



**K.P. ENERGY LIMITED**  
CIN: L40100GJ2010PLC059169



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Website : [www.kpenergy.in](http://www.kpenergy.in)

KPEL/INV/PPT/Q2FY25/521

November 6, 2024

To,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400001

Ref: Scrip Code: 539686

Sub: Investor Presentation/Key highlights of Q2FY25 performance

Dear Sir,

Apropos the captioned subject, please find attached herewith the Investor Presentation along with key performance highlights for the quarter and half year ended September 30, 2024.

This is for your information and records.

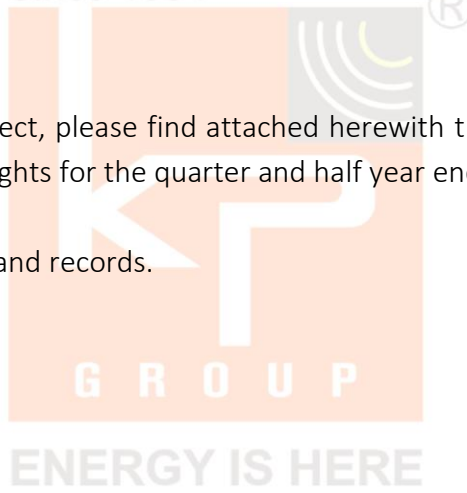
Thanking You,

Yours faithfully,

For K.P. Energy Limited

Affan Faruk Patel  
Whole Time Director  
DIN: 08576337

Encl.: a/a



**Reg. Office:**

'KP House', Opp. Ishwar Farm Junction BRTS,  
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ISO 14001:2015, ISO 9001:2015 and ISO 45001: 2018 Certified Company

**BSE** Listed Company



**KP ENERGY LIMITED**

# Earnings Presentation Q2FY25



# Inside this presentation



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# Company Snapshot

KP Energy Limited is Gujarat's prominent balance of plant solution provider in Wind Industry engaged, from conceptualization till the commissioning of wind energy & wind-solar hybrid power projects.

## #1

Gujarat's #1 BOP solutions provider for Wind Projects and Wind & Solar Hybrid Projects

