

### **PNC Infratech Limited**

An ISO 9001 : 2015 Certified Company

#### **Ref No: PNC/SE/80/24-25**

To, The Manager Department of Corporate Services BSE Limited Floor 25, P.J. Towers, Dalal Street, Mumbai-400 001 Scrip code:539150 Date: 14.11.2024

To, The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai-400 051 NSE Symbol: PNCINFRA

Dear Sir,

#### Sub: <u>Result Update Presentation on the financial results of the Company for the quarter</u> and half year ended September 30, 2024 (Q2 FY25)

We send herewith a copy of Result Update Presentation on Financial Performance for the quarter and half year ended September 30, 2024 (Q2 FY25).

This information is submitted pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The above information is also being uploaded on the Company's website at www.pncinfratech.com.

We request you to take note of the same.

Thanking you,

For PNC Infratech Limited

Tapan Jain Company Secretary & Compliance Officer ICSI M. No.: A22603

Encl: as above



Corporate Office : PNC Tower, 3/22-D, Civil Lines, Bypass Road, NH-2, Agra-282002

**Regd. Office** : NBCC Plaza, Tower II, 4th Floor, Pushp Vihar, Sector-V, Saket New Delhi--110017 (India) Tel. : 91-562-4054400 (30 Lines) 91-562-4070000 (30 Lines) Fax: 91-562-4070011

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### **Envisioning Tomorrow Possibilities Unlimited**

**INVESTOR PRESENTATION Q2FY25** 

### Safe Harbor



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# Key Highlights & Financials

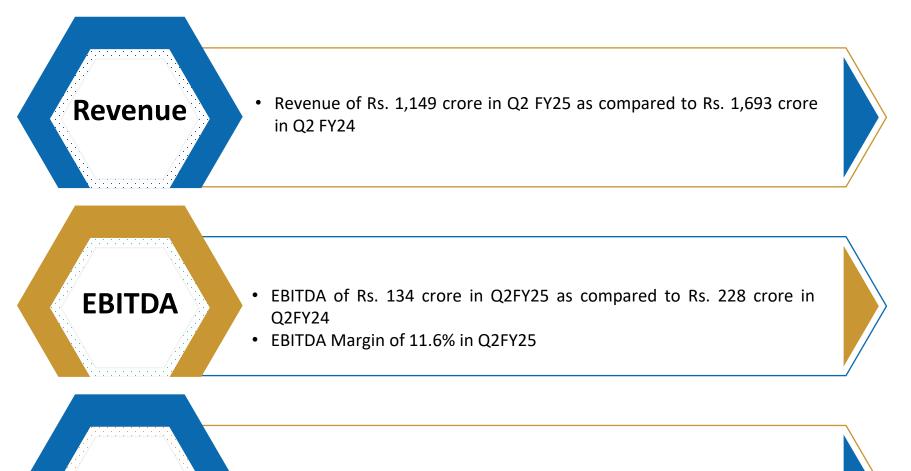
**PNC Infratech Limited** 

THE FUTURE

### **Key Highlights for Q2FY25**

PAT

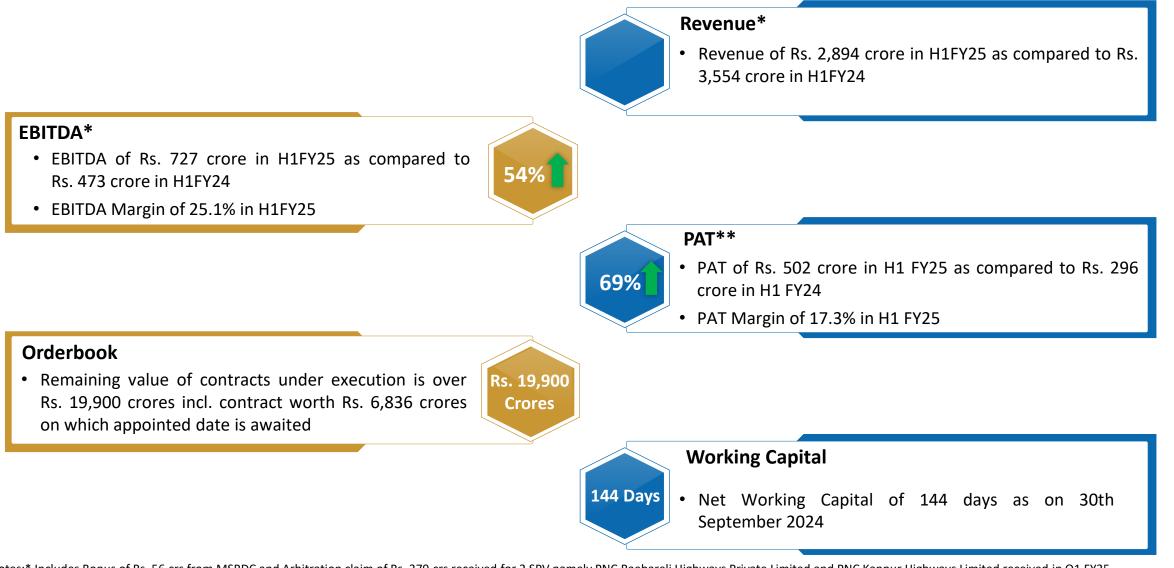




- PAT of Rs. 81 crore in Q2FY25 as compared to Rs. 140 crore in Q2FY24
- PAT Margin of 7.0% in Q2FY25

