





November 22, 2024

Ref. No: NBCC/BSENSE/2024-25

नेशनल स्टॉक एक्सचेंज ऑफ़ इंडिया लिमिटेड एक्सचेंज प्लाजा,
प्लॉट नंबर सी/1, जी ब्लॉक,
बांद्रा-कुर्ला कॉम्प्लेक्स
बांद्रा (ई)
मुंबई 400051
एनएसई प्रतीक: एनबीसीसी/EQ
National Stock Exchange of India Ltd.
Exchange Plaza,
Plot No C/1, G Block,
Bandra –Kurla Complex
Bandra (E) -Mumbai-400051

बीएसई लिमिटेड फिरोज जीजीभोय टॉवर, दलाल स्ट्रीट, मुंबई -400001

स्क्रिप कोड: 534309

BSE Ltd. Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai-400001

Subject (विषय): Analyst/ Institutional Investor Meet- Presentation to the Investors

Sir (महोदय),

This in reference to the NBCC's intimation dated November 20, 2024 regarding "Analyst/Institutional Investor Meet", a Presentation to the investors is enclosed herewith at Annexure-I.

The information is also available on the website of the Company at https://www.nbccindia.in/webEnglish/investorPresentation

This is for your information and record.

Thanking You

Yours Sincerely, For NBCC (India) Limited

Deepti Gambhir Company Secretary F-4984





NBCC (India) Limited Corporate Presentation









Disclaimer



THIS PRESENTATION ("PRESENTATION") IS NOT AN OFFER TO SELL ANY SECURITIES OR A SOLICITATION TO BUY ANY SECURITIES OF NBCC (INDIA) LIMITED (THE "COMPANY"). The material that follows is a Presentation of general background information about the Company's activities as at the date of the Presentation. It is information given in summary form and does not purport to be complete and it cannot be guaranteed that such information is true and accurate. This Presentation does not constitute a prospectus, offering circular or offering memorandum or an offer, or a solicitation of any offer, to purchase or sell, any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company's equity shares.

This Presentation includes statements that are, or may be deemed to be, "forward-looking statements". These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "projects", "expects", "intends", "may", "will", "seeks" or "should" or, in each case, their negative or other variations or comparable terminology, or by discussions of strategy, plans, aims, objectives, goals, future events or intentions. These forward looking statements including those cited from third party sources, contained in this presentation are based on numerous assumptions and include all matters that are not historical facts and are uncertain and subject to risks. They appear in a number of places throughout this Presentation and include statements regarding the Company's intentions, beliefs or current expectations concerning, amongst other things, its results or operations, financial condition, liquidity, prospects, growth, strategies and the industry in which the Company operates.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward-looking statements are not guarantees of future performance including those relating to general business plans and strategy of the Company, its future outlook and growth prospects, and future developments in its businesses and its competitive and regulatory environment. The Company's actual results of operations, financial condition and liquidity, and the development of the business sector in which the Company operates, may differ materially from those suggested by the forward-looking statements contained in this Presentation. In addition, even if the Company operates, are consistent with the forward-looking statements contained in this Presentation, those results or developments may not be indicative of results or developments in subsequent periods.

The information contained in these materials has not been independently verified. None of the Company, its Directors, Promoter or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this presentation or its contents or otherwise in connection with this presentation, and makes no representation or warranty, express or implied, for the contents of this presentation including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this presentation or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. Past performance is not a guide for future performance. The information contained in this presentation is current, and if not stated otherwise, made as of the date of this presentation. The Company undertake no obligation to update or revise any information in this presentation as a result of new information, future events or otherwise. Any person/ party intending to provide finance/ invest in the shares/ businesses of the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision.

This document is a Presentation and is not intended to be a "prospectus" or "offer document" (as defined or referred to, as the case may be, under the Companies Act, 2013). This presentation is strictly confidential and may not be copied or disseminated, in whole or in part, and in any manner or for any purpose. No person is authorized to give any information or to make any representation not contained in or inconsistent with this presentation and if given or made, such information or representation must not be relied upon as having been authorized by any person. Failure to comply with this restriction may constitute a violation of the applicable securities laws. This presentation is not intended for distribution or publication in the United States. Neither this document nor any part or copy of it may be distributed, directly or indirectly, in the United States. The distribution of this document in certain jurisdictions may be restricted by law and persons in to whose possession this presentation comes should inform themselves about and observe any such restrictions. By reviewing this presentation, you agree to be bound by the foregoing limitations. You further represent and agree that (i) you are located outside the United States, and you are permitted under the laws of your jurisdiction to receive this presentation or (ii) you are located in the United States and are a "qualified institutional buyer" (as defined in Rule 144A under the Securities Act of 1933, as amended (the "Securities Act").

This presentation is not an offer to sell or a solicitation of any offer to buy the securities of the Company in the United States or in any other jurisdiction where such offer or sale would be unlawful. Securities may not be offered, sold, resold, pledged, delivered, distributed, or transferred, directly or indirectly, in to or within the United States absent registration under the Securities Act, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable securities laws of any state or other jurisdiction of the United States. The Company's securities have not been and will not be registered under the Securities Act.

This document has not been and will not be reviewed or approved by a regulatory authority in India or by any stock exchange in India. This document and its contents should not be forwarded or delivered or transmitted in any manner to any person other than its intended recipient and should not be reproduced in any manner whatsoever. The distribution of this Presentation in certain jurisdictions may be restricted by law and persons in to whose possession this Presentation comes should inform themselves about and observe any such restrictions. By reviewing this Presentation, you agree to be bound by the foregoing limitations.

About Us –Redeveloping Infra & Delivering dreams





Public sector enterprise with 64 years proven track record



Listed in 2012, among the top 500 public listed companies with GoI shareholding of 61.75%



Leading CPSE in construction arena, having domestic & international presence



the Only CPSE working in Real estate including providing solution for Stalled Project



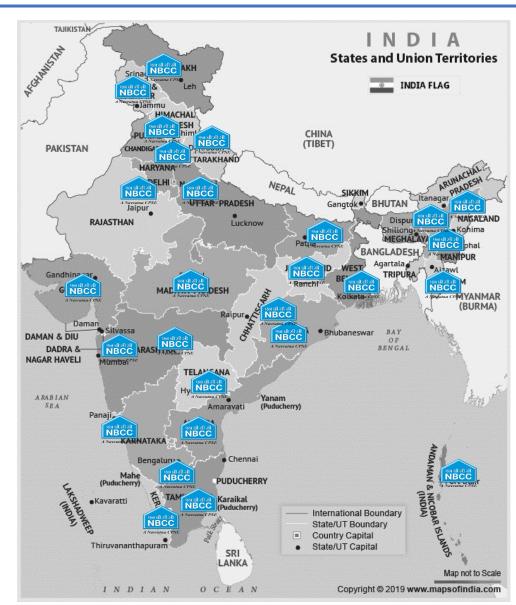
Pioneer in redevelopment - Self sustained model



