# DCB BANK

Ref. No.CO:CS:RC:2024-25:292 January 24, 2025

BSE Limited, P J Towers, Dalal Street, Fort, Mumbai - 400 001. National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.

BSE Scrip Code No.: 532772 NSE SYMBOL: DCBBANK

Dear Sirs,

#### **Sub: Investor Presentation-Q3FY2025**

Please find attached the Investor Presentation which will be referred during the earnings call with analysts and investors for the financial results of the Bank for the third quarter and nine months ended December 31, 2024.

The said presentation is being uploaded on the website of the Bank and can be accessed at www.dcbbank.com

This is for your information and records.

Thanking you,

Yours faithfully, For DCB Bank Limited

Rubi Chaturvedi Company Secretary & Compliance Officer

Encl: As above.



### Safe Harbour



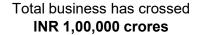
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## **Q3FY25 Highlights**





Steady improvement in core fee income: **INR 141 crores** Q3FY25





Steady investments in front line + branch infrastructure: **457 Branches**, six branches added in Q3FY25

Strong capital adequacy ratio: **16.29**%





Advances growth: +22.67% Y-o-Y

Top 20 deposits: 6.97%



Performance Highlights



Deposits growth: +20.28% Y-o-Y

Savings Account growth: 17.02% Y-o-Y





Continued granular loan book (87% at INR 3 crore below)

CASA Ratio at 25.09%



Credit cost: 0.38%

Provision Coverage Ratio: 74.76%







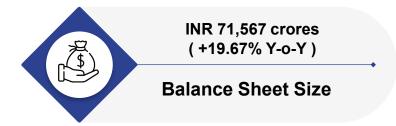
(A)

Overall slippages ratio moderate, recoveries expected to pick up

Gross NPA: **3.11%** & Net NPA: **1.18%** 

## **Performance Highlights – Q3FY25**







INR 47,780 crores ( +22.67% Y-o-Y )

**Advances** 



INR 56,678 crores (+20.28% Y-o-Y)

Deposits



INR 151 crores (+19.64% Y-o-Y)

**Profit After Tax** 



3.11% (Q3FY24: 3.43%)

**Gross NPA** 



1.18% (Q3FY24: 1.22%)

**Net NPA** 



25.09% (Q3FY24: 26.13%)

**CASA Ratio** 



16.29% (Q3FY24: 15.72%)

Capital Adequacy Ratio



74.76% (Q3FY24: 76.42%)

Provision Coverage Ratio

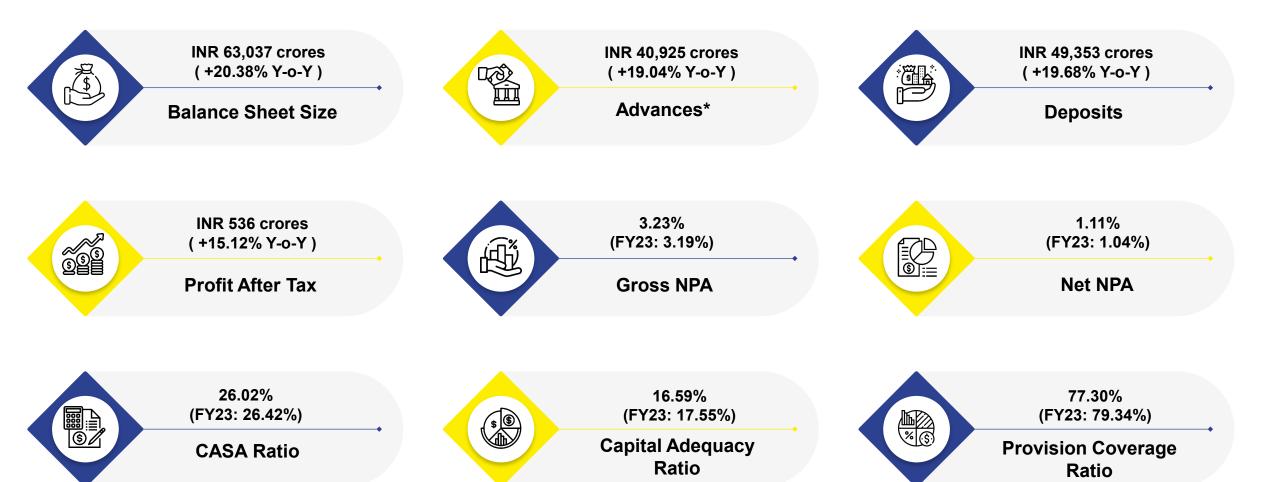
Advances growth compared with Q3FY24:

Mortgages +21% Y-o-Y

Co-lending +61% Y-o-Y Construction Finance +34% Y-o-Y AIB +21% Y-o-Y

## **Performance Highlights – FY2024**





\*

Mortgages +22% Y-o-Y

Co-lending +23% Y-o-Y

Construction Finance +26% Y-o-Y

AIB +30% Y-o-Y





 New generation private sector bank 457 branches across 20 States and 2 Union Territories





 To be the most innovative and responsive neighborhood bank in India serving entrepreneurs, individuals, and businesses while ensuring strong governance, good working atmosphere for employees and be responsible towards society and environment

# **DCB BANK**

- Mortgage, MSME/SME, Agri and Gold Loan focus
- · Granular secured small ticket lending
- Diversified portfolio (Deposits and Advances)
- · Proven capital efficient business model
- · Stable & skilled management team
- Expanding branch network
- · Accelerating digital agenda
- Efficient capital consumption & strong Capital Adequacy





- Promoted by the Aga Khan Fund for Economic Development (AKFED) & Platinum Jubilee Investments Limited (holds 14.72%)
- Institutions (including FII + FPI) 38.75% (non promotor institutional shareholding above 1% is 27.59%)

## **MSME/SME Opportunity**



MSMEs play a pivotal role in the economic and social development of the country



Robust Indian economy, MSMEs target market size and DCB Bank's knowledge, experience, capability, products and increasing branch footprint has the potential to create a large and meaningful Balance Sheet size above one lakh crores in the foreseeable future



Number of working enterprises – 63 million, Employment – 111 million



Urban 49%, Rural – 51%



Manufacturing- 32%, Trade – 35%, Other services – 33%



Sole proprietor – 96%



MSME contributes 29% to GDP and 44% to merchandise exports



79% of Indian workforce in self-employed

## **Business Strategy**



01

Target self-employed, MSME/SME, Retail segment 02

Create a diversified, secured and granular portfolio

03

Limit Corporate, unsecured and lumpy exposures 04

Focus on retail Mortgages\*, MSME/SME, Tractor Finance, KCC, Gold Loans, Construction Finance, TReDS and Co-lending 05

Rely mainly on Retail Deposits (CASA, Term Deposits). Limit dependency on bulk deposits. Use long term refinance options (SIDBI, NABARD and NHB) 06

Target Tier 2 to Tier 6 locations

07

Continuously strengthen credit (underwriting, collections, recoveries, portfolio monitoring and analytics)

08

Invest continuously in digital agenda to improve frontline and customer experience 09

Generate steady granular Fee Income through bancassurance, mutual funds, trade, remittances, foreign exchange and cash management 10

Continuously improve Liquidity management, Cost productivity, Operational Risks and HR processes 11

Form strategic alliances to enhance products, segments and distribution 12

Partner with select "start-up" companies to participate in 'new age' technologies

### **Wide Range of Products**



### Retail and Agri & Inclusive Banking



### **Deposit Products**

- Current and Savings (CASA)
- NRI Deposits
- · Recurring Deposits
- Fixed Deposits



#### **Cards**

- Debit Card
- TravelSmart Card



### **Payments**

- Bill / Utility Payments
- IMPS, RTGS, NEFT, UPI
- Remittances
- Tax Payments
- POS Terminals



### Advances - Focus on Secured Lending

- Home Loan
- Loan Against Property (LAP)
- Auto Loan\*
- Co-Lending
- Commercial Vehicle\*
- Construction Equipment\*
- Construction Finance
- Dealer Trade Advance

- Kisan Credit Card
- Gold Loan
- Tractor Loan
- Retail Microfinance
- Term Loan to MFIs
- ODTD
- School Finance



### **Third Party Distribution**

- Life Insurance
- General Insurance
- Health Insurance
- Mutual Funds



#### Other Services

- Locker Facility
- · Cash Management Services
- ASBA Online

### SME, Corporate Banking, NBFCs, Co-operative Banks



### **Corporate Banking**

- Current Account
- · Trade Current Account
- Foreign Exchange

- Guarantees
- Import/ Export
- Letters of Credit
- Supply Chain
- Term Loan
- Bills Collection
- Invoice Discounting



### **Capital Management**

- Working Capital
- · Cash Management

### Capital Efficient Business Model- Potential to deliver healthy ROA/ROE over time



# Balance Sheet (Deposits & Advances)



- Balance Sheet as at 31-Dec-24:
   INR 71,567 crores
- Advances of INR 47,780 crores with a focused approach towards secured small ticket lending

#### **Margins**



- Diversified portfolio with focus on robust yields resulting in healthy/ steady NIMs
- NIM of 3.30% for Q3FY25

## Asset Quality & Credit Costs



- Gross NPA at 3.11% and Net NPA at 1.18%
- Provision Coverage Ratio at 74.76%
- Credit cost at 0.38% for Q3FY25

