

#### Registered & Corporate Office:

S.C.O. 18-19, Sector 28-C, Chandigarh 160002, India CIN: L27106CH1991PLC011536 T +91 172 4668 000 E contact@jtl.one W www.jtl.one

#### 28th January, 2025

| Corporate Relationship               | The Manager,           | Corporate Relationship     |
|--------------------------------------|------------------------|----------------------------|
| Department,                          | Listing department,    | Department,                |
| BSE Limited.                         | National Stock         | Metropolitan Stock         |
| 25 <sup>th</sup> Floor, P.J. Towers, | Exchange of India Ltd. | Exchange of India Ltd.     |
| Dalal Street,                        | 'Exchange Plaza', C- 1 | Building A, Unit 205A, 2nd |
| Mumbai-400 001                       | Block G, Bandra Kurla  | Floor, Piramal Agastya     |
|                                      | complex, Bandra (East) | Corporate Park,            |
|                                      | Mumbai – 400051        | L.B.S Road, Kurla West,    |
|                                      |                        | Mumbai – 400070            |
| BSE Scrip Code: 534600               | NSE Scrip Code: JTLIND | MSEI Symbol: JTLIND        |

#### REG: INVESTOR PRESENTATION ON UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER, 2024.

Dear Sir/Ma'am,

Pursuant to Regulation 30 and other applicable provisions, if any, of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith detailed Investors Presentation on Un-Audited Financial Results for the quarter and nine months ended 31st December, 2024.

Kindly take the same on record.

For JTL Industries Limited

Amrender Kumar Yadav Company Secretary & Compliance Officer



# AMONGST THE LEADING BUILDING MATERIAL SOLUTIONS COMPANIES

**Investor Presentation January 2025** 





#### Safe Harbor





Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively Forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and worldwide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. JTL Industries Limited (referred to as "JTL" or "The Company") assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



## Q3 FY25 At A Glance















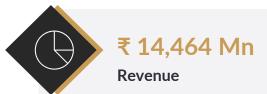




#### 9M FY25 At A Glance



















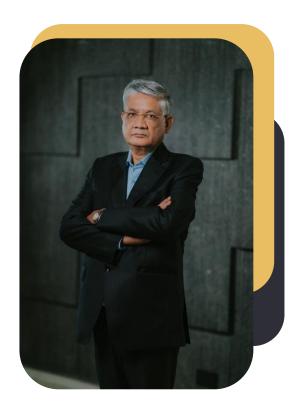






#### From the Managing Director's Desk





In the 9M FY25 period JTL achieved its highest-ever nine-month sales volume of 297,082 MT, showing a strong 14.3% YoY growth. Even though numbers for the quarter have dipped slightly we stand optimistic about our strategic initiatives and the ongoing operational enhancements. With value added share touching 24% in 9M FY25, we see strong demand in our key sectors.

Our export volumes in 9M FY25 have leaped to 26,859 MT, which is more than 100% growth from 12,542 MT in 9MFY24. The export share to total sales has also doubled to 10% in 9M FY25 from 5% during the corresponding period last year. This could happen due to our compliance with international standards and through strong supports from both domestic and global clients.

Financially, Q3 FY25 revenue stood at ₹4,535 million, with EBITDA of ₹351 million and PAT of ₹249 million. For 9M FY25, total revenue was ₹14,604 million, EBITDA ₹1,047 million, and PAT ₹820 million, reflecting consistent performance amidst challenging market conditions.

The commercialization of Nabha Steels is progressing as planned, with year-to-date volumes totalling to 33,277 MT, demonstrating a healthy performance while maintaining consistent operational impact in line with expectations. JTL is in the process of implementation of Direct Forming Technology ("DFT"), reflecting company's commitment to innovation and profitability. DFT will enable the direct production of square and rectangular sections from HR coils. This innovation will streamline production, reduce waste and expand the range of high-value products with greater precision. DFT positions JTL as a market leader, enhancing its ability to meet diverse customer needs and will open up opportunities in the export market thus allowing the Company to penetrate into the newer markets of structural applications and multi-storied buildings.

Looking ahead, we remain optimistic about structural steel demand, driven by infrastructure investments and active projects. Our strategic positioning enables steady growth during high demand and flexibility to focus on secondary products when demand softens, ensuring consistent sales and resilience against market fluctuations.

JTL Industries remains committed to growth through operational excellence and strategic expansion, ensuring long-term value for our stakeholders.

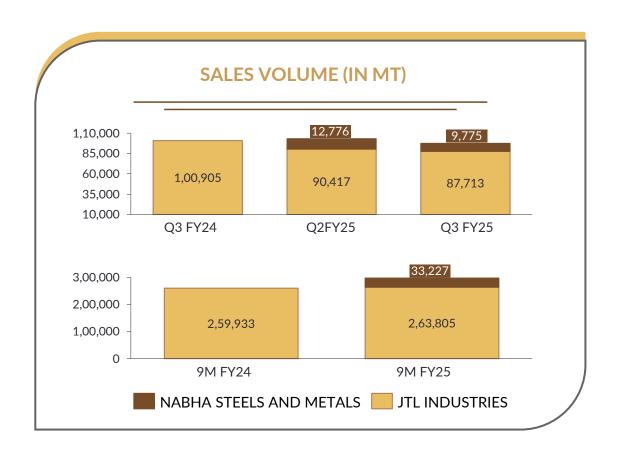


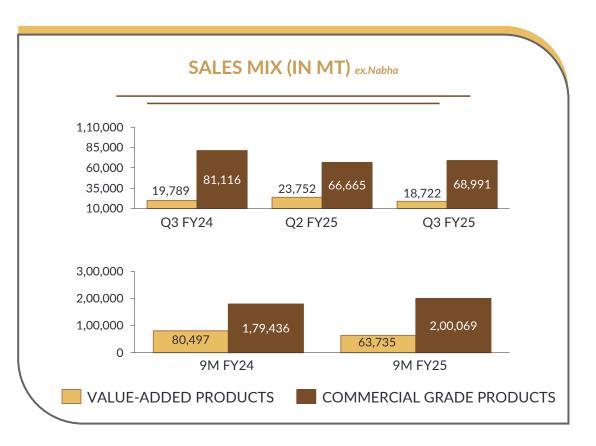
#### **Operational Performance - Q3 & 9M FY25**



JTL Industries recorded a total sales volume of 97,488 MT in Q3 FY25, including 9,775 MT from Nabha Steels. Value-added products contributed 21% to the total sales mix, driven by strong demand across key markets.

