

LTIM/SE/STAT/2024-25/111

January 16, 2025

**National Stock Exchange of India Limited,**  
Exchange Plaza, Bandra-Kurla Complex,  
Bandra (E),  
MUMBAI - 400 051

**The BSE Limited,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI - 400 001

**NSE Symbol:** LTIM

**BSE Scrip Code:** 540005

Dear Sir(s)/Madam,

**Subject: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing a copy of Investor Presentation for performance of Q3FY-25 which will also be available on the Company's website viz. <https://www.ltimindtree.com/investors/>

Please take the same on your records.

Thanking you,

Yours faithfully,  
**For LTIMindtree Limited**

**Angna Arora**  
**Company Secretary and Compliance Officer**

Encl.: As above

LTIMindtree Limited

Corporate Office: L&T Technology Centre, Tower 1, Gate No. 5, Saki Vihar Road, Powai, Mumbai - 400072, India  
T: + 22 6776 6776 F: + 22 4313 0997

Registered Office: L&T House, Ballard Estate, Mumbai - 400 001, INDIA  
[www.ltimindtree.com](http://www.ltimindtree.com) | Email: [info@ltimindtree.com](mailto:info@ltimindtree.com) | CIN: L72900MH1996PLC104693

LTIMindtree Limited is a subsidiary of Larsen & Toubro Limited



# LTIMindtree Investor Presentation

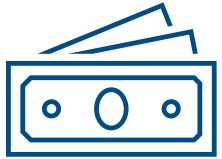
January 16, 2025

# SAFE HARBOR

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Certain statements in this release concerning the future prospects are forward-looking statements. These statements, by their nature, involve risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. The Company assumes no obligation to revise or update any forward-looking statements that may be made from time to time by or on behalf of the Company.

