



KRANTI INDUSTRIES LIMITED

Date: November 21, 2024

To,
The Manager,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400001

Scrip Code: 542459
Scrip Symbol: KRANTI

Subject: Investor Presentation – Disclosure under Regulation 30 of the SEBI (LODR) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 read with Schedule III Part A Para A and other applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the relevant amendment thereto from time to time, please find enclosed herewith the “**Investor Presentation**” for the 2nd Quarter and Half Year ended on September 30, 2024.

The aforementioned presentation has been uploaded on the Company Website: <https://krantiindustries.com/investors>

We request you to take the above information on record.

Thanking you.

For and On Behalf of the
KRANTI INDUSTRIES LIMITED

SHRADDHA NANDKUMAR PHULE
Company Secretary & Compliance Officer
Membership No.: A67126



Kranti Industries Limited



Investing “Ahead of Time”

a **revolution** in accuracy...
driven by **perfection**!!



Q2 & H1 FY25 Investor Presentation

BSE: 542459

This presentation has been prepared by Kranti Industries Limited ("Company") solely for information purposes without any regard to any specific objective, financial situation, or informational need of any particular person. This presentation may not be copied, distributed, or disseminated, directly or indirectly, in any manner. Failure to comply with this directive may result in a violation of the applicable laws in certain jurisdictions. By reviewing this presentation, you agree to be bound by the restrictions contained herein and to maintain absolute confidentiality, regarding the information disclosed in these materials.

This presentation does not constitute or form part of and should not be construed as, directly or indirectly, any offer or invitation, or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company by any person in any jurisdiction, including in India, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any investment decision or any contract or commitment, therefore, this presentation contains statements that constitute forward-looking statements. These statements include descriptions regarding the intent, belief, or current expectations of the Company or its directors and officers concerning the results of operations and the company's financial condition. These statements can be recognized by the use of words such as "expects", "plans", "will", "estimates", "projects", or other words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions that the Company believes to be reasonable considering its operating experience in recent years. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, and competition, our ability to manage our international operations, government policies, regulations, etc.

The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company to reflect actual results, assumptions, or changes in factors affecting these statements. Given these risks, uncertainties, and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. This presentation may contain certain currency exchange rates and the same has been provided only for the convenience of readers.

TABLE OF CONTENT

- 
- 1 About Company
 - 2 Financial Performance
 - 3 Product Segment
 - 4 Growth Drivers
 - 5 Management Team
 - 6 Annexure



Late Shri. Subhash K. Vora
Founder
(1955-2011)

Work Hard with Honesty & Commitment, Growth will follow...

Ethos of Kranti Industries, as articulated by our **late founder, Shri Subhash K. Vora**, is succinctly captured in his profound statement: '**Diligence, honesty, and commitment pave the path to growth.**' These words resonate deeply within our organization, shaping our journey towards excellence and serving as guiding principles in all our endeavors.

At Kranti Industries, we understand that our core strength lies in resilience, compelling us to invest our time and effort thoughtfully, unwaveringly dedicated to our goals. We hold honesty as the cornerstone of our character, fostering trust through transparency and integrity. Together, united by a collective commitment to overcome challenges and surpass limitations, we ensure that growth is not merely a goal but an inevitable outcome of our diligent efforts.

In honoring the legacy of Late Shri. Subhash Vora, we embrace his shared vision, "forging ahead with integrity, resilience, and an unwavering commitment to continuous progress."



Mr. Sachin Subhash Vora,
Chairman & MD

Commenting on the quarterly results, Mr. Sachin Subhash Vora, Promoter, Chairman & Managing Director of Kranti Industries Limited said,

"We are pleased to share our Q2 FY25 results, reflecting both resilience and progress, with total income at ₹1,814 lakhs, showing slight decreases of 3.3% QoQ despite market challenges. Our EBIDTA improved by 7.6% QoQ, reaching ₹218 lakhs and lifting our margin to 12.1%, with PAT rising to ₹3.4 lakhs, marking positive momentum. Operationally, we achieved several key milestones, securing an order from Kalyani Technoforge for EV components, which enhances our presence in the electric vehicle sector, and obtaining final approval for Agri Implements, with production for the European market set to commence in October 2024, with the launch of our Gearbox Housing line which further diversifies our offerings and broadens our market reach.

Additionally, the receipt of a new order from CNH Industrial for advanced Agri-equipment assemblies reaffirms our commitment to quality and innovation as we position ourselves for sustained growth, focusing on operational efficiency, strategic alliances, and an expanding product range. We are thankful to all our team for your dedication and contributions as we confidently move forward, and we remain committed to delivering long-term value for our shareholders through strategic growth and consistent performance."



a **revolution** in accuracy...
driven by **perfection!!**



01. Company Overview

- **About Kranti Industries Limited**
- **Manufacturing Plants**
- **Our Journey**

Q2 & H1 FY25 Investor Presentation
BSE: 542459



Kranti Industries Limited

At a glance

KRANTI is a renowned company globally recognized for its exceptional precision machining capabilities. As an original equipment manufacturer (OEM) supplier, the company specialises in providing solutions for critical machined components to leading Automobile giants.



40+

Years of Experience

05

Manufacturing Facilities

82 Cr

Revenue FY24

500k

Machined parts
Delivered

78+

Hi-Tech Machines

5,600 Tons

Machined Casting
Delivered

11.4%

Revenue CAGR
(5 Years)

1.05x

FY24 Debt Equity Ratio

KRANTI prioritises advanced Machinery to improve manufacturing capabilities and operational efficiency.

Enhanced Manufacturing

Diversified Product Portfolio

KRANTI serves OEMs from industries like passenger cars, two wheelers, tractors, construction machineries, electric cars, railways, light vehicles, off-highway vehicles, and heavy trucks, showcasing adaptability.

A **revolution** in accuracy...
driven by **perfection!!**

KRANTI's proactive investments in cutting-edge technology drive innovation, opening doors to new opportunities and excellence in overcoming challenges.

Proactive Investments

Strategic OEM Partnerships

KRANTI forms strategic partnerships with leading automotive OEMs, optimizing operations and fostering robust relationships for enhanced production and supply chain efficiency.