### **Key Highlights for H1FY25**

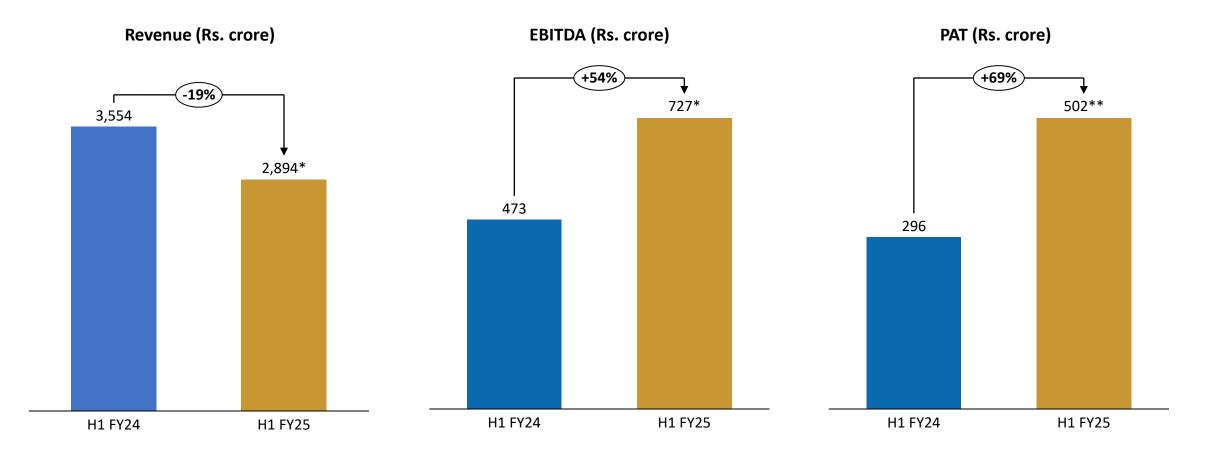




Notes:\* Includes Bonus of Rs. 56 crs from MSRDC and Arbitration claim of Rs. 379 crs received for 2 SPV namely PNC Raebareli Highways Private Limited and PNC Kanpur Highways Limited received in Q1 FY25 \*\* Includes Bonus net of tax from MSRDC and Arbitration claim net of tax received for 2 SPV namely PNC Raebareli Highways Private Limited and PNC Kanpur Highways Limited received in Q1 FY25

### **Key Highlights for H1FY25**





Notes:\* Includes Bonus of Rs. 56 crs from MSRDC and Arbitration claim of Rs. 379 crs received for 2 SPV namely PNC Raebareli Highways Private Limited and PNC Kanpur Highways Limited received in Q1 FY25 \*\* Includes Bonus net of tax from MSRDC and Arbitration claim net of tax received for 2 SPV namely PNC Raebareli Highways Private Limited and PNC Kanpur Highways Limited received in Q1 FY25



## **Order Book Details**

**PNC Infratech Limited** 

- J/15

### **Robust Order Book over Rs. 19,900 crores**



- Remaining value of contracts under execution of over Rs. 19,900 crore as on 30<sup>th</sup> Sept. 2024
- The below orders are included in order book as on 30<sup>th</sup> Sept. 2024 on which appointed date is awaited:
  - FC achieved for 6-lane Greenfield Varanasi Ranchi Kolkata Highway under Bharatmala Pariyojana in the state of Bihar on Hybrid Annuity Mode - Package 2 with a total EPC cost of Rs. 816 crores
  - ✓ FC achieved for 6-lane Greenfield Varanasi Ranchi Kolkata Highway under Bharatmala Pariyojana in the state of Bihar on Hybrid Annuity Mode - Package 3 with a total EPC cost of Rs. 1,028 crores
  - ✓ FC achieved for 6-lane Greenfield Varanasi Ranchi Kolkata Highway under Bharatmala Pariyojana in the state of Bihar on Hybrid Annuity Mode - Package 6 with a total EPC cost of Rs. 1,162 crores
  - FC document signed and submitted to MPRDC well before Financial Closure date for 4 laning of Western Bhopal Bypass in the state of Madhya Pradesh on Hybrid Annuity Mode for a EPC cost of Rs. 1,091 crores
  - ✓ 4 Lane Elevated Corridor/Flyover from Maharani Laxmibai Pratima to A.B. Road (N.H. 46) Near Girwai Police Chouki on Swarn Rekha River in Gwalior City (2nd phase) in the state of Madhya Pradesh on EPC basis for a cost of Rs. 699 crores
  - ✓ LOA received for EPC project worth Rs. 2,040 crores from City & Industrial Development Corporation of Maharashtra Ltd. (CIDCO). This project is in Joint Venture with Aakshya Infra Projects Private Limited.

Key EPC Projects Under Construction	Awarding Authority	Remaining Value (Rs. Crs)
Jalna-Nanded	MSRDC	2,362
Pune Ring Road	MSRDC	2,268
Akkalkot Pkg-II (Badadal-Maradgi S)	NHAI	839
Sonali – Gorukhpur	NHAI	780
Prayagraj - Kaushambi	MoRTH	561
Kanpur-Lucknow Expressway Pkg-2	NHAI	430
Top 6 road projects		7,240
Water		3,277
4 nos. HAM projects* (Varanasi - Ranchi – Kolkata Pkg, 2, Pkg 3, Pkg 6 and Bhopal Bypass)		4,097
2 nos. EPC projects* (CIDCO and Flyover in Gwalior City)		2,739
Other Projects		2,557
Total Order Book as on 30 <sup>th</sup> September 2024		19,910

Remaining value of contracts under execution is over Rs. 19,900 crores (incl. contract worth Rs. 6,836 crores where Appointed date is awaited) is over 2.6 times of FY24 revenue

Road Highway, Road Expressway, Railway and Canal EPC projects constitute 84% of total order-book

\* Appointed Date is awaited



## Portfolio of Development Projects on PPP Mode

PNC Infratech Limited

### **Asset Monetization**



- Divestment of Equity Stake in 12 of Company's Road Assets
  - The Company, along with its wholly owned subsidiary, PNC Infra Holdings Limited have signed a Master Securities Purchase Agreement (SPA) with Highways Infrastructure Trust (HIT), an Infrastructure Investment Trust (InvIT) whose sponsor is affiliated with funds, vehicles and/or accounts managed and/or advised by affiliates of KKR & Co. Inc., to divest 12 of the Company's road assets
    - > 11 National Highway (NH) Hybrid Annuity mode (HAM) assets
    - > 1 State Highway BOT Toll asset
  - Enterprise Value: Rs. 9,005.7 crore (together with the earn outs)
  - Equity Value: Rs. 2,902 crore (including cash)
  - Invested equity: Rs. 1,740 crore
  - The transaction is subject to certain regulatory and other customary conditions standard to a transaction of this nature

Proposed disinvestment is aligned with the Company's strategic objective of recycling the capital invested in operating road assets to leverage the ambitious growth vision

