

SEC/LODR/283/2024-25

28.10.2024

The Manager
The National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051

The Manager
Department of Corporate Services
BSE Limited,
Phiroze Jeejeebhoy Towers,
Floor 25, Dalal Street, Mumbai- 400 001

Ref.: Scrip Symbol: FEDERALBNK/Scrip Code: 500469

Dear Madam/Sir,

Sub: Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation on the Unaudited Financial Results for the guarter and half-year ended September 30, 2024.

The same is also being made available on the Bank's website, https://www.federalbank.co.in/financial-result

This is for your information and records.

Yours faithfully,

For The Federal Bank Limited

Samir P Rajdev Company Secretary

Encl: as above







Disclaimer

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Except for the historical information contained herein, statements in this release which contain/may contain words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. The Federal Bank Limited undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



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Snapshot for Q2FY25



ALL TIME HIGHS



NET INTEREST INCOME 2367 cr

OPERATING
PROFIT
1565 cr

OTHER INCOME 964 cr

FEE INCOME 784 cr

NET PROFIT 1057 cr

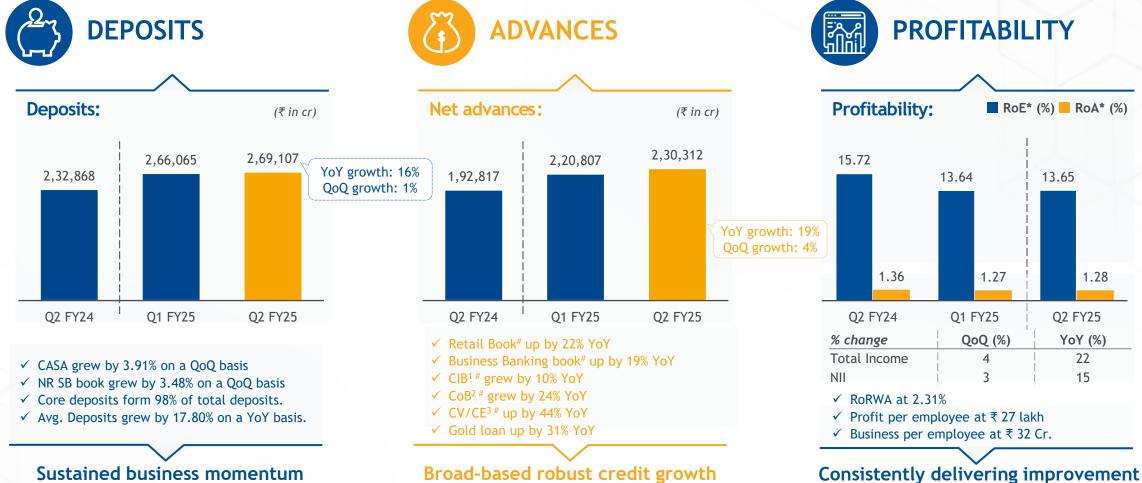
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KEY HIGHLIGHTS FOR

Q2FY25

ROA	ROE	EPS	BVPS
1.28	13.65	17.11	126.86
NIM 3.12%	Cost to Income 53.01%	Credit Cost 0.30%	Slippage Ratio 0.76%
Balance Sheet	CRAR	PCR	NPA Gross / Net
3.35 Lakh Crore+	15.20%	71.82%	2.09 / 0.57

Propelling exceptional growth while securing lasting profitability...



Sustained business momentum

Broad-based robust credit growth

^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.



Highest ever Quarterly Net Profit of ₹ 1,057 Cr Highest ever Operating Profit of ₹ 1,565 Cr, grows 18% on a YoY basis



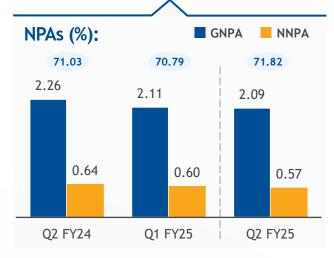
¹Corporate and Institutional Banking

²Commercial Banking

³Commercial Vehicle/ Construction Equipment finance

... while ensuring robust asset quality and strategically enhancing distribution capabilities

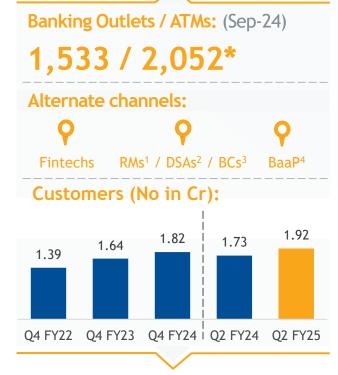




- ✓ GNPA improves by 17 bps on a YoY basis.
- ✓ NNPA improves by 7 bps on a YoY basis.
- ✓ PCR (incl TWO) stands at 82.47%
- ✓ PCR (excl TWO) increased by 103 bps to 71.82%
- ✓ Collection Efficiency maintained: Recoveries & Upgradations of ₹272 Cr

Asset quality - stable and improving





Multi-pronged approach to distribution



Exceptional Business Growth

Balance sheet crosses Rs. 3.35 Lakh Crore. Business size nearing Rs. 5 Lakh Crore

Well-fortified growth in MFI & CV/CE books

MFI book grew 75.83% YoY CV/CE book grew 43.83% YoY

Gold loan book crosses 29000 cr.

Grew by 31.47% on a YoY basis.

Highest ever Fee Income at Rs. 783.55 Cr. Grows at 18.65% YoY

CRAR Consumption better optimized

Net Advances grew by 4.30% QoQ Risk Weighted Assets grew by 2.77% QoQ

Strong democratic growth across verticals

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*Including Cash Recyclers and Mobile ATMs

1Relationship Managers
2Direct Selling Agents

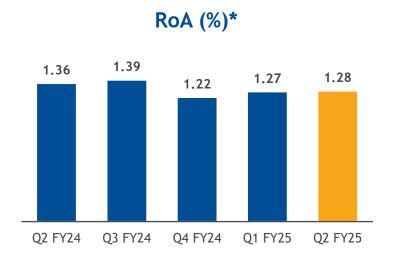
⁴Bus as a Platform
⁵Upgraded w.e.f 04-10-2024

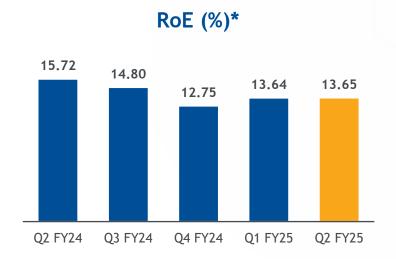


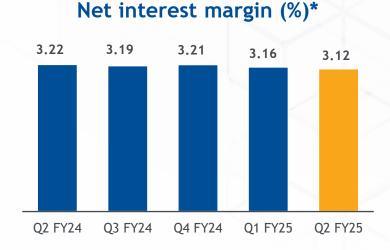
Federal Bank Fixed Deposits have been upgraded to AAA5.

