

Good People to grow with आपकी प्रगति का सच्चा साथी

Performance Analysis

Q1-FY 2024-25 22.07.2024



🕸 Indian Overseas Ban



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VISION

"TO EMERGE AS THE PREFERRED BANK CONNECTING GENERATIONS WITH HIGH STANDARDS OF ETHICS AND GOVERNANCE"

CORE VALUE

INTEGRITY AND TRANSPARENCY INNOVATION AND COLLABORATION SUSTAINABILITY



"TO PROVIDE BEST BANKING SOLUTIONS THROUGH DIGITAL AND PHYSICAL EXPERIENCE FOR CUSTOMER DELIGHT WITH SKILLED MANPOWER "



Shri M Ct M Chidambaram Chettyar IOB Founder Chairman





BUSINESS GROWTH

(Rs. In Crores)

Parameters		Quarter	Y-O-Y (%)	
		Jun-23	Jun-24	1-0-1 (/0)
	CASA	116694	125947	7.93%
~ _	CASA%	44.14%	42.17%	(197 bps)
BUSINESS GROWTH	Total Deposits	264401	298681	12.97%
	Home Loan	24791	28788	16.12%
S.U.S.	Jewel Loan	38837	52907	36.23%
	Advances	191263	230092	20.30%
	Business	455664	528773	16.04%

PROFITABILITY

(Rs. In Crores)

		Quarter		
	Parameters	Jun-23	Y-o-Y (%)	
,	Net Interest Income	2323	2441	5.08%
olity	Net Interest Margin	3.21%	3.06%	(15 bps)
itak	Operating Expenses	1781	1798	1.02%
Profitablity	Operating Profit	1345	1676	24.60%
	Net Profit	500	633	26.47%

O Performance Analysis Q1-FY25





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ASSET QUALITY

(Rs. In Crores)

Parameters		Quarter	Y-o-Y (%)	
Pai	amelers	Jun-23	Jun-24	1-0-1 (/0)
LITΥ	Gross NPA	13629	6649	-51.22%
QUALITY	Net NPA	2590	1154	-55.46%
ELG	GNPA%	7.13%	2.89%	(424 bps)
ASSET	NNPA%	1.44%	0.51%	(93 bps)

STRENGTHENING FINANCIAL INDICATORS

	Parameters	Quarter	$\mathbf{V} \sim \mathbf{V}(\mathbf{V})$	
<u>0</u>	raiameiers	Jun-23	Jun-24	Y-o-Y (%)
ENIN CIAL FORS	PCR	94.03%	96.96%	293 bps
GTH ANC ICA	CRAR	16.56%	17.82%	126 bps
FIN	ROA	0.62%	0.70%	8 bps
S	ROE	13.44%	1 4 .10%	66 bps

(Rs. In Crores)

	G	uarter End	Growth %		
Particulars	Jun-23	Mar-24	Jun-24	Q-0-Q	Y-o-Y
Interest Income	5424	6629	6535	-1.42%	20.48%
Interest Expenses	3102	3866	4094	5.90%	31.98%
Net Interest Income	2323	2763	2441	-11.65%	5.13%
Non Interest Income	803	2477	1033	-58.30%	28.64%
Operating Income	3125	5240	3474	-33.70%	11.17%
Operating Expenses	1780	3279	1798	-45.16%	1.02%
Operating Profit	1345	1961	1676	-14.54%	24.60%
Total Provisions	838	768	938	22.17%	11.92%
Tax expenses	7	385	105	-72.71%	1400.37%
Net Profit/Loss	500	808	633	-21.68%	26.56%

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	Q	uarter End	ing	Growth %		
Particulars	Jun-23	Mar-24	Jun-24	Q-o-Q	Y-o-Y	
Interest on Loans	3913	4760	4830	1.48%	23.44%	
Interest on Investment	1427	1539	1660	7.84%	16.31%	
Other Interest Income	84	330	45	-86.38%	-46.48%	
Total Interest Income	5424	6629	6535	-1.42%	20.48%	
Exchange & Commission	275	410	316	-23.01%	14.79%	
Profit / Loss on Sale of Investments (Net of Revaluation)	23	180	222	23.50%	874.99%	
Profit on Exchange	75	36	27	-24.87%	-63.94%	
Recovery from technical Written of Account	407	908	308	-66.10%	-24.34%	
All other Income	23	943	160	-83.03%	589.71%	
Total Non Interest Income	803	2477	1033	-58.30%	28.64%	
Total Income	6227	9106	7568	-16.89%	21.54%	



(Rs. In Crores)

	Q	uarter Enc	Growth %		
Particulars	Jun-23	Mar-24	Jun-24	Q-o-Q	Y-o-Y
A.Exchange & Commission	59	140	122	-12.85%	106.31%
B.Income from Non Fund Based Business	46	46	39	-15.35%	-14.97%
C.Processing charges	95	138	80	-41.80%	-15.65%
D.ATM/DBD Related Income	95	122	94	-23.14%	-1.36%
E.Marketing/FI/Govt Business	13	21	19	-12.32%	42.53%
F.Miscellaneous Income	30	78	92	19.24%	208.04%
FEE BASED INCOME (A+B+C+D+E+F)	338	544	446	-18.10%	31.84%
Overseas	20	25	15	-36.47%	-20.48%
Fee Based Income - Global	358	569	461	-18.90%	28.97%

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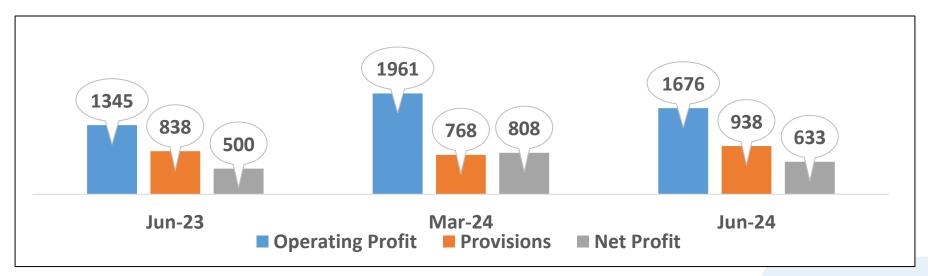
	G	uarter Ending	Growth %		
Particulars	Jun-23	Mar-24	Jun-24	Q-o-Q	Y-o-Y
Interest on Deposits	2846	3337	3588	7.53%	26.08%
Interest on Borrowings	256	529	506	-4.39%	97.57%
Total Interest Expenses	3102	3866	4094	5.90%	31.98%
Staff Expenses	1215	2517	1124	-55.33%	-7.45%
Other Expenses	565	762	674	-11.58%	19.25%
Operating Expenses	1780	3279	1798	-45.16%	1.02%
Total Expenses	4882	7145	5892	-17.53%	20.69%