INR 84400+ Cr Order book on consolidated basis

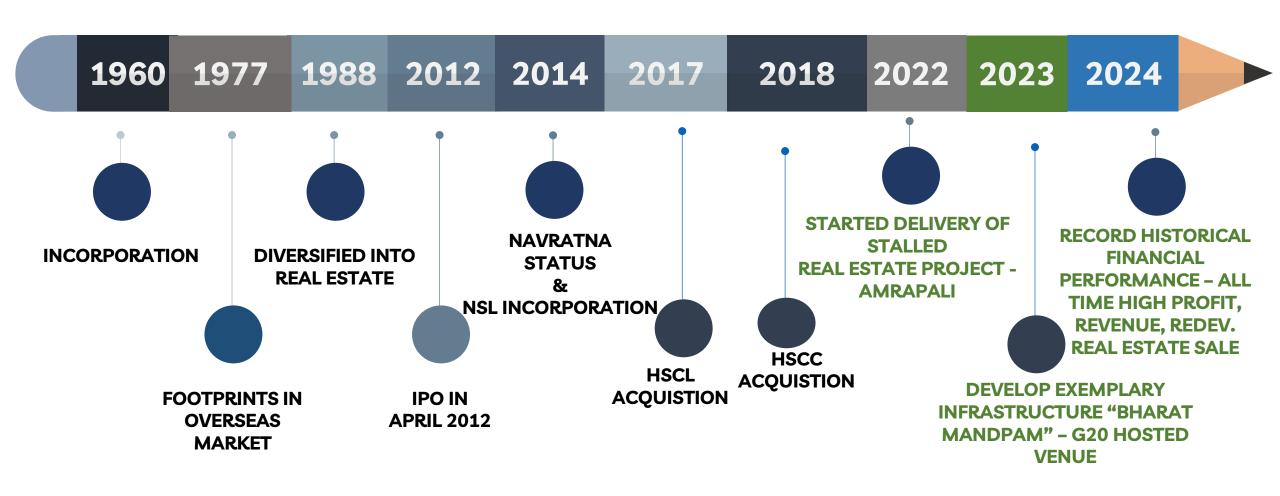


Skilled team of 1200+ employees with domain expertise



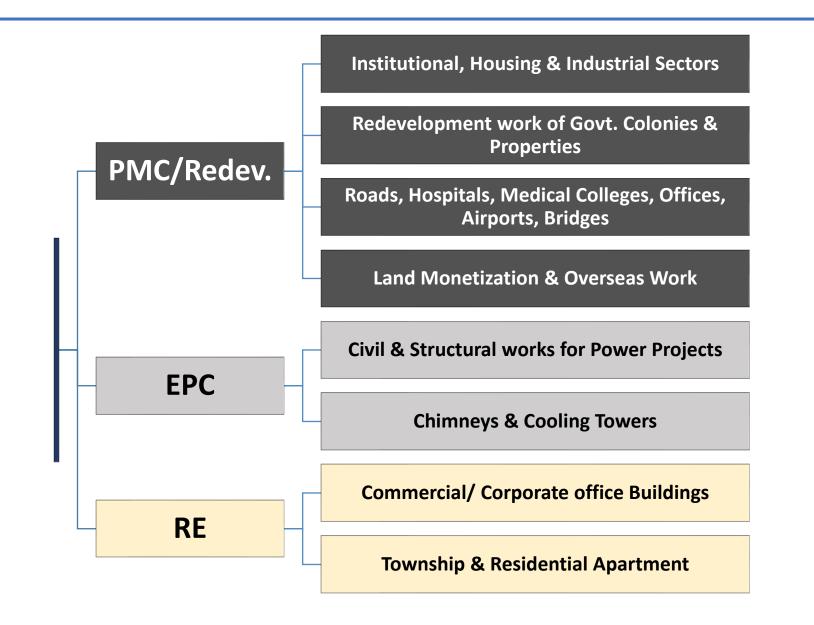
BRIEF ABOUT NBCC'S HISTORY:

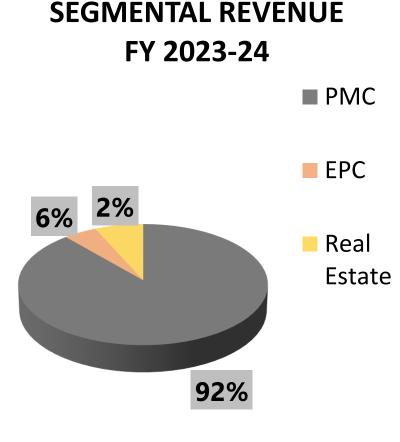




Business Segments







Orderbook and Business Secured (In Cr.) as on date

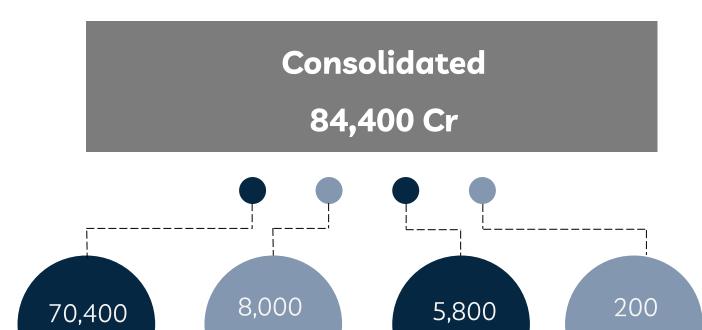
Cr

HSCL

Cr

NSL





Cr

HSCC

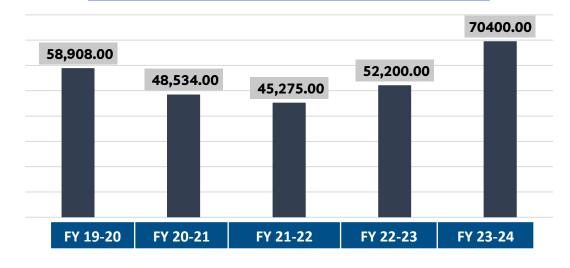
Cr

NBCC

Business Secured (Cr)

	HSCC	HSCL	NBCC	Consolidated
FY 2023-24	4245	1473	18400	23500
FY 2024-25	3800	2000	22300	28100

Standalone Order Book Trend (Cr)



Major Business Secured (2024-25)



RS. 15,000 CR.

Development of 406 acres Satellite Township, Srinagar, J&K

RS. 1726 CR.

First Phase works in Goa

RS. 1600 CR.

Development of 2 MTNL Land Parcel Delhi

RS. 710 CR.

Two Land parcels in Jhansi

RS. 700 CR.

Land parcel Kochi Metro Rail at Kochi

RS. 330 CR.

Healthcare Complex CGHS, Antop Hill, Mumbai

RS. 250 CR.

Amrapali Vananchal City Chhattisgarh

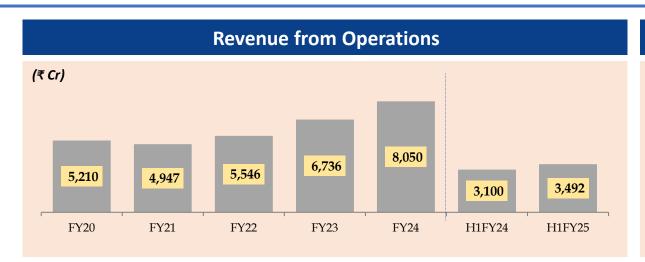
RS. 130 CR.

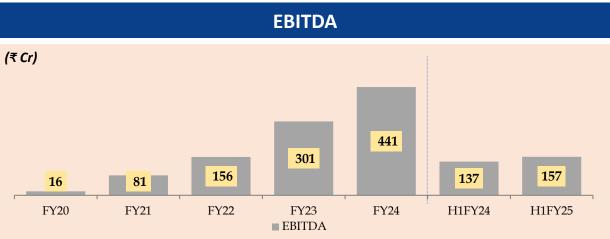
Residences at MEA's Plot in INA Delhi



Data on Standalone basis

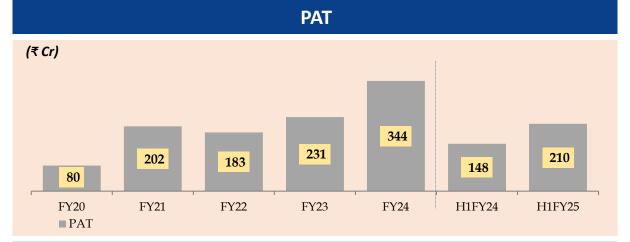


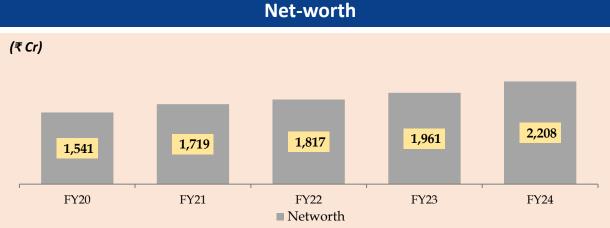




Revenue from operations has grown at 19.5% YoY growth in FY24

Improvement in EBITDA margin at 4.5% for H1FY25 & 4.4% H1FY24





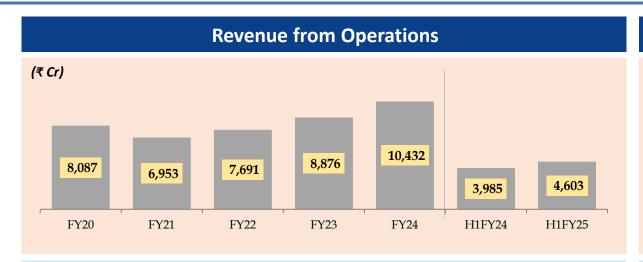
Improvement in PAT margin at 6% for H1FY25 & 4.8% H1FY24