The company achieved its highest-ever nine-month sales volume of 297,082 MT, reflecting a 14.3% YoY growth. This includes 33,277 MT from Nabha Steels, with value-added products continuing to enhance the overall product mix.

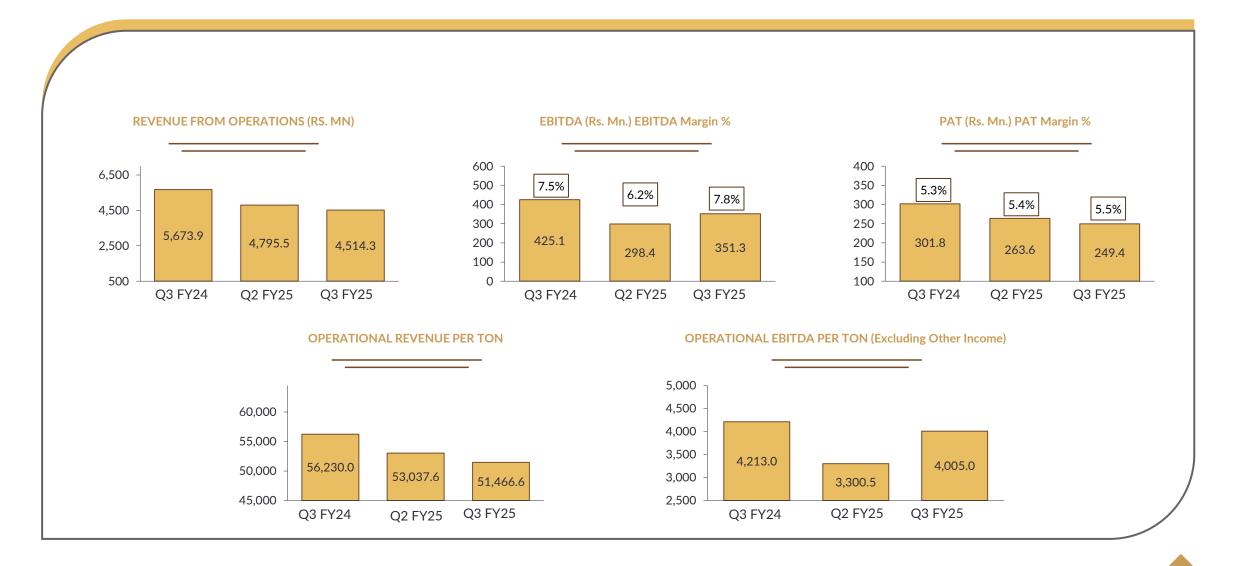






#### Financial Performance - Q3 FY25

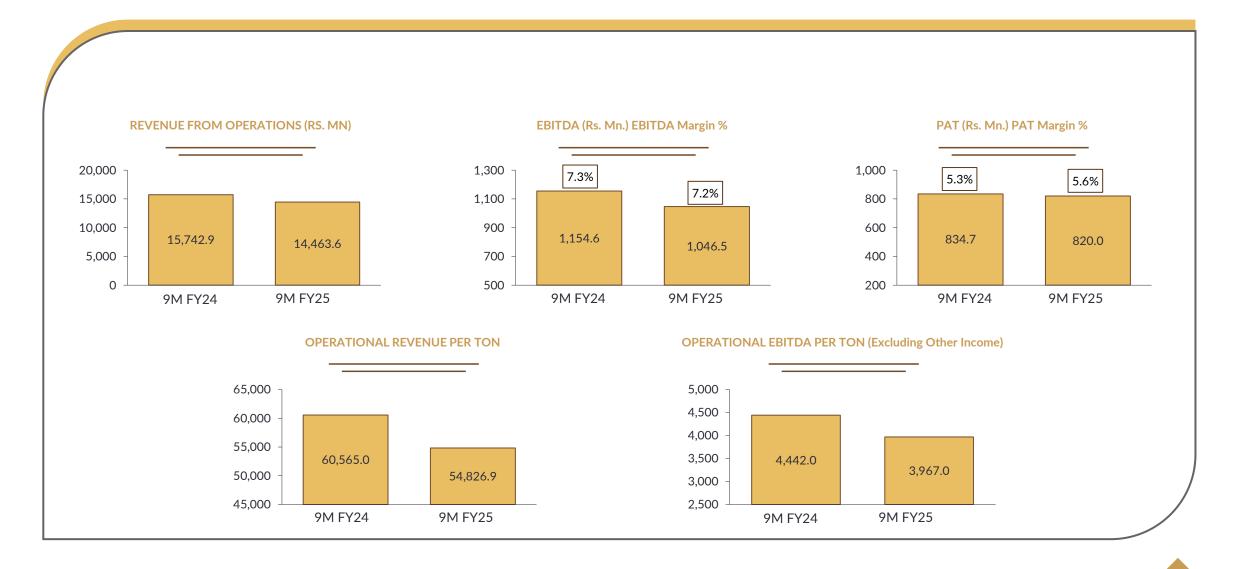






#### Financial Performance – 9M FY25







## **Consolidated Income Statement Highlights**



| Particulars (Rs. Mn)         | Q3 FY25 | Q2 FY25  | QoQ     | Q3 FY24  | YoY      | 9M FY25  | 9M FY24  | YoY    |
|------------------------------|---------|----------|---------|----------|----------|----------|----------|--------|
| Volume (Consolidated Data)   | 97,488  | 1,03,193 | -5.53%  | 1,00,905 | -3.39%   | 2,97,082 | 2,59,933 | 14.29% |
| Revenue from operations      | 4,514.3 | 4,795.5  | -5.86%  | 5,673.9  | -20.44%  | 14,463.6 | 15,742.9 | -8.13% |
| Other income                 | 20.8    | 78.3     |         | 9.4      |          | 140.9    | 47.4     |        |
| Total Income                 | 4,535.1 | 4,873.8  | -6.95%  | 5,683.3  | -20.20%  | 14,604.5 | 15,790.3 | -7.51% |
| Total Expenses               | 4,163.0 | 4,497.1  |         | 5248.8   |          | 13,417.1 | 14,588.3 |        |
| EBITDA                       | 351.3   | 298.4    | 17.73%  | 425.1    | -17.36%  | 1,046.5  | 1,154.6  | -9.36% |
| EBITDA Margin %              | 7.8%    | 6.2%     | 156 bps | 7.5%     | (28 bps) | 7.2%     | 7.3%     | -6 bps |
| Depreciation & Amortization  | 22.6    | 21.2     |         | 15.0     |          | 62.7     | 40.07    |        |
