

February 06, 2025

BSE Limited

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National Stock Exchange of India

Limited

Exchange Plaza, Bandra Kurla Complex,

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Scrip Code: 532345Symbol: ACLGATIISIN No.: INE152B01027ISIN No.: INE152B01027Re.: Allcargo Gati LimitedRe.: Allcargo Gati Limited

Dear Sir/Madam,

Subject: Press Release in connection with the Unaudited Standalone and Consolidated Financial Results of the Company for the third quarter of the financial year 2024-25 ended on December 31, 2024.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015, we are enclosing herewith a copy of Press Release in connection with the Unaudited Standalone and Consolidated Financial Results of the Company for the third quarter of the financial year 2024-25 ended on December 31, 2024.

Kindly take the above on your record.

Thanking you,

Yours faithfully, For Allcargo Gati Limited (Formerly known as "Gati Limited")

Piyush Khandelwal Company Secretary & Compliance Officer Membership No.: A65318

Encl.: As above

CIN: L63011MH1995PLC420155 | Website: www.gati.com



MEDIA RELEASE

Allcargo Gati Quarter Earnings – Sales growth drives Enhanced EBITDA Margin

Express business EBITDA stood at 22 crores up 215% over FY24

Q3FY25 records highest ever quarterly volumes

Mumbai, 6th **February 2025:** Allcargo Gati Limited (formerly Gati Limited) one of India's leading premier Express Distribution and Supply Chain Management company, has reported its un-audited financial results for the quarter ended 31st December 2024.

Financial Highlights for Express Business

- For Gross Margin: Gross margin has increased on a YoY basis, for Q3FY25 gross margin stood at Rs 98 crores up 22% as compared to same period last year
- EBITDA: Continues to show improvement on the back of cost initiatives, for Q3FY25 EBITDA was up 215% as compared to same period last year

Our express business is housed under Gati Express and Supply Chain Pvt. Limited. (GESCPL), formerly known as Gati KWE (GKEPL).

Particulars (in ₹ Crs)	Q3FY25	Q3FY24	Y-o-Y	Q2FY25	Q-o-Q
Revenue	392	371	6%	374	5%
EBITDA	22	7	215%	19	15%

Commenting on the results **Mr. Ketan Kulkarni, Managing Director and Chief Executive Officer of Gati Express and Supply Chain Pvt. Limited. (GESCPL)** said "We are pleased to announce our Q3 results, which reflect a significant improvement over the same period last year and the previous quarter. Our EBITDA margin has grown remarkably to 5.5% from 1.9% in Q3 of the previous year, driven by our focused sales growth initiatives and operational efficiencies.

We have optimized our operations and built a strong foundation to drive future growth and meet evolving market demands. A key milestone in this journey has been the modernization of our business functions significantly enhancing service capabilities. As a trusted logistics partner, we continue to empower MSMEs by leveraging our extensive transportation network, ensuring reliability and improved transit time through superior traceability and connectivity. With a future-ready approach, we are well-positioned to sustain our growth momentum and deliver greater value to our customers."

About Allcargo Gati Limited (ACLGATI | 532345 | INE152B01027)

Allcargo Gati (formerly Gati which was founded in 1989) is one of India's premier Express Distribution provider. With a strong presence across Asia, including a nationwide network that covers 99% of the country's districts, Allcargo Gati's unparalleled reach creates the unique advantage of covering every part of India. Company's integrated and IT-backed multi-modal network allows it to offer end-to-end supply chain solutions specific to varied business requirements. The strategic collaboration with Allcargo enables Allcargo Gati to leverage the strengths of parent's global network operating in more than 180 countries and enhance its products and services portfolio. Key business verticals of Allcargo Gati include Express Distribution, Air Freight, E-commerce, First and Last Mile Logistics, etc. It also offers exclusive B2C services like Laabh, Bike Express, Student Express, and others. Its services and solutions have been designed to be flexible and scalable to meet the needs of different businesses across various industry sectors. Allcargo group stays true to its strong commitment to adhere to Environmental, Social, and Governance (ESG) standards and continues to direct efforts towards enhancing its people, technology as well as business processes and operations on a regular basis. The group have set out to achieve 100% carbon neutrality by 2040. Recently brand Allcargo Gati has been Recognized as a Well-Known Trademark by the Indian Trademark Registry.

For more details: Visit: https://www.gati.com/

Contact: pr@allcargologistics.com