

Ref: STL /SE/ 2024-2025/Investor Presentation/63

Dated: 12th February, 2025

To,
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street
Mumbai – 400 001

To,
Listing Department,
National Stock Exchange of India Limited
C-1, G-Block, Bandra-Kurla Complex
Bandra, (E), Mumbai – 400051

BSE Code: 541163; NSE: SANDHAR

Sub.: Intimation to Stock Exchange - Investor Presentation in connection with Un-Audited (Standalone & Consolidated) Financial Results for the Quarter and Nine Months ended on the 31st December, 2024

Dear Sir/Madam,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with Un-Audited (Standalone & Consolidated) Financial Results for the Quarter and Nine Months ended on the 31st December, 2024.

The above information will also be available on the Company's website www.sandhargroup.com

You are requested to take note of the same.

Thanking you,

For Sandhar Technologies Limited

Yashpal Jain
(Chief Financial Officer & Company Secretary)
(M. No. A13981)

Encl.: As above

Sandhar Technologies Limited

SAFE HARBOUR

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Key Financial Highlights – Standalone – Y-o-Y

For the Quarter – Q3, FY 25

Total Income

- Total Income Increased by **6%** to **Rs. 742 Crs.**

EBITDA

- EBITDA Increased by **9%** to **Rs. 78 Crs.**