Key ratios

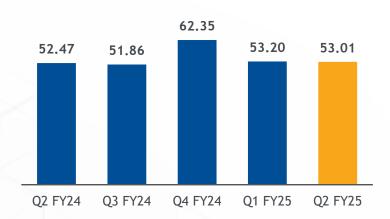
Operating performance remains robust, stable asset quality with sequential improvement in Return Ratios

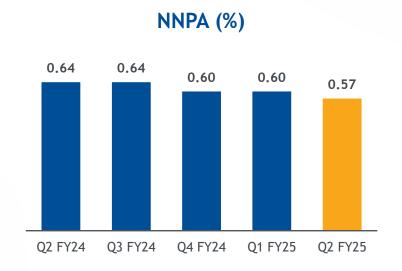












Cost of Deposits, Cost of Funds, Yield on Advances (%)

9.35	9.37	9.48	9.43	9.35
5.63	5.80	5.97	5.90	5.93
5.52	5.73	5.90	5.84	5.86
Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25

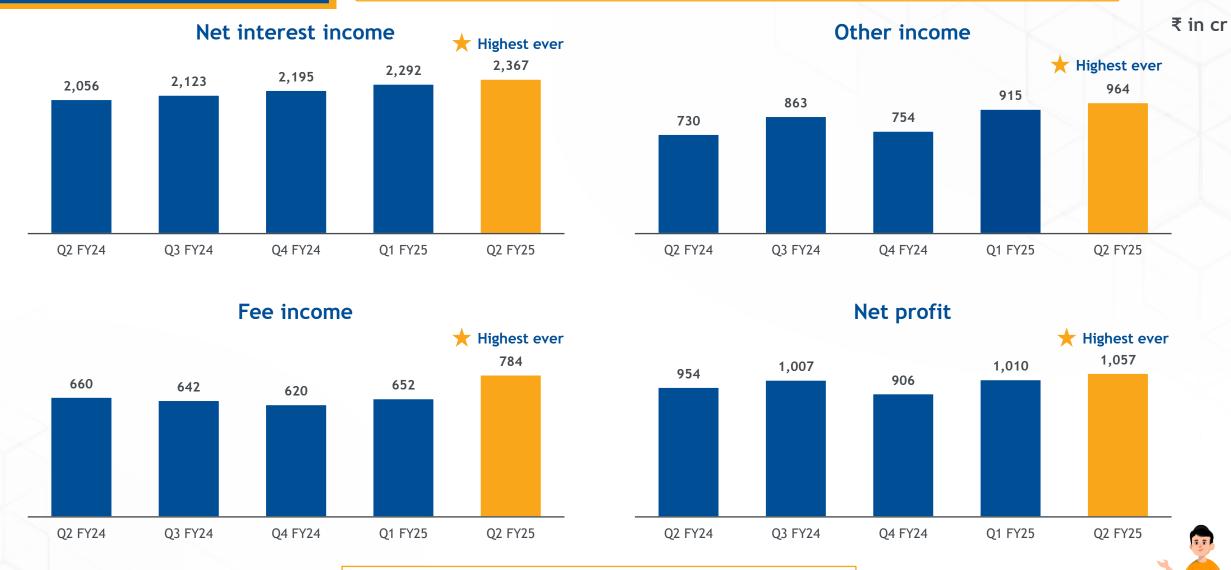
Q2 FY24 Q3 FY24 Q4 FY24 Q1 FY25 Q2 FY25

——CoD* ——CoF* ——YoA*



Key P&L parameters

Record high NII, complemented by highest ever other income.



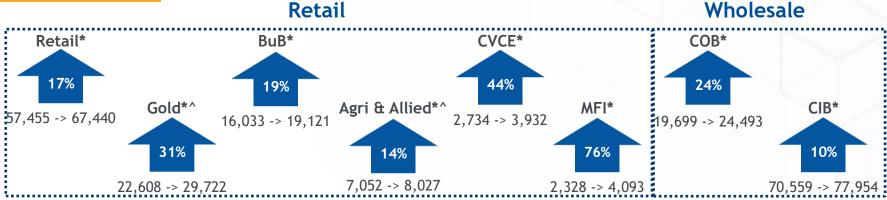


Highest ever Quarterly Net Profit of ₹ 1,057 Cr Highest ever Other Income of ₹ 964 Cr

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Comparison: Y-o-Y

₹ in cr



NRE Deposits

9%

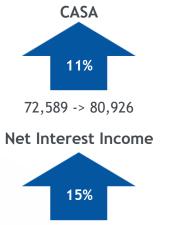
71,473 -> 78,132

Deposits

Advances

Performance

Ratios

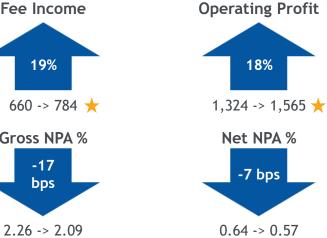




#Excluding TWO











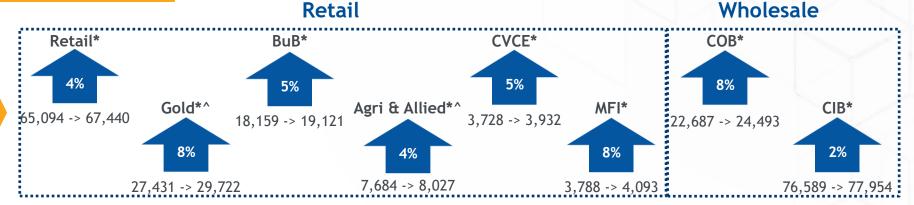
71.03 -> 71.82

^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC. ^Gold loans business vertical has been carved out by separating Retail Gold loans and Agri Gold loans from Retail and Agri vertical respectively



Comparison: Q-o-Q

₹ in cr



Deposits

Advances

Performance

Ratios





CASA Ratio



NRE Deposits

2%



2.11 -> 2.09



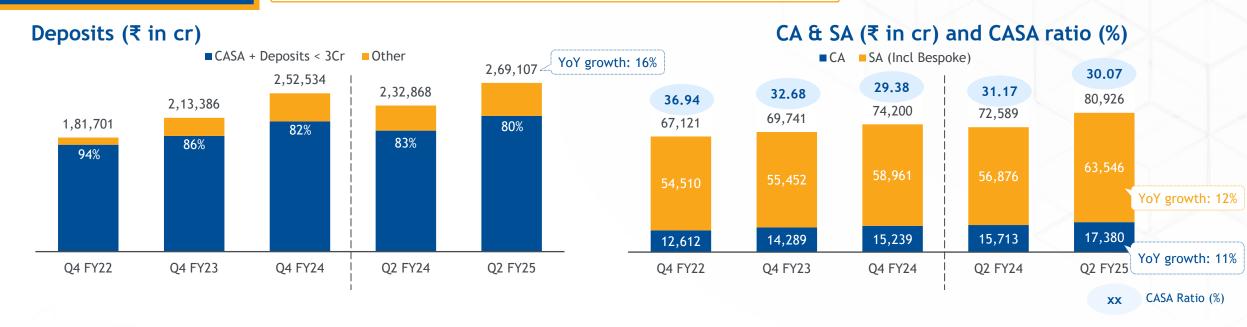
[#]Excluding TWO

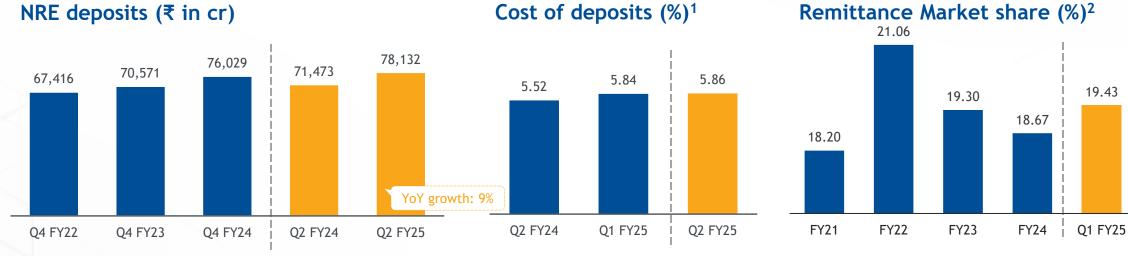
^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.

