

MAHANAGAR TELEPHONE NIGAM LIMITED

(A GOVERNMENT OF INDIA ENTERPRISE)

CIN L32101DL1986GOI023501

Registered and Corporate Office: Mahanagar Doorsanchar Sadan 5th Floor, 9 CGO Complex, Lodhi Road, New Delhi - 110 003. Tel: 011-24319020, Fax: 011-24324243, Website: www.mtnl.net.in

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MTNL/SECTT/SE/2024 July 05, 2024

To
The Listing Department,
Bombay Stock Exchange (BSE)
National Stock Exchange (NSE)

Ref: BSE Scrip Code: 500108/ NSE Symbol: MTNL

SUB: COMPLIANCE OF REGULATION 30 OF SEBI (LODR), 2015- DISCLOSURE OF EVENTS OR INFORMATION — RATING GIVEN TO MTNL BY M/S CARE RATINGS LIMITED AND PRESS RELEASE OF M/S INDIA RATINGS AND RESEARCH PVT LTD - reg

Dear Sir,

In compliance of Regulation 30 of SEBI (LODR), 2015, this is to inform you that M/s CARE Ratings Limited vide its Letter No. CARE/NRO/RL/2024-25/1520 dtd. 03.07.2024 and CARE/NRO/RL/2024-25/1522 dtd. 03.07.2024 respectively has given its Report on Rating on Bonds Issue and Bank Facilities of MTNL including Draft Press Release. Copy of aforesaid Letter and Draft Press release is attached herewith".

Also find attached Press Release dtd 03.07.2024 from M/S India Ratings And Research Pvt Ltd.

Kindly take the same on record.

Thanking You

Yours Faithfully,

RATAN MANI SUMIT
COMPANY SECRETARY



No. CARE/NRO/RL/2024-25/1520

Shri Sultan Ahmed Chief Financial Officer Mahanagar Telephone Nigam Limited Room No. 4520, Mahanagar Doorsanchar Sadan, 4th Floor, 9, CGO Complex, Lodhi Road, New Delhi Delhi 110003



July 03, 2024

Confidential

Dear Sir,

Credit rating for Bond issue

On the basis of recent developments including operational and financial performance of your Company for FY24 (Audited), our Rating Committee has reviewed the following ratings:

Sr. No.	Instrument	Amount (₹ crore)	Rating ¹	Rating Action
1.	Bonds	3,768.97	CARE AAA (CE); Stable [Triple A (Credit Enhancement); Outlook: Stable]	Reaffirmed
2.	Bonds	6,500.00	CARE AAA (CE); Stable [Triple A (Credit Enhancement); Outlook: Stable]	Reaffirmed
3.	Bonds	10,910.00	CARE AAA (CE); Stable [Triple A (Credit Enhancement); Outlook: Stable]	Reaffirmed
4.	Bonds	6,661.00	CARE AAA (CE); Stable [Triple A (Credit Enhancement); Outlook: Stable]	Reaffirmed

Note: All instruments mentioned above are Non-Convertible Bonds in the nature of Debentures.

Unsupported rating

CARE D [Revised from CARE B]

Note: Unsupported rating does not factor in the explicit credit enhancement

- 2. The bonds are repayable as per Annexure-I.
- 3. The above rating is based on the credit enhancement in the form of unconditional and irrevocable guarantee from the Government of India. The guarantee is operating through a trustee-administered structured payment

¹Complete definitions of the ratings assigned are available at www.careedge.in and in other CARE Ratings Ltd.'s publications.



CARE Ratings Limited

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CIN-L67190MH1993PLC071691

mechanism for the timely transfer of required funds for repayment of the principal and interest to the designated account.

- 4. The rationale for the rating will be communicated to you separately. A write-up (press release) on the above rating is proposed to be issued to the press shortly, a draft of which is enclosed for your perusal as **Annexure** 2. We request you to peruse the annexed document and offer your comments if any. We are doing this as a matter of courtesy to our clients and with a view to ensure that no factual inaccuracies have inadvertently crept in. Kindly revert as early as possible.
- 5. CARE Ratings Ltd. reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.
- 6. CARE Ratings Ltd. reserves the right to revise/reaffirm/withdraw the rating assigned as also revise the outlook, as a result of periodic review/surveillance, based on any event or information which in the opinion of CARE Ratings Ltd. warrants such an action. In the event of failure on the part of the entity to furnish such information, material or clarifications as may be required by CARE Ratings Ltd. so as to enable it to carry out continuous monitoring of the rating of the bank facilities, CARE Ratings Ltd. shall carry out the review on the basis of best available information throughout the life time of such bank facilities. In such cases the credit rating symbol shall be accompanied by "ISSUER NOT COOPERATING". CARE Ratings Ltd. shall also be entitled to publicize/disseminate all the afore-mentioned rating actions in any manner considered appropriate by it, without reference to you.
- 7. Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.
- 8. Users of this rating may kindly refer our website www.careedge.in for latest update on the outstanding rating.
- 9. CARE Ratings Ltd. ratings are not recommendations to buy, sell, or hold any securities.

If you need any clarification, you are welcome to approach us in this regard.

Thanking you,

Yours faithfully,



CARE Ratings Limited

Monika. **Analyst** monika@careedge.in

Prasanna Krishnan Lakshmi Kumar Associate Director prasanna.krishnan@careedge.in

Encl.: As above

Disclaimer

The ratings issued by CARE Ratings Limited are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. These ratings do not convey suitability or price for the investor. The agency does not constitute an audit on the rated entity. CARE Ratings Limited has based its ratings/outlooks based on information obtained from reliable and credible sources. CARE Ratings Limited does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE Ratings Limited have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE Ratings Limited or its subsidiaries/associates may also be involved with other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating /outlook assigned by CARE Ratings Limited is, inter-alia, based on the capital deployed by the partners/proprietor and the current financial strength of the firm. The rating/outlook may undergo a change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors. CARE Ratings Limited is not responsible for any errors and states that it has no financial liability whatsoever to the users of CARE Ratings Limited's rating. Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

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Annexure 1 **Details of rated NCDs/Bonds issue**

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (₹ crore)
	INE153A08048	19-11-2014	8.24%	19-11-2024	
Bonds	INE153A08055	19-11-2014	8.28%	19-11-2024	2 760 07
DOITUS	INE153A08063	19-11-2014	8.24%	19-11-2024	3,768.97
	INE153A08071	28-11-2014	8.29%	28-11-2024	
Bonds	INE153A08089	12-10-2020	7.05%	11-10-2030	6 500 00
DOITUS	INE153A08097	21-12-2020	6.85%	20-12-2030	6,500.00
	INE153A08105	15-11-2022	8.00%	15-11-2032	
	INE153A08113	01-12-2022	7.87%	01-12-2032	
Bonds	INE153A08121	10-02-2023	7.78%	10-02-2033	10,910.00
	INE153A08139	24-02-2023	7.80%	24-02-2033	
	INE153A08147	24-03-2023	7.75%	24-03-2033	
	INE153A08154	20-07-2023	7.59%	20-07-2033	
Panda	INE153A08162	24-08-2023	7.61%	24-08-2033	6 661 00
Bonds	INE153A08170	07-11-2023	7.80%	07-11-2033	6,661.00
	INE153A08188	06-03-2024	7.51%	06-03-2034	



