



JYOTI CNC AUTOMATION LIMITED

CIN: L29221GJ1991PLC014914

Regd. Off.: G – 506, Lodhika GIDC, Kalawad Road,
Metoda, Rajkot – 360 021.

Date: February 10, 2025

To,
The Department of Corporate Services,
BSE Limited, Mumbai

To,
The Listing Compliance Dept.
National Stock Exchange of India Ltd, Mumbai

BSE Script Code: 544081

NSE Script Symbol: JYOTICNC

Dear Sir/ Madam,

**SUB : SUBMISSION OF PRESENTATION FOR INVESTORS ON FINANCIAL RESULTS FOR THE
QUARTER / NINE MONTHS ENDED ON DECEMBER 31, 2024.**

In continuation of our letter dated February 06, 2025 on the Subject and in terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, A Presentation for Investor for the quarter / nine months ended on December 31, 2024, is enclosed herewith.

The said Presentation is also available on Company's Website at
<https://jyoti.co.in/investors/announcements/investor-presentation/>.

Take note of our above submission.

Thanking You,
For, Jyoti CNC Automation Limited

Maulik B. Gandhi
Company Secretary and Compliance Officer
Membership No.: F8819 | A23849

Encl.: Presentation for Investor

**PROPELLING TECHNOLOGY
PROSPERING LIFE**



JYOTI CNC AUTOMATION LIMITED
Update on Earnings for Q3 FY25



AEROSPACE



EMS
(Electronic Manufacturing Services)



ELECTRIC VEHICLES



GENERAL ENGINEERING

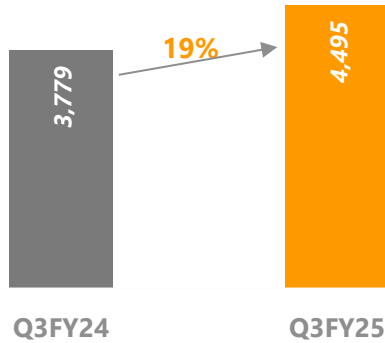
This presentation and the accompanying slides (the “Presentation”), which have been prepared by Jyoti CNC Automation Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company. This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Q3 FY25 FINANCIALS

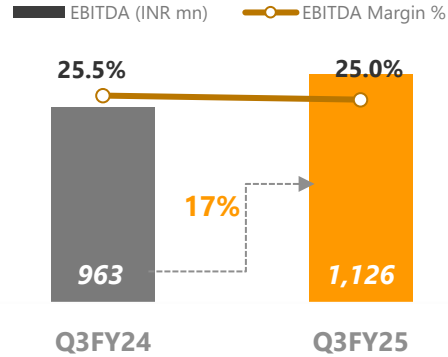
Consolidated Financial Performance – Q3 FY25



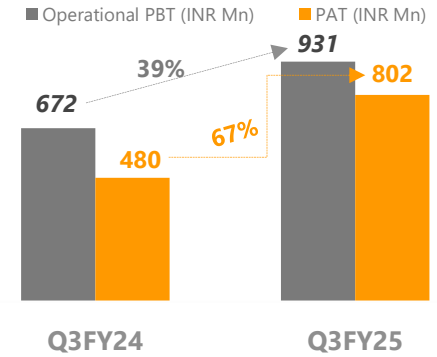
Revenue from Operations (₹ mn)



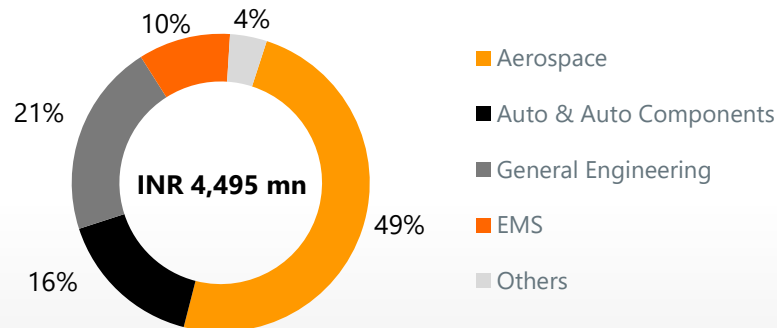
EBITDA (₹ mn) and Margins



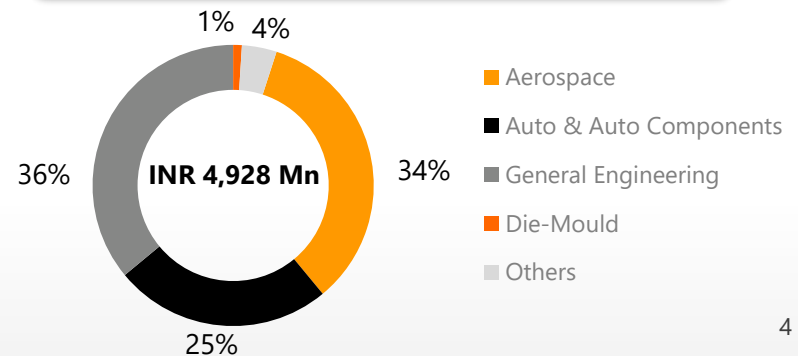
Operational PBT / PAT (₹ Mn)



