

#### AVADH/SE/2024-25/40

November 12, 2024

The Manager
Listing Department
National Stock Exchange of India Limited
'Exchange Plaza'
C - 1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai 400051

The Manager
Listing Department
BSE Ltd.
1st Floor, New Trading Ring
Rotunda Building
P.J. Towers
Dalal Street, Fort
Mumbai-400 001

SYMBOL - AVADHSUGAR

**STOCK CODE - 540649** 

Dear Sirs/Madam,

Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find enclosed herewith a copy of the Investor Presentation with respect to the Financial Highlights of the quarter ended 30<sup>th</sup> September, 2024 of the Company.

Please take the same on record.

Thanking you,

Yours faithfully, For Avadh Sugar & Energy Limited

DILIP PATODIA
PATODIA
Date: 2024.11.12 18:51:18
+05'30'

Dilip Patodia
Chief Financial Officer

Encl.: as above



## **Avadh Sugar & Energy Ltd**

Reimagining Our Company

Investor Presentation - Q2FY25



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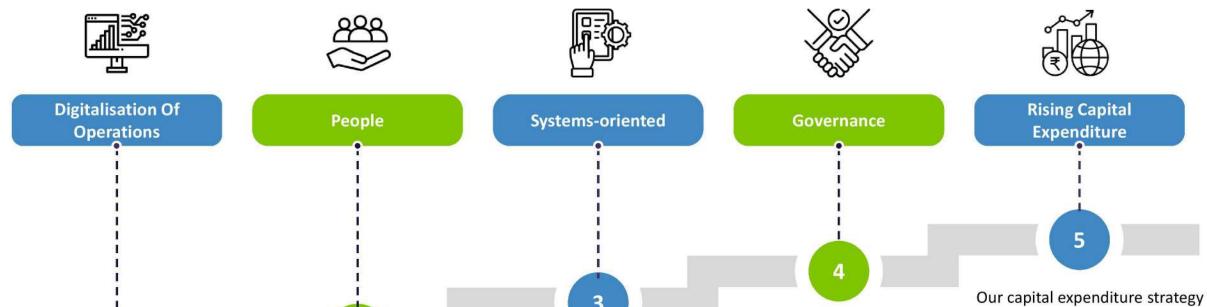




# **Business Updates**

### Transformative Agenda





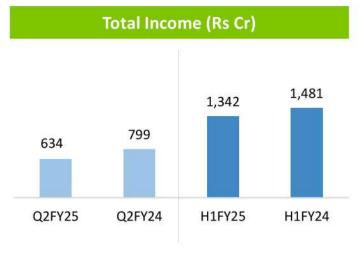
We are committed to transforming both our processes and mindsets to ensure we are future-ready by enhancing efficiency, bolstering security, and fostering stronger morale among our stakeholders Prioritizing the growth and success of both emerging talent and seasoned experts. By blending youthful innovation with seasoned expertise, we foster a culture of accountability, boost productivity, and cultivate leadership at every level.

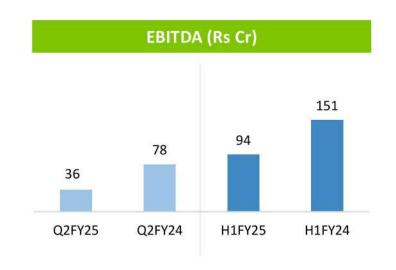
We adopt a systemsoriented, process-driven approach to increase transparency and create an institutionalized "Avadh Way of Doing Things," reducing dependence on individual personalities. We emphasize on governance, aligning business growth with global stakeholder priorities and enhancing its reputation as a responsible corporate citizen, with a strong focus on environmental and safety standards.

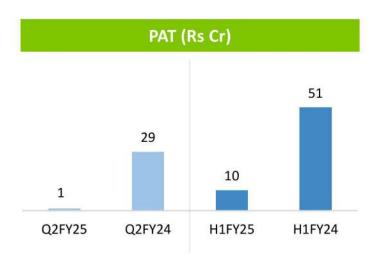
Our capital expenditure strategy is evolving to focus on long-term vision, prioritizing sustained growth and resilience, attracting aligned professionals and stakeholders.

### Financial Snapshot – Q2 & H1FY25









#### Revenue Breakup (Rs Cr)



Profitability in Q2FY25 and H1FY25 was impacted by a lower contribution margin due to higher cane
costs. Additionally, sugar sales volume in Q2 FY25 decreased by 17% due to a lower quota allocated
by the Government of India.

Commentary

- Ethanol sales volume decreased by 33% in H1FY25 and by 40% in Q2FY25, due to a shortage of molasses resulting from a policy decision by the Government restricting the diversion of sugar to Bheavy molasses and sugarcane juice. This led to the temporary closure of the distillery.
- Lower power exports caused due to early closure of the sugar season due to reduced cane crushing.
- The revenue and profitability were impacted due to lower sales of sugar and ethanol, as well as higher production costs.