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No. CARE/NRO/RL/2024-25/1522

Shri Sultan Ahmed Chief Financial Officer Mahanagar Telephone Nigam Limited Room No. 4520, Mahanagar Doorsanchar Sadan, 4th Floor, 9, CGO Complex, Lodhi Road, New Delhi Delhi 110003



July 03, 2024

Confidential

Dear Sir,

Credit rating for bank facilities

On the basis of recent developments including operational and financial performance of your Company for FY24 (Audited), our Rating Committee has reviewed the following ratings:

Facilities	Amount (₹ crore)	Rating ¹	Rating Action
Long Term Bank Facilities	2,803.81	CARE D (Single D)	Revised from CARE B; Negative (Single B; Outlook: Negative)
Long Term / Short Term Bank Facilities	3,500.00	CARE D / CARE D (Single D / Single D)	Revised from CARE B; Negative / CARE A4 (Single B ; Outlook: Negative / A Four)
Short Term Bank Facilities	5,335.10	CARE D (Single D)	Revised from CARE A4 (A Four)

- 2. Refer **Annexure 1** for details of rated facilities.
- 3. The rationale for the rating will be communicated to you separately. A write-up (press release) on the above rating is proposed to be issued to the press shortly, a draft of which is enclosed for your perusal as Annexure 2. We request you to peruse the annexed document and offer your comments if any. We are doing this as a matter of courtesy

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to our clients and with a view to ensure that no factual inaccuracies have inadvertently crept in. Kindly revert as early as possible.

- 4. CARE Ratings Ltd. reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.
- 5. CARE Ratings Ltd. reserves the right to revise/reaffirm/withdraw the rating assigned as also revise the outlook, as a result of periodic review/surveillance, based on any event or information which in the opinion of CARE Ratings Ltd. warrants such an action. In the event of failure on the part of the entity to furnish such information, material or clarifications as may be required by CARE Ratings Ltd. so as to enable it to carry out continuous monitoring of the rating of the bank facilities, CARE Ratings Ltd. shall carry out the review on the basis of best available information throughout the life time of such bank facilities. In such cases the credit rating symbol shall be accompanied by "ISSUER NOT COOPERATING". CARE Ratings Ltd. shall also be entitled to publicize/disseminate all the afore-mentioned rating actions in any manner considered appropriate by it, without reference to you.
- 6. Our ratings do not take into account the sovereign risk, if any, attached to the foreign currency loans, and the ratings are applicable only to the rupee equivalent of these loans.
- 7. Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.
- 8. Users of this rating may kindly refer our website <u>www.careedge.in</u> for latest update on the outstanding rating.
- 9. CARE Ratings Ltd. ratings are **not** recommendations to sanction, renew, disburse or recall the concerned bank facilities.

If you need any clarification, you are welcome to approach us in this regard.

Thanking you, Yours faithfully,

Monika . Analyst

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Encl.: As above

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Disclaimer

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Annexure 1

Details of Rated Facilities

1. Long Term Facilities

1.A. Term Loans

Sr. No.	Name of Bank / Lender	Rated Amount (Rs. crore)
1.	Union Bank of India	1,198.36
2.	Bank of India	534.68
3.	State Bank of India	314.15
4.	UCO Bank	282.76
5.	Punjab National Bank	254.78
6.	Punjab & Sind Bank	219.08
	Total	2,803.81

Total Long Term Facilities: Rs.2,803.81 crore

2. Short Term Facilities

2.A. Term Loans

Sr. No.	Name of Bank / Lender	Rated Amount (Rs. crore)
1.	IndusInd Bank Ltd.	3.00
	Total	3.00

2.B. Fund Based Limits

Sr. No.	Name of Bank / Lender	Rated Amount (Rs. crore)
1.	Indian Overseas Bank	2,300.00
2.	Union Bank of India	2,250.00
3.	Bank of India	500.00
4.	Punjab National Bank	200.00
5.	ICICI Bank Ltd.	2.00
6.	IndusInd Bank Ltd.	2.00
7.	Bank of Baroda	0.10
	Total	5,254.10

2.C. Non-Fund Based Limits



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Sr. No.	Name of Bank / Lender	Rated Amount (Rs. crore)
1.	ICICI Bank Ltd.	78.00
	Total	78.00

Total Short Term Facilities: Rs.5,335.10 crore

3. Long Term / Short Term Facilities

3.A. Term Loans

Sr. No.	Name of Bank / Lender	Rated Amount (Rs. crore)
1.	Proposed	3,500.00
	Total	3,500.00

Total Long Term / Short Term Facilities: Rs.3,500.00 crore

Total Facilities (1.A+2.A+2.B+2.C+3.A): Rs.11,638.91 crore



CARE Ratings Limited

Annexure-II Draft Press Release

Mahanagar Telephone Nigam Limited

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long Term Bank Facilities	2,803.81	CARE D	Revised from CARE B; Negative
Long Term / Short Term Bank Facilities	3,500.00	CARE D / CARE D	Revised from CARE B; Negative / CARE A4
Short Term Bank Facilities	5,335.10	CARE D	Revised from CARE A4
Bonds [@]	3,768.97	CARE AAA (CE); Stable	Reaffirmed
Bonds [@]	6,500.00	CARE AAA (CE); Stable	Reaffirmed
Bonds [@]	10,910.00	CARE AAA (CE); Stable	Reaffirmed
Bonds [@]	6,661.00	CARE AAA (CE); Stable	Reaffirmed

Details of instruments/facilities in Annexure-1.

Note: All rated instruments are non-convertible bonds in the nature of debentures.

@Backed by credit enhancement in the form of an unconditional and irrevocable guarantee from the Government of India, through the Department of Telecommunications, Ministry of Communications.

Unsupported rating	CARE D [Revised from CARE B (Single B)]

Note: Unsupported rating does not factor in the explicit credit enhancement.

