



एमएसटीसी लिमिटेड

(भारत सरकार का उपक्रम)

MSTC LIMITED

(A Govt of India Enterprise)

CIN : L27320WB1964GOI026211

e-assuring
iNDIA

MSTC/CS/SE/601

11th February, 2025

1. The Dy. Manager (Listing)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
(Scrip Code: 542597)

2. The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai 400 051
(Scrip Code: MSTCLTD)

Dear Sir,

Sub: Presentation of Results for quarter and nine months ended 31st December, 2024 with the Investors/ Analyst

In continuation of our Letter no. MSTC/CS/SE/600 dated 10th February, 2025 on the Unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended 31st December, 2024 enclosed please find a copy of presentation in relation to conference call with the investors / Analysts which is scheduled to be held on Tuesday, 11th February, 2025 at 12:00 pm IST, intimation of which has already been communicated to the Stock Exchanges.

This is for your information and records.

Thanking you,

Yours faithfully,

For MSTC Limited



(Ajay Kumar Rai)
Company Secretary & Compliance Officer

www.mstcindia.co.in / www.mstcecommerce.com

पंजीकृत कार्यालय : प्लॉट सं. सीएफ 18/2 मार्ग सं. 175 एक्शन एरिया 1 सी न्यूटाउन कोलकाता 700156 प.ब.

Regd. Office : Plot No. CF18/2, Street No. 175, Action Area 1C, New Town, Kolkata-700156 W.B.

February 11, 2025



Earnings Release

Q3 2024-25

Disclaimer

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Key Highlights

Exceptional Items

- *Management Control of 100% Subsidiary FSNL transferred on 21.01.2025, upon receipt of Rs 320 Crores as sale proceeds. Appreciation of Value of Investment for Rs 304.19 Cr (Rs. 320 Cr sale proceeds minus Rs 15.81 Crore as value of investment) booked as an Exceptional Income.*
- *Provision of Rs.30.55 Crore on account of old arbitration award under execution appearing as exceptional expenditure.*
- *Net off above two is appearing as Exceptional Income of Rs 273.54 Crore.*

Operational Performance (Standalone)

- *During the 9 Month the Company Crossed INR 638.80 bn in terms of value of goods transacted through its e-commerce marketing verticals*

Financial Performance (Standalone)

- *Profit Before Exceptional Item of INR 175.29 crore in 9 Month 2024-25 vis-à-vis INR 216.63 crore in 9 Month 2023-24.*
- *PBT of INR 448.83 crore in 9 Month 2024-25 vis-à-vis INR 216.63 crore in 9 Month 2023-24.*
- *PAT of INR 335.91 crore in 9 Month 2024-25 vis-à-vis INR 152.41 crore in 9 Month 2023-24.*

Financial Performance (Consolidated)

- *Profit Before Exceptional Item of INR 170.94 crore in 9 Month 2024-25 vis-à-vis INR 210.95 crore in 9 Month 2023-24.*
- *PBT of INR 444.48 crore in 9 Month 2024-25 vis-à-vis INR 210.95 crore in 9 Month 2023-24.*
- *PAT of INR 331.56 crore in 9 Month 2024-25 vis-à-vis INR 146.73 crore in 9 Month 2023-24.*

Key Highlights

Business update

Existing Important Projects in MSTC

Auction of minor Mineral / offshore Mineral Blocks:

- MSTC has entered into agreements for auctioning of minor minerals with Governments of UT of Ladakh, Goa, Arunachal Pradesh etc.
- MSTC has started auctioning of Minor Mineral blocks of M Sand in Rajasthan
- Agreement signed with Ministry of Mines for auction of offshore minerals and Tranche 1 of offshore Mineral block auction has been launched.

FM Channel auction:

- Ministry of I & B has selected MSTC to conduct e-auctions for 730 FM channels across 234 cities.

Development of MSTC REALTY Portal:

- MSTC has launched MSTC REALTY Auction Portal on 15.01.2025 which offers an end-to-end solution for property auction.

Auction Platform for BPCL:

- MSTC has signed Selling Agency agreement with BPCL (marketing) for e-auction of their scrap materials.

UDAN Scheme:

- MSTC will invite bids under UDAN scheme version 5.5 has been launched by Ministry of Civil Aviation.

Coal Auction:

- MSTC started e-auctioning of coal on behalf of CIL and its Subsidiaries.

Coal Block Auction:

- First stage bid submission of 11th tranche of coal block auction for commercial mining has been completed.