| Finance Cost                 | 12.6    | 7.3      |         | 16.2     |          | 32.5     | 41.4     |        |
| Exceptional Items            | 0       | 0        |         | 0        |          | 0        | 0.0      |        |
| Tax Expense                  | 87.4    | 84.7     |         | 101.5    |          | 272.3    | 285.8    |        |
| PAT                          | 249.4   | 263.6    | -5.38%  | 301.8    | -17.35%  | 820.0    | 834.7    | -1.76% |
| PAT Margin %                 | 5.5%    | 5.4%     | 10 bps  | 5.3%     | (20 bps) | 5.6%     | 5.3%     | 31 bps |
| Other Comprehensive Income   | -26.7   | 9.1      |         | 9.69     |          | -25.1    | 28.8     |        |
| Net PAT                      | 222.7   | 272.7    |         | 311.5    |          | 794.9    | 863.4    |        |
| Diluted EPS (not annualised) | 0.56    | 0.67     |         | 0.83     |          | 1.93     | 2.29     |        |
|                              |         |          |         |          |          |          |          |        |

Our 9M FY25 revenue from operations stood at ₹14,463 million, reflecting our resilience amidst challenging market conditions. With strategic initiatives and operational enhancements position us for future growth and emerging opportunities.

Our EBITDA for the 9MFY25 reached ₹1,047 Mn, reflecting our focus on cost management and product strategy, with an EBITDA margin of 7.2%.

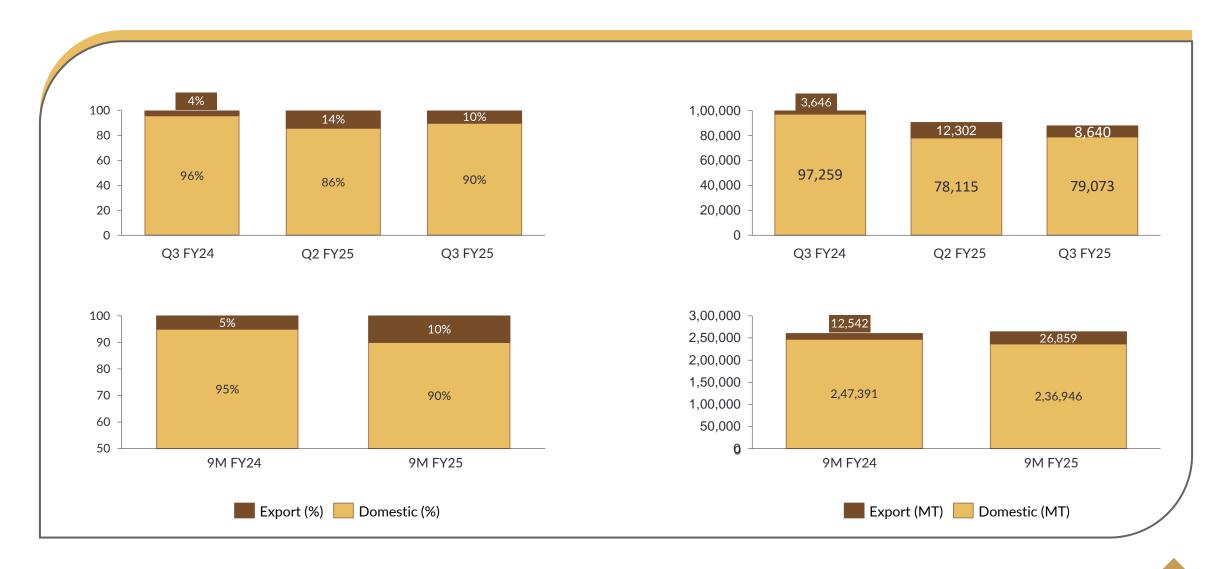
9MFY25 PAT stood at ₹820 Mn, achieving a PAT margin of 5.6%.