EBITDA in %

- EBITDA Margin higher by **30 bps** at **10.60%**

PAT

- PAT increased by **5%** to **Rs. 35 Crs.**



9M FY 25

Total Income

- Total Income Increased by **7%** to **Rs. 2,171 Crs.**

EBITDA

- EBITDA Increased by **15%** to **Rs. 219 Crs.**

EBITDA in %

- EBITDA Margin Higher by **70 bps** at **10.10%**

PAT

- PAT increased by **14%** to **Rs. 97 Crs.**



Key Financial Highlights – Consolidated – Y-o-Y

For the Quarter – Q3, FY 25

Total Income

- Total Income Increased by **9%** to **Rs. 974 Crs.**

EBITDA

- EBITDA Increased by **5%** to **Rs. 96 Crs.**

EBITDA in %

- EBITDA Margin Lower by **40 bps** at **9.80%**

PAT

- PAT increased by **18%** to **Rs. 30 Crs.**



9M FY 25

Total Income

- Total Income Increased by **10%** to **Rs. 2,882 Crs.**

EBITDA

- EBITDA Increased by **16%** to **Rs. 291 Crs.**

EBITDA in %

- EBITDA Margin higher by **50 bps** at **10.10%**

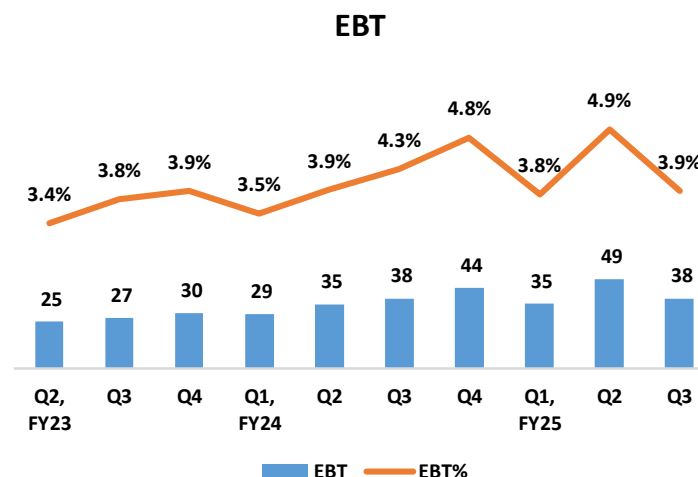
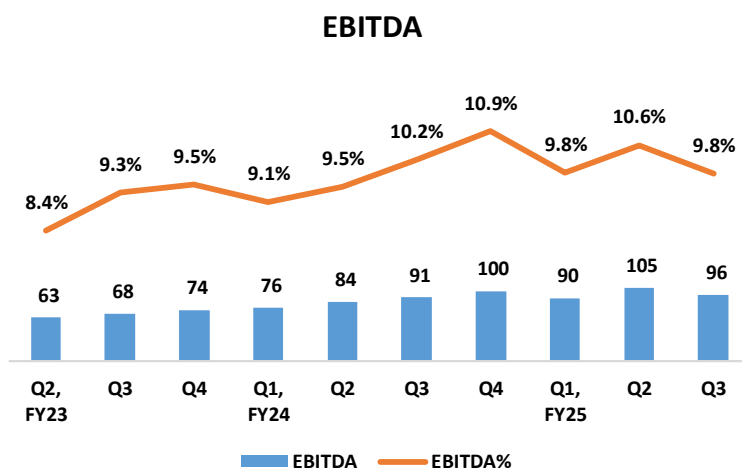
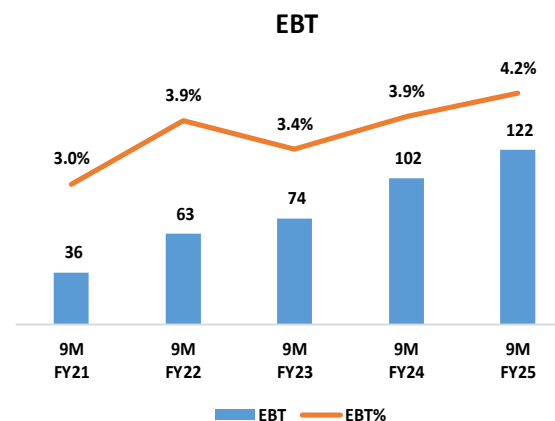
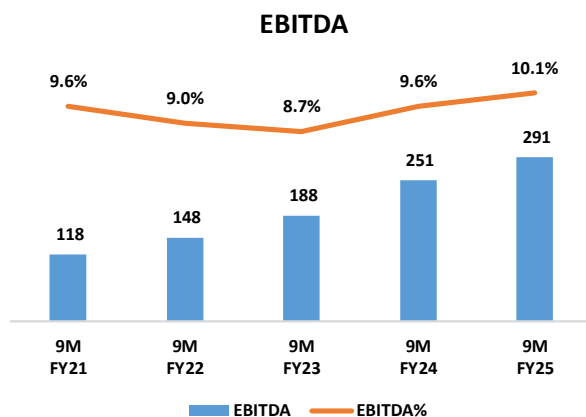
PAT

- PAT increased by **33%** to **Rs. 99 Crs.**



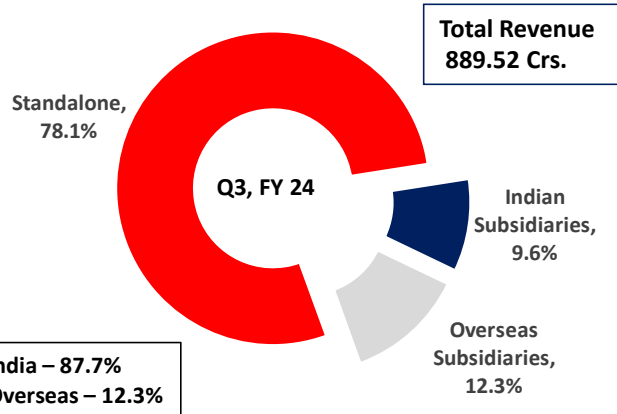
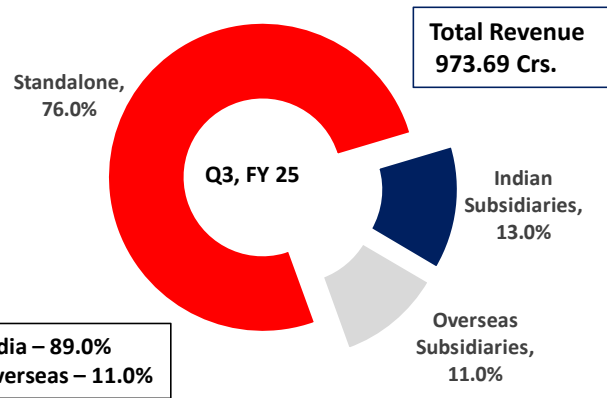
Consolidated Financial Growth

(fig. in ₹ Crs.)