Rationale and key rating drivers for the credit enhanced debt

Reaffirmation of ratings assigned to long term debt instruments [bonds issue] of Mahanagar Telephone Nigam Limited (MTNL) principally relies on the credit enhancement in the form of an unconditional and irrevocable guarantee from the Government of India (GoI), through the Department of Telecommunications (DoT), Ministry of Communications (MoC). The guarantee is operating through a trustee-administered structured payment mechanism, for timely transfer of required funds for repayment of principal and interest to a designated account, ensuring timely debt servicing. As confirmed by the debenture trustee to CARE Ratings Limited (CARE Ratings), the structured payment mechanism has been consistently adhered to and is working as devised. Additionally, senior officials from company and Department of Telecommunications (DoT) authority in their interaction with CARE Ratings have reiterated the continuation of a robust payment mechanism for sovereign-guaranteed debt. Through this mechanism, the GoI ensures timely availability of funds to honour its guaranteed debt obligations, which is viewed as a key rating strength.

Rationale and key rating drivers of MTNL

Revision in ratings assigned to bank facilities of MTNL factors ongoing delays in debt servicing obligations towards bank borrowings due to paucity of funds at the company's end. Additionally, the rating factors slow progress in the revival package plan related to asset monetization, heavy interest burden, high human resource costs amidst a highly competitive industry.

Ratings continue to factor in majority ownership of the GoI (56.25% as on March 31, 2024) and presence of nominee directors appointed by the GoI on the board of MTNL.

Rating sensitivities: Factors likely to lead to rating actions

For credit enhanced debt

Positive factors

Not applicable

Negative factors

¹Complete definition of the ratings assigned are available at www.careedge.in and other CARE Ratings Ltd.'s publications

- Non-adherence to the trustee-administered structured payment mechanism by any of the parties in the transaction.
- Dilution in support philosophy by the GoI towards MTNL.

For standalone ratings

Positive factors

- Sustained improvement in the financial and business performance of the company.
- Track record of timely debt servicing for a continuous period of atleast three months.

Negative factors

Not applicable

Analytical approach:

Credit enhanced ratings: Credit enhancement in the form of an unconditional and irrevocable guarantee from the GoI, through DoT, MoC, operating through a trustee-administered structured payment mechanism for timely transfer of required funds for repayment of principal and interest to a designated account.

Unsupported/Standalone ratings: Standalone.

Outlook for credit enhanced rating: Stable

The outlook for sovereign guaranteed bonds of MTNL is expected to be stable backed by the expectation of consistent support to be extended by GoI and financial flexibility received by its GoI parentage. Operating in a strategically important sector and support mechanisms such as sovereign guarantees shall ensure timely servicing of obligations, providing stability to credit enhanced ratings.

Outlook for standalone rating: Not Applicable

Detailed description of the key rating drivers:

Key strengths

Majority ownership of the GoI

MTNL is one of the two state-owned telecom service providers in India, alongside Bharat Sanchar Nigam Limited [BSNL, rated 'CARE AAA (CE); Stable']. The GoI holds majority stake in MTNL (56.25% as on March 31, 2024), and the balance is held by the public. The company enjoys a 'Navratna Status' that gives greater autonomy to central public sector enterprises (CPSEs) in their investment and capital expenditure (capex) decisions. Such a status also aims at facilitating expansion of its operations, in domestic and global markets.

Sovereign guarantee on debt instruments with a trustee-administered structured payment mechanism

The company's debt instruments are backed by unconditional and irrevocable guarantee for the servicing of the entire issue (principal amount and the accrued interest), throughout the tenure of instruments, from the GoI through the DoT, MoC. A trustee-administered structured payment mechanism is in place to ensure timely payment of interest and principal obligations of bond/NCD issues through a tripartite agreement between MTNL, the trustee, and the GoI, through the DoT, MoC. The trustee will facilitate timely servicing of MTNL's obligations by the DoT, in case MTNL does not have sufficient funds to do so.

Additionally, senior officials from company and Department of Telecommunications (DoT) authority in their interaction with CARE Ratings have reiterated the continuation of a robust payment mechanism for sovereign-guaranteed debt. Through this mechanism, the GoI ensures timely availability of funds to honour its guaranteed debt obligations, which is viewed as a key rating strength. The following is the structured payment mechanism for the bond issue of size ₹3,768.97 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing, regarding due date of payment of interest and/or principal amount, so that necessary arrangements can be made for meeting interest payment or repayment of obligations on the instrument.
(T-10) th day*	The designated trust and retention account is to be funded by the GoI to the tune of interest/principal obligations on bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T-8) th day as above, trustees shall forthwith invoke the GoI guarantee by sending a Notice of Invocation to the GoI.
(T-1) st day*	The last date by which the GoI is to deposit requisite funds in the designated trust and retention account per the Notice of Invocation.

*T being the due date for payment of interest/repayment of principal. In the event that the mentioned day is not a business day, it will be taken to indicate the next business day.

The following is the structured payment mechanism for the bond issue of ₹6,500 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing, regarding due date of payment of interest and/or principal amount, so that necessary arrangements can be made for meeting interest payment/principal repayment obligations on the bond.
(T-10) th day*	The designated trust and retention account is to be funded by MTNL to the tune of interest/principal obligations on bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T-8) th day, trustees shall forthwith invoke the GoI guarantee by sending a Notice of Invocation to the GoI.
(T-3) rd day*	The last date by which the GoI is to deposit requisite funds in the designated trust and retention account per the Notice of Invocation served by trustees.

^{*}T being the due date for payment of interest/repayment of principal. In the event that the mentioned day is not a business day, it will be taken to indicate the next business day.

The following is the structured payment mechanism for the bond issue of ₹10,910 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing, regarding due date for payment of interest amount, so that
(1-30) day	necessary arrangements can be made for meeting interest payment obligations on bonds.
(T-10) th day*	The designated trust and retention account is to be funded by MTNL to tune of interest obligations on
(1-10)* day	bonds.
(T-8) th day*	If designated trust and retention account is not funded to the requisite extent by (T1-8) th day, trustees
(1-6) day	shall forthwith invoke GoI guarantee by sending a Notice of Invocation to the GoI.
(T-3) th day*	The last date by which the GoI shall deposit requisite funds in the designated trust and retention account
(1-3) day	per the Notice of Invocation served by trustees.

^{*}T being the due date for payment of interest/repayment of principal. In the event that the mentioned day is not a business day, it will be taken to indicate the next business day.

The following is the structured payment mechanism for the bond issue of ₹6,661 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing regarding due date for payment of interest amount, so that
(1-30)* uay	necessary arrangements can be made for meeting interest payment obligations on bonds.
(T-10) th day*	The designated trust and retention account is to be funded by MTNL to the tune of interest obligations on
(1-10) day	bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T1-8) th day, trustees
(1-8) ⁴⁴ day	shall forthwith invoke GoI guarantee by sending a Notice of Invocation to the GoI.
(T-3) th day*	The last date by which the GoI shall deposit requisite funds in the designated trust and retention account
	per the Notice of Invocation served by trustees.