### **Sizeable Project Portfolio: Operational Projects**



Project	% Stake	Authority	State / Stretch	Туре	JV Partners	Kms / Lanes	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Grant (Rs. Crs)	Total Debt (Rs. Crs)	Debt as on 30 <sup>th</sup> Sept. '24 (Rs. Crs)
Kanpur Kabrai	100%	NHAI	UP / NH-86	Toll	-	123 / 2	458.5	67.5	67.5	123.0	268.0	-
Gwalior Bhind **	100%	MPRDC	MP / NH-92	Toll	-	107.68 / 2	340.3	78.3	78.3	27.0	235.0	-
Bareilly Almora*	100%	UPSHA	UP / SH-37	Toll	-	54 / 4	604.5	74.6	74.6	70.0	460.0	260
Rae Bareli Jaunpur	100%	NHAI	UP / NH-231	Annuity	-	166.40 / 2	837.4	139.6	139.6	0.0	697.8	224
Narela Industrial Area	100%	DSIIDC	Delhi / NA	Annuity	-	33 / -	175.0	35.0	35.0	0.0	140.0	-
							2,415.7	395.1	395.1	220.0	1,800.8	484

\* This project is part of the definitive agreements signed with Highways Infrastructure Trust on 15th January 2024

#### All Projects are Operational

\*\* Extension of the Concession Period by 2 years 9 months 18 days (2.8 years) i.e., up to 25<sup>th</sup> March 2028

### **Sizeable Project Portfolio: HAM Projects**



Project	% Stake	Authority	State / Stretch	Kms / Lanes	Status	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Total Debt (Rs. Crs)	Debt / Bond as on 30 <sup>th</sup> Sept. '24 (Rs. Crs)
Dausa-Lalsot *	100%	NHAI	Raj/ NH11A	83.45/ 4/2	COD	820	65	65	371	255
Aligarh-Kanpur *	100%	NHAI	UP / NH-91	45 / 4	COD	1,110	131	131	500	430
Jhansi-Khajuraho (Pkg II) *	100%	NHAI	UP & MP / NH 75/76	85.4 / 4	COD	1,262	104	104	590	448
Chitradurga-Davanagere *	100%	NHAI	Karnataka / NH 48	72.7/6	COD	1,338	107	107	606	461
Jhansi-Khajuraho (Pkg I) *	100%	NHAI	UP & MP / NH 75/76	76.3 / 4	COD	1,342	128	128	604	491
Jagdishpur-Faizabad *	100%	NHAI	UP / NH-330 A	60.2 / 4	COD	1,311	140	140	559	537
Chakeri-Allahabad *	100%	NHAI	UP / NH 2	145.1/6	COD	2,018	193	193	873	740
Mitrasen to Kanpur *	100%	NHAI	UP / NH-91	60.6 / 4	COD	1,790	194	194	775	720
Unnao-Lalganj *	100%	NHAI	UP / NH-232 A	70.0 / 4	PCOD	1,491	158	158	631	572
Meerut – Nazibabad *	100%	NHAI	UP / NH-119	53.9 / 4	PCOD	1,207	128	128	514	495
Challakere-Hariyur *	100%	NHAI	Karnataka / NH 150 A	55.7 / 4	PCOD	1,023	114	114	440	405
Kanpur-Lucknow (Pkg I)	100%	NHAI	UP / NH-27	17.5 / 6	UC	1,618	131	131	780	508
Kanpur-Lucknow (Pkg II)	100%	NHAI	UP / NH-31/25	45.2 / 6	UC	1,662	145	145	777	502
Sonauli- Gorakhpur	100%	NHAI	UP / NH-29E	79.5 / 4	UC	1,611	85	85	757	270
Mathura - Gaju Village (Pkg- 1B)	100%	NHAI	UP/ NH-530B	32.9 / 4	UC	994	67	67	472	302
Hardoi	100%	NHAI	UP / NH-731	54.4 / 4	UC	948	94	94	443	380
Gaju Village- Devinagar (Pkg-1C)	100%	NHAI	UP/ NH-530B	33.0 / 4	UC	819	82	82	386	375
Akkalkot Pkg-II (Badadal-Maradgi S)	100%	NHAI	MH & KN / NH-150C	71.0/6	UC	1,733	91	91	812	320
Singraur Uphar - Baranpur Kadipur Ichauli (Package-III)	100%	MORTH	UP / NH-731A	25.5 / 4	UC	929	49	49	444	100
Greenfield Varanasi - Ranchi - Kolkata Highway (Pkg-2)	100%	NHAI	Bihar / Greenfield	27.0/6	FC	1,030	3	3	500	-
Greenfield Varanasi - Ranchi - Kolkata Highway (Pkg-3)	100%	NHAI	Bihar / Greenfield	36.0 / 6	FC	1,297	5	5	632	-
Greenfield Varanasi - Ranchi - Kolkata Highway (Pkg-6)	100%	NHAI	Bihar / Greenfield	35.2 / 6	FC	1,466	5	5	715	-
4 laning of Western Bhopal Bypass	100%	MPRDC	MP / NH-46 / SH-28	40.9 / 4	FC #	1,380	-	-	677	-
						30,199	2,219	2,219	13,858	8,311

\* These projects are a part of the definitive agreements signed with Highways Infrastructure Trust on 15th January 2024

FC # - Financial Closure document submitted to MPRDC

Equity Requirement over the next 2-3 years of approximately Rs. 872 Crs for all HAM projects



## Annexure – I Summary Financials

**PNC Infratech Limited** 

### **Standalone Profitability Statement – Q2 & H1**



Rs. Crores	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24	YoY Growth (%)
REVENUE	1,149	1,693	2,894	3,554	
EBITDA	134	228	727	473	54%
EBITDA margin	11.6%	13.4%	25.1%	13.3%	1,183 bps
Other Income	13	6	22	14	
Depreciation	23	26	45	51	
Financial Expenses	15	19	28	35	
Profit Before Tax	109	189	676	401	69%
Total Tax Expenses	28	49	174	104	
Current Tax	29	50	172	105	
Taxation in respect of earlier years	0	0	0	0	
Deferred Tax	-1	-1	1	0	
Profit After Tax	81	140	502	296	69%
PAT Margin	7.0%	8.3%	17.3%	8.3%	901 bps
Total Other Comprehensive Income, net of tax	1	1	1	1	
Total Comprehensive income	82	140	503	298	69%

