



August 1, 2024

National Stock Exchange of India Ltd.
Exchange Plaza
C-1, Block G Bandra Kurla Complex
Bandra (E)
Mumbai - 400 051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

Through: NEAPS

Through: BSE Listing Centre

Dear Sir/Madam,

Subject: Video link and presentation of the conference call- financial results for the quarter ended June 30, 2024

NSE Scrip Code : ELGIEQUIP / BSE Scrip Code : 522074

In continuation to our letter dated July 12, 2024, we hereby inform you that the video recording link and presentation for the quarter ended June 30, 2024 Earnings conference call held on Thursday, August 1, 2024 at 10.00 AM. (IST) is available on the Company's website at <https://www.elgi.com/in/analyst-conferences/>

This is for your information and records.

Thanking you,

Yours faithfully,

For ELGI EQUIPMENTS LIMITED

DEVIKA SATHYANARAYANA
COMPANY SECRETARY & COMPLIANCE OFFICER

Encl.: a/a

ELGI EQUIPMENTS LIMITED

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T +91 422 2589 555, **E** investor@elgi.com, **W** www.elgi.com, **TOLL-FREE NO:** 1800-425-3544 | 1800-203-3544
CIN : L29120TZ1960PLC000351



Analyst Call Q1 FY25

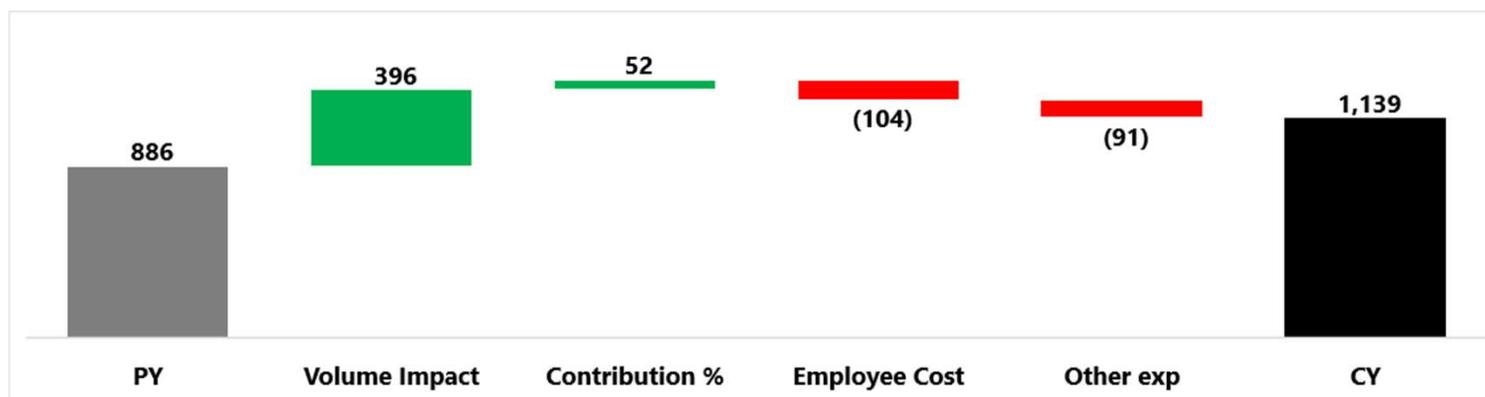
01 Aug 2024



EBITDA reconciliation

Q1 FY25 vs Q1 FY 24

INR Mn



- ❑ Sales grew 11% ; Contribution% higher by 0.6% mainly due to better mix
- ❑ EBITDA should have been INR 1,334 Mn based on the contribution of increased Sales.
- ❑ However, EBITDA is INR 1,139 Mn. This is on account of:
 - ❑ Increase in employee cost - INR 104 Mn (7% Increase)
 - ❑ Other expenses - INR 91 Mn (7% Increase).