^{*}T being the due date for payment of interest/repayment of principal. In the event that the mentioned day is not a business day, it will be taken to indicate the next business day.

Support from GoI, notwithstanding slow progress on asset monetisation

In October 2019, keeping in mind the legacy and the strategic importance of MTNL, the GoI announced revival plan for MTNL and BSNL and continued to support the company's funding requirements through issuance of the LoC. To make the public sector units (PSUs) financially viable, the Union Cabinet approved the second revival plan for BSNL and MTNL (the telcos) amounting to ₹1.64 lakh crore on July 27, 2022. The revival plan is aimed at upgrading services, rolling out 4G services, augmenting the telecom network, and de-stressing balance sheets.

The following schemes are approved by the Union Cabinet for telcos:

- Allotment of spectrum administratively: Telcos will be allotted a spectrum administratively in the 900/1,800 MHz band (renewal of spectrum for 20 years) amounting to ₹44,993 crore through equity infusion. However, there have been delays in the rollout of 4G services due to 4G import restrictions (per the GoI's 'Atmanirbhar' scheme).
- **Financial support for capex:** To meet projected capex for the next four years of deploying Atmanirbhar 4G technology stack, the GoI will fund a capex of ₹22,471 crore. This will be infused through equity into BSNL and includes projected capex requirements of ₹1,851 crore for MTNL as well.

- **Viability gap funding (VGF):** A consideration of ₹13,789 crore for commercially unviable rural wire-line operations done in FY14 to FY20 was provided by the GoI in three tranches in FY23. Proceeds were utilised for prepayment of high-cost debt.
- **Debt structuring:** Sovereign guarantee is to be provided for raising long-term bonds amounting to ₹40,399 crore, which will be utilised for restructuring high-cost debt.
- Financial support for AGR dues: AGR dues amounting to ₹33,404 crore to be settled by conversion into equity.

As BSNL is handling MTNL's operations, fund infusion per revival package has taken place in BSNL, which is managing combined capex for the telcos. The progress on the monetisation of certain identified land assets of MTNL has also been slow, which has since been transferred from the Department of Investment and Public Asset Management (DIPAM) to the Department of Public Enterprise (DPE).

Key weaknesses

Ongoing delays in debt servicing:

There are ongoing delays by MTNL in servicing its debt obligations for the bank loan facilities which are not covered under the guaranteed debt by GoI. The delay is primarily due to paucity of funds on account of insufficient cash generation from operations and delay in timely support from GoI to address the existing poor liquidity position.

Higher-than-industry average human resource cost

MTNL has a large employee base, and staff costs absorb a high percentage of the company's revenue. MTNL's staff cost was about ₹570 crore in FY24 (PY: ₹545 crore), which is around 78% of its revenue from operations in FY24 (around 63% in FY23). Although there has been a significant decrease in employee costs post the successful implementation of VRS, it continues to remain more than 5x the industry average. Overstaffing is a major risk faced by the company and this cost in case of other operators is around 5%-7% of the total operating income (TOI). This is due to legacy issues, which are likely to remain going forward.

Competitive Industry

The outlook of Indian telecom sector is expected to be stable, supported by an increasing rural penetration, growth in broadband subscribers and roll-out of 5G services, which will lead to improvement in average revenue per user (ARPU). The government has also taken major reforms to address structural, process reforms, and liquidity issues of the telecom industry, which will provide requisite cashflows to support growth. In September 2021, the GoI announced major reforms for the telecom sector to address liquidity of telecom service providers (TSPs), encourage investment, and promote healthy competition in the industry. Other structural and procedural reforms announced by the GoI related to no requirement of bank guarantees for spectrum bidding has also improved liquidity position of teleco companies.

Liquidity: Poor

As of June 2024, the liquidity profile remains poor due to almost full utilisation of sanctioned Overdraft limits and insufficient cash flow generation from operations to meet the debt obligations.

Assumptions/Covenants

Not applicable

Environment, social, and governance (ESG) risks

	and gereinance (=co) none					
Environmental	The company has policies in place, complying with prudent governance practices; however, the company's auditors have provided a qualified opinion on its internal financial control, which is of significance for the credit assessment. The company also publishes a Business Responsibility Report					
Social	(BRR) in compliance with SEBI (LODR) Regulation, 2015, Regulation 34 (2). MTNL's wireless services (WS) complies with relevant guidelines regarding electromagnetic radiation from base transceiver station (BTS) towers issued by the DoT, GoI, and the TRAI. The company					
Governance	also carries out energy auditing of its buildings, which resulted in reduction of energy consumption considerably.					

Applicable criteria

Definition of Default
Liquidity Analysis of Non-financial sector entities
Rating Credit Enhanced Debt
Rating Outlook and Rating Watch

Mobile Service Provider
Financial Ratios – Non financial Sector
Infrastructure Sector Ratings
Short Term Instruments

Adequacy of credit enhancement structure

Bonds and NCDs are backed by credit enhancement in the form of an unconditional and irrevocable guarantee from the GoI, through the DoT, MoC.

About the company and industry

Industry classification

Macro-economic indicator	Sector	Industry	Basic industry
Telecommunication	Telecommunication	Telecom - services	Telecom - cellular & fixed line services

MTNL was incorporated by the GoI in 1986 to upgrade the quality of telecom services, expanding telecom network, and introducing new services for India's key metros, Delhi and Mumbai. MTNL was given the 'Navratna' status in 1997 and was listed on the New York Stock Exchange in 2001. MTNL provides a host of telecom services that include fixed telephone service, GSM, Internet, Broadband, ISDN, and leased line services. MTNL has been the first to launch some of the latest telecom technologies such as ADSL2+ and VDSL2 in broadband, IPTV on MPEG4 technology, VOIP and 3G mobile service in the country. MTNL also provides telecommunication services beyond Indian boundaries through its joint ventures (JV) and subsidiaries. MTNL is present in Nepal through its JV, United Telecom Limited (UTL), and in Mauritius through its 100% subsidiary, Mahanagar Telephone Mauritius Limited (MTML). However, after obtaining unified license for all 22 circles in India, MTNL's business operations are being handled by BSNL as its outsourced agency, since September 01, 2021.

