

By Online Submission

Sec/24-25/84 Date:14-11-2024

To, The General Manager, **BSE Ltd.** 1st Floor, New Trading Ring, Rotunda Building, P.J. Tower, Dalal Street, Fort Mumbai- 400 001 BSE Code: 524370 To, The General Manager, **National Stock Exchange of India Ltd.** Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex Bandra (E), Mumbai - 400 051. NSE CODE: BODALCHEM

Dear Sir/Madam,

SUB: Investor Presentation – November 2024

Ref: Regulation 30, Schedule III Part A of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

With reference to the above captioned subject, we herewith enclosed Earning/Investor Presentation – November 2024

This is for your information and record please.

Thanking You,

For, BODAL CHEMICALS LTD

Ashutosh B. Bhatt. Company Secretary

Encl: As Above.





Bodal Chemicals Limited

Investor Presentation-November 2024

Safe Harbour



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Q2 & H1FY25 Highlights

Business Hig	ghlights		Bodal Chemicals Ltd. EDLOURS. INTEGRATION. INNOVATION.
H1FY25	Rs 8,581 mn Revenue	Rs. 746 mn EBITDA	Rs14 Mn PAT

- During the H1FY25, Company achieved total revenue of Rs. 8,581 mn, growth by 27% on YoY basis. This growth is led by improvement in Volumes of all products but majorly by dyes intermediates. The absolute EBITDA stood at Rs.747 mn, 24% growth on YoY basis. This growth mainly led by volume and better realization in our Dyes intermediates. Interest, depreciation and other overheads has increased at company level on capitalization of Saykha's Benzene downstream project. On the other hand there was negligible contribution by this project at topline level. Hence the increased overhead offset partial profitability of other divisions.
- Revenue from Dye intermediates grew by 48%, Dyestuff grew by 14% and Basic Chemicals, de growth by 7% YoY basis during the H1FY25. In Q2FY25, Revenue from Dye Intermediates stood at 1,717 mn, grew by 10% on QoQ basis, Revenue from Basic Chemicals Stood at 234 mn, grew by 13% on QoQ basis, Revenue from Dyestuffs stood at Rs.1,237 mn, a de growth by 8% on QoQ basis. During the quarter, Dyestuff industry, major supplier to the Textile, has been impacted due to Bangladesh political disturbance.
- During the H1FY25, Chlor Alkali business has reported revenue of Rs. 1,550mn, growth by 20% on YoY basis, led by Volume growth of 17% YoY basis. The revenue and volume remained flat on QoQ basis. The Company is expecting further volume growth in coming days with anticipation of better chlorine consumption by surrounding CPW units including a new player. The prices are improving and looking forward better performance for this division considering the positive demand in end use industry in medium term.
- Sener Boya, our WOS company in Turkey, is experiencing hyperinflation. During the quarter Q2FY25, due to AS 29 there is Rs. 18.5 mn loss and the same is already a part of the declared result. Chinese and Indonesian subsidiaries have performed satisfactory.
- Our Saykha Greenfield Project, the Benzene downstream products, has achieved the required quality norms. But due to negligible scale of production, this unit has
 not contributed to the revenue in Q2FY25. We are now required to achieve/obtain certain certifications to enable us to cater pharma industry, which is major
 target industry for us. We expect this unit will start contributing to top and bottom line to some extent in Q4FY25 and major increase in volume will happen
 thereafter.
- Better Volume across the divisions, stable and under control RM prices will help to improve the revenue and margin in coming days. Management's relentless controlling measure has helped to sustain the growth in tough time.

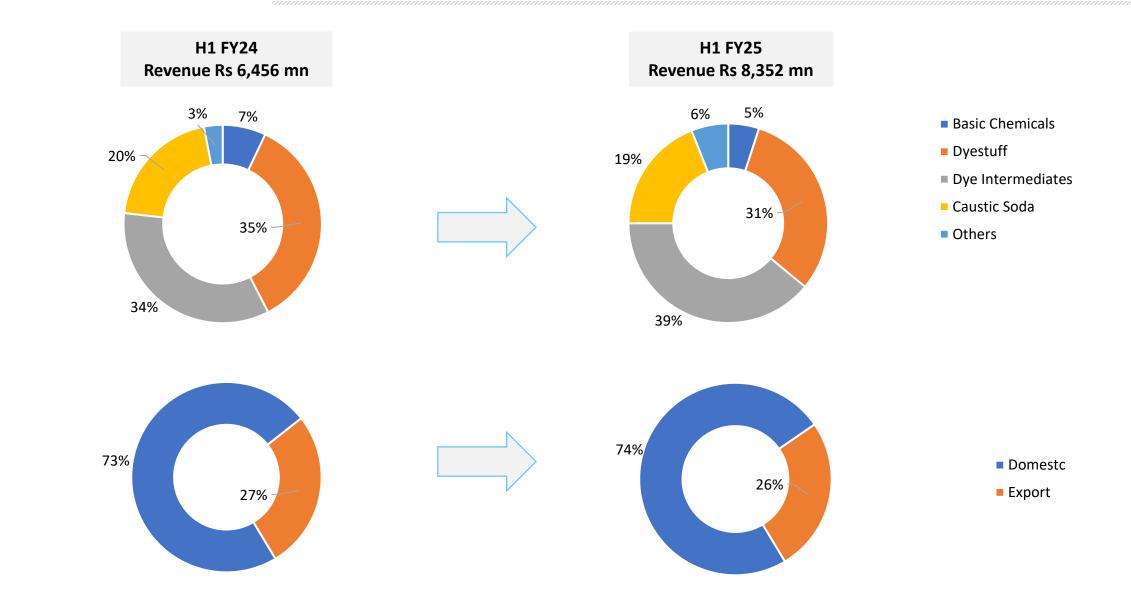
Performance Highlights





Performance Highlights

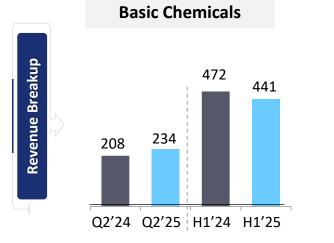




* On Consolidated basis –Sales of products excluding other non operating income

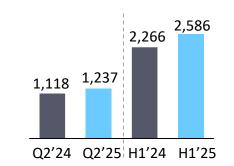
Performance Highlights

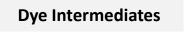


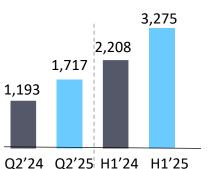


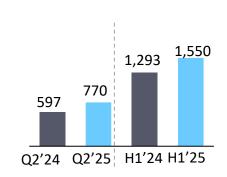
*Revenue breakup on a Consolidated basis



