

То	
The General Manager,	The Manager,
Listing Department,	Listing Department,
BSE Limited,	National Stock Exchange of India Ltd,
1 <sup>st</sup> Floor, New Trading Wing,	Exchange Plaza,
Rotunda Building, P.J. Towers,	Bandra Kurla Complex, Bandra (East),
Dalal Street Fort, Mumbai-400001	Mumbai – 400051
Scrip Code: 519602	Scrip Code: KELLTONTEC

### Dear Sir/Madam,

### Sub: Earning Presentation on Un-Audited Financial Results of the Company for the Quarter ended December 31, 2024.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the Earning Presentation on the Un-Audited Financial Results of the Company for the quarter ended December 31, 2024.

The information is also available on the Company's website at www.kellton.com.

Kindly take the same on record.

Thanking You, Yours faithfully,

For Kellton Tech Solutions Limited

Rahul Jain Company Secretary and Compliance Officer ICSI M. No- ACS62949 Date: February 13, 2025 Place: Hyderabad



# Earnings Presentation & Fact Sheet: Q3 FY 25

## December 2024

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Kellton Tech is a CMMI Level-5 company and ISO 9001:2015 certified technology consulting and services company founded on the belief of 'Infinite Possibilities of Technology', a global leader in Digital Experience Innovations and Technology Solutions.



Digital Transformation - (82.4%)



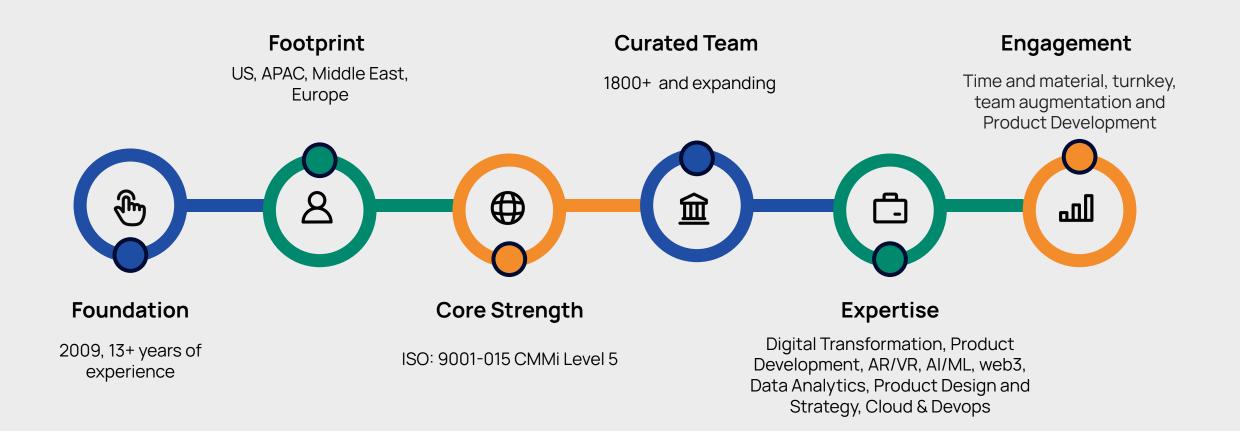
Enterprise Solutions - (13.9%)

With nearly two decades of experience in driving business excellence for over 300+ clients, our core strength lies in scalable engineering that helps prioritize the enablement of change and take the lead in today's digital era.



Other Services - (3.7%)