40+ years of Experience

KRANTI has a rich history of over 40+ years in the manufacturing industry, indicating a strong foundation and expertise in its field.

Access to skilled engineers and technicians

Efficient supply chain management

Credibility and visibility within the industry

Machinery and Infrastructure: Advanced Equipment for Precision Manufacturing



PLANT 1



PLANT 2



PLANT 3

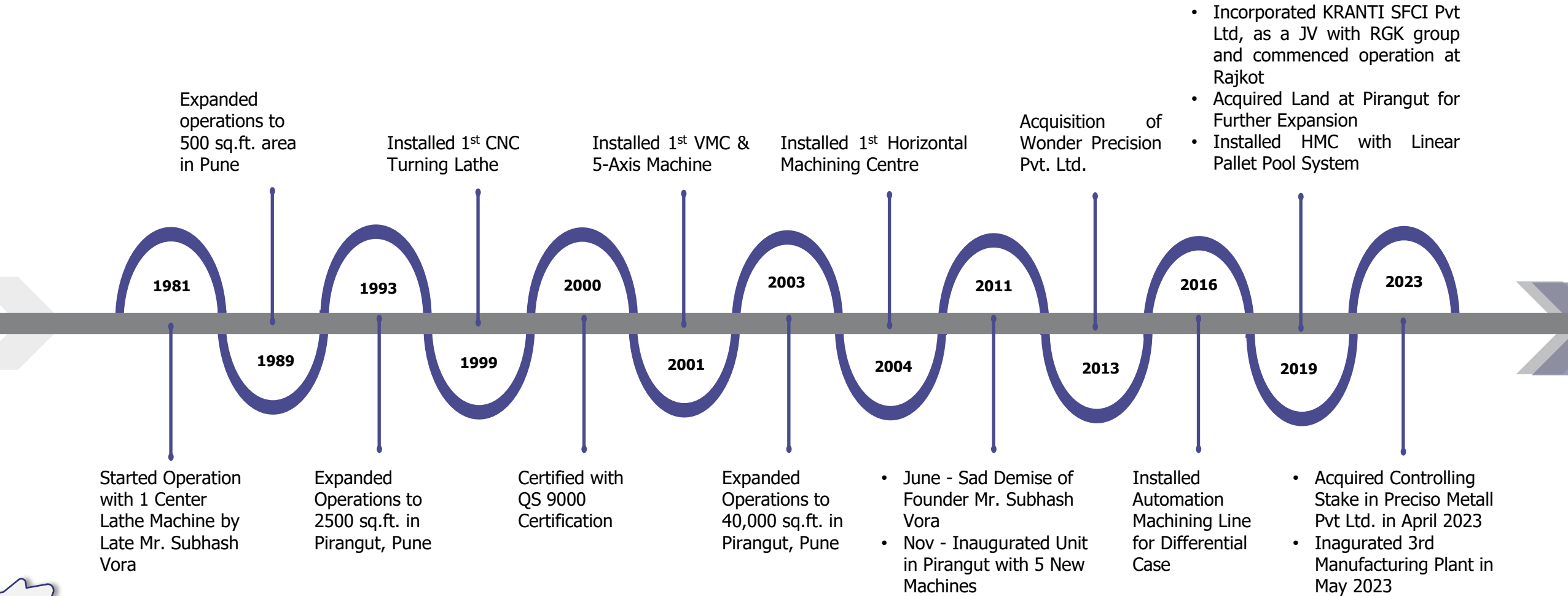
5-Axis Turn Mill Machining Centers

Vertical Machining Centers

CNC Turning Center

HMC with Linear Pallet Pool System

Co-Ordinate Measuring Machines



a **revolution** in accuracy...
driven by **perfection!!**



02. Financial Performance

- Q2 & H1 FY25 Financial
- Historical Financials

Q2 & H1 FY25
BSE: 542459

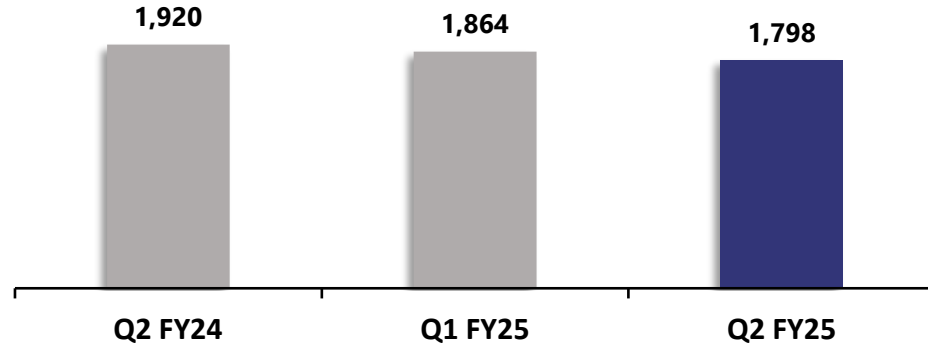


- ▶ **Order Secured from Kalyani Technoforge:** Kranti Industries secured a ₹13.6 lakh order for precision EV components from Kalyani Technoforge on July 30, 2024. The company developed the part and submitted the sample batch to the customer in October 2024. Series production will commence upon approval, further strengthening Kranti's position in the growing EV sector.
- ▶ **Approval for Commercial Production of Precision Parts:** Kranti received final approval for the commercial production of five precision parts for the Belgium and Grand Island markets, beginning in October 2024. Projections and schedules for the next four quarters have been obtained from both customers. Production and dispatches to the customer have already started.
- ▶ **Diversification into Industrial Machinery:** The company has developed and started the commercial production of Gearbox Housing for industrial machinery, marking further diversification into the emerging market.
- ▶ **Order from CNH Industrial for Agri-Equipment:** Kranti received an ₹83.12 lakh order from CNH Industrial for critical Agri-equipment assemblies, with sample deliveries scheduled for December 2024. Raw castings for the project will be provided by Preciso Metall Pvt. Ltd., ensuring efficient production and high-quality standards.