# Introducing LTIMindtree



REVENUE

**~\$4.4B**

*Last twelve months*



EMPLOYEES

**86,000+**

*Highly talented &  
entrepreneurial professionals*



CLIENTS

**700+**

*Leading global enterprises*



PRESENCE

**40+**

*Countries across 5 continents*

Full Stack digital powerhouse,  
getting to the future, faster. **Together.**



# Culture

Built with purpose, **our beliefs and values fuel our client-centric culture.**

## PURPOSE

Solve to unleash possibilities



## VISION

Enabling businesses and communities to flourish in a hyperconnected world



# Core Values



Be driven by purpose



Act with compassion



Be future-ready



Deliver impact



# Q3 FY25 Financials

## REVENUE (USD Mn)

▲ 1.1% Q-o-Q

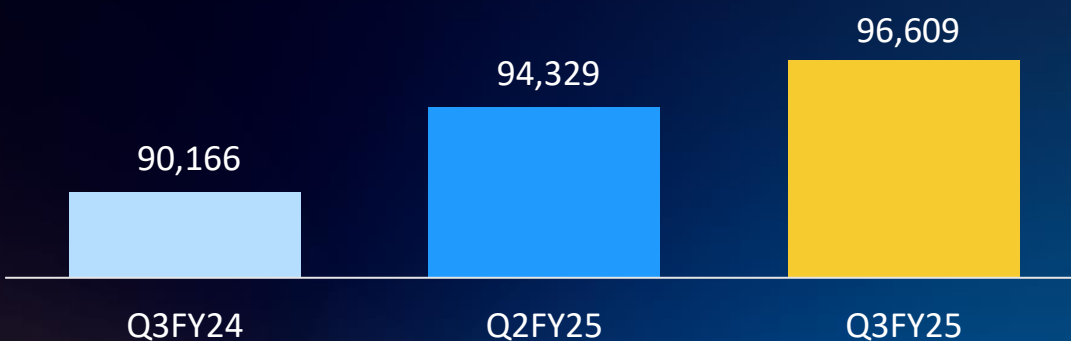
▲ 5.1% Y-o-Y



## REVENUE (INR Mn)

▲ 2.4% Q-o-Q

▲ 7.1% Y-o-Y



## EBIT (INR Mn) / Margin (%)

▼ 8.9% Q-o-Q

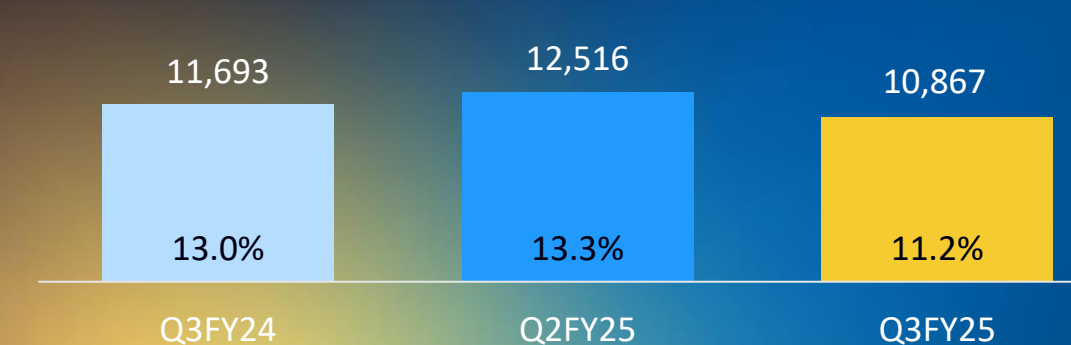
▼ 4.1% Y-o-Y



## PAT (INR Mn) / Margin (%)

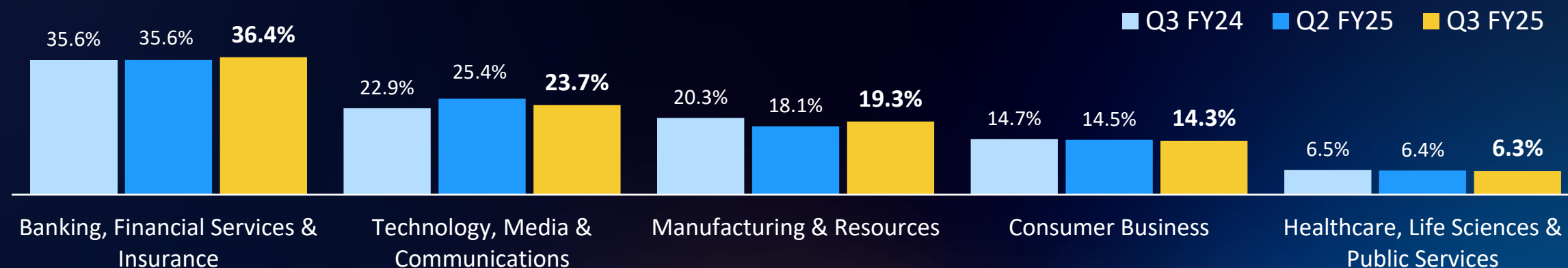
▼ 13.2% Q-o-Q