## 10+ GW

Ambitious Group target by 2030

## NSE Listing

To be listed on NSE in November 2024

## ~2 GW

Projects in Hand totaling 1996+ MW\*\*

## 866+ MW

Capacity energized till date including CTU and STU projects

## 520+ MW

Total O&M Portfolio

## ~50 MW IPP

Operational and under construction IPP assets\*

## ₹4232 CR

Market Capitalization as of 5<sup>th</sup> November 2024

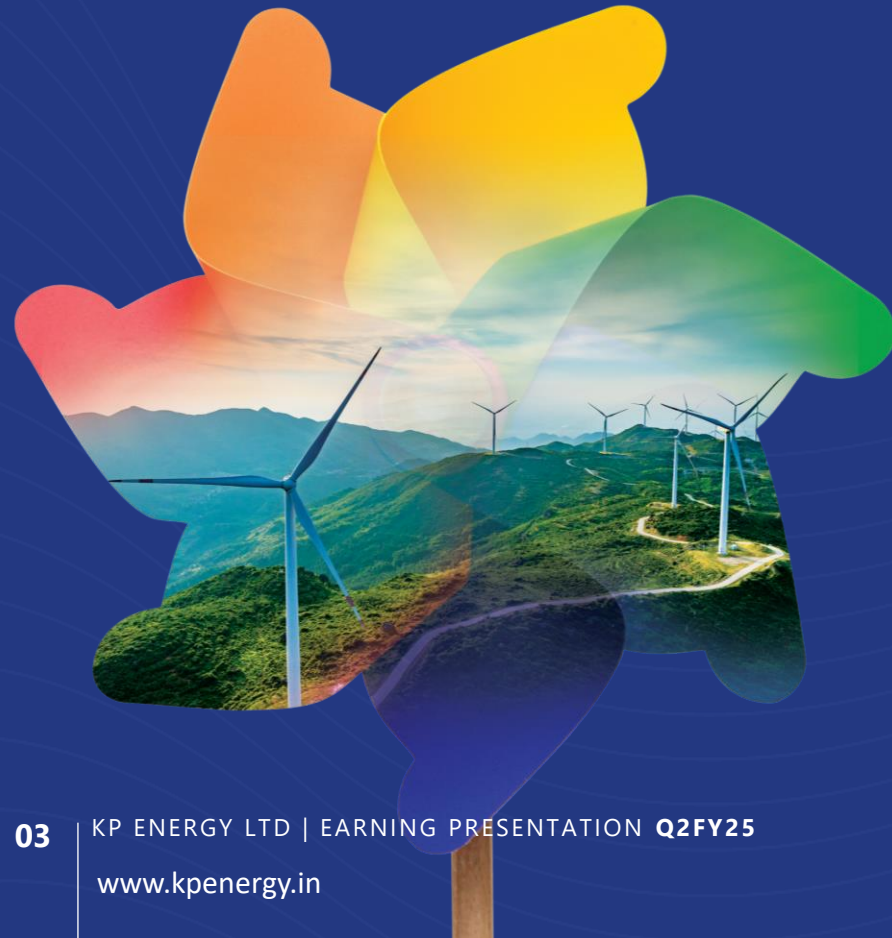
## BSE Listed

Scrp Code: 539686

## KP Energy OMS

O&M services for BOP infrastructure developed by KP Energy are managed under wholly-owned subsidiary KP Energy OMS Limited

\*Note – Consolidated Basis  
 \*\* Note - As on Date

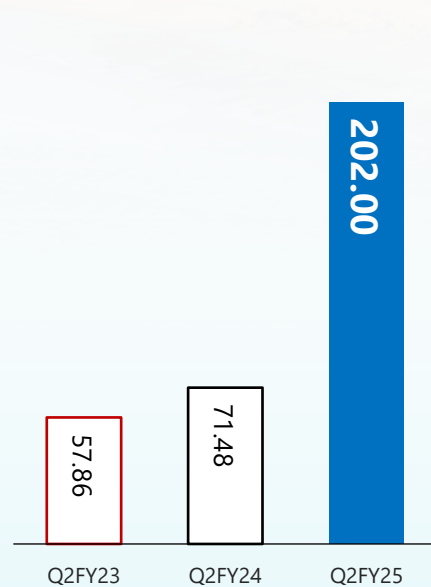


# Q2FY25 Financial Highlights – PAT all time HIGH

## TOTAL INCOME

(₹ IN CRORES)

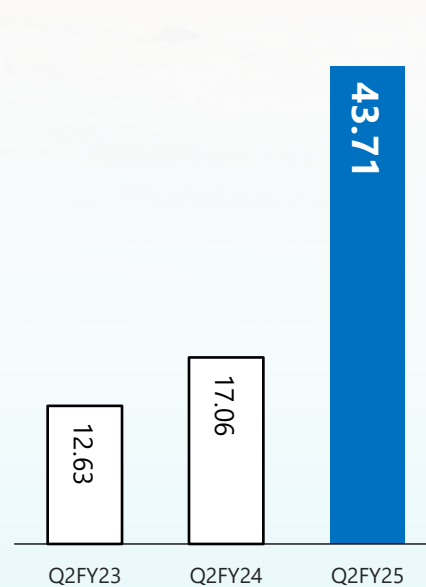
↑ **183%** YOY



## EBIDTA

(₹ IN CRORES)

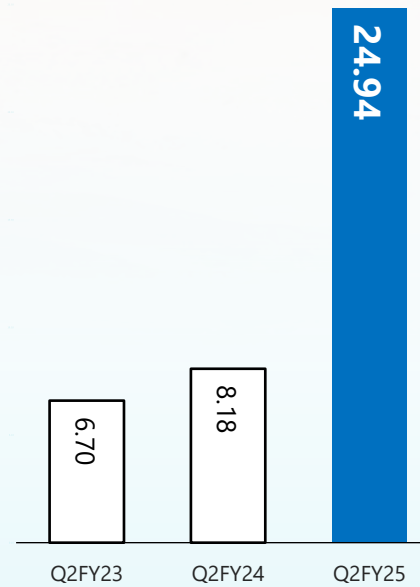
↑ **156%** YOY



## PAT

(₹ IN CRORES)

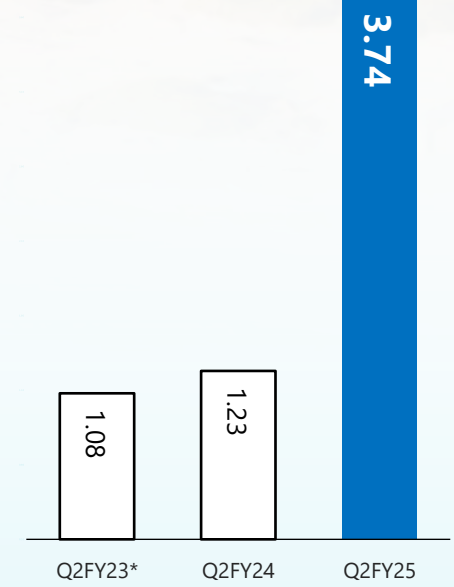
↑ **205%** YOY



## EPS (For quarter)

(₹ IN CRORES)