These milestones reaffirm our commitment to innovation, growth, and excellence in serving our valued customers.

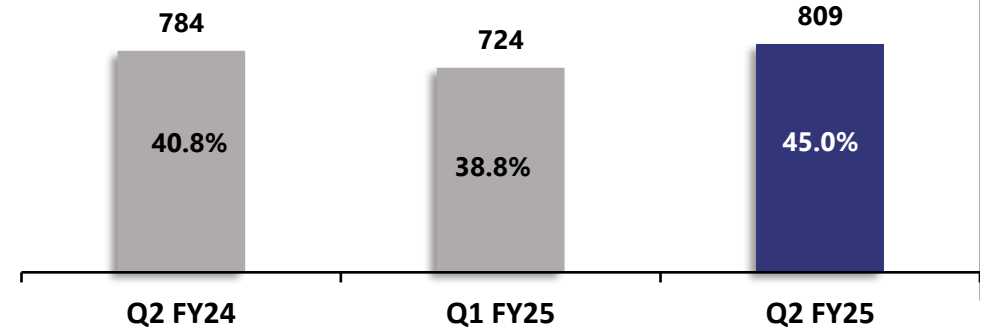


Revenue

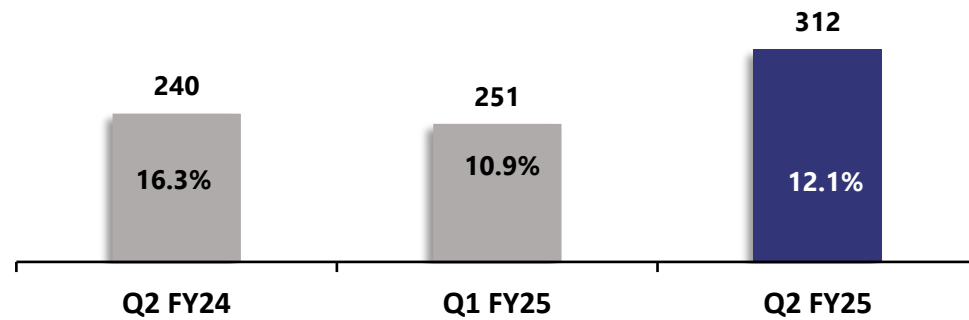


Gross Profit & GP Margin(%)

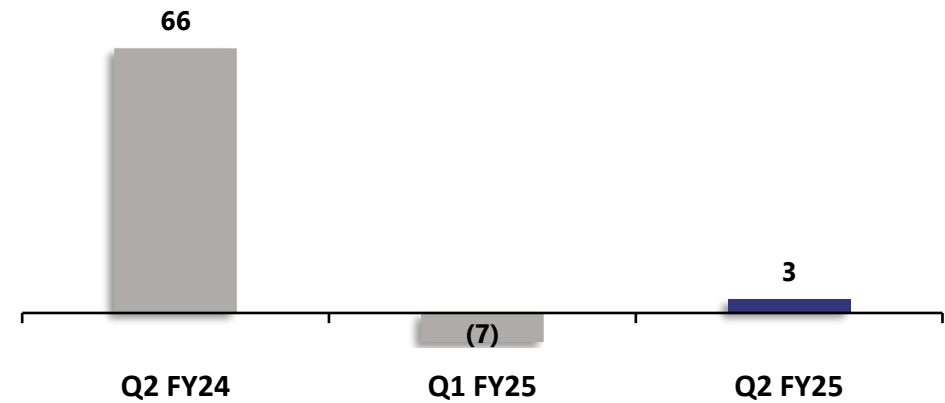
₹ in Lakh



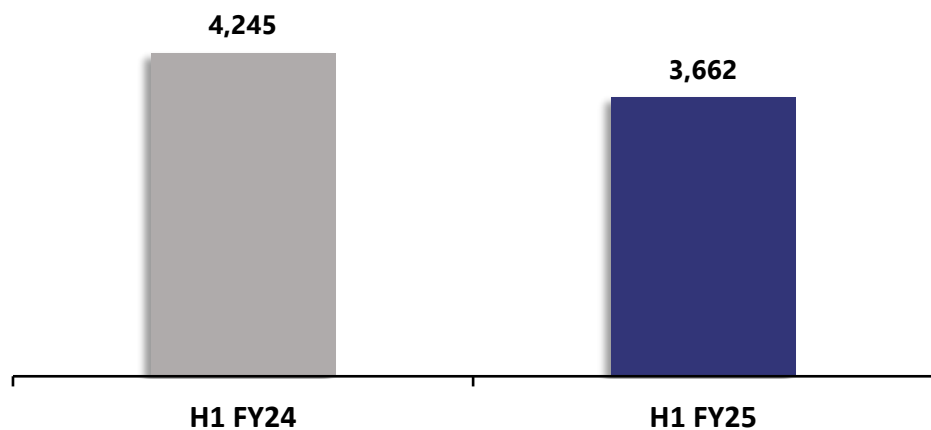
EBITDA & EBITDA Margin(%)