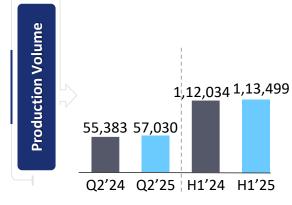


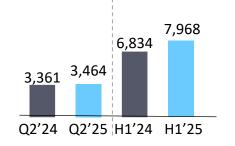


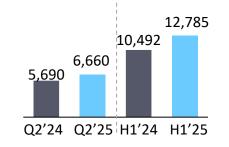


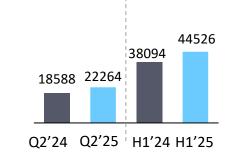


Chlor Alkali[^]









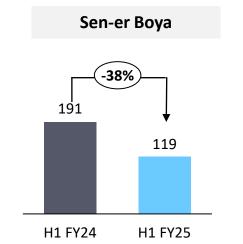
* Production Volume on a Standalone basis due to limited information on subsidiaries ^Production volume - Caustic Soda only

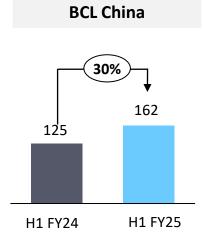
(MT)

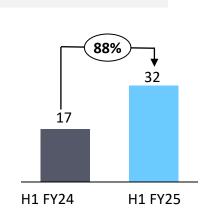
(Rs in mn)

Subsidiaries Performance









BCL Indonesia

Particulars	Sener Boya		Bodal-Chin	а	Bodal-Indonesia		
(Rs in mn)	H1 FY24	H1 FY25	H1 FY24	H1 FY25	H1 FY24	H1 FY25	
Sales	190.8	119.2	125.3	161.9	16.5	32.2	
PBT	27.2	-32.1	-3.8	5.0	-2.7	4.1	
PAT	22.3	-35.7	-3.8	4.9	-2.7	4.1	

(Rs in mn)

Consolidated Profit & Loss Statement



Particulars (Rs. In Mn)	Q2FY25	Q2 FY24	Y-o-Y%	H1 FY25	H1 FY24	Y-o-Y%
Revenue from Operation	4,286.3	3,300.0		8,506.0	6,624.8	
Other Income	50.7	59.3		75.4	147.1	
Total Revenue	4,337.1	3,359.3	29.1%	8,581.3	6,771.9	26.7%
Raw Material Consumed	2,281.7	1,695.3		4,530.9	3,390.6	
Employee Expenses	281.3	260.0		563.4	492.4	
Other Expenses	1,378.2	1,109.9		2,697.6	2,285.1	
Loss relating to Company's subsidiaries operating in hyperinflationary economy	18.5	_		42.9	-	
EBITDA	377.3	294.1	28.3%	746.5	604.0	23.6%
EBITDA (%)	8.7%	8.8%		8.7%	8.9%	
Depreciation	172.0	143.1		342.4	289.6	
EBIT	205.3	151.0		404.1	314.3	
EBIT (%)	4.7%	4.5%		4.7%	4.6%	
Finance Cost	195.4	134.2		408.7	265.6	
Profit Before Tax	9.8	16.8		-4.6	48.7	
Tax	12.3	4.4		9.5	14.2	
Profit After Tax	-2.4	12.4	-	-14.2	34.5	-
Profit After Tax (%)	-0.1%	0.4%		-0.2%	0.5%	
EPS (in Rs.)	0.0	0.1		-0.1	0.3	

Standalone Profit & Loss Statement



Particulars (Rs. In Mn)	Q2FY25	Q2 FY24	Y-o-Y%	H1 FY25	H1 FY24	Y-o-Y%
Revenue from Operation	4,227.2	3,277.0		8,429.2	6,534.5	
Other Income	48.2	61.1		60.2	97.6	
Total Revenue	4,275.4	3,338.1	28.1%	8,489.4	6,632.1	28.0%
Raw Material Consumed	2,256.5	1,698.0		4,508.0	3,331.6	
Employee Expenses	270.7	251.4		543.2	473.8	
Other Expenses	1,375.4	1,104.0		2,677.9	2,269.8	
EBITDA	372.9	284.6	31.0%	760.3	556.9	36.5%
EBITDA (%)	8.7%	8.5%		9.0%	8.4%	
Depreciation	169.5	140.8		337.3	284.9	
EBIT	203.3	143.8		423.1	271.9	
EBIT (%)	4.8%	4.3%		5.0%	4.1%	
Finance Cost	195.5	129.0		400.1	242.7	
Profit Before Tax	7.8	14.8		23.0	29.2	
Тах	2.0	4.6		5.8	8.24	
Profit After Tax	5.9	10.3	-42.8%	17.3	21.0	-17.7%
Profit After Tax (%)	0.1%	0.3%		0.2%	0.3%	
EPS (in Rs.)	0.1	0.1		0.1	0.2	