Brief Financials (₹ crore)	March 31, 2022 (A)	March 31, 2023 (A)	March 31, 2024* (A)
Total operating income	1,069.97	890.42	728.47
PBILDT	-324.36	-421.21	-529.65
PAT	-2,602.56	-2,910.73	-3302.19
Overall gearing (times)	NM	NM	NM
Interest coverage (times)	NM	NM	NM

A: Audited; UA: Unaudited; NM: Not meaningful; *Abridged financials; Note: 'these are latest available financial results'

Status of non-cooperation with previous CRA:

Not applicable

Any other information:

Not applicable

Rating history for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of various instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook	
	INE153A08048	19-11-2014	8.24%	19-11-2024			
Bonds	INE153A08055	19-11-2014	8.28%	19-11-2024	3,768.97	CARE AAA (CE), Ctable	
DOITUS	INE153A08063	19-11-2014	8.24%	19-11-2024	3,700.97	CARE AAA (CE); Stable	
	INE153A08071	28-11-2014	8.29%	28-11-2024			
Bonds	INE153A08089	12-10-2020	7.05%	11-10-2030	6,500.00	CARE AAA (CE); Stable	
DOITUS	INE153A08097	21-12-2020	6.85%	20-12-2030	0,500.00	CARE AAA (CE); Stable	
	INE153A08105	15-11-2022	8.00%	15-11-2032			
	INE153A08113	01-12-2022	7.87%	01-12-2032			
Bonds	INE153A08121	10-02-2023	7.78%	10-02-2033	10,910.00	CARE AAA (CE); Stable	
	INE153A08139	24-02-2023	7.80%	24-02-2033			
	INE153A08147	24-03-2023	7.75%	24-03-2033			
	INE153A08154	20-07-2023	7.59%	20-07-2033			
Bonds	INE153A08162	24-08-2023	7.61%	24-08-2033	6,661.00	CARE AAA (CE); Stable	
Donus	INE153A08170	07-11-2023	7.80%	07-11-2033	0,001.00	CARE AAA (CE), Stable	
	INE153A08188	06-03-2024	7.51%	06-03-2034			
Fund-based - ST- Bank overdraft		-	-	-	5,254.10	CARE D	
Non-fund-based - ST-BG/LC		-	-	-	78.00	CARE D	
Term loan-Long term		-	-	31-12-2028	2,803.81	CARE D	
Term loan-LT/ST		-	-	Proposed	3,500.00	CARE D / CARE D	
Term loan-Short		-	-	02-07-2023	3.00	CARE D	
term Unsupported							
rating- Unsupported rating (Long term)		-	-	-	0.00	CARE D	

Annexure-2: Rating history for the last three years

		Current Ratings			Rating History			
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Debentures-Non Convertible Debentures	LT	-	-	1)Withdrawn (26-Jun-24) 2)CARE AAA (CE); Stable (18-Jun-24)	1)CARE AAA (CE); Stable (07-Nov- 23) 2)CARE AAA (CE); Stable (18-Jul-23)	1)CARE AAA (CE); Stable (03-Nov- 22) 2)CARE AAA (CE); Stable (28-Oct-22) 3)CARE AAA (CE); Stable (02-Sep-22)	1)CARE AAA (CE); Stable (07-Oct-21)

2	Debentures-Non Convertible Debentures	LT	-	-	1)Withdrawn (26-Jun-24) 2)CARE AAA (CE); Stable	1)CARE AAA (CE); Stable (07-Nov- 23) 2)CARE	1)CARE AAA (CE); Stable (03-Nov- 22) 2)CARE AAA (CE); Stable (28-Oct-22)	1)CARE AAA (CE); Stable (07-Oct-21)
					(18-Jun-24)	AAA (CE); Stable (18-Jul-23)	3)CARE AAA (CE); Stable (02-Sep-22)	
3	Bonds	LT	3768.97	CARE AAA (CE); Stable	1)CARE AAA (CE); Stable (26-Jun-24) 2)CARE AAA (CE); Stable (18-Jun-24)	1)CARE AAA (CE); Stable (07-Nov- 23) 2)CARE AAA (CE); Stable (18-Jul-23)	1)CARE AAA (CE); Stable (03-Nov- 22) 2)CARE AAA (CE); Stable (28-Oct-22) 3)CARE AAA (CE); Stable (02-Sep-22)	1)CARE AAA (CE); Stable (07-Oct-21)
4	Term Loan-Long Term	LT	2803.81	CARE D	1)CARE B; Negative (26-Jun-24) 2)CARE BB-; Negative (18-Jun-24)	1)CARE BB+; Stable (07-Nov- 23) 2)CARE BB+; Stable (18-Jul-23)	1)CARE BB+; Stable (03-Nov- 22) 2)CARE BB+; Stable (28-Oct-22) 3)CARE D (02-Sep-22)	1)CARE AA+ (CE); Stable (07-Oct-21)
5	Term Loan-Short Term	ST	3.00	CARE D	1)CARE A4 (26-Jun-24) 2)CARE A4 (18-Jun-24)	1)CARE A4+ (07-Nov- 23) 2)CARE A4+ (18-Jul-23)	1)CARE A4+ (03-Nov- 22) 2)CARE A4+ (28-Oct-22) 3)CARE D (02-Sep-22)	1)CARE A1+ (CE) (07-Oct-21)
6	Fund-based - ST- Bank Overdraft	ST	5254.10	CARE D	1)CARE A4 (26-Jun-24) 2)CARE A4	1)CARE A4+ (07-Nov- 23)	1)CARE A4+ (03-Nov- 22)	1)CARE A1+ (CE) (07-Oct-21)

					(18-Jun-24)			
					(10-Juli-24)	2)CARE A4+ (18-Jul-23)	2)CARE A4+ (28-Oct-22)	
							3)CARE D (02-Sep-22)	
7	Term Loan-LT/ST	LT/ST	3500.00	CARE D / CARE D	1)CARE B; Negative / CARE A4 (26-Jun-24) 2)CARE BB-; Negative / CARE A4 (18-Jun-24)	1)CARE BB+; Stable / CARE A4+ (07-Nov- 23) 2)CARE BB+; Stable / CARE A4+ (18-Jul-23)	1)CARE BB+; Stable / CARE A4+ (03-Nov- 22) 2)CARE BB+; Stable / CARE A4+ (28-Oct-22) 3)CARE D (02-Sep-22)	1)CARE AA+ (CE); Stable / CARE A1+ (CE) (07-Oct-21)
8	Un Supported Rating-Un Supported Rating (Long Term)	LT	0.00	CARE D	1)CARE B (26-Jun-24) 2)CARE BB- (18-Jun-24)	1)CARE BB+ (07-Nov- 23) 2)CARE BB+ (18-Jul-23)	1)CARE BB+ (03-Nov- 22) 2)CARE BB+ / CARE A4+ (28-Oct-22) 3)CARE D (02-Sep-22)	1)CARE BBB / CARE A3 (07-Oct-21)
9	Bonds	LT	6500.00	CARE AAA (CE); Stable	1)CARE AAA (CE); Stable (26-Jun-24) 2)CARE AAA (CE); Stable (18-Jun-24)	1)CARE AAA (CE); Stable (07-Nov- 23) 2)CARE AAA (CE); Stable (18-Jul-23)	1)CARE AAA (CE); Stable (03-Nov- 22) 2)CARE AAA (CE); Stable (28-Oct-22) 3)CARE AAA (CE); Stable (02-Sep-22)	1)CARE AAA (CE); Stable (07-Oct-21)
10	Non-fund-based - ST-BG/LC	ST	78.00	CARE D	1)CARE A4 (26-Jun-24) 2)CARE A4 (18-Jun-24)	1)CARE A4+ (07-Nov- 23) 2)CARE A4+ (18-Jul-23)	1)CARE A4+ (03-Nov- 22) 2)CARE A4+ (28-Oct-22)	1)CARE A1+ (CE) (07-Oct-21)