[^]Gold loans business vertical has been carved out by separating Retail Gold loans and Agri Gold loans from Retail and Agri vertical respectively

Liability trends

CASA ratio improves by <u>80 bps</u> QoQ supported by solid growth in <u>Resident & Non-Resident</u> savings book.





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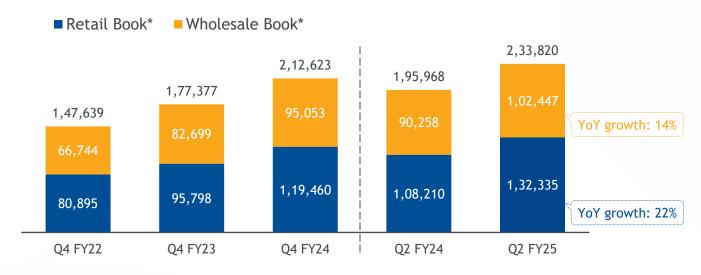
¹ Annualised

² Market share calculated based on (i) Federal Bank's remittances data, and (ii) Preliminary data from RBI report on balance of payment (Statement II: Standard Presentation of India's Balance of Payments)

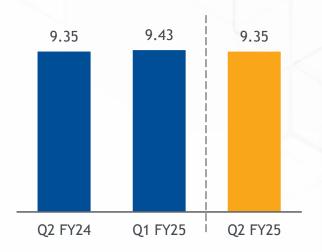
Credit portfolio distribution

Retail book outpaced Wholesale book with a YoY growth of 22%

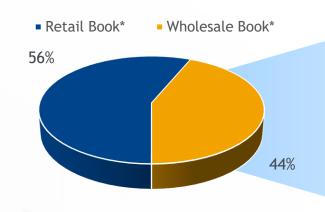
Gross Advances (₹ in cr)

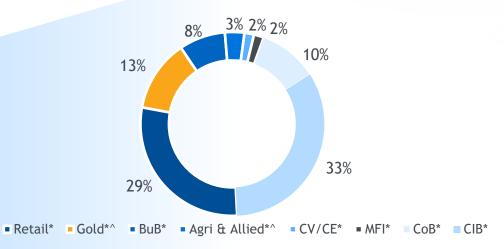


Yield on advances (%)



Gross Advances mix (Sep-24)

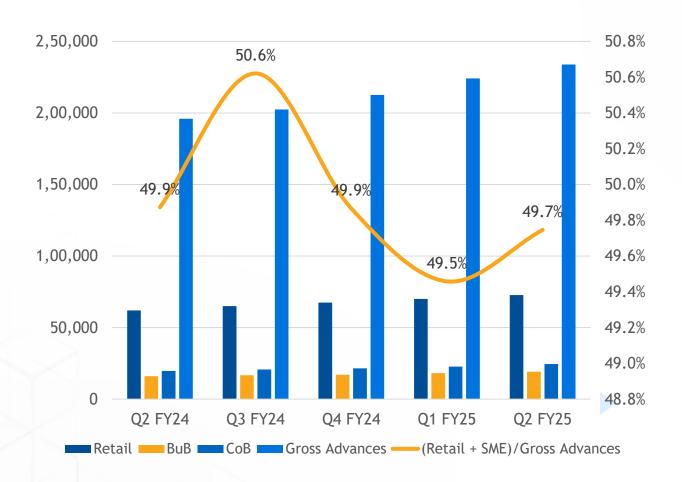




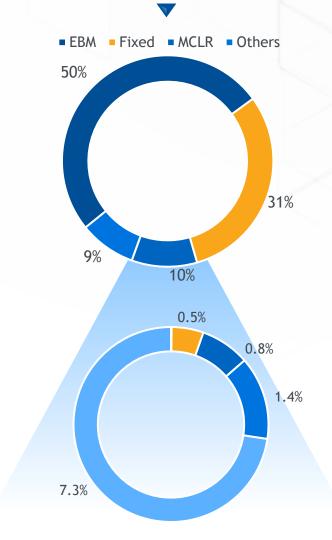


Credit portfolio distribution

Retail & SME as % of loan book (₹ in cr)



Loan book by interest rate type(%)



MCLR - Overnight
MCLR - 1M
MCLR - 3M
MCLR - 6M
MCLR - 1Y

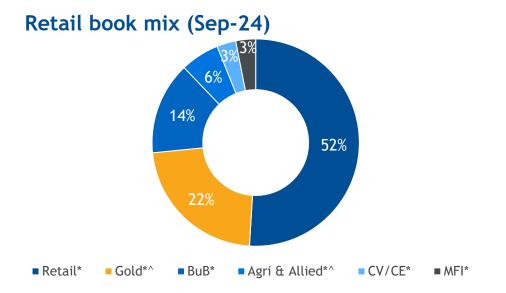
MCLR Split

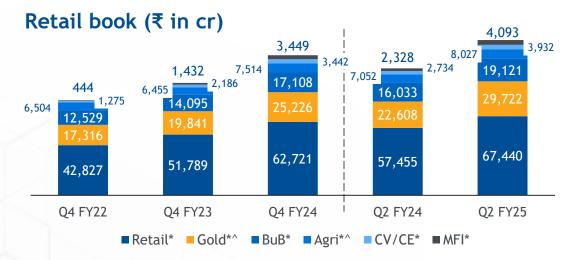


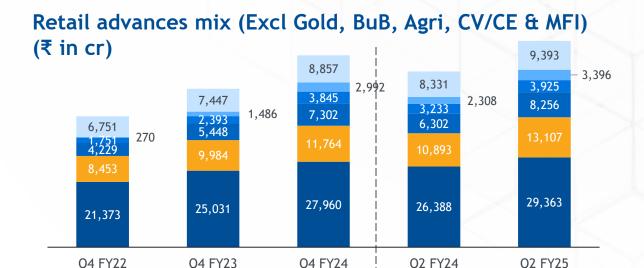
Retail Banking

Granularity built across our Retail segments; Strong-Stable-Steady

■ Housing







Personal

Credit Card

Other#

CV/CE book grew at 43.83% YoY and 5.48% QoQ

Auto

- Retail loans grew at 17.38% YoY and 3.60% QoQ
- BuB loans grew at 19.26% YoY and 5.3% QoQ
- MFI book grew at 75.83% YoY and 8.05% QoQ

^{*}Other includes Staff loans, Retail Assignments, Education loans, AAD/AAS etc

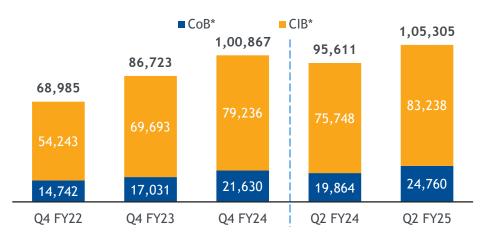
^{*}Credit segments are realigned at the beginning of every FY. Vertical wise advance figures do not account for sale via IBPC.