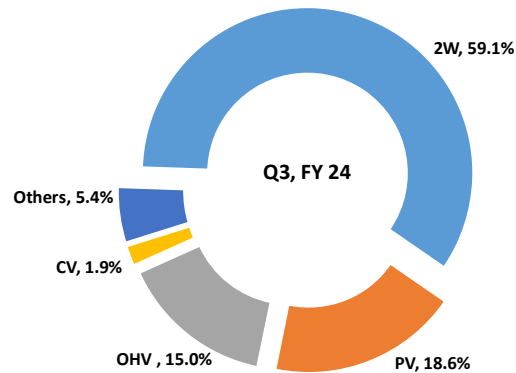
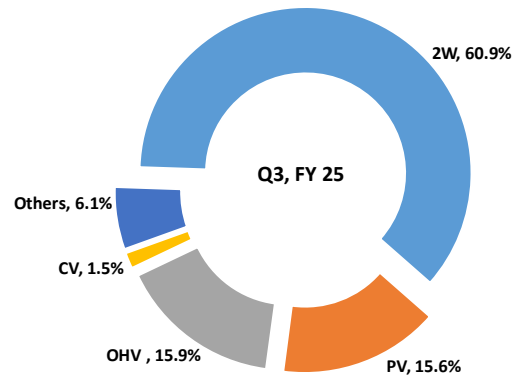


Q3 - FY'25 Revenue Snapshot – Consolidated – Y-o-Y

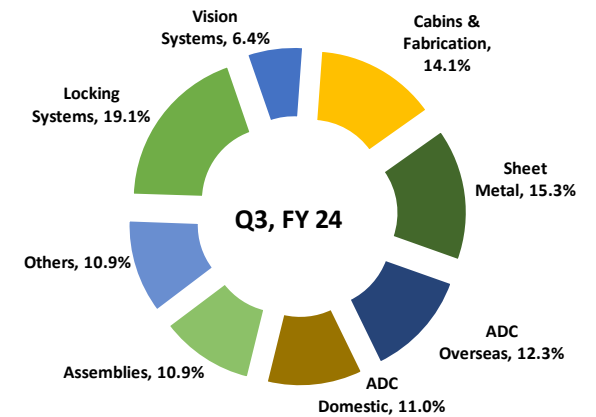
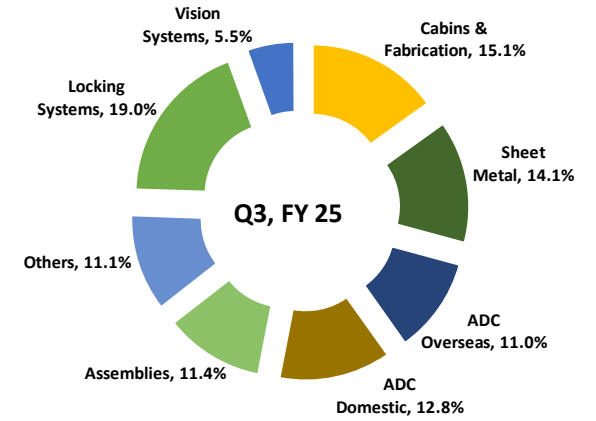
Geographical Breakup