PAT

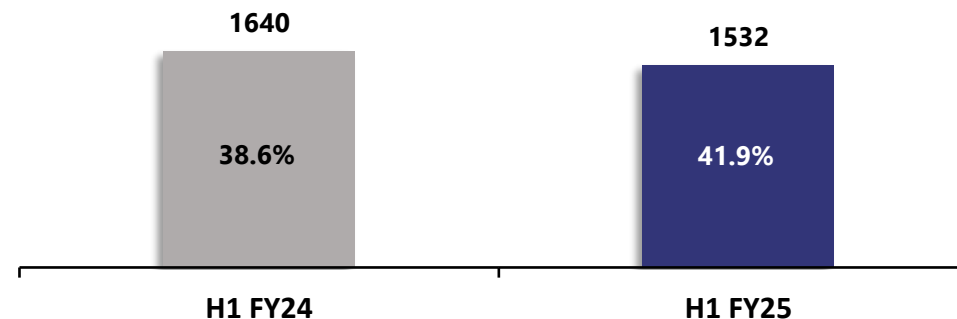


Revenue

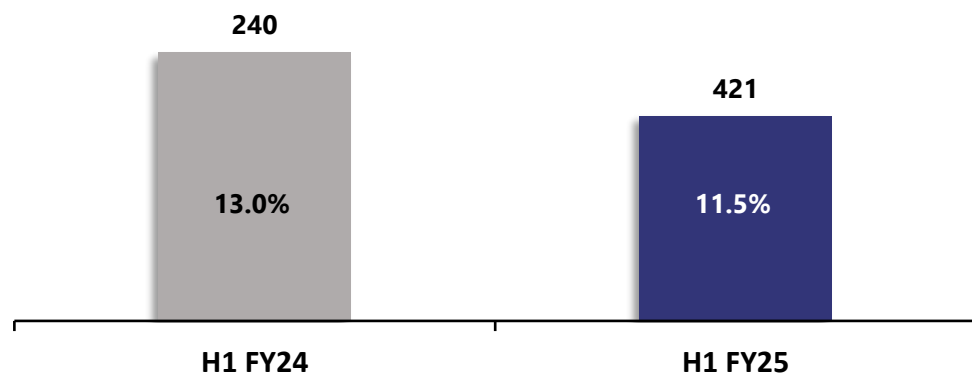


Gross Profit & GP Margin(%)

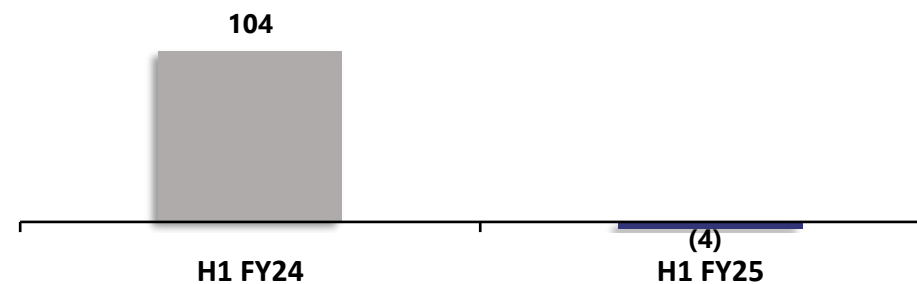
₹ in Lakh



EBITDA & EBITDA Margin(%)



PAT



67.9%



Tractors

6.7%



Electric Vehicles

15.3%



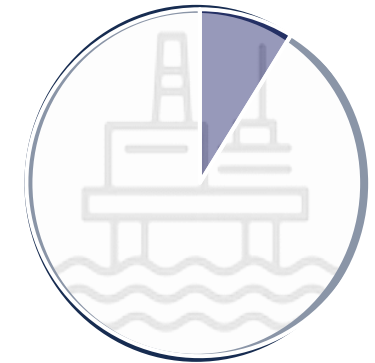
Construction Equipment

1.3%



Automotive

8.8%



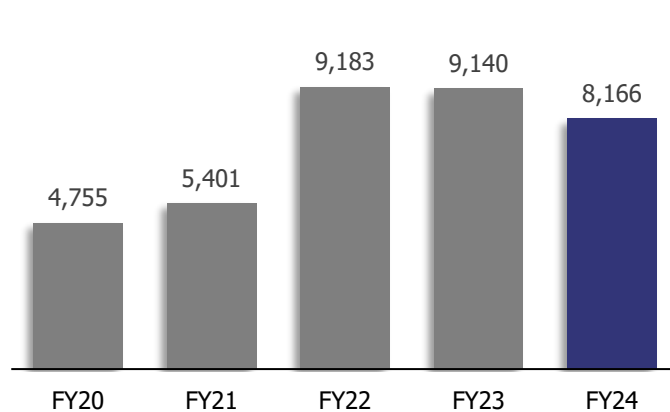
Other Categories

Outlook

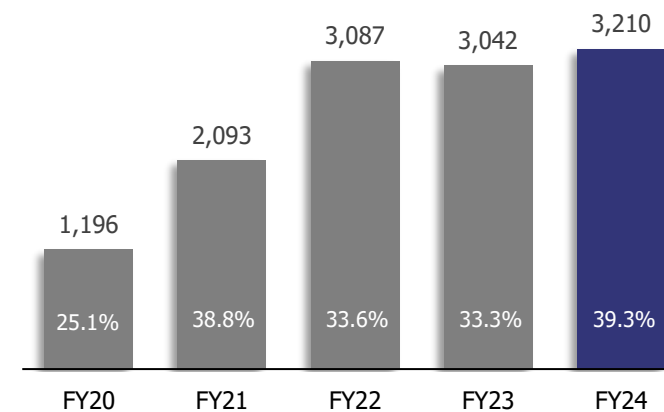
- The tractor market is experiencing robust double-digit YoY growth across most states, driven by favourable monsoon, high crop prices, and residual demand.
- Anticipated reopening of subsidies, coupled with a low base effect, is likely to drive additional growth in November and December.

₹ in lakhs

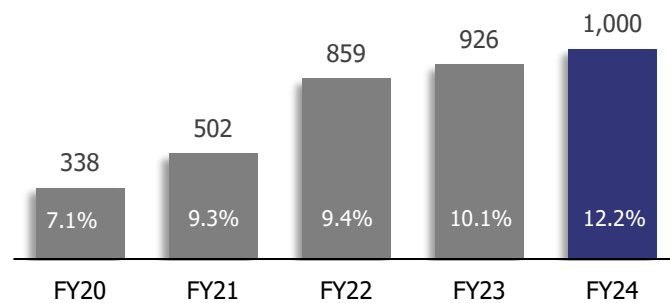
Revenue



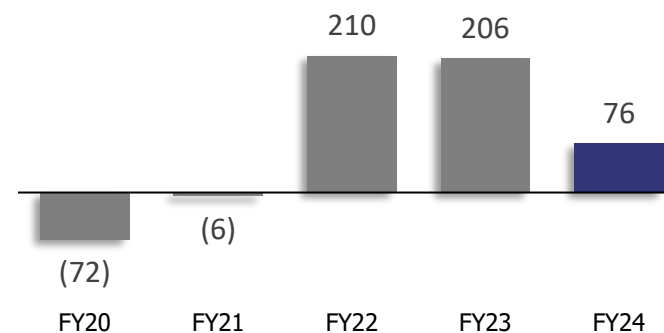
Gross Profit & GP Margin(%)