PROFIT PARAMETER



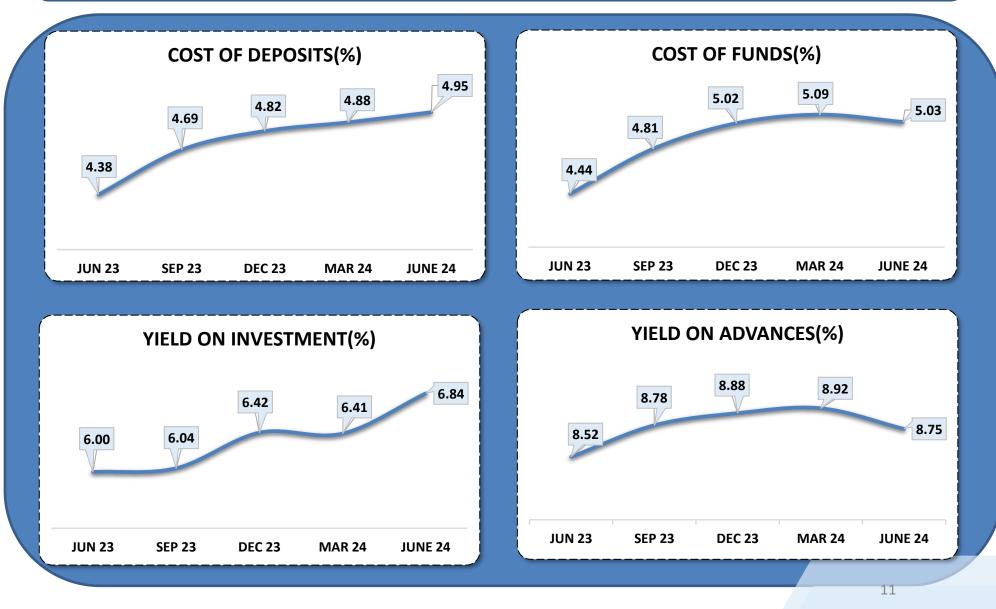
	Qı	Jarter Ending	Growth %		
Particulars	Jun-23	Mar-24	Jun-24	Q-o-Q	Y-o-Y
Operating Profit	1345	1961	1676	-14.54%	24.60%
Provisions	838	768	938	22.17%	11. 92 %
of which NPA Provisions	809	409	164	-59.92%	-79.74%
Other Provisions	29	359	774	115.80%	2569.73%
Tax Expenses	7	385	105	-72.71%	1400.37%
Net Profit	500	808	633	-21.68%	26.56%



PERFORMANCE RATIOS - QUARTERLY





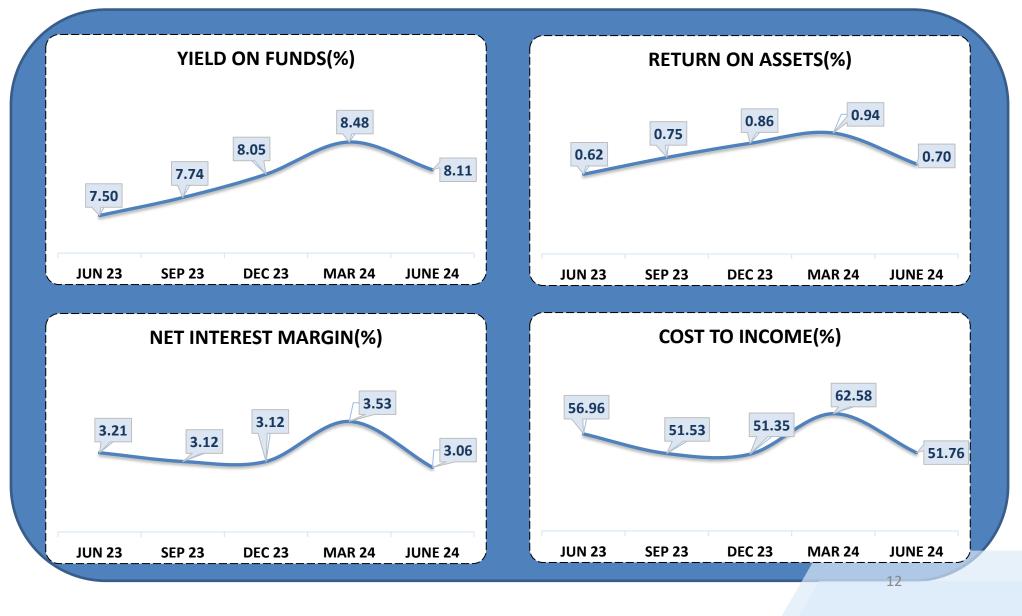




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PERFORMANCE RATIOS - QUARTERLY







(Rs. In Crores)

Particulars	Jun-23	Mar-24	Jun-24	Q-o-Q v	ariation	Y-0-Y	variation	
raniculars	JUN-23	Mai-24		Amount	%	Amount	%	
CASA	116694	125508	125947	439	0.35%	9253	7.93%	
Term Deposits	147707	160397	172734	12337	7.69%	25027	16.94%	
Total Deposits	264401	285905	298681	12776	4.47%	34280	12.97%	
Advances	191263	219018	230092	11074	5.06%	38829	20.30%	
Business Mix	455664	504923	528773	23850	4.72%	73109	16.04%	
CASA%	44.14%	43.90%	42.17%	(173 bps)		(197 bps)		
CD Ratio%	72.34%	76.61%	77.04%	43 bps		470	470 bps	

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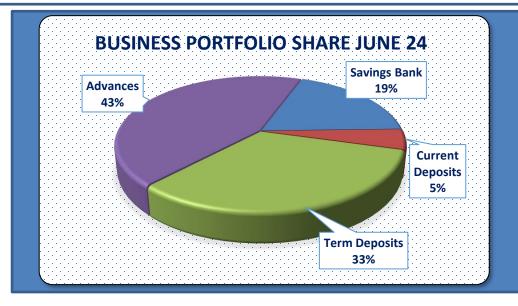
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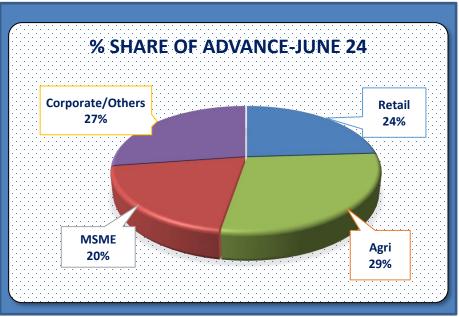


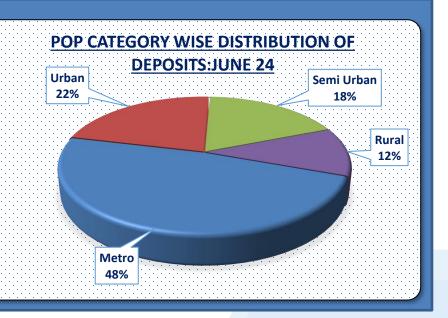
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BUSINESS COMPOSITION







