

30<sup>th</sup> May, 2024

To, Manager Dept. of Corporate Services <b>Bombay Stock Exchange Limited</b> Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400001 Fax:022- 22723121/2037/2039/2041 <a href="mailto:corp.relations@bseindia.com">corp.relations@bseindia.com</a> Scrip Code : 532906	To, Manager Dept. of Corporate Services <b>The National Stock Exchange of India Limited</b> Exchange Plaza, Bandra Kurla Complex, Bandra, Mumbai – 400051 Fax: 022-26598237/38,26598347/48 <a href="mailto:cmlist@nse.co.in">cmlist@nse.co.in</a> Scrip Code : MAANALU
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**Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015**

Dear Sir / Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Investor Presentation.

The above information is also available on the website of the Company: - [www.maanaluminium.com](http://www.maanaluminium.com).

Kindly take the same on your records.

Thanking you,

Yours faithfully,  
For Maan Aluminium Limited

Sandeep Kumar Agarwal is a Chartered Accountant  
Member of Institute of Cost Accountants of India  
Member of Institute of Company Secretaries of India  
Member of Institute of Tax Practitioners  
Member of Institute of Financial Planners  
Member of Institute of Business Valuers  
Member of Institute of Management Consultants  
Member of Institute of Management Consultants (India)  
Member of Institute of Management Consultants (International)  
SANDEEP  
KUMAR  
AGARWAL

**Sandeep**  
CFO & Company Secretary



# INVESTOR PRESENTATION

March 2024

- ▶ NSE: MAANALU
- ▶ BSE: 532906







One of the **leading Aluminium Extrusion Company**, consistently delivering **best-in-class products and services**. Making our customers, partners, and stakeholders proud to be associated with us

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A GLANCE

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# PINNACLE OF PRECISION IN ALUMINIUM EXTRUSION



One of India's Largest Manufacturers and Exporters of Aluminum extruded products



Over **30** years of industry leadership expertise



Collaborating with our client partners to provide Innovative and customized solutions



Production capacity of nearly **150** dies and tooling's per month



Robust in house R&D center assuring excellence in quality

## CHARTING THE COURSE OF OPERATIONAL SUCCESS



**8,457 MT**

YTD Production achieved



**225+**

Committed Employees



Capital W.I.P. for

**250 %**

Increase in installed production capacity



**1,200 MT**

Annual Machining Capacity



**₹953 Cr**

Revenue (FY 23-2024)



**3,600 MT**

Annual Anodizing Capacity



**315+**

Active Customers



**0.20**

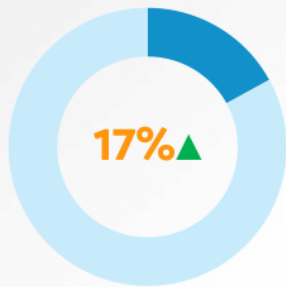
Debt/Equity  
(FY 23-2024)



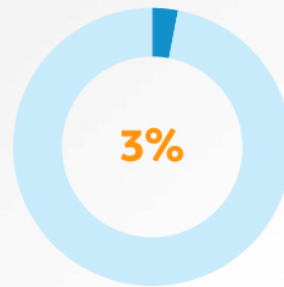
# NAVIGATING FINANCIAL SUCCESS IN NUMBERS



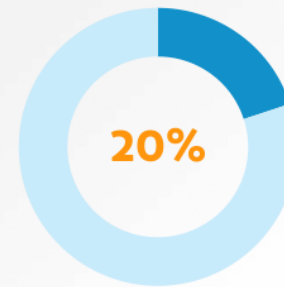
YoY Revenue Growth  
(YTD FY 2024)



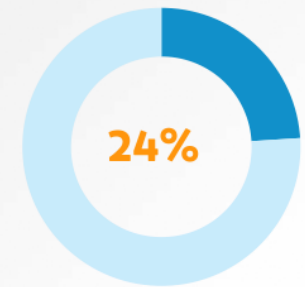
Net Profit Ratio  
(YTD FY 2024)



Return on Net Worth  
(YTD FY 2024)



Return on Capital Employed  
(YTD FY 2024)



Current Ratio  
(FY 23-2024)



**2.55 Times**

EPS  
(FY 23-2024)