[^]Gold loans business vertical has been carved out by separating Retail Gold loans and Agri Gold loans from Retail and Agri vertical respectively

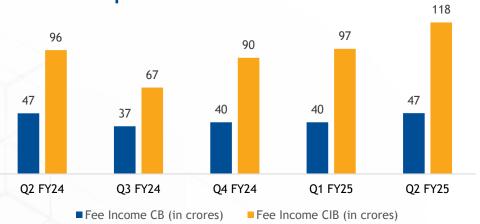
Wholesale Banking

Leveraging strong #Rishtas to drive synergies across the wholesale banking segment.

Wholesale portfolio (₹ in cr)

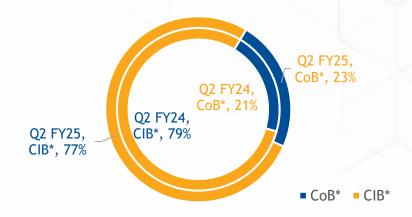


From Lender to Preferred Financial **Products partner**

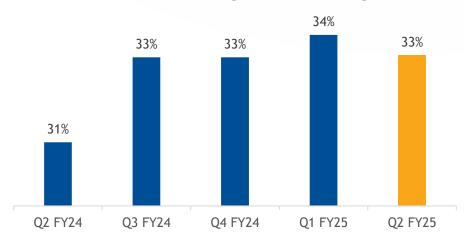


CoB grew by 24% YoY

Wholesale portfolio mix (Sep-24)



Wholesale Banking Self-Funding level



*Credit segments are realigned at the beginning of every FY. Vertical wise advance figures include credit substitutes and do not account for sale via IBPC.

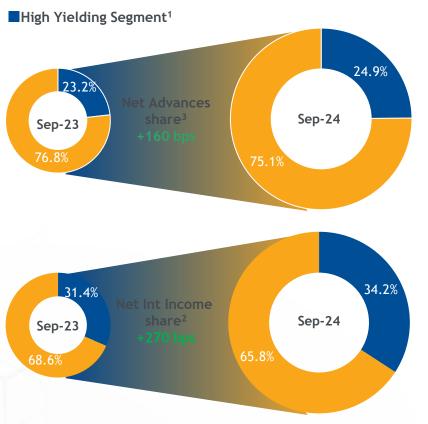
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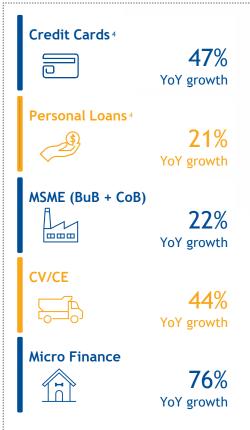
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High margin lending products





3,396 **Gross advances** (INRcr) 3,925 **Gross advances** (INRcr) 43,615 **Gross advances** (INRcr) 3,932 **Gross advances** (INRcr) 4,093 Gross advances (INRcr)





Digital loan platform

688 Cr

Disbursement for Q2FY25 from BuB acquisition through Sales structure

21k+

Accounts Outstanding

44,000+

Villages covered

YoY growth for gross advances as of Sep-24



¹ High margin lending products: Credit cards, Personal loans, MSME, CV/CE and Micro Finance

² Net Int Income is calculated by appling Yield less CoD adjusted for CRR, on Avg advances

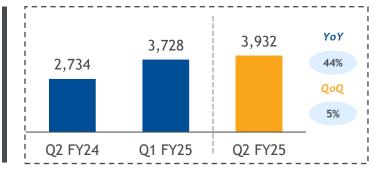
³ Net Advances is Gross Advances less product specific provisions

⁴ Figures show numbers including partnerships

Select high margin lending products



Portfolio (₹ in cr)



Disbursements:



PSL:

79%



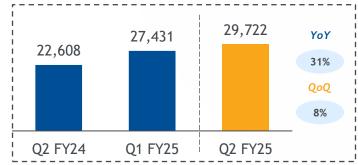
Avg. ticket size:



√ Tie-up with all major OEMs



Gold loans*



No of Accounts:



68.12%

Tonnage:



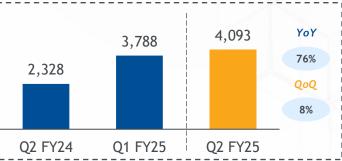
Yield

LTV:





Micro finance



Reach:



No of customers:



Network:

24 BC partners 900+ BC outlets Women customers

99%+





Asset quality trends

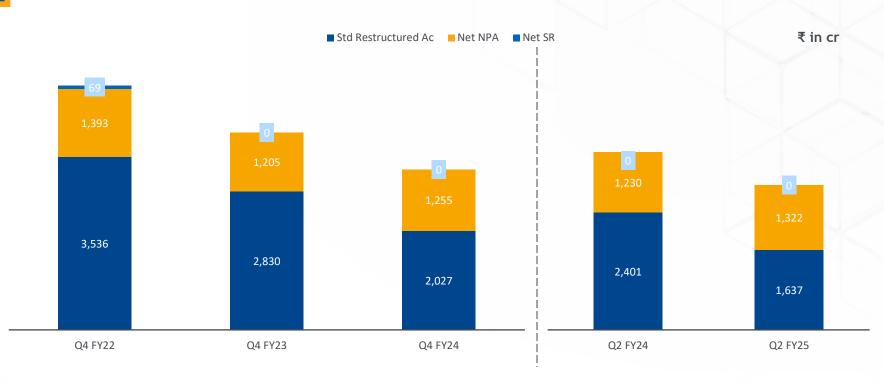
Asset quality continues to remain robust across all segments

Provision Coverage Ratio increased to 71.82%

Recovery & Upgradation of ₹272 Cr in Q2

Credit Cost at 30 bps for Q2 FY25 (Annualized)

Asset quality metrics remain robust across all segments. PCR at a 16 quarters high!



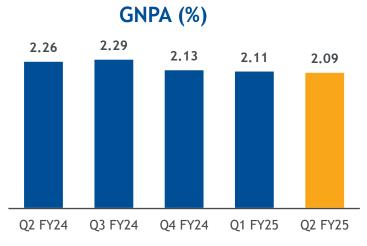
Movement of NPA

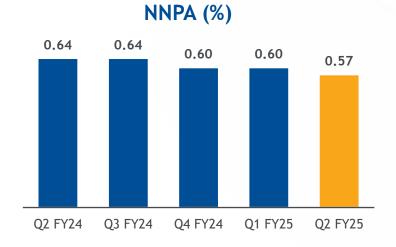
Gross NPA as on 30.06.2024	4,738
Add Fresh Slippage	428
Add Increase in Balances in Existing NPAs	6
Deduct Recoveries/ Upgrades/ Reduction in existing NPA/ Sale to ARC	272
Deduct Written Off	16
Gross NPA as on 30.09.2024	4,884