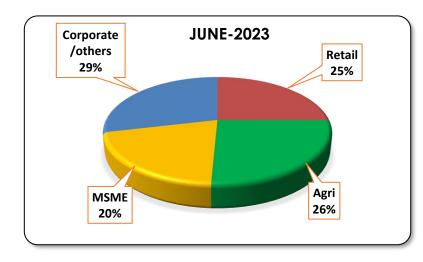


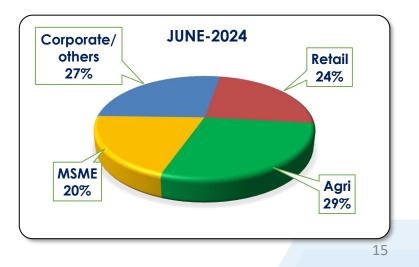


ADVANCES



Parameters	Jun-23	Mar-24 Jun-24	Q-o-Q variation		Y-o-Y variation		
raiameiers	JUN-23		JUN-24	Amount	%	Amount	%
Retail	43731	48514	51029	2514	5.18%	7298	16.69%
Agri	44853	55636	60786	5150	9.26%	15933	35.52%
MSME	35947	41552	42642	1090	2.62%	6695	18.62%
Corporate/others	50080	54995	58002	3007	5.47%	7922	15.82%
Domestic Advances	174611	200697	212459	11762	5.86%	37848	21.68%
Overseas Advances	16652	18321	17633	-688	-3.75%	981	5.89%
Global Advances	191263	219018	230092	11074	5.06%	38829	20.30%
RAM to Domestic Adv (%)	71.32%	72.60%	72.70%	10 bps		13	8 bps





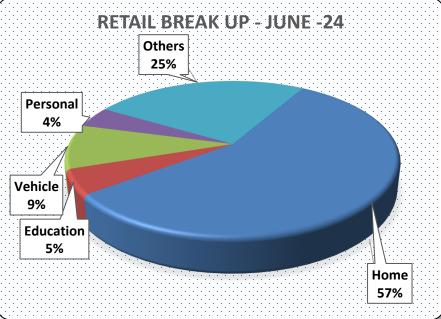
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Micro	24420	24780	18977	-23.42%	-22.29%
	04400	04700	10077	02 4097	00.0097
Of which					
MSME	35947	41552	42642	2.62%	18.62%
AGRI	44853	55636	60786	9.26%	35.52%
	11070	FFIAN	(070)	0.019	
	10100	11077	.2074	0.02/0	20.07 /
Others	10133	11679	12674	8.52%	25.07%
Personal	1594	2083	2224	6.78%	39.53%
Vehicle	3817	4491	4713	4.95%	23.47%
Education	3398	2641	2630	-0.41%	-22.60%
Home	24790	27621	28788	4.22%	16.13%
Of which					
	43/31	46314	51029	5.10%	10.077

Jun-24 Q-o-Q % Y-o-Y % 51029 5 18% 16.69%

11.03%

262.56%



(Rs. In Crores)

7207

4320

7812

8960

8002

15662

2.43%

74.81%

Small

Medium

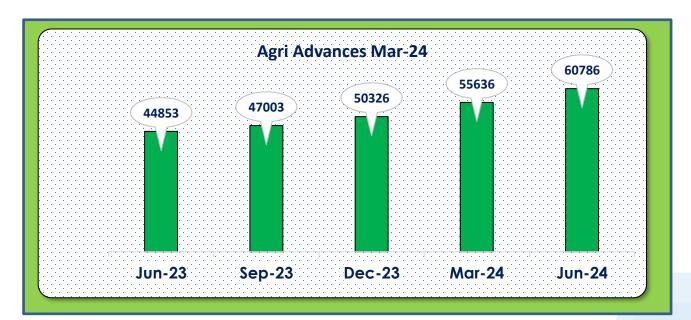




AGRICULTURE



Period	Domestic Advances	Agri Advances	% Share to Domestic Advances
Jun-23	174611	44853	25.69%
Sep-23	191823	47003	24.50%
Dec-23	198054	50326	25.41%
Mar-24	200697	55636	27.72%
Jun-24	212459	60786	28.61%



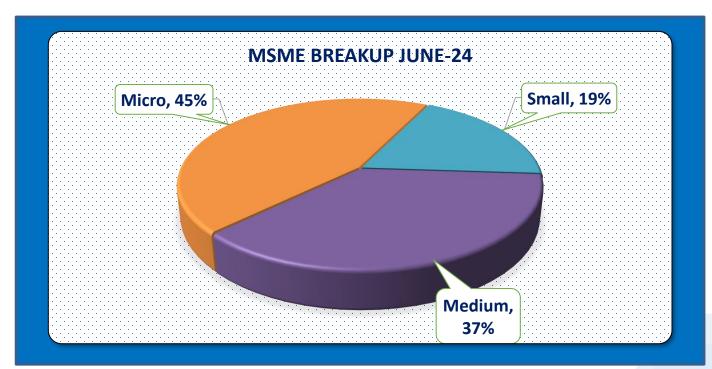


MSME



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Category	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24
Micro	24420	23607	24171	24780	18977
Small	7207	7471	7633	7812	8002
Medium	4320	8033	8839	8960	15662
Total	35947	39111	40643	41552	42642



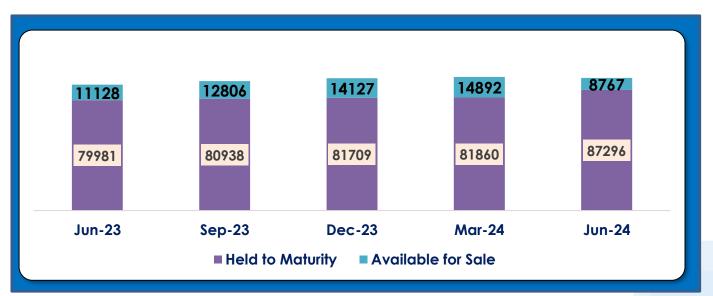


INVESTMENT



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Parameters	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24
Domestic Investments	91170	93744	96044	96752	97955
SLR	63455	66005	68029	69297	72823
Non SLR	27715	27739	28015	27455	25132
Held to Maturity	79981	80938	81709	81860	87296
Available for Sale	11128	12806	14127	14892	8767
Held for Trading	61	0	208	0	284
Fair value through Profit & Loss account - FVTPL	_	_	_	_	992
Subsidiaries, Associates and Joint Ventures	_	_	_	_	616
Investment by Overseas Branches	4158	4147	4166	4164	3989
Global Investments	95328	97891	100210	100916	101944