<sup>\*</sup>EBITDA is calculated excluding other income



## Geography-Wise Sales Mix - Q3 & 9M FY25







# Strong Performance in Numbers

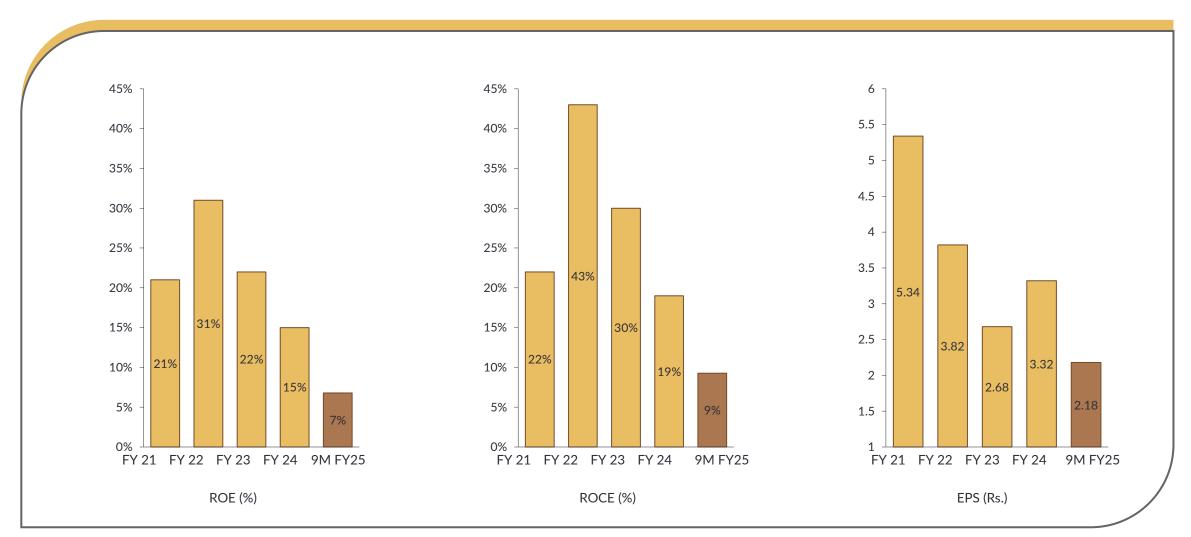


| (Rs. Mn.)                     | Q3 FY22 | Q4 FY22 | Q1 FY23 | Q2 FY23 | Q3 FY23 | Q4 FY23 | Q1 FY24 | Q2 FY24 | Q3 FY24  | Q4 FY24 | Q1 FY25 | Q2 FY25 | Q3FY25 |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|---------|---------|--------|
| Sales Volume (MT)             | 34,612  | 44,158  | 50,667  | 52,102  | 57,277  | 80,270  | 77,343  | 81,686  | 1,00,905 | 81,913  | 85,675  | 90,417  | 87,714 |
| Operational Revenue           | 2,325   | 3,012   | 3,680   | 3,659   | 3,433   | 4,726   | 5,048   | 5,021   | 5,674    | 4,659   | 5,154   | 4,795   | 4,514  |
| Operational Revenue/ton (Rs.) | 67,160  | 68,198  | 72,638  | 70,233  | 59,942  | 58,879  | 65,268  | 61,467  | 56,230   | 56,882  | 60,155  | 53,038  | 51,466 |
| Operational EBITDA            | 191     | 231     | 154     | 311     | 290     | 528     | 355     | 374     | 425      | 367     | 397     | 298     | 351    |
| Operational EBITDA/ton (Rs.)  | 5,519   | 5,239   | 3,035   | 5,963   | 5,071   | 6,577   | 4,594   | 4,580   | 4,213    | 4,485   | 4,632   | 3,300   | 4,005  |
| Net Profit                    | 130     | 160     | 121     | 209     | 205     | 367     | 254     | 279     | 302      | 295     | 307     | 264     | 249    |



## **Key Financial Ratios**





EPS post split on 15-11-2024



## **Capacity Expansion**





#### **MANGAON**

3,00,000 MTPA of capacity will be equipped with DFT technology, enabling the production of larger sizes of hollow section pipes up to 350\*350 without roll changes, thereby increasing efficiency and capacity.

The total capacity at Mangaon will reach 5,00,000 MTPA, building on the existing 2,00,000 MTPA capacity, further enhancing JTL's manufacturing capabilities and product portfolio.



#### **RAIPUR**

Out of 2,00,000 MTPA of capacity, 1,00,000 MTPA will be used to make upto 8 inches pipes and the existing 1,00,000 MTPA will be used to make upto 4 inches pipes.

1,00,000 MTPA of capacity will be of ERW black pipes which will augment the manufacturing capability of JTL.



#### **MANDI**

In this quarter we acquired Nabha Steels and Metals and Phase 1 of the expansion is commercialized which is set to deliver a production of 5,000 metric tons per month of HR coils. It will be fully commercialized in the upcoming quarters



# Capacity Expansion



| Particulars               | Current Capacity | Expansion - Phase I<br>(FY25) | Expansion - Phase II<br>(FY27) | TOTAL     |
|---------------------------|------------------|-------------------------------|--------------------------------|-----------|
| Raipur, Chhattisgarh      | 2,00,000         | -                             | <del>-</del>                   | 2,00,000  |
| Mandi, Gobindgarh, Punjab | 1,86,000         | 14,000                        | <del>-</del>                   | 2,00,000  |
| Derabassi, Punjab         | 1,00,000         | -                             | <del>-</del>                   | 1,00,000  |
| Mangaon, Maharashtra      | 2,00,000         | 3,00,000                      | 10,00,000                      | 15,00,000 |
| TOTAL                     | 6,86,000         | 3,14,000                      | 10,00,000                      | 20,00,000 |



## JTL – A Leading Building Material Solutions Company





# Infrastructure Capacity

- Installed Capacity:
- ~6,86,000 MTPA Pipe Manufacturing
- ~3,00,000 MTPA Backward Integration
- 5 state-of-the-art manufacturing facilities
- Pursuing enhancement and expansion of current facility with DFT technology and an aim of 10 lakh MTPA.