Revenue from Operations across end user industries for 3 months ended December 31, 2024



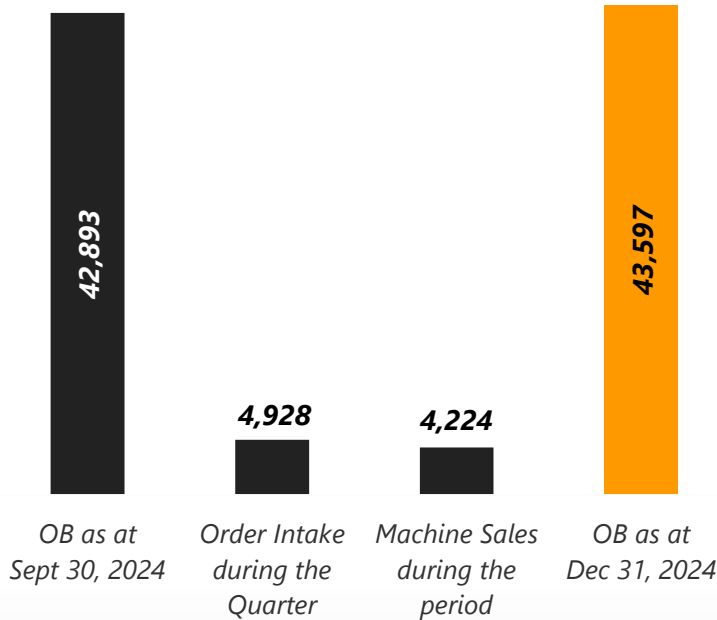
Q3 Order Intake - End-user Industry Segment



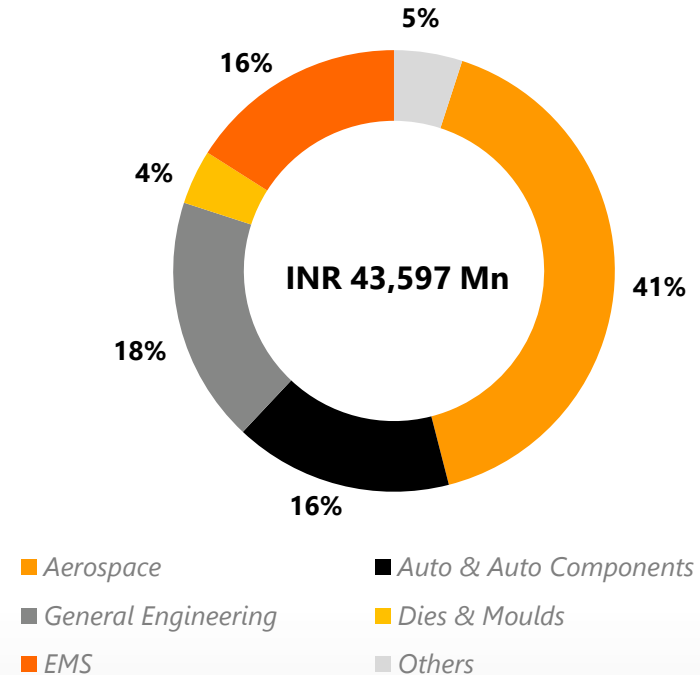
Order Book – Continues to provide visibility of future growth



Order Book movement during the Quarter



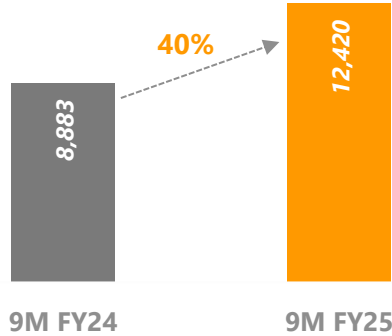
Robust order book across large spectrum of end-user industries



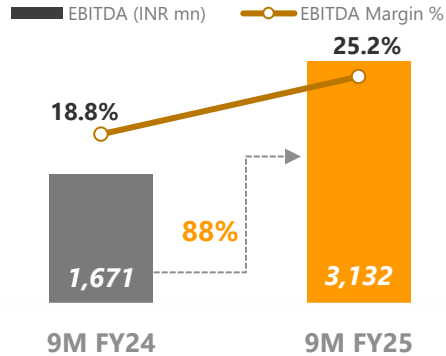
Consolidated Financial Performance – 9M FY25



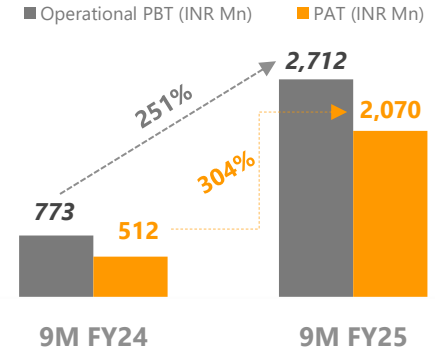
Revenue from Operations (₹ mn)



