

February 9, 2025

National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex, Bandra (E),  
Mumbai – 400 051.  
Symbol: RAINBOW

BSE Limited  
Corporate Relationship Department,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400 001.  
Scrip Code: 543524

**Sub: Press Release on Unaudited Financial Results (Standalone and Consolidated) for the quarter and nine months ended December 31, 2024.**

Dear Sir/ Madam,

Please find enclosed herewith the Press Release on the Unaudited Financial Results (Standalone and Consolidated) for the quarter and nine months ended December 31, 2024.

We request you to kindly take the same on record.

Thanking You,

Yours Faithfully,

For **Rainbow Children's Medicare Limited**

**Shreya Mitra**  
**Company Secretary and Compliance Officer**

**Encl.:** As above

**Rainbow Children's Medicare Limited**

**Registered Office:** 8-2-120/103/1, Survey No. 403, Road No. 2, Banjara Hills, Hyderabad, Telangana - 500034.

**Corporate Office:** 8-2-19/1/A, Daulet Arcade, Karvy Lane, Road No. 11, Banjara Hills, Hyderabad, Telangana - 500034.

**Hyderabad:** Banjara Hills - 040-22334455 | Secunderabad - 040-42462200 | Kondapur IP - 040-42462400 | Kondapur OP - 040-42462100  
Hyder Nagar - 040-42462300 | L B Nagar - 040-71111333 | Financial District - 040-69313233 | Himayat Nagar - 040-48873000

**Vijayawada:** Currency Nagar - 0866-6669666 | Governorpet - 0866-6650250

**Chennai:** Guindy - 044-40122444 | Sholinganallur - 044-69659000 | Anna Nagar - 044-69289928

**Bengaluru:** Marathahalli - 080-42412345 | Bannerghatta Road - 080-25512345 | Hebbal - 080-35061555 | Sarjapur - 080-62282999

**Delhi:** Malviya Nagar - 011-66888866 | **Visakhapatnam:** Health City - 0891-3501601 | Siripuram - 0891-3501555



## Rainbow Children's Medicare Limited posts strong operational & financial performance for Q3 FY24-25

**Hyderabad, February 9, 2025:** Rainbow Children's Medicare Limited (RCML), India's leading pediatric multi-specialty and perinatal care hospital chain, is pleased to announce its financial results for the third quarter and first nine months of the financial year FY24-25, ended December 31, 2024.

The company delivered strong operational and financial results during the third quarter of the current fiscal year, continuing the positive momentum established in the second quarter. This performance shows steady growth across all key operational metrics i.e. occupancy rates, outpatient footfalls, inpatient volumes, and delivery volumes across our hospital network including newly launched facilities.

Our ongoing network expansion, enhances our capacity to reach more communities and serve a broader patient base, positioning us for sustained long-term growth.

### Financial Highlights:

(In INR Mn)	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ
			Growth		Growth
Revenue	3,980.8	3,359.6	18.5%	4,174.6	-4.6%
EBITDA	1,343.6	1,180.8	13.8%	1,470.8	-8.7%
EBITDA %	33.8%	35.1%	(140bps)	35.2%	(148bps)
PAT	689.4	625.7	10.2%	790.1	-12.7%
PAT %	17.3%	18.6%	(131bps)	18.9%	(161bps)

9M FY25	9M FY24	YoY
		Growth
11,457.6	9,558.0	19.9%
3,751.6	3,233.4	16.0%
32.7%	33.8%	(109bps)
1,876.7	1,672.2	12.2%
16.4%	17.5%	(112bps)

### Operational Highlights:

KPIs	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ
			Growth		Growth
Capacity Beds	1,935	1,655	17%	1935	0%
Operational Beds	1,523	1,290	18%	1523	0%
Occupancy <sup>1</sup>	53.2%	50.8%	244 bps	59.9%	(666) bps
IP Discharges	25,605	22,888	12%	28,526	-10%
OP Consultation	3,54,249	3,17,146	12%	4,04,593	-12%
Deliveries	4,600	4,127	11%	4,451	3%
ARPOB <sup>2</sup>	53,404	55,768	-4%	49,770	7%
ALOS <sup>3</sup>	2.91	2.63	11%	2.94	-1%

9M FY25	9M FY24	YoY
		Growth
1,935	1,655	17%
1,523	1,290	18%
51.9%	47.7%	414 bps
75,420	65,589	15%
10,69,832	9,32,075	15%
13,128	11,806	11%
52,760	56,510	-7%
2.88	2.58	12%

<sup>1</sup> Occupancy = Occupied bed days / (Weighted operational beds for the period \* no. of days for the period)