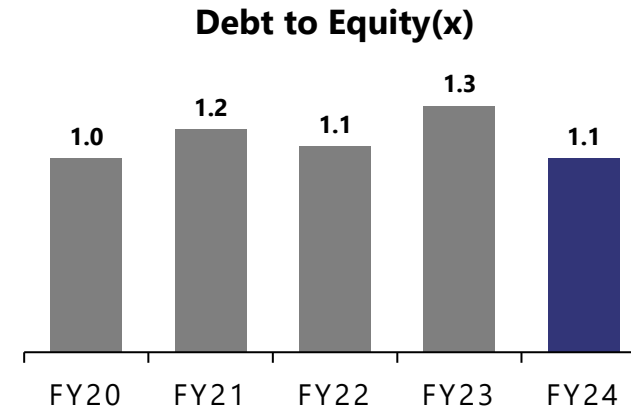
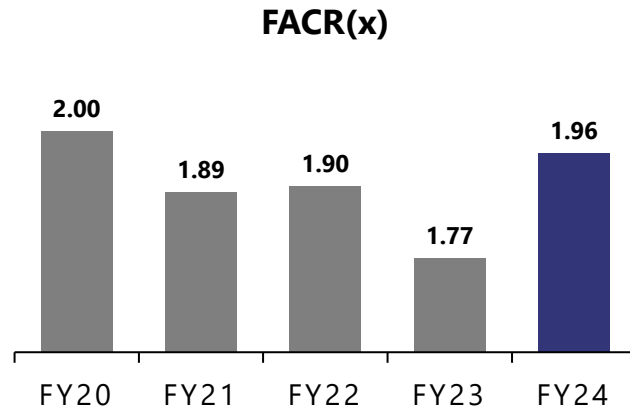
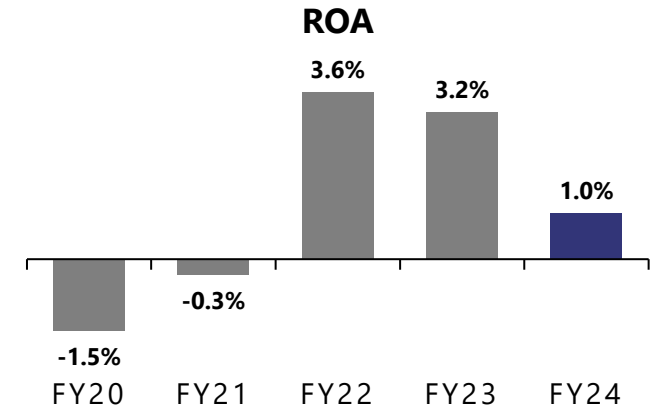
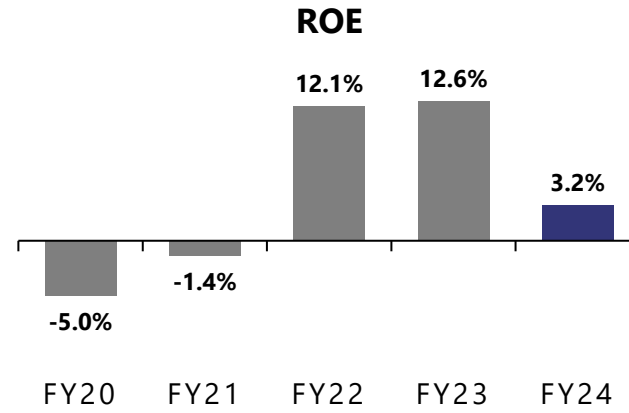
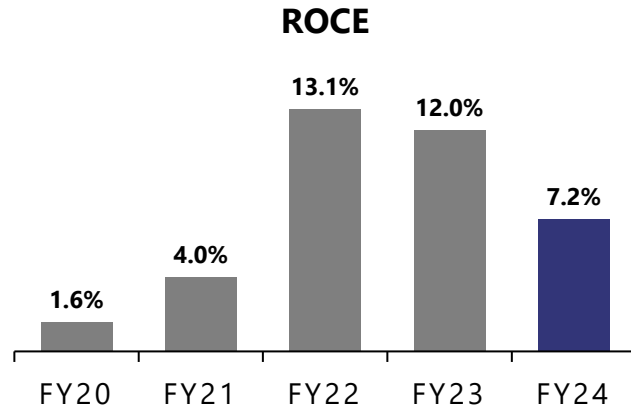
EBIDTA & EBIDTA Margin(%)