EBITDA (₹ mn) and Margins

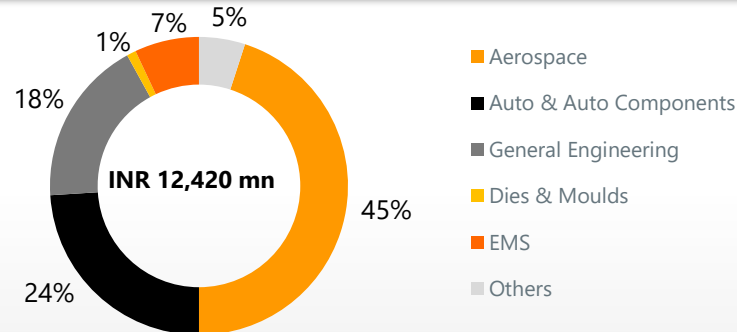


Operational PBT* / PAT (₹ mn)



* Excluding Exceptional Item

Revenue from Operations across end user industries for 9 months ended December 31, 2024



COMPANY PROFILE

Jyoti at a Glance



Inception in 1989

**Foreign Subsidiaries
in France, Germany,
Canada and Turkey**

**2,53,822 sqm of
Plant Area**

Manufacturing Facilities
2 plants at Rajkot, India
and 1 plant in
Strasbourg, France

**Wide range of 200+
product variants**

**1,30,000 + machines
installed across the
globe**

**Orderbook of
INR 43,597 Mn**

**Installed Capacity to
manufacture 6,000
machines p.a. in India
and 121 machines
p.a. in France**

Key Milestones



1991

- ✓ Originally incorporated as AMB Engineering Company Private Limited in 1991

2007

- ✓ Acquired Huron Graffenstaden SAS.
- ✓ Increased the installed capacity to 1,500 machines per annum.

2008

- ✓ Inaugurated a R&D facility at Rajkot, Gujarat

2016

- ✓ Entered into an MOU with a research institution constituted by the Govt. of India for development of 5 Axis CNC Multi-Tasking Machine

2017

- ✓ Launched 7th SENSE, an Industry 4.0 initiative which is geared towards automating sophisticated and repetitive functions.
- ✓ Launched KX300 to cater Aerospace industry.

2019

- ✓ Launched an Artificial Intelligence (A.I) system named 'PeciProtect' which is used as collision prevention technology, which senses the collision in real time and protects the machine from accident.

2022

- ✓ Developed VST 160 with integrated auto loading and unloading system to cater Electric Vehicles

2024

- ✓ Company got listed on NSE/BSE exchanges.
- ✓ Consolidated order book crossed INR 43,597 Mn

2025

- ✓ Launched new Machine models GU 8, AWT 20, BTM 200, ATM 200, HP 6000, and Tachyon Beta

Board of Directors



Parakramsinh Ghanshyamsinh Jadeja - Promoter, Chairman & Managing Director

- He has been associated with Jyoti Enterprise as a partner since 1989
- He is also a director on the board of Indian Machine Tool Manufacturers Association since December 2015 and Neo Rajkot Foundation since June 2016
- His entrepreneurial nous is well recognised. He has been honoured with the 'Premier Outstanding Entrepreneurship Award' by the IMTMA in 2013, the 'Small Scale Entrepreneur Third Award – 2003', by the Ministry of Small Scale Industries, Government of India, and the "CII Best Entrepreneurship of the year award' for 2004-2005
- He was also awarded the Hercules Award in 2013 on "Converting SSI into Indian MNC" by the Gujarat Innovation Society



Sahdevsinh Lalubha Jadeja - Promoter & Whole-time Director

He has been associated with Jyoti Enterprise as a partner since 1989



Vikramsinh Raghuvirsinh Rana - Promoter & Whole-time Director

He was appointed as director in March 26, 2003



Dr. Jignasa Pravinchandra Mehta – Independent Director

Professor of Mechanical Engineering & Dean of Engineering & Technology at Darshan University, Rajkot
B.E and M.E (Mechanical)., PhD



Pravinchandra Ratilal Dholakia – Independent Director

Sr. Partner at PR Dholakia & Co., Chartered Accountants
Chartered Accountant & is a member of the ICAI



P N Prasad– Independent Director

Ex- Deputy Managing Director of SBI /
Independent Director Strategic Advisor/ Mentor
He is a BSC / MSC and CIIB.

Management & Execution Team



Kamlesh Sureshbhai Solanki – Chief Financial Officer

He joined the Company in 2004 as Manager - Finance and was appointed as Chief Financial Officer with effect from April, 2015
He holds a bachelor's degree in commerce from Saurashtra University, Rajkot



Vikas Raj Taneja – President - Marketing

Associated with the Company since 2008
B.E. (Engineering Production), Master's Diploma in Business Administration



Maulik B Gandhi – Company Secretary and Compliance Officer

Responsible for the secretarial department of the Company
Appointed as Compliance Officer of the Company in July 2023
BBA, Member of ICSI



Marc Paul Troia – Director General of Huron Graffenstaden SAS

Prior experience with Amada SA, Forest Line, ABB, Renault Automation, Stein Heurty & Newelco Newport (UK).
Graduate Engineer in Mechanics; BAC E - a degree in Mechanical Engineering, Lean Manufacturing.



