# RateGain Travel Technologies Limited



February 14, 2025

To.

National Stock Exchange of India Limited **BSE Limited** (NSE: RATEGAIN) (BSE: 543417)

Monitoring Agency Report for IPO - Quarter ended December 31, 2024 **Subject:** 

Dear Sir / Ma'am,

Pursuant to Regulation 32(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, and Regulation 41 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, please find enclosed herewith the Monitoring Agency Report dated February 07, 2025 issued by HDFC Bank Limited (Monitoring Agency), for the quarter ended December 31, 2024 in respect of utilization of proceeds of the Initial Public Offer ('IPO') of the Company.

This disclosure will also be hosted on the Company's website viz. www.rategain.com

Please take the above information on record.

Yours faithfully,

For RateGain Travel Technologies Limited

**Mukesh Kumar** General Counsel, **Company Secretary & Compliance Officer** Membership No.: A17925

Encl.: As above

Corporate Office: Club 125, Plot No. A - 3,4,5, Tower A, 4th Floor, Sector-125, Noida - 201301, UP, India | Tel: +91 120 5057000

Registered Office: M-140, Greater Kailash, Part-Il, New Delhi - 110048

CIN No.: L72900DL2012PLC244966

Website: www.RateGain.com **E-Mail:** help@rategain.com



HDFC Bank Limited
I - Think Techno Campus,
Opp Crompton Greaves,
Nr Kanjur Marg, Rly Station,
Mumbai, Maharashtra - 400 042.

#### **SCHEDULE IX**

#### MONITORING REPORT

NAME OF THE MONITORING AGENCY: HDFC Bank Limited

MONITORING REPORT FOR THE QUARTER ENDED: DECEMBER 2024

Name of the Issuer: RateGain Travel Technologies Limited

Deviation from the objects: Not Applicable

Range of Deviation: Not Applicable

Declaration:

We hereby declare that this report is based on the format as prescribed by SEBI (ICDR) Regulation, 2018, as amended. I/We further declare basis the certification issued by the statutory auditor of the company that this report provides true and fair view of the utilization of issue proceeds.

We declare that we do not have any direct / indirect interest in or relationship with the issuer/promoters/directors/management and also confirm that we do not perceive any conflict of interest in such relationship / interest while monitoring and reporting the utilization of issue proceeds by the issuer.

Signature:

Name of the Authorized Person/Signing Authority: Siddharth Jadhav

Designation of Authorized person/Signing Authority: Asst. Vice President

Seal of the Monitoring Agency:

Date: 07.02.2025

### 1) Issuer Details:

Name of the issuer

known

: RateGain Travel Technologies Limited (formerly

as RateGain Travel Technologies Private Limited)

The names of the promoters of the issuer Industry/sector to which it belongs

Period covered

: Bhanu Chopra, Megha Chopra : IT Sector

: 01 October 2024 to 31 December 2024

2) Issue Details:

Issue Period

: 07th December, 2021 - 09th December, 2021 : Public Offer : Equity Shares

Type of issue (public/rights)
Type of specified securities
Public Offer Grading, if Any
Issue size (in Millions)

: Not Applicable : 3750 - Fresh Issue

Details of objects to be monitored

(₹ in Million)

Gross proceeds

: 3,750.08

Less: Proportionate issue expenses

182.90^

Funds raised towards General

Corporate Purpose, Acquisition and

3,567.18^

loan repayment/ prepayment

3) Details of the arrangement made to ensure the monitoring of issue proceeds

Particulars	Reply	Comments of Statutory Auditor Comments (if any)	Comments of the Monitoring Agency	
Whether all the utilization is as per disclosure in Offer Document?	Yes/ <del>No</del>	Yes	NA	
Whether Shareholder approval is obtained in case of material deviations# from expenditures disclosed in Offer Document?	Yes/No	NA	NA	
Whether means of finance for disclosed objects of the Issue has changed?	<del>Yes/</del> No	No	NA	
Any major deviation observed over the earlier monitoring agency reports?	<del>Yes/</del> No	No	NA	
Whether all Government / Statutory approvals related to the object(s) obtained?	<del>Yes/No</del>	NA	NA -	
Whether all arrangements pertaining to technical assistance/collaboration in operation?	<del>Yes/No</del>	NA	NA	
Any favourable events improving object(s) viability	<del>Yes</del> /No	No	NA	
Any unfavourable events affecting object(s) viability	<del>Yes</del> /No	No	NA	
Any other relevant information that may materially affect the decision making of the Investors	<del>Yes</del> /No	No	NA	