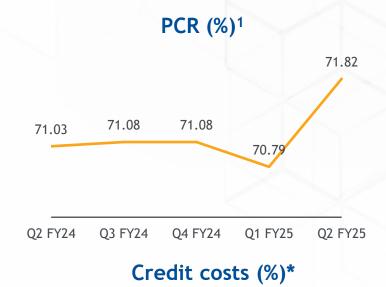
Provisions in Q2

Loan Loss	168
Investment Loss	-5
Standard Accounts	11
Other Purposes	-16
Total Provisions	158

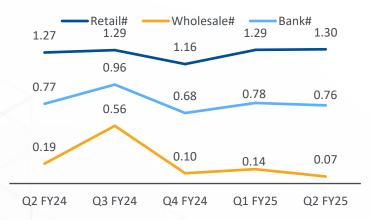
Asset quality trends (cont'd)





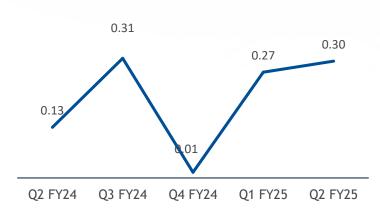


Slippage rate (%)*





Risk adjusted NIM (%)*

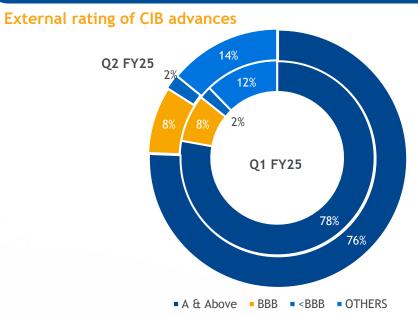


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Asset quality - rating distribution

Rating distribution (CIB)



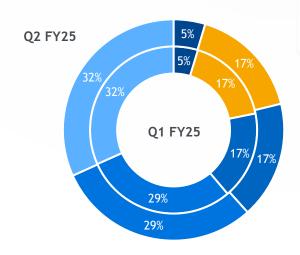
Internal Rating of 'OTHERS'

(Externally unrated CIB from above table)

Rating	Q1 FY25	Q2 FY25
FBR1	2%	5%
FBR2/FBR3	15%	15%
FBR4	8%	9%
Below FBR4 & unrated1	75%	71%

Rating distribution (advances excluding CIB)

Internal rating of advances excluding CIB



■ 1) FBR1 ■ 2) FBR2/FBR3 ■ 3) FBR4 ■ 4) FBR5/FBR6 ■ 5) OTHERS



¹ Includes exempted category (Eg Loans against liquid security).

Fee income / other income

Diversified and granular fee income

₹ in Cr	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	QoQ	YoY
Loan processing fee	175	149	186	174	193	11% 📤	10% 🔺
Cards	175	181	207	191	208	9% 🛕	19% 📥
Para banking	52	63	56	46	74	60% 📤	42%
Banking commissions & exchanges	73	72	70	72	75	4% 🛕	3%
General service charges	103	118	54	125	176	41% 📤	71% 🔺
Net Profit on Foreign Exchange Transactions	82	59	47	44	58	32% 📤	-29%
Fee income	660	642	620	652	784	20% 📤	19% 🔺
Net Profit on sale of Investments	18	154	42	35	84	138%	367% 📥
Recovery from written off assets, P/L on Revaluation of Investment & Other Receipts	52 	67	92	227	96	-58% 🔻	85% 🔺
Total other income	730	863	754	915	964	5% 📤	32% 🛦

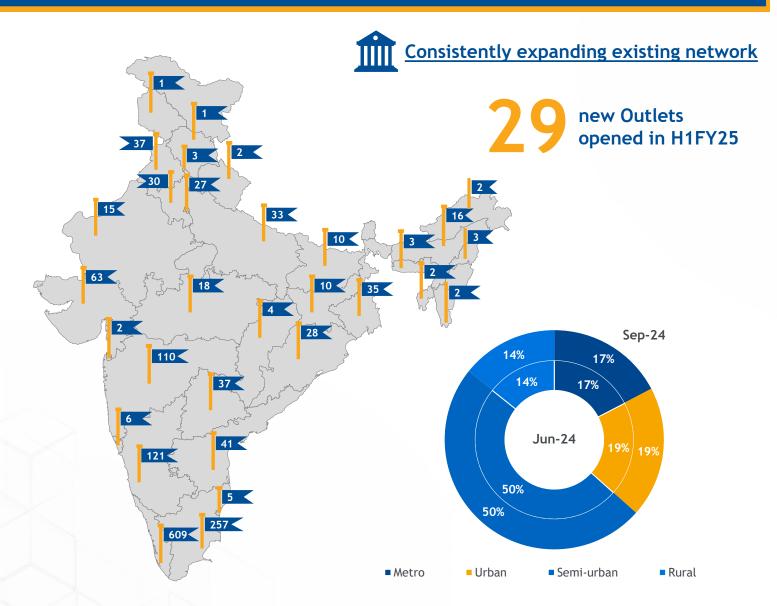
Capital position

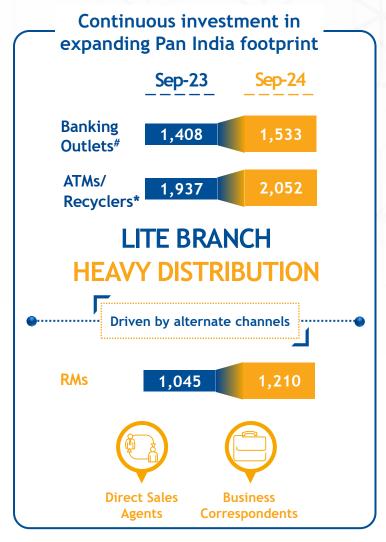
Adequately capitalized with a self-sustaining capital structure

₹ in Cr	Jun-24	Sep-24
Risk weighted assets		
Credit risk	177,022	182,505
Market risk	2,629	2,616
Operational risk	17,484	17,484
Total RWA	197,135	202,605
Tier-I capital funds	27,932	28,000
Tier-II capital funds	2,762	2,802
Total capital funds	30,694	30,802
CRAR	15.57%	15.20%
Tier-l	14.17%	13.82%
Tier-II	1.40%	1.38%

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Distribution: Deriving efficiency from footprint





*Including Cash Recyclers and Mobile ATMs #Including Extension counters



Innovation through partnerships

Liability Partners











₹ Pine Labs



Instant Digital Loans

Credit Cards







scapia







EMIs and Merchant Payments

Gold Loan and Priority Lending











BharatPe

Cross Border remittance partners

Support Systems













Growth through partnerships

Partners

Growth Share in FY'25

Key metrics¹

Co-branded credit cards









Savings franchise











Personal loans









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³ Card programs under CUG: Jupiter



¹ Indexed Number

² Share in AMB growth

Digitization as a Multiplier

512

Edu. Institutions onboarded to Fee collection Solution "Careerbook"

20K ₹ cr

Retail Mobile Banking Volume/Month

43K ₹ cr

Corporate Digital
Applications
Volume/Month

92%

transactions
Serviced
Digitally (Retail
+ Corporate)

84%

Of Corporate Txns serviced Digitally

55LNo of unique QR Merchants

335

RPA Process running

790

APIs made available

14L

Active FedMobile Users (Monthly)

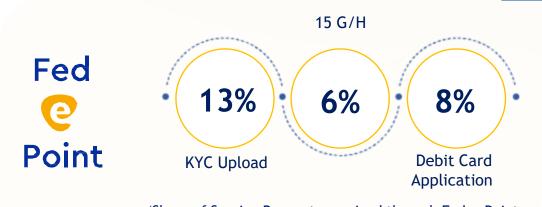


Approx 5.5 Lakh queries answered by Feddy in this quarter Feddy is Live on





Digital Assistant - Feddy



(Share of Service Requests received through Fed-e-Point for Sep -24)

DIGITIZATION



Note: Data as at Sep-24 unless specified otherwise

Major Initiatives

Persistently pioneering innovation by increasing DIGITAL footprints.