Vijaysinh Pravinsinh Zala – Executive Head - Design

Associated with the Company since 2004
B.E (Mechanical)



Shivangi Bipinbhai Lakhani – Executive Head - Corporate Communication

Associated with Company since 2007
B.Com, MBA



Hitesh Chhaganbhai Patel – General Manager - Assembly

Associated with Company since 2004
B.E (Electronics & Telecom), MBA (Newport University, CA)



Hiren Mahipatsinh Jadeja – President - Marketing

Associated with Company since 2004
B.E (Electronics & Telecom), MBA (Newport University, CA)

Total Workforce

3,277
Employees

Vertically Integrated Manufacturing Facilities



Foundry



Machine Shop Building



Sheet Metal Unit



Paint Shop, Rajkot



Assembly Building



Assembly Line 1



Assembly Line 2



Manufacturing Facility, France

Key Benefits

- ✓ Our integrated operations enables us manufacture some of the critical machine components such as spindles, tool-changers, pallet changers, rotary tables and universal heads in-house. This reduces dependence on third parties, streamlines production process and improves operational efficiencies

R & D Capability - The Key Strength



Leonardo Da Vinci R & D Center

140+ employees dedicated to R&D in Rajkot, Gujarat & Strasbourg, France*



Designed and developed a portfolio of CNC machines in India with over **200+ variants** across **44 product verticals**.



Jyoti CNC has developed '**7th Sense**' solutions, an Industry 4.0 initiative which is geared towards **automating sophisticated and repetitive functions**.

PRECIPROTECT

An **Artificial Intelligence (AI)** tool developed through **inhouse R&D facility**.



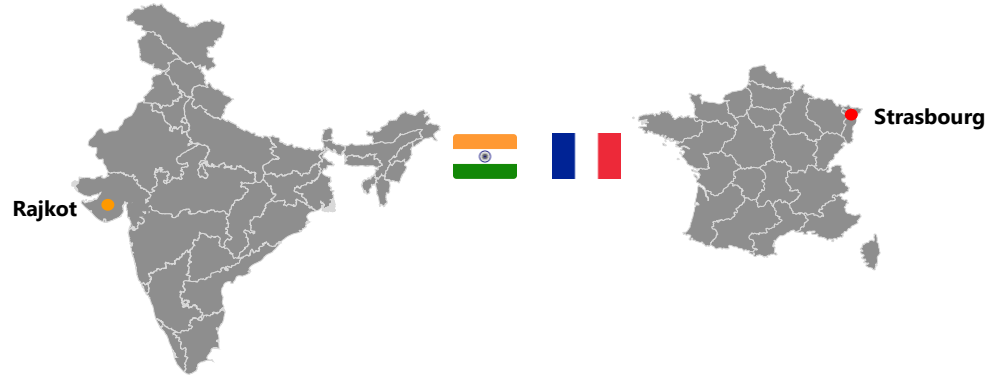
Ability to **provide Customized Solutions** to our customers.

Manufacturing Capacities



237,408.50

sq. meters of industrial land in India



16,414

sq. meters in France

157,155.32

sq. meters of unutilized land in India

9,629

sq. meters of unutilized land

6,000

Machines p.a.

Installed Capacity for CNC Machines



121

Installed Capacity for CNC Machines

Huron – The Technology Backbone



STRATEGIC LOCATION

Located at the Central Europe which is considered as the hub of the machine tool Industry

EXPOSURE TO THE WORLD CLASS MFG.

Exposure to the World Class Manufacturing Methods and Processes

TECHNOLOGY ACCESS

Access to the sophisticated 5 Axis Technology



MARKET REACH

Expansion of the Market Reach through Huron as a global brand in Europe, China, USA & Canada

PRODUCT BASKET

Broadening of Product basket with the addition of 5 Axis High Precision Machining Centers for Jyoti

AEROSPACE

Swift entry into large Indian Aerospace companies

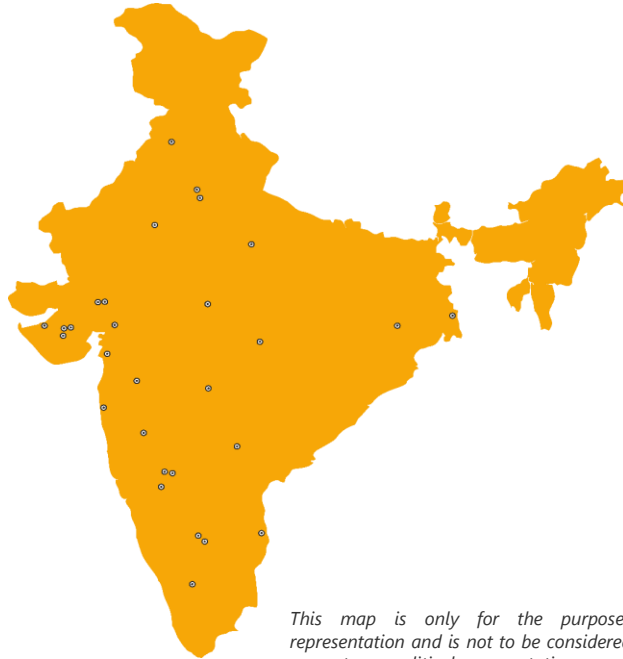
BRAND VALUE

Enables to enhance the of Brand Value

Sales & Distribution Network



Sales & Marketing strategy primarily focused on customer engagement along with seeking to establish new relationships with customers



This map is only for the purpose of representation and is not to be considered an accurate geopolitical representation.



