

22nd May, 2024

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| To, BSE Limited, Department of Corporate Services, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 532807 | To, The National Stock Exchange of India Listing Department, Exchange Plaza, C- 1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai– 400051 Scrip Code: CINELINE |
|--|--|

Subject: Investor Presentation

Dear Sir / Madam,

Please find enclosed a copy of the Investor Presentation dated 22nd May, 2024.

The contents of the Investor Presentation give full details.

Kindly take the above information on your records and oblige.

Thanking you,

Yours faithfully

For Cinline India Limited

Rashmi Shah
Company Secretary & Compliance Officer



CINELINE INDIA LIMITED



Investor Presentation
May 2024

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IMAX BIG CINE AWARDS 2023

BEST MULTIPLEX THEATRE OF THE YEAR

MOVIE **MAX**
NOIDA



PINKVILLA

MOVIE **MAX**
INFINITE ENTERTAINMENT

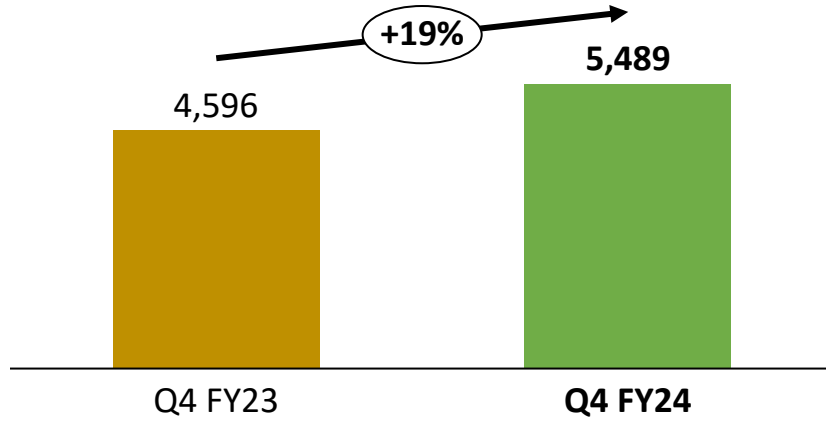
WINNER

Most Stylish Cinema

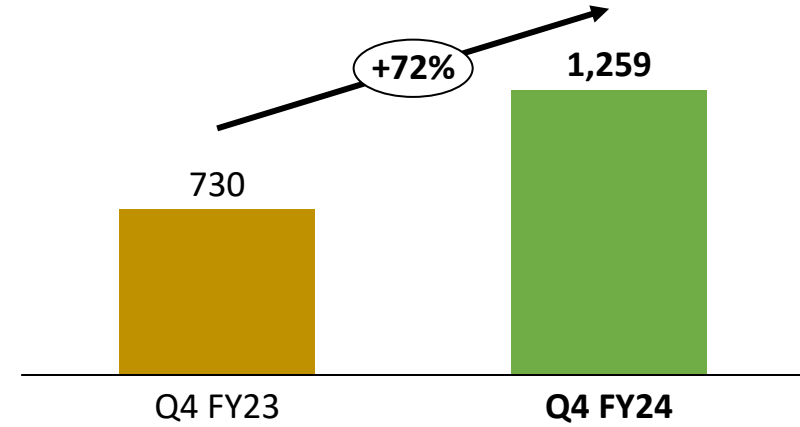


Q4 & FY24 Reported Consolidated Financial Highlights

Total Revenue (Rs. Lakhs)

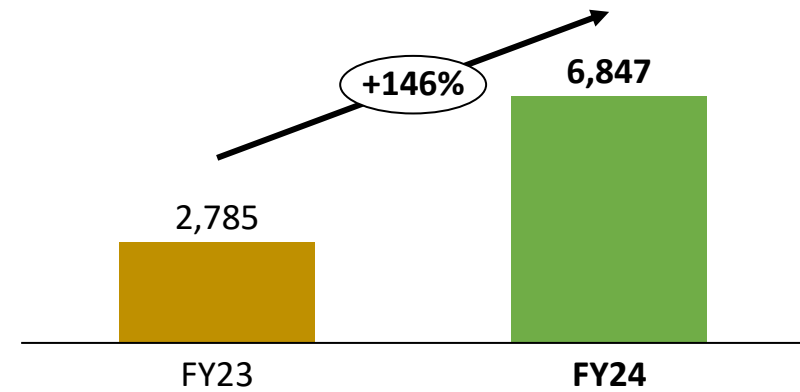
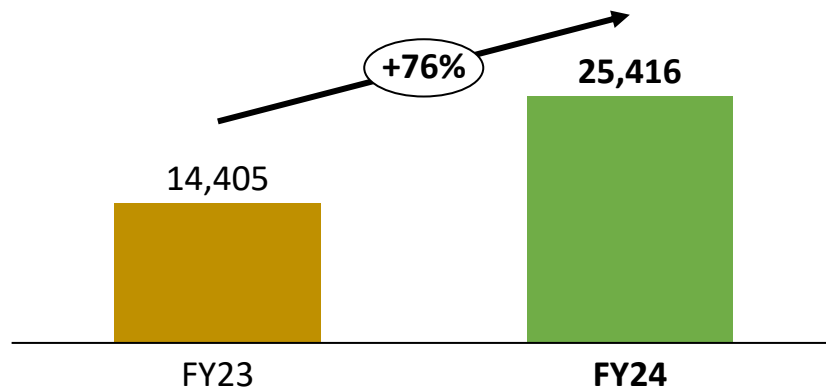


EBITDA (Rs. Lakhs)