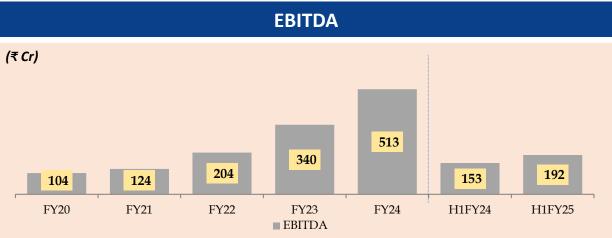
Growing Net Worth & Profitability



Data on Consolidated basis

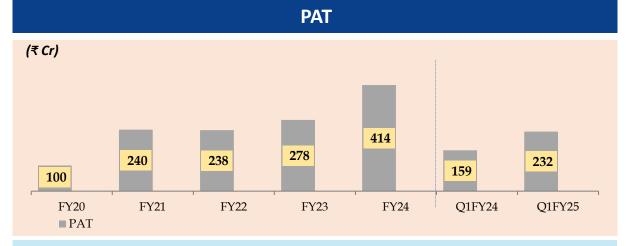


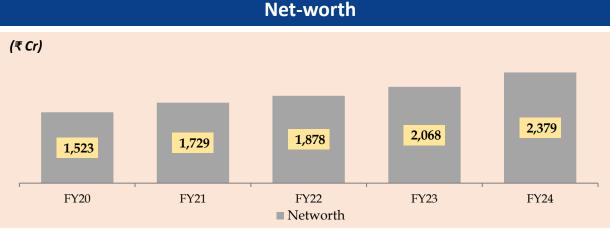




Revenue from operations has grown at 18% YoY growth in FY24

Improvement in EBITDA margin at 4.2% for H1FY25 & 3.8% H1FY24



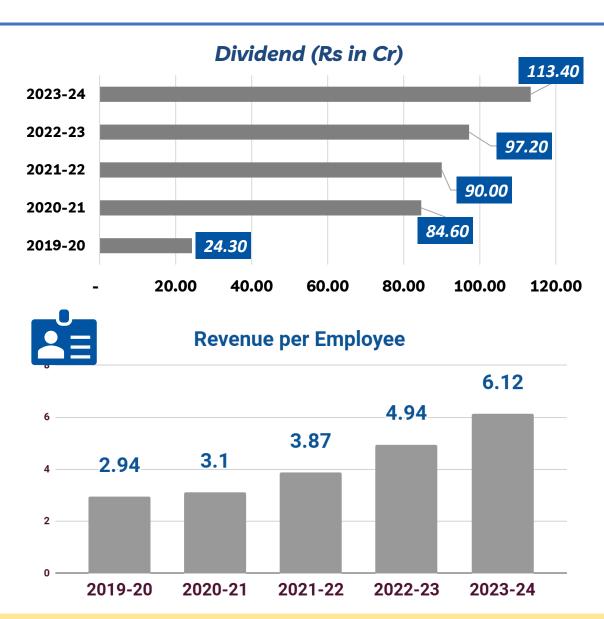


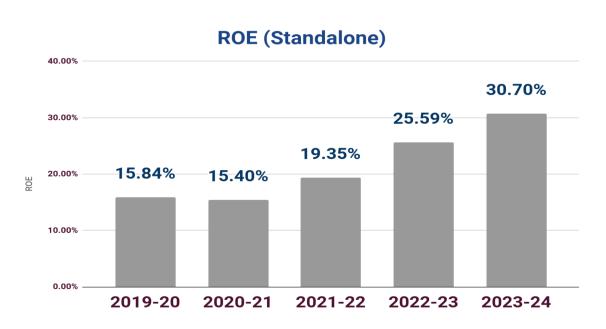
Improvement in PAT margin at 5% for H1FY25 & 4% for H1FY24

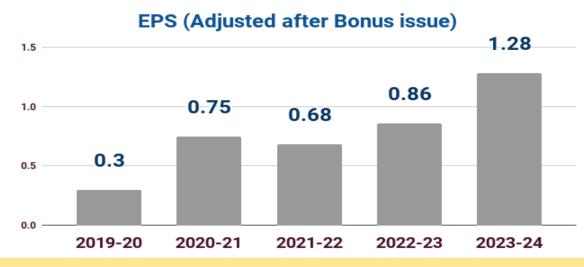
Growing Net Worth & Profitability

Creating Value







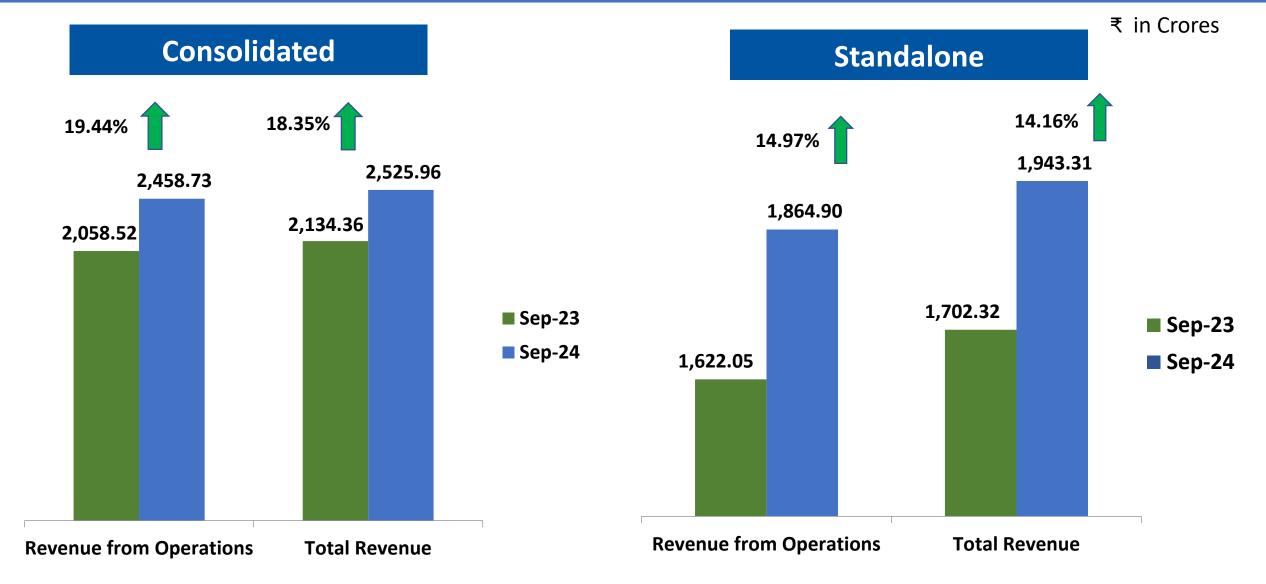


^{*}Revenue Per Employee is based on average number of employees.