PAT



₹ in lakhs



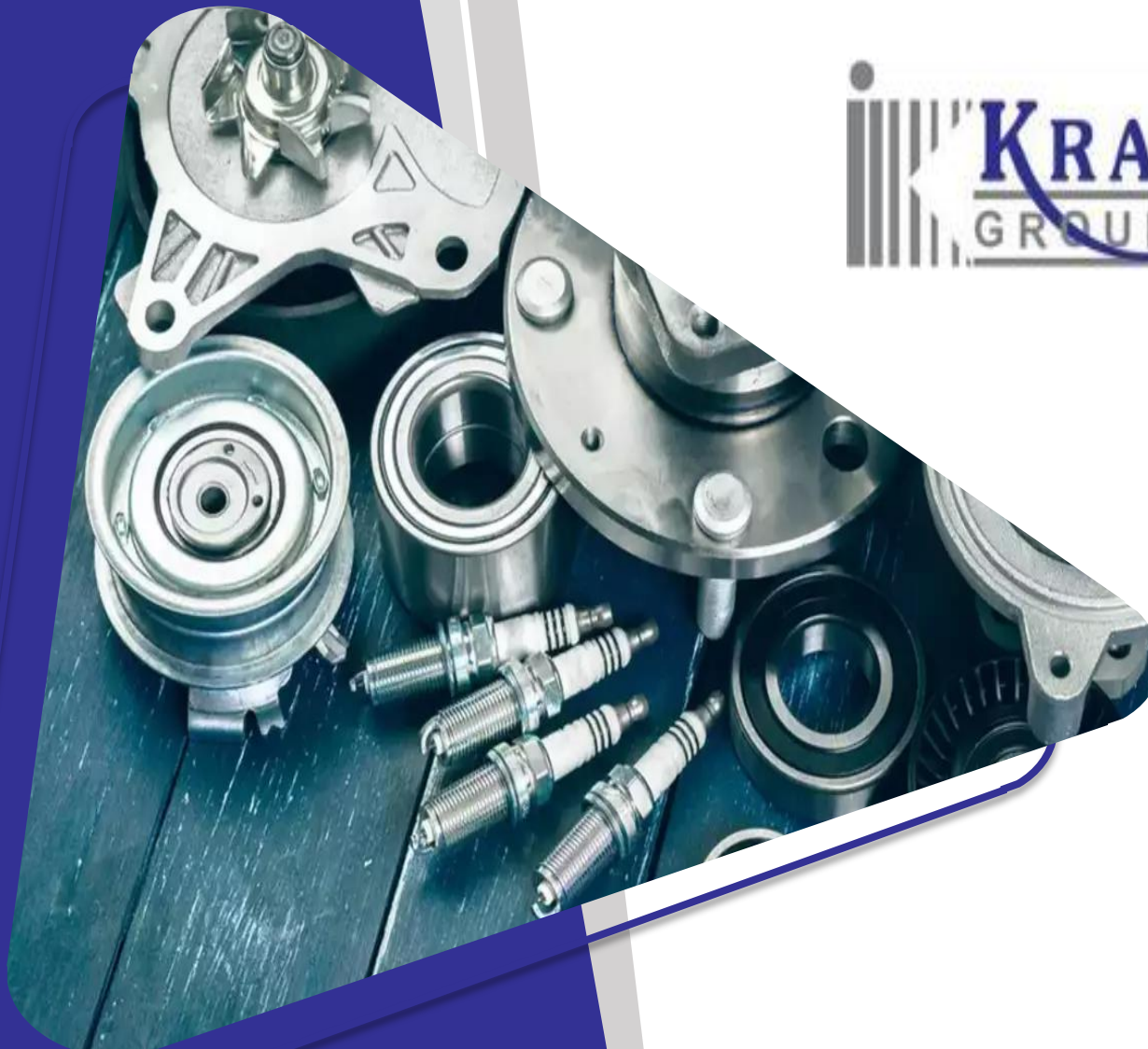
a **revolution** in accuracy...
driven by **perfection!!**



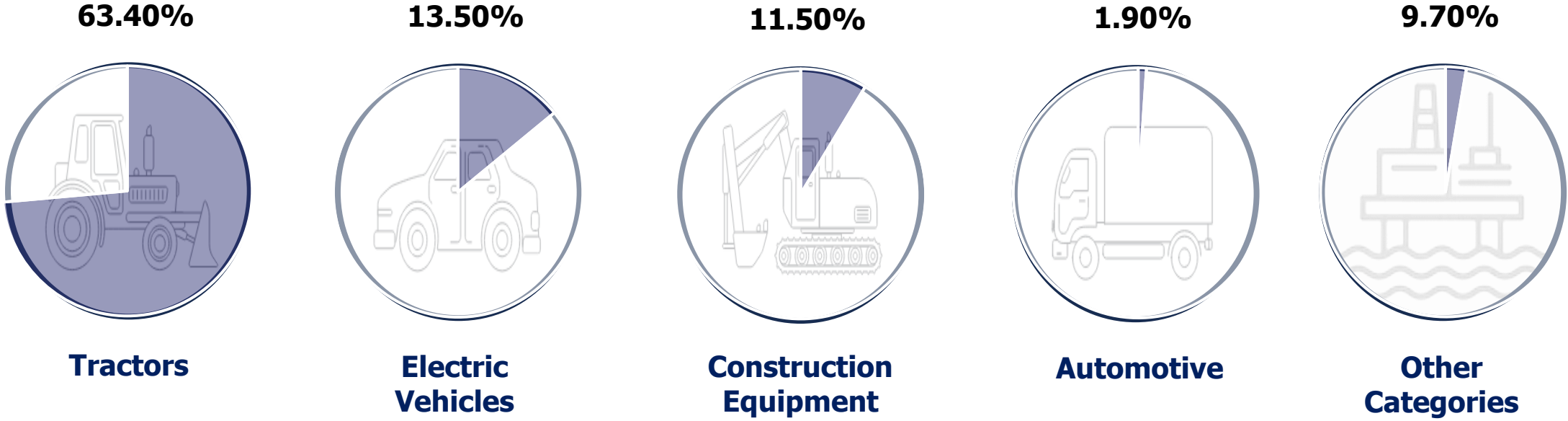
03. Product Segments

- **Market Segments**
- **Our Products Segments**

Q2 & H1 FY25
BSE: 542459



In FY24, Kranti Industries Limited excels in multiple market segments



Diverse market coverage solidifies Kranti Industries' position as a successful & versatile player in the industry



During the financial year 2023-24, Kranti Industries Limited manufactured components ranging from 100 MM to 1200 MM, demonstrating our versatility and ability to meet a wide range of specifications.