Power

Rs 7 Cr Q2FY25

Q2FY25

Rs 23 Cr

H1FY25

H1FY25



### Sugar Segment - Q2 & H1FY25 Performance



Particulars	Unit	Q2FY25	Q2FY24	YoY (%)	H1FY25	H1FY24	YoY (%)
Revenue	Rs Cr	541	705	-23%	1176	1308	-10%
PBIT	Rs Cr	7	40	-83%	33	70	-53%

Sugarcane Crushing	Lac Qtls	-	-		30.29	122.14	-75%
Sugar Production	Lac Qtls	-	-	-	3.59	12.75	-72%
Sugar Sales – Domestic	Lac Qtls	13.83	16.56	-16%	28.38	27.06	5%
Sugar Sales – Export	Lac Qtls	-	a <del>.</del>	-	-	2.11	-
Sugar Realisation – Domestic	Rs / Qtls	3790	3702	2%	3816	3663	4%
Sugar Inventory	Lac Qtls	13.20*	8.51	55%	13.20*	8.51	55%

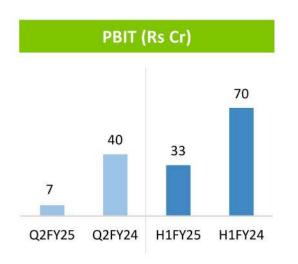
<sup>\*</sup> Sugar Stock Valued at Rs 3466/- per quintals



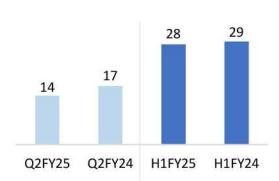
### Sugar Segment - Q2 & H1FY25 Performance

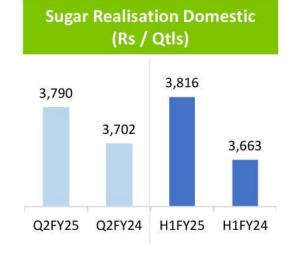




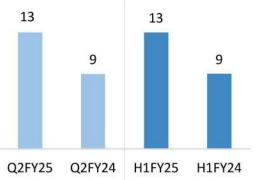


#### Sugar Sales (Lac Qtls)





# Sugar Inventory (Lac Qtls)



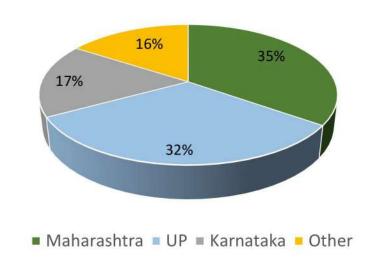
### Sugar Sector – Balance Sheet



#### **Domestic Sugar Balance (As per ISMA)**

Particulars (Lac Tonnes)	2023-24	2024-25 (E)
Opening stock	56	85
Gross Sugar Production	341	333
Diversion for Ethanol	21	40
Net Production	320	293
Consumption	290	290
Exports	1	-
Closing Stock	85	88

#### State-wise Sugar Production 2023-24 (as per ISMA)



#### **Government Decision awaited:**

Implementation of integrated pricing framework to link FRP of Sugarcane with the MSP of Sugar and Ethanol Pricing.

### Distillery Segment - Q2 FY25 & H1 FY25 Performance



Particulars	Unit	Q2FY25	Q2FY24	YoY (%)	H1FY25	H1FY24	YoY (%)
Revenue	Rs Cr	102	169	-40%	231	344	-33%
PBIT	Rs Cr	20	34	-41%	47	71	-34%

Production	Lac Litres	126	266	-53%	297	546	-46%
Sales	Lac Litres	166	278	-40%	376	563	-33%
Average Realisation	Rs / Litres	60.73	60.73	5.	60.73	60.73	<del>-</del>
Closing Stock	Lac Litres	22.36	44.42	-50%	22.36	44.42	-50%



### Distillery Sector - Industry Outlook



#### **Ethanol**

Ethanol blending as on 30<sup>th</sup> September 2024 is at about 13.80%

#### Last 4 year blending details is as under:

No.	Particulars	иом	ESY 20-21	ESY 21-22	ESY 22-23	ESY 23-24
1	Total Requirement by OMCs	Cr. Ltrs.	458	459	600	825
2	Total Qty. Contracted	Cr. Ltrs.	353	457	574	733
3	Total Lifting	Cr. Ltrs.	295	408	506	585*
4	Blending %	%	8.10%	10.02%	12.00%	13.80%

<sup>\*</sup> As on 30/09/2024

Govt. has removed restrictions on ethanol production from Cane Juice and B-Heavy Molasses, enabling the sugar industry to optimize their distillery operations. **Ethanol Supply Situation as of 30**<sup>th</sup> **September 2024.** 