Consolidated Balance Sheet



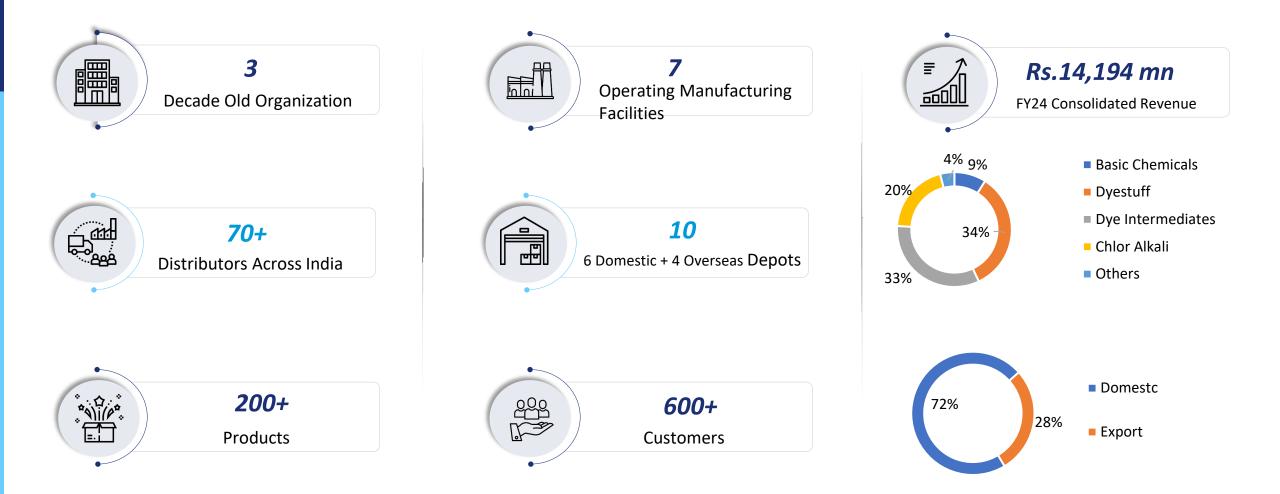
Particulars (In Mn)	Sep-24	Mar-24
ASSETS		
Non-current assets	14616.1	14743.9
Property, Plant and Equipment	12770.3	12941.9
Right of use of assets	52.9	59.1
Capital Work-In-Progress	689.4	677.4
Goodwill	84.8	84.8
Other Intangible Assets	44.9	50.0
Financial Assets		
(i) Investments	2.7	2.1
(ii) Loans	25.5	27.4
(iii)Other financial assets	522.7	457.5
Non-current tax assets	96.8	94.7
Deferred tax assets	69.3	73.3
Other non-current assets	256.8	275.9
Current assets	7671.1	8134.9
Inventories	2472.8	2672.5
Financial Assets		
(i) Investments		130.1
(ii) Trade receivables	3568.0	3240.2
(iii) Customer Bill discounted	351.7	567.9
(iv) Cash and cash equivalents	129.3	239.2
(v) Bank Balances other than above (ii)	99.6	93.3
(vi) Loans	18.9	19.2
(vii) Other financial assets	75.0	36.2
Income Tax Assets (Net)	32.2	75.4
Other current assets	923.6	1060.9
Assets held for sale	0.1	0.1
TOTAL - ASSETS	22287.1	22878.8

Particulars (In Mn)	Sep-24	Mar-24
Equity & Liabilities		
Equity	10828.9	10822.4
Equity Share capital	251.9	251.6
Other equity	10577.0	10570.8
LIABILITIES		
Non-current liabilities	5060.1	5112.6
Financial liabilities		
Borrowings	4377.8	4430.0
Lease Liabilities	43.8	49.4
Provisions	1.8	0.2
Deferred tax liabilities (net)	636.7	633.0
Current liabilities	6398.2	6943.8
Financial liabilities		
(i) Borrowings	3580.1	3980.2
(ii) Customers Bills discounted	351.7	567.9
(iii) Lease Liabilities	11.0	10.5
(iv) Trade payables	2073.6	1953.3
(v) Other financial liabilities	111.8	176.7
Other current liabilities	206.0	183.8
Provisions	60.4	59.8
Current tax liabilities (net)	0.4	8.3
Liabilities classified as held for sale	3.3	3.3
TOTAL - EQUITY AND LIABILITIES	22287.1	22878.8

