Thomas Cook (India) Limited

11th Floor, Marathon Futurex N. M. Joshi Marg, Lower Parel (East), Mumbai - 400 013. Board No.: +91-22-4242 7000 Fax No. :+91-22-2302 2864



January 16, 2025

The Manager, Listing Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 500413 Fax No.: 2272 2037/39/41/61 The Manager, Listing Department National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051 Scrip Code: THOMASCOOK Fax No.: 2659 8237/38

Dear Sir/ Madam,

# Ref: Press Release – Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We are enclosing herewith the Press Release of dated January 16, 2025 titled, "Thomas Cook India taps into Kolkata's highpotential market - Opens outlet in Mangoe Lane – Dalhousie - Increases consumer access to 9 locations in the city".

This is for your information and records.

Thank you.

Yours faithfully,

For Thomas Cook (India) Limited

Amit J. Parekh

Company Secretary and Compliance Officer

Encl: a/a

Holidays | Foreign Exchange | Business Travel | MICE | Value Added Services | Visas

**Registered & Corporate Office:** Thomas Cook (India) Limited, 11th Floor, Marathon Futurex, N. M. Joshi Marg, Lower Parel (East), Mumbai - 400 013. Email id: enquiry@thomascook.in CIN No.: L63040MH1978PLC020717 www.thomascook.in **Thomas Cook (India) Limited** 11th Floor, Marathon Futurex N. M. Joshi Marg, Lower Parel (East), Mumbai - 400 013. Board No.: +91-22-4242 7000 Fax No. :+91-22-2302 2864



# Thomas Cook India taps into Kolkata's high-potential market Opens outlet in Mangoe Lane – Dalhousie Increases consumer access to 9 locations in the city

- Experiential travel is seeing strong demand from Kolkata and the state of West Bengal
- Growth drivers include exclusive Bengali group tours accompanied by Bengali speaking, experienced Tour Manager; local cuisine on tour

**Mumbai**, January 16, 2025: With a strategic intent to capitalise on the strong and growing demand from Kolkata, Thomas Cook (India) Limited, India's leading omnichannel services company, has inaugurated a new outlet in the high potential market of Mangoe Lane-Dalhousie Square and its surrounding catchments. In addition to the customers from the city of Kolkata, the new branch will also service customers from the surrounding catchments of Central Kolkata. The new outlet expands Thomas Cook India's network to 9 locations in the city and state.

In its commitment to enhance access and convenience, Thomas Cook's new outlet will address diverse customer segments - families, couples, Young India's, millennials & Gen Z, business professionals and seniors. Thomas Cook's Dalhousie outlet offers end-to-end travel services: International & Domestic Holidays (Group Tours, Personalised Holidays, Cruises, etc.), Value Added Services like Travel Insurance, etc. Additionally, Thomas Cook's AI booking platform assists customers in planning their personalized vacations in real time by checking availability, and making reservations in a matter of minutes.

Dalhousie's position as an important market offers a range of valuable consumer segments, including business professionals, government employees, families, couples, Young India's millennials and Gen Z, and seniors alike. Thomas Cook's new outlet offers end-to-end travel services: International and domestic Holidays (Group Tours, Personalised holidays, Cruises, etc.), and Value-Added Services like Travel Insurance.

## Kolkata Travel Trends

- Top destinations:
  - International: Japan, South Korea, Europe's Switzerland, France, Finland, Spain-Portugal, Czech Republic-Hungary, Australia, Finland & Scandinavia, USA and Kenya
  - o Domestic: Kashmir, Ladakh, Himachal, Andamans, North-East
- Holiday duration has increased from 3 days to 5 8 days for short trips; from 5 days to 10 -15 days for longer trips
- Emergence of fresh new destinations: Azerbaijan, Georgia, Uzbekistan, Kazakhstan, Vietnam, Japan and South Korea
- **Top traveller segments**: Multi-generational families, couples, Young India's millennials & GenZ, GenS (seniors)
- **Top source markets for Pujo Tourism:** West Bengal Cities like Kolkata, Siliguri & Durgapur & adjoining States Assam, Bihar, Jharkhand & Odisha

### Contact Details

Thomas Cook (India) Limited 3 Mangoe Lane, Near Dalhousie Kolkata-700001 Phone no- 8879893736

Holidays | Foreign Exchange | Business Travel | MICE | Value Added Services | Visas

Registered & Corporate Office:

Thomas Cook (India) Limited, 11th Floor, Marathon Futurex, N. M. Joshi Marg, Lower Parel (East), Mumbai - 400 013. Email id: enquiry@thomascook.in CIN No.: L63040MH1978PLC020717

www.thomascook.in



**Mr. Rajeev Kale, President & Country Head – Holidays, MICE, Visa, Thomas Cook (India) Limited** said, "Kolkata is an important source market for us, and we are witnessing a significant demand from the city. Hence, we are delighted to announce the opening of our Gold Circle Partner franchise outlet at Dalhousie. Strategically chosen for its central location, this new outlet will enhance our ability to serve the growing and diverse needs of customers in the region, offering easy access and seamless services to our customers – right at their doorstep! We also have exclusive Bengali tours with co-travellers from the State, accompanied by a Bengali speaking expert Tour Manager and the comfort of select Bengali cuisine while on tour.

On behalf of my Team, I extend a warm welcome to our customers from Kolkata. My Team and I look forward to co-curating memorable holidays for each of our customers – both within India and international."