Particulars	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24
Return on Equity (%)	13.44	16.16	17.70	18.50	14.10
Basic & Diluted Earning per Share	0.26	0.33	0.38	0.43	0.33
Price Earning Ratio	92.33	141.48	113.32	140.23	192.01
Book value per share (in Rs)	8.01	8.35	8.93	9.56	9.43
Price/Book value (in Rs)	3.05	5.60	4.85	6.27	6.82
Adjusted Book value (in Rs)	6.64	7.63	8.24	8.79	8.82
Price/Adjusted Book value (in Rs)	3.68	6.13	5.26	6.82	7.29



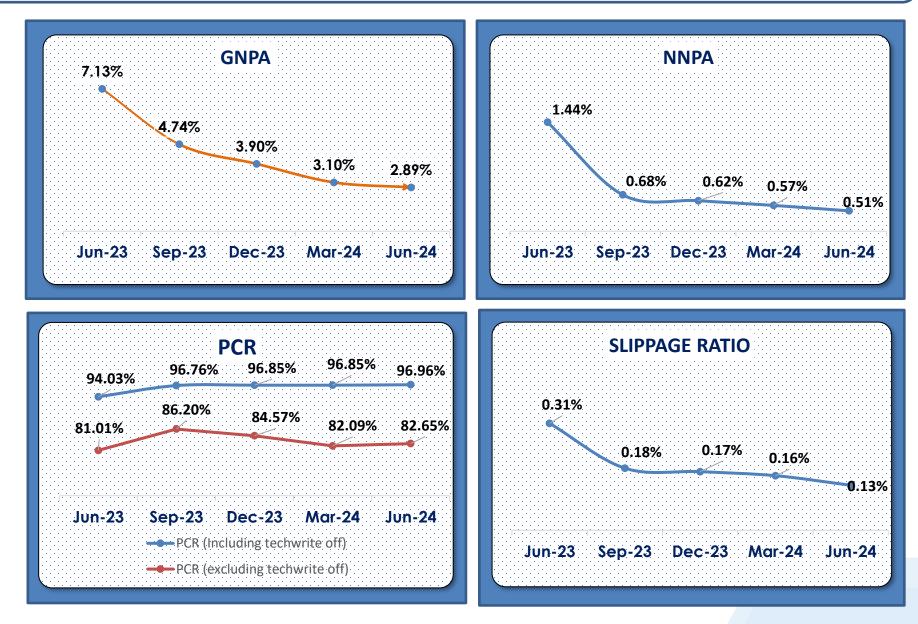


Deteile					
Details	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24
i) Opening Gross NPAs	14072	13629	9893	8441	6794
a. Cash Recoveries	248	329	212	322	139
b. Upgradation	143	181	163	90	52
c. Write-Offs	597	3559	1491	1567	251
d. Sale to ARCs	0	7	0	17	0
e. Other Reductions	0	0	0	0	0
ii) Total Reductions (a+b+c+d+e)	988	4076	1866	1996	442
iii) Fresh Slippages to NPA category	535	321	331	329	277
iv) Other Debits	12	19	81	21	20
Closing Gross NPAs (i-ii+iii+iv)	13629	9893	8441	6794	6649
Gross NPA (%)	7.13%	4.74%	3.90%	3.10%	2.89%
Net NPAs (Absolute)	2590	1364	1303	1217	1154
Net NPA (%)	1.44%	0.68%	0.62%	0.57%	0.51%
Provision Coverage Ratio	94.03%	96.76%	96.85%	96.85%	96.96%
f. Recovery from Tech Write off accounts	420	443	696	980	361
f. i) Of which Reduction	406	425	632	908	308
g. Recovery from overseas set off accounts	1	21	4	29	3
h. Recovery from uncharged interest	72	88	53	30	27
Total Cash Recovery + Upgradation(a+b+f+g+h)	884	1069	1127	1468	582



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(Rs. In Crores)

Segmental NPAs		Jun-23		Mar-24			Jun-24		
	ADV	NPA	Ratio %	ADV	NPA	Ratio %	ADV	NPA	Ratio %
Retail	43731	1889	4.32%	48514	824	1.70%	51029	897	1.76%
Agri	44853	2910	6.49%	55636	2098	3.77%	60786	2002	3.29%
MSME	35947	2877	8.00%	41552	2227	5.36%	42642	2104	4.93%
RAM	124531	7676	6.16%	145702	5149	3.53%	154456	5003	3.24%
Corporate	50080	4427	8.84%	54995	289	0.53%	58002	288	0.50%
Domestic Advance	174611	12103	6.93%	200697	5438	2.71%	212459	5291	2.49%
Overseas	16652	1526	9.16%	18321	1357	7.41%	17633	1358	7.70%
Total	191263	13629	7.13%	219018	6794	3.10%	230092	6649	2.89%

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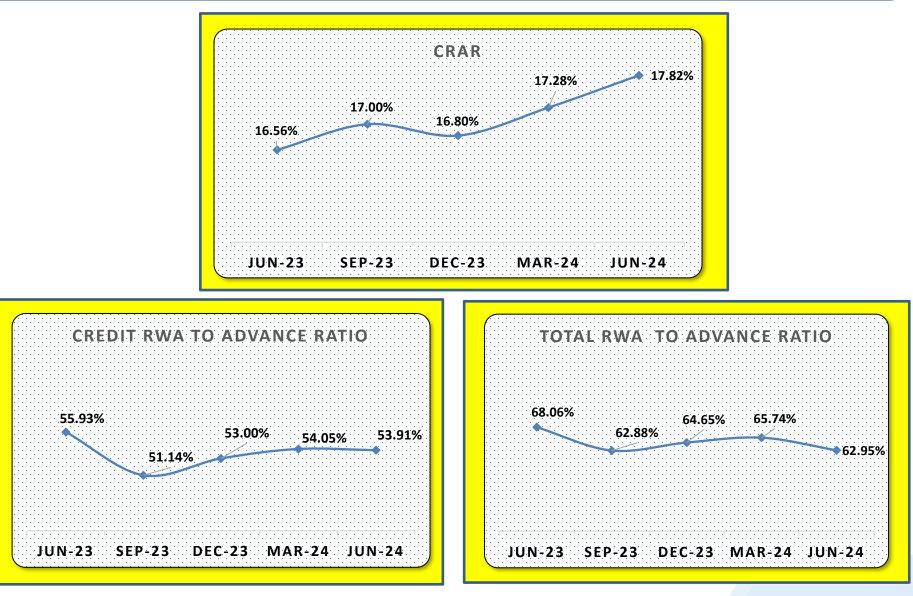
Particulars	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24
Market Risk RWA	6506	7814	8481	8892	1602
Operational Risk RWA	16705	16705	16705	16705	19183
Credit Risk RWA	106969	106838	114570	118382	124051
Total RWA (A)	130180	131357	139756	143979	144836
CET 1	17367	18135	19495	20840	21706
CET 1%	13.34%	13.81%	13.95%	14.47%	14.99%
Tier 1	17367	18135	19495	20840	21706
Tier 1%	13.34%	13.81%	13.95%	14.47%	14.99%
Tier 2	4192	4190	3987	4035	4106
Tier 2%	3.22%	3.19%	2.85%	2.80%	2.83%
Total Capital (B)	21559	22325	23482	24875	25811
CRAR (B/A)	16.56%	17.00%	16.80%	17.28%	17.82%
Total RWA to Advance Ratio	68.06%	62.88%	64.65%	65.74%	62.95%
Credit RWA to Advance Ratio	55.93%	51.14%	53.00%	54.05%	53.91%