Feed stock	Total Qty. Available (ESY) (Contracted + Allocated)	Supplied Qty.	Supplied %
Sugarcane Juice	70.95	60.74	85.60%
B Heavy Molasses	154.32	136.90	88.70%
C Heavy Molasses	62.51	54.08	86.50%
Sugar Based Feedstock	287.78	251.72	87.50%
Damaged Food Grains	134.90	101.86	75.50%
Surplus FCI Rice	3.70	0.13	3.51%
Maize	306.18	231.49	75.60%
Grain Based Feedstock	444.81	333.48	75.00%
Grand Total	732.59	585.20	79.90%

### Co-Gen Q2 & H1FY25 Performance



Particulars	Unit	Q2FY25	Q2FY24	YoY (%)	H1FY25	H1FY24	YoY (%)
Revenue	Rs Cr	7	11	-36%	23	58	-60%
PBIT	Rs Cr	-5	-7	29%	-7	-9	22%

Generation	Lac Units	81.42	157.54	-48%	293.50	751.39	-61%
Sales to Grid	Lac Units	9.06	6.63	37%	70.58	342.09	-79%
Average Relisation	Rs / Unit	2.61	3.63	-28%	3.19	3.37	-5%



### **Balance Sheet Highlights**



#### 1. Details of Outstanding position:-

Particulars (Rs Cr)	30/09/2024	30/09/2023	31/03/2024
Term Loan	313	438	372
Cash Credit / Short Term Loan / WCDL*	410	222	943
Total Debt	723	660	1315

<sup>\*</sup> Due to higher inventory by 55% and increase in cane prices.

- Long Term Credit Rating "A+/Stable" and Short-Term rating reaffirmed at "A1"
- Higher Bank Borrowings because of increase in carrying stock by Rs. 156 Crore.

#### 2. Growth drivers with on going Capex:-

- Increase in Sugar Cane Crushing Capacity from 10000 to 13000 TCD and improving Energy Efficiency by saving in steam consumption, at Hargaon Unit.
- Increase in Sugar Cane Crushing Capacity from 4800 to 6500 TCD and improving energy efficiency by saving in steam consumption at Rosa Unit along with Refinery.

### Profit & Loss Highlights



Particulars (Rs Cr)	Q2FY25	Q2FY24	YoY (%)	H1FY25	H1FY24	YoY (%)
Total Income	634	799	-21%	1343	1481	-9%
Raw Material Cost	534	645	-17%	1115	1174	-5%
Employee Cost	25	25	0%	48	51	-5%
Other Expenditure	39	51	-23%	86	104	-18%
EBIDTA	36	78	-54%	94	151	-38%
Depreciation	14	13	8%	29	27	8%
PBIT	22	65	-67%	65	125	-48%
Interest	20	20	-3%	50	46	7%
Profit Before Tax	2	44	-96%	15	79	-81%
Тах	1	16	-95%	6	28	-79%
Profit After Tax	1	29	-97%	10	51	-81%
EPS (Rs) (not annualised)	0.41	14.42	-97%	4.75	25.49	-81%

### Cash Flow Highlights



Particulars (Rs Cr)	H1FY25	H1FY24
Cash Generated From Operating Activities	724.86	512.93
Cash Used In Investing Activities	-60.00	-37.06
Cash Used In Financing Activities	-665.16	-476.92
Net Decrease In Cash and Cash Equivalents	-0.30	-1.05
Cash and Cash Equivalents at the beginning of the period	1.25	1.65
Cash and Cash Equivalents at the end of the period	0.95	0.60



# **Company Overview**

### **Company Overview**



**Avadh Sugar & Energy Limited** incorporated in 1932 (Group in Sugar Business over 9 decades), pursuant to the scheme of merger and demerger this company formed in 2015, **Manufacturing Sugar, Ethanol and Power.** 



#### Capacity

31,800

**Crushing Capacity** 

325

**Distillery Capacity** 

74

Co Gen Capacity





#### **Strategic Location**

#### **Uttar Pradesh**

Largest Sugar Producing State in India

2.9 Lac

**Famers Connected** 

6 States

Distribution



#### Patronage of K.K. Birla Group

- Established in 1932 by Late Dr. Krishna Kumar Birla.
- Excellent Corporate Governance
- Highly Experienced Management



#### **Healthy Financials**

Sustainable EBIDT

Credit Rating: A+

### Robust Capacity, Integrated Operations, Located Strategically





	SUGAR (TCD)	DISTILLERY (KLPD)
Hargaon	10000*	200
Seohara	10000	125
Hata	7000	-
Rosa	4800*	-
Total	31800	325

- Hargaon Unit Enhancing Sugar Cane Crushing Capacity from 10,000 to 13,000 TCD and Energy Efficiency by way of steam savings.
- Rosa Unit Enhancing Sugar Cane Crushing Capacity from 4,800 to 6,500 TCD and Energy Efficiency by way of steam savings with refinery.





**2.9 Lac** Famers Connected

**6 States**Distribution

## Contact Us



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