Company Overview

A Leading Chemical Manufacturer



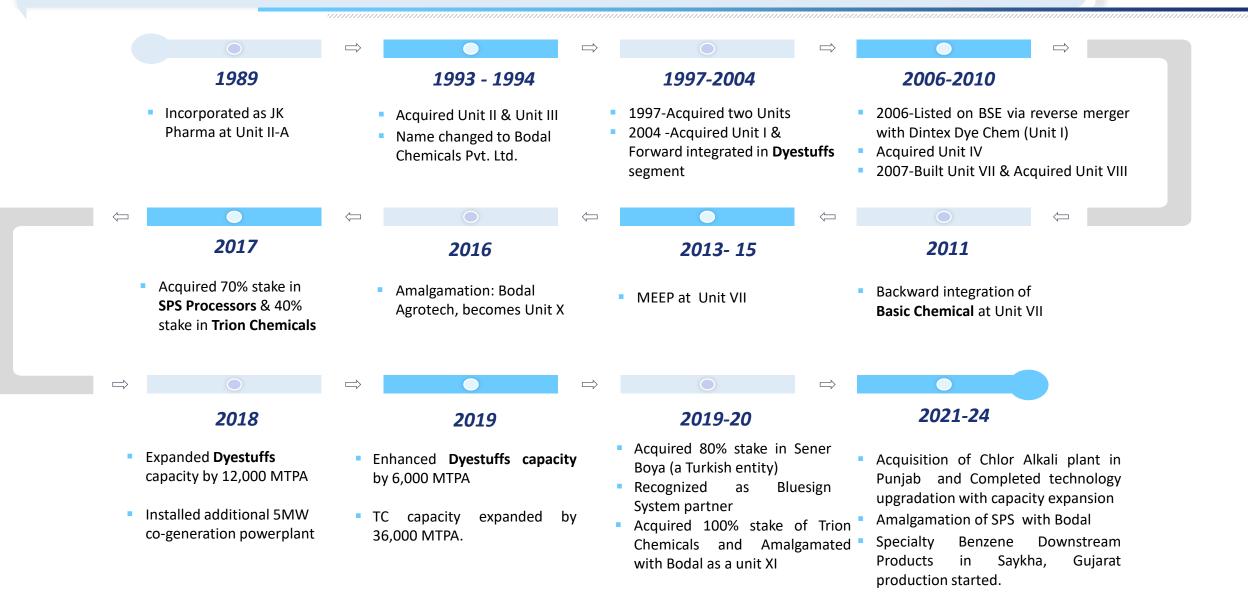




Integrated Chemical Player Having Global Presence Across Multiple Products

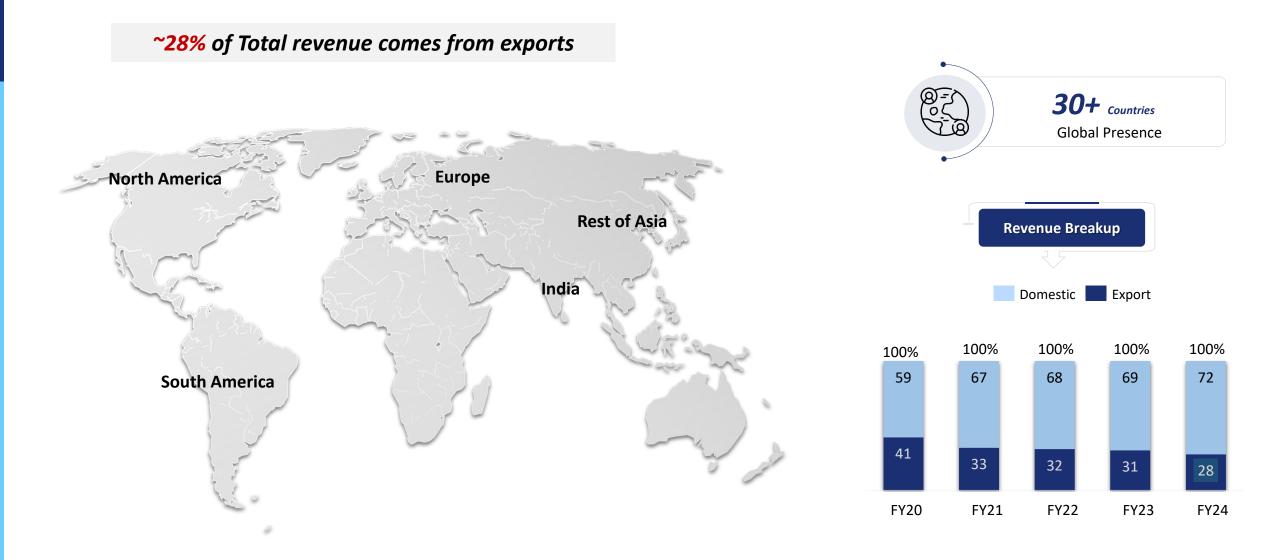
Company Evolution





Geographical Footprint





Note : Maps not to scale. All data , information are provided "as is" without warranty any representation of accuracy, timeliness or completion Export data are as per standalone

Longstanding Clientele





Experienced Board & Management Team



Mr. Suresh J. Patel Chairman & MDMr. Bhavin S. Patel Executive DirectExperience : 35+ yearsExperience : 20+ yearsBackground :Experience : 20+ years• Founder & Visionary of the companyHe played an instrume Dyestuffs business• Involved in day-to-day operations & Dye Intermediates marketing• He heads the Dyestu including production, m • Increased business p global market significant				kit S. Patel ve Director		Mr. Mayur Padhya ief Financial Officer	
		 Background : He played an instrum Dyestuffs business He heads the Dyest including production, r Increased business 	mental role in stuffs division marketing etc presence in marketing etc marketing etc marketing etc marketing etc presence in		Graduate from Quali Nevada & MBA from Cost I ty, USA sic chemicals division e sulphuric acid and		nce: 28 Years ound : fied Chartered Accountant & Management Accountant handles finance, corporate s and investor relationship
Mr. Rajarshi Gosh Director - HSE		Ar. Rohit B. Maloo dependent Director		Mr. Nalin Kumar Independent Director		lehta irector	Mrs. Neha Huddar Independent Director
 Experience : 24 years Background : Progressive experience in Cross functional management and senior leadership roles Well versed in EHSS Management, Principles of Risk Management 	 Backgr CA, Leve Has field since com 	MBA, M.Com & & CFA III been a practicing in the of audit and taxation	IIM-CalcutPreviously with leading	: T-Kharagpur, MBA,	 Experience : 40+ yes Background : Banking & professional with decade of experien Previous associate Union Bank of Executive Director Baroda 	Finance n over 4 nce d as CFO of India and	 Experience : 35+ years Background : Qualified C.A & Finance professional with experience in funds management, audit accounting, taxation etc. Previously associated with Thirumalai Chemicals as CFC & Reliance Foundation as Head Finance

Awards & Certifications



Awards

2005-06

 Received the prestigious Chemexcil Gold Award for outstanding performance in Exports by Merchant Exporters Panel of Chemexcil, Government of India

2009-10

Award for direct export of **Dye Intermediates** and Dyestuffs from **the Gujarat Dyestuffs Manufacturers** Association.

2011-12

CHEMEXCIL - "Trishul Award" - 2011-12 and 2013-14

2013-14

 Highest Self Manufacturing Turnover for Domestic and Export of Dyes and Dye Intermediates from the Gujarat Dyestuffs Manufacturers Association

2015-16

CHEMEXCIL - "Gold Award"

2016-17

- **Highest Self Manufacturing Turnover** for Domestic and Export of Dyes and Dye Intermediates from the Gujarat Dyestuffs Manufacturers Association.
- First in Large scale unit category for outstanding performance on Domestic
- CHEMEXCIL "Award of Excellency"

2017-18

- Second in Large scale unit category for Excellent performance in Export of Dyestuffs from the Dyestuffs Manufacturers' Association of India
- Listed amongst the Top 500 Indian Companies by the Dun & Bradstreet in 2018 for the second consecutive time

2018-19

- ET Enterprise Icons 2018 | Gujarat Best brand award 2018
- 25 Best Companies to Work For (Industry) 2019 by CEO Insights

2022-23

- Highest self Manufacturing Turnover from Domestic and Export of Dyes and Dye Intermediates by GDMA
- First Award for the outstanding performance in Domestic Market by Large Scale Unit by DMAI



- BCL has ISO 9001:2015 and ISO 14001:2015 certifications for their production of Dye intermediates & Dyestuffs.
- Bluesign Certification Recognized as Bluesign System partner – Bluesign approved Product Supplier
- GOTS (Global Organic Textile Standard) Certification
- ZDHC Certification
- ISO 45001 : 2018 Certification
- BEHIVE Certification
- ECOTAX Certification





