

PROSPECT

Date: 29/10/2024

To,
Department of Corporate Services,
BSE Limited
P.J. Towers,
Dalal Street, Fort,
Mumbai - 400 001

Security ID: PCL

Security Code: 543814

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Dear Sir/Madam,

In compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of Investor Presentation.

This is for your information and record.

Thanking you,

Yours faithfully
For, PROSPECT CONSUMER PRODUCTS LIMITED

Bhargavi Pandya
Company Secretary

Encl: As above

PROSPECT CONSUMER PRODUCTS LIMITED **(Formerly known as PROSPECT COMMODITIES LIMITED)**

Office Address :
417, Sun Orbit, B/h. Rajpath Club Road,
Bodakdev, Ahmedabad – 380054

Factory Address :
Shed No. 8, Sadbhav Industrial Park,
Village Dhamatvan, Taluka Daskroi
Ahmedabad – 382433

CIN NO : L01400GJ2022PLC128482
FSSAI NO : 10020021005807
PAN NO : AAMCP5811D
GST NO : 24AAMCP5811D1ZM

Tel: 91 7948000696; Email id: info@prospectcommodities.com; website: www.prospectcommodities.com



PROSPECT

Prospect Consumer Products Limited
(formerly known as Prospect Commodities Limited)

H1 FY25
Investor Presentation



Company Overview

Established in 2022, **Prospect Consumer Products Limited (formerly known as Prospect Commodities Limited)**, specializes in processing, exporting, and supplying natural cashew kernels to wholesalers in the B2B market, operating in Gujarat.

Under the brand name **DRIFRUTZ**, Prospect has earned recognition for its commitment to delivering premium quality cashew kernels across domestic and international markets.

In addition to their core product line, the company also offers various by-products derived from cashew nuts, including cashew husk, cashew husk pellets, and cashew shell.

With a dedication to maintaining rigorous quality standards, the company operates a state-of-the-art facility that ensures an end-to-end process geared towards meeting customer requirements.

Their sourcing strategy involves procuring the finest raw cashew nuts from trusted suppliers in African countries, South Asian countries, and within India.



Vision

To ascend as an industry leader, penetrating the retail sector and achieving excellence in both B2C and B2B markets



Mission

Drive evolution and expansion, delivering unparalleled products and services to retail and business clientele, fostering strong partnerships, and championing our unique brand identity.

As a customer-centric organization, Prospect Commodities prioritizes excellence in product quality and supply chain efficiency, making them a preferred choice for businesses seeking reliable cashew solutions.

Key Facts & Figures

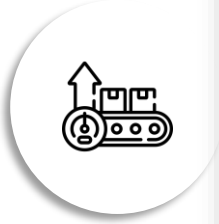
15 +
Year of Experience



1,200 MT
Current Capacity



New Hi-tech
machinery



Delivers excellence
Nationwide



FY24
Revenue : ₹ 24.69 Cr
EBITDA : ₹ 3.02 Cr
PAT : ₹ 1.73 Cr



35+
Products Available



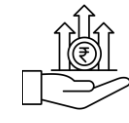
New Joint Venture
Africa Negoce Industries



