

## Investor updates on Q1' FY25

## Highlights of the quarter:

## **Financial Summary:**

Rs. In Crores

Particulars	Q1'FY24	Q1'FY25	Growth %
Revenue from Operations	23.79	31.57	33%
EBITDA	10.20	12.02	18%
Profit before Tax	10.13	11.81	17%
Profit after Tax	7.59	8.95	18%

# **Quarter Recap:**

- Record Highest Quarterly Revenue: Achieved the highest quarterly revenue to date, amounting to Rs 31.57 crores.
- Sustained Profitable Growth: Sustained Profitable Growth: Revenue increased by 33%, and Profit After Tax (PAT) rose by 18%, demonstrating consistent growth in both revenue and profitability. Earnings per Share (EPS) demonstrated robust growth, ascending from Rs. 6.40 in Q1 FY23-24 to Rs. 7.55 in Q1 FY24-25.
- Workforce Update: As of June 30, 2024, our total headcount stands at 520 employees.
- **Noida Office Expansion**: Our newly expanded office in Noida is now fully operational, providing a strategic platform for future growth and expansion.

## Other Highlights:

#### Think AI Expertise Buildup:

Increased our team of expert Data Scientists and AI Engineers, and increased focus on GenAI research and training.

#### **ESOP Scheme**

The board of directors has approved the implementation of an Employee Stock Ownership Plan (ESOP) to incentivize employees. Shareholders' approval is currently being sought.

#### **Interim Dividend:**

Announced 1<sup>st</sup> interim dividend of Rs 8 per share on June 20, 2024 for FY 2024-25.

## **Expansion into UAE:**

The Board has approved the establishment of a 100% subsidiary in the UAE to support and expand our customer base in the region.

**Statement by Mr. Ratan Kumar Srivastava, Chairman and Managing Director**: "I am pleased to announce a promising start to FY 2024-2025 with steady revenue and profitability growth, driven by our teams' dedication to delivering top-notch customer solutions. The strategic investments in global events have bolstered our market presence, attracting existing and prospective customers. We have decided to establish a wholly-owned subsidiary in the UAE, expanding our footprint. Continued support from our customers, shareholders, employees, and stakeholders is pivotal to our ongoing success."