▼ 7.1% Y-o-Y

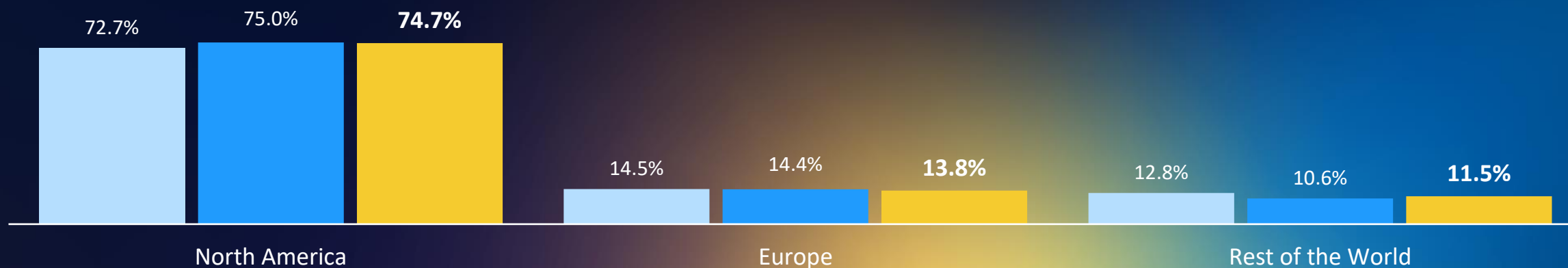


# Resilient Portfolio

## REVENUE BY INDUSTRY (%)



## REVENUE BY GEOGRAPHY (%)



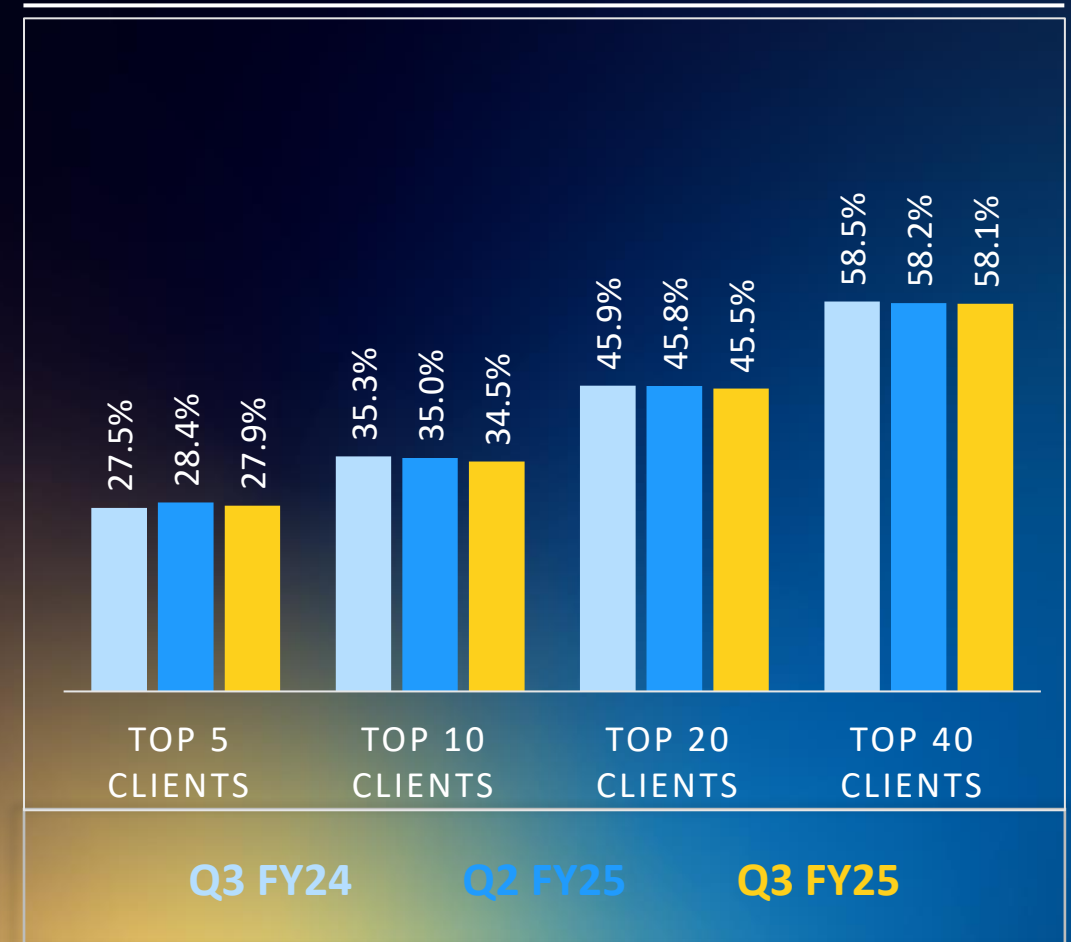


# Client Composition

## CLIENT METRICS

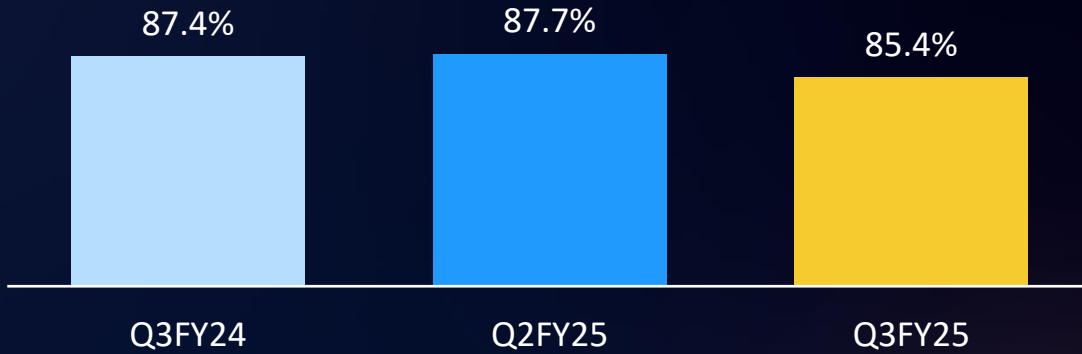


## CLIENT CONTRIBUTION TO REVENUE (%)

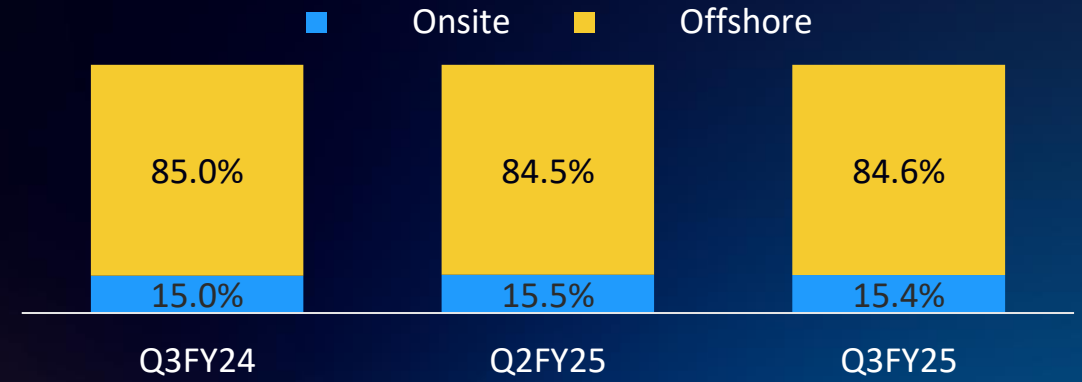


# Employee Metrics

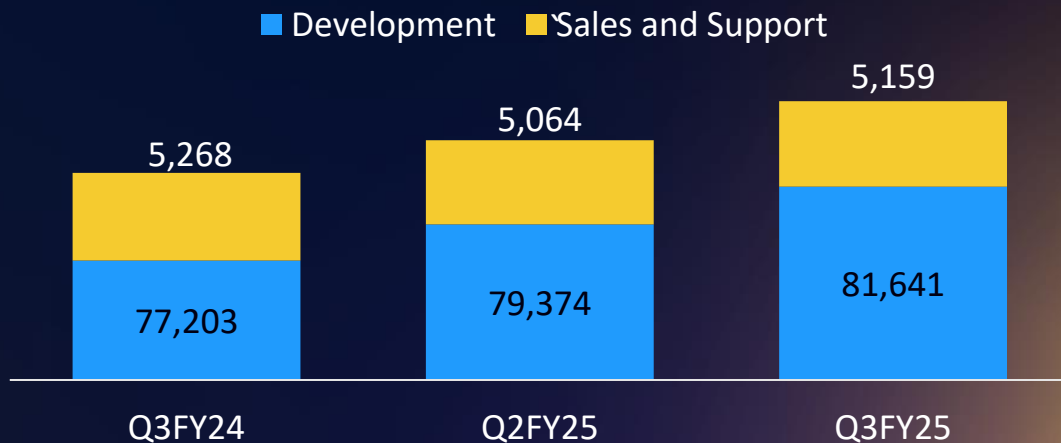
## Utilization (excl. trainees) (%)



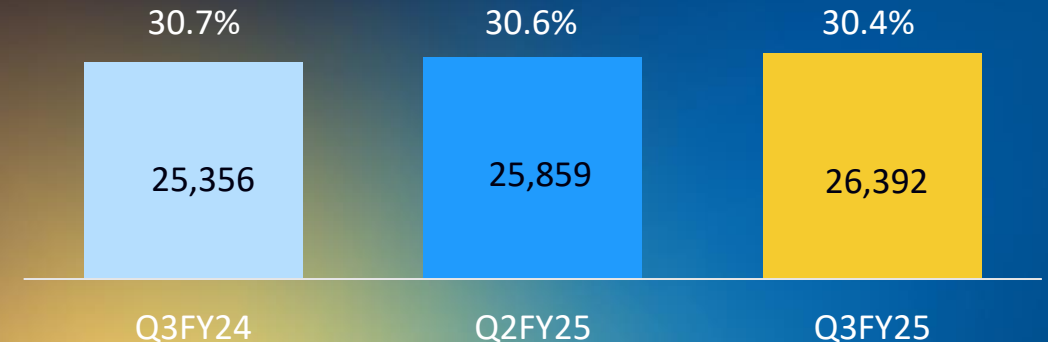
## Effort Mix (%)