Feddy knows your Language:

Feddy can now respond to customer queries in 14 different Indian languages, include - Hindi, Malayalam, Tamil, Marathi, Bengali, Telugu, Gujarati Kannada, Punjabi, Odia, Assamese, Manipuri, Bodo & Urdu.

UPI Circle



This functionality allows users to "delegate" UPI payments to trusted secondary users, such as elderly family members, house helps, and minors, who require access to digital payments but rely on others to manage their finances.



SmilePay

SmilePay enables merchants to accept payments from their customers simply by scanning their customers face, offering a seamless, secure, and futuristic transaction experience.



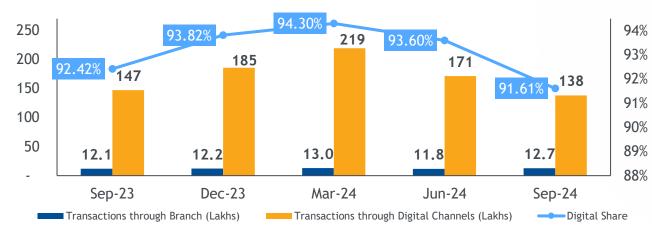
Profile Update via WhatsApp Hub:

Services can be availed by simply initiating a chat in WhatsApp. Customers can update - Communication Address, Income Range, PAN details, DOB, Email ID etc. using their registered mobile number with us.

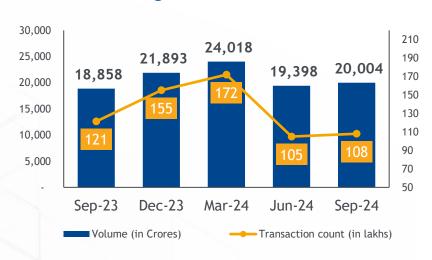


Digital migration

Branch vs. Digital Transactions (₹ in Lakh)*

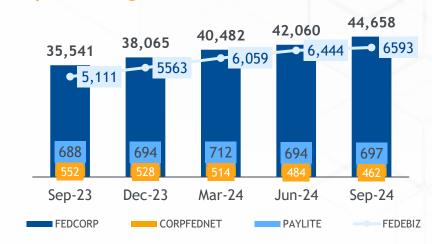


Mobile Banking Volume & Txn Count

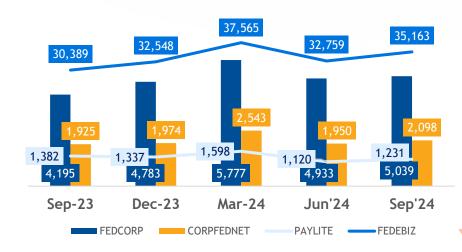


- Mobile Banking txn count stands at 108 lakhs
- Digital Share stands above 91% for the month of Sep-24

Corporate Digital Products - Active Users¹



Corporate Txn Volume (₹ in Cr)



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^{*}Month Wise Data

¹Customers who transacted using Corporate digital products during the month

Strengthening our presence in Transaction Banking offerings

Enhanced Adoption of Digital Channels across Corporate Clients

Improving Digital Volumes

1.99x growth in API calls recorded on a YoY basis.

Growing eNACH Collections

2.43x growth in eNACH based digital collection volume on a YoY basis.



Improving Adoption

Growing Trade Solutions

Signed MOUs with two ITFS platforms during this quarter - RXIL & Vayana for cross border trade business.

Growth in UPI volumes

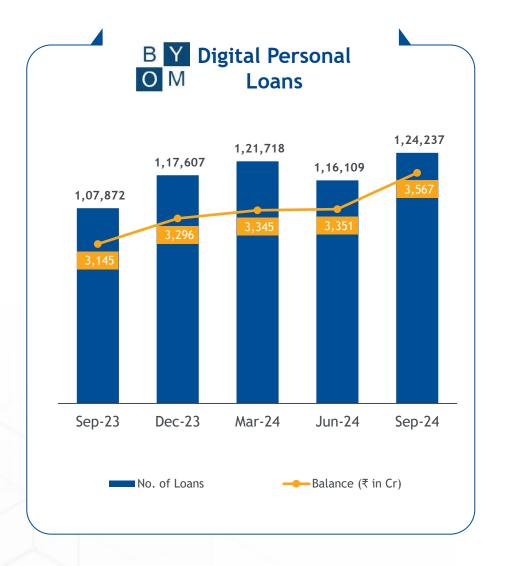
1.5x growth in overall UPI transaction volume on a YoY basis

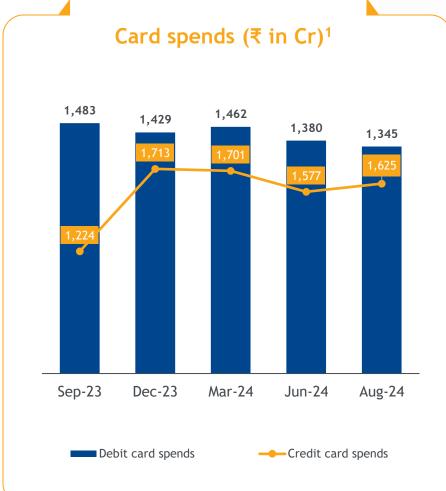
Adoption of Digital Platforms

More than 84% of the transactions by Corporates are processed digitally.



Digital lending and card spends







Credit Cards - Market share

Cards O/s:

Spends:

1.38%

1.29%

Rank 9 in credit card spends



Debit Cards - Market share

Cards O/s:

Spends:

5.65%

6.09%

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Rank 4 in debit card spends



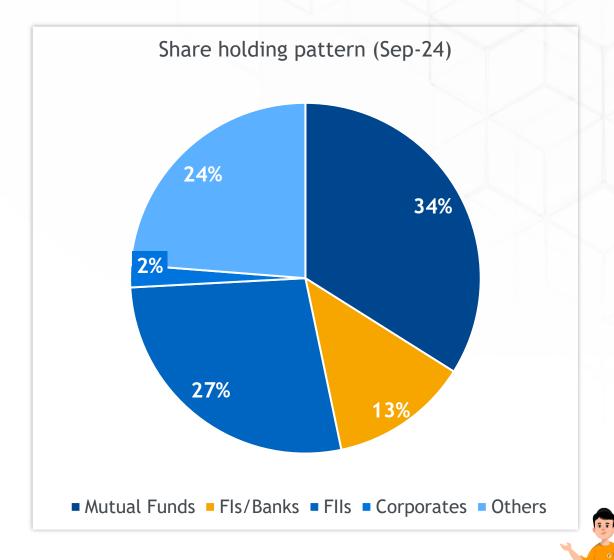
^{*}Card O/S and Spend data among Pvt Sec Banks. Rank calculated on Spends of Pvt Sec Banks Aug'24