Category Wise

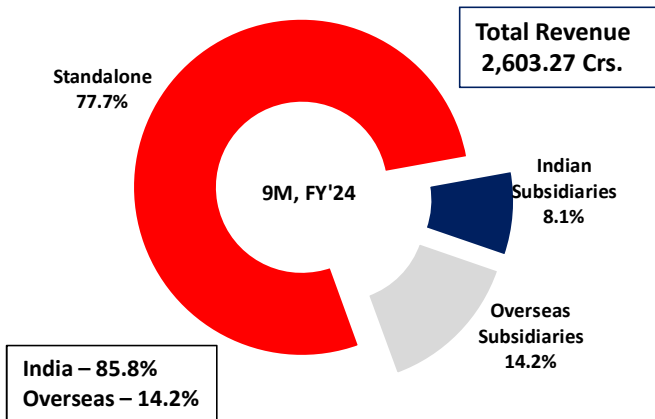
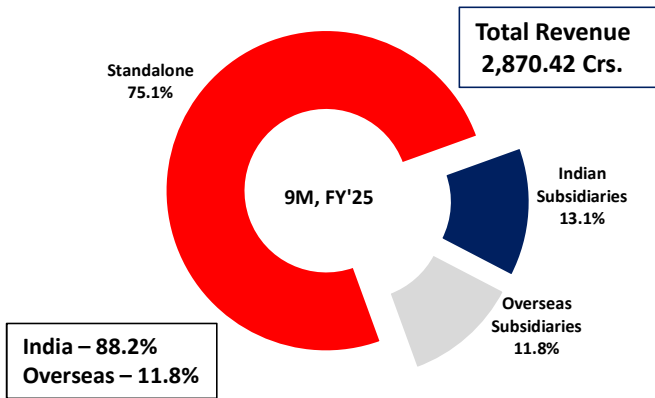


Product Wise

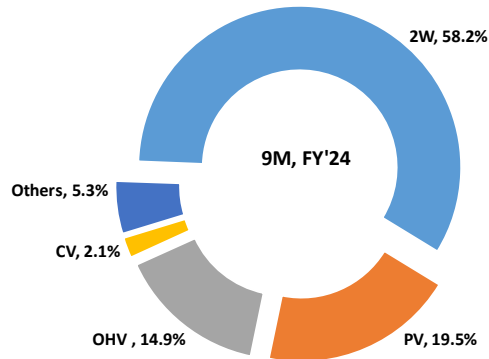
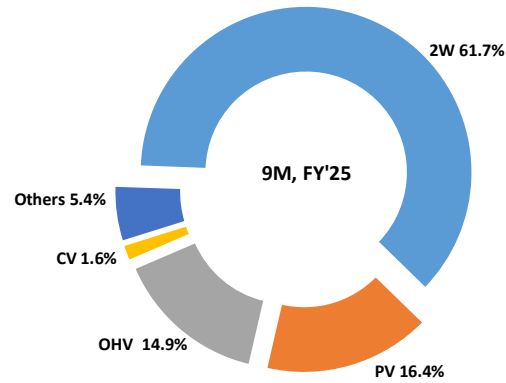


9M - FY'25 Revenue Snapshot – Consolidated – Y-o-Y

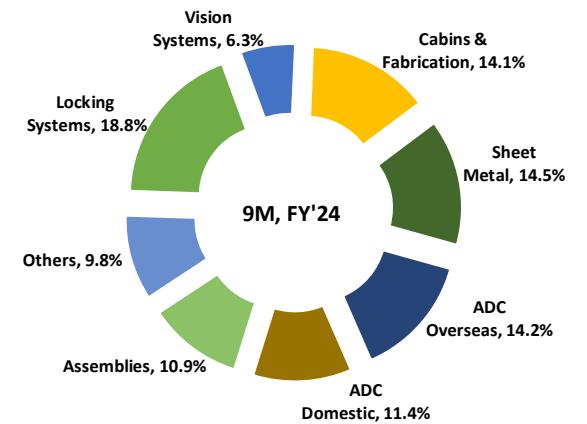
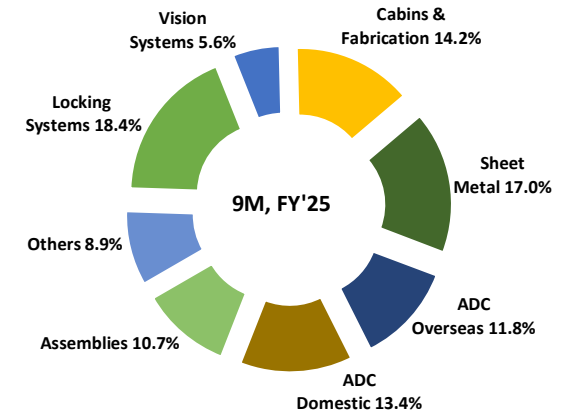
Geographical Breakup