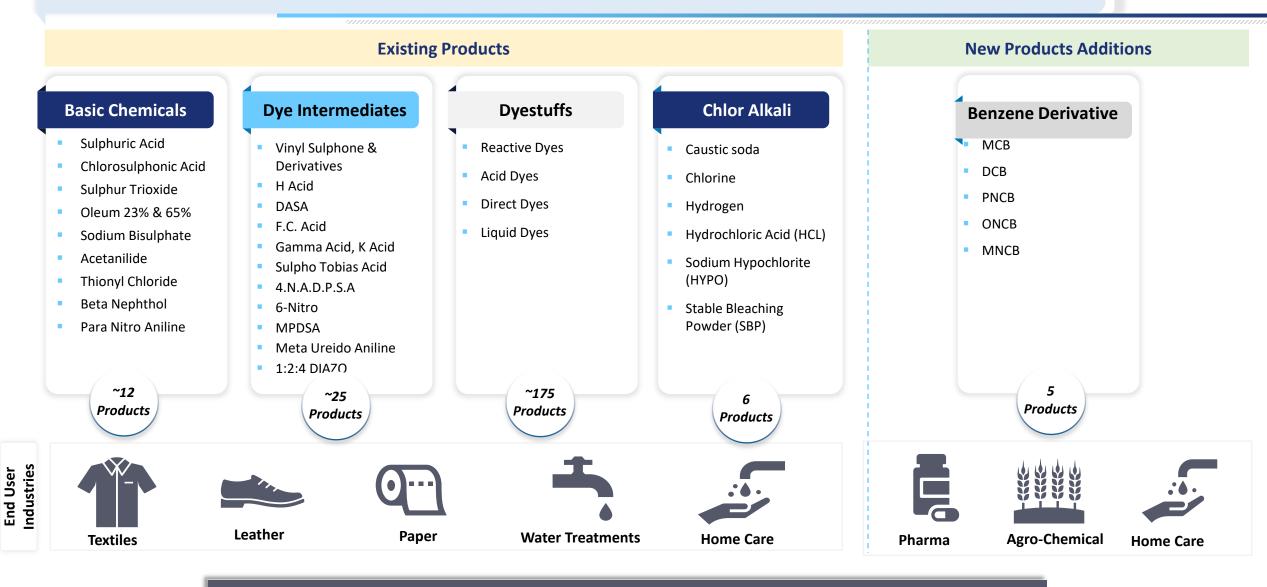




Product Overview

Diversified Product Portfolio

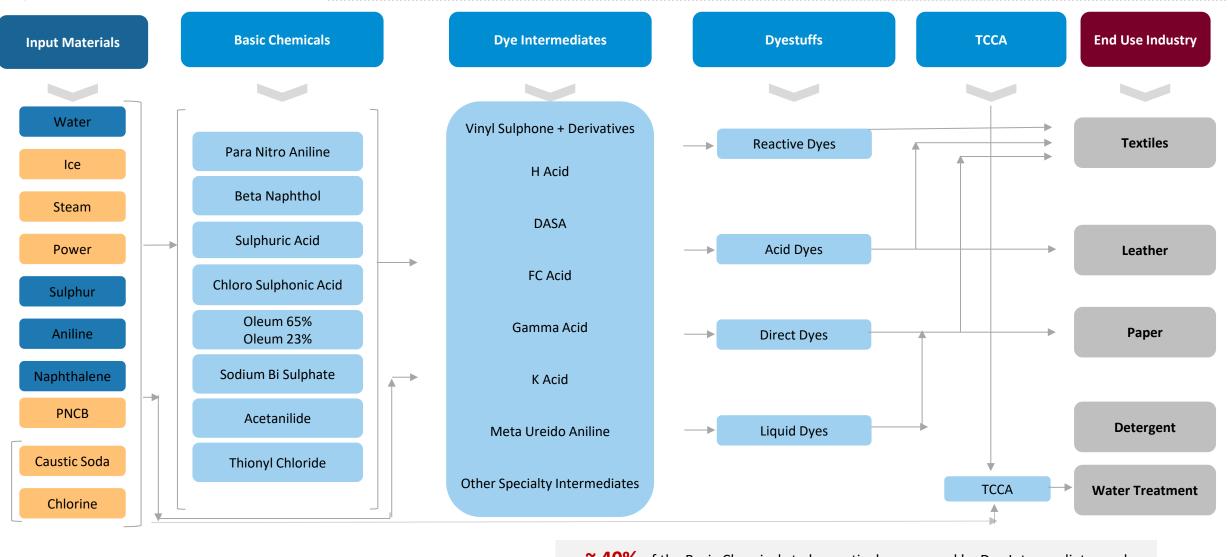




Moving From Integrated Dyestuffs Player to Niche Value-added Products

Manufacturing Value Chain





Input Materials – part/full in-house
 Input Materials – external

Bodal Chemicals Products

End use industries

∼ 40% of the Basic Chemicals to be captively consumed by Dye Intermediates and

~ 40% of Dye Intermediates output to be consumed by Dyestuffs, giving us a costcompetitive advantage

Manufacturing Facilities





Note : Maps not to scale. All data , information are provided "as is" without warranty any representation of accuracy , timeliness or completion * Operating plants

