



Mangalore Chemicals  
& Fertilizers Limited

722/SE/2024

July 29, 2024

National Stock Exchange of  
India Limited  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
MUMBAI - 400 051

BSE Limited,  
Floor 25, Phiroze Jeejeebhoy Towers,  
Dalal Street  
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM  
Company's Symbol in NSE : MANGCHEFER  
ISIN : INE558B01017

**Sub: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation on the financial results of the Company for the quarter ended June 30, 2024, which shall be shared with Analysts/Investors for the Investor Call scheduled on July 30, 2024.

This is for your information and records.

Yours faithfully,  
**For Mangalore Chemicals & Fertilizers Limited**

Vighneshwar G Bhat  
Company Secretary

Encl: As above



# **INVESTOR PRESENTATION**

**Quarter  
Ended  
June 30, 2024**



**The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.**

**While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.**

**These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.**

**The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.**



**Highlights –  
Quarter  
June 30, 2024**

**Past  
Annual  
Performance**



# Highlights

Quarter  
ended

June 30, 2024



- Ammonia/ Urea Plants were operated continuously throughout the quarter
- Phosphatic production continued based on market conditions and demand

# Performance Highlights : Quarter ended Q1 FY 24 vs Q1 FY 25

Q1 FY 25 Performance    Q1 FY 24 Performance

## Sales Quantity

**1.90 Lakhs MT**  
(9)% Y-o-Y  
**2.08 Lakhs MT**

## Revenue from Operation

**Rs. 814 Cr**  
(15)% Y-o-Y  
**Rs. 958 Cr**

## EBITDA

**Rs. 112 Cr**  
(10)% Y-o-Y  
**Rs. 124 Cr**

## PBT

**Rs. 68 Cr**  
(11)% Y-o-Y  
**Rs. 76 Cr**

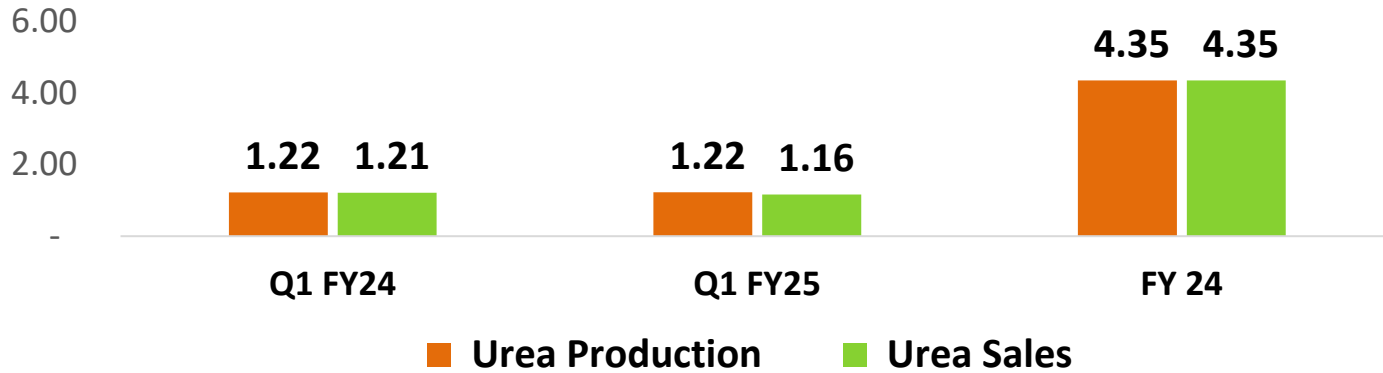
## PAT

**Rs. 44 Cr**  
(10)% Y-o-Y  