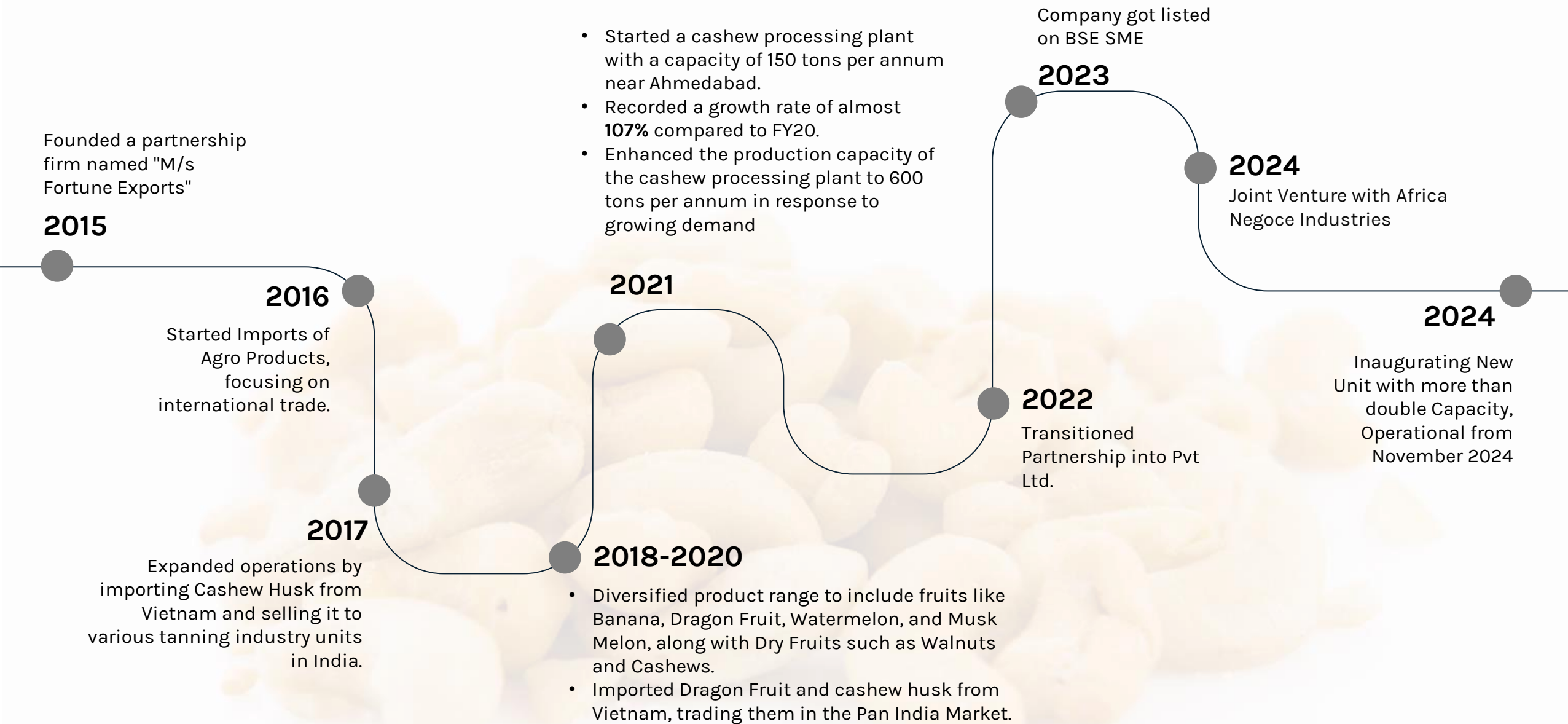
International
Quality Standards




Launched
New Products



H1 FY25
Revenue : ₹13.15 Cr
EBITDA : ₹1.77 Cr
PAT : ₹1.10 Cr





कृषि और प्रसंस्कृत खाद्य उत्पाद निर्यात विकास प्राधिकरण
AGRICULTURAL AND PROCESSED FOOD PRODUCTS EXPORT DEVELOPMENT AUTHORITY
 (वाणिज्य एवं उद्योग मंत्रालय, भारत सरकार)
 (Ministry of Commerce and Industry, Govt. of India)
पंजीकरण-सह-सदस्यता प्रमाण-पत्र
REGISTRATION-CUM-MEMBERSHIP CERTIFICATE


मैं / Ms. **PROSPECT COMMODITIES LIMITED**
 417, SUN ORBIT, BEHIND RAJPATH CLUB, RAJPATH RANGOLI ROAD, BODAKDEV
 AHMEDABAD
 Gujarat
 380054

यह प्रमाणित किया जाता है कि यह निर्यातक निम्नलिखित विवरणों के साथ कृषि और प्रसंस्कृत खाद्य उत्पाद निर्यात विकास प्राधिकरण में पंजीकृत है :
 This is to certify that the firm is registered with the Agricultural And Processed Food Products Export Development Authority, as per the following particulars :

- उत्पाद जिसके लिए पंजीकृत है (उत्पादों का विवरण नीचे दिया गया है)/Product for which registered (Products details given overleaf): 0203.0701.
- आई.ई. कोड / IECODE: AAMCPS811D
- स्थापना तिथि / Date of establishment: 1/6/2022 12:00:00 AM
- पंजीकरण संख्या / Registration No.: 227931
- उत्पादक निर्यातक/वापसी निर्यातक / Manufacturer Exporter /Merchant Exporter: Manufacturer
- मालिक/भागीदारों के नाम / Name(s) of Proprietor/Partner (s)/Director(s): VIMAL SURESHBHAI MISHRA, PRIYANKA VIMAL MISHRA, RIDDHI BHARATKUMAR VASITA

यह प्रमाण-पत्र एपीडा अधिनियम 1985 (1986 का अधिनियम संख्या 2) में निर्धारित शर्तों के अधीन जारी किया गया है।
 This certificate is issued subject to the conditions laid down in APEDA ACT 1985 (No. 2 of 1986) of this Authority.

प्रमाण-पत्र मान्यता तिथि / This certificate is valid till : **04/08/2024**
 पंजीकरण की तिथि / Date of Registration : 05/07/2023




यह आर.सी.एम.सी. इलेक्ट्रॉनिक रूप से जनरेट किया गया है।
 This RCMC is electronically generated


पंजीकृत प्राधिकारी के हस्ताक्षर
 Signature of Registering Authority

Signature valid
 Digitally signed by VANDRA SHEKHAR DINDI
 Date: 2023.07.07 09:06:50 IST
 Reason: RCMC Certificate
 Location: APEDA GUJARAT


गौरव एवं शर्तें अगले पृष्ठ पर
 Terms & Conditions are mentioned on the next page.



Form C
Government of India
Food Safety and Standards Authority of India
License under FSS Act, 2006



अनुज्ञापि संख्या / License Number: **10020021005807**



- Name & Registered Office address of Licensee / अनुज्ञापिधारी के पंजीकृत कार्यालय का नाम और पता: PROSPECT COMMODITIES LIMITED
 417, SUN ORBIT, B/H RAJPATH CLUB ROAD, BODAKDEV , Ahmedabad, Gujarat-380054
- Address of Authorized Premises / प्राधिकृत परिसरों का पता: SHED NO. 8, SADBHAV INDUSTRIAL PARK, VILLAGE - DHAMATVAN, TALUKA - DASKROI, DasKroi, Ahmedabad, Gujarat-382433
- Kind of Business / कारोबार का प्रकार: Manufacturer - General Manufacturing Trade/Retail - Trader/Merchant - Exporter Trade/Retail - Importer Trade/Retail - Wholesaler
- Dairy Business Details / डेयरी कारोबार विवरण हेतु: No
- Category of License / अनुज्ञापि का वर्ग: **Central License**

This license is granted under and is subject to the provisions of FSS Act, 2006 all of which must be complied with by the licensee. / यह अनुज्ञापि खाद्य सुरक्षा और मानक अधिनियम, 2006 के अधीन अनुज्ञापि की गई और वह अधिनियम के उपबंधों के अधीन है जिन्का अनुज्ञापिधारी द्वारा अत्यंत पालन किया जाना चाहिए.

Place / स्थान: FSSAI Mumbai
 Issued On / दिनांक: 06-04-2023 (Modified License)
 Valid Upto: / वैधता: 04-08-2024 (For details, refer Annexure)

Designated Officer
 Date : 06-04-2023 15:32:41
 User Id : 108464
 Verified through Mobile : 96XXXXXX29
 License Issued On : 06-04-2023 15:32:41

Annexures:
 1. [Product Annexure](#)
 2. [Validity Annexure](#)
 3. [Non-Form C Annexure](#)
 4. [Conditions Of License](#)

Note:
 1. Application for renewal of License can be filed as early as 180 days prior to expiry date of License. You can file application for renewal or modification of License by login into FSSAI's Food Safety Compliance System (<https://foscos.fssai.gov.in>) with your user id and password or call us at 1800112100 for any clarification.
 2. This License is only to commence or carry on food businesses and not for any other purpose.
 3. This is computer generated license and doesn't require any signature or stamp by authority.