- # Where material deviation may be defined to mean:
- a) Deviation in the objects or purposes for which the funds have been raised;
- b) Deviation in the amount of funds actually utilized by more than 10% of the amount projected in the offer documents.
- 4) Details of object(s)s to be monitored:

### (i) Cost of objects:

The net proceeds of ₹ 3,567.18 million, after adjusting ₹ 182.90 million towards fresh issue expenses are proposed to be utilized as follows:

(₹) in Million SI. Item Head Original CostRevised **Comments of the Management** No (as per OfferCost Reason of cost Propose **Particulars** Document) revision of firm financin arrangeme g option nts made Repayment/prepayment 852.61 Not applicable No Not Not of indebtedness availed revision applicabl applicable by RateGain UK, one of our Subsidiaries, from Silicon Valley Bank Payment of deferred 252.00 No Not applicable Not Not consideration revision applicabl applicable DHISCO acquisition e 800.00 3 Strategic investments, No Not applicable Not Not acquisitions revision and applicabl applicable inorganic growth 4 Investment 500.00 Not applicable No Not Not technology revision applicabl innovation, applicable artificial intelligence and other organic growth initiatives 407.73 Purchase of certain No Not applicable Not Not capital equipment for revision applicabl applicable our Data Center# 6 732.55 754,84 Revision General corporate in Not Not purposes^ General applicabl applicable corporate purposes expenses is on account of reduction in actual issue expenses as compared to original estimated issue expense^

<sup>^</sup> Originally estimated issue expenses were amounting to ₹ 205.03 million which are now been actualized to ₹ 182.90 million as per the actual invoices received against original estimated issue expenses. Accordingly, net proceeds have increased from ₹ 3,545.05 million to ₹ 3,567.18 million and



funds utilization under object "General corporate purposes" have increased to ₹ 754.84 million from previously reported amount of ₹ 732.71 million.

# As per the prospectus dated 10 December 2021, the original object was 'Purchase of certain capital equipment for our Data Center'. During the quarter ended 31 December 2022 the Company has changed the object through special resolution and basis of postal ballet result dated 19 November 2022 as per which the new object is utilization towards 'Migration and usage of our services from self-managed Data Center to Amazon Web Services Cloud'.

## (ii) Progress in the objects:

(₹) in million

SI.	Item Head	Amount	Am	Total		
No		proposed	As at beginning of the quarter	During the quarter	At the end of the quarter	unutilized Amount
1	Repayment/prepayment of indebtedness availed by RateGain UK, one of our Subsidiaries, from Silicon Valley Bank	852.61	852.61	Nil	852.61	Nil
2	Payment of deferred consideration for DHISCO acquisition	252.00	252.00	Nil	252.00	Nil
3	Strategic investments, acquisitions and inorganic growth	800.00	800.00	Nil	800.00	Nil
4	Investment in technology innovation, artificial intelligence and other organic growth initiatives	500.00	500.00	Nil	500.00	Nil
5	Migration and usage of our services from self- managed Data Center to Amazon Web Services Cloud*	407.73	339.62	68.11	407.73	Nil
6	General corporate purposes	754.84	754.66	0.18	754.84	NIL
	C	3,567.18	3,498.89	68.29	3,567.18	NIL

<sup>\*</sup> During the quarter ended 31 December 2024, amount of ₹ 68.29 million was transferred from Monitoring Agency account to Company account since the Company had utilized internal generated funds to the tune of ₹ 68.29 million towards payment of self-managed Data Center to Amazon Web Services Cloud during the period from 1 October 2024 to 31 December 2024 under object 5 above.



(iii) Deployment of unutilized public offer proceeds: Unutilized funds of ₹ 0.00 are lying in Company's Monitoring Agency account with HDFC Bank Limited

# iv) Delay in implementation of the object(s) -

Object(s) Name	Completion Date	Delay (No. days/ months)	of	Comments of Management (if any)	
	As per Offer Document	Actual *			
1.Purchase of certain capital equipment for our Data Center	Fiscal 2022	Rs. 407.73 Million utilized upto DEC 2024			1. As per the prospectus dated 10 December 2021, the original object was 'Purchase of certain capital equipment for our Data Center'. During the current quarter ended 31 December 2022, the Company has changed the object through special resolution and postal ballot results dated 19 November 2022, as per which the new object is utilisation of funds towards 'Migration and usage of our services from self-managed Data Center to Amazon Web Services Cloud' and will be utilized by March 2028
		194		7	

<sup>\*</sup> In case of continuing object(s) please specify latest/revised estimate of completion date.