Appendix



Balance sheet & shareholding pattern

₹ in Cr	Jun-24	Sep-24
LIABILITIES		
Capital	490	490
Reserves & surplus	30,075	30,966
Deposits	2,66,065	2,69,107
Borrowings	21,710	23,749
Other liabilities & provisions	9,632	11,231
TOTAL	3,27,971	3,35,543
ASSETS		
Cash & balance with RBI	16,095	16,948
Balances with banks, money at call	8,767	5,918
Investments	63,832	64,662
Advances	2,20,807	2,30,312
Fixed assets	1,079	1,095
Other assets	17,392	16,607
TOTAL	3,27,971	3,35,543



Financials

₹ in Cr	Q2 FY24	Q1 FY25	Q2 FY25	Q-o-Q	Y-o-Y
Interest income	5,455	6,331	6,577	4%	21%
Interest expenses	3,399	4,039	4,210	4%	24%
Net interest income	2,056	2,292	2,367	3%	15%
Other income	730	915	964	5%	32%
Operating expense	1,462	1,706	1,766	3%	21%
Total income	6,186	7,246	7,541	4%	22%
Total expense	4,861	5,745	5,976	4%	23%
Operating profit	1,324	1,501	1,565	4%	18%
Total provisions (inc. tax)	371	491	509	4%	37%
Net profit	954	1,010	1,057	5%	11%

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Key Indicators

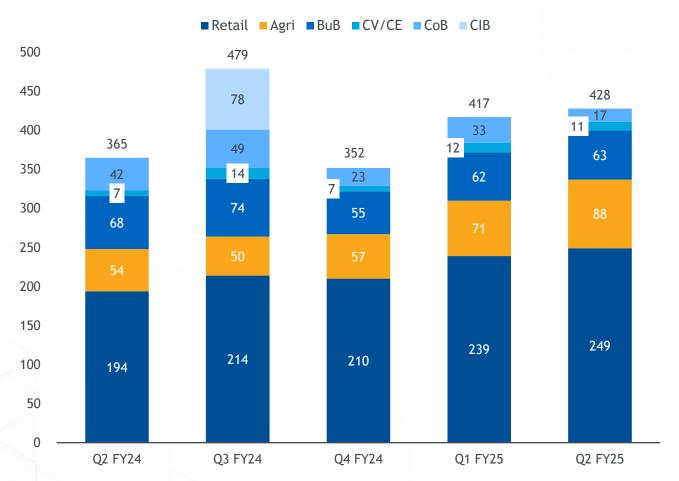
		Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25
Shareholder value	Book Value (Per Share in ₹)	110.70	115.41	119.45	123.80	126.86
Shareholder value	EPS (annualized)	16.57	16.54	14.97	16.60	17.11
Granularity	CASA + Deposits < ₹3Cr (% of Total Deposits)	83%	83%	82%	80%	80%
	ROA %	1.36	1.39	1.22	1.27	1.28 🛕
Profitability (Annualized)	RoRWA %	2.50	2.49	2.14	2.29	2.31
(Annautized)	ROE %	15.72	14.80	12.75	13.64	13.65 🔺
Efficiency	Cost / Income %	52.47	51.86	62.35	53.20	53.01
Efficiency	Net NPA %	0.64	0.64	0.60	0.60	0.57

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Fresh slippages break up

₹ in cr

Fresh slippages



NPA Composition

	Q1 FY25	Q2 FY25
Business	NPA	NPA
Gross NPA		
Retail	1,723	1,841
Agri	930	969
BuB	954	948
CV/CE	59	66
СоВ	620	613
Corporate	452	447
Total	4,738	4,884
Net NPA	1,330	1,322

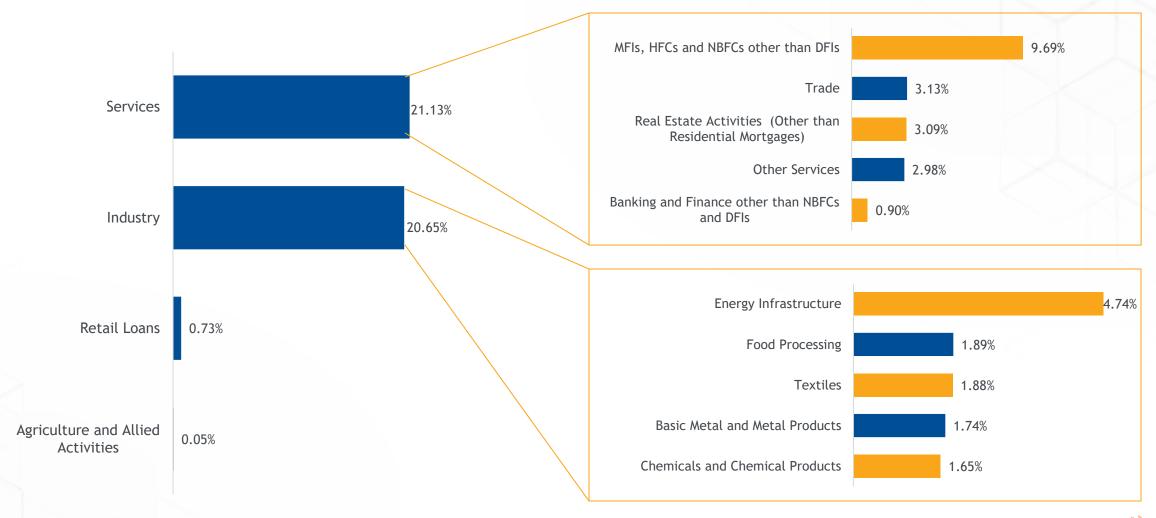
Restructured book

	Q1 FY25	Q2 FY25	
Туре	Standard	Standard	
Balance	1,825	1,637	
Of which Bonds	38	38	



Top Sectors in Wholesale Advance Portfolio

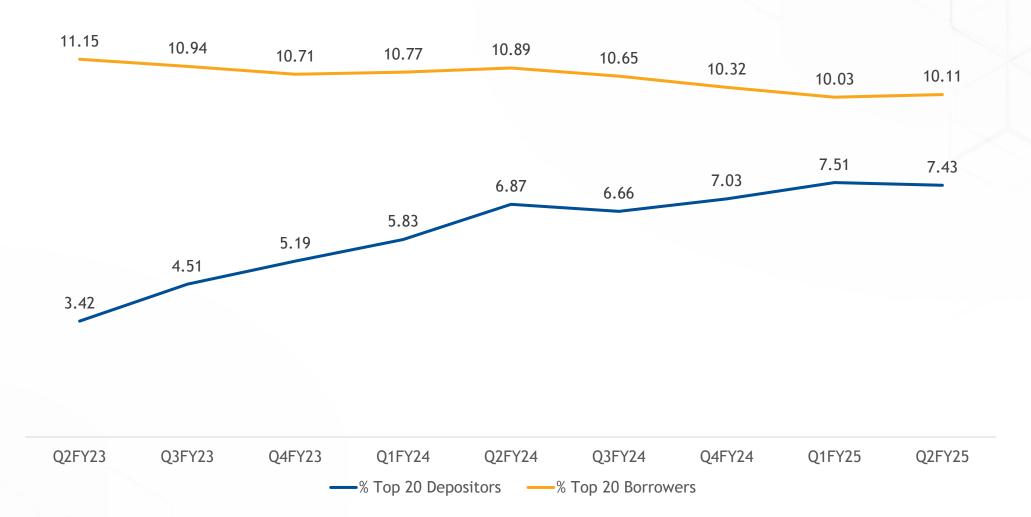
Top Sector wise CB,CIB Balance O/s as a % of Gross Advances (Sep-24)*