↑ **205%** YOY



\*Adjusted for bonus shares

# Income Statement Summary - Quarterly

(Consolidated)

(₹ In Crores)

↑ **183%**

Q2FY25 Total Income at ₹202.0 Crore as compared to ₹71.5 Crore in Q2FY24

↑ **156%**

Q2FY25 EBITDA at ₹43.7 Crore as compared to ₹17.1 Crore in Q2FY24

↑ **205%**

Q2FY25 PAT at ₹24.9 Crore as compared to ₹8.2 Crore in Q2FY24

Particulars	Q2 FY25	Q2 FY24	YOY% change
	Unaudited	Unaudited	
REVENUE FROM OPERATIONS	198.6	70.2	182.8%
<b>TOTAL INCOME</b>	<b>202.0</b>	<b>71.5</b>	<b>182.6%</b>
TOTAL OPERATING EXPENSE	158.3	54.4	190.9%
<b>EBITDA</b>	<b>43.7</b>	<b>17.1</b>	<b>156.2%</b>
INTEREST COST	8.3	2.9	188.0%
DEPRECIATION AND AMORTISATION	2.5	2.1	20.3%
<b>PROFIT BEFORE TAXES</b>	<b>32.8</b>	<b>12.1</b>	<b>172.2%</b>
<b>PROFIT AFTER TAXES</b>	<b>24.9</b>	<b>8.2</b>	<b>204.8%</b>
<b>EPS (₹)</b>	<b>3.74</b>	<b>1.23</b>	<b>204.8%</b>

# Income Statement Summary – Half Yearly

(Consolidated)

(₹ In Crores)

↑ **82%**

H1FY25 Total Income at ₹337.2 Crore as compared to ₹184.8 Crore in H1FY24

↑ **93%**

H1FY25 EBITDA at ₹74.1 Crore as compared to ₹38.5 Crore in H1FY24

↑ **84%**

H1FY25 PAT at ₹43.1 Crore as compared to ₹23.4 Crore in H1FY24

Particulars	H1 FY25	H1 FY24	YOY% change
	Unaudited	Unaudited	
REVENUE FROM OPERATIONS	325.8	183.2	77.8%
<b>TOTAL INCOME</b>	<b>337.2</b>	<b>184.8</b>	<b>82.4%</b>
TOTAL OPERATING EXPENSE	263.1	146.4	79.7%
<b>EBITDA</b>	<b>74.1</b>	<b>38.5</b>	<b>92.8%</b>
EBITDA MARGINS %	22.0%	20.8%	5.7%
INTEREST COST	13.2	4.8	174.8%
DEPRECIATION AND AMORTISATION	5.0	4.1	20.9%
<b>PROFIT BEFORE TAXES</b>	<b>56.0</b>	<b>29.5</b>	<b>89.5%</b>
<b>PROFIT AFTER TAXES</b>	<b>43.1</b>	<b>23.4</b>	<b>84.2%</b>
EPS (₹)	6.47	3.5	84.2%

# Balance Sheet Summary

(Consolidated)

(₹ In Crores)

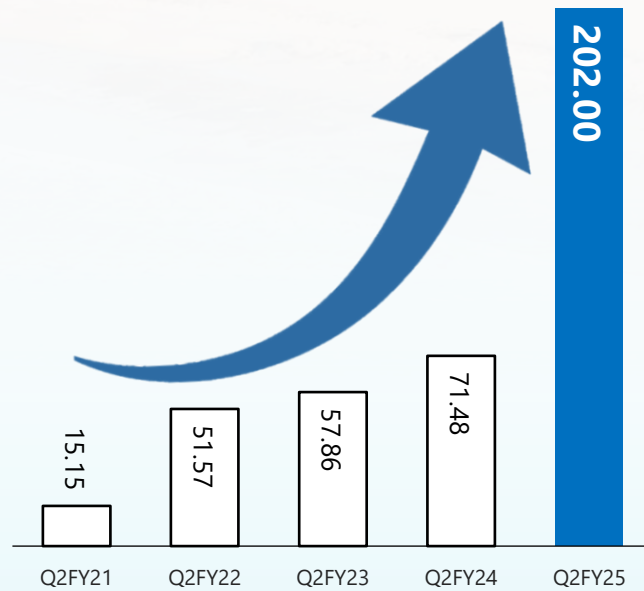
Particulars	Q2 FY25	Q4 FY24	Q2 FY24	YOY% change
	Unaudited	Audited	Unaudited	
SHAREHOLDERS FUND	238.4	184.4	150.2	58.7%
NON CURRENT LIABILITIES	244.7	131.9	<b>102.3</b>	<b>139.1%</b>
CURRENT LIABILITIES	281.3	309.5	129.1	117.8%
<b>TOTAL</b>	<b>764.3</b>	<b>625.8</b>	<b>381.7</b>	<b>100.2%</b>
NON CURRENT ASSETS	235.9	198.3	200.6	17.6%
CURRENT ASSETS	528.5	427.5	181.1	191.8%
<b>TOTAL</b>	<b>764.3</b>	<b>625.8</b>	<b>381.7</b>	<b>100.2%</b>