Q2 FY 2024-25 Results ended 30.09.2024



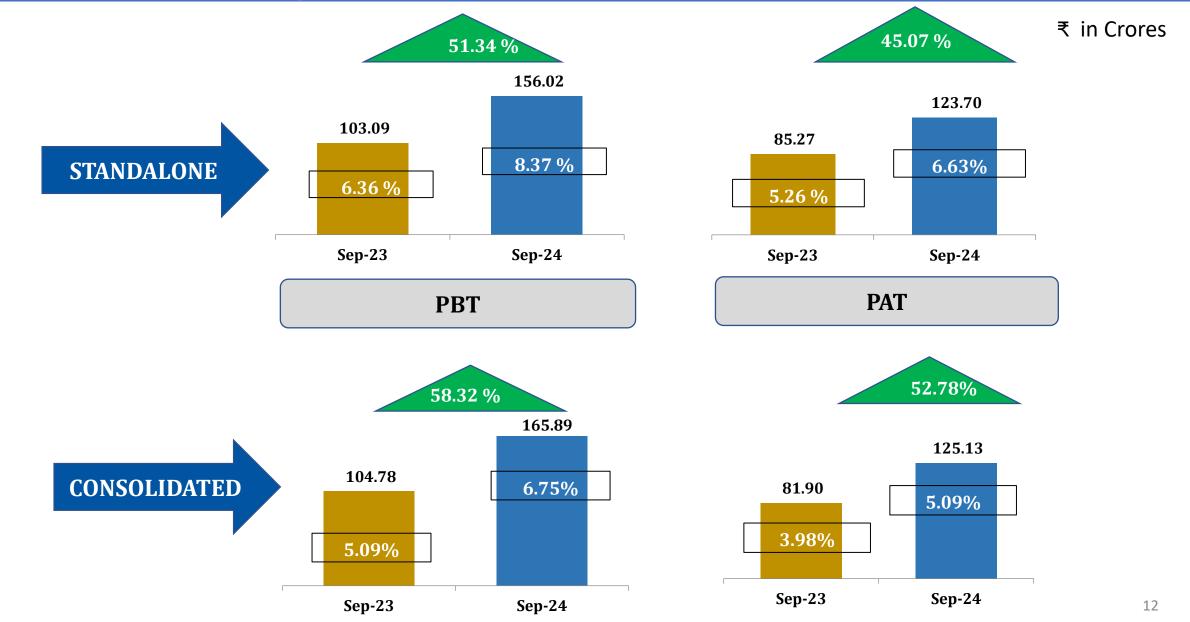




Q2 FY 2024-25 Results ended 30.09.2024



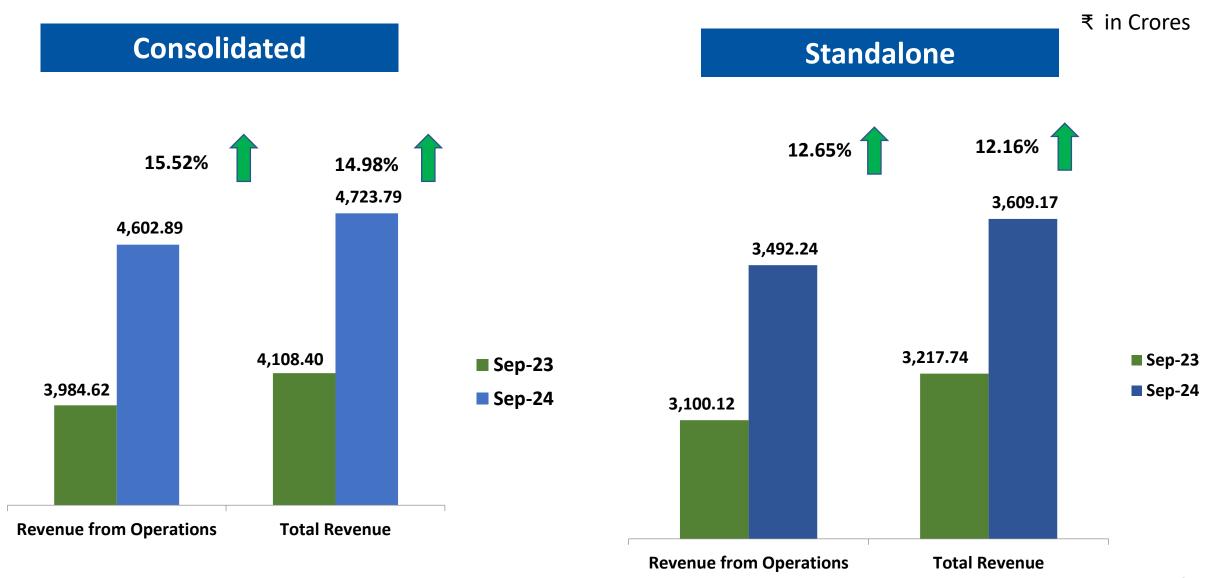




Half Yearly FY 2024-25 Results ended 30.09.2024



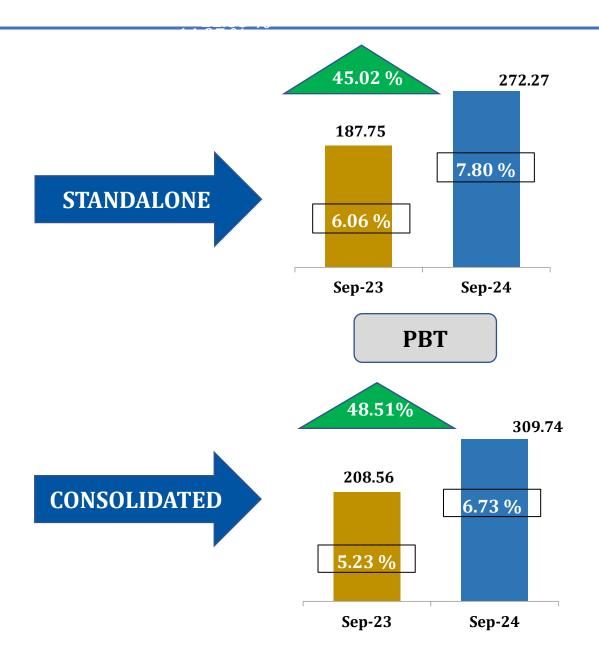


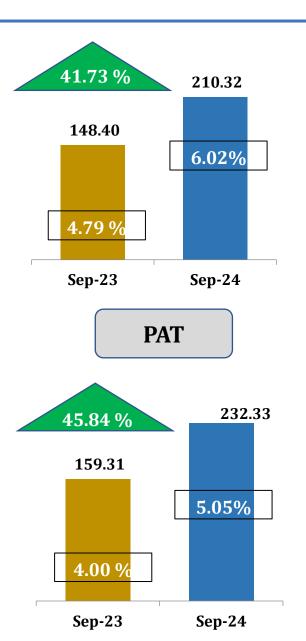


Half Yearly FY 2024-25 Results ended 30.09.2024













Redevelopment Business Model: Self Revenue Generation





Stalled Real Estate Projects

Redeveloping Infra & Delivering dreams

Redevelopment Business Model

UNIQUE SELLING PROPOSITION:

No other PSU/ Government does such kind of works.



Need for Redevelopment

- High repair & maintenance costs for dilapidated buildings.
- Acute shortage of offices & residential spaces.
- Lack of funds & budgetary restrictions



Redevelopment

- Demolishment of prevailing old structures & construction of new sites with modern amenities & facilities.
- Unique self sustainable model wherein funds are generated through commercial exploitation.

Model 1

Model 2

Model 3

Model 3

Outright sale of part of land

Long term lease of part BUA

Freehold Sale of part BUA.