FDA U.S. FOOD & DRUG ADMINISTRATION
 CENTER FOR FOOD SAFETY & APPLIED NUTRITION

Date: 05/02/2023 1:19:03

Created Date: 2023-05-01 10:58:53.0
 Registration Expiration Date: 2024-12-31
 Last Updated: 2023-05-02
 Registration Status: VALID

Created by: pro20351
 Registration Renewed Date:
 Registration Status Reason: Initial registration

Is this facility engaged in the manufacturing/processing, packing, or holding of food for human or animal consumption in the United States?
 Yes No
 Are you a fishing vessel engaged in processing (21 CFR 1.220(f))?
 Yes No

Section 1: Type of Registration

Facility Location: Foreign Registration
 UPDATE OF REGISTRATION INFORMATION:
 Registration Number: 18673910642 Pin No C008eJ4H
 Are you the new owner of a previously registered facility?
 Yes No

Previous Owner's Title:
 Previous Owner's Name:
 Previous Owner's Registration Number:

Section 2: Facility Name/Address Information

Facility Name	Telephone Number
PROSPECT COMMODITIES LIMITED	091 734 8000696
Facility Name Suffix	Fax Number
Limited Company	
Facility Street Address, Line 1	E-Mail Address
417, Sun Orbit, Behind Rajpath Club Rajpath Rangoli Road, Bodakdev	info@prospectcommodities.com
Facility Street Address, Line 2	Unique Facility Identifier (UFI)
City	
Ahmedabad	
State/Province/Territory	
Gujarat	
Zip Code (Postal Code)	
380054	
Country/Area	
INDIA	



Optimized Operations



Customer-Centric Approach



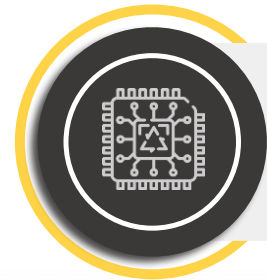
Commitment to Quality



Investment in technology and product development



Strategic Financial Management



Hi-Tech Infrastructure



On schedule delivery



Competitive Strengths:



Business Strategy:

-  Improving operational efficiencies and enhancing the Installed capacity
-  Branding the finished product
-  Entering in to B2C business and online selling
-  Enhance customer base by entering new geographies to establish long-term relationships



Business Overview

Their product line features a range of premium-grade cashews packed in 10 KG tin packs, offering various sizes and colors based on the nuts' grade.

**“Majestic”
is the King of Cashew**



160-180 cashews per pound.

Higher grade indicates healthier nut.

Higher grade enhances taste and nutrition.

**"Luxurious"
grade is popularly known as
"Jumbo" nuts.'**



190-210 cashew nuts per pound.

Scientifically nutritious, ideal for premium food

**High protein and essential minerals.
0% Cholesterol.**

**"Delicious"
grade is a large, beautiful, white,
whole cashew**



220-240 cashews nuts/pound.

Scientifically nutritious, ideal for premium food.

**Provides protein, essential minerals, and
0% cholesterol.**

"Everyday"
Cashew the most Popular & highly demanded globally.



Highest availability among cashew kernels.

Scientifically nutritious, ideal for premium food production.

Provides protein and essential minerals.

Contains 0% Cholesterol.

Cashew Split



Cashew kernels split into two parts.

Retains original properties, taste, and flavor.

Used in desserts, cookies, chocolates, meals, or snacks.

Can be toasted, salted, or raw.

The company also sells cashew husk processed RCN and cashew nut shell, raw materials for CNSL Oil, used in industries like paint, oil, and laminates.



Cashew Husk

By-product of cashew nut kernel processing.

High fat and protein content.

Useful in animal feed, pigment industry, leather tanning, fuel burning, fertilizer and composting.



Cashew Husk Pellets

Processed using specialized machines to produce pellets.

Condensed into thick, cylindrical pieces for easy storage and transport.

High nutritional value makes them popular for animal feeds.



Cashew Nut Shell Liquid

Features a 1/8 inch thick shell with a soft honey comb structure.

Inside is a dark reddish brown viscous liquid.

Known as the pericap fluid of the cashew nut.

ROASTED & SALTED CASHEWS

Crunchy and satisfying, these roasted and salted cashews are a timeless favorite.

Net Weight : 25g Net Weight : 100g

PERI PERI CASHEWS

A spicy twist on classic cashews, bursting with peri peri flavor for those who love spicy.

Net Weight : 25g Net Weight : 100g

CHEESE CASHEWS

Savory cashews coated in a cheesy flavor, perfect for a gourmet snack.

Net Weight : 25g Net Weight : 100g

PERI PERI ALMONDS

Bold and spicy, these almonds add excitement to your snacking routine.

Net Weight : 25g Net Weight : 100g

ROASTED & SALTED ALMONDS

A classic snack, perfectly roasted and lightly salted for a crunchy bite.

Net Weight : 25g Net Weight : 100g

ROASTED & SALTED PISTACHIOS

A crunchy delight, these pistachios are roasted to perfection and lightly salted.

Net Weight : 25g Net Weight : 100g

CALIFORNIA ALMONDS

Naturally delicious and nutrient-rich, these almonds are a wholesome snack option.

Net Weight : 25g Net Weight : 100g

DELICIOUS CASHEWS

Premium-grade cashews, perfectly roasted for a smooth, indulgent taste experience.

Net Weight : 400g Net Weight : 250g

EVERDAY CASHEWS

Enjoy the wholesome goodness of our classic selected cashews, perfect for daily snacking.

Net Weight : 400g Net Weight : 250g

EVERDAY ALMONDS

Nutritious almonds, great for a healthy snack or culinary addition to any meal.

Net Weight : 400g Net Weight : 250g

LUXURIOUS CASHEWS

Premium-grade cashews, perfectly roasted for a smooth, indulgent taste experience.

Net Weight : 400g Net Weight : 250g

MAJESTIC CASHEWS

Our finest, hand-picked cashews, offering unmatched quality and rich flavor for the most discerning tastes.

Net Weight : 250g Net Weight : 400g Net Weight : 100g

EVERDAY PISTACHIOS

Fresh and flavorful pistachios, ideal for snacking or adding a delightful crunch to your dishes.

Net Weight : 400g Net Weight : 250g

MIX DRY FRUITS

A wholesome blend of various dry fruits, perfect for snacking or as an ingredient in recipes.