# KP Energy's Growth Trajectory

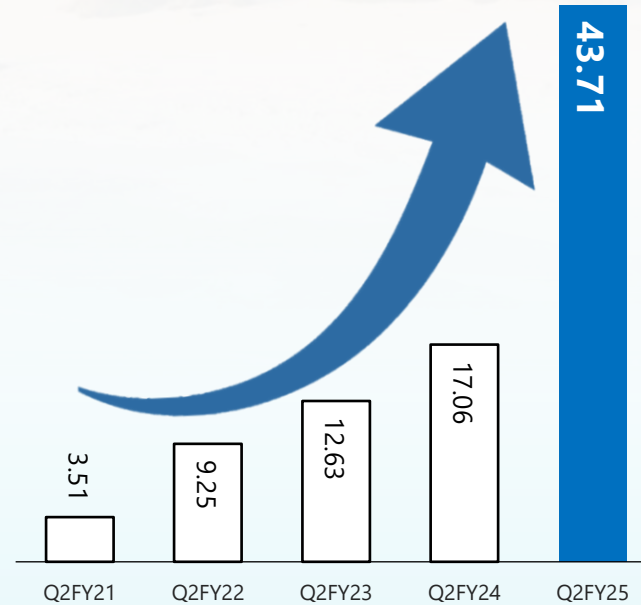
## TOTAL REVENUE

(₹ IN CRORES)



## EBIDTA

(₹ IN CRORES)



## PAT

(₹ IN CRORES)