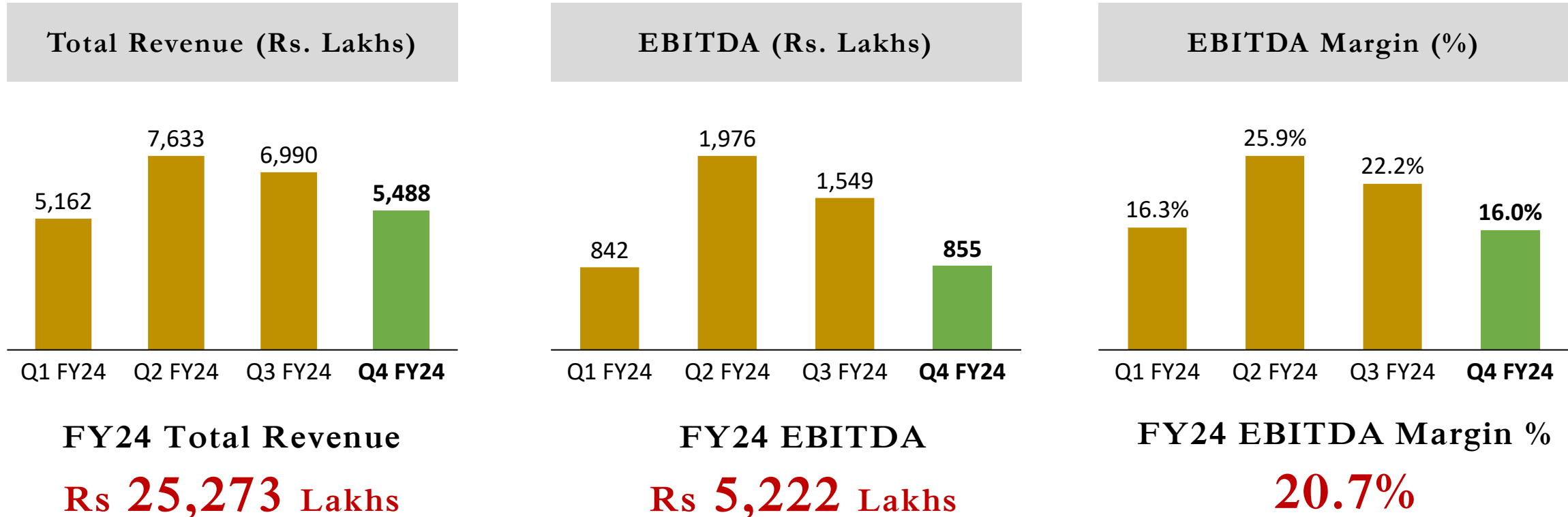


Q4 FY24

FY24



Maintained healthy EBITDA Margins on resilient performance in all business verticals