33.78%



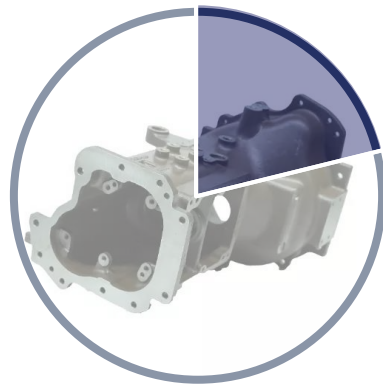
Axle Parts

29.67%



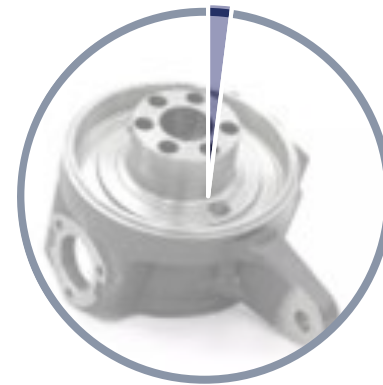
Differential Housing Parts

21.35%



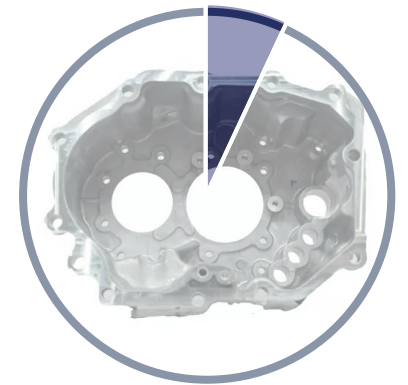
Transmission Housing

1.95%



New Product Development

13.25%



Other Categories



Differential Housing



Axle Components



Transmission Components



Automotive Components



Other Components



a **revolution** in accuracy...
driven by **perfection!!**



04. Growth Drivers

- **Growth Driving Factors**
- **Marquee Clients**

Q2 & H1 FY25 Investor Presentation
BSE: 542459

Auto Ancillary OEM Aspirations

- ❑ OEM aspiration numbers drawn from Automotive Mission Plan 2026 with Auto ancillary OEMs aim for massive growth, targeting \$180-200 billion by FY26.
- ❑ Exports reaching \$70-80 billion by FY26.
- ❑ Manufacturing GDP contribution doubling to 10% by FY26.

Export Opportunities

- ❑ As per the Automobile Component Manufacturers Association (ACMA) forecast, auto component exports from India is expected to reach \$30 billion by 2026.
- ❑ The auto component industry is projected to record US\$ 200 billion in revenue by 2026
- ❑ The auto component industry will grow 20-23%.

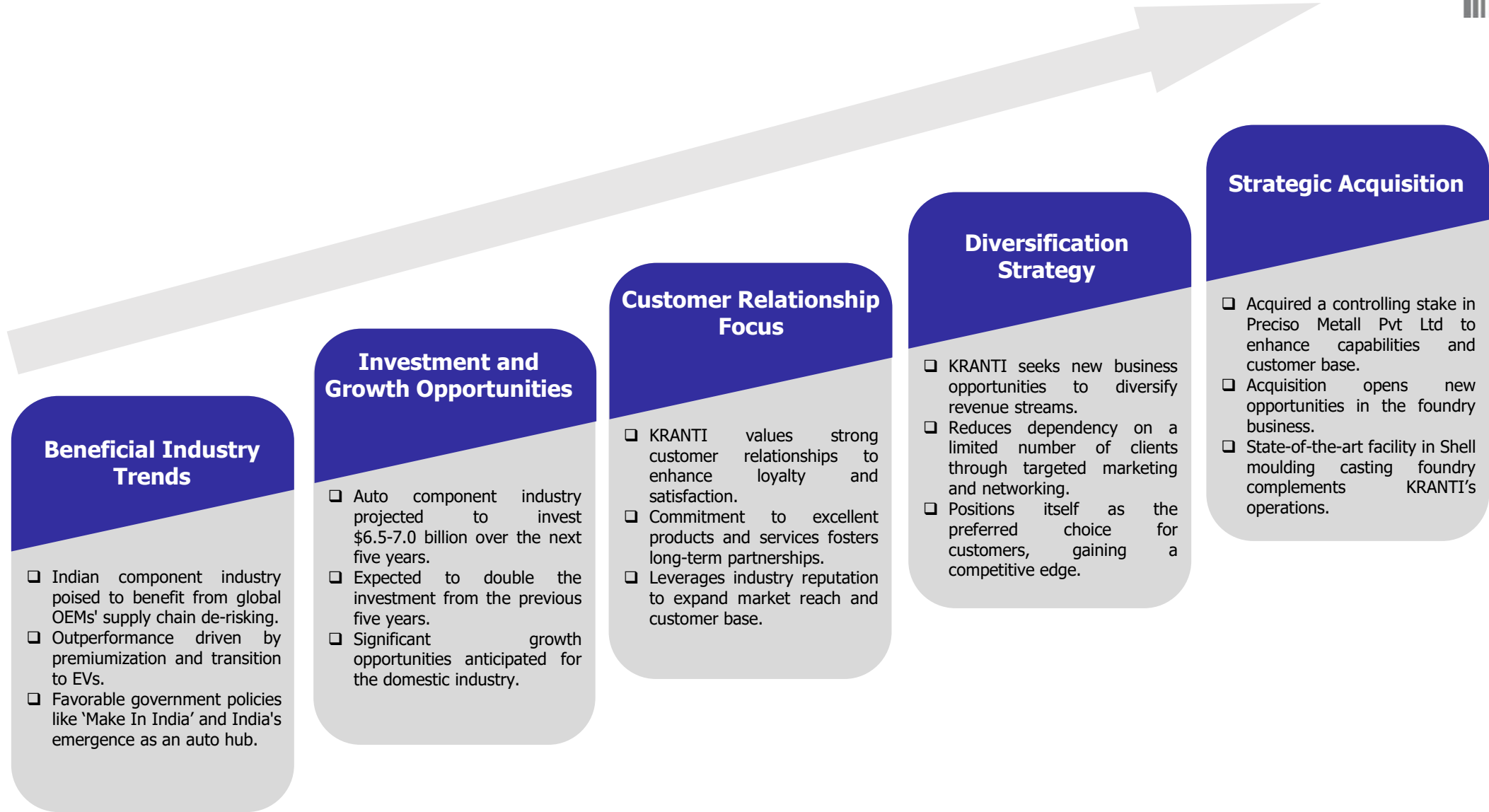
Policy Support

- ❑ 100% FDI is allowed under the automatic route for auto components sector.
- ❑ Production Linked Incentive (PLI) schemes on automobile and auto components are expected to bring a capex of ₹74,850 crore in the next 5 years.