**Rs. 49 Cr**

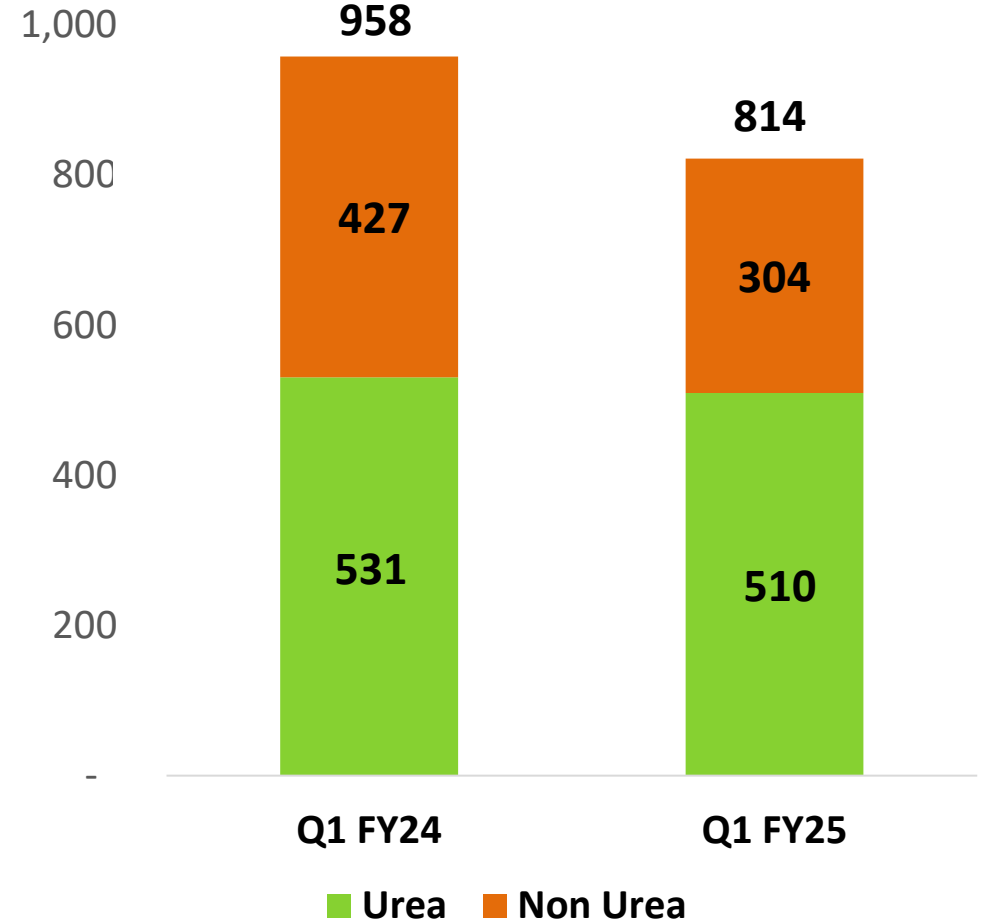
## EPS

**Rs. 3.7**  
(10)% Y-o-Y  
**Rs. 4.2**

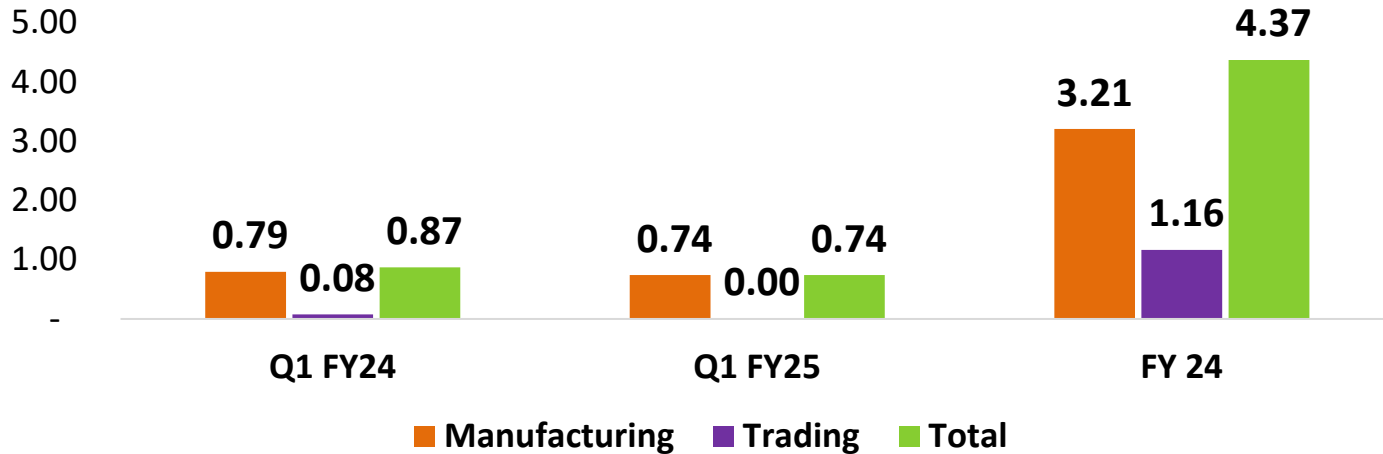
**Urea Production and Sales[Lakh MTs]**



**Revenue from Operations  
(Rs. in Crore)**



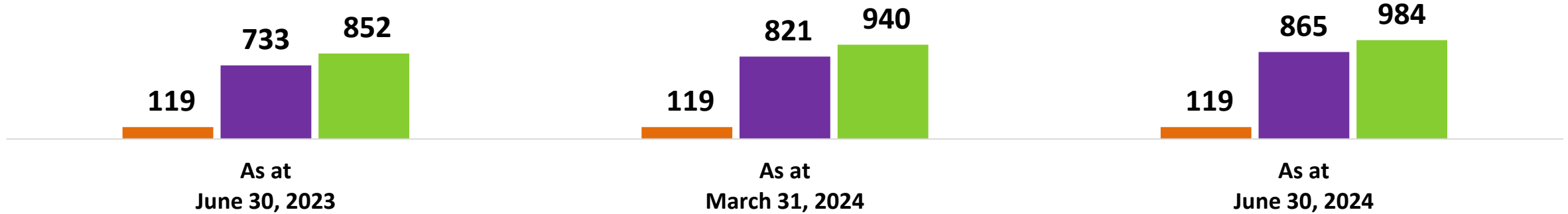
**P&K Fertilisers Sales[Lakh MTs]**





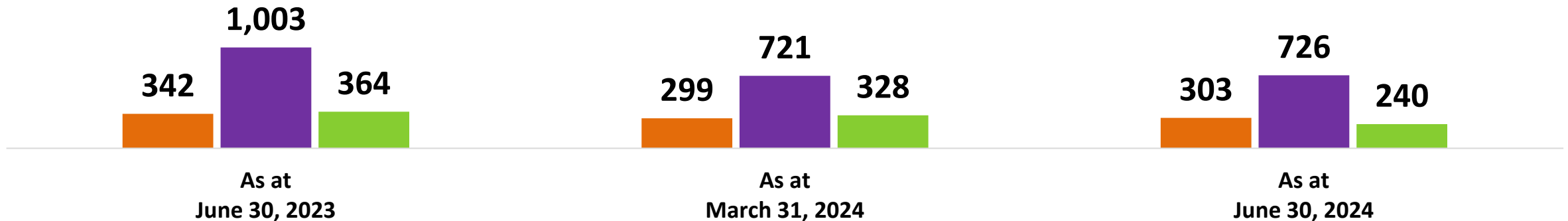
## Total Shareholders' funds

Equity Reserves Total Shareholders funds

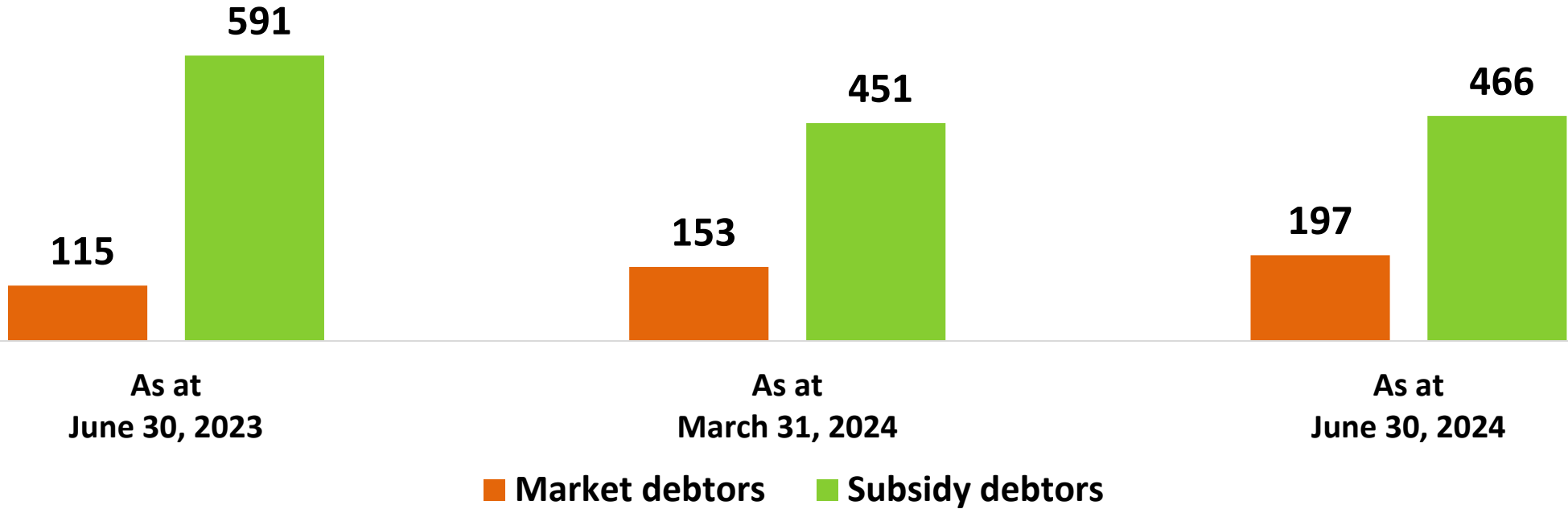


## Debt and Surplus funds

Long term debt Short term debt Short term Surplus



## Receivables



Subsequently received Rs. 168 Crores in July 2024.