NBCC's USP Expertise in PMC, Real Estate & Maintenance

Dedicated in-house real estate team for marketing & sale

Major Project: Redevelopment of 7 GPRAs

NBCC CPWD

Nauroji Nagar Kasturba Nagar

Netaji Nagar Thyagraj Nagar

Sarojini Nagar Srinivaspuri

Mohammadpur

Redevelopment Business Model

UNIQUE SELLING PROPOSITION: No other PSU/ Government does such kind of works.



Total Sale: Rs. 14,767 Crore

World Trade Centre Nauroji Nagar

Total inventory sold as on date: Rs. 13409 Cr Inventory sold in FY 2023-24: Rs. 6480 Cr



Sale in Sarojini Nagar



AMRAPALI PROJECTS: 25 nos. Projects in Noida & Gr. Noida



◆ Execution Status as per Residential Units

◆ Execution Status as per Value

	No of Units		
Total no of Residential Units	38,000	Total Project S	
(NBCC Scope)	ŕ		
Units Completed till now	25000	Value of work	

	Project Value (in Cr.)
Total Project Sanction Value	8415 Cr
Value of work done as on 2 nd	7453 Cr

In 2019, Hon'ble Supreme Court assigned this work on PMC Basis

The stipulated date of completion of all projects is March 2025.



1,800 Cr Armapali contribution in Top line of 2023-24.



Sold Entire 6,300 AMRAPALI UNITS (3,650 Cr) in a span of 1 year.

This is a significant step towards delivering relief to the thousands stress home buyers.



Significant revenue to Govt.

- > 7% Registry Fees
- > 1% Labour Cess
- Rs. 1000 Cr GST to State / Central Govt.

Way Forward: Stalled Real Estate Projects



- AMRAPALI: Received Rs. 10000 Cr work to develop unused FAR.
- Plan to award 5-6 packages of unused FAR work within Month.
- Additional 7,500 houses shall be constructed.

- This model may lead to resolving issues related to stalled projects of Delhi, NCR & Mumbai.
- NBCC is willing to takeover any/all stalled projects based on internal due diligence to provide relief to stuck homebuyers
- Total nos. of residential units classified as delayed/stalled in the top 7 cites are 4.54 lakh units (2.8 Lakh units in Delhi NCR (62%) & 1.0 Lakh units in Mumbai (22%)) Source: Economics times based on JLL Report



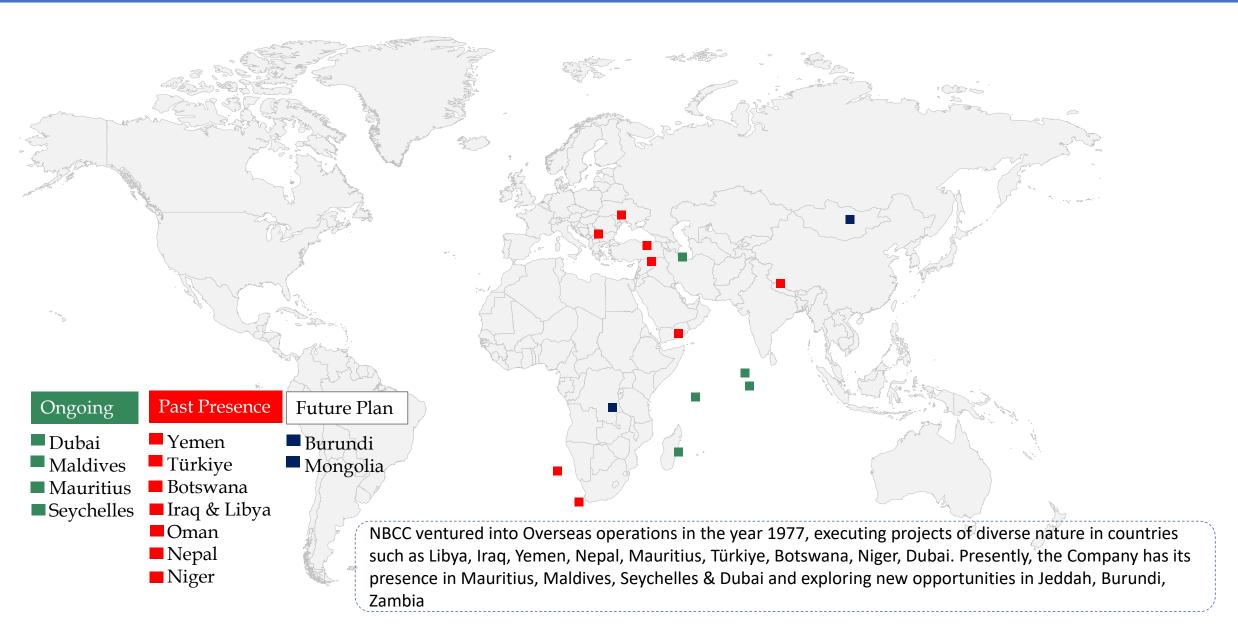
Amrapali Turnaround Story





Offshore Presence





Board of Directors





Shri K. P Mahadevaswamy Chairman & Managing Director

Mr. Mahadevaswamy has vast experience of 30 years in handling many a mega-value, critical, diversified and state-of-art civil engineering projects across the country



Shri Saleem Ahmad Director (Projects)

Mr. Ahmad is a Civil Engineer with 33 years of experience in the Construction industry & has worked as Executive Director/Civil with Delhi Metro Rail Corporation Ltd and with the Mumbai Port Trust.



Dr. Suman Kumar Director (Commercial)

Dr. Kumar brings over three decades of profound expertise in Civil Engineering and Project Management to this esteemed position.



Shri Anjeev Kumar Jain Director (Finance)

Shri Jain brings with him nearly three decades of extensive experience in finance and accounts across various sectors such as Power, Railways infra, Infra Consultancy & renewable energy.



Shri Ravi Kumar Arora Govt. Nominee Director

Shri Ravi Kumar Arora (IAS), Joint Secretary (Land & Estates) in the Ministry of Housing and Urban Affairs (MoHUA), has been appointed as Govt. Nominee Director on the Board of NBCC. Shri Arora is an Indian Administrative Service (IAS) officer of Gujarat cadre and joined the service in 2006.



Shri Sanjeet

Govt. Nominee Director

Shri Sanjeet has around 24 years of rich, varied and multidisciplinary experience and presently he is serving as Joint Secretary & Financial Advisor in the Ministry of Housing and Urban Affairs, Government of India.



Shri Rajeev Kumar

Independent Director

Shri Rajeev Kumar has been appointed as Non-Official Independent Director (NoID) on the Board of NBCC and is a Fellow member of the Institute of Chartered Accountants of India



Prof. Bhimrao Panda Bhosale

Independent Director

Prof. Bhimrao Panda Bhosale has been appointed as Non-Official Independent Director (NoID) on the Board of NBCC and has a vast experience of 32 years in teaching and research.