29 Sales and Service Centers spread across 12 states in India



2 Distributors / Dealers in India and 11 distributors / dealers outside India



Jyoti CNC sells products through its dealer network and directly to its customers

Global Customer Base



"This map is only for the purpose of representation and is not to be considered an accurate geopolitical representation."

1,30,000 + Machines Installations across more than 60 Countries

End User Industry Segments



AEROSPACE



KX Large Series
CNC 5 Axis Double Column
Machining Centers



DIE & MOULD



K MILL Series
CNC Bridge Type Machining Centers



AUTOMOBILE



HP Series
CNC Horizontal Machining Centers



ELECTRONICS



TACHYON Series
CNC High Speed Drill Tap Centers



RAILWAY



NX Series
CNC Double Column
Machining Centers



AGRICULTURE



HX Series
CNC Horizontal Machining Centers



End User Industry Segments



INFRASTRUCTURE



VMC Large Series
CNC High Speed Drill Tap Centers



OIL & GAS



DX Large Series
CNC Turning Centers



HEALTHCARE



KX/K3X Five Series
CNC 5 Axis Vertical Machining Centers



PUMP & VALVES



VTL Series
CNC Vertical Turning Centers



POWER



ABX Series
CNC 5 Axis Blade Machining Centers



BEARINGS



TS Series
CNC Twin Spindle Twin Turret with Gantry Robot



Product Presence Across The Value Chain



200+ product variants across industry segments



Entry Level Machines

● CNC Turning / Turn Mill Centers

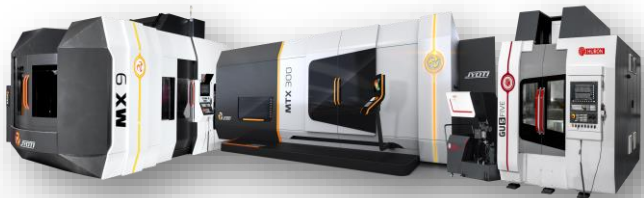
● CNC Vertical Machining Centers



Mid-range Machines

● CNC Horizontal Machining Centers

● CNC 5 Axis Machining Centers



High-end Machines

● CNC Multi Tasking Machines

Key Clientele



AEROSPACE



BHARAT FORGE



AUTOMOBILE



mahindra *Rise*



Audi



ASHOK LEYLAND



Key Clientele



OTHERS



Awards in Recent Past



Recognized as **'Best Brand in the Metal Cutting Industry'** by Economic Times for 7 consecutive years from 2018 to 2024
(The Times Group)



Recognized as **Iconic Brand of India 2024** – By ET Edge
(The Times Group)

Jyoti CNC receives **Best Innovative Product Award at Hyderabad International Machine Tool and Engineering Expo – HIMTEX 2024**