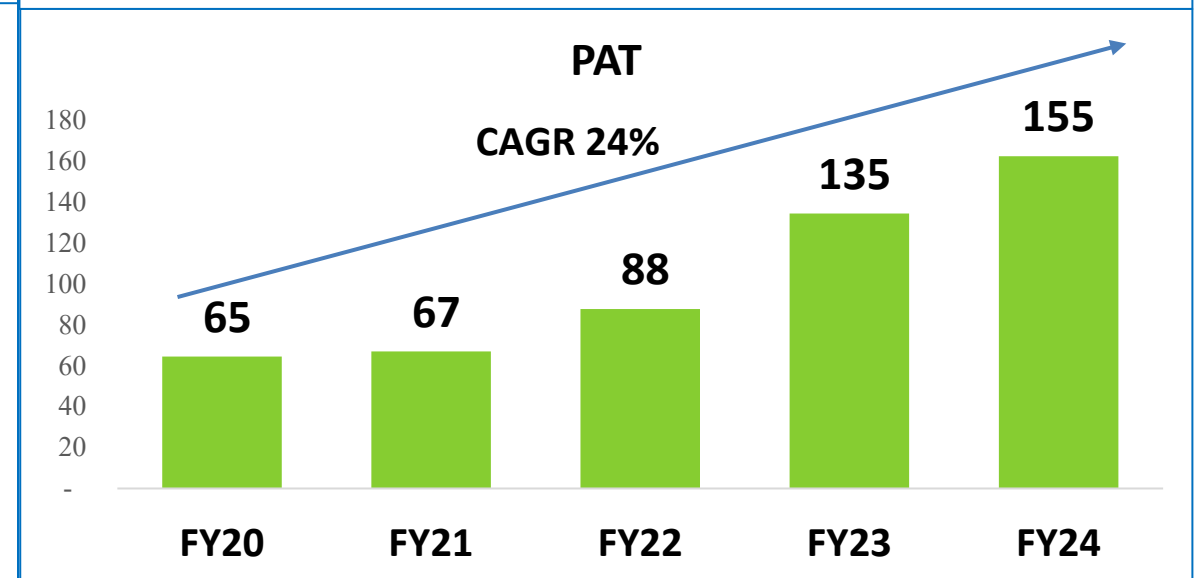
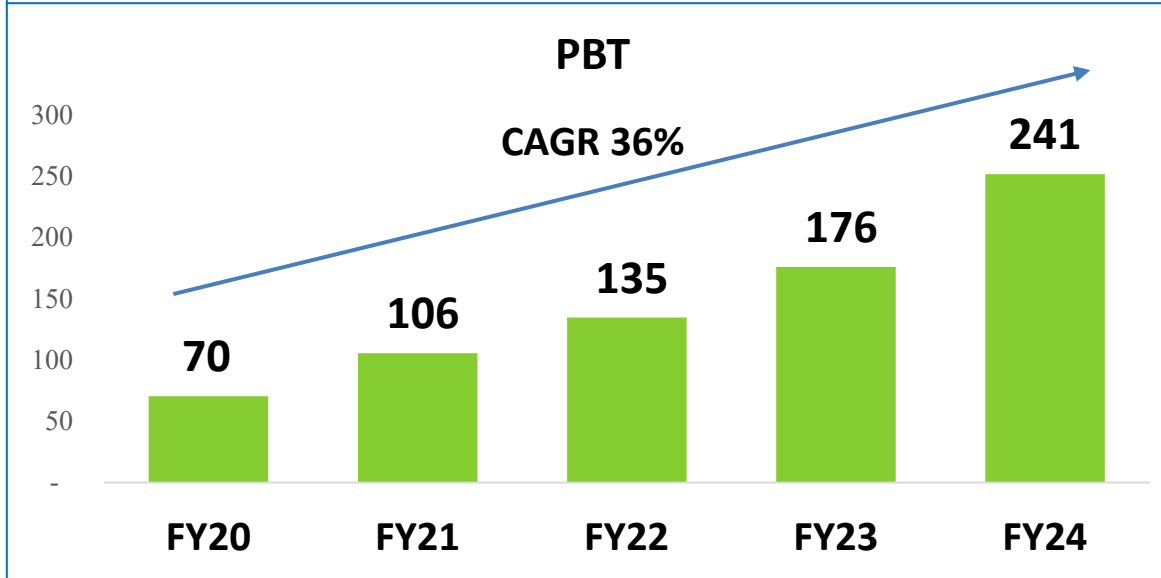