<sup>2</sup> ARPOB = Total operating revenue / occupied beds days for the period

<sup>3</sup> ALOS = occupied bed days / total IP discharges

Occupied Bed Days = sum of midnight census for the period

## Key Developments

- Update on Projects :
  - The regional hub hospital in Rajahmundry (~100 beds), is nearing completion and is expected to commence operations by Q1 FY26.
  - The project work at the spoke hospitals in Electronic City (~90 Beds) and Hennur, Bengaluru (~ 60 beds), is progressing well, with both the hospitals expected to commence operations by end of Q2 FY26.
  - Project work has commenced at the regional hub hospital in Coimbatore (~ 130 beds).
  - The company has obtained the building plan approval for the land parcel in Sector 56, Gurugram, NCR while approval for the land parcel at Sector 44 is still awaited. Ground breaking at both sites are anticipated to take place in the near future.
- In the last quarter, Rainbow Children’s Hospital launched a state-of-the-art dedicated Child Development Centre in Banjara Hills, Hyderabad, setting a new standard in pediatric specialty care. This facility serves as a centralized hub, bringing together child development services from across all Rainbow hospitals in Hyderabad, providing integrated and comprehensive care under one roof.
- In the last quarter, Rainbow Children’s Hospital introduced Butterfly Essentials\*, a specialized retail store offering a wide range of products tailored to the unique needs of children and women. We have successfully launched Butterfly stores across 15 hospitals.
- Rainbow Children’s Hospital added a new IVF clinic at the spoke hospital on BG Road, Bengaluru, bringing the total number of IVF clinics across the group to 12, further strengthening the group’s footprint in fertility care.
- A new outpatient clinic has recently opened in the densely populated residential area of Attapur, Hyderabad. This clinic operates in conjunction with the hub hospital at Banjara Hills, Hyderabad, ensuring seamless integration and improved service delivery.
- Rainbow Children’s Hospital continues to maintain a robust balance sheet with cash, cash equivalents, fixed deposits, and mutual fund investments totaling Rs. 6,669 Mn as of December 31, 2024. These funds will support our ongoing capital expenditure, merger and acquisition plans. With our current cash and anticipated internal accruals in coming quarters, we are well-positioned to complete all planned capital expenditures using internal resources and balance IPO funds.
- During the quarter, the company invested Rs. 218.3 Mn in capital expenditures towards expanding and enhancing our services at existing hospitals.
- Rainbow is well-positioned for growth, backed by above clear strategic roadmap, commitment to timely expansion and with strong financials, reinforcing its leadership in the pediatric healthcare sector.

\* Butterfly essentials is operating under Rosewalk Healthcare Private Limited, wholly owned subsidiary of Rainbow Children’s Medicare Limited

**Speaking about the performance for Q3 FY25, Dr. Ramesh Kancharla, Chairman & Managing Director of Rainbow Children's Medicare Limited, said:**

"I'm pleased to share that we had a strong performance this quarter, with significant growth across all our hospitals. Our revenue for Q3 FY25 was Rs. 3,980.8 Mn, a remarkable increase of 18.5% from Rs. 3,359.6 Mn in Q3 FY24. Our EBITDA for the quarter reached Rs. 1,343.6 Mn, showing strong growth of 13.8% compared to Rs. 1,180.8 Mn in Q3 FY24. Our PAT for Q3 FY25 was Rs. 689.4 Mn, an impressive rise of 10.2% from Rs. 625.7 Mn in Q3 FY24.

With a network of over 2,000 beds, including managed facilities, we strike the perfect balance between established and new hospitals. Our focus is on boosting occupancy, optimizing operations, and providing exceptional experiences for our patients. Looking ahead, we're confident in our continued growth and success in the coming quarters."

## About Rainbow Children's Medicare Limited

Rainbow Children's Medicare Limited network comprises of 19 hospitals and 5 clinics in 6 cities, with a total bed capacity of 1,935 beds. Our Pediatric services operating under the brand "Rainbow Children's Hospital" includes newborn and pediatric intensive care, pediatric multi-specialty services, pediatric quaternary care (including organ transplantation); whereas our women care services under "Birthright by Rainbow" offers perinatal care services which includes normal and complex obstetric care, multi-disciplinary fetal care, perinatal genetic and fertility care along with gynecology services.

Rainbow Children's Hospital built on strong fundamentals of a multidisciplinary approach with a full-time consultant led clinical service along with 24/7 commitment in a child centric environment. The company follows a hub-and-spoke operating model where the hub hospital provides comprehensive outpatient, inpatient care, with a focus on tertiary and quaternary services, while the spokes provide 24/7 emergency care, large outpatient services and comprehensive obstetrics, pediatric inpatient and level 3 NICU services. This model is successfully operational at Hyderabad and is gaining traction in Bengaluru. The endeavor is to replicate this approach in Chennai and across the National Capital Region. Subsequently Rainbow intends to expand into tier-2 cities of Southern India.

Rainbow Children's Hospital embraces a unique doctor engagement model, where doctors work exclusively on a full-time, retainer basis. The doctors work in teams and have 24/7 commitment, which is particularly important for children's emergency, neonatal, pediatric intensive care services and to support pediatric retrieval services. The Company also operates the country's largest pediatric DNB training programme in private healthcare, offering post graduate residential DNB and fellowship programme.

*Please visit [www.rainbowhospitals.in](http://www.rainbowhospitals.in) for more information. You may also reach out to:*

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### Safe Harbor

*Certain statements in this document could be forward-looking in nature. Such forward-looking statements remain subject to certain risks and uncertainties like government actions, political or economic developments, technological risks, and certain other factors which cannot be quantified but which could cause actual results to differ materially from those underlined by those forward-looking statements. Rainbow Children's Medicare Ltd. (RCML) will not be in any way responsible for any action taken based on such statements and does not undertake to publicly update these forward-looking statements to reflect subsequent events or circumstances.*