Sales highlights

Q1 FY25

INR Mn

120+

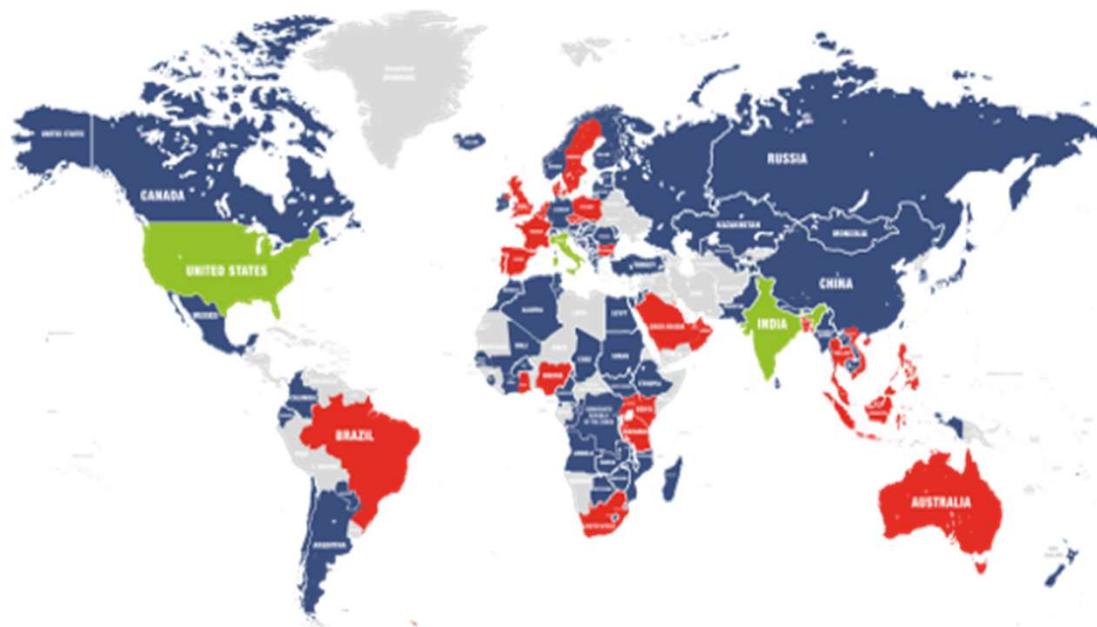
Countries where ELGi does business

28

Countries with direct presence

3

Countries with manufacturing presence

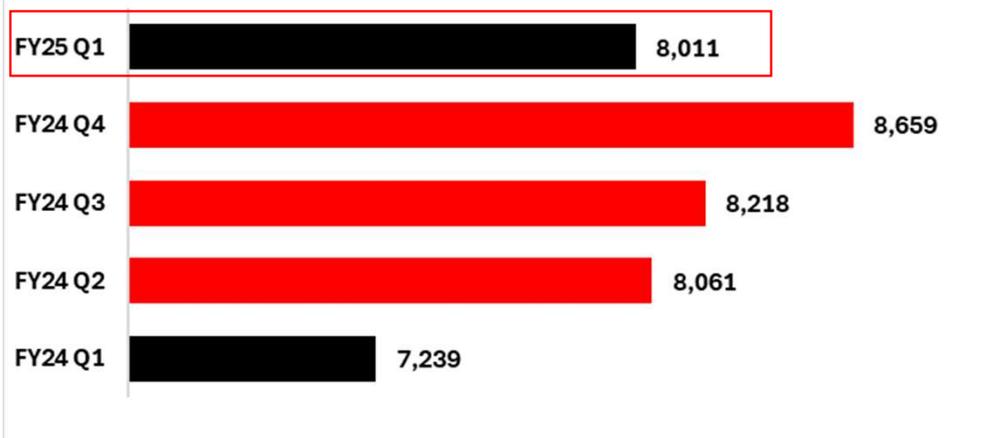


| vs. Previous year | |
|-------------------|---|
| India | ↑ |
| NORTH AMERICA | ↑ |
| EUROPE | ↓ |
| AUSTRALIA | ↓ |
| MIDDLE EAST | ↑ |
| SOUTH EAST ASIA | ↑ |
| ATS | ↑ |

Financial highlights

Q1 FY25
INR Mn

Revenue



Revenue

- ❑ Growth over previous year 11%

PBT

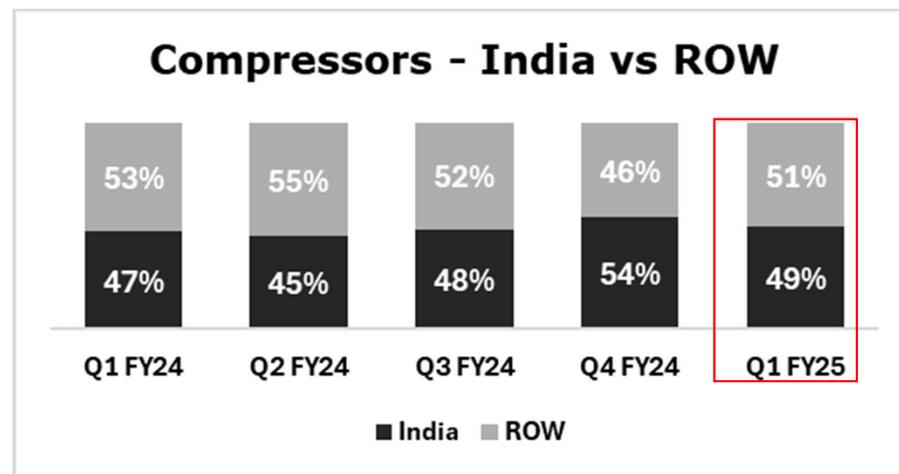
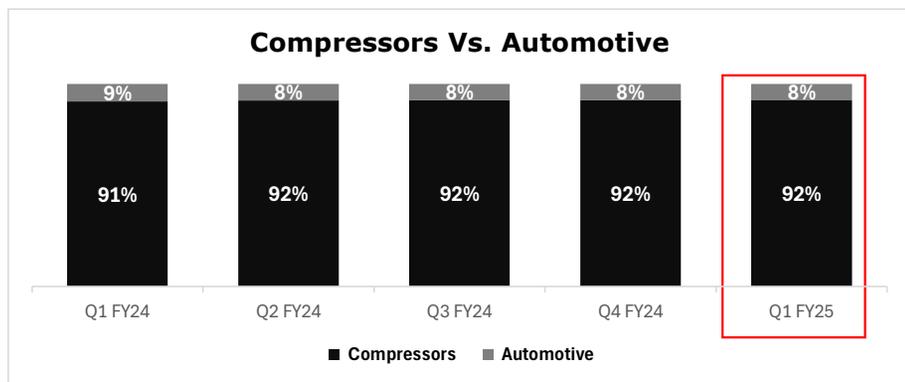