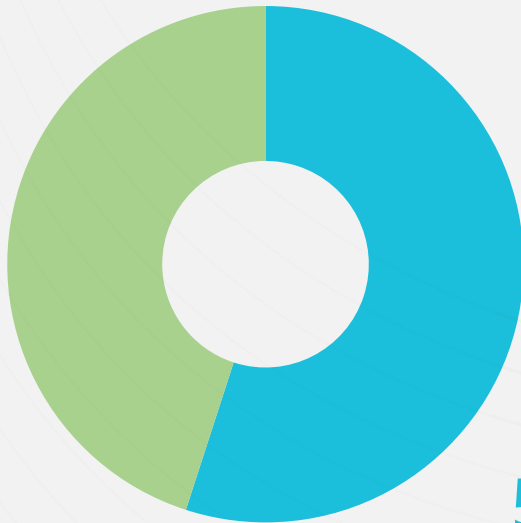


# Market Statistics

## SHAREHOLDING SUMMARY FOR KP ENERGY LIMITED

**45.01%**

Promoter



**54.99%**

Public

Shareholding Data as on 30<sup>th</sup> September 2024

CURRENT MARKET PRICE

**₹ 634.65**

52 WEEK HIGH

**₹ 636.40**

MARKET CAPITALIZATION

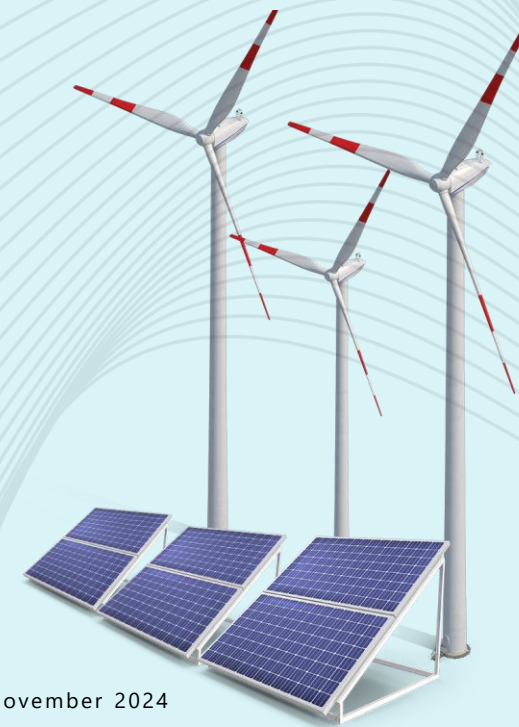
**₹ 4232 Cr**

SHARES OUTSTANDING

**₹ 6.67 Cr**

BSE SCRIP CODE

**539686**



Market Price Data as on 5<sup>th</sup> November 2024

# Growth Avenues

## IPP Portfolio

- KP Energy has the consolidated IPP portfolio of 19.9 MW.
- Additionally, the Company is developing a 30 MW Wind IPP Project is also under development.
- To further expand its IPP portfolio, the Company has applied for 100 MW connectivity to develop a wind power project connected to the Inter -State Transmission System (ISTS).

## Robust Business Pipeline

- Current order book of ~2GW, highlighting strong demand for sustainable renewable energy projects.
- The strong order book of the Company ensures continuous workflow and operational stability helping the Company engage in strategic planning towards future growth.
- KP Energy develops wind-solar hybrid power projects to facilitate optimum utilization of the power evacuation infrastructure.

## O&M Capabilities

- The O&M portfolio of KP Energy ensures the optimal performance of wind energy projects through proactive monitoring, regular servicing, and advanced predictive maintenance techniques.
- The Team ensures maximum energy output, minimize downtime, and enhance the reliability of wind assets. By leveraging cutting-edge technology and industry expertise, we deliver efficient, cost-effective solutions that support sustainable energy production.