# Geographical Presence & Penetration

- Pan-India presence
- 2000+ talented and skilled employees
- 1000+ distributors and retailors
- 1,000+ SKUs
- Global footprint: 5 Continents and 20+ Countries



# Financial Prowess 9M FY24 V/s 9M FY25

- Volume grew by 14.3%
- Revenue de-grew by 8.1%
- EBITDA de-grew by 9.4%
- PAT de-grew by 1.8%



## **Competitive Advantage**





130+ Acres Of Land Bank Available



Presence in
Primary and Secondary
Steel market



All Units Have
Capability to Produce
Galvanised Products



Industry leading **EBITDA Per Ton** 



Backward Integrated in Chattisgarh Plant & Mandi Plant



**Debt-Free** and Poised for Growth



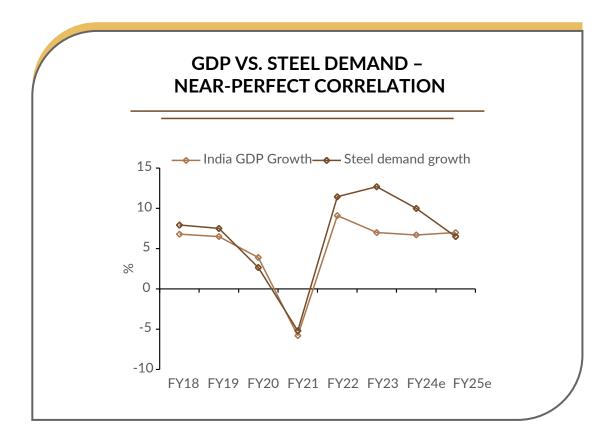
Spearheading with unique product advantages like high welding efficiency, superior dimensional accuracy, strength and durability with cost effectiveness

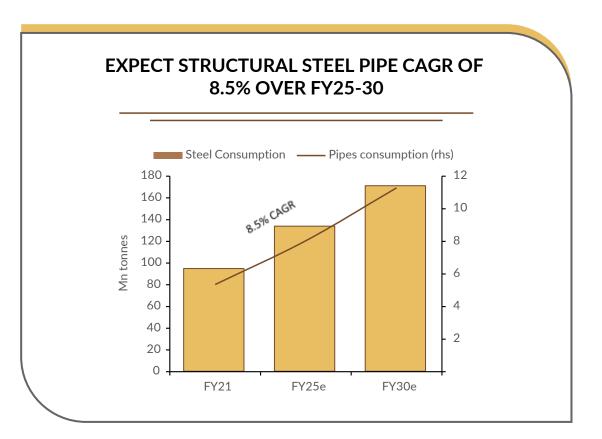


## **Industry Overview**



Indian steel demand shows a strong correlation with GDP. While Indian GDP is forecasted to grow at 6.7% in FY24 and then maintain a run-rate of c.7%, we expected steel demand to grow at a better rate of c.10% for FY24. ERW pipes to grow at a faster pace than the steel industry – at 12-13% in FY24 and then by 8-9% for the next couple of years considering it is still in the process of replacing some traditional long products that were previously used in construction





Source: IEA, PhillipCapital India Research



#### **Growth Opportunities**



The demand for structural steel tubes is driven by a substantial government commitment to bolster infrastructure in sectors such as construction, oil & gas, water supply, and agriculture.



Warehousing

According to JLL, the Indian warehousing sector is projected to experience significant growth, with demand expected to reach approximately 1.2 billion square feet by 2027 across Grade A, B, and C facilities.



India's metro rail network is set to become the world's second-largest in 3-4 years, surpassing the U.S. and China. Currently spanning 973 km across 23 cities, the government has approved three new metro projects worth ₹31,000 crore to boost urban transport. This will create a lucrative opportunity for ERW pipes, as metro networks have a high density of stations where these pipes can be used in plenty.



India's civil aviation industry is expected to grow significantly, requiring 4,000 more aircraft and 200 additional airports over the next 20 years. Currently, there are 157 airports, doubling in the last decade, with plans to add 50 more in the next 5 years to meet rising demand



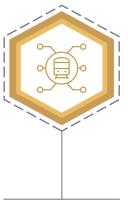
**Jal Jeevan Mission** 

Government allotted ₹70,163 crore for 2024-25, the initiative has already equipped over 77% of rural households with water connections, up from 17% at launch in 2019. The aim is to provide clean drinking water to over 180 million rural households by 2024.



Affordable Housing

India's housing market is projected to grow from approximately \$450 billion today to between \$6,000-\$8,000 billion by 2050, driven by rapid urbanization and rising disposable incomes. Residential real estate is expected to maintain an annual growth rate of 10–12%, bolstered by schemes like the Pradhan Mantri Awas Yojana (PMAY).



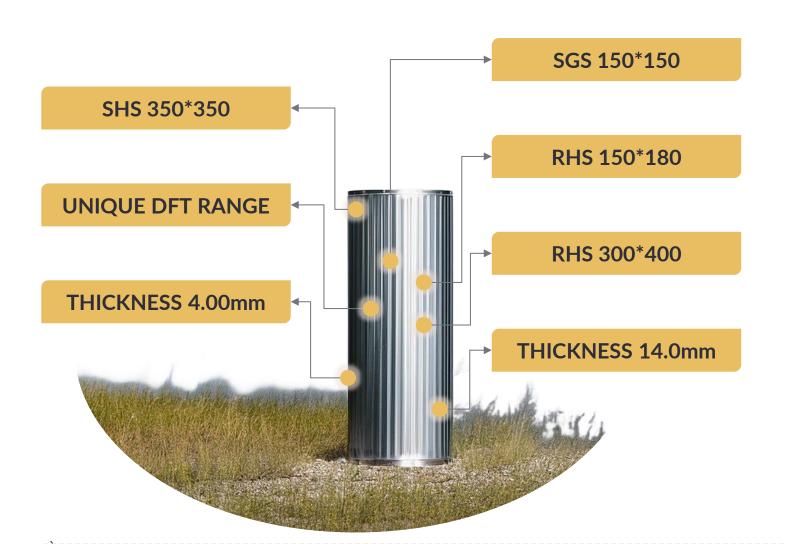
**Indian Railways** 

The Amrit Bharat Station Scheme is set to transform 1,300 railway stations across the country, backed by a substantial investment of approximately ₹24,470 crore.