Category Wise



Product Wise



9M-FY 25 Financial Snapshot – Y-o-Y

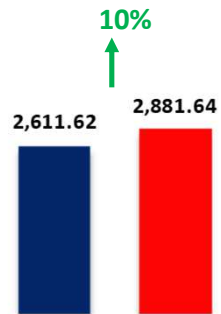
Consolidated

■ 9M FY 24

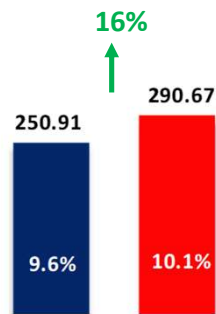
■ 9M FY 25

(fig. in ₹ Crs.) **SANDHAR**
Growth. Motivation. Better Life

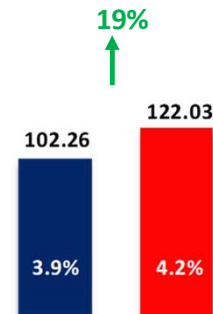
TOTAL INCOME



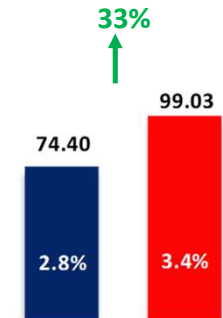
EBITDA



EBT

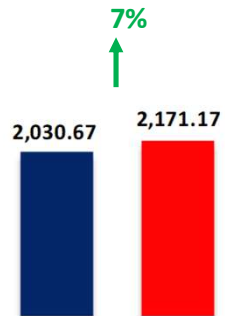


PAT

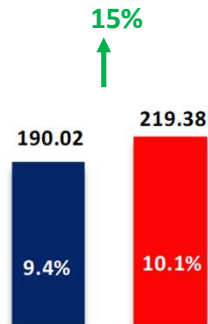


Standalone

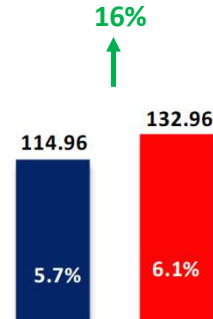
TOTAL INCOME



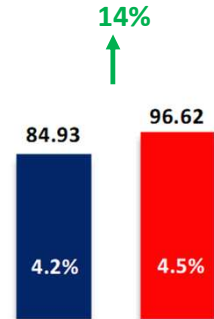
EBITDA



EBT



PAT



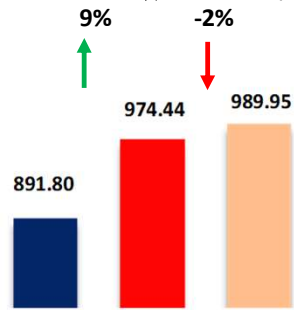
Q3-FY 25 Financial Snapshot

Consolidated

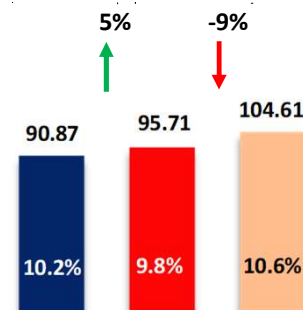
■ Q3 FY 24
 ■ Q3 FY 25
 ■ Q2 FY 25

(fig. in ₹ Crs.) **SANDHAR**
 Growth. Motivation. Better Life

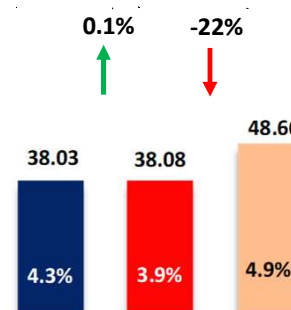
TOTAL INCOME



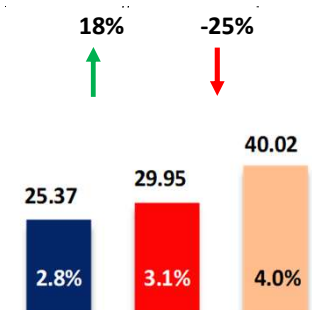
EBITDA



EBT

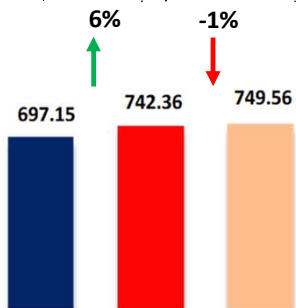


PAT

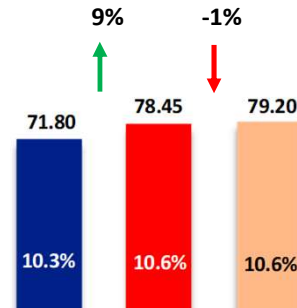


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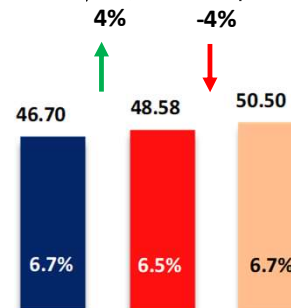
TOTAL INCOME



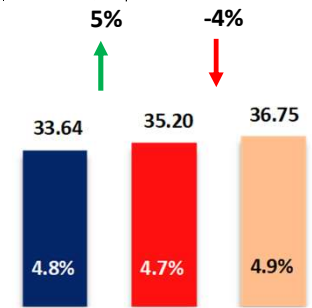
EBITDA



EBT



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Financial Information & Recent Updates



Profit & Loss Statement – Consolidated

(fig. in ₹ Crs)

Particulars	Q3 FY 25	Q3 FY 24	YoY (%)	Q2 FY 25	QoQ (%)	9M FY 25	9M FY 24	Growth Vs LY
Total Income	974.44	891.80	9.27%	989.95	-1.57%	2881.64	2611.62	10.34%
Expenses								
Cost of materials	594.91	545.83	8.99%	606.52	-1.91%	1753.17	1596.76	9.80%