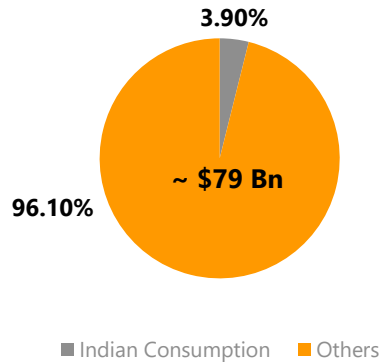


ROAD AHEAD

Global Machine Tool Industry



Global Consumption



Top 10 Consumers

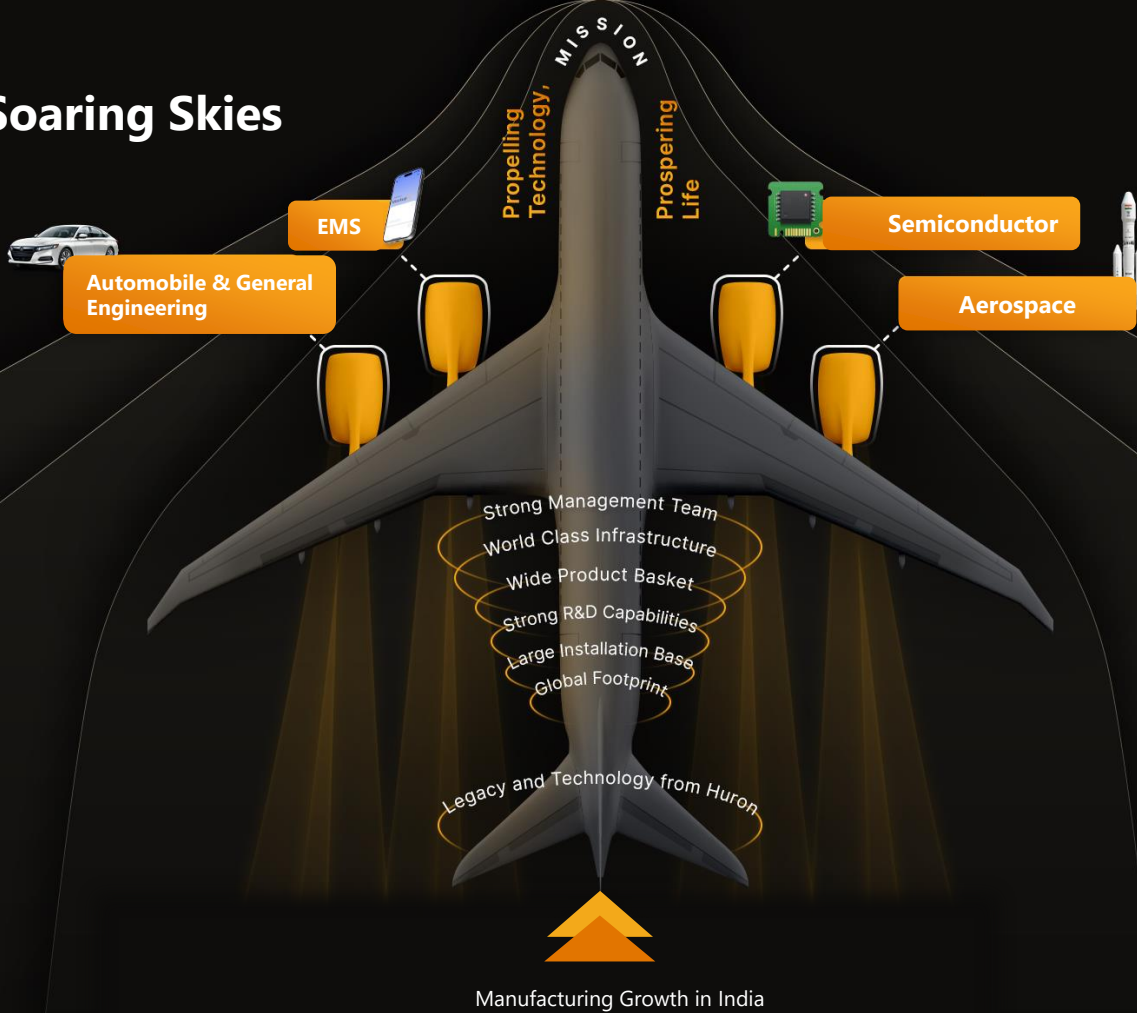
Rank	Country	% of Global Consumption
1	China	32.5
2	USA	16.2
3	Germany	7.5
4	Italy	6.5
5	Japan	5.0
6	India	3.9
7	South Korea	3.7
8	Mexico	3.1
9	Turkey	2.4
10	Taiwan	1.7

