

AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com
CIN No.: L27104 MH 1985 PLC035659



Ref: SEC/ARIL/BSE-NSE/2024-25

Date: February 04, 2025

To, The Manager, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Script Code: 513349	To, The Manager – Listing, National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400051 Script Code: AJMERA
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Sub: Press Release

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are enclosing herewith Press Release for the Unaudited Standalone & Consolidated Financial Results of the Company for the Quarter and Nine Months ended December 31, 2024.

The copy of Press Release is also available on the website of the Company viz., www.ajmera.com

Kindly take the same on record.

Thanking You.

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

NITIN BAVISI
CHIEF FINANCIAL OFFICER

Encl. As above

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Ajmera Realty 9M FY25 Revenue Soars by 27% YoY, Debt reduced by 14%

Key Highlights for Q3 & 9M FY25:

- Revenue grew by 27% YoY to INR 599 crore in 9M FY25, compared to INR 474 crore in 9M FY24.
- EBITDA grew by 42% YoY to INR 200 crores in 9M FY25, compared to INR 140 crores in 9M FY24. EBITDA Margin up by 374 bps to 33% for 9M FY25.
- PAT increased by 37% YoY to INR 102 crore, up from INR 74 crore in 9MFY24. PAT Margin for 9M FY25 stood at 17%, up by 133 bps on YoY basis.
- Sales Value grew by 14%, YoY reaching INR 830 crore compared to INR 730 crore in 9M FY24.
- Collections witnessed a 25% increase to INR 464 crore from INR 373 crore in 9MFY24, driven by faster project execution.
- The company successfully strengthened its balance sheet by reducing outstanding debt by 14% to INR 693 crore as compared to INR 780 crore as on 31st March 2024, with debt equity ratio of 0.57x as of 9M FY25.
- Successfully added projects with INR 2,450 crore, as against guidance of INR 3,500 during the 9M FY25.

Mumbai, 4 February 2025: Ajmera Realty & Infra India Ltd (BSE: 513349 & NSE: AJMERA), a leading real estate company, announced its 3rd Quarter & Nine months ended 31st December 2024 financial results today.

Commenting on the Q3 & 9M FY25 performance, Mr. Dhaval Ajmera, Director – Ajmera Realty & Infra India Limited said: "The company continues to progress on its robust growth trajectory, delivering consistent results that highlight the success of our strategic initiatives. The exceptional response to our newly launched portfolio further strengthens our confidence as we gear up for upcoming launches of six projects with GDV of ₹4,300 crores in the quarters ahead. The equity raised has significantly enhanced our capital base and enabled us to successfully reduce corporate debt, in line with our stated guidance. With our aggressive business development strategies, we have added one mn sq.ft worth INR 2,450 crores GDV, in our legacy markets where we are well-positioned to advance to the next phase of our growth journey. These strategic milestones reinforce our market leadership and drive sustainable, long-term value creation for our stakeholders."

Operational Highlights: Q3 & 9M FY25:

	Q3 FY25	Q3 FY24	YoY	Q2 FY25	Q-o-Q	9M FY25	9M FY24	YoY
Area sold (sq.ft.)	1,65,116	1,03,573	59%	1,14,046	45%	4,09,963	3,59,820	14%
Sale value (Rs.in Cr)	270	253	7%	254	6%	830	730	14%
Collection (Rs. In Cr)	167	151	10%	133	26%	464	373	25%

Financial Highlights: Q3 & 9M FY25:

Particulars	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ	9M FY25	9M FY24	YoY
Total Revenue	199	209	(5%)	204	(2%)	599	474	27%
EBIDTA	69	62	11%	65	7%	200	140	42%
EBIDTA Margin (%)	35%	30%	495 bps	32%	293 bps	33%	30%	374 bps
PBT	45	41	10%	47	(4%)	134	99	35%
PBT margin (%)	22%	19%	293 bps	23%	(41 bps)	22%	21%	146 bps
PAT	33	30	11%	36	(9%)	102	74	37%
PAT margin (%)	17%	14%	229 bps	18%	(113 bps)	17%	16%	133 bps
EPS (in INR)	9.0	8.6	5%	9.8	(7%)	27.8	20.8	33%

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About Ajmera Realty & Infra India Ltd:

Ajmera Realty & Infra India Limited (ARILL) is one of the trusted names having its PAN India presence. The Company has a huge development potential available on its balance land parcel at Ajmera I-Land, Bhakti Park, Wadala and Central Mumbai. Current projects are at Mumbai: “Manhattan”, “Greenfinity”, “Vihara”, “Prive” and “Eden” along with various projects at Bangalore: “Ajmera Lugaano”, “Ajmera Florenza” and “Ajmera Iris”. The Company is focused on premium developments in luxury and mid-luxury projects in the residential segment. The Group works on trust and delivers the trusted decisions of buyers. The GenNext of the Group believes in “KEEP EVOLVING” and accordingly the strategies, systems, processes, planning and use of cutting-edge technologies have been resorted to enable the Company to deliver targeted value to all its stakeholders.

For further information, please contact:

Investor Relations

Ajmera Realty & Infra India Limited

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Safe Harbor Statement: *Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*