							3)CARE D (02-Sep-22)	
11	Bonds	LT	10910.00	CARE AAA (CE); Stable	1)CARE AAA (CE); Stable (26-Jun-24) 2)CARE AAA (CE); Stable (18-Jun-24)	1)CARE AAA (CE); Stable (07-Nov- 23) 2)CARE AAA (CE); Stable (18-Jul-23)	1)CARE AAA (CE); Stable (03-Nov- 22)	-
12	Bonds	LT	6661.00	CARE AAA (CE); Stable	1)CARE AAA (CE); Stable (26-Jun-24) 2)CARE AAA (CE); Stable (18-Jun-24)	1)CARE AAA (CE); Stable (07-Nov- 23) 2)CARE AAA (CE); Stable (18-Jul-23)	-	-

LT: Long term; ST: Short term; LT/ST: Long term/Short term

Annexure-3: Detailed explanation of covenants of the rated instruments/facilities

	Name of the Instrument	Detailed Explanation
A.	Financial covenants	Not available
В.	Non-financial covenants	

- I. The company shall ensure that the debentures continue to be listed on the wholesale debt market segment of the BSE.
- II. The company shall comply with all requirements under the SEBI Monitoring Circulars and the SEBI Due Diligence Circulars, SEBI DLT Monitoring Circular and provide all documents/information as may be required in accordance with the SEBI Monitoring Circulars and the SEBI Due Diligence Circulars.
- III. The GoI would only cover the principal amount and the normal interest.
- IV. The guarantees would not be transferrable to any agency without prior approval of the budget division, Department of Economic Affairs, Ministry of Finance. In case of default, the lending agency shall invoke the guarantee within a time limit not exceeding 60 days of the default. In case the guarantee is not invoked within the stipulated period, the guarantee would cease to exist for that portion of the tranche/loan/liability for which guarantee has not been invoked.
- V. Trustee-monitored payment mechanism to be followed as stated below:

The following is the structured payment mechanism for the bond issue of size ₹3,768.97 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing regarding the due date of the payment of interest and/or principal amount, so that the necessary arrangements can be made for meeting the interest payment or repayment of obligations on the instrument.
(T-10) th day*	The designated trust and retention account is to be funded by the GoI to the tune of the interest/principal obligations on the bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T-8) th day as above, the trustees shall forthwith invoke the GoI guarantee by sending a Notice of Invocation to the GoI.
(T-1) st day*	The last date by which the GoI is to deposit the requisite funds in the designated trust and retention account per the Notice of Invocation.

*T being the due date for payment of interest/repayment of principal. In the event of the mentioned day not being a business day, it will be taken to indicate the next business day.

The following is the structured payment mechanism for the bond issue of ₹6,500 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing regarding the due date of the payment of interest and/or
	principal amount, so that the necessary arrangements can be made for meeting the interest
	payment/principal repayment obligations on the bond.
(T-10) th day*	The designated trust and retention account is to be funded by MTNL to the tune of the interest/principal
	obligations on the bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T-8) th day, the
	trustees shall forthwith invoke the GoI guarantee by sending a Notice of Invocation to the GoI.
(T-3) rd day*	The last date by which the GoI is to deposit the requisite funds in the designated trust and retention
	account per the Notice of Invocation served by the trustees.

^{*}T being the due date for payment of interest/repayment of principal. In the event of mentioned day not being a business day, it will be taken to indicate the next business day.

The following is the structured payment mechanism for the bond issue of ₹10,910 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing regarding the due date for payment of interest amount, so that the necessary arrangements can be made for meeting the interest payment obligations on the bonds.
(T-10) th day*	The designated trust and retention account is to be funded by MTNL to the tune of the interest obligations on the bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T1-8) th day, the trustees shall forthwith invoke the GoI guarantee by sending a Notice of Invocation to the GoI.
(T-3) th day*	The last date by which the GoI shall deposit the requisite funds in the designated trust and retention account per the Notice of Invocation served by the trustees.

^{*}T being the due date for payment of interest/repayment of principal. In the event of mentioned day not being a business day, it will be taken to indicate the next business day.

The following is the structured payment mechanism for the bond issue of ₹6,661 crore (fully subscribed):

Trigger Date	Action Point
(T-30) th day*	Trustees to inform MTNL and the GoI in writing regarding the due date for payment of interest amount, so that the necessary arrangements can be made for meeting the interest payment obligations on the
(1.00) 00)	bonds.
(T-10) th day*	The designated trust and retention account is to be funded by MTNL to the tune of the interest obligations
(1-10) day	on the bonds.
(T-8) th day*	If the designated trust and retention account is not funded to the requisite extent by (T1-8) th day, the
(1-6)* day	trustees shall forthwith invoke the GoI guarantee by sending a Notice of Invocation to the GoI.
(T-3) th day*	The last date by which the GoI shall deposit the requisite funds in the designated trust and retention
(1-3)* day	account per the Notice of Invocation served by the trustees.

^{*}T being the due date for payment of interest/repayment of principal. In the event of the mentioned day not being a business day, it will be taken to indicate the next business day.

Annexure-4: Complexity level of the various instruments rated

Sr. No.	Name of the Instrument	Complexity Level		
1	Bonds	Simple		
2	Fund-based - ST-Bank Overdraft	Simple		
3	Non-fund-based - ST-BG/LC	Simple		
4	Term Loan-Long Term	Simple		
5	Term Loan-LT/ST	Simple		
6	Term Loan-Short Term	Simple		
7	Un Supported Rating-Un Supported Rating (Long Term)	Simple		

Annexure-5: Lender details

To view the lender wise details of bank facilities please click here

Note on the complexity levels of the rated instruments: CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for any clarifications.