Net Weight : 25g Net Weight : 100g

CHOCOLATE CASHEW

Net Weight : 100g

M.R.P. Rs. 749/-

DriFrutz Combo of 2

Perfect for a small yet thoughtful gesture.

M.R.P. Rs. 999/-

DriFrutz Combo of 3

Ideal for those who love variety.

M.R.P. Rs. 1299/-

DriFrutz Combo of 4

A generous offering for special occasions.

Majestic Cashews
Premium-grade cashews, known for their large size and buttery taste.

California Almonds
Fresh, crunchy, and full of nutrients – straight from California.

Roasted & Salted Almonds
A healthy and crunchy snack with a sprinkle of salt to enhance the flavor.

Roasted & Salted Pistachios
The perfect balance of crunch and salt, ideal for any snack occasion.

Peri Peri Cashews
A spicy twist to your favorite nuts, perfect for those who love a kick of heat!

Peri Peri Almonds
A fiery almond experience for the adventurous palate.

M.R.P. Rs. 1999/-

DriFrutz Combo of 6

The ultimate gift for the connoisseur of fine dry fruits.

Mix Dry Fruits
A delightful blend of assorted premium dry fruits, perfect for variety lovers.

Roasted & Salted Cashews
Classic and timeless, roasted to perfection and lightly salted.

Cheese Cashews
Rich and savory, combining the creaminess of cashews with the irresistible taste of cheese.

Chocolate Cashews
A blend of chocolate & premium cashews offers a smooth, melt-in-your-mouth experience.

Manufacturing Location:
Changodar , Ahmedabad

Area of Manufacturing Unit:
10,700 sq. ft.

Installed Capacity:
1,200 MTPA

Utilised Capacity:
600 MTPA

Capable of processing
3000/4000 kg/day.

New Capacity Expansion:
Double of the Existing capacity





1

Cleaning



2

Boiling and Cooling



4

Drying



5

Moisture Control and Peeling



6

Sorting and Grading



7

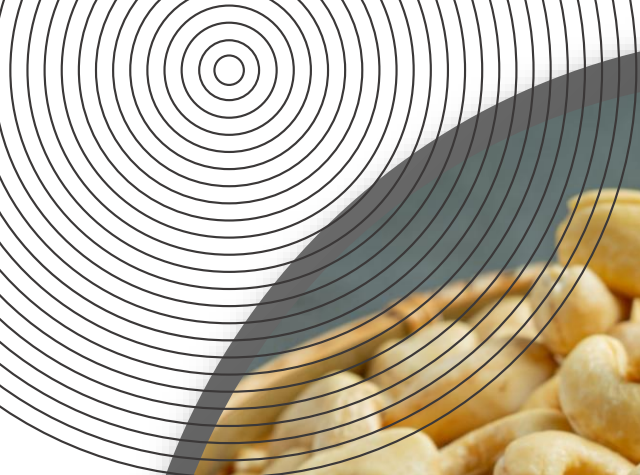
Final Drying



8

Packing and Dispatch





Industry Overview

Over the years, India has emerged as the global processing hub for the cashew industry.

The India Cashew Market size is estimated at USD 2.40 billion in 2024, and is expected to reach USD 2.9 billion by 2029, growing at a CAGR of 3.80% during the forecast period (2024-2029).

In recent years, the cashew market has seen a rapid shift in the consumption pattern across India, primarily owing to flavored assorted cashew products occupying an increased share in the retail market space.

With increasing health consciousness, consumers are choosing to snack healthy, owing to which the demand for flavored cashews is rising in India.

However, the cashew market in the country is likely to be hampered as the local population prefers other lighter snacks, available at lower prices, for on-the-go snacking.

Increasing Demand for Healthy Cashew Snacks

The India Cashew Market is expected to grow due to increasing consumption of cashew-based snacks and ready-to-eat foods.

Cashews are a staple in Indian snacking, sweets, and cooking, particularly in Asian cuisine.

A study suggests consuming nuts can reduce coronary heart disease risk by 37%.

India Cashew Market
Market Size (In USD Billion)

CAGR 3.80%



■ 2024 ■ 2029

In 2018, the Basic Customs Duty on raw cashew nut was reduced to 2.5% from the previous 5%, and the Goods and Services Tax (GST) on the same was reduced to 5% from 12%.

As the cashew industry's domestic demand and exports are heavily dependent on imported raw cashew nuts, the Government of India has taken several steps to support efficient sourcing.

These include:

- Changes in import policy for cashew kernel (both broken and whole)
- Revision of the standard inputs output norms (SION) for cashew exports
- Approval of Medium-Term Framework scheme for process mechanization and automation of cashew processing units with a financial outlay of Rs. 60 crore (US\$ 8 million)
- Allowing duty-free import of raw cashew nuts under Duty-Free Tariff Preference (DFTP) Scheme from least developed countries (LDCs)
- The government has also extended financial assistance to the Cashew Export Promotion Council of India (CEPCI) for organizing buyer-seller meet (BSM) and participation in international fairs under Market Access Initiative (MAI) scheme, which supports tapping new markets.





Management Overview

About Team



Mr. Vimal Mishra

Promoter and Managing Director

17+ Years of Experience

He has completed Bachelor of Commerce from Gujarat University in the year 2006.

He has years of experience in different field like sales in charge, project manager and working with the logistic company.

He is Expertise in Negotiations, handling Operations, team building, Administration & Finance Sectors.

He handles the overall affairs of the Company



Mrs. Priyanka Mishra

Promoter, Chairman & Non Executive Director

10+ Years of Experience

She holds a Post Graduate Diploma in Business Administration, specialized in Finance management from Symbiosis Center for Distance Learning, Pune in the year 2009.

She has years of experience in the handling the Administration work, monitoring the Marketing and Financing team and motivates them to achieve the target industry in which the company is presently engaged.

Currently she is looking after Admin / HR Activities of the company along with Financial controller.