### **Standalone Balance Sheet**

**ASSETS (Rs. Crores)** 

(1) NON-CURRENT ASSETS

(c) Capital work-in-progress

(ii) Other Financial Assets

(g) Other Non - current assets

(f) Deferred Tax Asset

(2) CURRENT ASSETS

(b) Financial Assets (i) Investments

(ii) Trade receivables

(iii) Cash and cash equivalents

(iv) Other Financial Assets

Non-current assets held for sale

(c) Other current assets

(iv) Bank Balances other than (ii) above

(a) Inventories

(v) Loans

(b) Right to Use Assets

(d) Intangible Assets (e) Financial assets (i) Investments

(a) Property, plant & equipment

	Sept-24	Mar-24	EQUITY AND LIABILITIES (Rs. Crores)
			EQUITY
	422	463	(a) Equity Share capital
	6	8	(b) Other equity
	0	0	Equity Attributable to Owners (C)
	3	3	LIABILITIES
			(1) Non-Current Liabilities
	1,904	1,664	(a) Financial Liabilities
	69	101	(i) Borrowings
	26	28	(ii) Lease Liabilities
<b>(</b> )	366	310	(iii) Other Financial Liabilities
	2,795	2,576	(b) Provisions
			(c) Other Non-Current Liabilities
	782	765	Sub Total (D)
	151	0	(2) Current Liabilities
	1,556	1,951	(a) Financial liabilities
╞	489	616	(i) Borrowings
	142	96	(ii) Lease Liabilities
+	107	109	(iii) Trade Payables
	97	91	(iv) Other Financial Liabilities
	580	294	(b) Other current liabilities
B)	3,904	3,922	(c) Provisions
	758	749	Sub Total (E)
	7,457	7,247	Total Equity & Liabilities (C+D+E)



Mar-24

51

4,730

4,781

23

6

414

19

232

694

359

3

933

254

217

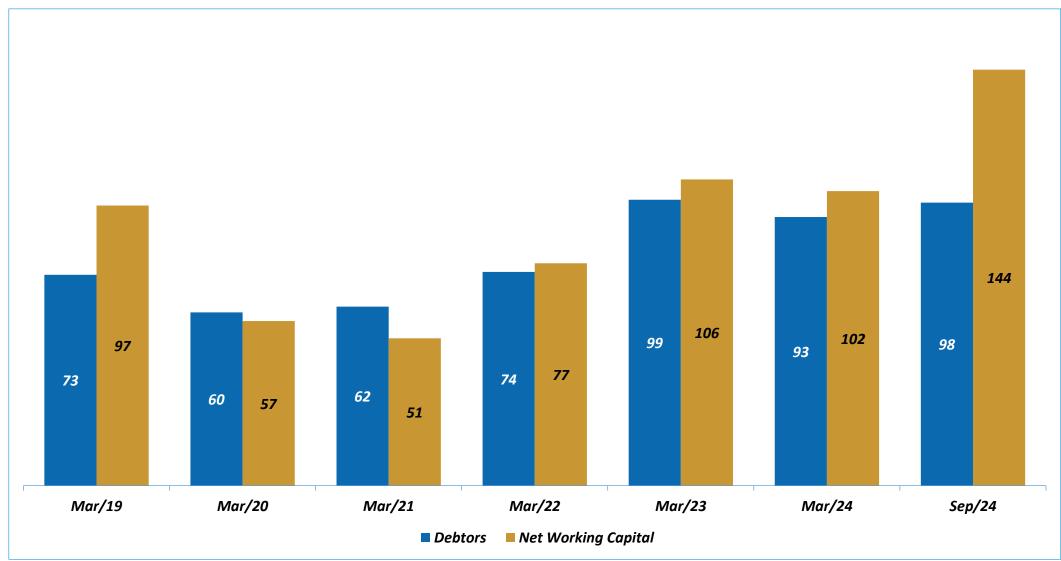
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1,771

7,247

### **Net Working Capital Days - Standalone**





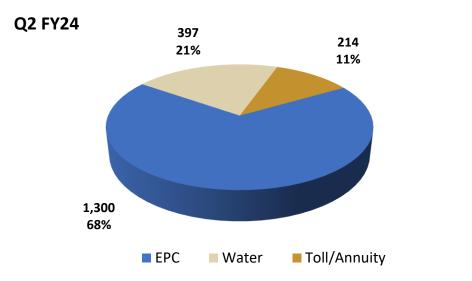
### **Consolidated Profitability Statement – Q2 & H1**

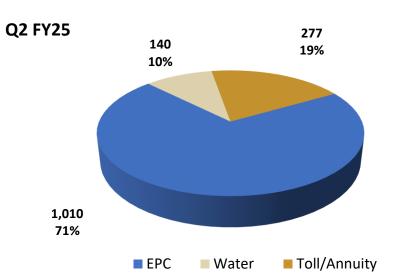


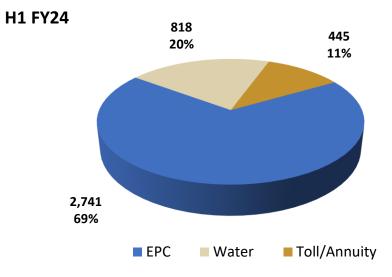
Rs. Crores	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24	YoY Growth (%)
REVENUE	1,427	1,911	3,595	4,003	
EBITDA	356	400	1,325	836	58%
EBITDA margin	25.0%	20.9%	36.9%	20.9%	1,597 bps
Other Income	37	21	67	41	
Depreciation	40	41	80	89	
Interest	204	161	395	308	
Profit Before Tax	149	219	917	480	91%
Total Tax Expenses	66	71	259	152	
Current Tax	58	70	257	151	
Taxation in respect of earlier years	0	0	0	1	
Deferred Tax	7	1	1	0	
Profit After Tax	83	148	659	329	100%
PAT Margin	5.8%	7.7%	18.3%	8.2%	1,011 bps
Share in Profit/ (Loss) of Associates accounted for using equity method	0	0	0	0	
Profit After Tax	83	148	659	329	100%
PAT Margin	5.8%	7.7%	18.3%	8.2%	1,011 bps
Total Other Comprehensive Income, net of tax	1	1	2	2	
Total Comprehensive income	84	149	660	330	100%