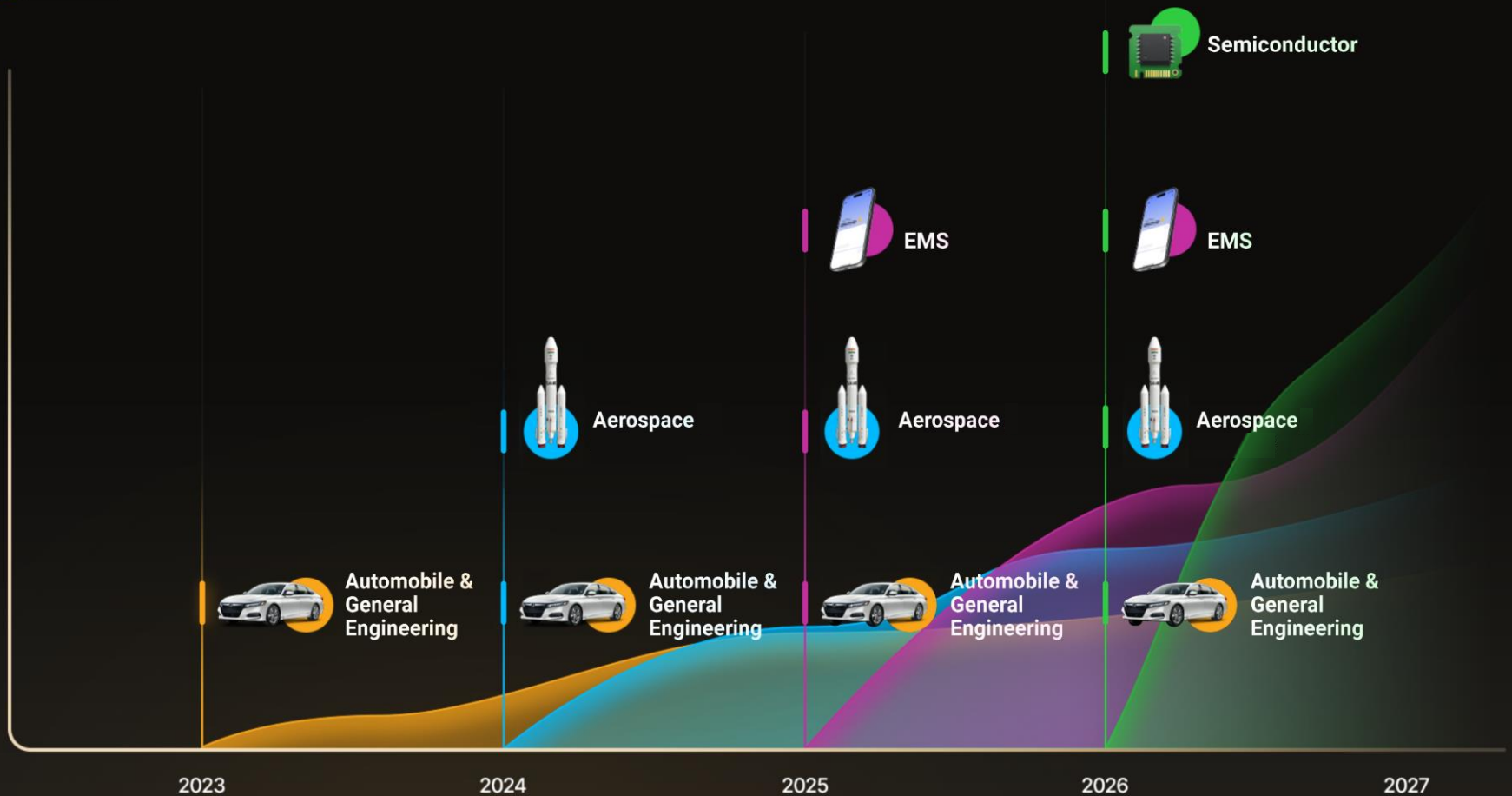
Top 10 Producers

Rank	Country	% of Global Production
1	China	32.0
2	Germany	13.0
3	Japan	11.0
4	USA	9.0
5	Italy	7.5
6	South Korea	6.0
7	Taiwan	4.0
8	Switzerland	3.0
9	India	1.75
10	Spain	1.5

Source : Gardner Intelligence World Machine Tools Survey 2023

Flying High, Soaring Skies





Our Growth Engines



Aerospace

- The Global Aerospace market size is expected to reach as ~US\$ 1388 B (@ 8.2% CAGR) by 2030
- Increase in Aerospace spendings globally due to Geo-Political circumstances



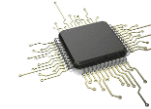
EMS

- The Indian EMS industry is expected to grow at an annual rate of 34% until FY26, reaching a staggering value of \$54.21 billion (Source : F&S)
- I-phone exports from India during FY24 has reached all time high at USD 15 B. (Source : The Economic Times)
- The overall electronics exports jumped nearly 24% to \$29.12 billion in FY24 (Source : The Economic Times)
- The potential CNC Machine demand for EMS industry in India is over 1,00,000 machines within the span of next 5 years.



Electric Vehicles

- The global Electric Vehicle market is expected to grow at 17.8% CAGR during 2024-2030. (source: Fortune Business Insights)
- The Electric Car market in India is expected to grow at a 56.0% CAGR during 2024-2030.
- Global EV market size is expected to reach ~ US\$623.3bn and will grow at 9.82% CAGR by 2028. (source : www.statista.com)



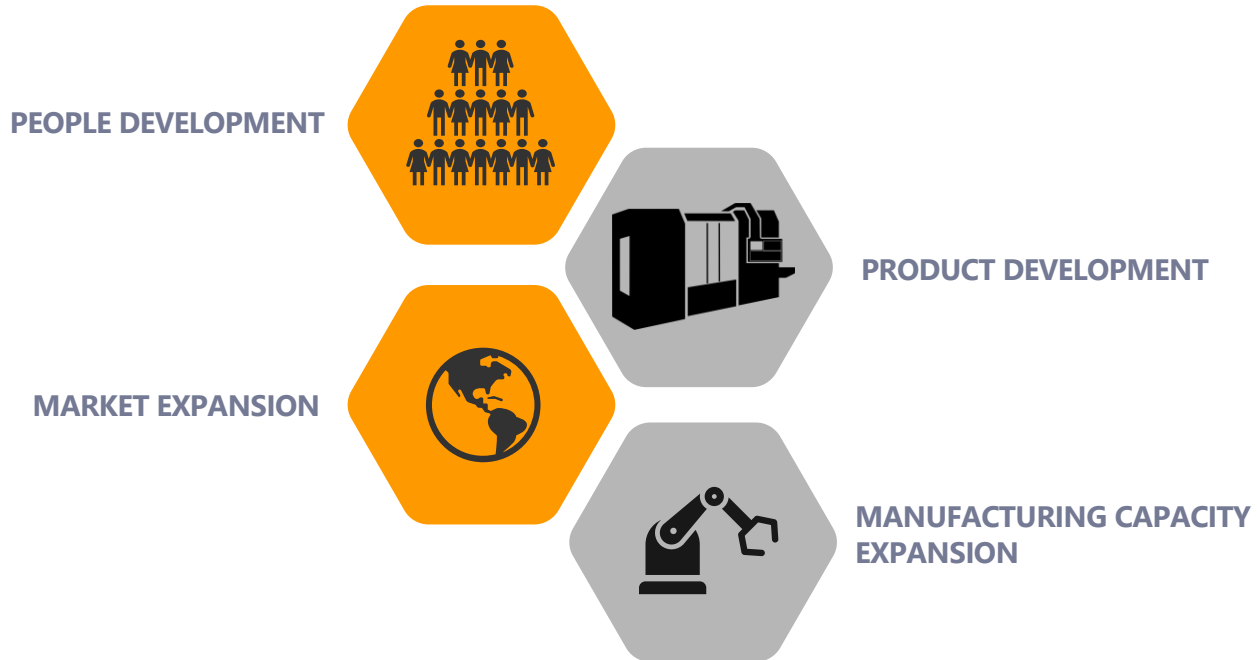
Semiconductor

- The Indian semiconductor industry is expected to grow at a CAGR of 19.7% from 2022-23 FY to 2026-27 FY.
- Tata's semiconductor chip fabrication unit in Gujarat was approved with an outlay of nearly INR 500 billion.