# Board of Directors



**Dr. Faruk G. Patel**  
MANAGING DIRECTOR



**Mr. Affan Patel**  
WHOLE-TIME DIRECTOR



**Mr. Amit Khandelwal**  
WHOLE-TIME DIRECTOR



**Mrs. Bhadrabala Joshi**  
NON-EXECUTIVE DIRECTOR



**Mrs. Harsha Koradia**  
INDEPENDENT DIRECTOR



**Mr. Bhupendra Shah**  
NON-EXECUTIVE DIRECTOR



**Dr. N. Karuna Moorthy**  
INDEPENDENT DIRECTOR



**Mr. Dukhbandhu Rath**  
INDEPENDENT DIRECTOR



**Mrs. Venu Birappa**  
NON-EXECUTIVE DIRECTOR  
(Ex-GETCO OFFICER)



**Mr. Rajendra Desai**  
INDEPENDENT DIRECTOR

# Key Personnel



**Mr. Manoj Mishra**  
HEAD - PROJECTS



**Mrs. Shabana Bajari**  
CHIEF FINANCE OFFICER



**Mr. Karmit Sheth**  
COMPANY SECRETARY & COMPLIANCE  
OFFICER



**Mrs. Nilam Desai**  
GM PROJECTS



**Mr. Janak Modi**  
HEAD - OPERATIONS

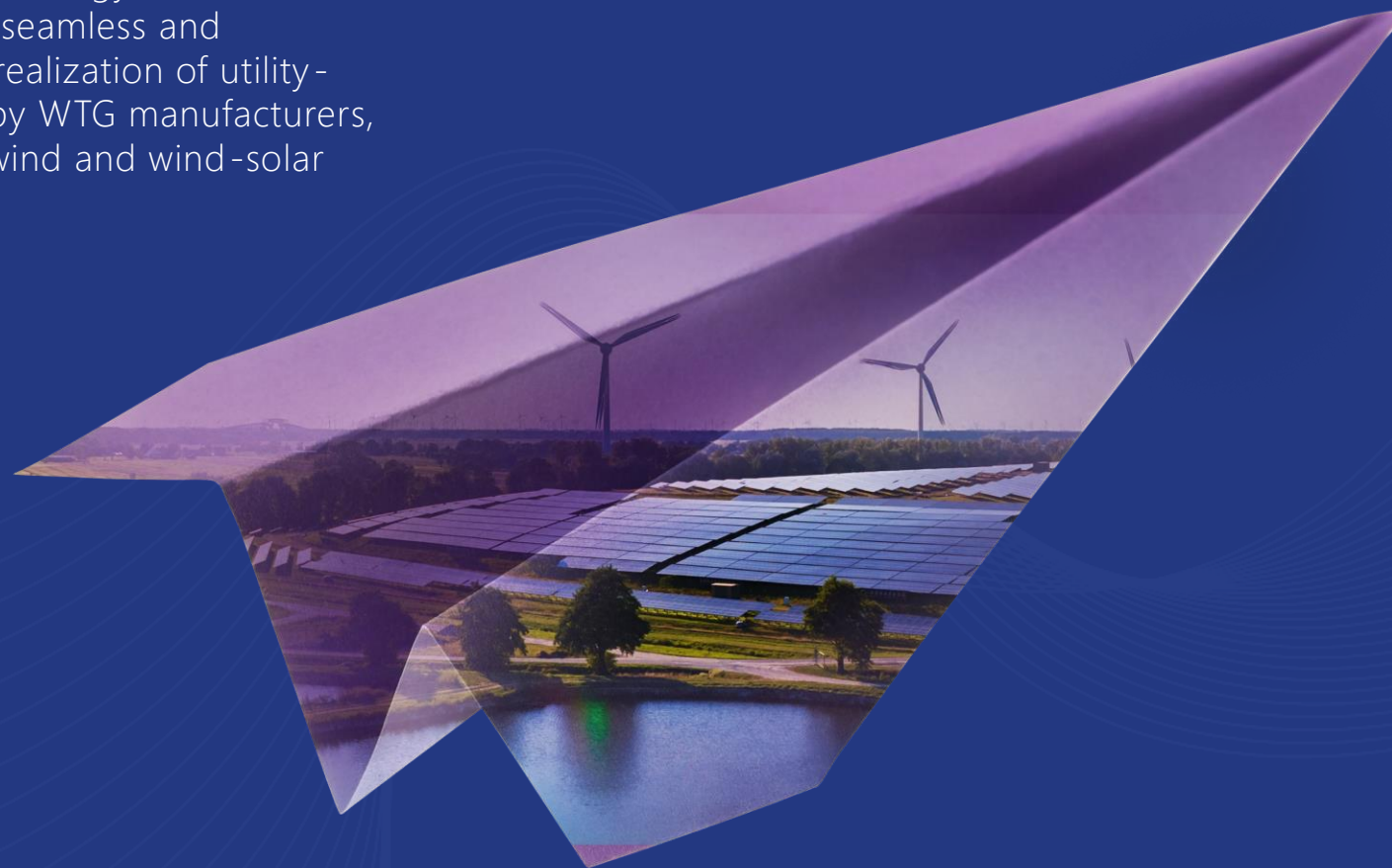


**Mjr. Unmesh Bhatt**  
VP PROJECTS

# Company Overview

In the captivating realm of KP Energy Limited (KPEL), the untamed power of the wind finds its purpose. As Gujarat's leading balance of plant solution provider in the wind industry, we are on a relentless quest to redefine the future of energy. With our ingenious approach and unwavering commitment, we offer a seamless and comprehensive solution that spans from the inception to the realization of utility-scale wind farms. At KPEL, we embrace the challenges faced by WTG manufacturers, IPPs, and CPPs, transcending boundaries and propelling the wind and wind-solar hybrid energy sector towards remarkable achievements.

At KP Energy, we take pride in offering end-to-end solutions for wind project and wind-solar hybrid project development. Our wide-ranging services encompass site identification, meticulous site preparation, efficient construction and erection, seamless power evacuation, and comprehensive operations and maintenance throughout the project's lifespan. With an unwavering focus on quality and attention to detail, we orchestrate a multitude of activities crucial to the success of utility-scale wind farm projects. Since our establishment in 2010, we have successfully completed numerous projects across challenging and remote locations, catering to a diverse clientele.



# Business Model



## EPCC

KPEL offers a unique value proposition that has been designed to address all the issues that WTG manufacturers, IPPs, and CPPs face when setting up a wind farm. We provide end-to-end BOP solutions for Wind Farm & Wind-Solar Hybrid Projects, from idea to commissioning.

### Value Delivered

KPEL acts as a one-stop solution provider for its client, the entire responsibility and accountability for execution of a utility-scale Wind Farm & Wind-Solar Hybrid Projects is undertaken by the Company.

### Outcome

Projects are executed on-time and with optimal resources.



## O&M

For the BOP section of the project, KPEL through its wholly owned subsidiary KP Energy OMS Limited provides comprehensive operations and maintenance services.

### Value Delivered

KPEL undertakes O&M services for the BOP portion, for its projects, so that its clients don't have to engage in the same.

### Outcome

Energised wind assets are maintained for smooth functioning over their lifecycle.



