

Edvenswa Enterprises Limited

CIN: L62099TS1980PLC176617

15/02/2025

To,
Department of Corporate Services,
BSE Limited,
PJ Towers, Dalal Street,
Mumbai-400001.

Scrip Code: 517170

Trading Symbol: EDVENSWA

ISIN: INE125G01014

Dear Sir / Madam,

Sub: Submission of Press Release.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the relevant amendment thereto from time to time, we are hereby enclosing the press release titled "Edvenswa Enterprises Delivers Over 50% Quarterly Growth, Breaks Ground in the Middle East Market."

Kindly take the same on record.

For Edvenswa Enterprises Limited

Hima Bindu Dulipala Company Secretary and Compliance Officer

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Edvenswa Enterprises Delivers Over 50% Quarterly Growth, Breaks Ground in the Middle East Market

Hyderabad, India, February 15, 2025 – Edvenswa Enterprises Limited, Bombay Stock Exchange (BSE)-listed technology solutions provider, continues its strong growth trajectory in Q3 FY 2025, fueled by strategic acquisitions, geographic expansion, and advancements in artificial intelligence.

For the quarter ending December 31, 2024, Edvenswa reported consolidated revenues exceeding ₹38 crore, marking a 51% sequential growth over Q2 FY 2025 and an impressive 85% year-on-year increase from Q3 FY 2024. This strong topline growth was complemented by a 22% rise in PAT compared to the previous quarter, underscoring the company's focus on profitability alongside expansion. Edvenswa continues to drive its momentum through innovation, strategic partnerships, and expansion into new markets, reinforcing its long-term growth strategy.

Key Business Highlights

Successful Integration of Omni Networks Inc., USA

In the previous quarter, Edvenswa completed the acquisition of Omni Networks Inc., USA, a move that has bolstered its global footprint and service capabilities. Omni Networks has continued to add new clients and strategic partnerships, strengthening its value proposition. Additionally, all long-term client contracts have been successfully renewed and extended for the upcoming year, reinforcing Edvenswa's stable revenue pipeline and ensuring continued growth in 2025.

Entry into the Middle East Market

Edvenswa successfully established its operational entity in Saudi Arabia (KSA) as part of its strategic expansion in the Middle East. The company secured its first customer engagement in the region, laying the groundwork for further expansion. The company is actively engaged in discussions with multiple clients across key sectors, including financial services, smart infrastructure, with strong potential for contract closures in the coming quarters.

Renewed and Added Key Client Contracts Worth US\$ 2.7M per annum

Edvenswa successfully renewed and added incremental long-term development and maintenance contracts with key clients across multiple industries, reinforcing its position as a trusted technology partner. Its portfolio includes a leading U.S. uniform services and supply chain provider, a Big Four consulting firm, One of the top three cold storage and 3PL providers in the U.S., a pioneering waste management and sustainability enterprise, an AI-driven healthcare technology firm, and a rapidly growing fintech innovator in payment processing.



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Partnerships & Expansion

As part of its long-term growth strategy, Edvenswa is expanding into high-growth sectors such as cybersecurity and related technologies. The company is forging new strategic partnerships to enhance its capabilities, drive innovation. These collaborations will further strengthen Edvenswa's position as a trusted technology partner across diverse industries.

Advancements in Artificial Intelligence – Bun.AI Framework

Edvenswa continues to expand its Bun.AI (Bundled AI) enterprise framework, extending beyond Life Sciences into financial services, healthcare, and supply chain sectors. The company has also integrated Bun.AI within its internal systems including HR, Finance, Accounting, Pre-Sales, and CRM to refine capabilities through real-world applications.

Pilot programs with key clients are providing valuable feedback, leading to robust AI capabilities. With growing adoption and ongoing refinements, Bun.AI is set for a wider rollout, positioning Edvenswa at the forefront of AI-driven digital transformation.

Leadership Commentary

Uppuluri Sreenivasa Sreekanth, Chairman and Managing Director, expressed confidence in Edvenswa's business trajectory:

"We are pleased to report strong growth in a traditionally lean quarter, driven by robust execution and client retention. Our focus on long-term contracts has resulted in the renewal of all key engagements. Additionally, our investments in business expansion within KSA have started delivering results, and we anticipate further growth in the region. Furthermore, the response to Bun.AI has been encouraging, and we look forward to rolling out to more customers this year."

Outlook

With a strong foundation of strategic acquisitions, global expansion, and continued innovation, Edvenswa remains well-positioned to sustain its growth momentum in 2025. The company will continue to focus on strengthening its AI capabilities, expanding its market reach, and driving digital transformation initiatives for its clients worldwide.

About Edvenswa Enterprises Limited

Edvenswa Enterprises Limited is a BSE-listed technology and digital transformation company specializing in enterprise AI solutions, cloud transformation, and business process modernization. With a presence across North America, the Middle East, and India, Edvenswa partners with clients across various industries, delivering scalable and future-ready technology solutions.

For further information, please contact us at <u>ir@edvenswaenterprises.com</u>