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MOVEMENT OF CRAR & RWAs



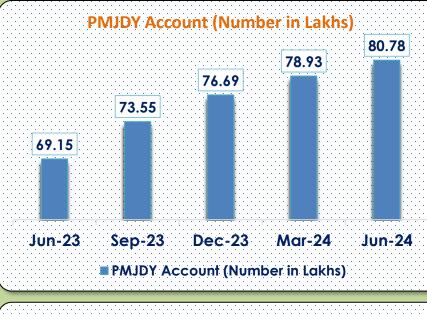


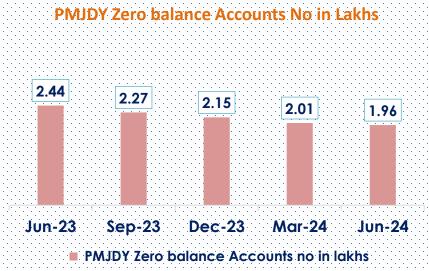


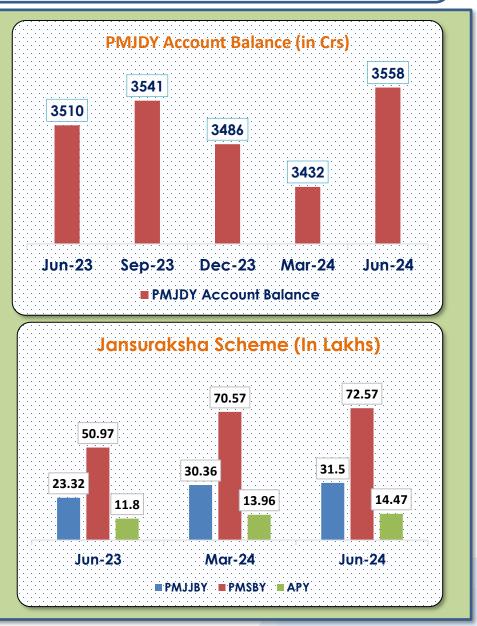
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FINANCIAL INCLUSION







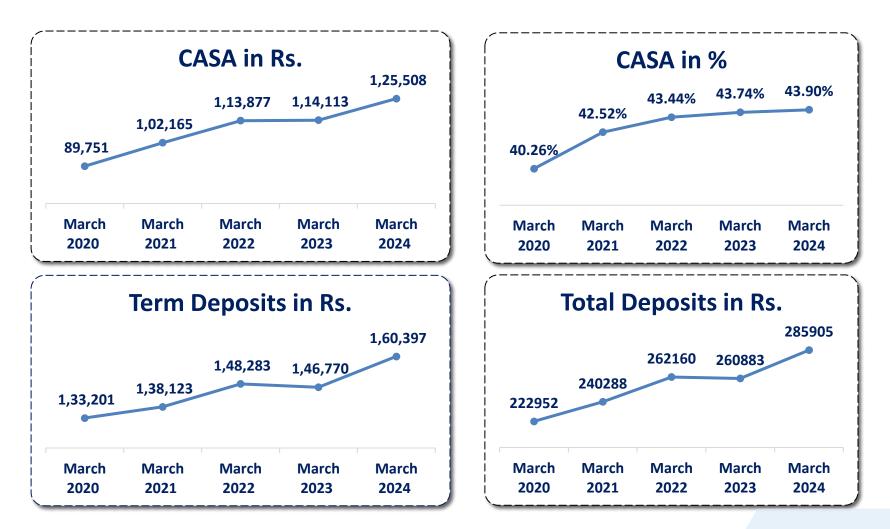




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CASA & Deposits Growth in last 5 years

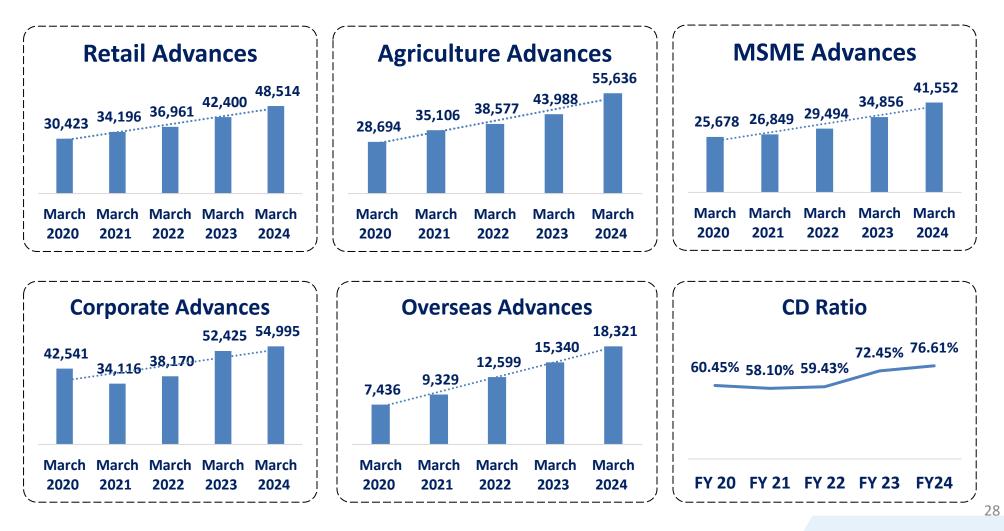






Advances Growth in last 5 years







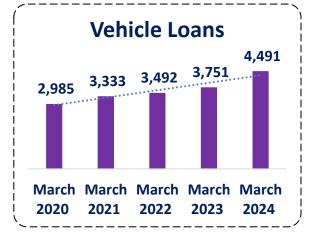
(Rs. In Crore)