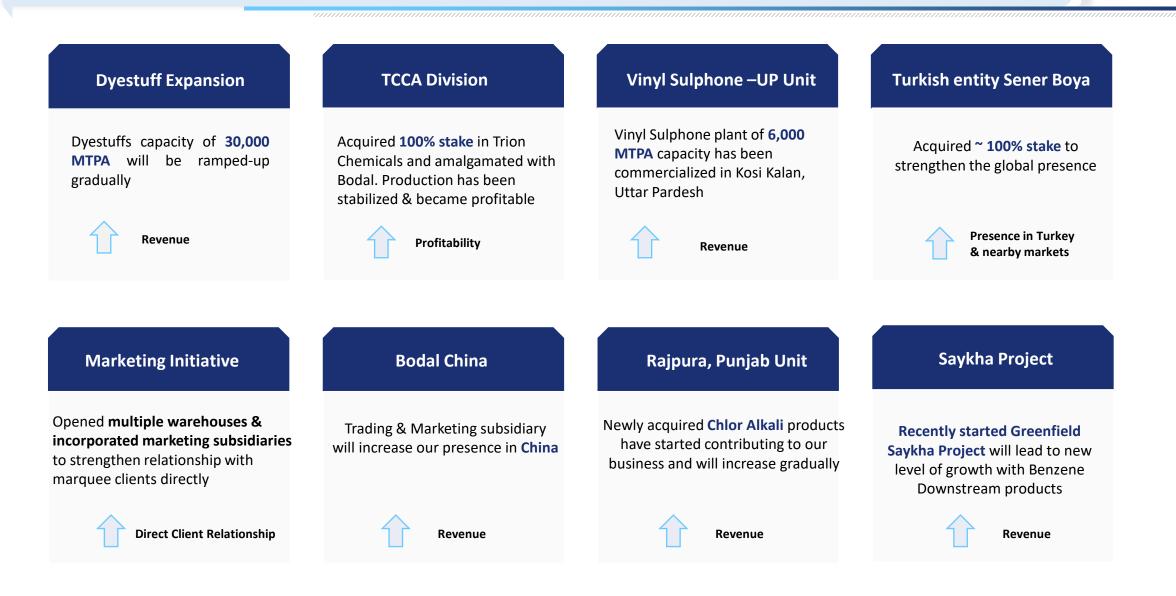
Our Major Subsidiaries



Company Name	Location	Stake	FY 24 Revenue	Details
Bodal Chemicals Trading Shijiazhuang Limited	China	100%	Rs. 299 mn	Trading & Marketing subsidiary for China and adjacent countries
Sen-er Boya Kimya Tekstil Sanayi Ve Ticaret	Turkey	100%	Rs.284 mn	Standardizing, trading, and marketing subsidiary for Turkey
Pt Bodal Chemicals Indonesia	Indonesia	100%	Rs.46 mn	Trading, and marketing subsidiary for Indonesia

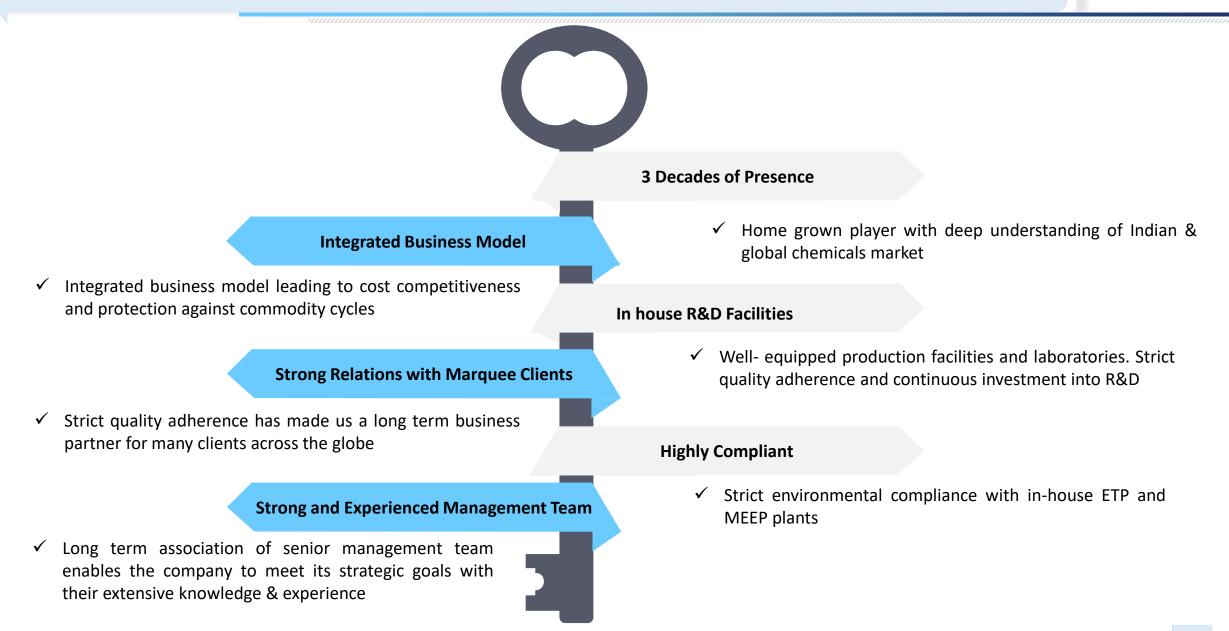
Key Growth Drivers





Our Key Strengths





India's Edge in the Global Chemicals Market

Bodal Chemicals Ltd.

Industry Megatrends

China +1

Structural Shift

Unorganized players in the Dye Intermediates and Dyestuffs Industry have been declining

Compliance

Companies that are compliant with global environment laws will sustain

Stringent measures & environment norms have

Policy Changes in China

eliminated small companies in china

India is emerging as the next alternative

supplier for the global market

Rising Exports

India has increased their chemical exports over the last few years

Atamanirbhar Bharat Abhiyan

The govt. initiative to reduce dependency on import of chemicals

Integrated player

Companies that have backward integration will have higher competitive edge

Textile Industry

Textiles constitutes ~80% of the total Dyestuffs demand and is expected to recover gradually

Dyestuff Production

Gujarat is a leader with over 75% market share in Dyestuff Industry

Availability of Raw Material

All key raw materials are available in India

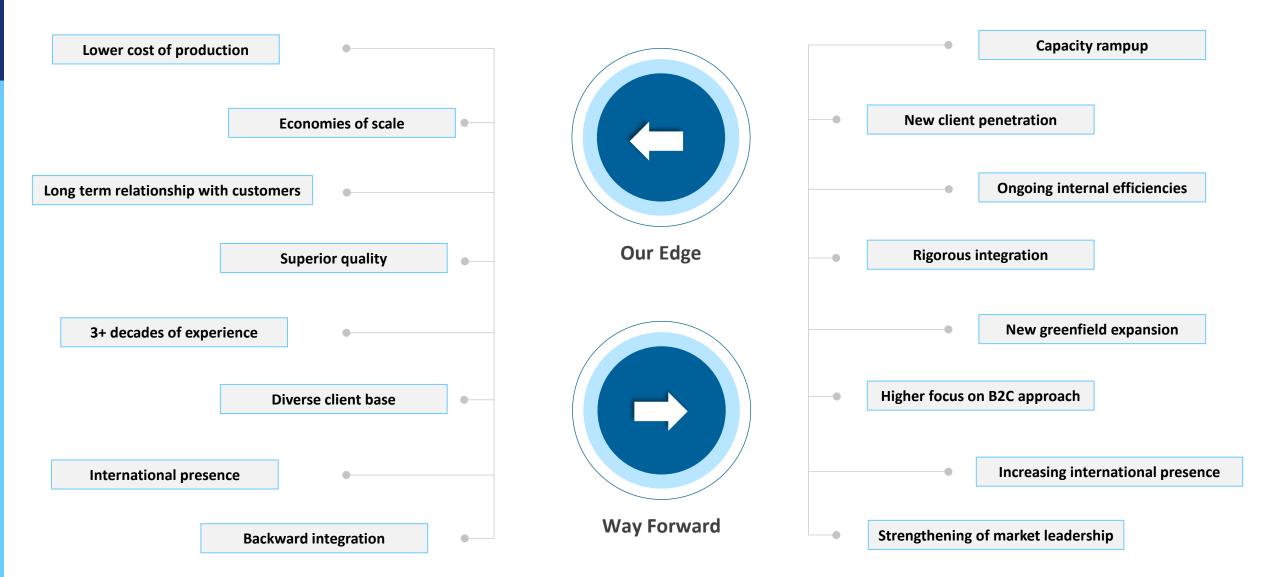


Dyestuff M	arket Share	Dye-Intermediat	es Market Share
Domestic	Global	Domestic	Global
~13%	~3%	~20%	~6%