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India Ratings Downgrades Mahanagar Telephone Nigam's Unsupported Rating to 'IND D'; Affirms NCDs at 'IND AAA(CE)'/Stable

Jul 03, 2024 | Telecom - Cellular & Fixed line services

India Ratings and Research (Ind-Ra) has taken following rating actions on Mahanagar Telephone Nigam Limited's (MTNL) non-convertible debentures (NCDs):

Details of Instruments

Instrument Type	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of Issue (billion)	Rating assigned along with Outlook/Watch	Rating Action
Non-convertible debentures*	-	-	-	-	INR175.71	IND AAA(CE)/Stable	Affirmed

^{*}Details in annexure

Analytical Approach

The CE rating is assigned based on the presence of a pre-default guarantee from the parent, government of India (GoI), along with a structured payment mechanism monitored by a third-party trustee.

Detailed Rationale of the Rating Action

The CE rating reflects the adherence to the trustee-administered structure payment mechanism by all the parties involved in the transaction.

List of Key Rating Drivers

Strengths

- NCD rating underpinned by Gol guarantee
- Strong linkages with Gol

Weaknesses

None

Detailed Description of Key Rating Drivers

[^]Credit ratings with (CE) suffix indicate that the instruments are supported by an external explicit credit enhancement. Please refer to section DISCLOSURES FOR CE RATING for additional details as per Securities Exchange Board of India's (SEBI) Master Circular dated 6 July 2023.

Adequacy of CE Structure Assessment - NCD Rating Underpinned by Gol Guarantee: The rating continues to reflect the absolute, unconditional, and irrevocable pre-default guarantee extended by the Gol for the timely repayment of principal and interest on the rated NCDs. It is a continuing guarantee and shall remain in force and effect until the full tenure of NCDs. All payments pertaining to the servicing of bonds will be deposited into a designated trust and retention account. The account is operated through the trustee-monitored payment mechanism to ensure servicing of the bond obligations on-or-before the payment due date. A tri-patriate guarantee agreement has been signed between the Department of Telecommunications (DoT, on behalf of the President of India), debenture trustee (Beacon Trusteeship Ltd) and MTNL; wherein the Gol has to obtain all consents, approvals and permissions as are necessary for enforceability of the agreement.

Strong Operational and Legal Linkages with Gol: The Gol directly owns 56.25% of MTNL, and out of MTNL's total debt (including lease liabilities), about 76% at FYE24 (FYE23: about 66%) was secured by pre-default guarantee structure provided by the Gol. Also, the Gol through administrative ministry appoints all the board of directors and key management personnel of MTNL. MTNL was set up by the Gol to provide telecommunication services in Delhi and Mumbai. Over the years, the Gol has been providing various kinds of financial and non-financial support to MTNL, which is factored into the ratings. However, the company continues to be classified as 'incipient sick central public sector enterprise' by the Gol.

Liquidity

Adequate; Supported by Strong Parentage: Ind-Ra believes the liquidity is supported by the trustee-controlled pre-default payment mechanism. As per the tri-patriate guarantee agreement, the liability of bond constitutes a direct and general obligation of the Gol.

The liquidity is supported by the company's issuance of INR109.1 billion bonds in FY23 and INR66.6 billion bonds in FY24. The issuances are a part of the total proposed issuances of INR176 billion as per the revival plan. The repayments of the NCDs are happening on a timely basis, also confirmed by the trustee.

Rating Sensitivities

Positive: Not applicable

Negative: Non-adherence to the trustee-administered structure payment mechanism by any of the parties involved in the transaction will lead to a negative rating action.

Disclosures for CE Rating

1) UNSUPPORTED RATING

Ind-Ra has downgraded the unsupported rating to 'IND D' from 'IND B-'/Stable.

ANALYTICAL APPROACH

To arrive at the ratings, Ind-Ra continues to factor in MTNL's strong legal and operational linkages with MTNL's parent, GoI, which holds a 56.25% stake.

DETAILED RATIONALE OF THE RATING ACTION

The downgrade reflects MTNL's continued weak financial position and liquidity at FYE24 and a delay in the repayment of interest and/or principal payments for some of the bank loans as confirmed by the lenders on 1 July 2024. This came to Ind-Ra's notice through the feedback provided by the bankers.

LIST OF KEY RATING DRIVERS

Weaknesses

Weak financial profile

- Delays in debt servicing
- Intense competition; technological and regulatory risk
- Moderate market positioning

Strengths

Revival plan for MTNL

DETAILED DESCRIPTION OF KEY RATING DRIVERS

Weak Financial Profile: MTNL's total revenue continued to decline to INR8.0 billion in FY24 (FY23: INR9.4 billion; FY22: INR11.5 billion), primarily due to the decrease in the subscriber base. MTNL's debt service coverage ratio remained weak owing to continued operating losses over the past few years (FY24: loss of INR4.9 billion; FY23: loss of INR4.5 billion; FY22: loss of INR3.2 billion). Additionally, the gross debt increased to INR301.4 billion at FYE24 (FYE23: INR283.5 billion). The EBITDA and gross debt numbers are as per Ind-Ra's calculations.

Delays in Debt Servicing: MTNL has recently made delays in servicing interest and/or principal repayments for some of the bank loans as confirmed to the agency by bankers during its banker's verification. This is owing to the tight liquidity at the standalone level in agency's view. Historically also, MTNL had announced that it has defaulted in making interest payments pertaining to one of its term loans which was due on 31 July 2022. This was due to a temporary cash flow mismatch as confirmed by the management and the outstanding interest payment was made on 9 September 2022.

Intense Competition; Technological and Regulatory Risk: The domestic telecom landscape has remained extremely competitive and dynamic. After witnessing a significant erosion over FY17-FY19, industry-wide average revenue per user has shown some recovery from FY20. The incumbents are likely to protect any major subscriber loss by offering attractive tariffs and better services. The industry has seen frequent changes in technologies as well as regulatory policies, which may make some of the investment redundant. Ind-Ra will continue to monitor the regulatory and technological landscape in the Indian telecom industry.

Moderate Market Positioning: MTNL caters to a wide range of customers through its offerings which can be broadly divided into fixed telephone line, enterprise business and mobile business. According to the Telecom Regulatory Authority of India, MTNL has a total wireline subscriber base of 2.2 million in Delhi and Mumbai, with a market share of 22% in Delhi in March 2024 (March 2023: 25%; March 2022: 33%) and 34% in Mumbai (39%). MTNL's wireline subscriber base and market share have been coming down since FY15 due to intense competition from players offering 4G and 5G wireless services. MTNL had a rather small wireless subscriber base of 1.9 million in March 2024 (March 2023: 2.3 million; March 2022: 3.2 million).