#### **Our Product Pipeline From DFT**





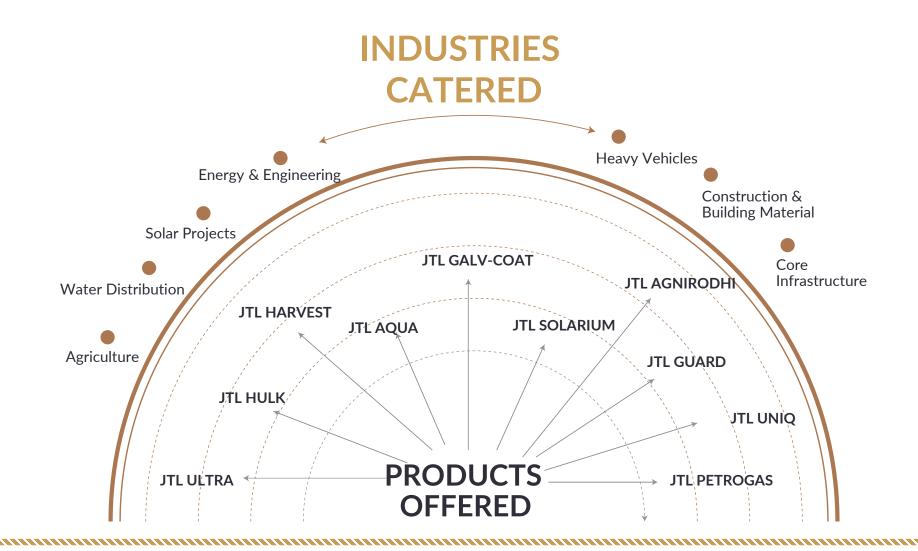
JTL is investing in upgrading their Maharashtra plant to become a state-ofthe-art facility in Western India. Utilizing the latest Direct Forming Technology (DFT), JTL Industries leverages high-speed welding to produce square and rectangular section tubes efficiently. DFTisa revolutionary advancement, eliminating traditional roll changes and labor-intensive processes, integrating seamlessly into existing mill ranges. This technology significantly enhances production speeds, reduces overall production time, and ensures on-time delivery of premium materials to customers.



#### **Products Offered & Industries Catered To**



**Providing Industry Wide Solutions** 





#### **Strategically Located Plants**



JTL has plants located at strategic locations that allow the Company to source raw materials at competitive prices and expand their sales and footprint in domestic and international markets.

- Unit I: Derabassi (Punjab), Capacity 1,00,000 MTPA.
- Unit II: Mangaon (Maharashtra), Capacity 2,00,000 MTPA.
  - Presence near port helps in boosting export sales.
- Unit III: Mandi (Punjab), Capacity ~2,00,000 MTPA.
  - Out of 2,00,000 MTPA capacity, 1,86,000 MTPA is commercialised and the remaining 14,000 MTPA is expected to be commenced in the upcoming quarters
  - Derabassi and Mandi plants allows JTL to cater to Northern market of India.
- Unit IV: Raipur (Chhattisgarh), Capacity 2,00,000 MTPA.
  - 50% is dedicated towards producing value-added products
  - The strategic location of the plant offers an advantage of backward integration to JTL ensuing cost synergies, and greater proximity to raw materials facilitating JTL to procure raw materials at competitive prices.
- Unit V: Nabha Steels and Metals, Mandi, Capacity 200,000 MTPA
  - We have successfully commercialized the first phase of Nabha Steel and Metal, commencing operations in June 2024.
  - This phase has demonstrated a strong performance, achieving overall sales of 10,726 MT in June itself





## **Diverse Geographical Presence**



JTL has a pan-India presence and has a diverse geographic footprint, providing products to over 20 nations in 5 continents.



#### **Exporting Countries**

- Europe : Germany, Belgium, Greece Ireland, UK, Scandinavia, France, Italy
- North America : West Indies
- Asia : Hong Kong, UAE
- Africa: Botswana, Ethiopia,
- Guyana, Mozambique
- Australia : Australia





## **Complying with International Standards**





| INDIAN<br>STANDARD         | AMERICAN<br>STANDARD                                    | BRITISH<br>STANDARD       | JAPANESE<br>STANDARD | EUROPEAN<br>STANDARD |
|----------------------------|---|---------------------------|----------------------|----------------------|
| IS 1161-2014<br>-          | ASTM A500<br>GR A/1993                                  | BS 4360<br>BS 7613 / 1994 | JIS G3444/1994<br>-  | EN 10219<br>-        |
| IS - 1239<br>(Part 1)/2004 | ASTM A53 / 1993<br>Elong.20% For All<br>Galv. 550Gms/m2 | BS 1387 / 1985<br>-       | <del>-</del><br>-    | EN 10255<br>-        |
| IS 9295 / 1983             | ASTM A-513  | BS 6323 / 1982            |                      |                      |
| IS 3601/2006               | -   | BS 1775<br>BS 6323 / 1982 | JIS G3345/1983<br>-  | EN 10219<br>-        |
| IS 4923/1997               | ASTM A500<br>GRA / 1993                                 | BS 6363<br>-              | JIS G3466/1982<br>-  | EN 10219<br>-        |
| IS 4270 / 2001             | -   | BS 879                    | -                    | -                    |
| IS 3589 / 2001             | -   | BS 5534                   | -                    | <del>-</del>         |
| IS 9537 / II               | -   | BS4568                    | -                    | -                    |