Next Level of Growth

Way Forward





Responsible Corporate

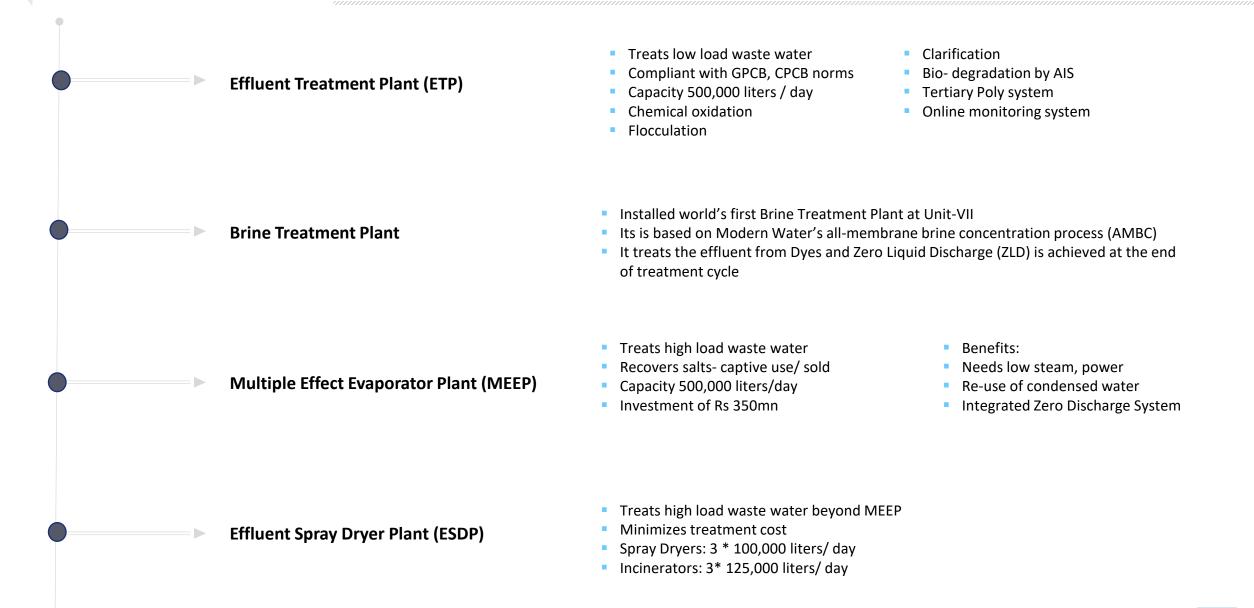
Environmentally Compliant



Operating plants	Location	Zero Discharge Site (Solid+ Liquid+Air)	Effluent Treatment Plant	Common Effluent Treatment Plant, (at GIDC)	Multiple Effect Evaporator (MEEP)	Effluent Spray Dryer Plant (ESDP)	Solid Waste Incinerator Plant	Treated Effluent Discharge Access VECL Cala Lit./Day
Unit –V	Saykha –Bharuch	\checkmark	\checkmark	-	✓	-	-	-
Unit -VI	Kosi	~	~	-	\checkmark	-	-	-
Unit VII	Vadodara	-	~	-	\checkmark	\checkmark	\checkmark	949,000
Unit VIII	Vadodara	-	~	-	\checkmark	\checkmark	✓	23,800
Unit IX	Vadodara	~	~	-	-	-	-	-
Unit XI	Khambhat	~	~	-	-	-	-	-
Unit XII	Rajpura	✓	✓	-	\checkmark	-	-	-

Pollution Control Systems





Responding To Critical Issue



- High costs involved in complying with environmental regulations Moreover, the rising industrial water and power rates are a concern.
- **Key Challenges** Scarcity of water can lead to insufficient supply affecting our production needs.
 - The Chemical Industry is energy and CO2 intensive. It represents more than 30% of global Greenhouse Gas (GHG) emissions. If not controlled, it can have a profound effect on climate change
 - Abides by the mantra of reduce, recover and reuse' of natural resources
- **Our Response** Taken appropriate pollution control systems including implementation of Effluent Treatment Plants (ETPs), Multiple Effect Evaporator Plant (MEEP), Brine Treatment Plant and Effluent Spray Dryer Plant (ESDP).

Salt extracted through MEEP process is captively used or sold

Creating a better future for all stakeholders

 The Company possesses 5 MW Co-generation lignite-based & 1.73 MW steam (waste recovery heat) based captive power plant at Unit 7

Cost optimization through proper management of the energy

- Reusable clean water
- Zero liquid discharge

consumption

Outcome

esents more ons. If not of natural

Multiple Effect Evaporator Plant (MEEP)



Effluent Treatment Plant (ETP)

CSR Activities



Key Focus Areas

- Eradicating hunger, poverty and malnutrition
- Promoting healthcare and sanitation including contribution to the Swach Bharat Kosh
- Promoting education and enhancement of rural infrastructure
- Ensuring environmental sustainability
- Providing funds for construction for drinking water pipelines Conducting regular health check-up camps
- Promotes Sports, with Contribution to :
 - Sports Council of the Deaf Basketball Club
 - Promoting individual talent to represent the country in sporting events
- To support various Trusts and NGO's like YUVA
 Unstoppable