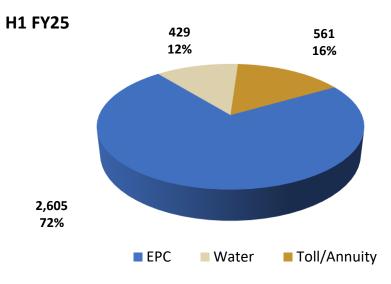
### **Segmental Revenue Break-up**





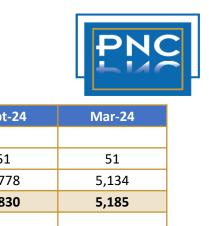






### **Consolidated Balance Sheet**

ASSETS (Rs. Crores)	Sept-24	Mar-24
(1) NON-CURRENT ASSETS		
(a) Property, plant & equipment	429	468
(b) Right to Use Assets	6	8
(c) Capital work-in-progress	0	0
(d) Intangible Assets	649	684
(e) Financial assets		
(i) Investments	1	1
(ii) Trade Receivables	9,234	8,230
(iii) Other Financial Assets	72	104
(f) Deferred Tax Asset	0	0
(g) Other Non - current assets	1,672	1,453
Sub Total (A)	12,063	10,947
(2) CURRENT ASSETS		
(a) Inventories	782	765
(b) Financial Assets		
(i) Investments	880	511
(ii) Trade receivables	1,351	1,633
(iii) Cash and cash equivalents	655	1,002
(iv) Bank Balances other than (ii) above	511	377
(v) Loans	0	0
(iv) Other Financial Assets	95	78
(c) Other current assets	591	298
Sub Total (B)	4,866	4,663
Non-current assets held for sale	0	0
Total Assets (A+B)	16,928	15,610



EQUITY AND LIABILITIES (Rs. Crores)	Sept-24	Mar-24
EQUITY		
(a) Equity Share capital	51	51
(b) Other equity	5,778	5,134
Equity Attributable to Owners (C)	5,830	5,185
LIABILITIES		
(1) Non-Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	8,252	7,264
(ii) Lease Liabilities	6	6
(iii) Trade Payables	0	0
(iv) Other Financial Liabilities	409	415
(b) Deffered Tax Liability	4	1
(c) Provisions	340	316
(c) Other Non-Current Liabilities	35	176
Sub Total (D)	9,045	8,178
(2) Current Liabilities		
(a) Financial liabilities		
(i) Borrowings	528	752
(ii) Lease Liabilities	2	3
(iii) Trade Payables	763	953
(iv) Other Financial Liabilities	321	301
(b) Other current liabilities	257	188
(c) Provisions	183	50
Sub Total (E)	2,053	2,247
Total Equity & Liabilities (C+D+E)	16,928	15,610

### **Cashflow Statement**

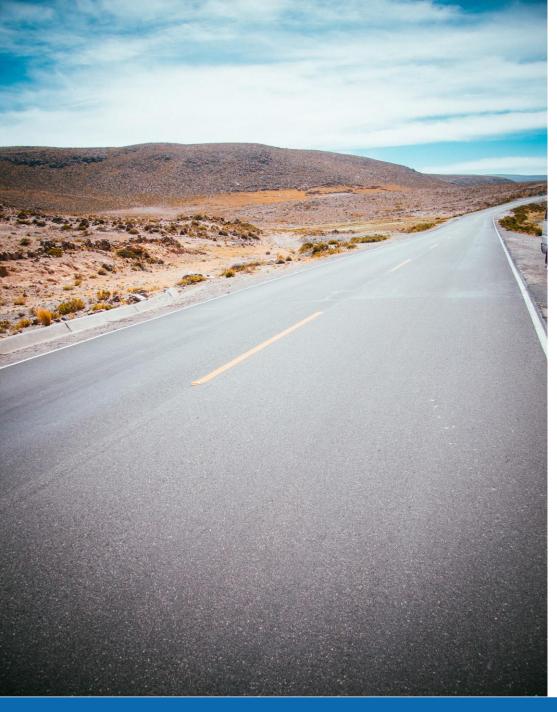


	Stand	lalone	Consolidated			
Rs. Crores	Half Year ended 30-Sep-24	Half Year ended 30-Sep-23	Half Year ended 30-Sep-24	Half Year ended 30-Sep-23		
Profit before tax	676	401	917	480		
Adjustments	65	85	410	358		
Operating Cash flow Before Working Capital Changes	741	486	1,327	838		
Change in operating assets and liabilities	-243	81	-1,325	-1,326		
Cash generated from operations	498	566	2	-488		
Income taxes paid	-172	-105	-257	-152		
Net cash inflow from operating activities (A)	326	462	-255	-640		
Net cash inflow/(outflow) from investing activities (B)	-435	-601	-442	32		
Net cash outflow from financing activities (C)	-18	43	351	479		
Net increase/(decrease) in cash and cash equivalents (A+B+C)	-127	-96	-346	-129		
Cash and cash equivalents at the beginning of the year	616	293	1,002	415		
Cash and cash equivalents at the end of the year	489	197	655	286		



## Annexure – II Company Overview

**PNC Infratech Limited** 



### Introduction



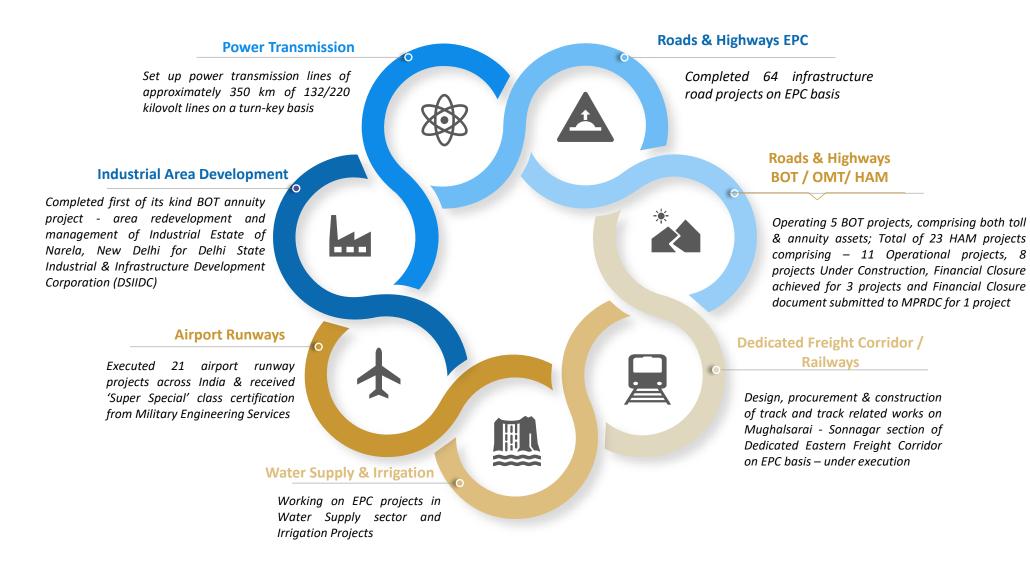
#### Established track record of timely/early completion of projects

