

KILBURN ENGINEERING LTD.

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February 10, 2025

To The Corporate Relationship Department **BSE Limited** P.J. Tower Dalal Street, Fort Mumbai - 400 001 **Scrip Code: BSE 522101** To, The Secretary **The Calcutta Stock Exchange Ltd.** 7 , Lyons Range, Kolkata – 700 001

Scrip Code: CSE 21022

Sub: Earnings Release

We submit herewith earnings release on financial results for quarter and nine months ended 31st December, 2024

With regards.

Thanking you, For Kilburn Engineering Limited

Arvind Bajoria Company Secretary & DGM (Costing)

Encl: a/a

Kilburn Engineering Limited Announces Q3 and Nine-Month FY 2025 Financial Results

Thane, Maharashtra, February 10, 2025 — Kilburn Engineering Limited (KEL), a leading provider of drying and energy management systems for a wide range of industries, today announced its standalone and consolidated financial results for the third quarter (Q3) and nine months ended December 31, 2024.

Consolidated Financial Performance (Post-M.E. Energy Acquisition on February 20, 2024)

For the quarter ending December 31, 2024, KEL reported solid financial performance, reflecting strong order intake and operational efficiency:

(Rs. Lacs)	Q3 FY 2025	Q2 FY 2025	Nine Months Q3 FY25	FY 2024
Income from Operations	10,827.02	10,376.56	29,751.96	32,948.33
Operating EBITDA	2,347.10	2,311.93	6,504.59	7,639.35
EBITDA Margin %	21.68%	22.28%	21.86%	23.19%
Profit Before Tax	1,950.56	1,902.08	5,325.04	6,693.44
Profit After Tax	1,517.07	1,522.12	4,197.85	5054.48

Standalone Results

(Rs. Lacs)	Q3 FY25	Q2 FY25	Q3 FY24	Nine Months FY25	Nine Months FY24	Year End FY24
Income from Operations	9,110,09	7,824.71	7,279.94	23,315.70	20,795.94	29,321.17
Operating EBITDA	2,243.61	2,035.45	1,724.90	5,926.19	4,575.96	6,486.59
EBITDA Margin %	24.63%	26.01%	23.69%	25.42%	22.00%	22.12%
Profit Before Tax	1,815.36	1,696.59	1,483.04	4,871.30	3,852.45	5,548.43
Profit After Tax	1,401.87	1,384.08	1,032.39	3,856.36	2,744.39	3,967.02

Key Metrics and Business Highlights

- Order Intake: The company recorded an order booking of Rs. 167 Crores in Q3 FY25.
- **Order Backlog**: The order backlog stood at Rs. 409 Crores as of December 31, 2024, providing visibility into future revenue streams.
- **Growth in Profitability**: KEL experienced a 30% increase in EBITDA, a 22% rise in PBT, and a 36% increase in PAT compared to Q3 FY24.
- **Strategic Acquisitions**: The recent acquisition of Monga Strayfield and capacity expansions at Kilburn and M.E. Energy are expected to drive growth and broaden KEL's product offerings and market reach.

Management Commentary

Mr. Lala, Managing Director of Kilburn Ranjit Engineering, commented: "We are pleased to report an improved performance in Q3 FY25 and the first nine months of FY25 compared to the same periods last year. Our order intake and backlog remain robust, and we are confident that the momentum will continue in the coming quarters. While some job execution was deferred upon customer request, we anticipate higher deliveries and project completions in Q4 FY25 and the next fiscal year. Our entry into new verticals such as metal recycling and pharmaceuticals will further diversify our business, and we are optimistic about the potential growth these industries offer."

Mr. Amritanshu Khaitan, Director of Kilburn Engineering, added: "We are encouraged by our strategic initiatives and expansion plans, including the acquisition of Monga Strayfield and our capacity expansion at both Kilburn and M.E. Energy. These initiatives position the company for significant revenue growth, with expectations of crossing Rs. 700 Crores in consolidated revenues in the coming fiscal year. We are confident that our focus on new product development, geographic expansion, and enhanced operational efficiencies will continue to drive long-term growth."

Future Outlook

The outlook for Kilburn Engineering remains strong, supported by:

- **Strong Enquiry Pipeline**: With over Rs. 2,000 Crores in enquiries, the company is well-positioned for sustained growth.
- **Order Backlog**: The company's pending order book of Rs. 409 Crores provides good visibility for the upcoming quarters.
- **Export Market Focus**: The emphasis on export markets is expected to yield higher margins and additional demand for KEL's products, further enhancing the company's market position.

About Kilburn Engineering Limited

Kilburn Engineering Limited (BSE Code: 522101), founded nearly four decades ago, is a leading provider of process design, engineering, and manufacturing equipment for industries such as chemicals, petrochemicals, pharmaceuticals, steel, carbon black, tea, and fertilizers. With its state-of-the-art manufacturing facility in Thane, Maharashtra, and an in-house pilot testing facility, KEL continues to innovate and deliver world-class solutions to meet the diverse needs of its customers. The company also operates a manufacturing plant in Pune, Maharashtra, under its subsidiary, M.E. Energy.

For more information, visit <u>www.kilburnengg.com</u> or contact: Arvind Bajoria, Company Secretary , Email: cs@kilburnengg.com

Disclaimer

This document contains forward-looking statements based on the company's current expectations and assumptions. These statements involve risks and uncertainties, including regulatory changes, industry dynamics, and economic factors, which could cause actual results to differ materially from those projected. Investors should exercise caution and not rely solely on the forward-looking statements.