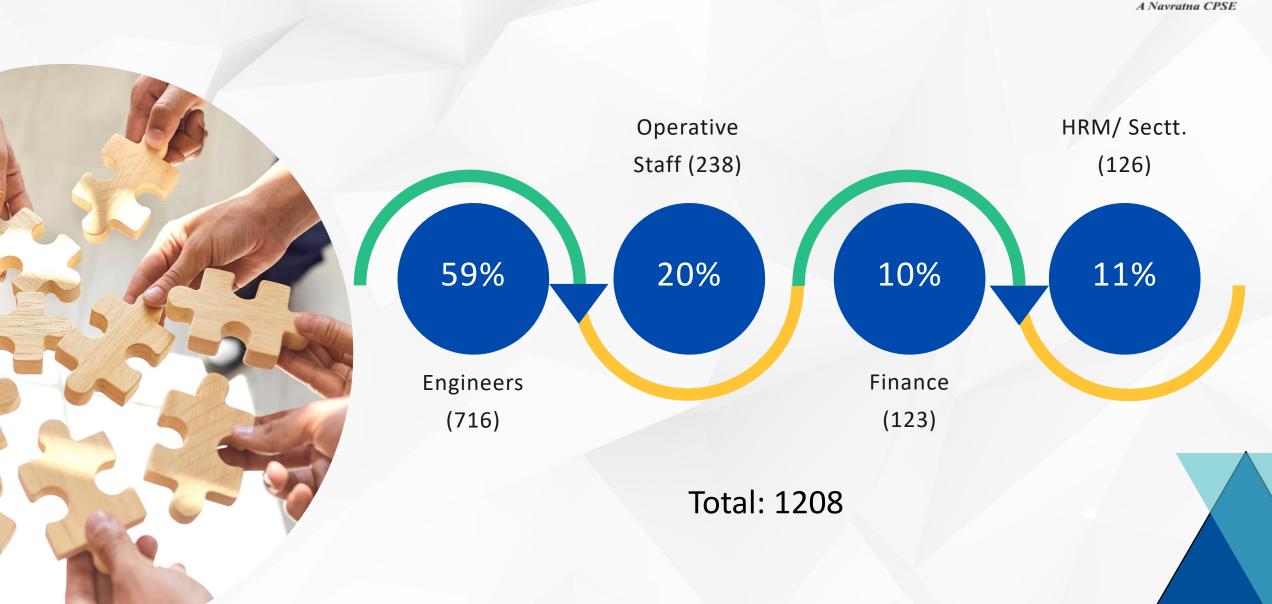
Shri Asim Misra

Independent Director

Shri Asim Misra has been appointed as Non-Official Independent Director (NoID) on the Board of NBCC, and is is a Social worker with unparallel leadership quality, astute organizing capability and eloquent oratorical skill.

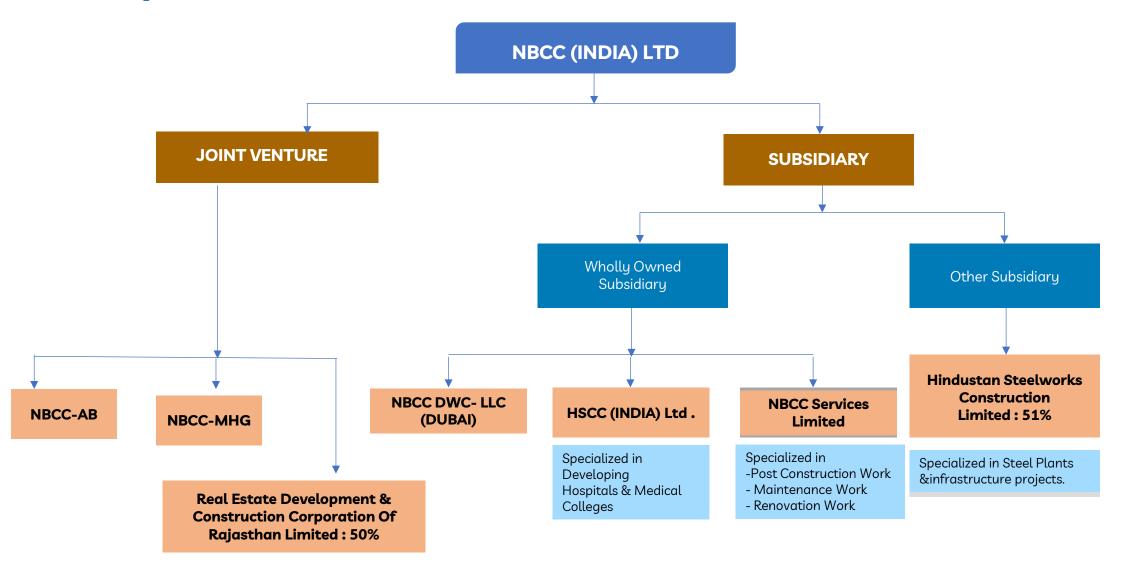
Manpower Status







Group Structure



Subsidiaries





- Specialized in developing hospitals & medical colleges.
- Acquired 100% from MoHFW at approx. Rs. 285 Crore in 2018.
- Major projects executed: AIIMS
 (Nagpur, Kalyani, Rajkot et.),
 NCI Jhajjar, PGI Chandigarh etc.
- Supplies medicines to overseas market.



- Specialized in steel plants & other infra projects.
- Acquired 51% from the Ministry of Steel at approx. Rs. 36 Crore 2017.
- Turned into profit-making in 3 years.
- Major projects executed: EMRS schools, NDRF, ESIC hospitals, steel plants etc.



- Specialized in post construction, maintenance and renovation works.
- Incorporated in 2014.
- 100% wholly owned.
- Major clients: CBI, CCI, NCLT,
 Ministry of Corporate affairs,
 HAL, Income Tax Appellate
 Tribunal, TRAI, Sushma Swaraj
 Bhawan etc.





Major Projects Glimpse

Major Executed & Ongoing Projects



Domestic Executed	Domestic Ongoing	Overseas Projects
 Domestic Executed Bharat Mandapam, New Delhi Vanijya Bhawan Building Kaushal bhawan Building Garvi Gujarat Sadan, New Delhi AllMS Bilaspur, Himachal Pradesh IIM Ranchi Building MP Bhawan Building National Police Memorial, New Delhi Dr. Ambedkar International Centre For Social Justice. Pt. Deendayal Upadhaya Archaeology Institute 2400 Seated Auditorium Work, Kolkata SAIL Hospital Statue of Netaji Subhash Chandra Jallianwala Bagh Renovation Illuminating LAL Quilla 	 Redevelopment of Nauroji Nagar, Sarojini Nagar And Netaji Nagar in Delhi Amrapali Projects Bharat Vandana Park Dwarka East Delhi Hub, Karkardooma AIIMS, Deoghar, Jharkhand IIM Visakhapatnam Campus NIT Patna, Bihar Campus National Sports University at Manipur IIT Bhubaneswar Campus Border Fencing & Road Works 	Overseas Major Executed Projects: New Supreme Court Building, Mauritius Social Housing Projects, Mauritius Mahatma Gandhi Convention Centre (MGCC) at Niger India Pavilion, World Expo, Dubai Institute Of Security & Law Enforcement At Maldives Overseas Major Project On-going: Construction of 2000 Social Housing Units in Maldives

Garvi Gujarat Sadan, New Delhi





- Project Cost: 131 core
- Completion: 21 months (three months before the deadline)
- Inaugurated by Hon'ble PM on September 02, 2019.

दो साल पहले सितम्बर में मुख्यमंत्री, उप-मुख्यमंत्री जी ने इसका शिलान्यास किया था और आज सितम्बर के प्रारंभ में ही इसका उद्घाटन करने का मौका मुझे मिला है। मुझे खुशी है कि समय पर प्रोजेक्ट्स पूरा करने की एक आदत सरकारी संस्थाओं में, सरकारी एजेंसियों में विकसित हो रही है। -

PM's Speech at inauguration

Kaushal Bhawan, New Delhi







AIIMS Bilaspur Himachal Pradesh



- Project Cost: 1250 Cr & Spread over 247 acres
- Inaugurated by Hon'ble Prime Minister of India on 05.10.2022





Hospital with 18 specialty & 17 super specialty departments, 18 modular operation theatres, 750 beds with 64 ICU beds.

IIM Sambalpur





Tallest Wooden Flag Post In India

एज बी सी सी NBCC A Navratna CPSE

- Hon'ble President of India inaugurated NBCC built wooden replica of historic flag post at Rashtrapati Nilayam Hyderabad.
- The historic flag post marks the integration of Hyderabad state into the Indian Union in 1948
- The office of Hon'ble President of India appreciated NBCC in recognition to its role in constructing the wooden replica of historic flag post.