## IPP

At Wind Farm & Wind-Solar Hybrid Projects developed by KPEL, the Company has its own IPP portfolio of 49.9 MW which includes 8.4 MW wind generation assets, 11.5 MWdc solar power projects and 30 MW wind power project under construction.

### Value Delivered

Recurring, annuity revenue stream for the Company.

### Outcome

Complementing & durable cash flows from our annuity revenue stream of IPP strengthens the resilience of our overall business model.

# EPCC Scope of Services



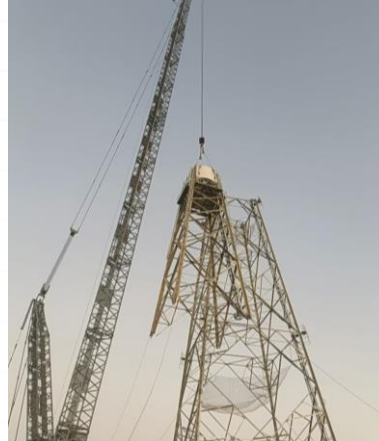
## SITE IDENTIFICATION & ACQUISITION

Our key competence is identifying and acquiring good windy sites for utility scale wind farms



## SITE PREPARATION & ENGINEERING

We construct access roads and fetch ROWs in tough and challenging situations



## CONSTRUCTION, ERECTION & COMMISSIONING

WTG civil foundation, 33 kV USS & internal network as well as logistics, installation, erection of Wind Farms and Wind-Solar Hybrid Power projects until commissioning of project



## POWER EVACUATION

We undertake EPCC of 33/66 & 33/220 kv windfarm pooling substation and EHV lines



## PERMITS & APPROVALS

We liaison and obtain all requisite permits & approvals from government authorities for the project execution and its operational life thereof



## OPERATIONS & MAINTENANCE

O&M services for the entire BOP portion of wind farm for its operational life



# Supplementing Verticals



## INDEPENDENT POWER PRODUCERS (IPP)

# 19.9 MW +30 MW

KP Energy has its own IPP portfolio of 49.9 MW which includes 8.4 MW wind generation assets, 11.5 MWdc solar power projects and 30 MW wind power project under construction.

## Dual Objectives of becoming an IPP

Strategic set-up: providing assurance to clients about the quality of assets and annuity- based income to the Company

## OPERATIONS & MAINTENANCE (O&M)

## O&M services

Provides O&M services for Balance of Plant (BOP) portion of windfarms through its wholly owned subsidiary KP Energy OMS Limited

## EPCC directly drives the growth of this segment

EPCC directly drives the growth of this segment. However, the existing portfolio creates an annuity-based revenue stream for the Company

# KP-NOC (Network Operations Centre)

Our commitment to maximizing the efficiency of Wind assets is at the forefront of our operations. We take pride in our innovative approach to Operations and Maintenance (O&M) , leveraging a state-of-the-art Centralized Monitoring System (CMS) and a dedicated Network Operations Center (NOC) . This system enables us to monitor, analyze, and address any issues promptly, leading to increased asset efficiency and reduced downtime. The key benefits of implementing NOC center are as follows:

**Continuous Monitoring for Proactive Management**

**Predictive Maintenance for Optimal Performance**

**24/7 Operations from the Network Operations Center**

**Efficient Resource Allocation**

**Automated Reporting for Informed Decision-Making**

**Remote Troubleshooting and Support**

**Continuous Improvement through Data Insights**



# Light Detection and Ranging (LIDAR) technology

The company has successfully integrated Windcube LIDAR (Light Detection and Ranging) technology to enhance its wind resource assessment and analysis capabilities. This advanced technology is pivotal for precise evaluation of site suitability, calibration, and power curve measurements. Windcube LIDAR provides several unique features that contribute significantly to the evolution of operational continuity in wind assessments.

## ***Key features and benefits of Windcube LIDAR include:***

**High-Resolution Data Collection**

**Enhanced Site Suitability Analysis**

**Improved Calibration**

**Robust Power Curve Measurements**

**Advanced Data Analytics**

**Versatile Wind Data Exploration**



# About KP Group

KP Energy is Gujarat's #1 Wind BOP Solution Provider



## One amongst the Leading Conglomerate in Renewable Energy Market

- The Group is one of the fast-growing companies in India by Turnover and Profits.
- The Group aims and is contributing to nation's renewable energy sector.