PBT

- ❑ 17% improve YoY

Sales Mix -

Q1 FY25



Consolidated financials

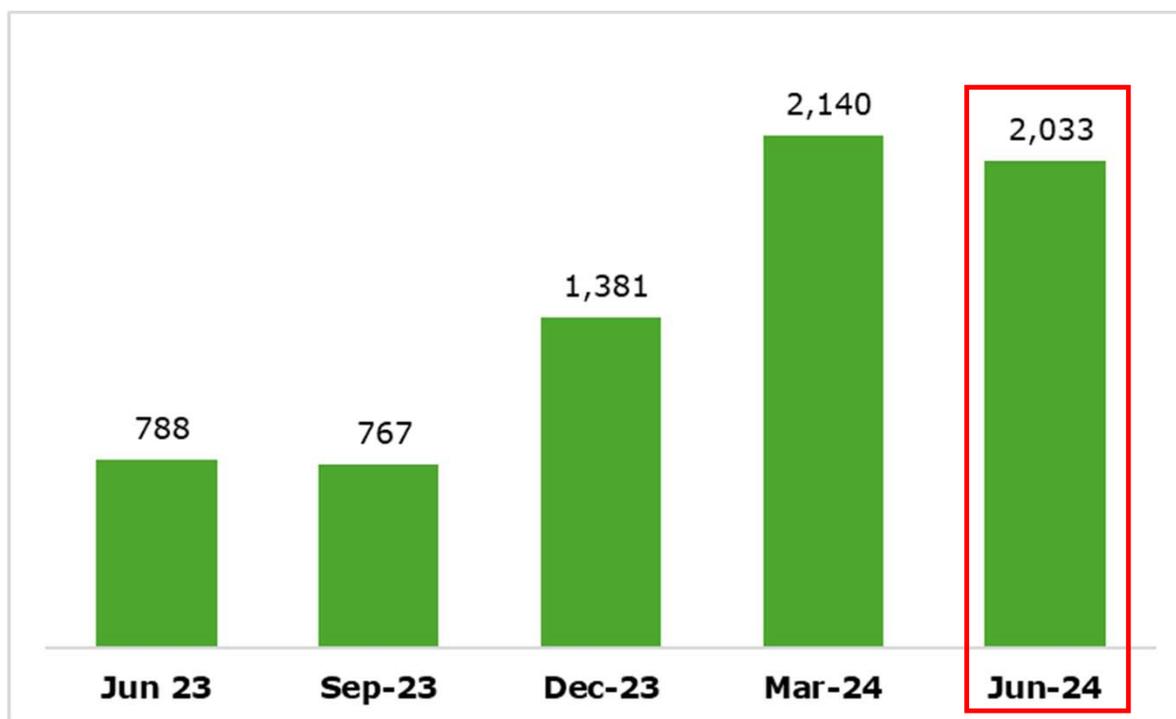
INR Mn

| INR Mn | Q1 FY24 | Q4 FY24 | Q1 FY25 |
|---|--------------|--------------|--------------|
| Sales | 7,239 | 8,659 | 8,011 |
| Material Cost | 3,525 | 4,266 | 3,849 |
| Employee Cost | 1,580 | 1,697 | 1,684 |
| Other Expenses | 1,248 | 1,445 | 1,338 |
| EBITDA | 886 | 1,252 | 1,139 |
| Depreciation and amortisation | 185 | 200 | 191 |
| EBIT | 701 | 1,052 | 949 |
| Finance costs | 47 | 96 | 86 |
| Other income | 175 | 146 | 136 |
| Share of profit/(loss) of joint venture | 27 | (1) | 1 |
| Profit before exceptional items | 857 | 1,102 | 1,000 |
| PBT | 857 | 1,102 | 1,000 |
| Income Tax | 252 | 339 | 272 |
| PAT | 605 | 763 | 728 |
| EPS | 1.91 | 2.41 | 2.30 |

Net cash position

Q1 FY25

INR Mn



| Particulars | Mar-24 | Jun-24 |
|-----------------|--------------|--------------|
| Debt | (5,605) | (5,140) |
| Cash | 7,745 | 7,172 |
| Net Cash | 2,140 | 2,033 |



Thank you