About Thomas Cook (India) Limited: Set up in 1881, Thomas Cook (India) Limited (TCIL) is the leading omnichannel travel company in the country offering a broad spectrum of services including Foreign Exchange, Corporate Travel, MICE, Leisure Travel, Value Added Services, and Visa Services. It operates leading B2C and B2B brands including Thomas Cook, SOTC, TCI, SITA, Asian Trails, Allied TPro, Australian Tours Management, Desert Adventures, Travel Circle International Limited (TCI 勝景), Sterling Holiday Resorts Limited, Distant Frontiers, TC Tours, Digiphoto Entertainment Imaging (DEI), Go Vacation, Private Safaris East & South Africa.

As one of the largest travel service provider networks headquartered in the Asia-Pacific region, The Thomas Cook India Group spans 28 countries across 5 continents.

TCIL has been felicitated with the award for Outbound Travel Operator of the Year and MICE Travel Operator of the Year at ET Travel & Tourism Annual Awards 2024, MICE Travel Agency (Outbound) at the Economic Times MICE & Wedding Tourism Awards 2024, 'Masters of Risk - Travel & Hospitality' at India Risk Management Awards 2024, MICE Tour Operator of the Year - Outbound at SATTE 2024, Best Tour Operator at India Travel Awards North 2023, MICE Travel Operator of the Year at the Economic Times Travel & Tourism Awards 2023, winner of the Corporate Citizen Award (Travel Tourism & Hospitality) at the Corporate Citizen Conclave & Award 2023, The Outbound Tour Operator of the Year 2022 & 2019 at the SATTE Awards, IAMAI India Digital Awards 2022, CNBC-TV18 & ICICI Lombard India Risk Management Award - Travel & Leisure Category 2022 & 2021, CIO100 Award for digital innovation 2022, 'Innovation in Omni-experience' Award at International Data Corporation's (IDC) Industry Innovation Awards 2019, The Best Travel Agency – India at TTG Travel Awards 2019, The Best Outbound Tour Operator at the Times Travel Awards 2019 & 2018, Silver award for Asia's Best Integrated Report (First Time) category at the Asia Sustainability Reporting Awards 2019-2021, Best Risk Management-Framework & Systems at the India Risk Management Awards 2019; The French Ambassador's Award for Exemplary Achievements in Visa Issuance 5 years in a row and the Condé Nast Traveller – Readers' Travel Awards from 2011 to 2019.

CRISIL has reaffirmed the rating on debt programs and bank facilities of TCIL - 'CRISIL AA- / Positive' on the long-term bank facilities of TCIL and 'CRISIL A1+' rating on the short-term bank facilities and short- term debt of the company.

#### For more information, please visit <u>www.thomascook.in</u>

Fairbridge Capital (Mauritius) Limited, a subsidiary of Fairfax Financial Holdings Limited, is the promoter of TCIL with a shareholding of 63.83% of its paid-up capital.

**About Fairfax Financial Holdings Limited:** Fairfax Financial Holdings Limited is a holding company which, through its subsidiaries, is primarily engaged in property and casualty insurance and reinsurance and the associated investment management. Founded in 1985 by the present Chairman and Chief Executive Officer, Mr. V. Prem Watsa, the company is headquartered in Toronto, Canada. Its common shares are listed on the Toronto Stock Exchange under the symbol FFH and in U.S. dollars under the symbol FFH.U.

#### About Subsidiaries of Thomas Cook (India) Limited (TCIL):

#### **Sterling Holiday Resorts Limited**

Sterling Holiday Resorts Limited, a wholly owned subsidiary of TCIL is a leading leisure hospitality company with 40+ resorts, hotels and retreats across hills, beaches, jungles, waterfront, adventure, heritage, pilgrimage and drive-to locations. Sterling

Holidays | Foreign Exchange | Business Travel | MICE | Value Added Services | Visas

#### Registered & Corporate Office: Thomas Cook (India) Limited, 11th Floor, Marathon Futurex, N. M. Joshi Marg, Lower Parel (East), Mumbai - 400 013. Email id: enquiry@thomascook.in CIN No.: L63040MH1978PLC020717 www.thomascook.in

# Thomas Cook (India) Limited

11th Floor, Marathon Futurex N. M. Joshi Marg, Lower Parel (East), Mumbai - 400 013. Board No.: +91-22-4242 7000 Fax No. :+91-22-2302 2864



provides a variety of offerings: Leisure holidays through FIT packages, Meetings & Conferences, Weddings, Reunions, Picnics and Holidays through Memberships.

#### **SOTC Travel Limited**

SOTC Travel Limited is a step-down subsidiary of Fairfax Financial Holdings held through its Indian listed subsidiary, Thomas Cook (India) Limited (TCIL). SOTC Travel is a leading omnichannel travel and tourism company active across various travel segments including Leisure Travel, Incentive Travel and Business Travel.

Established in 1949, SOTC is an Indian-grown brand with a legacy of 75 years. Since then, it has escorted millions of travellers across the globe to various destinations around the globe. The Company firmly believes that today, 'No one understands the Indian Traveller better than SOTC'.

#### **Travel Corporation (India) Limited**

Travel Corporation (India) Limited (TCI) (operating brands Sita, TCI and Distant Frontiers), a wholly owned subsidiary of TCIL, is the leading Destination Management Company in India that offers tailor-made travel and related services to India, Nepal, Bhutan and Sri Lanka.

#### **DEI Holdings Limited**

Thomas Cook India Group holds 51% stake in DEI Holdings Limited (DEI), one of the world's leading imaging solutions and services providers.

#### For more information, visit:

Sterling Holiday Resorts Limited: <u>http://www.sterlingholidays.com</u> SOTC Travel Limited: <u>http://www.sotc.in</u>

#### Media Enquiries:

Suzanne Pereira | +91 98202 97665 | suzanne.pereira@thomascook.in