Note: Above figures on consolidated basis and Pre Ind AS

Operational

Under Fit Outs & Tied up

20

CINEMAS



20

76

SCREENS



91

14

CITIES



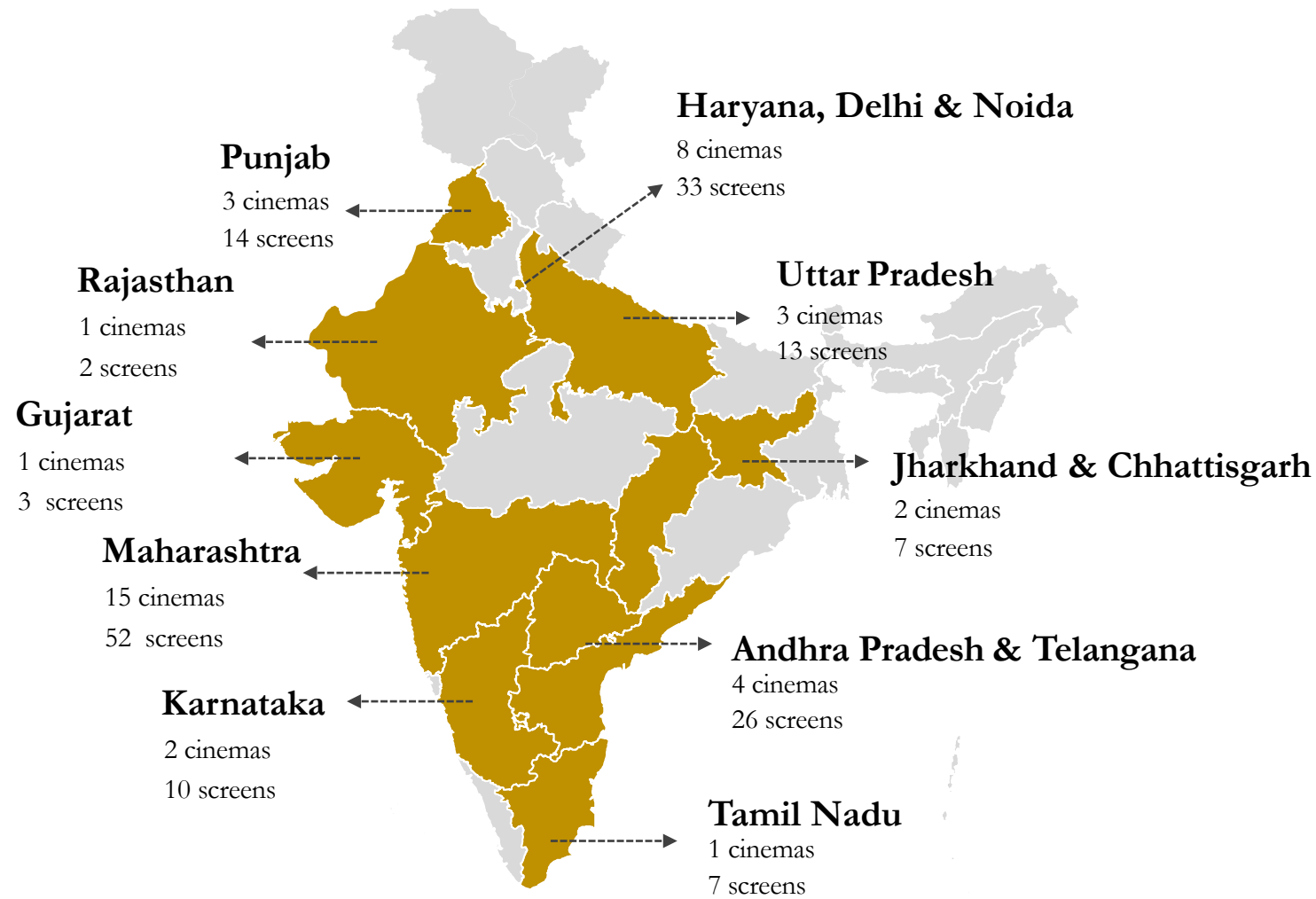
12

SEATS



19,000 +

19,000+



Operational Screens Added till date

| Location | Month | # Properties | # Screens |
|---|--------|--------------|-----------|
| Sion/Mira Road | Apr-22 | 2 | 6 |
| Nashik/Nagpur | | 2 | 6 |
| Andheri/Eternity & Wonder Thane | | 3 | 9 |
| Goregoan/Kandivali | | 2 | 2 |
| Patiala | Jul-22 | 1 | 4 |
| Ghaziabad | Aug-22 | 1 | 4 |
| Huma | Nov-22 | 1 | 4 |
| Kalyan | | 1 | 5 |
| Bikaner | | 1 | 2 |
| Hyderabad | Dec-22 | 1 | 7 |
| Noida | Mar-23 | 1 | 6 |
| Lucknow | | 1 | 6 |
| Gurugram | Nov-23 | 1 | 3 |
| Zirakpur (Punjab), Downtown Square Mall | Mar-24 | 1 | 4 |
| Pune(Maharashtra), Amanora Mall | Apr-24 | 1 | 8 |
| Total | | 20 | 76 |



Cineline India Limited
**Achieved One of
the Highest
EBITDA Margins**
In Film exhibition
Industry within short
span of time





Introducing Multiple formats including large screen, Diner, and recliner formats

Planning to enter cloud kitchen and physical kitchen at cinema to launch various F & B brands

The release of the movie "Animal" in December 2023 achieved the highest Gross Box Office Collection of the year

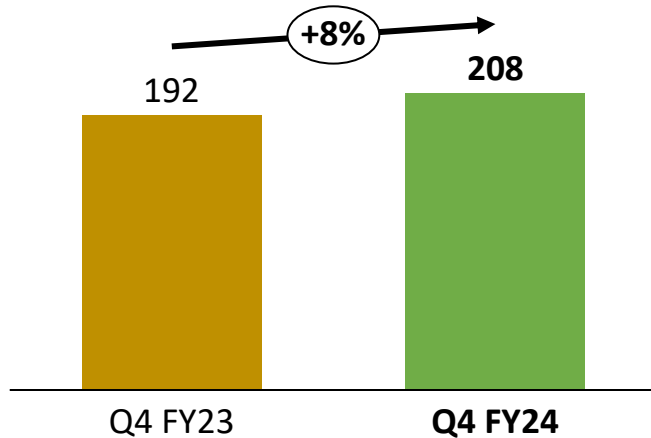
Cost saving through automation at cinemas

Future expansion based on revenue share model and partial capex from developers

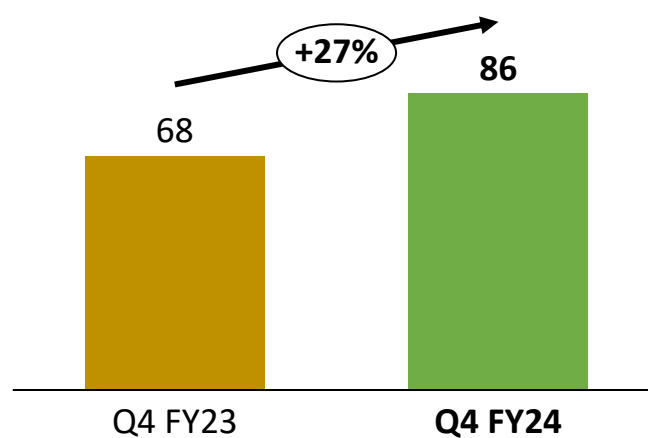
Industry leading ATP & SPH growth in FY24

Resilient ATP and SPH growth in Q4 FY24 on year on year basis

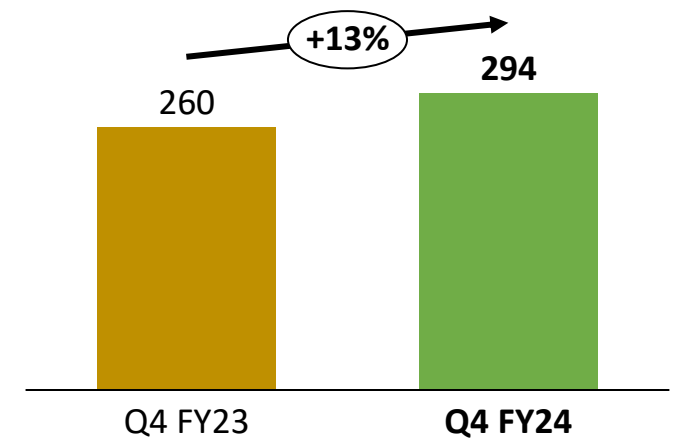
ATP (In Rs.)



SPH (In Rs.)



ATP + SPH (In Rs.)

