



## BANARAS BEADS LIMITED

AN EXPORT HOUSE RECOGNISED BY GOVERNMENT OF INDIA  
CIN No. L01131UP1980PLC004984

AN ISO  
CERTIFIED  
COMPANY

Regd. & Head Office	: A-1, Industrial Estate, Varanasi - 221106 (INDIA)
Phones	: +91-542-2370161-4 (4 Lines)
Fax	: +91-542-2370165, 2370214
E-mail	: rksingh@banarasbead.com investor@bblinvestor.com
Website	: www.banarasbead.com

Manufacturers & Exporters of All kind of Beads, Fashion Jewelry and Accessories.

REF.: BBL/SECT/

November 5, 2024

To,

The BSE Limited  
Department of Corporate Services,  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai - 400001

The National Stock Exchange Of (I) Ltd.,  
Exchange Plaza, 5th Floor,  
Plot No.C/1, G-Block,  
Bandra-Kurla Complex, Bandra (E)  
**Mumbai - 400 051**

**Scrip Code: BSE- 526849; NSE- BANARBEADS**

**Sub: Investors Conference Call Transcripts.**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached is Investors Conference Call held through Zoom Meeting Transcripts on 4<sup>th</sup> November, 2024 along with video recording. Further we are giving relevant link regarding Audio record and other details. <http://bblinvestor.com/meet.html>. This is for your information and record please.

Kindly take the same on your record.

Thanking you,

Yours faithfully,  
For **BANARAS BEADS LIMITED**

**(R.K. SINGH)**  
**COMPANY SECRETARY**  
Encl. As above



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# **BANARAS BEADS LIMITED**

Q2 FY 2024-25 INVESTORS CONFERENCE CALL CONDUCTED THROUGH  
ZOOM MEETING ON 4<sup>th</sup> NOVEMBER, 2024

### **MANAGEMENT:**

Mr. Ashok Kumar Gupta Chairman & Managing Director

Mr. Siddharth Gupta CEO & Managing Director

MR. RAMESH KUMAR SINGH COMPANY SECRETARY & COMPLIANCE  
OFFICER

MR. VINAY KUMAR PIYUSH CHIEF FINANCIAL OFFICER



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Ramesh  
Kumar  
Singh

Namskar, Myself R K Singh, Company Secretary & Compliance Officer of the Company and Moderator for this call meeting. On behalf of Company Banaras Beads Ltd, I welcome to everyone for joining this Earnings conference call through Zoom Meeting today on 4<sup>th</sup> November, 2024 for 2<sup>nd</sup> Quarter and half year ended 30<sup>th</sup> September, 2024. All participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes. Please note that this conference/Zoom meeting is being recorded.

Vinay  
Piyush

Now Mr. Vinay Piyush, CFO is requested to state about the financial performance of the Company for 2<sup>nd</sup> Quarter and half year ended 30.09.2024.

Dear Shareholders, you are aware that the second quarter un-audited financial results have been submitted with BSE and NSE and published in Business Standard and Aaj daily newspapers. For your reference now I am presenting before you business performance of the company for 2<sup>nd</sup> Quarter for F.Y. 2024-2025 and its compression from last quarter and previous year for the same period.

	2 <sup>nd</sup> Quarter ended on 30.9.2024	Previous Quarter ended 30.6.2024	% Increased from the last quarter	Quarter & half year ended 30.09.2024	% Increased from the last year	Half Year ended 30.09.2023
Revenue from operation	1155.31	707.70	63.00% ↑	1863.01	18.00% ↑	1573.42
Profit after Tax	138.94	53.91	158.00% ↑	192.85	26.00% ↑	153.24
Earnings per share	Rs. 2.09	Rs. 0.81	26.00% ↑	2.91	26.00% ↑	Rs. 2.31

C&MD

The other income minutely decreased in the comparison of previous quarter and also previous year for the same period.

Now I request to the Chairman & Managing Director Shri Ashok Kumar Gupta, sir to state the Hight Lights of the results and future plan of the company.

