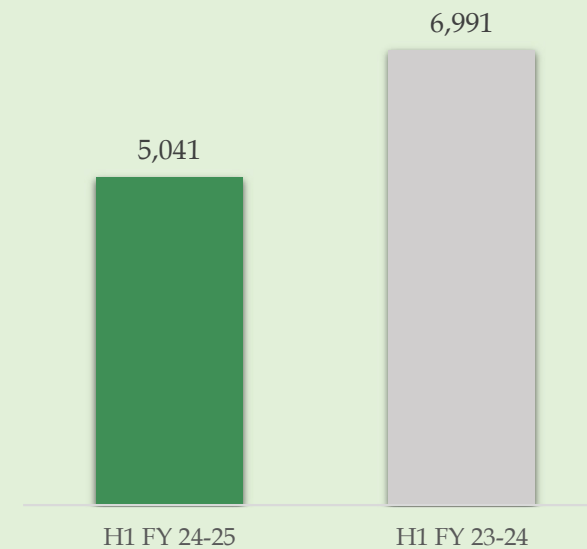
## REVENUE FROM OPEARTIONS



## EBITDA



## PAT

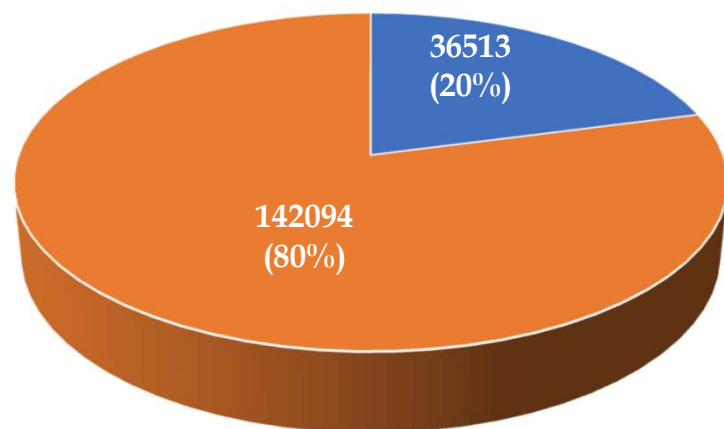


Particulars	Revenue from Operations	EBIDTA	Finance Cost	Depreciation	PBT	PAT
2024-25 H1	178606	11969	4280	1185	6505	5041
2023-24 H1	171281	14420	4128	1096	9197	6991

# Revenue Split for the Half-Year (FY 24-25)

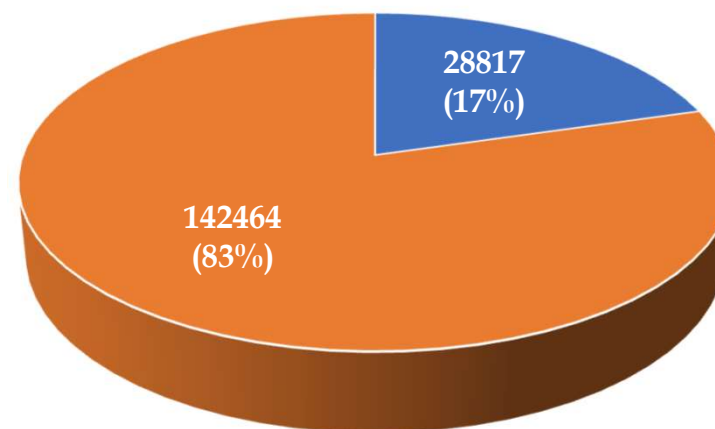
All figures are in Rs. Lacs

### H1 (24-25)



■ Cable ■ EPC

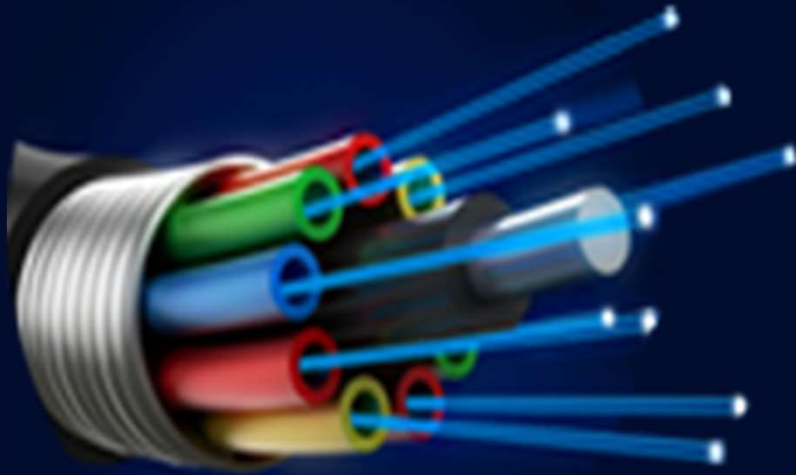
### H1 (23-24)



■ Cable ■ EPC



## Segment wise performance - *Cable*



- Cable sales (net) of H1 is Rs. 36512.58 Lacs as against corresponding first half of previous year of Rs. 28816.67 Lac.
- Despite challenges in global demand, VTL recorded a cable sales growth of 26.7%, reflecting our strategic shift toward Specialty Cables. This resilience highlights the effectiveness of our de-risking strategy, allowing us to balance market volatility while continuing our focus on high-value segments.