Labour cost	88.51	76.53	15.64%	86.16	2.73%	258.96	223.13	16.06%
Personnel expenses	45.93	42.89	7.08%	46.94	-2.15%	139.99	132.32	5.80%
Other expenses	149.38	135.66	10.11%	145.72	2.52%	438.86	408.50	7.43%
Total expenses	878.73	800.92	9.71%	885.34	-0.75%	2590.97	2360.71	9.75%
EBITDA	95.71	90.87	5.32%	104.61	-8.52%	290.67	250.91	15.84%
EBITDA %	9.82%	10.19%		10.57%		10.09%	9.61%	
Finance costs	12.45	11.79	5.56%	12.25	1.58%	37.45	32.91	13.80%
Interest on lease liabilities	1.46	1.33	9.37%	1.50	-2.62%	4.51	4.24	6.42%
Depreciation	43.72	39.71	10.08%	42.21	3.58%	126.68	111.50	13.61%
Profit before exceptional item, share of loss in joint ventures and tax (EBT)	38.08	38.03	0.13%	48.66	-21.73%	122.03	102.26	19.33%
Exceptional item	-	0.00		-		0.00	0.00	
Profit/(Losses) from JV	3.77	0.63	493.70%	1.40	169.61%	7.02	1.54	354.71%
Profit after exceptional item, share of loss in joint ventures before tax	41.85	38.67	8.23%	50.05	-16.39%	129.04	103.80	24.32%
EBT %	4.29%	4.34%		5.06%		4.48%	3.97%	
Tax Expenses	11.90	13.30		10.03		30.01	29.40	
Net profit	29.95	25.37	18.07%	40.02	-25.17%	99.03	74.40	33.11%
Net Profit %	3.07%	2.84%		4.04%		3.44%	2.85%	
Other comprehensive income	-3.05	1.66	-	2.37		-1.23	2.76	
Total comprehensive income	26.90	27.02	-0.46%	42.39	-36.53%	97.80	77.16	26.75%
Comprehensive Income %	2.76%	3.03%		4.28%		3.39%	2.95%	
Cash Profit	75.59	67.15	12.57%	84.14	-10.17%	231.52	192.05	20.56%
Earnings Per Share (EPS)*	4.97	4.21	18.00%	6.65	-25.21%	16.45	12.36	33.11%
Cash Earning Per Share (CEPS)*	12.56	11.16	12.57%	13.98	-10.17%	38.46	31.91	20.56%