JTL's products quality is in line and complies with international standards



#### **Certifications**

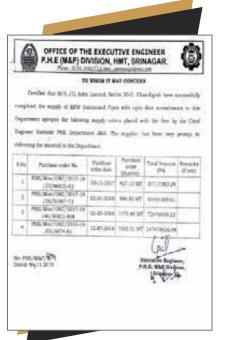


#### **PERFORMANCE CERTIFICATE**

#### ISO CERTIFICATION

#### TRADE MARK











Himachal Pradesh

Srinagar

Jammu

**ISO** Certification

Trade Mark



## Products Supporting the Key National Programs







JTL OFFERS VERSATILESOLA R MODULE MOUNTING STRUCTURES



CUSTOMIZE DESIGNING



PERFECT FOR RURAL AREAS



LIGHTWEIGHT & DURABLE



TURNKEY SOLUTIONS



ADAPTABLE TO ROUGH TERRAIN & SUITABLE FOR ALL REGIONS

JTL HAS BEEN CHOSEN AS THE KEYSUPPLIER FOR THIS CRITICAL PROJECT LIKE JAL JEEVAN MISSION BECAUSE OF ITS EXCEPTIONAL QUALITIES, INCLUDING RELIABILITY, INNOVATION, AND UNMATCHED PERFORMANCE.

19,30,04,286 RURAL HOUSEHOLD 75.85% ACCESS TO CLEAN TAP WATER (JJM)

JAL JEEVAN MISSION JTL KEY
SUPPLIER TO
JJM IN J & K

JTL SUPPLIED 30,000 MT GI PIPES HIGHLY CORRISION RESISTANT SWIFT SUPPLY CHAIN CORROSION RESISTANCE, HIGH PRESSURE TOLERANCE & SMOOTHER FLOW.



## **Products Supporting the Key National Programs**



#### **OUR DIRECT CLIENTELE**











## THROUGH OUR DISTRIBUTION CHANNEL



































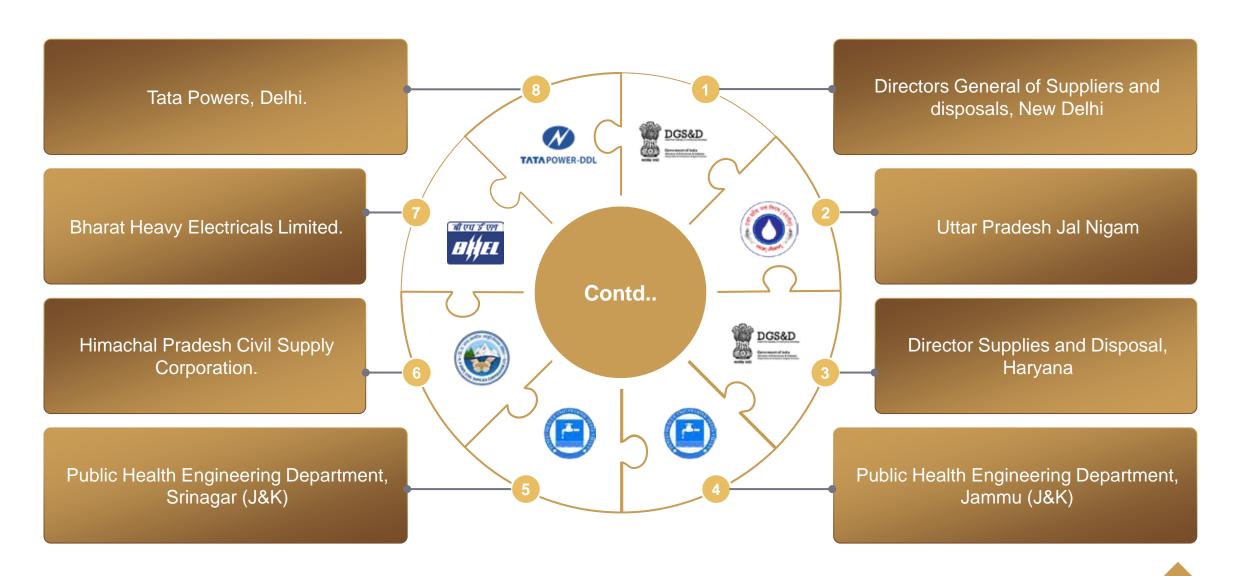














#### Leadership





Mr. Madan Mohan Singla Managing Director

- 35+ Years of rich experience in Steel Industry
- In-depth knowledge of steel & pipe industry
- Recognized for his proficiency in business finance and strategy.



Mr. Mithan
Lal Singla
Non-Executive Director

- 40+ Years of experience in steel business.
- Played a key role in setting up current manufacturing facilities
- Associated with various ventures in different capacities
   & conversant with latest industrial techniques



Mr. Rakesh
Garg
Executive Director

- 30+ years of rich experience in steel industry
- Specifically assigned to trade and commercial operations, liaising with various agencies and associates
- Wide experience in industrial projects, engineering and management affairs



Mr. Dhruv
Singla
Executive Director

- 10+ Years of experience in this industry
- Completed B.com from Punjab University, and persued masters in management from Kings college, London
- Played a key role in expansion plans at Mangaon along withhandling exports



Mr. Pranav
Singla
Executive Director

- 5+ years of experience in the industry.
- Completed Bachelor in Economics and Accounting Honors from Cass Business School, London, topped by Masters in Project Management, Finance and Risk.
- Looking after the expansion plans in Maharashtra
- Managing sales and distribution in North India



Mr. Sanjeev
Gupta
Executive Director

- 25+ years of experience in prominent steel company namely Bhushan Power and Steel Limited
- Mr. Gupta has exposure of overseas operations while working with Aarti Strips Pvt Ltd in Nepal.
- He has been associated with JTL since2019 and has expertise in cost and automations



#### Leadership





Mr. Rakesh Mohan Garg, Independent Director

- 35+ years of experience in serving Indian Revenue Service (IRS).
- He retired as Principal Chief Commissioner of Income Tax, Delhi in the apex scale of Government of India. During his career spanning over 35 years, he handled various assignments at all levels in the Income Tax Department mainly at Delhi, Mumbai, Rajasthan and Punjab.
- He is an MBA from Punjab University, and he is a university gold-medallist at graduate level.