- Infrastructure construction, development, and management company; expertise in the execution of projects including highways, bridges, flyovers, airport runways, industrial areas, railways and transmission lines
- Executed 88 major infrastructure projects spread across 13 states, of which 64 are road EPC projects; currently executing 26 projects
- Large fleet of sophisticated equipment and professionally qualified & experienced employee base
- Operating 5 BOT projects, comprising both toll & annuity assets; Total of 23 HAM projects comprising 11 Operational projects, 8 projects Under Construction, Financial Closure achieved for 3 projects and Financial Closure document submitted to MPRDC for 1 project

Strong credit rating of CARE AA+ for Long Term Loans CARE A1+ for Short Term Loans "Stable" outlook

### **Business Overview**





### **Corporate Structure**

PNC Infra Holdings Limited ("PNCIHL")

- BOT Holdco for road and other infra projects
  - PNC Bareilly Nainital Highways Private Limited ("PNCBNHPL") \*
- 4 laning of the Bareilly-Almora section of SH 37
- MP Highways Private Limited ("MPHPL") Augmentation of the Gwalior–Bhind section of NH 92
- **PNC Delhi Industrial Infra Private Limited ("PNCDIPL")** Redevelopment maintenance and management of industrial estate of Narela

PNC Kanpur Highways Limited ("PNCKHL") 2 laning of the Kanpur to Kabrai section of NH 86

PNC Raebareli Highways Private Limited ("PNCRHPL")

- 2 laning of Raebareli to Jaunpur section of NH 231
- PNC Kanpur Ayodhya Tollways Private Limited ("PNCKATPL")

OMT of Kanpur-Lucknow-Ayodhya section of NH 28

PNC Rajasthan Highways Private Limited ("PNCRHPL") \* 4 laning / 2 laning of Dausa-Lalsot-Kauthun section of NH-11 A (Extension) on HAM

**PNC Chitradurga Highways Private Limited ("PNCCHPL") \*** 6 laning Chitradurga - Davanagere including Chitradurga bypass on HAM

PNC Bundelkhand Highways Private Limited ("PNCBHPL") \*

4 laning Jhansi-Khajuraho section of NH 75/76 (Package I) on HAM

PNC Khajuraho Highways Private Limited ("PNCKHPL") \*

4 laning Jhansi-Khajuraho section of NH 75/76 (Package II) on HAM

PNC Triveni Sangam Highways Pvt. Ltd. ("PNCTSHPL") \* 6 laning of Chakeri to Allahabad section of NH - 2 on HAM

PNC Aligarh Highways Pvt. Ltd. ("PNCAHPL") \* 4 laning of Aligarh-Kanpur section of NH - 91 on HAM

PNC Challakere (Karnataka) Highways Pvt. Ltd. ("PNC(K)HPL") \* 4 laning of Challakere to Hariyur section of NH 150 A on HAM

PNC Unnao Highways Private Limited ("PNCUHPL") \* 4 Laning of Unnao-Lalgani section of NH 232 A on HAM





PNC Gomti Highways Private Limited ("PNCGHPL") \*
4 Laning of Jagdishpur Faizabad Section of NH 330 A on HAM
PNC Bithur Kanpur Highways Private Limited ("PNCBKHPL") \*
4 Laning of Mitrasen-Kanpur Section of NH 91 on HAM

PNC Meerut Haridwar Highways Private Limited ("PNCMHHPL") \* 4 laning of Meerut Nazibabad section of NH-119 on HAM

- Sonauli Gorakhpur Highways Private Limited ("SGHPL")
- 4 laning of Sonauli Gorakhpur section of NH-29E on HAM
- Akkalkot Highways Private Limited ("AHPL") 4 laning of Badadal Maradgi S Andola section of NH-150C on HAM

Hardoi Highways Private Limited ("HHPL") 4 laning of NH-731 Hardoi District on HAM

- Kanpur Lucknow Expressway Private Limited ("KLEPL") 6 laning of Kanpur Lucknow Expressway (PKG-I) of NH-31/25 on HAM
- Awadh Expressway Private Limited ("AEPL") 6 laning of Kanpur Lucknow Expressway (PKG-II) of NH-31/25 on HAM
- Yamuna Highways Private Limited ("YHPL") 4 laning of Mathura - Gaju Village section (Pkg-1B) of NH 530B on HAM
- Hathras Highways Private Limited ("HHPL") 4 laning of Gaju Village Devinagar section (Pkg-1C) of NH-530B on HAM
- Prayagraj Kaushambi Highway Package 3 Private Limited ("PKHP3PL")
   4 laning of Singraur Uphar Baranpur Kadipur Ichauli (PKG-III) of NH-731A on HAM
- Varanasi Kolkata Highway Package 6 Private Limited ("VKHP6PL") 6 laning of Greenfield Varanasi-Ranchi-Kolkata Highway (Pkg-6) on HAM
- Varanasi Kolkata Highway Package 3 Private Limited ("VKHP3PL") 6 laning of Greenfield Varanasi-Ranchi-Kolkata Highway (Pkg-3) on HAM
- Varanasi Kolkata Highway Package 2 Private Limited ("VKHP2PL") 6 laning of Greenfield Varanasi-Ranchi-Kolkata Highway (Pkg-2) on HAM
- Western Bhopal Bypass Private Limited ("WBBPL")
- 4 laning of Western Bhopal Bypass on HAM

#### Joint Ventures PNC-SPSCPL (JV)

 4 laning of Koilwar to Bhojpur from Km. 137.375 of NH-30 to Km.
 27.370 of NH-84

#### **Joint Ventures**

#### PNC-SPSCPL (JV)

4 laning of Bhojpur to Buxar from Km. 27.370 to Km. 75.00 of NH-84

#### Joint Ventures PNC-SPML (JV)

Construction of Haraulipur Group of Villages Water Supply Scheme (Surface

Water) and Electric/Solar based Piped Ground Water Supply Scheme in Hamirpur District, Uttar Pradesh including Commissioning and Operation & Maintenance for 10 years