* Not Annualized for the Quarter & Period Ended Dec'24

Profit & Loss Statement – Standalone

(fig. in ₹ Crs)

Particulars	Q3 FY 25	Q3 FY 24	YoY (%)	Q2 FY 25	QoQ (%)	9M FY 25	9M FY 24	Growth Vs LY
Total Income	742.36	697.15	6.48%	749.56	-0.96%	2171.17	2030.67	6.92%
Expenses								
Cost of materials	490.10	467.07	4.93%	498.97	-1.78%	1443.16	1371.98	5.19%
Labour cost	59.08	53.97	9.46%	57.62	2.54%	172.33	157.47	9.44%
Personnel expenses	25.81	24.52	5.24%	26.58	-2.90%	78.90	79.11	-0.28%
Other expenses	88.93	79.79	11.45%	87.20	1.99%	257.40	232.07	10.91%
Total expenses	663.91	625.35	6.17%	670.36	-0.96%	1951.79	1840.64	6.04%
EBITDA	78.45	71.80	9.25%	79.20	-0.95%	219.38	190.02	15.45%
EBITDA %	10.57%	10.30%		10.57%		10.10%	9.36%	
Finance costs	4.61	2.56	80.16%	4.10	12.53%	12.76	7.76	64.28%
Interest on lease liabilities	0.60	0.38	58.39%	0.64	-5.43%	1.91	1.31	46.57%
Depreciation	24.65	22.16	11.23%	23.97	2.86%	71.76	65.99	8.74%
Profit before exceptional item and tax	48.58	46.70	4.03%	50.50	-3.80%	132.96	114.96	15.65%
Exceptional item	-	0.00		-		-	-	
Profit after exceptional item and before tax (EBT)	48.58	46.70	4.03%	50.50	-3.80%	132.96	114.96	15.65%
EBT %	6.54%	6.70%		6.74%		6.12%	5.66%	
Tax Expenses	13.38	13.06		13.75		36.34	30.03	
Net profit	35.20	33.64	4.64%	36.75	-4.22%	96.62	84.93	13.76%
Net Profit %	4.74%	4.83%		4.90%		4.45%	4.18%	
Other comprehensive income	-0.17	-0.01	-	-0.66	-	-1.01	0.31	
Total comprehensive income	35.03	33.63	4.17%	36.09	-2.94%	95.61	85.24	12.17%
Comprehensive Income %	4.72%	4.82%		4.82%		4.40%	4.20%	
Cash Profit	59.85	55.80	7.26%	60.72	-1.42%	168.38	150.92	
Earnings Per Share (EPS)*	5.85	5.59	4.65%	6.10	-4.10%	16.05	14.11	13.75%
Cash Earning Per Share (CEPS)*	9.94	9.27	7.26%	10.09	-1.42%	27.97	25.07	11.57%