Mrs. Preet Kamal Kaur Bhatia Independent Director

- 10+ years of experience in Corporate Finance, Accounts, Taxation and other related matters
- Qualified Charted Accountant
- Associated with company since 2015 as an independent director.



Mr. Sukhdev Raj Sharma Independent Director

- 40+ years of experience working as a seasoned banker
- Previously worked as an MD of PNB International Ltd. London (UK), a 100% subsidiary of PNB
- Currently working as Advisor to an Investment Banking Company



Mr. Ashok
Goyal
Independent Director

- 30+ years of experience in General Administration and has vast experience in Human resources, Education, Academics, and Strategic Planning.
- Mr. Goyal has done LL.b and Post-Graduation in Economics from Punjab University and has served as a member of Senate of University & Syndicate, Punjab University.
- He is also a director in other listed company viz. Primo Chemicals Limited and a co-opted member of Disciplinary Committee of the Bar Council of Punjab and Haryana.



Mr. Atul Garg cFO

- Mr. Atul Garg is a Chartered Accountant and has 17+ Years of experience in corporates and large manufacturing set-ups including a listed entity i.e. Jagatjit Industries Limited.
- He has vast experience in various domains viz. Finance, Corporate Strategies, Capital Market, Accounting, Banking, Taxation etc



Mr. Amrender Kumar Yadav cs

- Mr. Yadav is a commerce and Law graduate and is a Member of the Institute of Companies Secretaries of India.
- He is a qualified Company Secretary professional with 8 years of distinguished experience of listed, unlisted companies, in corporate secretarial and legal functions, litigation, secretarial compliances, corporate affairs and corporate governance, legal drafting, commercial,
- Contract Management and allied matters.
- He is adroit in dealing with merchant bankers, auditors, legal counsels, stock exchanges, depositories, RTA and share broking companies.



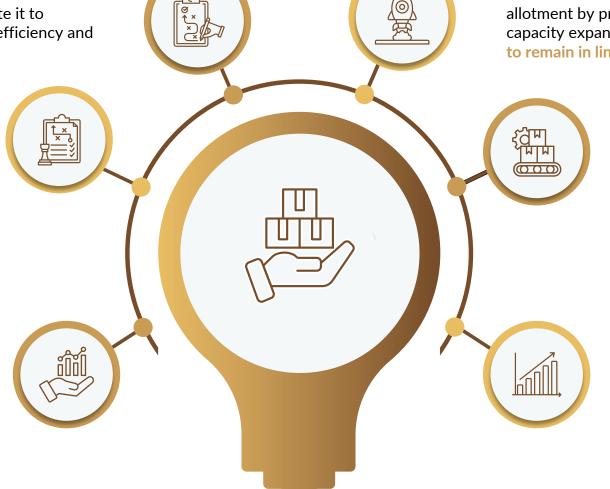
#### **Management Guidance**



JTL is planning to deploy DFT and color coated lines in its plants which will facilitate it to produce various SKUs, increasing efficiency and capacity utilization.

This year, JTL has set a goal to raise its proportion of value-added products to over 40%, as a part of its strategic plan to enhance the business and margins generated out of its product offerings.

EBITDA per tonne for FY25 is expected to grow owing to new products, increasing share of VAP and better capacity utilisation



JTL has raised Rs. 6,750 Mn. via preferential allotment by promoters which will boost planned capacity expansion of the company and aid JTL to remain in line with their mission.

JTL aims to enhance its manufacturing capacity to 1 Million MTPA by the end of FY25.

The company expects sales volume to grow by ~20-25% from FY 24 to FY25 led by greater contribution of value-added products in the sales mix.









Optimization Of Energy Efficiency In Production Processes



Incorporation Of Recycled Materials



Reduce Carbon Emissions



Setting Up Vast
Water Conservation
Units In Every
Facility



Active Waste Management System In Every Plant



## Capital Market Information



| Shareholding pattern as on , 31 <sup>st</sup> December 2024 |              |  |  |  |
|---|--------------|--|--|--|
| Particulars %   | Shareholding |  |  |  |
| Promoter and Promoter Group                                 | 48.91%       |  |  |  |
| Institutions  | 7.22%        |  |  |  |
| Public  | 43.87%       |  |  |  |
| TOTAL   | 100.00%      |  |  |  |

| Market Indicators                                 |                      |  |  |
|---|----------------------|--|--|
| Incorporated                                      | 1991                 |  |  |
| Listed on   | NSE, BSE & MSE       |  |  |
| BSE Script Code / NSE Symbol                      | 534600/ JTLIND       |  |  |
| Issued shares                                     | 39,30,81,630         |  |  |
| Share price (as on 23 <sup>rd</sup> January 2025) | 106.57               |  |  |
| Market Capital (Rs. Mn.)                          | 38,891Mn             |  |  |
| 52 week High/Low                                  | Rs. 138.30/ Rs.83.55 |  |  |

<sup>\*</sup>Source BSE



# **THANK YOU**

For further information contact www.jtl.one



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