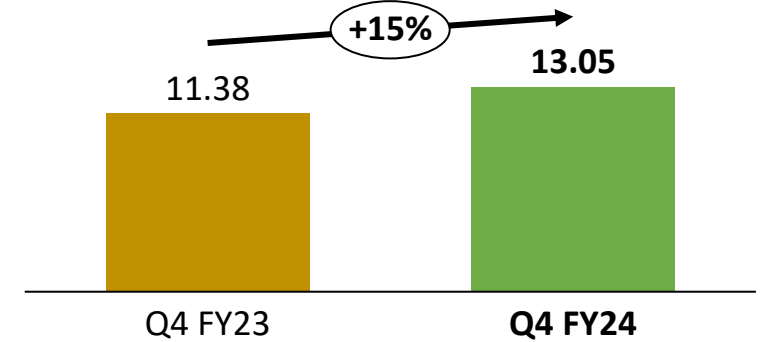
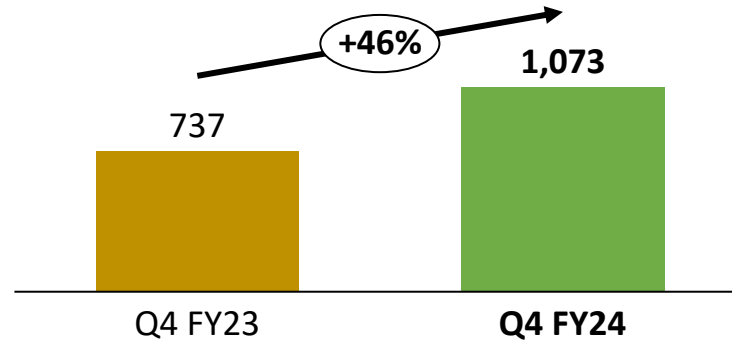
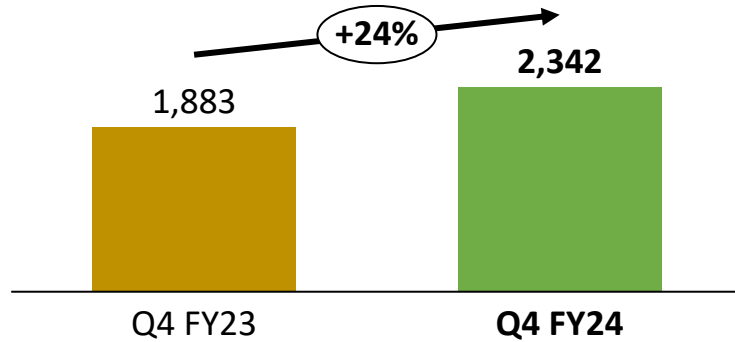


*On Gross Basis

**Net Box Office Collections
(Rs. Lakhs)**

**Net F & B Collections
(Rs. Lakhs)**

Admits (# Lakhs)



ATP*

Rs. 208; +8% YoY

SPH*

Rs. 86; +27% YoY

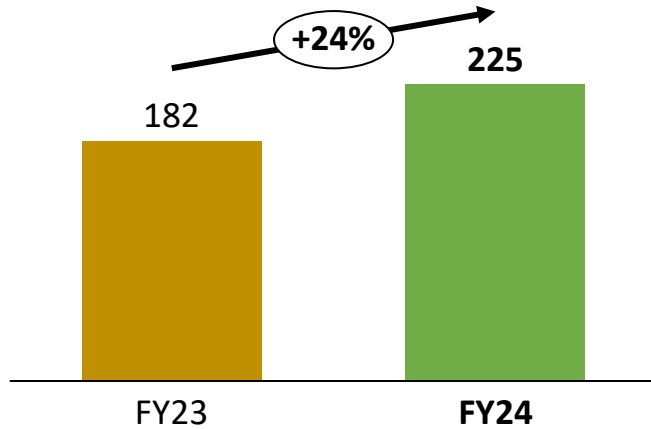
ATP + SPH*

Rs. 294; +13% YoY

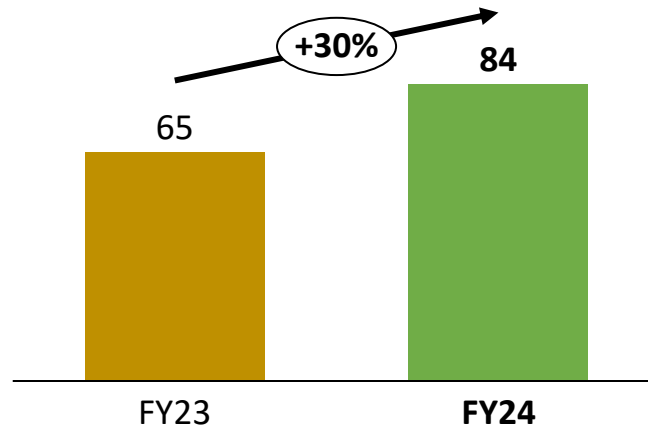
*On Gross Basis

Robust Growth in ATP and SPH growth in FY24 on year on year basis

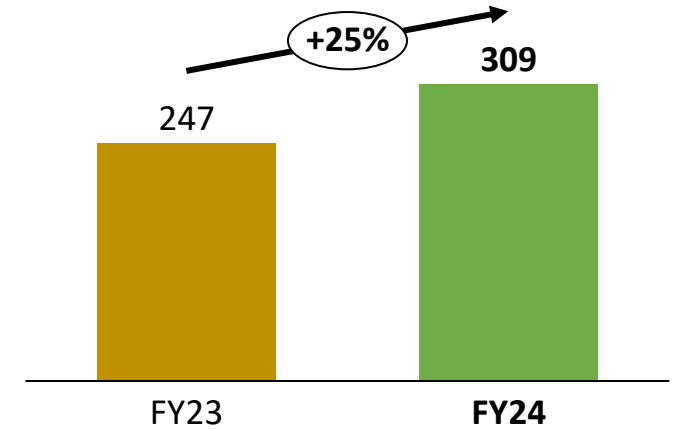
ATP (In Rs.)



SPH (In Rs.)



ATP + SPH (In Rs.)