## Segment wise performance - EPC

- EPC sales of H1 is Rs. 142093.71 Lacs as against corresponding first half of previous year of Rs. 142464.22 Lac.
- Although EPC sales remained largely flat, the deferment of revenues due to heavy monsoons in key project locations, such as the Jal Jeevan Mission (JJM), is expected to be recognized in the subsequent quarters.



## Way Forward

Company's Order Book as on 30<sup>th</sup> September, 2024 – Rs. 712450 Lacs (including Rs. 21685 Lacs of Cable Division)

Our Specialty Cables segment has witnessed robust demand, particularly in railways & energy sectors, contributing significantly in overall growth of cable sales. This reflects the growing reliance on high-performance cables in critical sectors. Looking ahead, VTL is focused on expanding its footprint in both domestic and international markets with expansion of manufacturing facility in phased manner to meet the emerging demand.

We anticipate strong order flows from 5G infrastructure projects and increased investments in Data Centres and Data-driven services continue to drive demand for optical fiber networks. VTL, with its strong manufacturing base and diversified product portfolio, is well-positioned to capitalize on these industry shifts.

## Way Forward

The sustainable Budgetary allocations by the Central Government for Power Distribution and Rural Infrastructure development like initiatives under Jal Jeevan Mission provides a significant growth avenue for our EPC business.

The renewable energy sector, particularly solar power, is experiencing rapid growth, driven by India's ambitious targets for clean energy adoption. VTL is strategically focusing on expanding its EPC services in the solar sector, capitalizing on the increasing demand for solar infrastructure. With government initiatives such as the National Solar Mission and private sector investments in renewable energy, we foresee substantial opportunities in the installation of solar power plants, grid connectivity, and related infrastructure. By leveraging our strong execution capabilities and technical expertise, VTL aims to position itself as a key player in the solar EPC space, contributing to India's sustainable energy future while diversifying our revenue streams.

# Growth Drivers

## Versatile Business Model

- Value Added Model strengthens its strategic approach
- Competitive advantage in meeting the needs of emerging sectors
- Well positioned to leverage opportunities in the evolving market landscape.

## State-of-the-Art Manufacturing Facilities

- Focused on innovative and high-quality Cables conforming to evolving global standards.
- Positioned to capitalize upcoming 5G Network rollout and other market opportunities.

## Diversified Cable Portfolio

- One of the India's preeminent manufacturer.
- Comprehensive range of Telecommunication Cables, Solar Energy Cables, Railway Signaling, Quad Cables and Rolling Stock Cables.

# Growth Drivers

## Diversified Infrastructure Projects

- The Company's EPC division has a formidable market presence
- Demonstrated capability and reliability in executing large-scale infrastructure projects

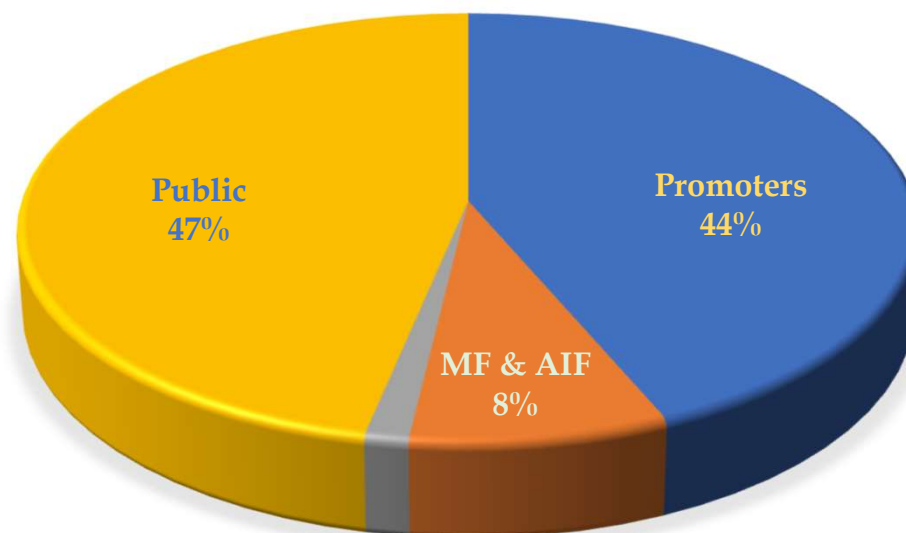
## Robust Order Book

- Extensive order book across various infrastructure segments with a committed and experienced team.

## Largest Neutral Passive Optical Fibre Network

- Company's own Optical Fibre Cable Network spans over 50000 Km in India covering 21 States.
- Best SLA's in the Industry

## Shareholding Pattern



FII's & FPI's  
1%



## SAFE HARBOR

This Release/ Communication, except for the historical information, may contain statements and/or similar expressions or variations or terms indicating future performance or results, financial or otherwise, which may be forward looking statements. These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited only to risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in Fibre, copper, aluminium, oil prices and other input costs and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time based on subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof.





*Thank You!*

Registered Office :



VINDHYATELELINKS LIMITED

Udyog Vihar, P.O.Chorhata,

Rewa - 486006(M.P.) India

Tel: (07662) 400400

Fax: (07662) 400591

E-Mail:

headoffice@vtlrewa.com

website: www.vtlrewa.com

CIN No. L31300MP1983PLC002134