**₹6.06 /- Share**

Short-Term Debt  
(FY 23-2024)



**₹31 Cr**

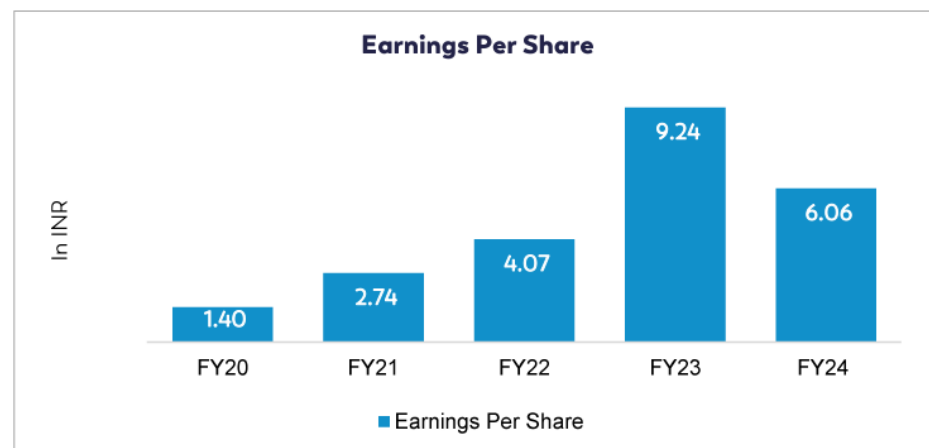
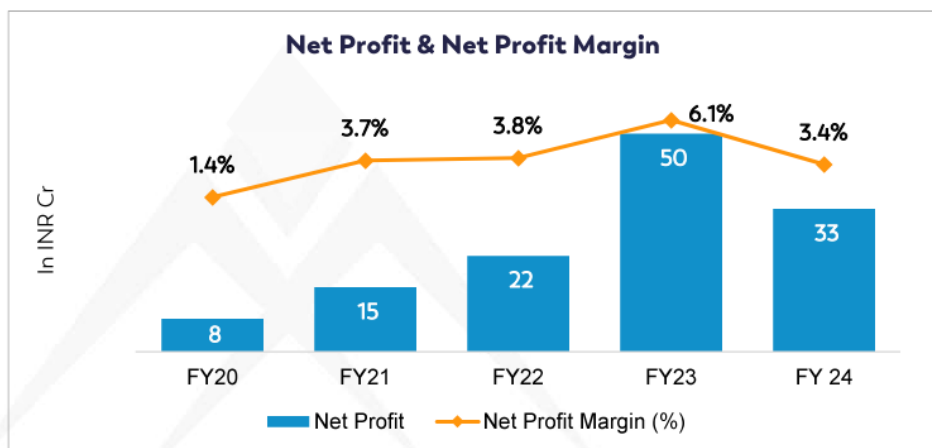
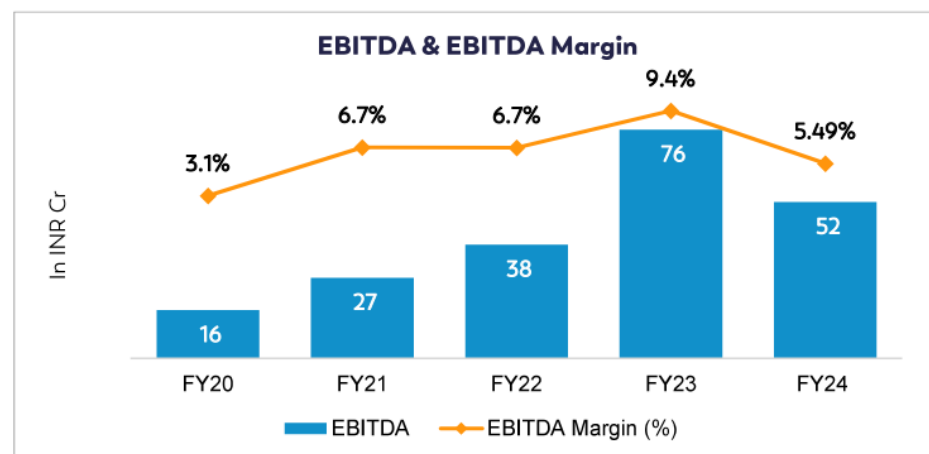
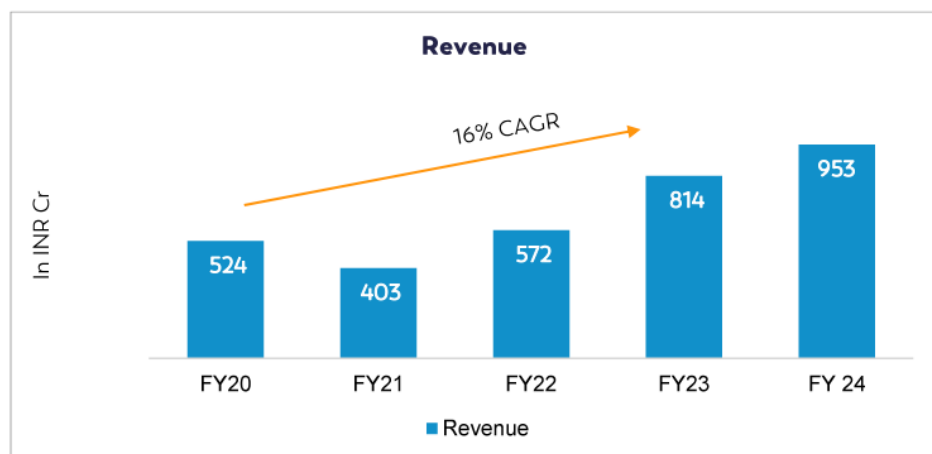
Net Profit  
(FY 23-2024)