Auction Platform for Chhattisgarh Forest Department:

- MSTC has developed the e-auction platform for sale of timber from Chhattisgarh Forest Department.

Standalone Financials Highlights – 9M 2024-25

Particulars (INR Crore, unless stated)	9M 2024-25	9M 2023-24	YoY % chg.
Total Revenue	275.47	316.23	-12.89%
<i>Marketing</i>	13.24	16.05	-17.51%
<i>E-commerce</i>	259.24	268.05	-3.29%
<i>Others</i>	2.99	32.13	-90.69%
EBITDA	182.41	221.76	-17.74%
Depreciation	6.94	5.13	35.28%
Interest	0.18	-	-
Profit/(loss) Before Exceptional Items	175.29	216.63	-19.08%
Exceptional Item Income(Expenses)	273.54	-	-
Profit/(loss) Before Tax	448.83	216.63	107.19%
Tax	112.92	64.22	75.83%
Profit After Tax	335.91	152.41	120.40%
EPS (In Rs.)	47.71	21.65	120.37%

Standalone Financials Segment Reporting- 9M 2024-25

Particulars (INR Crore, unless stated)	9M 2024-25	9M 2023-24	YoY % chg.
Total value of goods traded through MSTC eco-system (INR bn)	639.69	1178.23	-45.71%
Total Revenue	275.47	316.23	-12.89%
Revenue – E-commerce	259.24	268.05	-3.29%
<i>E-Auction/E-Sale</i>	193.64	203.43	-4.81%
<i>E-Procurement</i>	4.27	3.41	25.22%
<i>Other Income</i>	61.33	61.20	0.21%
Revenue – Marketing	13.24	16.05	-17.51%
Total Expenses	100.18	99.59	0.59%
Profit/(loss) Before Exceptional Items	175.29	216.63	-19.08%
Profit Before Tax	448.83	216.63	107.19%
Profit After Tax	335.91	152.41	120.40%

Consolidated Financials Highlights – 9M 2024-25

Particulars (INR Crore, unless stated)	9M 2024-25	9M 2023-24	YoY % chg.
Total Revenue	275.47	316.23	-12.89%
<i>Marketing</i>	13.24	16.05	-17.51%
<i>E-commerce</i>	259.24	268.05	-3.29%
<i>Others</i>	2.99	32.13	-90.69%
EBITDA	175.29	216.63	-19.08%
<i>Share of JV</i>	-4.35	-5.68	-23.42%
Profit/(loss) Before Exceptional Items	170.94	210.95	-18.97%
Exceptional Item Income(Expenses)	273.54	-	-
Profit/(loss) Before Tax	444.48	210.95	110.70%
Tax	112.92	64.22	75.86%
Profit After Tax	331.56	146.73	125.95%
EPS (In Rs.)	47.10	20.84	125.95%

Summary P&L Statement


Particulars (INR Crore)5	Standalone			Consolidated		
	9M 2024-25	9M 2023-24	% change	9M 2024-25	9M 2023-24	% change
Revenue from operations	222.10	234.32	-5.22%	222.10	234.32	-5.22%
Other Income	53.37	81.91	-34.84%	53.37	81.91	-34.84%
Total Revenue	275.47	316.23	-12.89%	275.47	316.23	-12.89%
Expenses						
Employee benefit expense	66.87	68.78	-2.78%	66.87	68.78	-2.78%
Finance costs	0.18	-	-	0.18	-	-
Depreciation and amortisation expense	6.94	5.13	35.28%	6.94	5.13	35.28%
Provisions and write-offs	0.00	-	-	0.00	-	-
Other expenses	26.19	25.69	1.95%	26.19	25.69	1.95%
Total Expenses	100.18	99.60	0.58%	100.18	99.60	0.58%
Share of profit/(loss) of Joint Ventures	-	-	-	-4.35	-5.68	-23.42%
Profit/(Loss) Exceptional Item Income(Expenses)	175.29	216.63	-19.08%	170.94	210.95	-18.97%
Exceptional Item Income(Expenses)	273.54	-	-	273.54	-	-
Profit/(loss) Before Tax	448.83	216.63	107.19%	444.48	210.95	110.70%
Tax expense	112.92	64.22	75.83%	112.92	64.22	75.86%
Profit/(Loss) for the period	335.91	152.41	120.40%	331.56	146.73	125.95%

The logo for MSTC Limited, featuring a stylized 'M' icon followed by the text 'MSTC Limited' in a white serif font on a black rectangular background.

MSTC Limited

Thank You

 Subrata Sarkar

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