Cost Advantage

- ❑ With a cost-effective manufacturing base, costs are 10-25% lower compared to operations in Europe and Latin America.
- ❑ India, the world's second-largest steel producer, offers a cost advantage.







BHARAT GEARS LIMITED



Casting End-to-End Solutions



JOHN DEERE



a **revolution** in accuracy...
driven by **perfection!!**



05. Management Team

- **Key Managerial Personnel**
- **Achievements**

Q2 & H1 FY25
BSE: 542459





Mr. Sachin Subhash Vora

Promoter, Chairman & Managing Director

- He has 20+ years of experience in the automobile components industry.
- He has completed his B.E. (Industrial Electronics) from University of Pune in the year 2002.
- He is responsible for the development and execution of the company's business strategies in order to attain the goals of the board and shareholders.



Mr. Sumit Subhash Vora

Promoter and Whole Time Director

- He has 20+ years of experience in the automobile components industry.
- He completed his Diploma in Mechanical Engineering from Maharashtra State Board of Technical Education in the year 2002.
- He is specialized in leading teams for continuous improvement in each function/department leading to the increase in profitability of the business.





ACMA Winner for Excellence in Digitalization under Turnover Category - Medium - BY ACMA Excellence Awards & 9th Technology Summit 2024



Best Employer By World HRD Congress (2021)



Recognised by Asian Leadership Awards & Middle East Leadership Awards 2023 under the following categories:
a) Smart Factory b) Best in class operational excellence
c) Auto components business leader of the year.



Certified by Leaders Globe The most Renowned Brands (2020)



The Machinist Super Shopfloor Awards 2022 Excellence in Digital Manufacturing-SME Category



Insights success The Most Admirable Business In Pune (2019)



Manufacturing Excellence Award 2022 by Global Edition of Asia Business Leadership Awards 2022



Performance Appreciation Award - By Oerlikon (2018)



Machinist Super Shopfloor SME Winner By Times Group (2021)



Begin up Excellence Awards Best Company of the Year (2018)



a **revolution** in accuracy...
driven by **perfection!!**



06. Annexure

- **Standalone Profit & Loss Statement**
- **Standalone Balance Sheet**

Q2 & H1 FY25
BSE: 542459



Parameters (₹ in lakh)	Quarterly					Half-Yearly			Yearly
	Q2 FY25	Q1 FY25	QoQ	Q2 FY24	YoY	H1 FY25	H1 FY24	YoY	FY24
Total Income	1,814.2	1,875.6	<i>(3.3)%</i>	1,907.7	<i>(4.9)%</i>	3,689.8	4,249.7	<i>(13.2)%</i>	8,188.7
Cost of Material Consumed	1,051.2	1,234.9		878.2		2,286.1	2,403.4		4,866.0
Employee benefit expenses	333.7	292.5		255.8		626.2	571.0		1,205.0
Other Expenses	256.9	228.4		215.6		485.3	516.0		1,005.0
Inc./Dec. in Inventory	(62.4)	(94.5)		257.7		(156.9)	201.7		90.5
Other Income	16.7	11.5		(11.9)		28.2	4.9		22.6
EBIDTA	218.2	202.8	<i>7.6%</i>	312.2	<i>(30.1)%</i>	421.0	552.7	<i>(23.8)%</i>	999.7
EBIDTA Margin	12.1%	10.9%	<i>+126 bps</i>	16.3%	<i>(413) bps</i>	11.5%	13.0%	<i>(152) bps</i>	12.2%
Depreciation	152.3	143.3		150.4		295.6	280.3		612.7
Finance Cost	81.1	82.4		77.6		163.6	151.2		303.6
PBT	1.4	(11.4)	-	72.3	<i>(98.1)%</i>	(10.0)	126.1	-	105.9
Tax	(1.9)	(4.3)		6.6		(6.2)	22.6		29.8
PAT	3.4	(7.2)	-	65.7	<i>(94.9)%</i>	(3.8)	103.5	-	76.1
PAT Margin	0.2%	-	-	3.4%	<i>(324) bps</i>	-	2.4%	-	0.9%



Assets (₹ in Lakh)	H1 FY25	FY24	Equity & Liabilities	H1 FY25	FY24
Non-current Assets	6,272.2	5,721.6	Equity	3,276.9	3,288.8
Property, Plant & Equipment	4,680.5	4,333.5	Share Capital	1,141.0	1,141.0
Capital work-in-progress	6.8	6.8	Other Equity	2,135.9	2,147.8
Right-of-use asset	382.2	393.5	Non-current Liabilities	2,558.6	2,432.4
Investment	439.8	439.8	Borrowings	2,304.4	2,135.7
Intangible Assets	43.0	40.4	Lease Liabilities	85.6	125.8
Other Financial Assets	231.3	218.6	Net Deferred Tax Liabilities	15.7	4.3
Other Non-current Assets	488.6	289.1	Other Non-current Liabilities	152.9	166.6
Current Assets	2,610.9	2,620.9	Current Liabilities	3,047.7	2,621.3
Inventories	1,524.08	1,197.6	Borrowings	1,430.3	1,130.7
Trade Receivable	1,027.38	1,351.2	Lease Liabilities	78.5	74.3
Other Financial Assets	1.1	2.5	Trade Payables	983.0	882.0
Other Current Assets	58.3	69.6	Other Financial Liabilities	333.6	362.2
			Provisions	31.6	40.2
			Other Current Liabilities	190.6	131.8
Total Assets	8,883.1	8,342.5	Total Equity & Liabilities	8,883.1	8,342.5



a **revolution** in accuracy...
driven by **perfection!!**



Thank You!

Kranti Industries Limited:

Mr. Sachin Subhash Vora

Chairman & Managing Director

E: sachinvora@krantiindustries.com

W: www.krantiindustries.com

Rik Consultancy & Advisory Services LLP:

Mr. Ritesh Shashiprakash Singh

Investor Relations Consultant

M: +91 83293 85762

E: ritesh.singh@rikcapital.in

W: www.rikcapital.in

