

Date: 8<sup>th</sup> November 2024

The Manager  
**BSE Limited**  
Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400 001  
**Scrip Code : 543990**

The Manager  
**National Stock Exchange of India Limited**  
Listing Department  
Exchange Plaza  
5th Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
**Symbol : SIGNATURE**

**Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)**

Dear Sir/Madam,

We would like you to take note of our **Key Operational updates for H1FY25:**

- a) **Pre-Sales:** Company has achieved best ever half year Pre-sales, i.e. **INR 59.0 bn in H1FY25** against INR 18.6 bn for H1FY24 showing a **growth of 217%** on YoY basis, 59% sales achieved on the guidance of INR 100 bn for FY25. During H1FY25, strong sales performance is driven by the successful launch of Group housing project “**Titanium SPR**” for INR 30 bn & township project “**DAXIN VISTAS**” on sohna corridor for INR 23 bn . Further Company has achieved Pre-sales of **INR 27.8 bn in Q2FY25 showing a growth of 184%** over the Q2FY24, in spite of period of “Shradhh”.
- b) **Sales realization:** Average Sales realization stood at **INR 13,379 per sq.ft** in H1FY25 versus INR 11,762 per sq.ft. in FY24.
- c) **Collections:** Company has achieved best ever half year Collections, i.e. **INR 21.3 bn** for H1FY25 against INR 13.3 bn for H1FY24 showing a **growth of 60%** YoY basis. Collections for Q2FY25 was INR 9.2 bn and will continue to pick up in the forthcoming quarters. Achieved 35% of the collection guidance for FY25.
- d) **Net Debt:** Our net debt stands at **INR 10.1 bn** at the end of H1FY25 in comparison to INR 11.6 bn at end of FY24.

“We remain more than comfortable on our guidance in each of the operating metrics: pre-sales, collections and net debt.”

**Key Financial updates :**

- a) **Revenue from operation:** Revenue recognition **increased by 342% to INR 11.5 bn in H1FY25** from INR 2.6 bn in H1FY24 on account of Occupation Certificate (OC) received as per target completions.
- b) **Profit/ (loss) after tax (PAT):** The Company achieved a **positive PAT of INR 0.11 bn in H1FY25** from loss of INR 0.27 bn in H1FY24 .
- c) **Adjusted gross Profit margin:** Adjusted gross Profit margin reduced to 23% in H1FY25 as compared to 36% in H1FY24 on account of revenue recognition of units sold in initial phase of project.
- d) **Adjusted EBITDA margin:** Adjusted EBITDA margin **rose from 7% in H1FY24 to 11% in H1FY25** majorly on account of absorption of fixed cost with higher revenue recognition.

SIGNATUREGLOBAL (INDIA) LIMITED  
CIN: L70100DL2000PLC104787

Regd. Off: 13<sup>th</sup> FLOOR DR . GOPAL DAS BHAWAN, 28 BARAKHAMBA ROAD, CONNAUGHT PLACE, NEW DELHI-110001 Phone:011-49281700  
Corp.off: UNIT NO.101, GROUND FLOOR, TOWER-A, SIGNATURE TOWER, SOUTH CITY-1 GURUGRAM HR-122001 Phone: 0124-4398011

E-mail: [Compliance@signatureglobal.in](mailto:Compliance@signatureglobal.in), Website: [www.signatureglobal.in](http://www.signatureglobal.in)

**Operational & Financial updates:**

**Amount (in billion)**

Particulars	Q2FY25	Q2FY24	Q1FY25	YoY(%)	QoQ(%)	H1FY25	H1FY24	YoY(%)	FY24
<b>Operational Updates</b>									
Pre-sales	27.8	9.8	31.2	184%	(11%)	59.0	18.6	217%	72.7
-No. of units	1,053	1,062	968	(1%)	9%	2,021	1956	3%	4,619
-Area (mn.Sq.ft.)	2.38	0.98	2.03	143%	17%	4.41	1.90	132%	6.18
Collections	9.2	7.2	12.1	28%	(24%)	21.3	13.3	60%	31.1
Net Debt	10.1					10.1			11.6
<b>Financial Updates:</b>									
Revenue from operation	7.5	1.0	4.0	650%	88%	11.5	2.6	342%	12.4
Profit/(loss) after tax	0.04	(0.20)	0.07	120%	(43%)	0.11	(0.27)	141%	0.16
Adjusted gross profit margin	20%	40%	28%	-	-	23%	36%	-	28%
Adjusted EBITDA margin	10%	2%	13%	-	-	11%	7%	-	11%

\*Aforesaid nos. are provisional, Subject to Audit

**Kindly take the above information on record.**

**For SIGNATUREGLOBAL (INDIA) LIMITED**

**RAVI AGGARWAL  
MANAGING DIRECTOR**

**SIGNATUREGLOBAL (INDIA) LIMITED**  
CIN: L70100DL2000PLC104787

Regd. Off: 13<sup>th</sup> FLOOR DR . GOPAL DAS BHAWAN, 28 BARAKHAMBHA ROAD, CONNAUGHT PLACE, NEW DELHI-110001 Phone:011-49281700  
Corp.off: UNIT NO.101, GROUND FLOOR, TOWER-A, SIGNATURE TOWER, SOUTH CITY-1 GURUGRAM HR-122001Phone: 0124-4398011

E-mail: [Compliance@signatureglobal.in](mailto:Compliance@signatureglobal.in), Website: [www.signatureglobal.in](http://www.signatureglobal.in)