## Total Employees



## Women Employees



Women employee % = Women employee Headcount / Total Headcount

# Key Deal Wins



## A global manufacturer chose LTIMindtree

To manage end to end IT landscape, using LTIMindtree' s AI in Operations platform



## A leading global investment firm

Selected LTIMindtree' s proprietary AI in Infrastructure platform to manage its end to end Infrastructure Services



## A leading commercial property and casualty insurance management company

Selects LTIMindtree to provide end to end services for Duck Creek Suite



## A Middle East Nuclear Energy company

Chose LTIMindtree for end-to-end IT landscape leveraging AI in Operations platform

# Robust Strategic Alliances

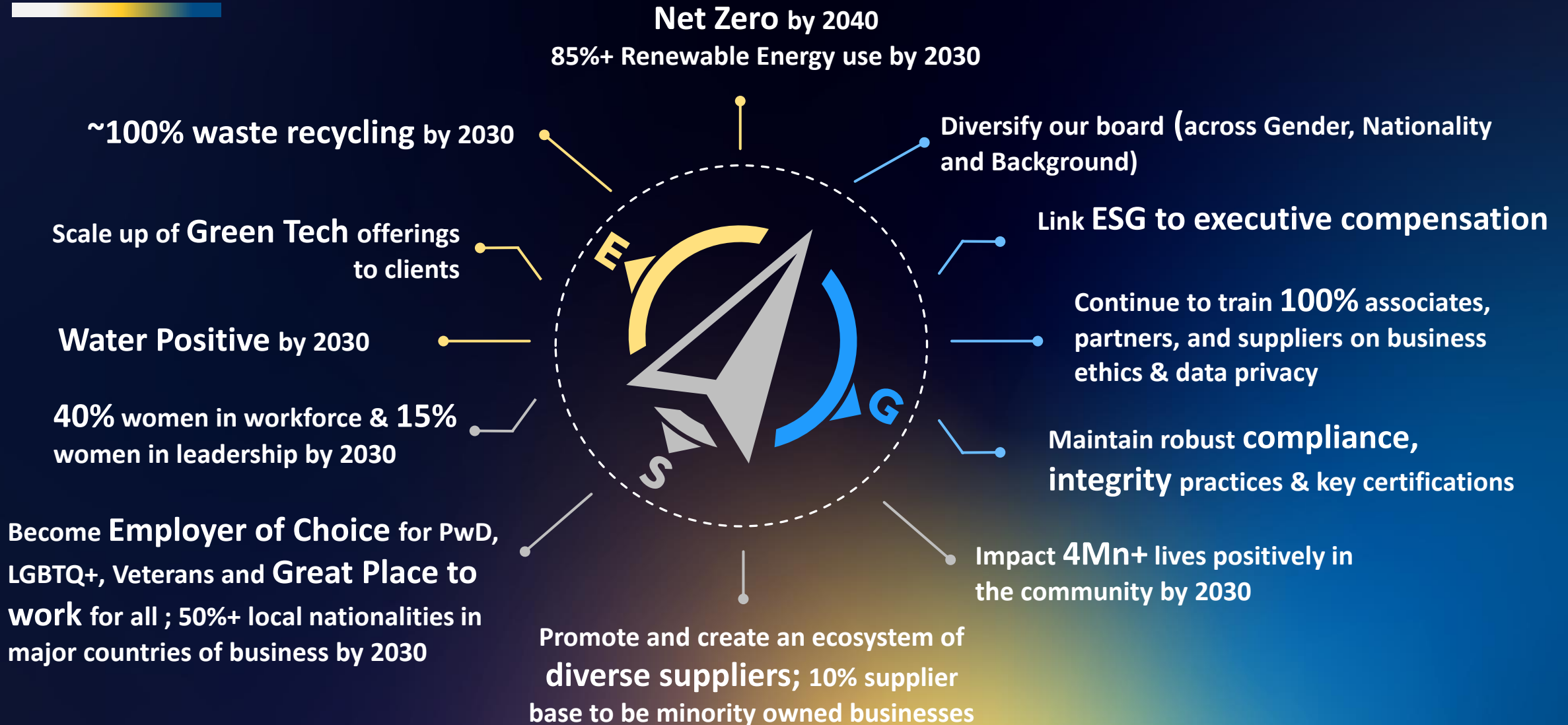


databricks





# ESG Goals



THANK YOU