डॉ. राकेश गुप्ता, आई.ए.एस. भारत के राष्ट्रपति के अपर सचिव





राष्ट्रपति भवन, नई दिल्ली-110004, भारत RASHTRAPATI BHAVAN New Delhi - 110004, India

No. Secu-10/1/2023-RNS

15th May, 2024



The "construction of the Replica of the Flagpost" was carried out as a new attraction at Rashtrapati Nilayam, which was inaugurated by the Hon'ble President on 21st December, 2023. The dedication and hard work shown by you and your team were truly instrumental in completion of this project.

Your contribution has enriched the experience of the visitors and provided them the opportunity to immerse themselves in our nation's rich heritage and culture. I place on record our sincere appreciation for the contribution of you and your team.

I wish you good luck and success in all your future endeavours.

With rejords.

Yours sincerely,

(Dr. Rakesh Gupta)

Shri K. P. Mahadevaswamy
Chairman & Managing Director
NBCC (India) Limited, NBCC Bhawan,
Lodhi Road, Beside Lodhi Hotel
New Delhi. 110003

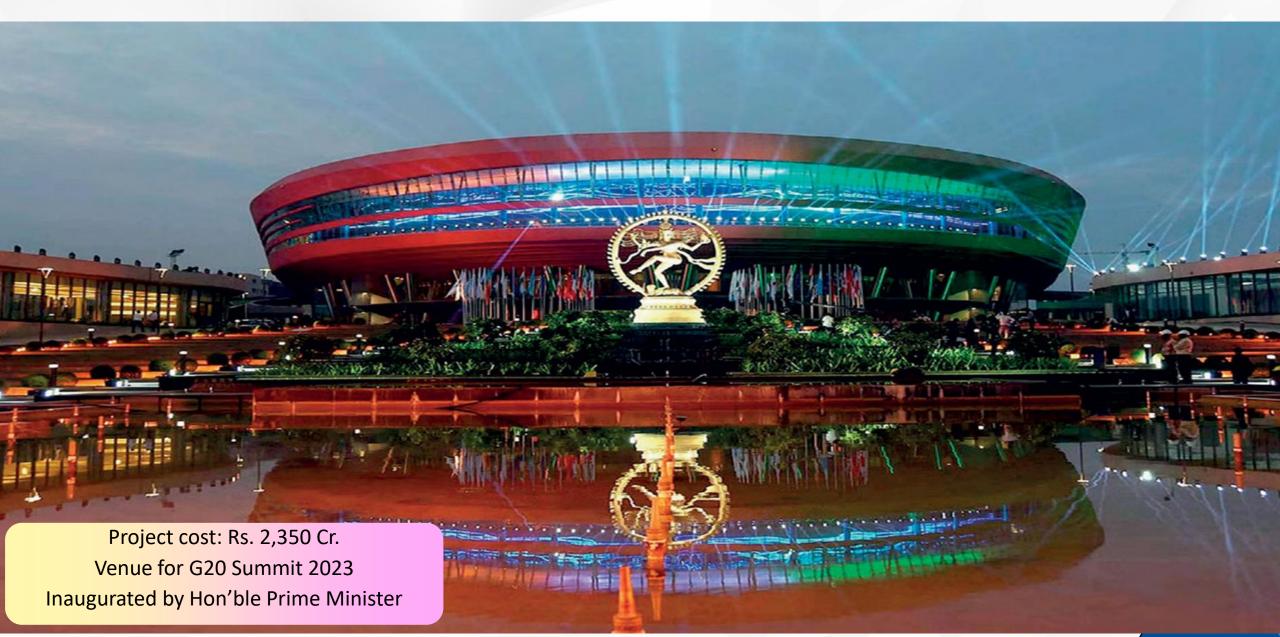






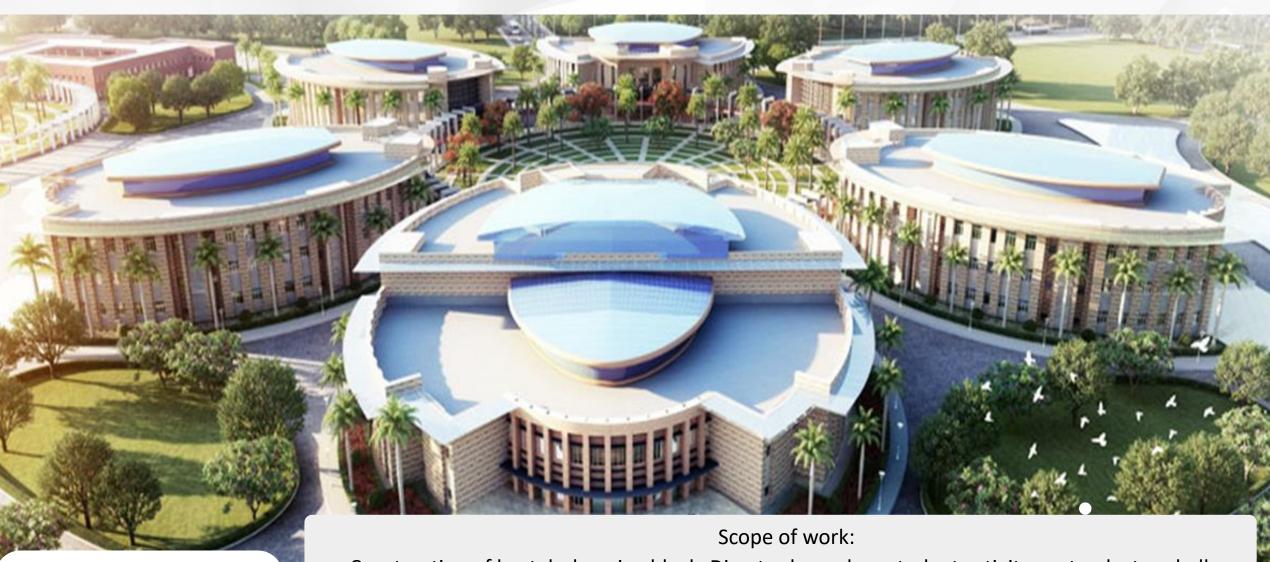
Bharat Mandapam





IIT Bhubaneswar



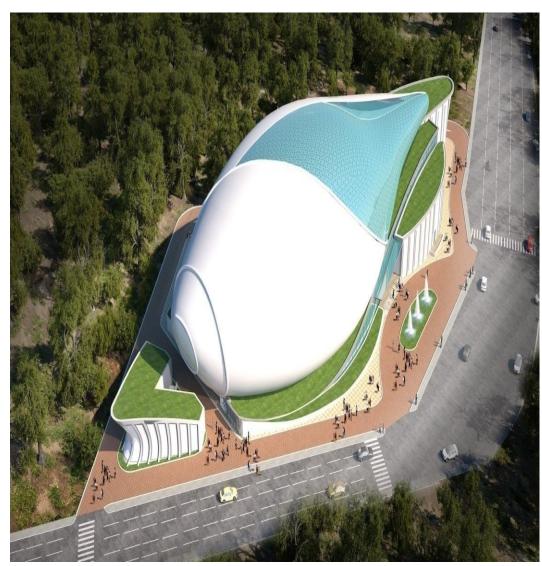


Project cost: Rs. 560 Cr.