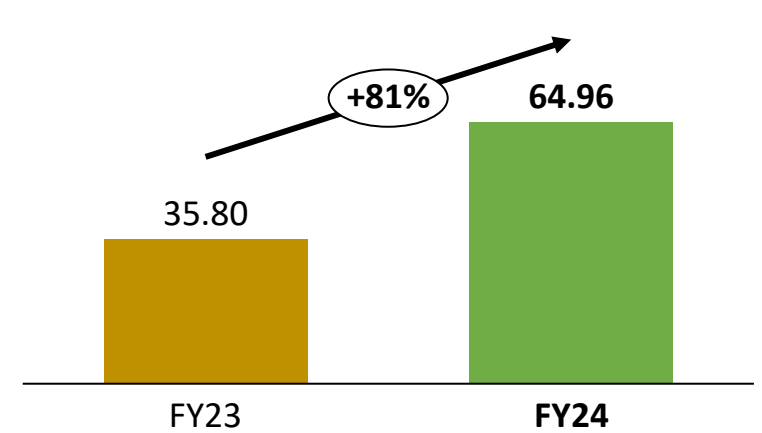
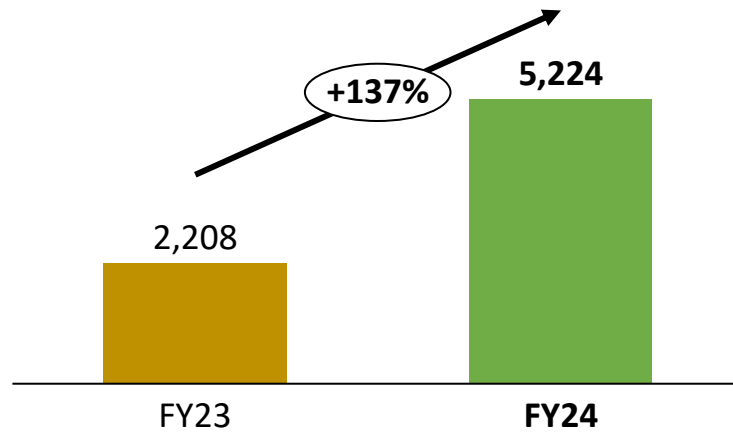
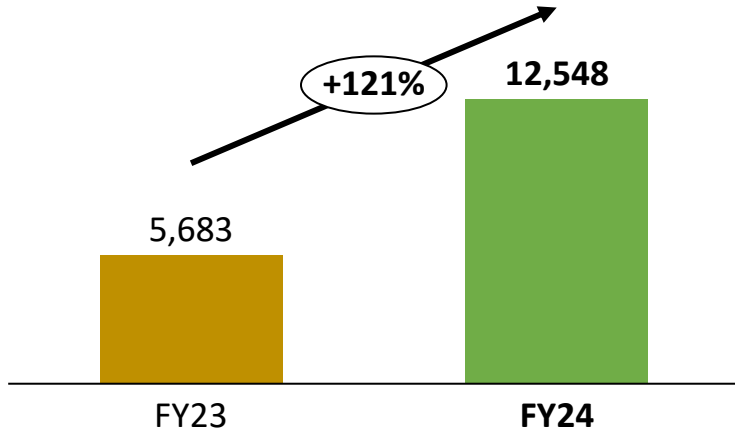


*On Gross Basis

**Net Box Office Collections
(Rs. Lakhs)**

**Net F & B Collections
(Rs. Lakhs)**

Admits (# Lakhs)



ATP*

SPH*

ATP + SPH*

Rs. 225; +24% YoY

Rs. 84; +30% YoY

Rs. 309; +25% YoY

*On Gross Basis



Q4 FY24 Key Operating & Financial Highlights for Cinema Business

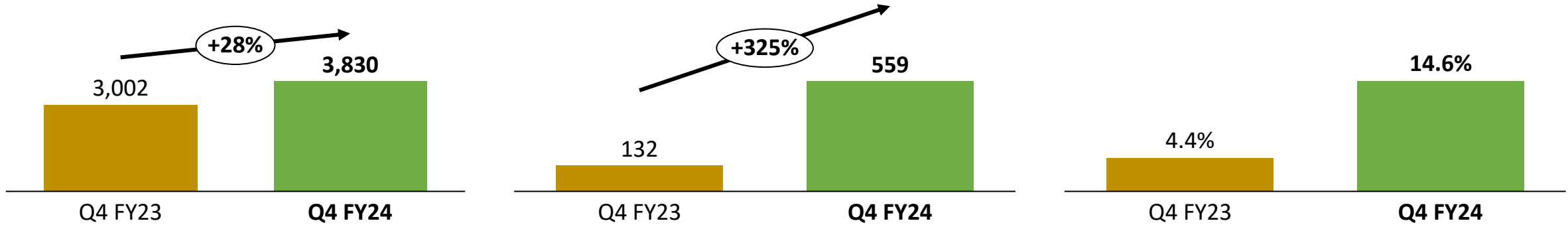


Total Revenues (Rs. Lakhs)

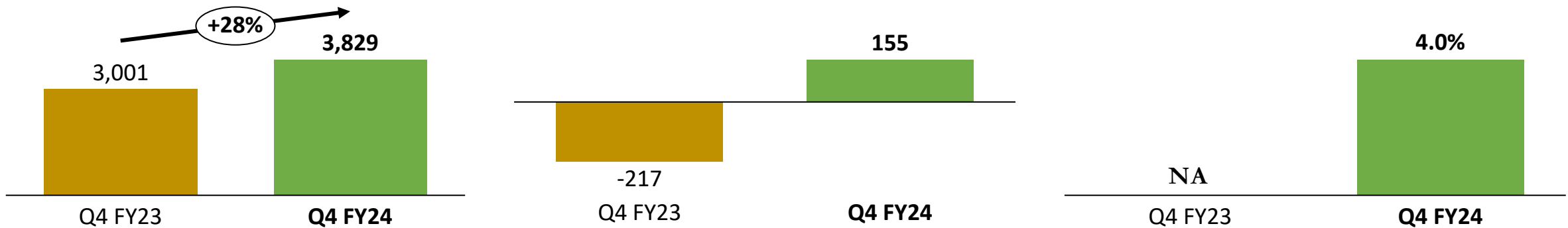
EBITDA (Rs. Lakhs)

