

February 10, 2025

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Earnings Release

Please find attached a copy of Earning Release on the unaudited financial results of the Company for the quarter and nine months' ended December 31, 2024.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

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Q3 & 9M FY25 Consolidated Results

Tuesday, 10th February 2024, Bengaluru – Sansera Engineering Limited, known for developing complex and critical precision engineered components for the automotive and non-automotive sectors over multiple decades, announced its unaudited Financial Results for the quarter and half year ended December 31st, 2024.

Consolidated Result Highlights

Particulars (Rs. in Mln)	Q3FY25	Q3FY24	YoY	9MFY25	9MFY24	YoY
Revenue From Operation	7,278	7,126	2%	22,351	20,656	8%
EBITDA	1,271	1,207	5%	3,877	3,528	10%
EBITDA Margin	17.5%	16.9%	52 bps	17.3%	17.1%	27 bps
Profit After Tax	559	484	16%	1,577	1,411	12%
Profit After Tax Margin	7.7%	6.8%	90 bps	7.1%	6.8%	22 bps

Sales Mix – Q3FY25

- › **By Geographies: India – 69.5%**, Europe – 17.7%, USA – 7.8% and Other Foreign Countries –5%
- › **By End-Use Segments: Auto-ICE – 75.8%**, Auto-Tech Agnostic & xEV – 12.8% and Non-auto – 11.4%

Sales Mix – 9MFY25

- › **By Geographies: India –69.0%**, Europe – 18.4%, USA – 8.7% and Other Foreign Countries – 3.9%
- › **By End-Use Segments: Auto-ICE – 74.1%**, Auto-Tech Agnostic & xEV – 15.1% and Non-auto – 10.8%

Key Highlights

- › During the quarter, the company's performance was impacted by
 - › 0.2% (YoY) de-growth in Auto ICE primarily due to slowdown in the PV space. Nevertheless, healthy growth was witnessed in 2W business
 - › 9.5% (YoY) growth in Auto Tech-agnostic & xEV space, primarily driven by a healthy order execution in the xEV segment
 - › 6.6% (YoY) de-growth in Non-Auto space, mainly on account of subdued performance of off-road and aerospace business
- › Despite the above factors, the company reported healthy EBITDA Margins of 17.5% in the quarter
- › As planned, the Swedish Subsidiary is on path to recovery
- › Contribution of top 5 customers has reduced from 48% in 9MFY24 to 47% in 9MFY25
- › In 9MFY25, the company invested Rs. 3,623 Mn towards capex
- › Green energy share of all plants is expected to increase to 60% in FY25 from 50% in FY24. Green energy share for Karnataka, which is major manufacturing hub for Sansera, is expected to increase to 80% in FY25 from 70% in FY24.

Credit Rating Upgrade

'IND AA/ Stable'

Long-Term Issuer Rating by Ind-Ra

'AA (Stable)'

Long term rating from ICRA

Commenting on the performance Mr. B R Preetham Executive Director & CEO, Sansera Engineering Limited said,

"Amidst a challenging macro environment, in 9MFY25 we delivered a topline of Rs. 22,351 mn with EBITDA margin of 17.3%. As on Dec-24, orderbook for the new business, with an annual peak revenue stood at Rs. 22.0 billion (Auto-ICE - 45%, Tech Agnostic & xEV - 25% and Non-Auto - 30%). It is noteworthy that our orderbook mix is broadly in line with our long term vision.

As global dynamics around powertrain technologies remain fluid, we are seeing a heightened interest in India as a market with a rising number of RFQs from existing as well as new customers.

I also envision tremendous potential in our emerging segments, namely, tech-agnostic & xEV and non-auto. In recent times, we have onboarded some very prestigious customers in these segments. We have added one of the largest aerospace giants as a direct customer. Further, we have signed an LOI for the supply of semiconductor equipment parts with a global leader in wafer-fabrication equipment manufacturing. This large order opens up another dimension of opportunities for us in this fast-growing space.

Over a long-term horizon, we are sensing an opportunity with outsourcing rising on a constant basis. Sansera, with its deep precision engineering capabilities, will continue to be the preferred choice for global giants. Our strengthened balance sheet will help us seize this opportunity.”

About Sansera Engineering Limited

Sansera Engineering Limited was incorporated in 1981. Sansera is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. Within the automotive sector, we manufacture and supply a wide range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminum forged parts, which are critical for engine, transmission, suspension, braking, chassis and other systems for the 2-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, the Company manufactures and supplies a wide range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods.

For more information about the Group and its businesses, please visit www.sansera.in

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information please contact:

 <p>Sansera Engineering Limited CIN: L34103KA1981PLC004542 Mr. Rajesh Kumar Modi Company Secretary & Compliance Officer Email id: rajesh.modi@sansera.in</p>	 <p>Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285 Shikha Puri / Dharmik Kansara Email id: shikha.puri@sgapl.net / dharmik.k@sgapl.net Tel No: +91 9819282743 / +91 7208179323</p>
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