**₹33 Cr**



## STRONG AND RESILIENT FINANCIAL INDICATORS



Note – Previous years' figures restated to give effect of Bonus and Split given in July 2023

## YEARLY FINANCIALS



(Amt. in INR crores)

Particulars	FY 23-24	FY 22-23
Revenue from operations	953	814
EBIDTA	52	76
Profit before tax (PBT)	44	67
Profit after tax (PAT)	33	50

## QUARTERLY FINANCIALS



(Amt. in INR crores)

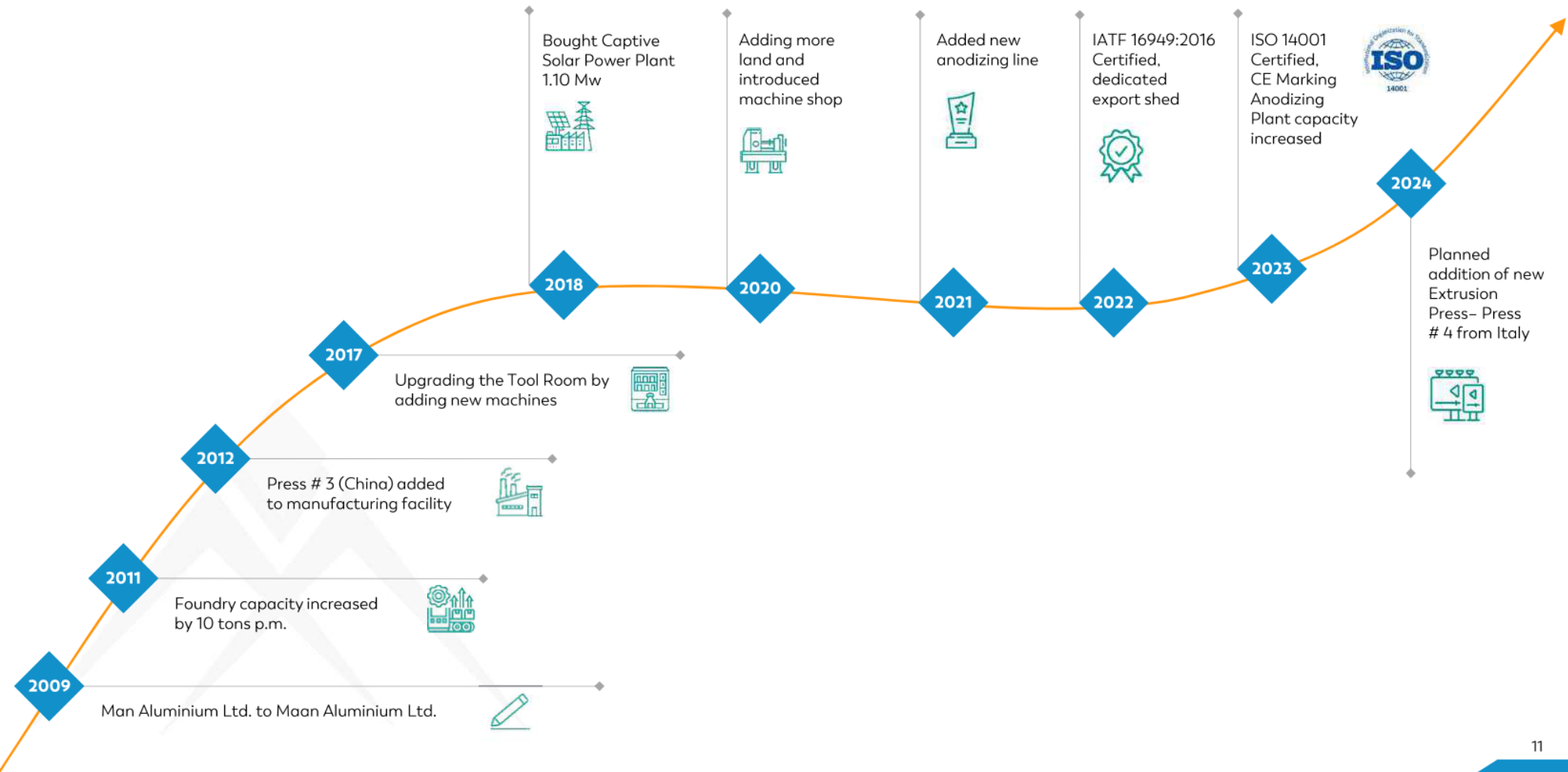
Particulars	Q1, FY 22-23	Q2, FY 22-23	Q3, FY 22-23	Q4, FY 22-23	Q1, FY 23-24	Q2, FY 23-24	Q3, FY 23-24	Q4, FY 23-24
Revenue from operations	173	188	190	263	207	295	213	237
EBIDTA	13	20	21	22	16	13	12	12
Profit before tax (PBT)	11	18	19	19	14	11	10	10
Profit after tax (PAT)	8	13	14	14	10	8	7	7





# COMPANY OVERVIEW

# UNLEASHING GROWTH THROUGH CONTINUOUS INNOVATION



## Offering a Comprehensive Range of Custom-Made Profiles



Hardware Profiles



Structural Profiles



Solar Profiles



Defense Profiles



LED Profiles



Electrical Profiles



Railway Profiles



Atomic Research Profiles



Louvers Profiles



Architectural Profiles



Automotive Profiles



Sign & Display Profiles



Luggage & Ladder Profiles



Doors & Windows Profiles



AC Grills & Equipment Profiles



Structural Glazing Profiles



Heat Sink & Motor Body Profiles



## Diverse Industry Reach Across Multiple Sectors



Construction



Automobile



Solar



Agriculture



Architecture



Defense



Railway



Electrical & Electronics



Medical



Heavy Engineering

## Expanding Global Horizons Across Six Nations with Enriching Clientele



- In FY23, **export growth of 35%** was driven by the **expansion of market share in key geographies**. The initiatives to enhance and extend both export and domestic market networks, along with strategic partnerships with industry leaders, contributed to this success.
- Achieved an **impressive 3-year CAGR of 67%**, increasing from Rs. 60Cr in FY20 to Rs. 284Cr in FY23, reflecting improved realization in export sales.

## Cutting-Edge Infrastructure Poised for Unprecedented Growth



### Corporate Office



4/5, 1 st Floor, Asaf Ali Road,  
New Delhi, India- 110002



### Manufacturing Plant



Pithampur Industrial Area, District Dhar,  
Madhya Pradesh , India - 454775

- Strategically operated manufacturing unit in Madhya Pradesh **spanning 25,545 sq meters**
- The facility boasts three advanced extrusion presses (5-inch and two 6-inch dia presses) and a **state-of-the-art tool room with precision-enhancing CNC machines**