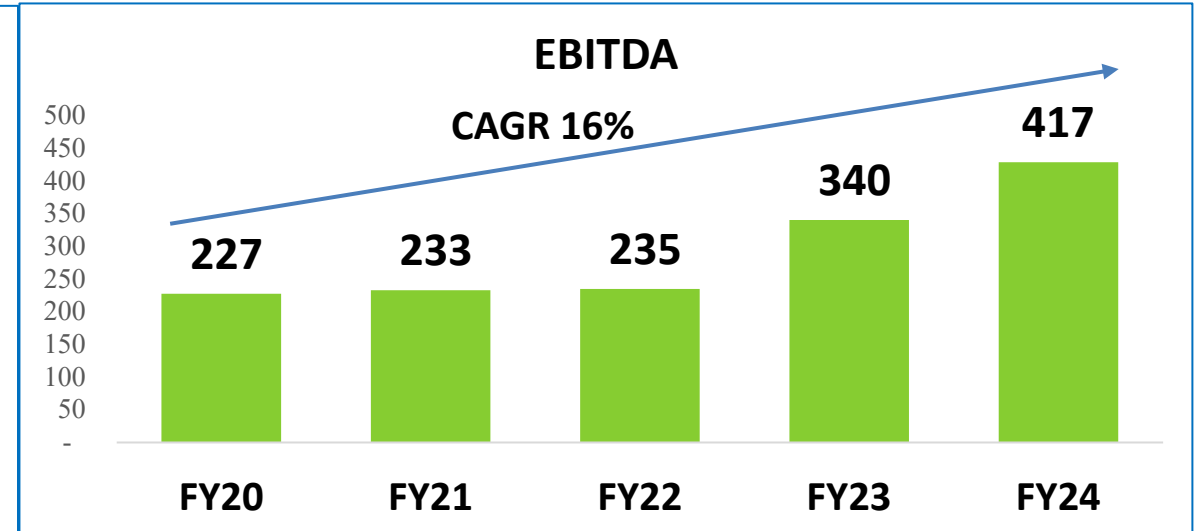
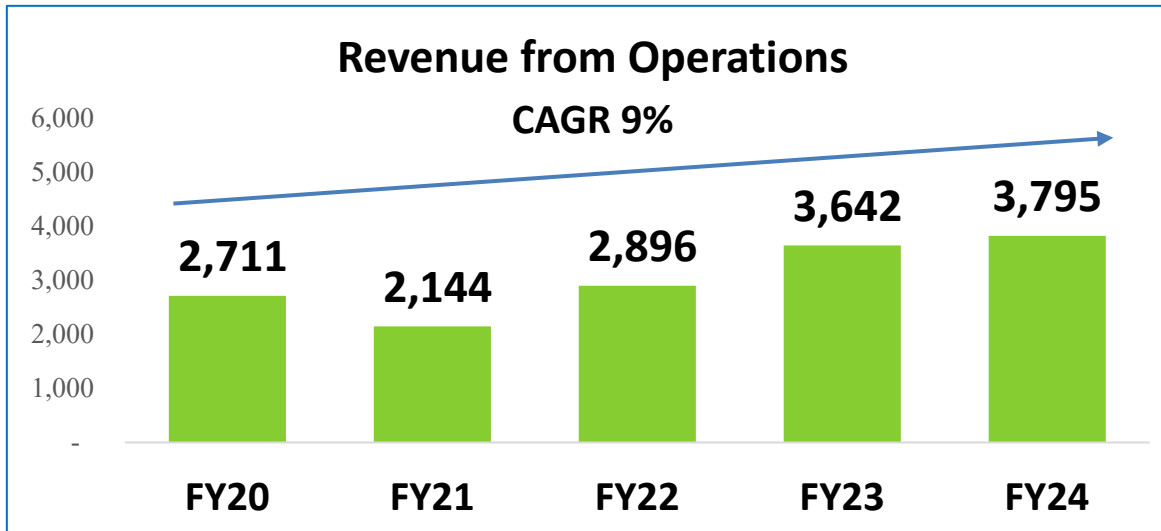