Mr. Ketan Patel

Manager (Marketing)

7+ Years of Experience

Ex. Smart Food Industries



Mr. Mittal Rana

General Manager (Plant & Operation)

11+ Years of Experience

Ex. AalidraCashew Industries, Pelican Industries



Mr. Jigar Shah

Manager (Accounts)

20+ Years of Experience

Ex. VadilalGroup
Hobby: Reading



Mr. Nikhil Panagariya

MIS & Reports

15+ Years of Experience

Ex. HDFC Bank Ltd., ICICI Bank LTD., IndusindBank



Mr. Rahul Chaturvedi

Sales & Marketing

2+ Years of Experience

MBA-International Sales & Marketing
Retail Sales, B2C, Digital Sales



Mr. Ronak Khambhati

Finance & Complains

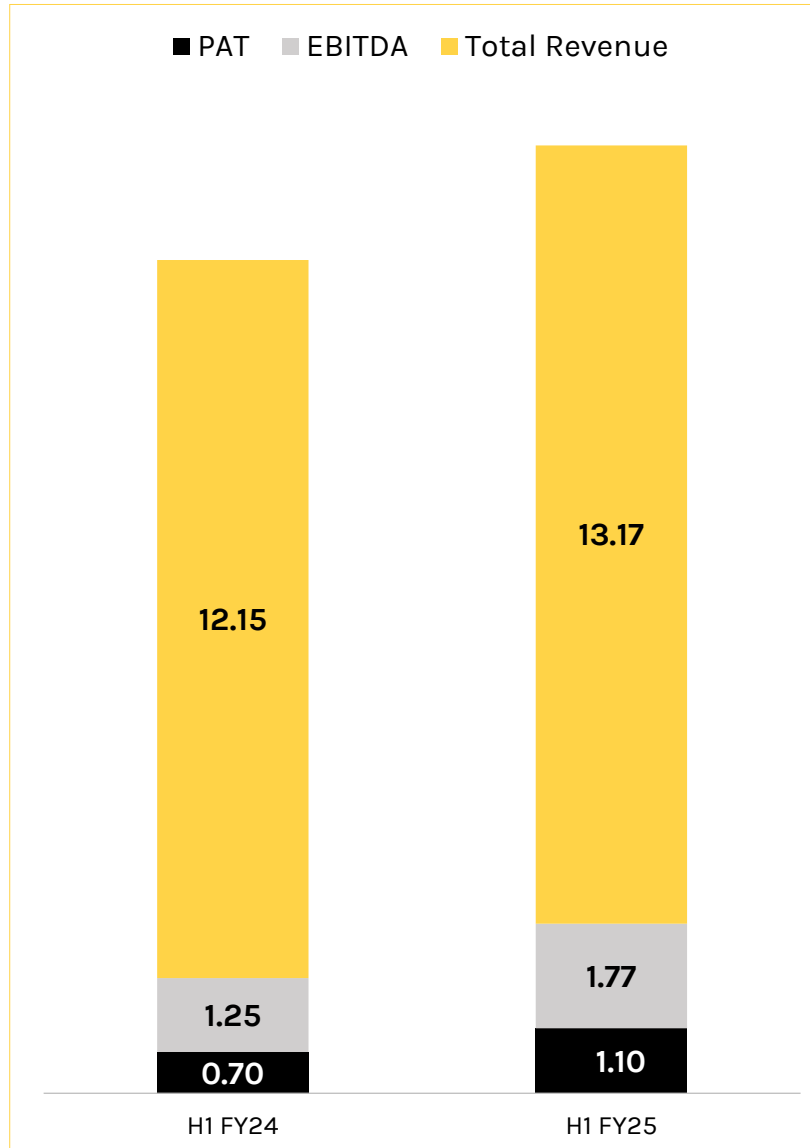
10+ Years of Experience

Ex. VishakhaRenewables Pvt. Ltd.