# Awards and Recognitions Defining Commitment to Quality



**“Bharat Shiromani Award - 2019”**  
By Lord Swaraj Paul

**“Certificate of Excellence in Recognition of Exemplary growth”**  
by Inc. India 500

Awarded as **“Top Exporter of Madhya Pradesh – MSME Category”** by **Federation of Indian Export Organization** (Government of India) for the year 2012-13



**“Fastest Growing company Award – 2017”**  
in MSME Sector by MTLXES



**“Quality Mark Award – 2015”**  
For having the best quality amongst manufacturers



**“Niryat Shree” Bronze Trophy**  
Under MSME from Federation of Indian Export Organization from President (GOI)



**“Two Star Export House Status”**  
As per Foreign Trade Policy 2015-2020

# Glimpse into Our Journey of Excellence Through Marquee Projects



## Infrastructure/Buildings



DLF, Moti Nagar



M3M Corner Walk

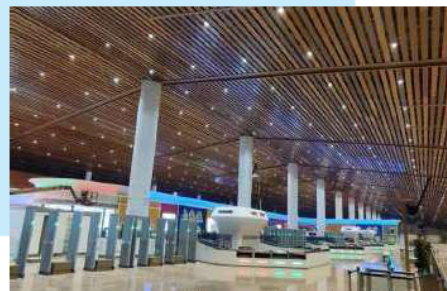


M3M Trump Towers

## Defense & Government Supply



Bhabha Atomic Research Centre



Mopa, Goa International Airport

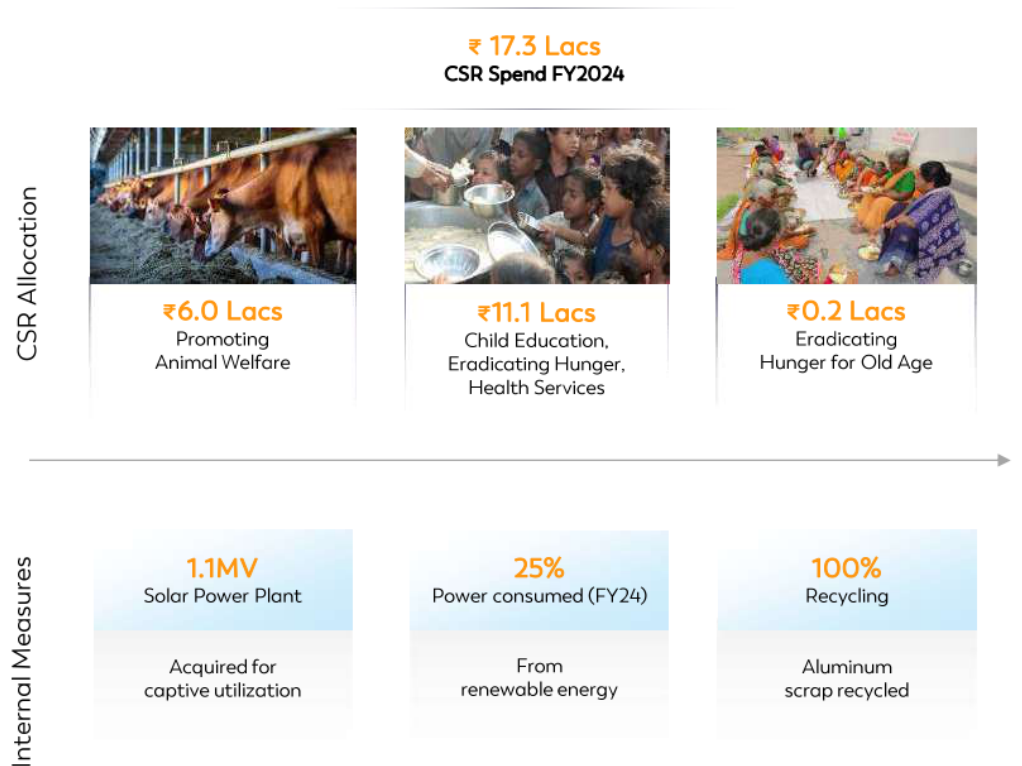


CNG KIT FOR ALTROZ ( FOR CLH )

# Initiatives towards a Sustainable Future



Enhanced CSR investments in tailored programs, along with addressing community needs, have built significant community trust, seamlessly integrating into the broader family







**THANK YOU**