➤ Highlights for O2 FY 2024-25

- Revenue from operation increased in 2<sup>nd</sup> Quarter by 63% and profit increased by 158% from compression of previous quarter.
- Revenue from operation increased at half year ended on 30.09.2024 by 18% and profit 26% increased from compression of previous year quarter ended 30.09.2023.



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	<p>Increasing in Turnover and profit were only possible due to continuous of efforts marketing team of the Comp[any and also quality and punctuality in execution of orders by the company. The company expect that at the end of this financial year its turnover and profit both will be increased around 20%.</p> <p>Banaras Beads Limited has initiated retail business in indigenous market under the Trade name "de-Lemon" through Retail Counters, stores and new online system with Amazon, Flipkart etc., this will help us to increase our presence &amp; sales across India.</p> <p>The company's 2.509 hector land had been acquired by VDA in the year 2000 under Transport Nagar Yojana. The company got stay from High Court Allahabad against said acquisition of its land. Since long back company is in process to expand its business on said land by making logistic parks/warehouses. The matter was listed on 23.10.2024 before Hon'ble High Court Allahabad and adjourned due to not come on number. Hope shortly the matter will be decided by Hon'ble High Court Allahabad.</p> <p>The company equity shares are listed with BSE and NSE and traded between Rs. 95.00 to Rs.120.00 during the period from July to September 2024 and in this month traded upto Rs. 153.</p>
<b>Ramesh kumar Singh</b>	<p>I now declare the Question- Answer session open for the participants.</p> <p>We have received a question one shareholder namely Mr. Gopal Das</p> <p>Question :</p> <p>1. Is increasing trend will be continued----- in coming periods ?</p> <p>Answer: yes, already stated, we further state that the increasing trend will be continued.</p> <p>Question 2. Mr. Avinash Kumar Gupta</p> <p>Is company will give dividend in this year?</p> <p>Answer : At this stage we can't say publicly, the board may decide in this regard, if every things going well.</p> <p>Question :3.Mr. Praduman Kumar Kunwer</p> <p><b>What is future plan of the company ?</b></p> <p>Answer: already explained.</p> <p>Question 4. Mr. Sanjay Kumar Singh</p> <p><b>Is company turnover will be increased more than 35 crores ?</b></p> <p>Answer: Already explained.</p> <p>Question 5. Mr. Ajay Kumar Tripathi</p> <p><b>Company is having one side Fix deposits and another sides bank barrowing increased.</b></p> <p>Answer: The Company has taking Packing Credit limit on lower interest around 5% as business decision. The said loan will be fully secured by orders in hands and will be paid timely.</p>



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	<p>Question 6. Mr. Nishant Kumar Gupta</p> <ol style="list-style-type: none"><li>1. What will be the cost of aquisition of acquire land</li></ol> <p>Ans. The VDA/UP Government may give around Rs. 100 Crore as compensation against 2.509 Hecter acquired land,</p> <ol style="list-style-type: none"><li>2. What will be your project cost</li></ol> <p>Ans. Project cost of warehouse will be approximately Rs. 50 Crore.</p> <ol style="list-style-type: none"><li>3. What will be profit/projected warehouse if established?</li></ol> <p>Answer: Approximately annual rental income Rs. 10 Crore may be receipt form warehouse if established.</p> <p>The all questions suitably answered by myself and C&amp;MD Shri Ashok Kumar Gupta and CFO including future prospect.</p>
<b>Ramesh Kumar Singh</b>	No other shareholder asked any question .
<b>C &amp; MD</b>	<p>Thanks to everyone who has participated directly or indirectly. We hope we were able to resolve all the queries. And if atall there are any queries that are left as unanswered, you may send them to us by email and we'll try to get back to you and answer your queries.</p> <p>On behalf of Banaras Beads Limited, I conclude this conference call. You may now disconnect your lines. Thank you.</p>

Notes:

1. Figures have been rounded off for convenience and ease of reference.
2. No part of this publication may be reproduced or transmitted in any form or by any means without the prior written consent of Banaras Beads Limited