EBITDA Margin %

Reported



Pre Ind AS



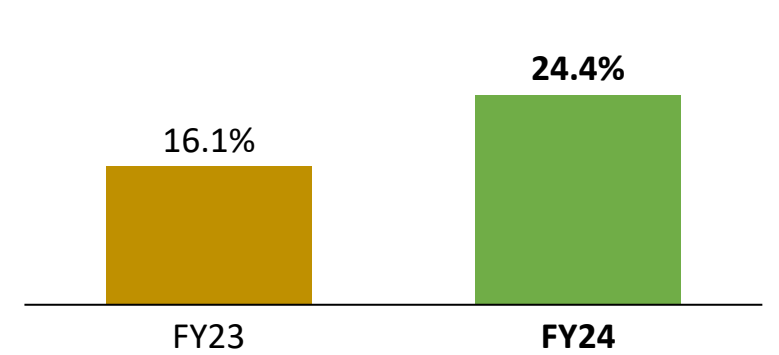
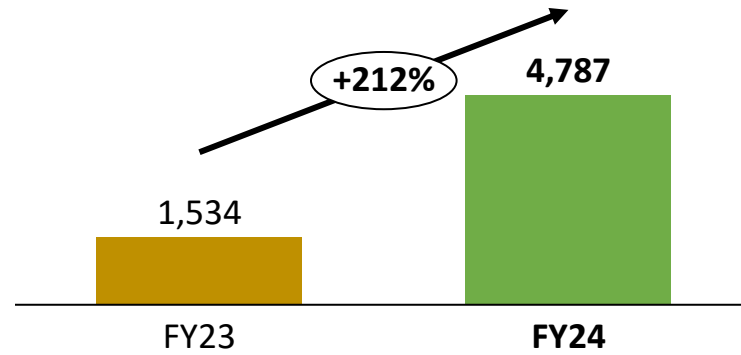
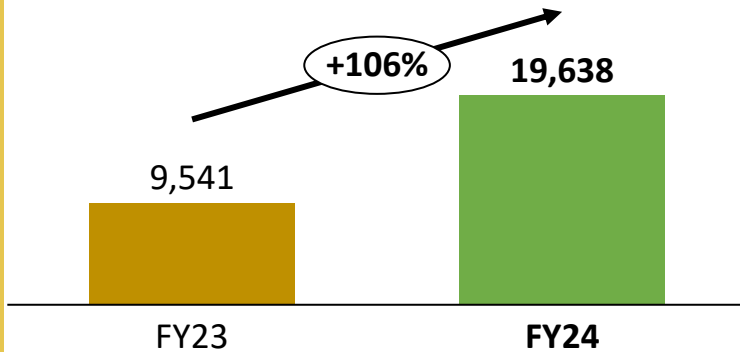
FY24 Key Operating & Financial Highlights for Cinema Business

Total Revenues (Rs. Lakhs)

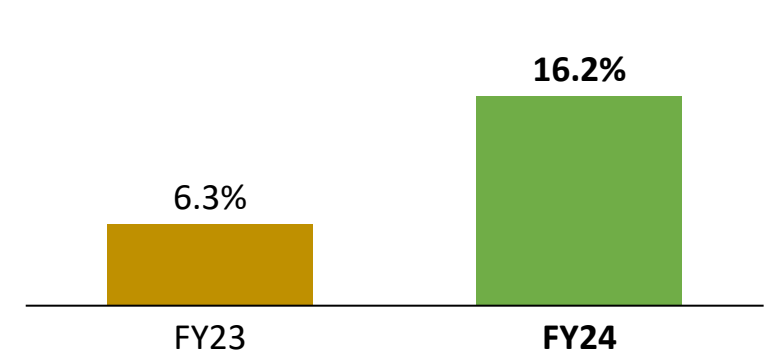
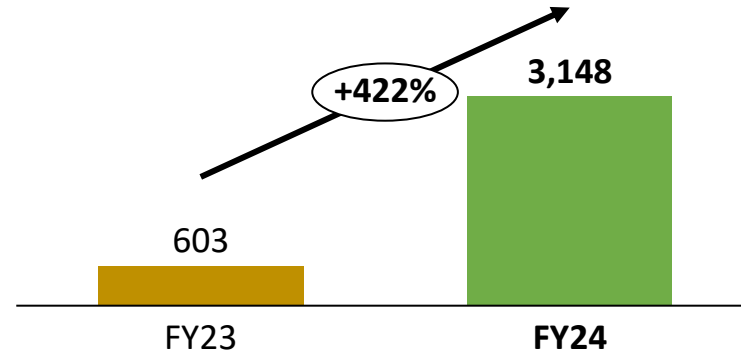
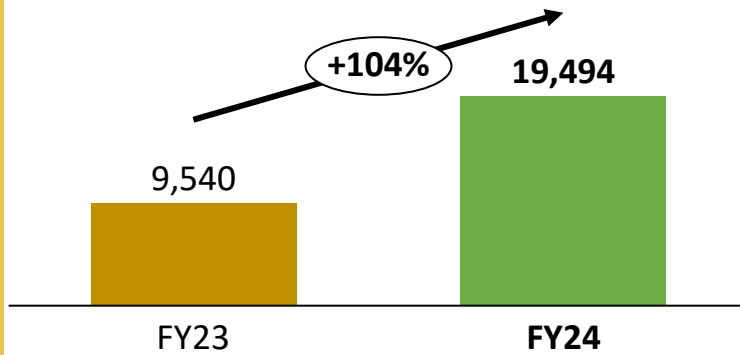
EBITDA (Rs. Lakhs)

EBITDA Margin %

Reported



Pre Ind AS



Q4FY24 Profit & Loss Summary



| Particulars (Rs. Lakhs) | Q4 FY24 | | | Q4 FY23 | | | Growth (YoY) (%) Reported |
|----------------------------|--------------|----------------------|-------------------|--------------|----------------------|-------------------|---------------------------------|
| | Reported | Ind AS 116 Impact | Pre Ind AS 116 | Reported | Ind AS 116 Impact | Pre Ind AS 116 | |
| Total Revenue | 3,830 | -1 | 3,829 | 3,002 | -1 | 3,001 | 27% |
| Rental Cost | 157 | 403 | 560 | 101 | 348 | 448 | |
| Other Operating Expenses | 3,114 | 0 | 3,114 | 2,770 | 0 | 2,770 | |
| EBITDA | 559 | -404 | 155 | 132 | -349 | -217 | 325% |
| Depreciation | 542 | -314 | 228 | 386 | -289 | 97 | |
| EBIT | 17 | -90 | -73 | -254 | -60 | -314 | - |
| Finance cost | 734 | -359 | 375 | 718 | -327 | 391 | |
| PBT | -717 | 269 | -448 | -972 | 267 | -705 | - |
| Cash PBT* | -175 | -45 | -220 | -587 | -21 | -608 | - |