Revival Plan for MTNL: In July 2022, the union cabinet approved a revival plan for MTNL to make the company financially viable. A few measures are as follows:

- 1. Raise long-term bonds of INR176 billion backed by a sovereign guarantee for the repayment of the debt
- A committee of secretaries is formed to recommend the way forward for the merger of Bharat Sanchar Nigam Limited (BSNL; NCDs rated at <u>'IND AAA(CE)'/Stable</u>, unsupported rating: 'IND BBB'/Stable) and MTNL. The GoI would provide support of INR16 billion.
- 3. Sanctioning capex of INR225 billion for three years through equity infusions in BSNL, which includes capital expenditure of INR19 billion for MTNL as well.

As against the revival plan, the company has raised NCDs worth INR176 billion over FY23-FY24.

Liquidity

Poor: MTNL's cash flows have not been adequate to support its debt servicing. On a consolidated basis, MTNL had moderate cash levels of INR0.9 billion at FYE24 (FYE23: INR 3.2 billion) and the average utilisation of the fund-based bank lines was around 86% for the 12 months ended March 2024. While the unguaranteed portion of debt reduced to about 24% in FY24 (FY23: about 34%). The agency believes that the liquidity at the standalone level remained weak. While the company has made some delays in serving interest and/or principal on bank loans at end-June 2024, the agency has less visibility on cash flows required by the company to service the debt obligations falling due in the next two-to-three quarters. That said, the guaranteed debt backed by a payment structure mechanism continues to be serviced on time. The agency awaits greater visibility on the likely asset monetisation and/or support from the government to aid its liquidity position in the short to medium terms from the management.

RATING SENSITIVITIES

Negative: Not applicable

Positive: Timely debt servicing for at least three consecutive months could result in a positive rating action.

2) INSTRUMENT COVENANTS

Refer to Annexure #

3) ADEQUACY OF CE STRUCTURE

The CE rating is driven by the absolute, unconditional, and irrevocable pre-default guarantee extended by the Gol for the timely repayment of principal and interest on the rated NCDs for the full tenure. The account is operated through a trustee-monitored payment mechanism to ensure servicing of the bond obligations on-or-before the payment due date. A tri-patriate guarantee agreement has been signed between the DoT (on behalf of the President of India), trustee and MTNL; wherein the Gol has to obtain all consents, approvals and permissions as are necessary for enforceability of the agreement.

ESG Issues

ESG Factors Minimally Relevant to Rating: Internal financial control under the financial transparency has relevance to and large impact on MTNL's credit rating. MTNL's auditors have provided a qualified opinion on its internal financial control.

Except the above, other ESG issues are credit neutral or have only a minimal credit impact on MTNL, due to either their nature or the way in which they are being managed by the entity. For more information on Ind-Ra's ESG Relevance Disclosures, please click here. For answers to frequently asked questions regarding ESG Relevance Disclosures and their impact on ratings, please click here.

About the Company

MTNL was incorporated by the GoI in 1986 with the aim of upgrading the quality of telecom services, expanding the telecom network and introducing new services for India's key metros, Delhi and Mumbai. MTNL's operations span across various telecom services including fixed telephone line, broadband, global system for mobile communication, internet, integrated services digital network and leased line services.

Key Financials Indicators

Particulars*	FY24	FY23
Operating revenue (INR billion)	8.0	9.4
EBITDA (INR billion)	-4.9	-4.5
EBITDA margin (%)	-61.1	-47.7
Interest expense (INR billion)	26.9	23.5
Gross debt (INR billion)	301.4	283.5
Source: Ind-Ra, MTNL		
*EBITDA and gross debt are as per Ind-Ra's calculations		

Status of Non-Cooperation with previous rating agency

Not applicable

Rating History

Instrument Type	Current Rating/Outlook		Historical Rating/Outlook			
	Rating Type	Rated Limits (billion)	Rating	11 July 2023	17 May 2023	1 November 2022
Non-convertible debentures	Long-term	INR175.71	IND AAA(CE)/Stable	IND AAA(CE)/Stable	IND AAA(CE)/Stable	IND AAA(CE)/Stable
Unsupported rating	Long-term	-	IND D	IND B-/Stable	IND B-/Stable	IND B-/Stable

Complexity Level of the Instruments

Instrument Type	Complexity Indicator
Non-convertible debentures	Low

For details on the complexity level of the instruments, please visit https://www.indiaratings.co.in/complexity-indicators.

Annexure

Annexure I: Payment Structure for Bonds

The following payment structure (wherein 'T' is assumed to be the due date for interest and/or principal payments) is envisaged for meeting obligations of the rated bonds.

Interest and/or Principal payment

Trigger Date	Action Point
(T-30)th day	The trustees to inform MTNL and the GoI in writing regarding the due date for payment of interest and/or principal amount so that the necessary arrangements could be made for meeting the interest and/or principal payment obligations on the bonds.
(T-10)th day	The designated trust and retention account is to be funded by MTNL to the tune of the interest and/or principal obligations on the bonds.
(T-8)th day	If the designated trust and retention account is not funded to the requisite extent by (T-8)th day, the trustees shall forthwith invoke the GoI guarantee by sending a notice of invocation to the GoI.
(T-3)th day	Last date by which the GoI shall deposit requisite funds in the designated trust and retention account as per the notice of invocation served by the trustees.

Annexure II: Covenants for Bonds

NA

Annexure III:

Instrument Type	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of Issue (billion)	Rating/Outlook
NCD	INE153A08105	15 November 2022	8.00	15 November 2032	INR61.096	IND AAA(CE)/Stable
NCD	INE153A08113	1 December 2022	7.87	1 December 2032	INR27.579	IND AAA(CE)/Stable
NCD	INE153A08121	10 February 2023	7.78	10 February 2033	INR16.176	IND AAA(CE)/Stable
NCD	INE153A08139	24 February 2023	7.80	24 February 2033	INR3.615	IND AAA(CE)/Stable
NCD	INE153A08147	24 March 2023	7.75	24 March 2033	INR0.634	IND AAA(CE)/Stable
NCD	INE153A08154	20 July 2023	7.59	20 July 2033	INR24.8	IND AAA(CE)/Stable
NCD	INE153A08162	24 August 2023	7.61	24 August 2033	INR10.55	IND AAA(CE)/Stable
NCD	INE153A08170	7 November 2023	7.80	7 November 2033	INR25.7	IND AAA(CE)/Stable
NCD	INE153A08188	6 March 2024	7.51	6 March 2034	INR5.56	IND AAA(CE)/Stable

Treatment and Notching of Hybrids in Nonfinancial Corporates

Parent and Subsidiary Rating Linkage

Evaluating Corporate Governance

Policy for Credit Enhanced (CE) Ratings

Corporate Rating Methodology

The Rating Process

Default Recognition and Post-Default Curing Period

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Ind-Ra currently maintains coverage of corporate issuers, financial institutions (including banks and insurance companies), finance and leasing companies, managed funds, urban local bodies and project finance companies.

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