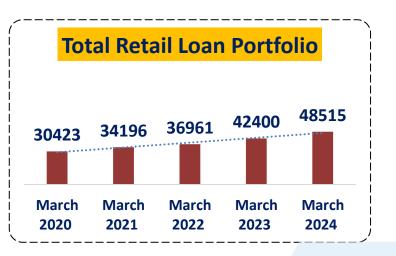
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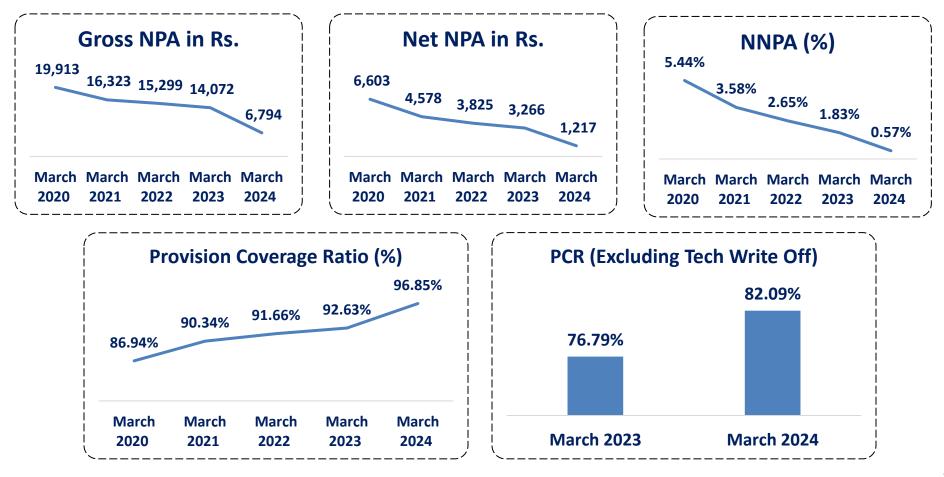


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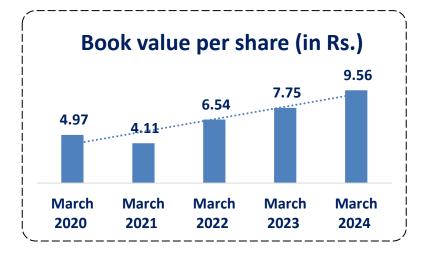
(Rs. In Crore)

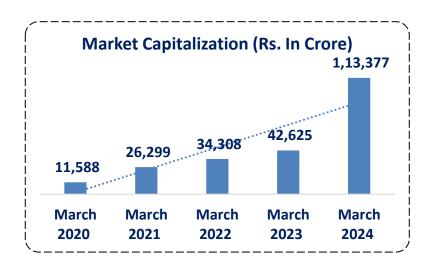


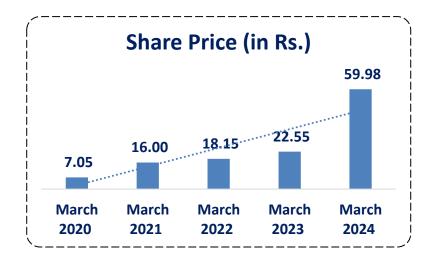
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Consistent Growth in Share Values over 5 years











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Technology & Digital Initiatives

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Technology & Digital Initiatives



Introduction

Indian Overseas Bank has got a robust and resilient technology platform in place to serve customers across the diverse generations.

We are committed in our digital transformation journey to bring customer delight through various digital innovations and have in place a clear strategy co-developed with one of the Big 4 consultancy firm.

We continue to pioneer on various digital initiatives through a spectrum of digital banking products to match the evolving customer needs.



Technology & Digital Initiatives

Focus Areas



Technology Resilience







Operational Efficiency

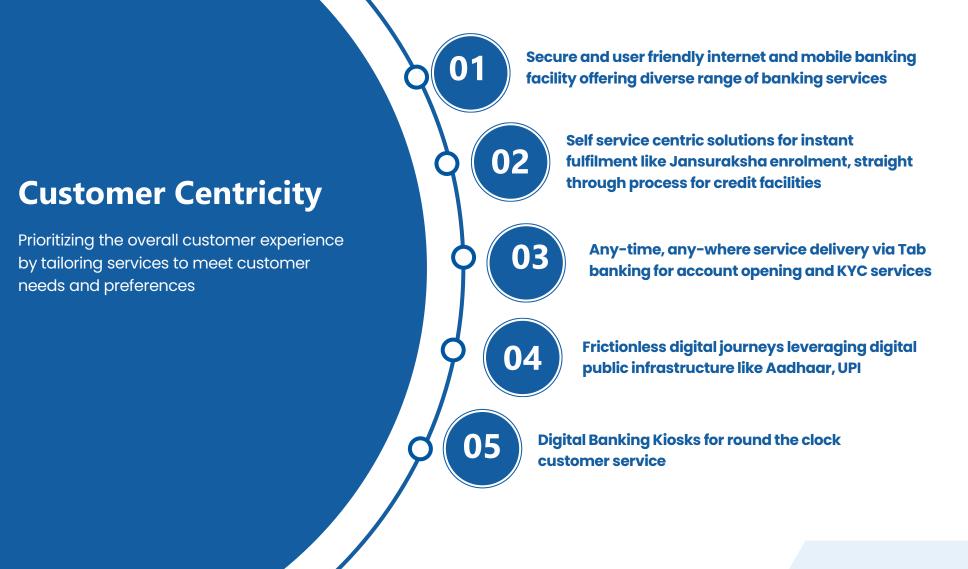




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Technology & Digital Initiatives





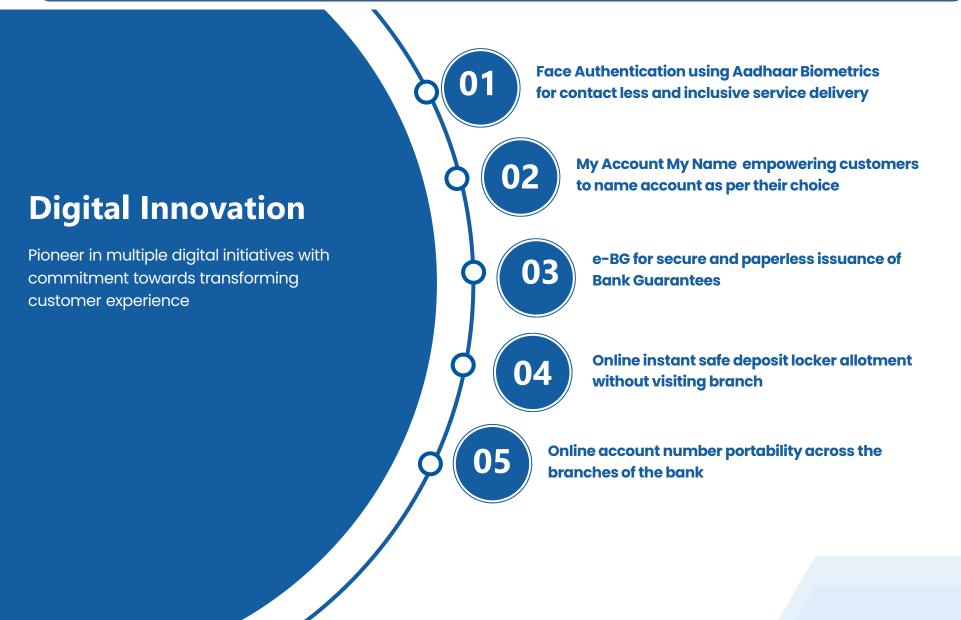
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Technology & Digital Initiatives





Performance Analysis Q1-FY25



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Performance Analysis Q1-FY25



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Value Delivery

Performance Analysis Q1-FY25

Digital initiatives have resulted in multifaceted value addition in accomplishing bank's business vision and mission. **Enhanced Customer Satisfaction:** Improved customer satisfaction, engagement, and loyalty through streamlined digital interactions, personalized services, and user-friendly interfaces



01

Productivity Enhancement: Optimized internal processes reducing manual workloads, and minimized costs through automation, digitalization and the integration of digital tools and platforms



04

Business Growth: Enhanced market reach, acquiring new customers, and increasing revenue by leveraging digital channels.