A large orange arrow graphic pointing to the right, with a rounded tip, set against a white background. The text is positioned on the left side of the arrow.

STRATEGIES FOR THE NEXT LEAP

Strategies for the Next Leap



People Development



Extensive focus on skill development of existing manpower and new entrants through COE (Center Of Excellence)



Product Development in Recent Past



Leveraging R & D strength to design and develop new product variants in line with global industry demands.

GU 8

5 Axis Gantry Type Machining Center



End User Segments : Automobile, Aerospace, Die & Mould, Healthcare, Power

AWT 22

Alloy Wheel Turning Machine



End User Segments : Automobile (incl. EV)

BTM 100

Twin Spindle with Gantry Automation



End User Segments : Automobile, General Engineering

ATM 200

Inverted Turning Center with Automation



End User Segments : Automobile, Aerospace, General Engineering

New Product Launch during IMTEX 2025



HP 4000 and HP 6000

High Performance Horizontal Machining Centers



End User Segments : Automobile, Textile, Pump and Valves, Agriculture



The High-Performance HP Series is designed for 3 major factors :

- ✓ **Productivity**
- ✓ **High Dynamics**
- ✓ **Reliability**

New Product Launch during IMTEX 2025



Tachyon Beta

5-Axis High Dynamics Machining Center



End User Segments : EMS, Aerospace, Healthcare, General Engineering

Global Market Size : ~3.70 B USD

Expected Market Size by 2030 : ~5.1 B USD

Tachyon Beta with linear motor delivers

- ✓ **Most Compact**
- ✓ **Fastest**
- ✓ **Simultaneous 5-Axis Machine for Complex Applications**

Manufacturing Capacity Expansion



Constructing the additional machine building capacity through expansion of assembly and sub-assembly.



Capacity enhancement of 6000 machines p.a. is already completed.

Further production capacity enhancement of additional 10,000 machines p.a. to be completed in 2 fiscal years.



Q3 FY25 FINANCIALS

Statement of Profit & Loss – Q3 FY25



Particulars (₹ Mn)	Q3FY25	Q3FY24	Y-o-Y %	Q2FY25	Q-o-Q %
Income					
Revenue from operations	4,495.08	3,779.16	18.94%	4,306.71	4.37%
Other income	(1.39)	31.00	-104.48%	110.72	-101.25%
Total income (I)	4,493.69	3,810.16	17.94%	4,417.43	1.73%
Expenses					
Cost of materials consumed + Changes in inventories of finished goods & WIP	2,239.05	1,829.50	22.39%	2,129.60	5.14%
Employee costs	641.69	555.90	15.43%	648.19	-1.00%
Finance costs	107.19	235.45	-54.47%	90.17	18.88%
Depreciation and amortization expense	85.82	86.49	-0.77%	92.15	-6.87%
Other expenditure	488.64	431.07	13.35%	463.13	5.51%
Total expenses (II)	3,562.40	3,138.41	13.51%	3,423.25	4.06%
Profit before tax/ exceptional/ extraordinary items (III) = (I - II)	931.29	671.75	38.64%	994.18	-6.33%
Tax expense					
Current tax expenses	199.56	186.22	7.16%	228.79	-12.78%
Deferred tax charge / (Credit)	(70.65)	5.13	NM	6.60	NM
Total tax expense (IV)	128.91	191.35	-32.63%	235.39	-45.54%
Profit for the period (V) = (III - IV)	802.38	480.40	67.02%	758.79	5.74%

Statement of Profit & Loss – 9M FY25



Particulars (₹ mn)	9M FY25	9 M FY24	Y-o-Y %
Income			
Revenue from operations	12,420.12	8,883.33	39.81%
Other income	149.12	34.95	326.67%
Total income (I)	8,075.64	8,918.28	40.94%
Expenses			
Cost of materials consumed + Changes in inventories of finished goods & WIP	6,061.55	4,425.89	39.96%
Employee costs	1,860.27	1,478.47	25.82%
Finance costs	307.54	690.25	-55.44%
Depreciation and amortization expense	262.10	242.68	8.00%
Other expenditure	1,366.12	1,307.75	4.46%
Total expenses (II)	9,857.59	8,145.04	21..3%
Profit before tax/ exceptional/ extraordinary items (III) = (I - II)	2,711.74	733.24	250.70%
Extraordinary Income / (Expense)	90.71	-	
Tax expense			
Current tax expenses	588.90	256.22	129.84%
Deferred tax charge / (Credit)	-38.22	4.82	-832.99%
Total tax expense (IV)	550.68	261.04	110.96%
Profit for the period (V) = (III - IV)	2,070.35	512.20	304.21%

Thank you !