# Past Annual Performance

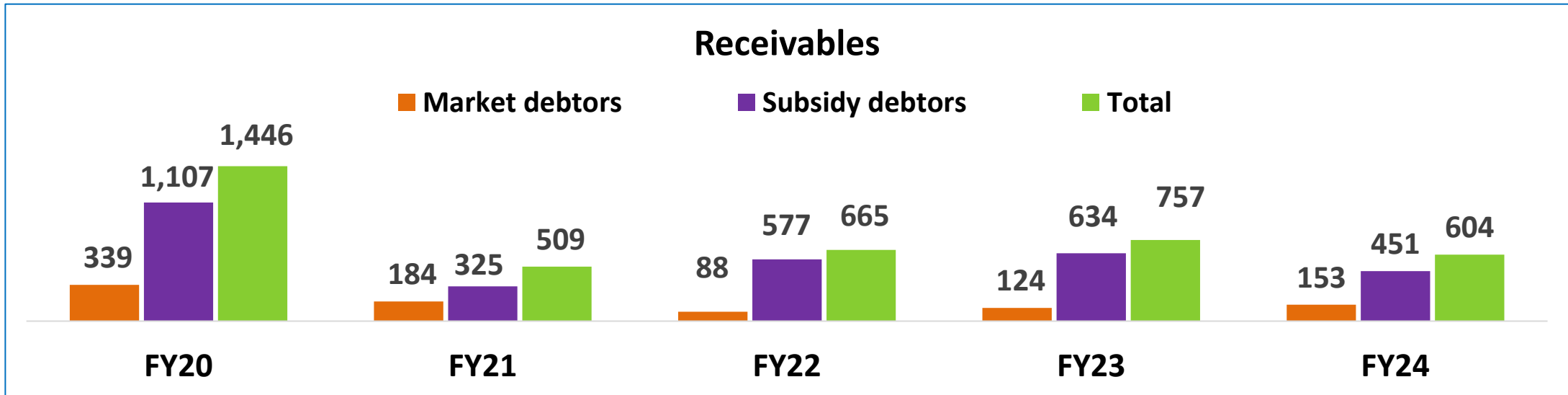
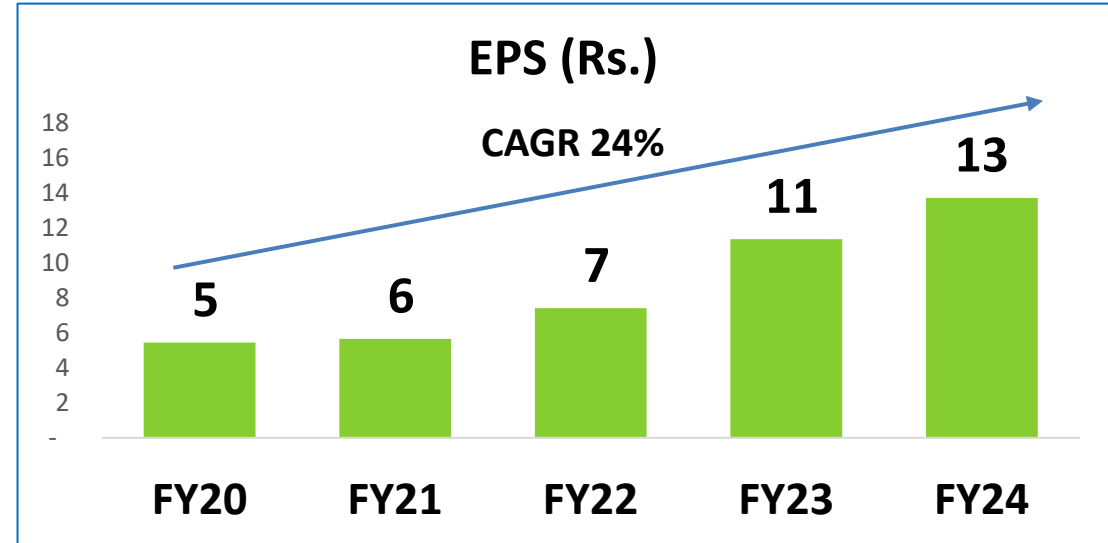
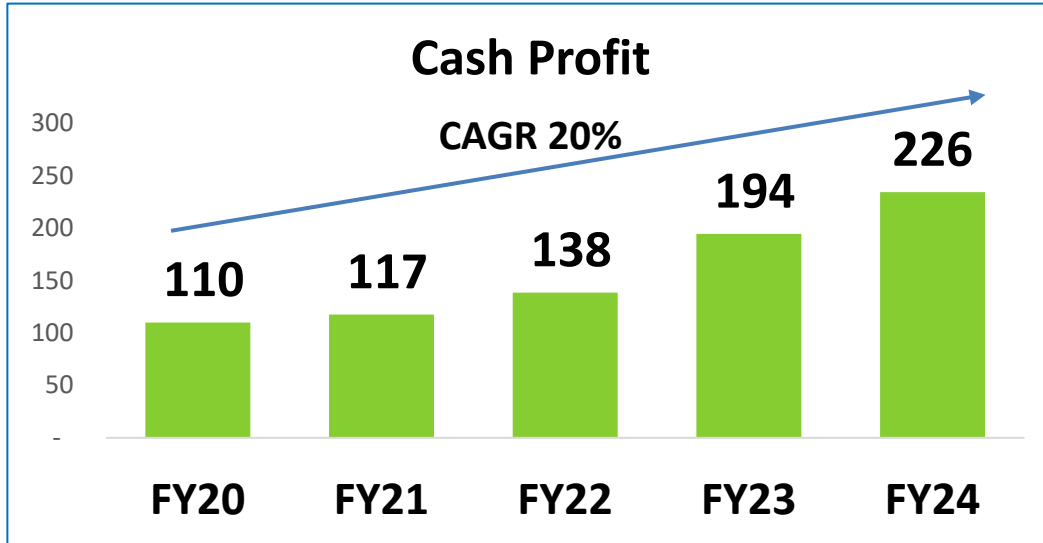