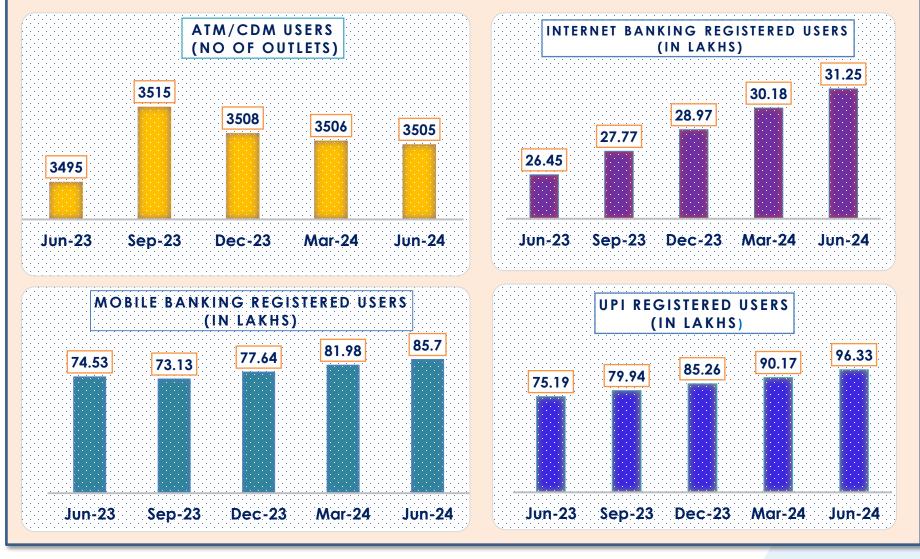
Agility and Adaptability: Flexible and responsive organizational culture capable of quickly adapting to changing market dynamics, and customer preferences.



<mark>इण्डियन ओवरसी</mark>ज़ बैंक Indian Overseas Bank

आपकी प्रगति का सच्चा साथी Good people to grow with **DIGITAL OUTREACH**



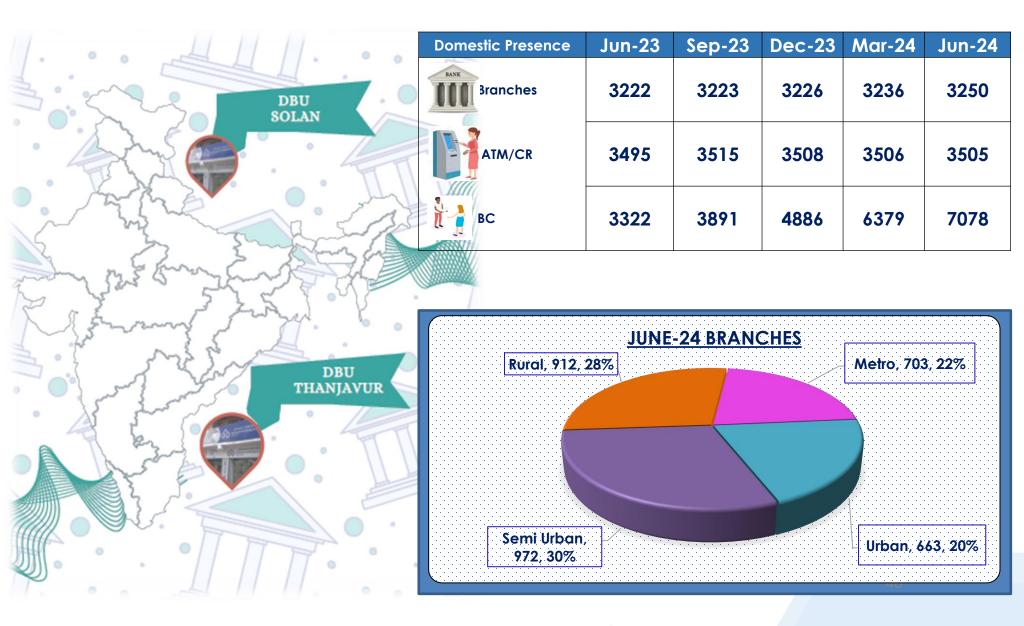




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CUSTOMER TOUCH POINT PAN INDIA







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FOREIGN OUTREACH

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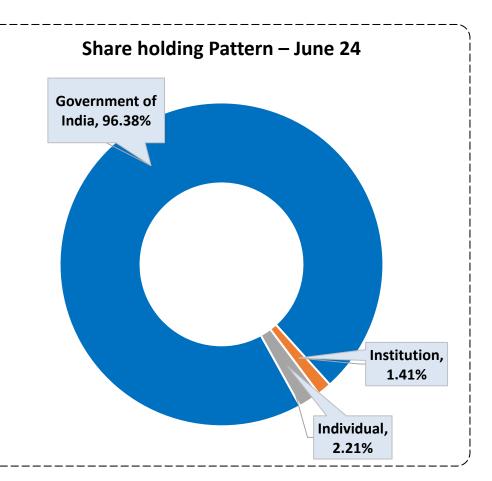




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Category of Shareholder	% share
Government of India	96.38%
FI/Banks	0.00%
Foreign Portfolio Investor (Corporate)	0.05%
Mutual Funds	0.07%
Insurance Companies	1.23%
Individual	1.90%
ESOP/ESOS/ESPS	0.22%
Bodies Corporate	0.06%
NRI	0.05%
HUF	0.04%



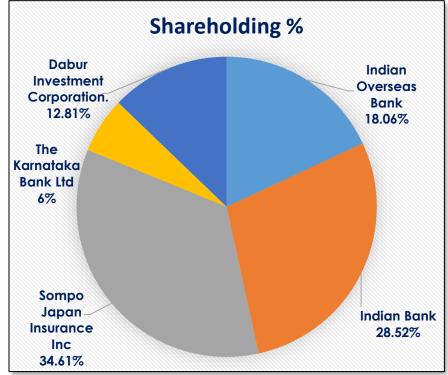




IOB entered into Non-Life Insurance Business with Universal Sompo General Insurance (USGI) Company Limited with equity participation of 18% along with the other Banks and Institutions

Name on Entity	Shareholding %
Indian Overseas Bank	18.06%
Indian Bank	28.52%
Sompo Japan Insurance Inc	34.61%
The Karnataka Bank Ltd	6.00%
Dabur Investment Corporation	12.81%
Total	100.00%

- USGIC has entered Bancassurance tie up with Allahabad Bank, IOB & Karnataka Bank.
- IOB entered Corporate Agency arrangements with effect from 20th December 2008 for distribution of USGI products.