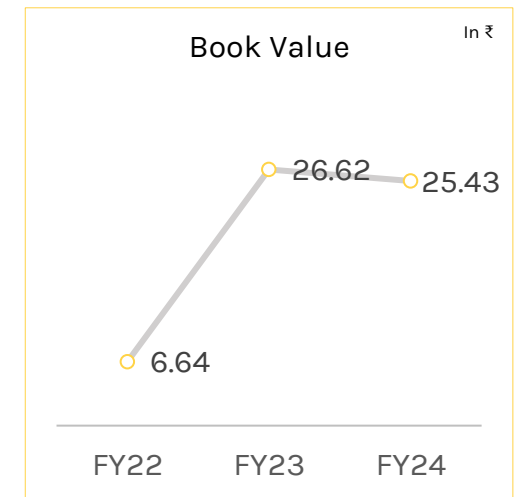
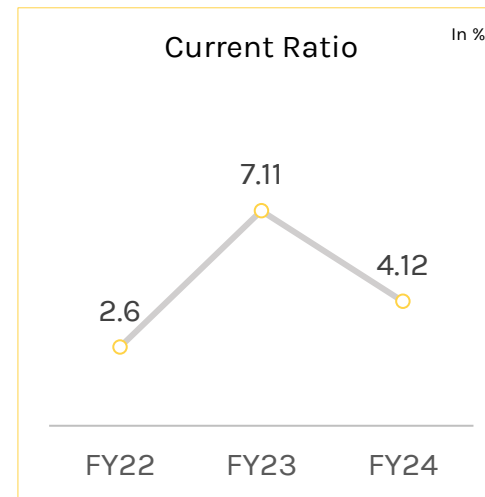
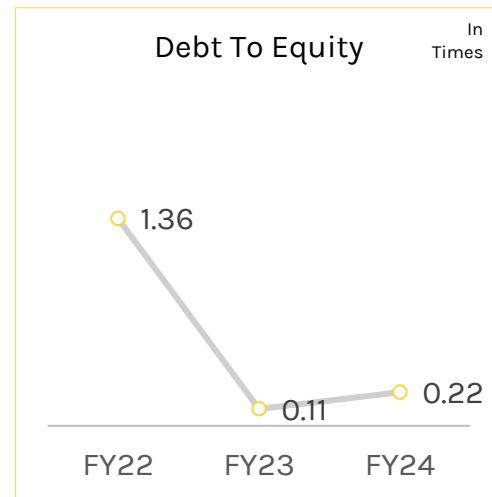
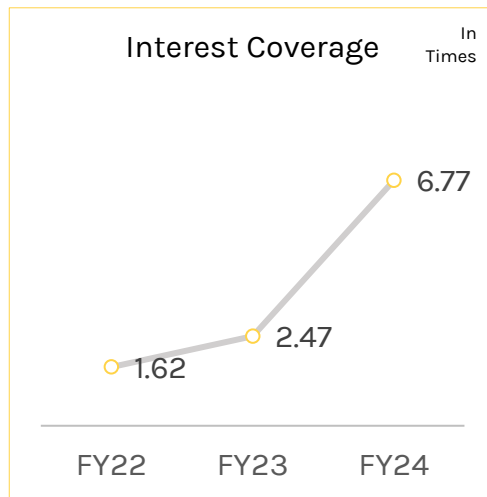
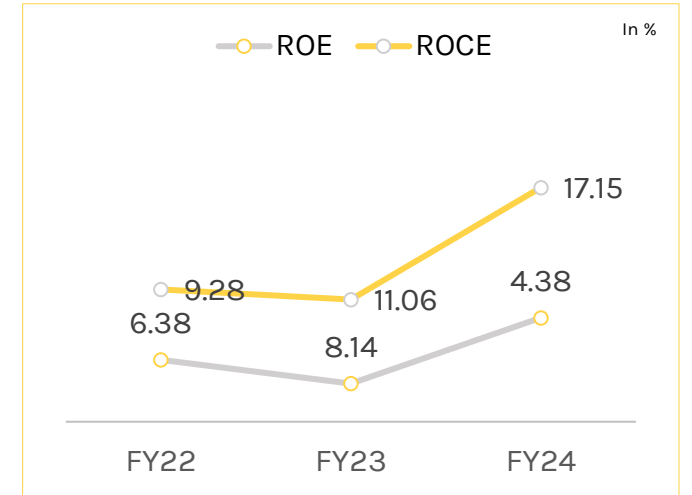
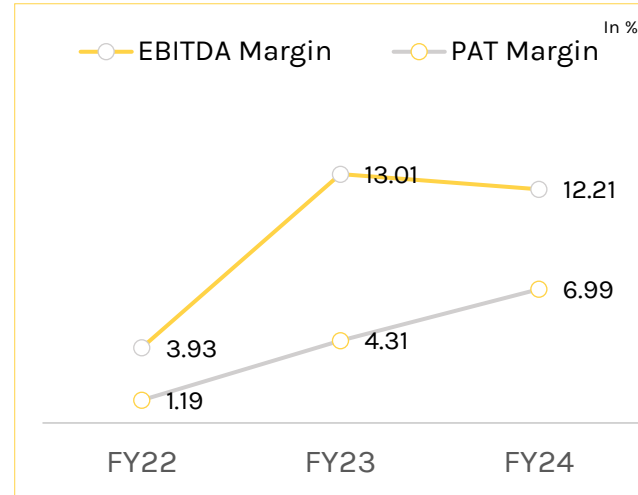
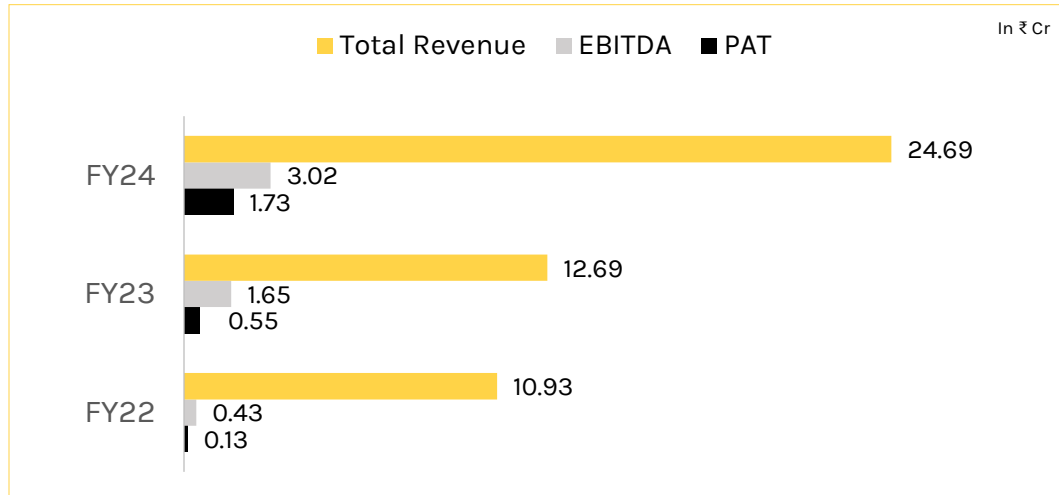


Financial Overview

In ₹ Cr



Particulars	H1 FY25	H1 FY24	YoY Growth
Net Sales	13.15	12.01	
Other Income	0.01	0.14	
Total Income	13.17	12.15	8.35%
Expenses			
Raw material	10.29	9.39	
Employee Benefit Expenses	0.35	0.35	
Other Expenses	0.75	1.16	
Total Expenditure	11.39	10.90	
EBIDTA	1.77	1.25	41.68%
EBIDTA(%)	13.47	10.30	
Interest	0.16	0.12	
Depreciation	0.20	0.19	
PBT	1.41	0.94	
TAX Expense (Including Deferred Tax)	0.30	0.24	
PAT	1.10	0.70	58.45%
PAT (%)	8.38	5.73	
EPS(₹)	2.25	1.70	



In ₹ Cr

Particulars	FY24	FY23	FY22
Revenues	24.27	12.69	10.93
Other Income	0.42	-	-
Total Income	24.69	12.69	10.93
Raw Material Expenses	18.94	9.73	6.51
Employee costs	0.70	0.33	0.52
Other expenses	2.03	0.98	3.48
Total Expenditure	21.68	11.04	10.51
EBITDA	3.02	1.65	0.43
Finance Costs	0.39	0.31	0.21
Depreciation	0.37	0.54	0.08
PBT	2.26	0.80	0.13
Tax	0.53	0.25	-
PAT	1.73	0.55	0.13
EPS	4.22	4.53	*

In ₹ Cr

Equities & Liabilities	FY24	FY23	FY22
Equity	4.09	4.09	1.60
Reserves & Surplus	8.52	6.80	-
Net Worth	12.61	10.89	1.60
Non Current Liabilities			
Non Current Borrowings	1.10	1.11	2.0
Total Non Current Liabilities	1.10	1.11	2.00
Current Liabilities			
Current Borrowings	1.72	0.14	0.17
Trade Payables	1.71	0.73	0.37
Short Term Provisions	0.50	0.54	0.18
Other Current Liabilities	0.01	0.35	0.99
Total Current Liabilities	3.94	1.75	1.71
Total Liabilities	17.66	13.75	5.32