## History of Wealth Creation of KP Group

- KPI Green Energy Ltd. successfully listed in 2019 in SME Platform of BSE and migrated to Main Board Platform of BSE Limited as well as on National Stock Exchange of India Limited (NSE) in 2021
- KP Green Engineering Ltd.(flagship entity of KP Group) Established in 1994 by Dr. Faruk G. Patel, with a vision for single-window solutions across renewable energy, infrastructure heavy engineering sectors. It's listed on BSE SME in 2024



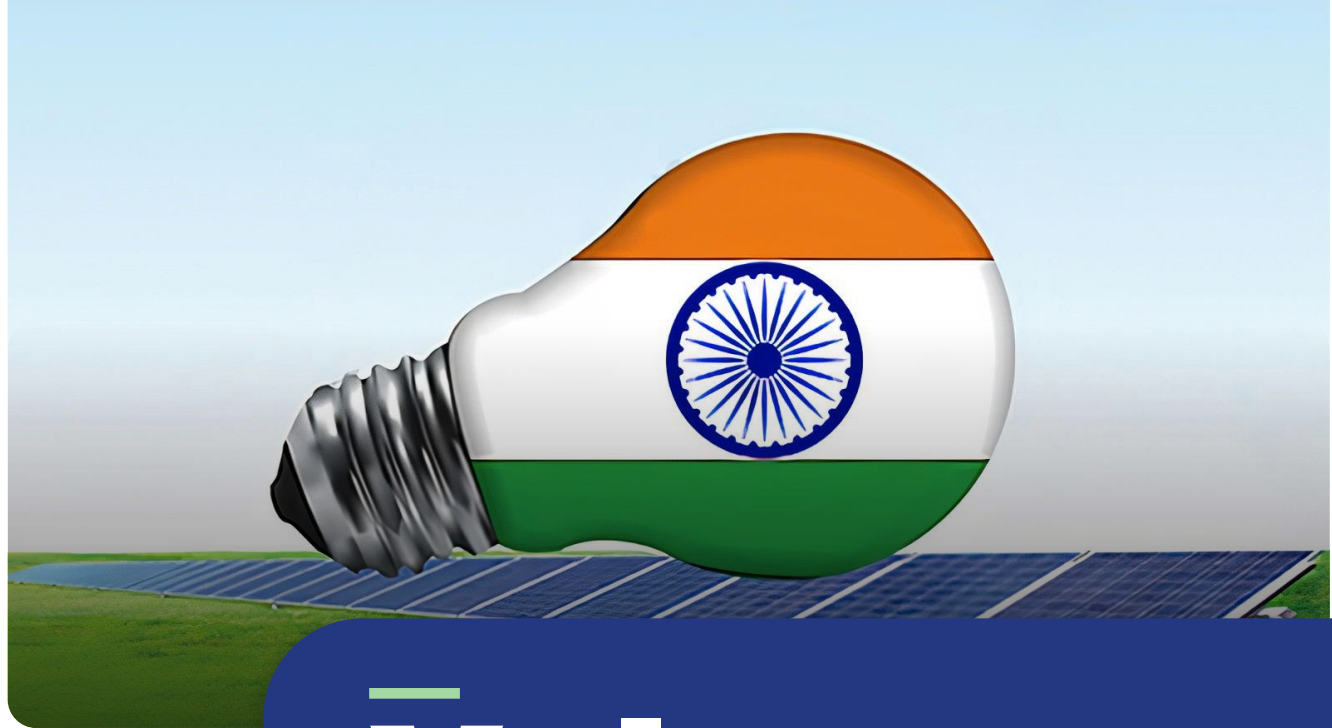
## Renewable Energy Portfolio Size

- 1.37+ GW Cumulative Green Energy energized.
- Ambitious Target of 10+ GW by Year 2030.
- Total CO2 emissions saved till date amounts to 43,69,449 tonnes



## First Generation Entrepreneur

- Dr. Faruk G Patel the driving force behind the success of KP Group since 1994.



# Vision

Powering INDIA  
by the power of  
Nature

# Mission

Accelerate the adoption of renewable technology across India to conserve Our environment and provide an environment friendly and sustainable source of energy through economical and sustainable solar renewable energy generating models for our customers and thereby transit them from fossil fuel energy to renewable energy

# Values


- Ethical
- Equal Opportunity to all
- Respect for the individual
- Transparent
- Respect for Diversity
- Environmentalism


# Contact Us


## KP ENERGY LIMITED

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 info@kpenergy.in

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## KARMIT SHETH

### CS AND COMPLIANCE OFFICER

 secretarial@kpgroup.co

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*Note - All figures in the presentation rounded-off to first decimal.*