STRATERGIC INVESTMENT JOINT VENTURE

Indian Overseas Bank (35%) has a joint venture Bank in Malaysia with Bank Of Baroda(40%) and Union Bank of India(25%) named "India International Bank(Malaysia) Berhad".



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(Rs. In Lacs)

Balance Sheet as at 30.06.2024 LIABILITIES					
30.06.24	30.06.23	30.06.24	30.06.23		
Capital	1890241	1890241	1890241	1890241	
Reserves and Surplus	854372	684343	818150	645844	
Deposits	29868104	26440112	29881394	26457313	
Borrowings	3310065	1783962	3310065	1783962	
Other Liabilities & Provisions	749783	706338	749854	706401	
Total	36672566	31504997	36649705	31483761	
ASSETS					
Cash & Balance with RBI	1719286	1920369	1719327	1920406	
Balance with Banks and Money at	141413	107192	150005	10/404	
Call and Short Notice	141413	141413 107192	159025	126494	
Investments	10193651	9340086	10151750	9297758	
Advances	22455102	18007122	22456324	18008538	
Fixed Assets	373826	374091	373846	374154	
Other Assets	1789287	1756137	1789434	1756411	
Total	36672566	31504997	36649705	31483761	



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ENVIRONMENTAL

Introducing **IOB Green Deposit**

"Secure Your Savings, Secure **the Planet !** Investing in a **Greener Future**"

✓ Minimum Deposit : ₹ 1000/-

- Eligible Scheme : RDP*
- ✓ Period : 999 Days
- **Bulk Deposit** Option Available



*RDP-Reinvestment Deposit Plan

0.75% additional interest rate for Super Senior Citizen & 0.50% for additional interest rate for Senior Citizen

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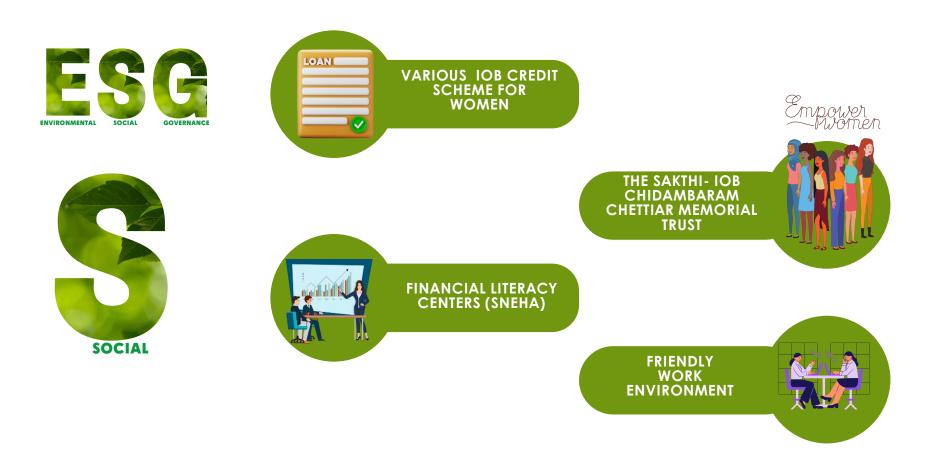




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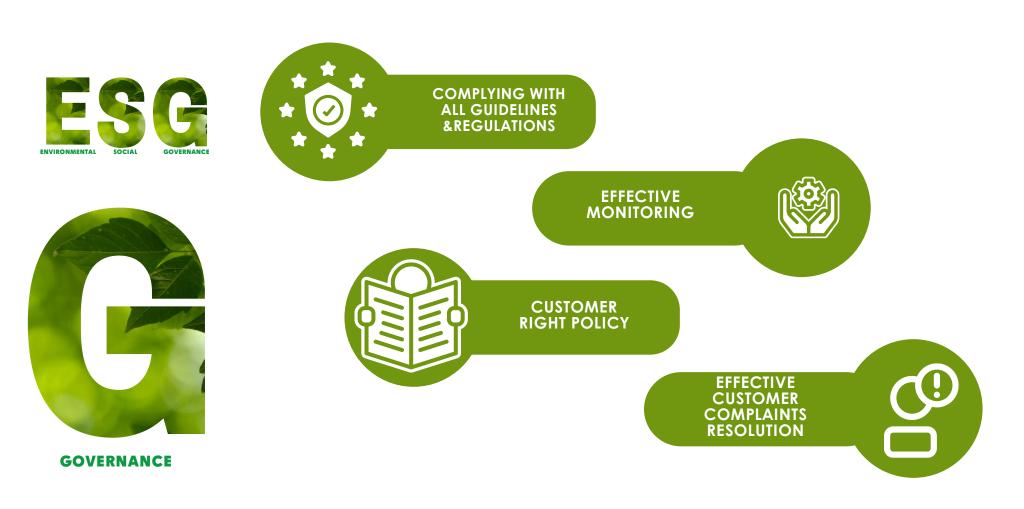






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ACCOLADES & AWARD





Our MD and CEO Shri Ajay Kumar Srivastava is seen receiving Rajbhasha Kirti Award from Hon'ble Minister of State for Home Affairs, Shri Ajay Kumar Mishra, given by the Department of Official Language, Ministry of Home Affairs, Government of India for excellent publication of our Bank's in-house magazine "Vani" and also for excellent Official Language implementation during the year 2022-23



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SPORTS





"Hon'ble Prime Minister Shri. Narendra Modi is seen appreciating Mr. M. Ukkrapandian, International Volleyball Player, Senior Manager of Indian Overseas Bank for his participation in various International Volleyball events." Basket Ball: Rajagiri Business League State Level Tournament at Kochi, Kerala: **Winner**





All India Invitational Volleyball Tournament held at KUMTA: **Winner**



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PRODUCTS & SERVICES













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Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim" "will likely result", "would", "believe", "may", "expect",', "will continue ", "anticipate", "estimate" "intend", "plan", "contemplate" "seek to" "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements".

These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Indian Overseas Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



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THANK YOU

We express our heartfelt gratitude to all our **stakeholders** for their support & trust and solicit their continued patronage to make our beloved Bank grow exponentially in the coming years

Please provide your valuable feedback @investor.iobnet.co.in

visit us @ https://www.iob.in

Follow us on Social Media