# Performance Highlights

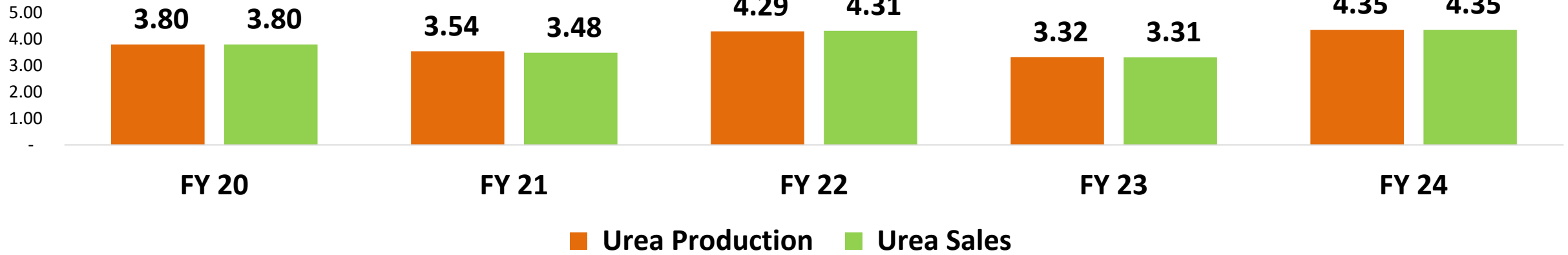
INR Crore



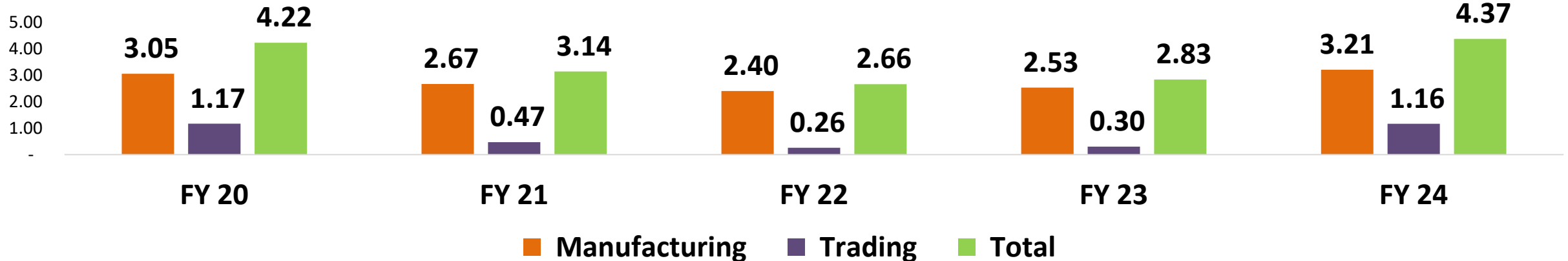
INR Crore [except EPS]



## Urea Production and Sales[Lakh MTs]



## P&K Fertilisers Sales[Lakh MTs]





Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP

Marketing Territory  
Karnataka -82%  
Kerala – 1%  
Tamil Nadu – 6%  
Andhra Pradesh -2%  
Maharashtra – 9%

Brand MANGALA