#### Joint Ventures PNC AAKSHYA (JV)

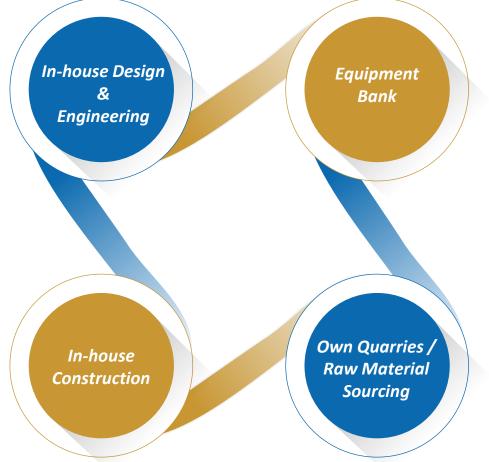
Integrated Infrastructure Development of 20M & above wide Roads,

Construction of Various Major & Minor Structures (Viz Flyover, Minor Bridges, VUPS, PUPS etc.) and Allied Electrical Works (Street Light) in TPS - 8, 9 and TPS-12 under NAINA Project.

### **Integrated Business Model**



 Controls the entire process from
 conceptualization to commissioning of a given project which helps in providing customized solutions as per clients' specific requirements



Ownership of a fleet of modern equipment enables quick mobilization besides ensuring continuous availability of critical equipment

Reduces costs and facilitates timely completion of projects through enhanced control

Own / Leasing of Quarries helps in securing

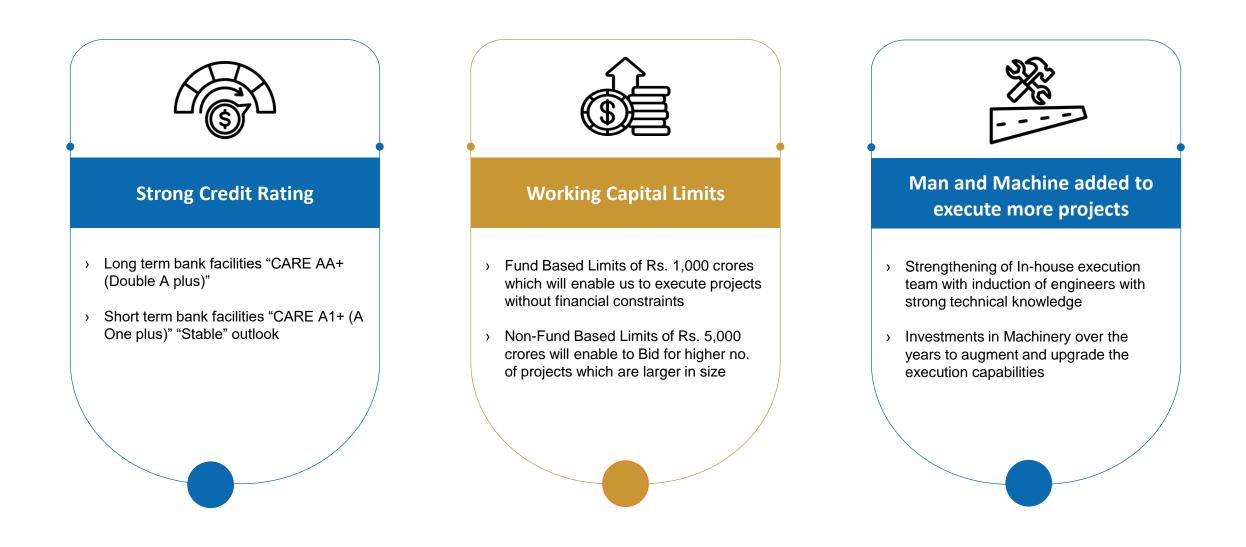
of raw material and project completion

within scheduled time & budget

 Ensuring timely completion of projects,
 reducing reliance on third parties and lowering costs

### **Enhanced Execution Capability**

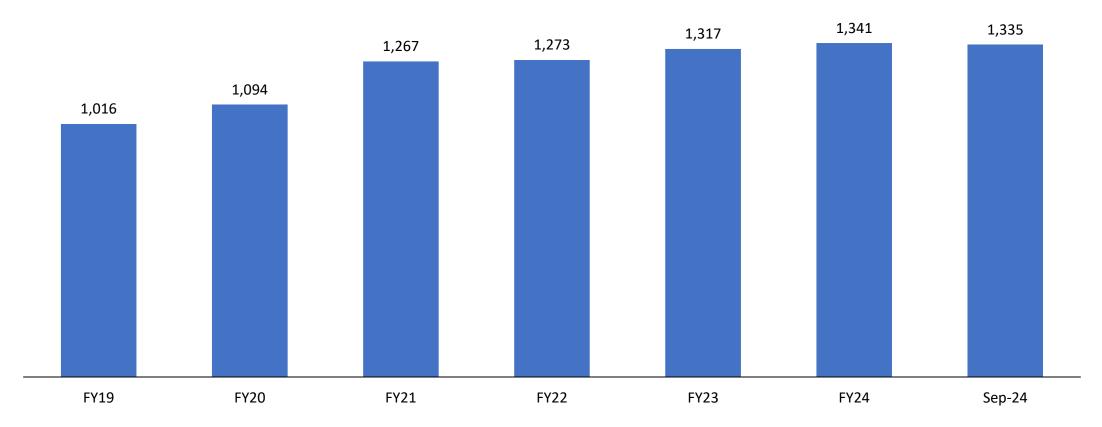




### **Enhanced to Augment and upgrade the execution**



Rs. Crores

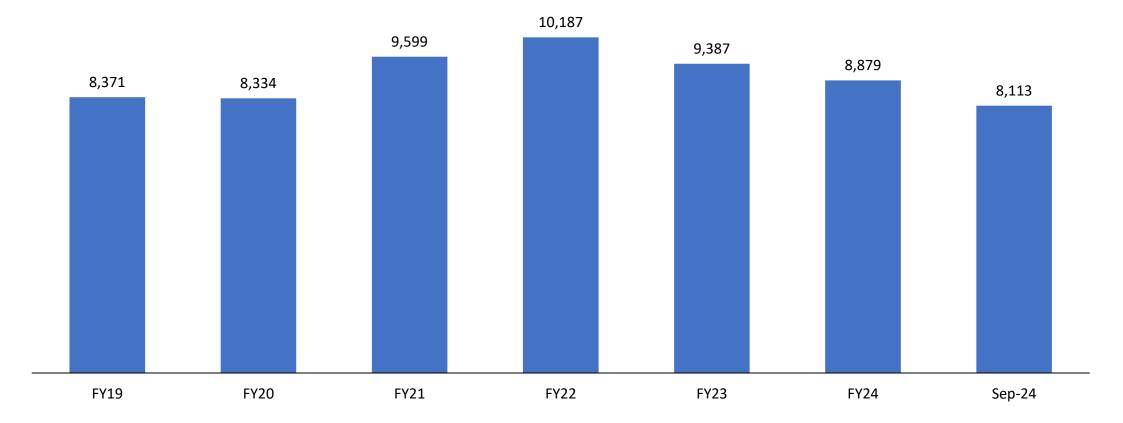


#### Present Capex will enable us to achieve a Turnover of Rs. 10,000-12,000 crores

### **Strengthening of in-house execution team**



No. of Employees



Strengthening of In-house execution team with induction of engineers with strong technical knowledge