## **Company Overview**







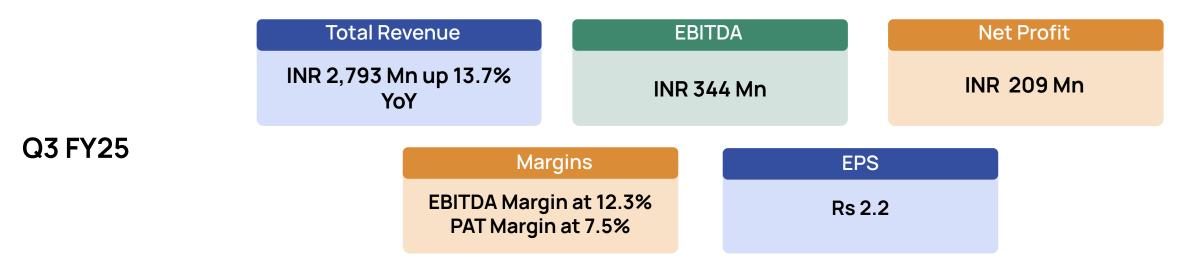


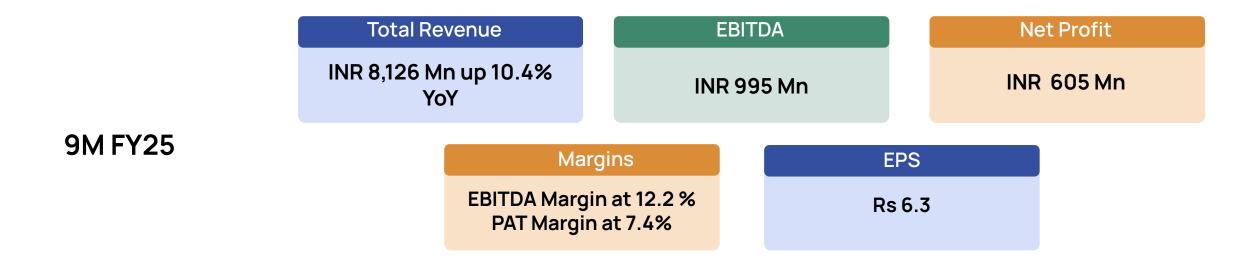


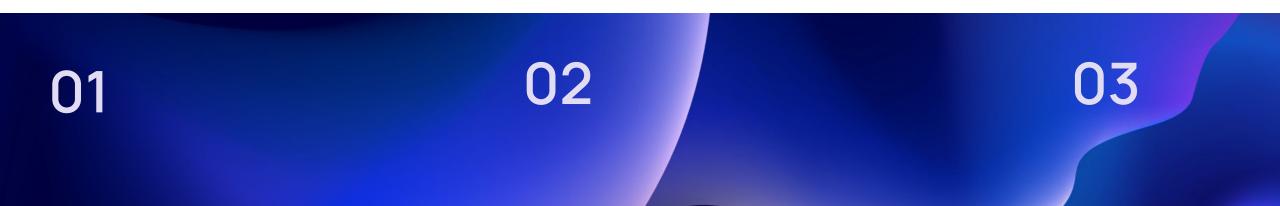












Successfully implemented SAP S/4HANA, driving seamless business integration and operational efficiency across 21 countries for a global leader in providing high-performance computing and Al infrastructure solutions. Kellton has launched an OTT Content Management System for a global platform serving 33M+ users, recognized by MongoDB as a standout use case for revolutionizing efficiency and scalability. Forbes spotlighted Kellton work with a United Nations body, recognizing our role in streamlining financial aid through advanced digital solutions. 01

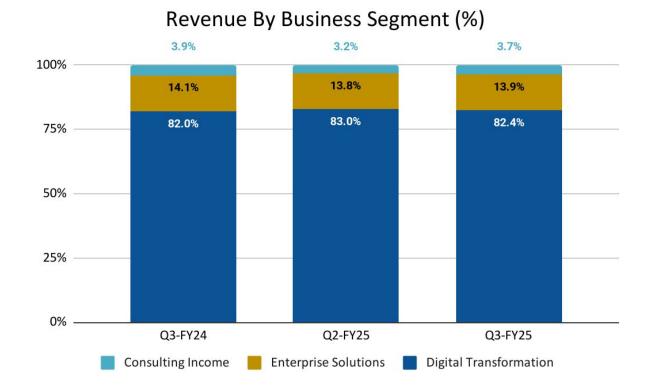
02

Kellton is revolutionizing an advanced intelligence platform for a client, enabling seamless tracking of funding, geospatial insights, and operational workflows. Our cutting-edge enhancements push the boundaries of digital transformation, delivering unmatched efficiency and precision in sustainable landscape management. Kellton engineered an advanced Al-powered solution to revolutionize coal tracking, eliminating manual inefficiencies and ensuring real-time precision. Our cutting-edge automation seamlessly integrates with enterprise systems, optimizing logistics, enhancing quality control, and driving unparalleled operational efficiency in the energy sector.

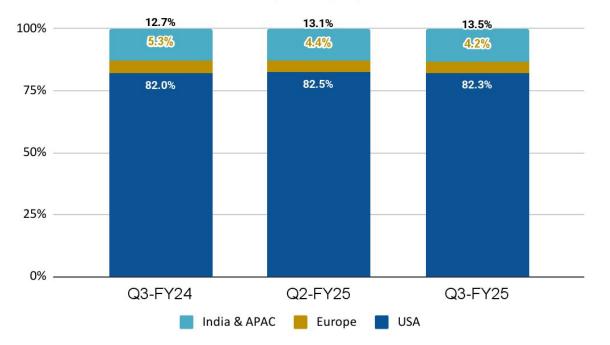
Kellton is redefining digital ecosystems with a cutting-edge FinOps-driven approach, elevating automation, scalability, and operational intelligence. Our expertise enhances platform resilience, refine workflows, and push the boundaries of business transformation.