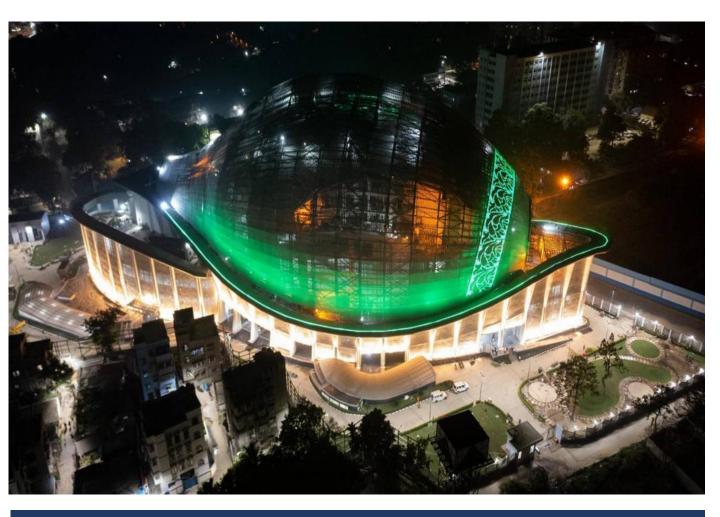
Construction of hostels, housing block, Director bungalow, student activity centre, lecture halls, theatre complex, central workshop, commercial complex, auditorium etc.

2400 SEATER AUDITORIUM WORK, KOLKATA





MODEL



- Project Cost: 418 Cr Completed on April'2023
- IBC Awards to NBCC for execution of this iconic project.

Vanijya Bhavan, New Delhi, Ministry of Commerce And Industry





Construction of Office building (2 basement + Ground + 5 floors) including other Infrastructure, etc.



INAUGURATED BY HON'BLE PM ON 23.06.2022

PROJECT COST: RS. 210 Cr.

PMGSY & BORDER FENCING WORK







INDO-PAK BORDER FENCING WORKS IN GUJARAT

Project Cost: 763 Cr
Border fencing, Border road, Border Flood Light (BFL) &
Border Out Post (BOP) (121.93 Kms) in Gujarat

TRIPURA PMGSY ROAD WORKS

Project Cost: 2044 Cr Construction & 5 years of maintenance of PMGSY roads (2642 Kms) & bridges in the state of Tripura.

HSCL PROJECT



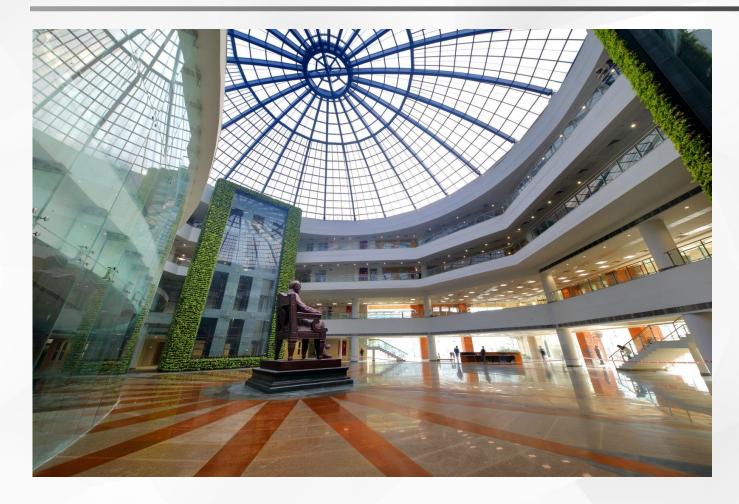


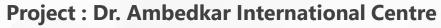
ESIC 500 Bedded Hospital & Medical Hub at Gulbarga, Karnataka

NSL - MAINTENANCE PROJECTS









Location: Delhi





NSL - RENOVATION & INTERIOR PROJECTS











Project : Pravasi Bharatiya Kendra , G 20 Summit Location New Delhi

HSCC PROJECT







AIIMS NAGPUR



Real Estate Highlights

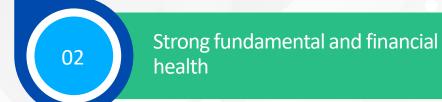






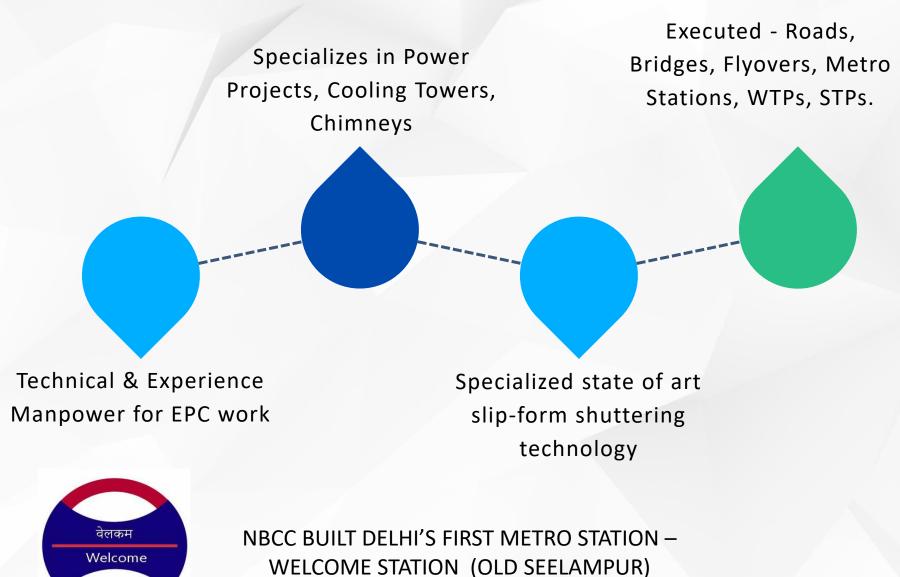


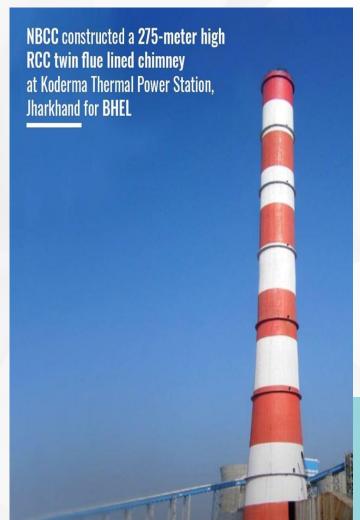
First PSU to enter into real estate and has pan India presence



EPC/ Power Sector Highlights







India Pavilion, World Expo, Dubai



- ❖Inaugurated on 02nd
 October 2021.
- Project Cost: US\$ 48
 Million (Rs. 340 Crore)
- **❖** First Ever dynamic Façade.

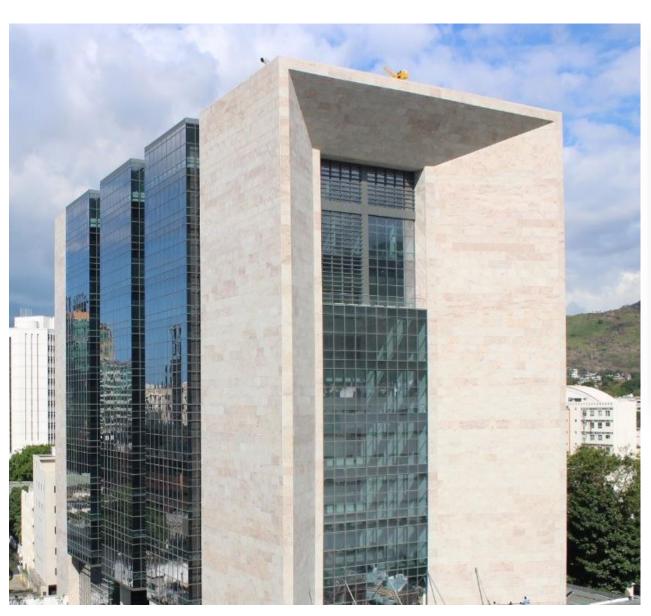






Inauguration: New Supreme Court Building-Mauritius







INAUGURATED ON 30 JULY, 2020.

Hon'ble Prime Minister stated that the project got completed with-in time and with-in budget.



Redeveloping Infra &





NBCC: Towards Building a Viksit Bharat