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Top 20 exposure as a % of portfolio

Top 20 Depositors and Borrowers exposure as a % of total portfolio





Group companies

Fedbank Financial Services

Subsidiary

- Marketing Retail Asset Products of the Bank
- Retail Hubs established at major centres all over India
- Separate mechanism established for speedy and dedicated processing of retail loans sourced through this channel





Federal Operations & Services (FedServ)

Subsidiary

100%

- A wholly owned subsidiary company of Federal Bank
- Provides operational & technology-oriented services to Federal Bank
- Located at Bangalore, Visakhapatnam & Kochi
- Designed to deliver excellence in service, mitigation of risk and cost efficiencies



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Subsidiaries & Associates

Ageas Federal Life Insurance Company

Associate

- Bank's Joint Venture Life Insurance Company, in association with Ageas
- Federal Bank holds 26% equity in the J.V.
- Started selling life insurance products from March 2008

26.0%



Equirus Capital

Associate

 Provides IB, FI, insurance broking, institutional equities, portfolio & WM services

18.09%





Stake owned by Federal Bank as on 30th September 2024

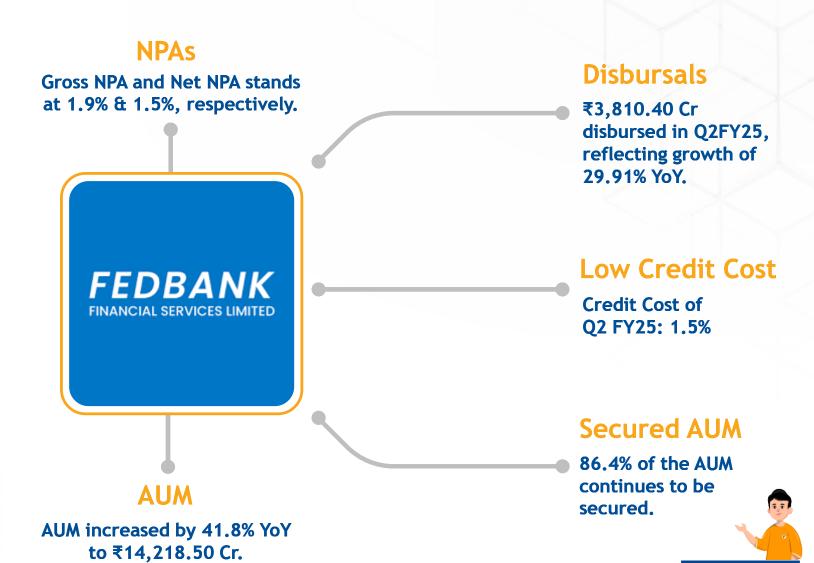


Fedbank Financial Services

Subsidiaries - Q2FY25 update

KEY HIGHLIGHTS

- ☐ 61.16% stake held by Federal Bank Limited
- ☐ For Q2FY25, ROA and ROE reported at 2.1% and 10.9%, respectively.
- ☐ Distribution of 665 branches across 18 states and UTs.
- ☐ Capital Adequacy as on Q2FY25 stands at 21.4%.



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Corporate governance & ESG snapshot

Strong & Diverse Board

Total Board Members

73% Independent Directors

Focus on Gender diversity





ESG

Diversity & Inclusion



Opened 8th Federal Skill Academy in Guwahati

Social Responsibility



Federal Bank donated ₹ 4 Cr to Kerala CM's Distress Relief Fund

Governance Structure



Dedicated E&S committee chaired by MD & CEO to track the ESG strategies & actions

Certifications







- ✓ Information Security Management System
- ✓ Business Continuity Management System
- √ Payments Card Industry Data Security Standard

ESG performance snapshot

Achieved the committed target well in advance of the deadline of March 2025.













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rrent position

	Grow green portfolio size	In-house solar power generation capacity	Water conservation capacity	Finance women entrepreneurs – BC Channel	Bank Premises to be green certified	Gender diversity ratio (Women)
Target metric	₹ 13,000 Cr	500KW	1 Lakh Litre	10.00 Lakh	At least 10%	Greater than or equal to 40%
Target date	December 2025	March 2025	March 2025	March 2028	March 2028	Continuing target
Mar-24	₹ 6,962 Cr	380KW	1,18,500 Litre	8.81 Lakh	6	42%
Sep-24	₹ 8,321 Cr	430KW	1,18,500 Litre	10.96 Lakh	7	43%
	Focused efforts to build green portfolio resulting in 63.70% YoY growth	Commissioning of new 100 KW Solar plant under process	Reach Two Lakh litre of water conservation capacity by March 2028	New Target of Financing 20 Lakh woman beneficiaries by March 2030 through BC channel	IGBC Green Certification process ongoing for 2 premises	Maintained on an ongoing basis



Award-winning franchise & other initiatives / highlights

'Best Use of Programmatic for Social Good'
Award

7

e4M Real Time Programmatic Advertising Awards 2024

Shri. Venkatraman Venkateswaran, Group President & CFO, recognized as a Leading CFO for 2023-24 under the "Excellence in Raising Capital & Fund Management" category

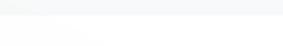


CII CFO Excellence Awards, 2024

Ms. Shalini Warrier, Executive Director was recognized as the "Fintech Woman of the Year - India"



as the "Fintech Woman of the Yea at the Global Fintech Festival



Other initiatives / _____ highlights

Federal Bank donates Rs.4 Cr. To Kerala CM's Distress Relief Fund





Federal Bank launches India's first QR-based coin vending machine



Federal Bank wins Gender Equality Champion Award

at Bombay Chamber's DEI Awards 2024



Federal Bank celebrates 50 years of Rishta across the country.

at Kolkata, Bangalore & Hyderabad

8th Federal Skill Academy inaugurated in Guwahati to provide skill development.



50 years of Rishta Celebrations - Kolkata



50 years of Rishta Celebrations -Hyderabad





External ratings

Fixed Deposit (Short term)

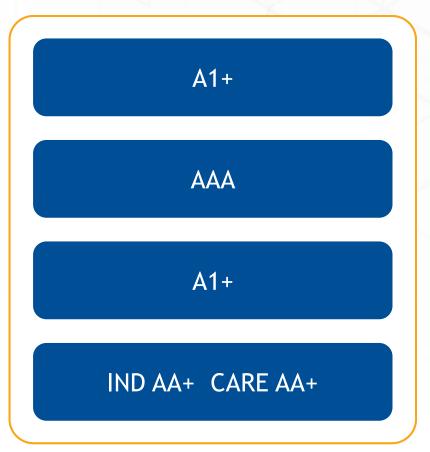
Fixed Deposit

Certificate of Deposit

Tier 2 (Capital) Bonds



India Ratings & Research Pvt Ltd, CARE



Fixed Deposits (short term) and Certificate of Deposits enjoy highest rating in that class



Thank You