* Not Annualized for the Quarter & Period Ended Dec'24

Overview

Education

At Sandhar, we believe that education is the cornerstone of societal advancement. We are committed to SDG Goal 4 in ensuring inclusive and equitable quality education. Our focus is on extending Remedial Education, Pedagogy, augmented infrastructure for children from under served communities, promoting life-long learning & employability.

Environmental Sustainability

Sustainability is at the heart of our operations. Sandhar is dedicated to implementing eco-friendly practices across all our activities. We actively engage in conservation initiatives and invest in renewable energy sources to minimize our environmental footprint. Our goal is to create a sustainable future for generations to come.

Community Development

We are committed to SDG Goal 11. We enable people to collectively identify, prioritize and plan to solve their problems through participation, transparency, barrier removal, accountability, local power, and enhanced capacity that ultimately leads to reduce poverty, promote gender equality, and empower communities to develop sustainably.

Healthcare

Sandhar supports medical camps, health screenings, and outreach programs that provide primary and preventive healthcare services to underserved communities. We are committed to SDG 3 in ensuring health & well-being for all and SDG 6 in ensuring availability & sustainable management of water and sanitation.

Skilling

With only 2.3 % of the workforce in India having undergone formal skill training, Sandhar curates Structured Intervention to Create employable skills, Uplift Unorganized Workforce to facilitate equitable economic progress.

Discretionary

Certain allocation each year is earmarked to revolving priorities under Schedule VII of CSR Act as per the discretion of the CSR Board

CORPORATE SOCIAL RESPONSIBILITY

Elements	Program	Implementing Agency
Health Care	Sandhar Healthcare Centre -Village Begumpur Khatola, Gurugram	Sandhar Foundation
Education	Sandhar ke Beti Sandhar Centre of Learning - Devli Sangam Vihar	Spring Dales ducation Society Khushi NGO
Skilling & Vocational Training	Swabhimaan	Spring Dales Education Society
Senior Care	Adopt a Gran	Spring Dales Education Society
Environment- Go Green	Peenya Industrial Park, Bangalore	Self Implemented
Hunger & Malnutrition	Poshan	Mannat Kitchen
Protection of National Heritage Art & Culture	Art & Culture	Foundation for Indian Contemporary Art





Sandhar's EV Readiness and Product Profile

Unlocking E - Mobility:
Electric Vehicles, Charging
Infrastructure, and Sustainable
Transportation Solutions



EV Readiness

Design & Manufacture of **Motor Controller, Battery Charger and DC-DC Converter** for Electric Vehicle OEMs across India.

Date of Incorporation : Jan' 2022
 Project Started : April' 2023
 First Commercial Sale done : July' 2024

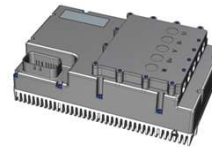
Technology Partners
 Dynolt Technologies : Battery Charger
 Amberroot Systems : Motor Controller

<u>Part Name</u>	<u>SOP</u>
Battery Charger 750w)	9 th Aug'24
Pilot Lot MCU (2kW)	20 th Dec'24
Pilot Lot MCU (250w)	25 th Feb'25
Pilot Lot MCU (6kW)	Sep'25
Pilot Lot DC-DC (15Amp)	Sep'25

◆ Customers



◆ Parts Developed



MCU – Motor Controller



DC-DC Converter



◆ Future Products



3 in 1 Motor Controller
(MCU+ OBC + PDU)



Battery Charger with
DC-DC Converter + PDU



Isolated
DC-DC Converter (15Amp)

THANK YOU

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Investor.relations@sandhar.in (For Institutional investors)