*PBT+Depreciation

FY24 Profit & Loss Summary



| Particulars (Rs. Lakhs) | FY24 | | | FY23 | | | Growth (YoY) (%) Reported |
|----------------------------|---------------|----------------------|-------------------|---------------|----------------------|-------------------|---------------------------------|
| | Reported | Ind AS 116 Impact | Pre Ind AS 116 | Reported | Ind AS 116 Impact | Pre Ind AS 116 | |
| Total Revenue | 19,638 | -143 | 19,494 | 9,541 | -1 | 9,540 | 106% |
| Rental Cost | 1,121 | 1,495 | 2,617 | 135 | 930 | 1,065 | |
| Other Operating Expenses | 13,729 | 0 | 13,729 | 7,872 | 0 | 7,872 | |
| EBITDA | 4,787 | -1,639 | 3,148 | 1,534 | -931 | 603 | 212% |
| Depreciation | 2,008 | -1,139 | 869 | 1,013 | -654 | 359 | |
| EBIT | 2,780 | -500 | 2,280 | 521 | -277 | 244 | 434% |
| Finance cost | 2,869 | -1,325 | 1,544 | 2,243 | -735 | 1,508 | |
| PBT | -90 | 825 | 736 | -1,722 | 458 | -1,264 | - |
| Cash PBT* | 1,918 | -314 | 1,604 | -709 | -196 | -905 | - |

*PBT+Depreciation

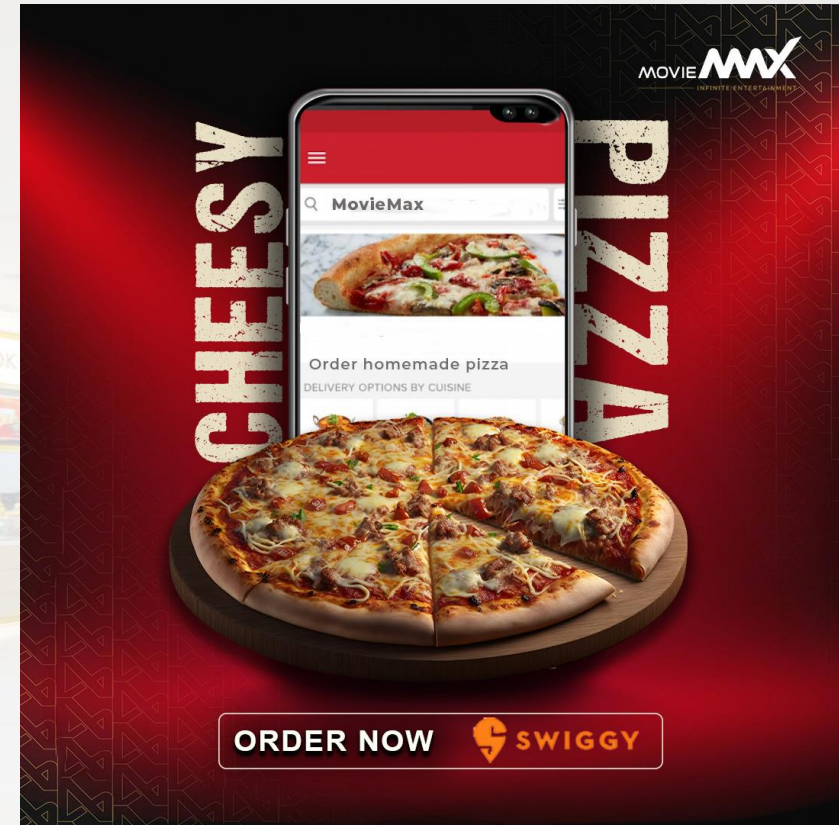
Top Movie Gross BOX OFFICE Collection for Q4 & FY24



(In Rs. Lakhs)



MovieMAX serves a range of cuisines to serve this experience on plate



Star Studded Events at MovieMAX



MOVIE MAX
CINEMA LOVERS DAY
₹ 99
 FRIDAY, 23RD FEB'24 ANY MOVIE. ANY SHOW.
BIG BLOCKBUSTERS, BIG SCREEN, UNBELIEVABLE PRICE!
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*EXCLUDING RECLINERS AND PREMIUM FORMATS. *OFFER APPLICABLE IN SELECT CITIES. T&C APPLY.

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CINEMA LOVERS DAY
₹ 99
 WATCH ANY MOVIE IN JUST
₹ 99
 MOVIE MAX
 FROM THE MAKER OF LAILA: THE SURGICAL STRIKE
INSPIRED BY TRUE EVENTS
ARTICLE 370
 PRODUCED BY VIJAY DEVERAJAN
 ADITYA SINHA, LOKEESH SINHA
 IN CINEMAS 23RD FEB

MOVIE MAX CINEMA ZIRAKPUR
 Presents
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BUY 1 GET 1 FREE
 Book one ticket and get another for FREE*
 Use code **BOGOMAX3** to avail the offer.
 Valid on selected Movies Only*
 4 SCREENS | DOLBY 7.1 SURROUND SOUND | 2K PROJECTIONS | AFFORDABLE WIDE VARIETY OF FOOD OPTIONS
AT ZIRAKPUR
PARAS DOWNTOWN SQUARE MALL
 BOOKINGS OPENING SOON ON:
 moviemax.co.in | Bookmyshow | Paytm