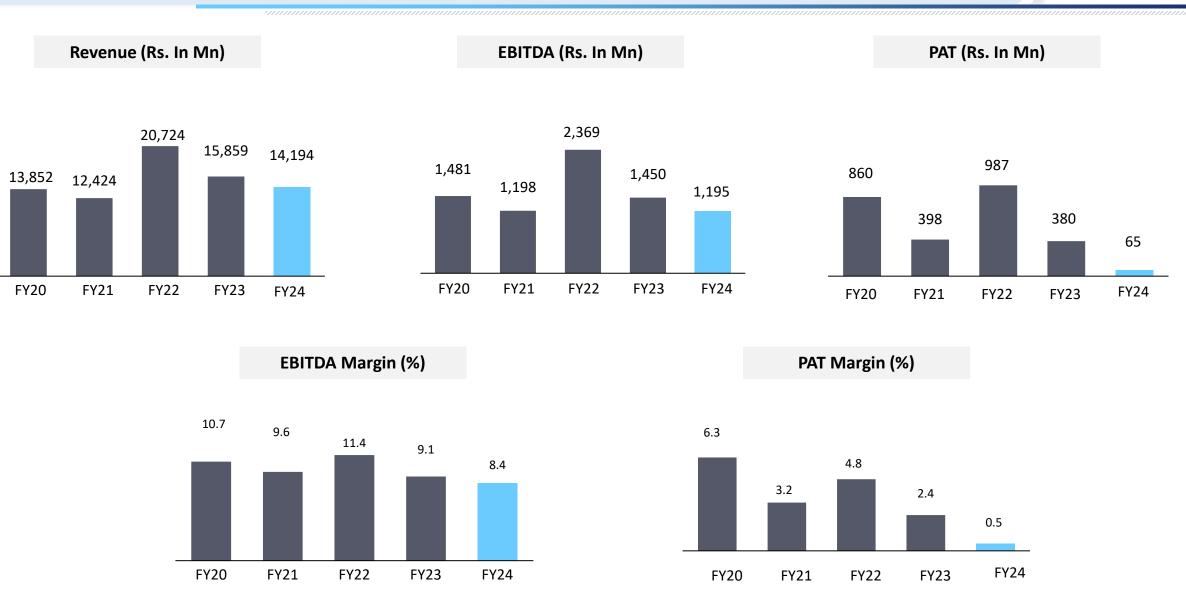




Financial Highlights

Financial Highlights

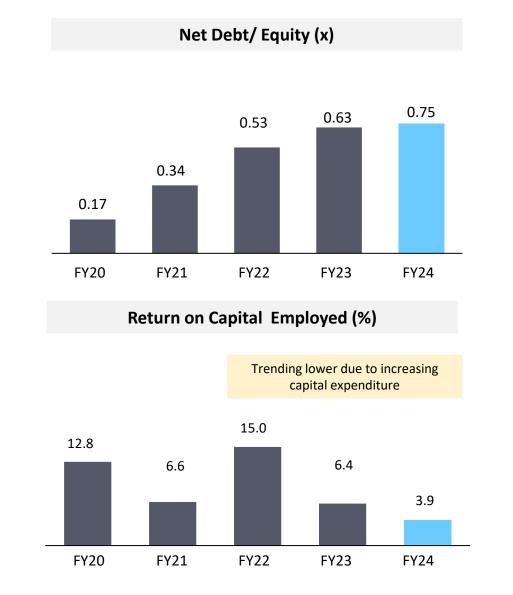




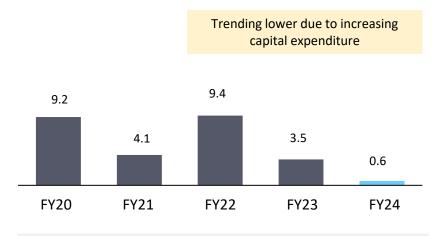
* On Consolidated basis

Key Ratios

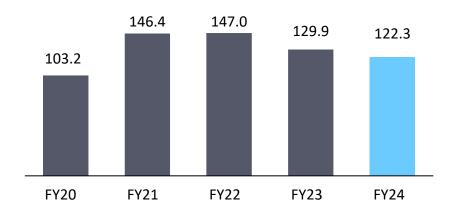




Return on Equity(%)

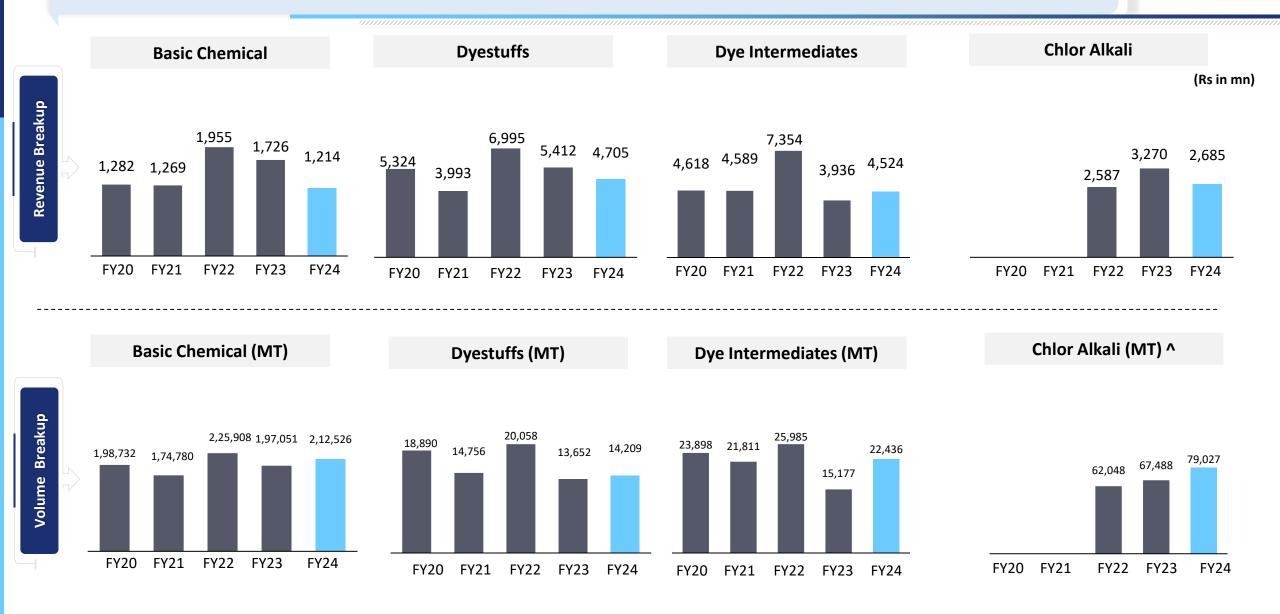






Segmental Performance





Thank You

Contact Information