03

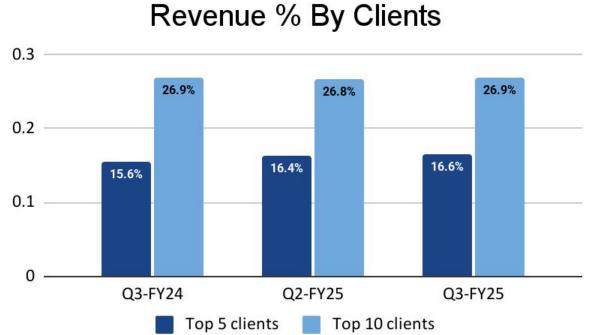
## Q3 FY25: Key Metrics

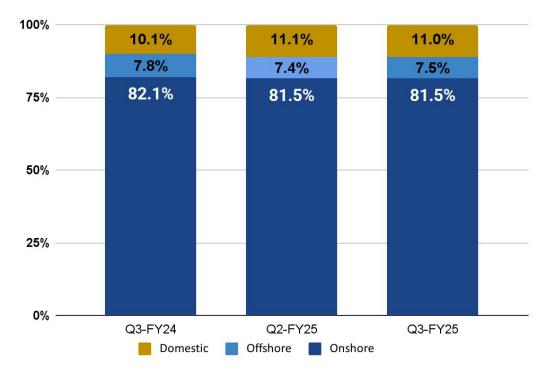


## Revenue By Geography (%)









### **Revenue Mix**

Particulars	Metrics	31-Dec-24	30-Sep-24		31-Dec-23	Y-o-Y	31-Dec-24	31-Dec-23	Y-o-Y
		Q3 FY25	Q2 FY25	Q-o-Q	Q3 FY24		9M FY25	9M FY24	
Revenue	Total Revenue (INR Mn)	2,793	2,709		2,457		8,126	7,364	
	Net Revenue (INR Mn)	2,789	2,707	3.0%	2,454	13.7%	8,115	7,351	10.4%
Profit	EBITDA (INR Mn)	344	327		187		995	736	
	PBT (INR Mn)	251	235		95		719	479	
	PAT (INR Mn)	209	196		81		605	402	
Margin (%)	EBITDA Margin	12.3%	12.1%		7.6%		12.2%	10.0%	
	PBT Margin	9.0%	8.7%		3.9%		8.8%	6.5%	
	PAT Margin	7.5%	7.2%		3.3%		7.4%	5.5%	
EPS	Basic (Rs.)	2.2	2.1		0.8		6.3	4.1	
	Diluted (Rs.)	2.2	2.1		0.8		6.3	4.1	



# **Historical Financial Overview**

## Historical Consolidated Income Statement

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INCOME STATEMENT (INR Mn)	FY 24	FY23
Revenue from operations	9,829	9,173
Other Income	18	22
Total Income	9,847	9,195
Total Expenses	8,785	8,238
EBITDA	1,063	957
EBITDA Margin	10.8%	10.4%
Depreciation	160	145
Finance Cost	184	114
PBT	719	698
Тах	79	125
Profit After Tax	640	573
PAT Margins	6.5%	6.2%
Other Comprehensive Income	1	-41
Total Comprehensive Income (After Tax)	641	532
EPS (INR)	6.6	5.5

\*FY23 Figures are without exceptional items

### Kellton Tech Solutions Limited Disclaimer:

The information contained in this presentation is only current as of its date. All actions and statements made herein or otherwise shall be subject to the applicable laws and regulations as amended from time to time. There is no representation that all information relating to the context has been taken care off in the presentation and neither we undertake any obligation as to the regular updating of the information as a result of new information, future events or otherwise. We will accept no liability whatsoever for any loss arising directly or indirectly from the use of, reliance of any information contained in this presentation or for any omission of the information. The information shall not be distributed or used by any person or entity in any jurisdiction or countries were such distribution or use would be contrary to the applicable laws or Regulations. It is advised that prior to acting upon this presentation independent consultation / advice may be obtained and necessary due diligence, investigation etc may be done at your end. You may also contact us directly for any questions or clarifications at our end. This presentation contain certain statements of future expectations and other forward-looking statements, including those relating to our general business plans and strategy, our future financial condition and growth prospects, and future developments in our industry and our competitive and regulatory environment. In addition to statements which are forward looking by reason of context, the words 'may, will, should, expects, plans, intends, anticipates, believes, estimates, predicts, potential or continue and similar expressions identify forward looking statements including the plans, objectives, expectations, estimates and intentions expressed in forward looking statements due to a number of factors, including without limitation future changes or developments in our business, our competitive environment, telecommunications technology and application, and political, economic, legal and social conditio

For further details, please feel free to contact our Investor Relations Representative:

Mr. Rahul Jain E-mail: rahul.jain1@kellton.com



# Thank you

www.kellton.com ask@kellton.com

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