MOVIE MAX CINEMA
PUNE
 GET READY FOR INFINITE ENTERTAINMENT
NOW OPEN
 2ND FLOOR, AMANORA MALL
 8 SCREENS | DOLBY 7.1 SURROUND SOUND | 2K PROJECTION | WIDE VARIETY OF AFFORDABLE FOOD OPTIONS
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MOVIE MAX CINEMA
 RELIVE YOUR
Love Story
जब वी मेट
JAB WE MET
 Screening from 12th - 15th Feb'24 (Monday to Thursday) **BOOK NOW**
MOVIE MAX CINEMA
 INFINITE ENTERTAINMENT
COMING SOON
 AT ZIRAKPUR
 PARAS DOWNTOWN SQUARE MALL
 4 SCREENS | DOLBY 7.1 SURROUND SOUND | 2K PROJECTION | AFFORDABLE WIDE VARIETY OF FOOD OPTIONS
 BOOKINGS OPENING SOON ON
 moviemax.co.in | Bookmyshow | Paytm



Major Content Lineup for Q1 FY25



10th May'24

SHRIKANTH

CAST

RAJKUMMAR RAO

DIRECTOR

TUSHAR HIRANANDANI

HINDI



23rd May'24

FURIOSA

CAST

ANYA TAYLOR-JOY, CHRIS HEMSWORTH,

DIRECTOR

GEORGE MILLER

ENGLISH, HINDI, TAMIL, TELUGU



31st May'24

MR & MS MAHI

CAST

RAJKUMMAR RAO, JANHVI KAPOOR

DIRECTOR

SHARAN SHARMA

HINDI



14th Jun'24

CHANDU CHAMPION

CAST

KARTIK AARYAN

DIRECTOR

KABIR KHAN

HINDI



14th Jun'24

INSIDE OUT 2

CAST

DIANE LANE, AMY POEHLER

DIRECTOR

KELSEY MANN

ENGLISH



27th Jun'24

KALKI 2898 AD

CAST

PRABHAS, AMITABH BACHAN, DEEPIKA P.

DIRECTOR

NAG ASHWIN

HINDI, TAMIL, TELUGU





VEDAA

CAST

JOHN ABRAHAM, TAMANNAH BHATIA

DIRECTOR

ADITYA JAMBHALE

HINDI

12th Jul'24



DEADPOOL & WOLVERINE

CAST

RYAN RENOLDS

DIRECTOR

SHAWN LEVY

ENGLISH, HINDI

26th Jul'24



THE SABARMATI REPORT

CAST

VIKRANT MASSY, RASHI KHANNA

DIRECTOR

RANJAN CHANDEL

HINDI

2nd Aug'24



PUSHPA 2: THE RULE

CAST

ALLU ARJUN

DIRECTOR

SUKUMAR

TELUGU, HINDI, TAMIL

15th Aug'24



STREE 2

CAST

SHRADHAA KAPOOR

DIRECTOR

AMAR KAUSHIK

HINDI

30th Aug'24



JIGRA

CAST

ALIA BHATT

DIRECTOR

VASAN BALA

HINDI

2nd Oct'24

Hyatt Centric

Candolim, Goa



Lobby Area



Spa, Swimming pool, Gym



Jade Banquet



Spacious Drawing Rooms



Luxury Rooms



GROK - Restaurant



Hyatt Centric, Candolim Goa : A lifestyle hotel in the center of Goa

5 Star Premium Leisure Hotel

168 keys

4 F&B outlets - ~230 covers

6,095 sq. feet.
across 3 event venues

Recreational facilities viz. spa, gym, swimming pool

2.2 acres freehold land

G+4 Structure



Construction of the **Goa – Mumbai Expressway** (6 hrs. journey) will help increase passenger traffic in Goa going forward



Q4 & FY24 Financial Performance Metrics - GOA Hotel



| Particulars (Rs. Lakhs) | Q4 FY24 | Q4 FY23 | Change % | FY24 | FY23 | Change % |
|-------------------------------|--------------|--------------|------------|--------------|--------------|-----------|
| Occupancy Rate | 90% | 85% | | 86% | 78% | |
| Average Room Tariff | 9,566 | 10,284 | -7% | 8,861 | 9,292 | -5% |
| Total Revenue | 1,669 | 1,609 | 4% | 5,874 | 5,521 | 6% |
| Room Revenue | 1,309 | 1,324 | -1% | 4,704 | 4,447 | 6% |
| F&B and Miscellaneous Revenue | 360 | 285 | 26% | 1,170 | 1,074 | 9% |
| EBITDA | 708 | 631 | 12% | 2,149 | 1,909 | 8% |
| EBITDA Margin | 42.4% | 39.2% | | 36.6% | 34.6% | |





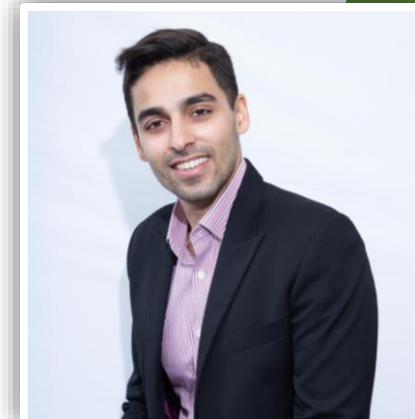
Mr. Rasesh B. Kanakia
Chairman

- Started real estate development in 1986
- Instrumental in making Kanakia Group a reputed name in India
- Under his futuristic vision the Group has ventured into the entertainment, education & hospitality sector



Mr. Himanshu B. Kanakia
Managing Director

- Integral part of the Kanakia Group
- Contributed largely to the success of Kanakia Spaces and Cinemax business
- Keen focus on engineering and innovative skills in project development and film exhibition business



Mr. Ashish R. Kanakia
Chief Executive Officer

- Completed his Bachelor's degree in Business Administration and joined the family business with an intention to grow
- For ~3 years, he has been working closely with cinema core teams
- He is constantly looking at adding substantial value to customers through innovation in product and services
- He strives to differentiate the offerings from competition and providing an edge to the organization



MOVIE MAX

11

Company: Cinline India Limited
CIN: L92142MH2002PLC135964

Mr. Vipul Parekh - CFO
vipul.parekh@cinline.co.in
Tel: 91-22-67267777

Investor Relations: Strategic Growth Advisors (SGA)
CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Harsh Shah
deven.dhruva@sgapl.net / harsh.shah@sgapl.net
Tel: +91 98333 73300 / +91 9768974808

THANK YOU