Assets	FY24	FY23	FY22
Non Current Assets			
Fixed assets	1.06	1.14	0.47
Non Current Investments	0.01	-	-
Other Non Current Financial Assets	-	-	0.40
Deferred Tax Assets (Net)	0.15	0.08	-
Other Non Current Assets	0.19	0.08	-
Total Non Current Assets	1.40	1.29	0.87
Current Assets			
Inventories	5.54	1.75	1.24
Trade receivables	5.57	6.12	2.84
Cash & Bank Balance	0.70	1.71	0.06
Other Current Financial Assets	4.04	2.63	-
Other Current Assets	0.42	0.25	0.31
Total Current Assets	16.26	12.46	4.45
Total Assets	17.66	13.75	5.32

In ₹ Cr

Particulars	FY24	FY23
Cashflow from Operations	(0.21)	(4.67)
Cashflow from Investments	(0.32)	(0.43)
Cashflow from Financing	(0.49)	6.74
Net Cash flow	(1.01)	1.64
Opening Cash & Cash Equivalent	1.71	0.07
Closing Cash & Cash Equivalent	0.70	1.71

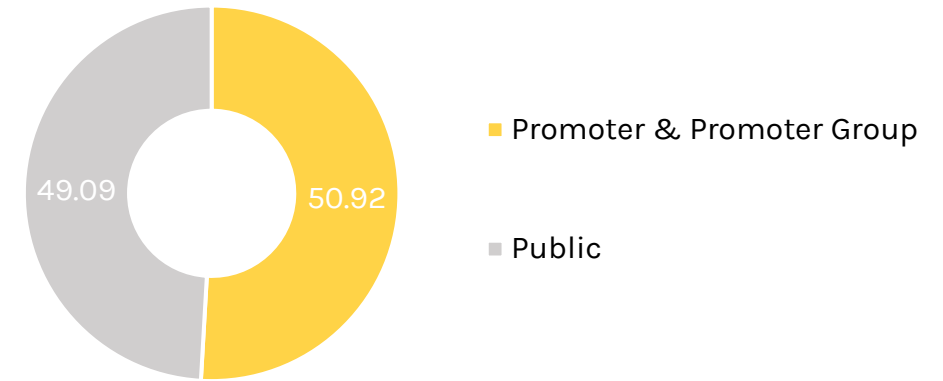
As on 28-10-2024

BSE: PCL | 543814 | INE00KG01017

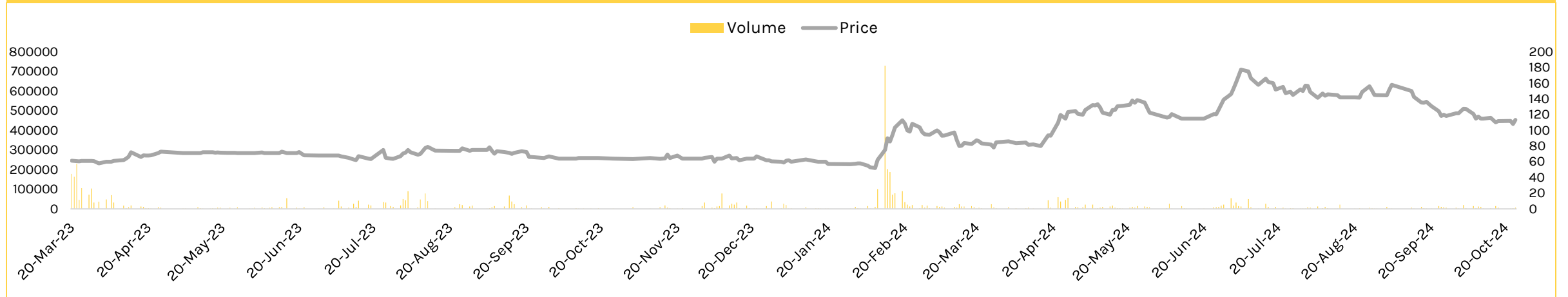
Share Price ₹	113.00
Market Capitalization ₹ Cr	60.4
No. of Share Outstanding	53,23,500
Face Value ₹	10.00
52 Week High ₹	186.00
52 Week Low ₹	52.00