### **Strong Credit Rating**



#### Reaffirmed

- PNC Gomti Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE A+ (RWP) (Placed on Rating Watch with Positive Implications)

Upgraded

- PNC Bithur Kanpur Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE A+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Unnao Highways Pvt. Ltd. \*
  - Long term bank facilities at CARE A+ (RWP) (Placed on Rating Watch with Positive Implications)

#### Assigned

- Yamuna Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Akkalkot Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Kanpur Lucknow Expressway Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Awadh Expressway Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- Prayagraj Kaushambi Highway Package 3 Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities

- PNC Infratech Ltd.
  - ✓ Long term bank facilities at CARE AA+; Stable (Double A plus; Outlook: Stable)
  - Reaffirmed Short term bank facilities at CARE A1+ (A One plus)
- PNC Rajasthan Highways Pvt. Ltd. \*
  - ✓ Non Convertible Debentures at CARE AAA; Stable (Triple A; Outlook: Stable)
- MP Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Bareilly Nainital Highways Pvt. Ltd. \*
  - ✓ Long term bank facilities at CARE BBB+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Challakere (Karnataka) Highways Pvt. Ltd. \*
  - ✓ Long term bank facilities at CARE A (RWD) (Placed on Rating Watch with Developing Implications)
- PNC Chitradurga Highways Pvt. Ltd. \*
  - ✓ CARE AA (RWD) on long term bank facilities (Placed on Rating Watch with Developing Implications)
- PNC Khajuraho Highways Pvt. Ltd. \*
  - CARE AA (RWD) on long term bank facilities (Placed on Rating Watch with Developing Implications)
- PNC Meerut Haridwar Highways Pvt. Ltd. \*
  - ✓ CARE A (RWD) on long term bank facilities (Placed on Rating Watch with Developing Implications)
- PNC Aligarh Highways Pvt. Ltd. \*
  - ✓ Long term bank facilities at CARE AA+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Raebareli Highways Pvt. Ltd.
  - ✓ Long term bank facilities (Senior debt) at CARE AA+; Stable (Double A plus; Outlook: Stable)
  - ✓ Long term bank facilities (Sub debt) at CARE AA+; Stable (Double A plus; Outlook: Stable)
- PNC Bundelkhand Highways Pvt. Ltd. \*
  - ✓ Long term bank facilities at CARE AA+ (RWP) (Placed on Rating Watch with Positive Implications)
- PNC Triveni Sangam Highways Pvt. Ltd. \*
  - ✓ CARE A + (RWP) on long term bank facilities (Placed on Rating Watch with Positive Implications)
- Hardoi Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- Akkalkot Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- Sonauli Gorakhpur Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)

### **Experienced Promoters**





#### Mr. Pradeep Kumar Jain

#### Chairman & Managing Director

- Over 41 years of experience in the construction, infrastructure sector and allied areas
- Responsible for overall administration and supervision of projects and liaison with agencies



#### Mr. Naveen Kumar Jain

#### Promoter

 Over 32 years of experience in industries such as construction, cold storage, transportation, machineries and transport organization



#### Mr. Chakresh Kumar Jain

#### **Managing Director**

- Over 31 years of experience in development of infrastructure sector, such as construction of highways, airports, rail over-bridges among others
- Responsible for overall finance, project management & administration



#### Mr. Yogesh Jain

#### **Managing Director**

- Over 26 years of experience in planning, execution, supervision of work starting from pre-qualification and tendering up to completion and handing over of sites
- Responsible for technical supervision of projects up to completion stage of such projects

### **Board of Directors**





Mr. Pradeep Kumar Jain Chairman & Managing Director



Mr. Chakresh Kumar Jain Managing Director



Mr. Yogesh Jain Managing Director



Mr. Anil Kumar Rao

Whole-time Director



Mr. Talluri Raghupati Rao Wholetime Director



Mr. Krishan Kumar Jalan (IAS) Independent Director



Mr. Gauri Shankar Independent Director



Mr. Subhash Chander Kalia

Independent Director



Mr. Naresh Kumar Jain Independent Director



Ms. Seema Singh Independent Director

### Clientele









Uttar Pradesh Power Corporation Limited



Delhi State Industrial and Infrastructure Development Corporation Ltd.













CITY & INDUSTRIAL DEVELOPMENT CORPORATION OF MAHARASHTRA LIMITED

भा रा रा मा NHAI







State Water & Sanitation Mission NAMAMI GANGE AND RURAL WATER SUPPLY DEPARTMENT Government of Uttar Pradesh



### **Growth Strategy**



Diversification	<ul> <li>Leveraging Strong Project Execution track record to diversify into new functional areas of infrastructure development</li> <li>Expand presence in development of industrial areas and dedicated freight corridor projects</li> <li>Diversify into waste management, water-related infrastructure projects such as river-connecting</li> </ul>
Strong Relationship	<ul> <li>Maintaining Strategic Alliances with companies whose Resources, Skills &amp; Strategies for synergy</li> <li>Enters in project-specific JVs or sub-contracting relationships</li> </ul>
Competitiveness	<ul> <li>Improve performance and competitiveness of existing business through investments in technology, equipment and skilled manpower</li> <li>Investments in modern equipment will ensure cost effective execution</li> </ul>
Focused Approach	<ul> <li>Continue to focus on our Core EPC Strength &amp; Regional Expertise</li> <li>Increase presence in BOT, OMT &amp; HAM projects by leveraging our technical and financial credentials developed through our focus on core EPC projects</li> </ul>



#### For further information, please contact:

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