As on 28-10-2024

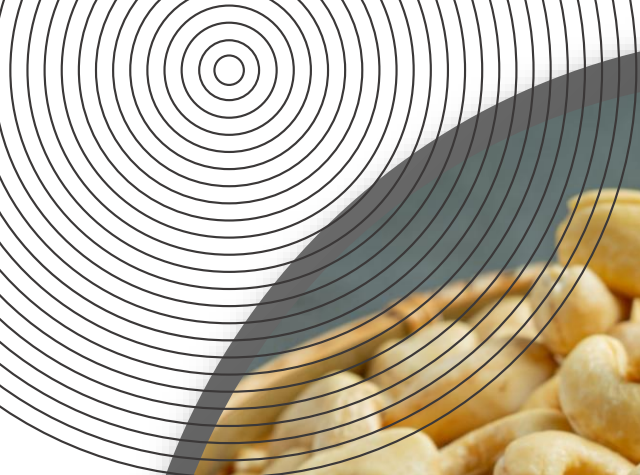
Shareholding Pattern



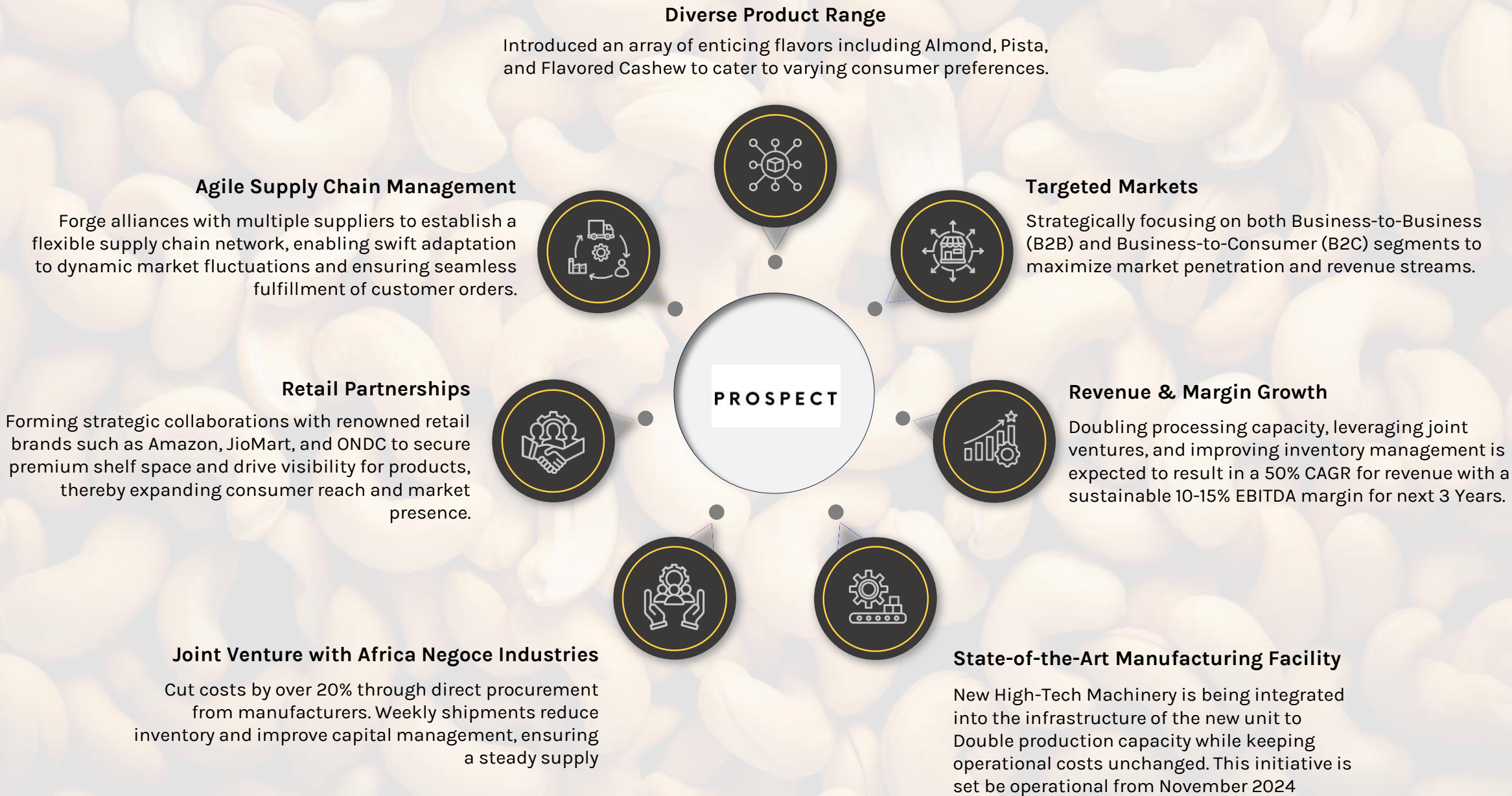
Share Performance From 20th March 2023 Till Date

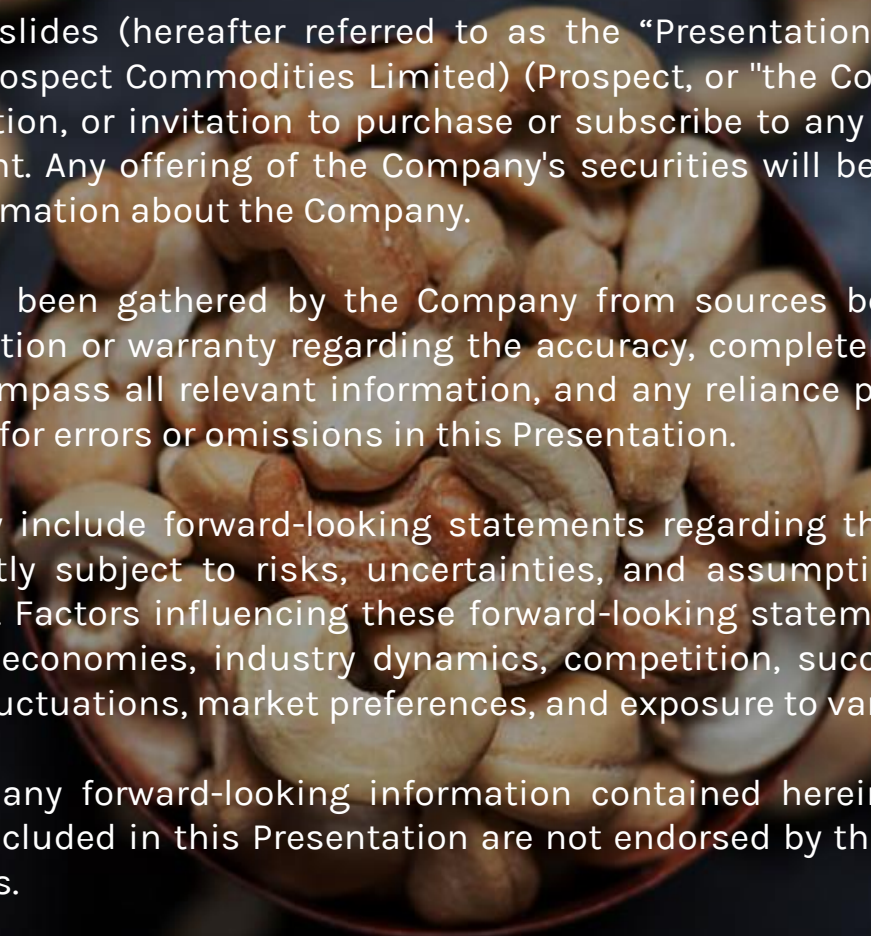


Source: BSE



The Way Forward



A bowl of cashews is centered in the background of the slide, slightly out of focus. The cashews are light brown and appear to be in a dark-colored bowl. The background is a dark, textured surface, possibly a wooden table or a similar material.

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Thank You

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