# Cost to Average Assets / Cost to Income Ratio



- Cost to Average Assets at 2.59% for Q3FY25
- Cost to Income at 62.70% for Q3FY25
- Headcount at 11,339 and branch network at 457

#### **Key Ratios**



- Return on Assets at 0.86% for Q3FY25
- Return on Equity at 11.98% for Q3FY25

- Aim to double the Balance Sheet size every three to four years
- Mortgages (Home Loan + LAP),
   MSME/SME, Gold Loan, Co-lending,
   AIB, Construction Finance expected
   to lead the growth
- Business Model NIMs 350 bps to 365 bps
- Improving CASA, diversified
   Advances portfolio, achieving Agri
   PSL and containing NPAs
- Target GNPA below 2.50% and NNPA of 1.00%.
- Business Model Credit costs of 45 bps to 55 bps to Average Assets
- Target margin of safety (Operating Profit / Provisions of 3 to 4 times)

- Target Cost to Income Ratio of 60% or below in near term
- Target Cost to Average Assets of 2.50% to 2.60%

Return on Assets (ROA)

Target 1% or above in near term

Return on Equity (ROE)

Target closer to 14% in near term



### **Well Penetrated Distribution Network**

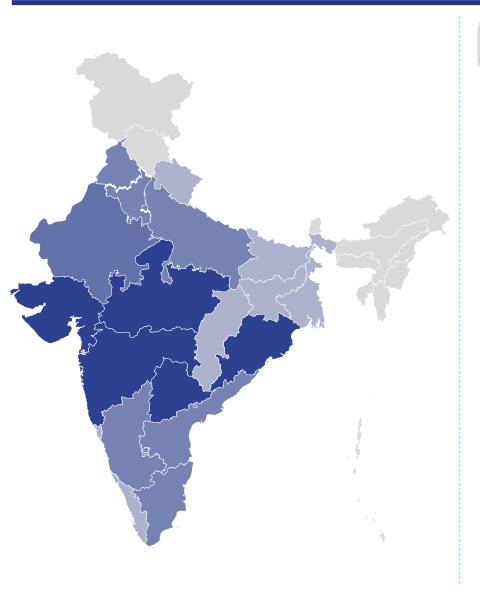


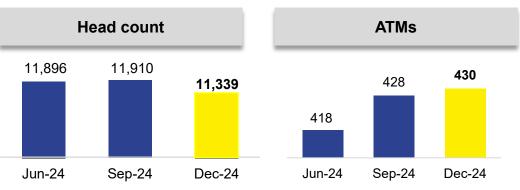
**Branches** 

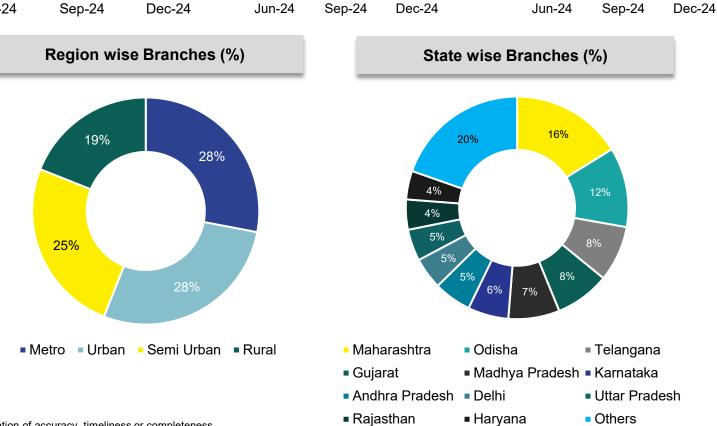
451

445

457







Note: Map not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

## **Digital Engagement / Technology Innovation**



#### **Mobile Applications**

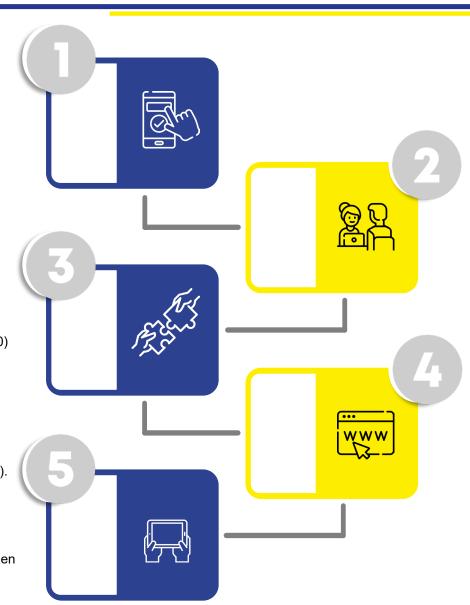
- Mobile Banking for multilingual Retail customers with Interest certificate & Positive Pay feature enabled
- NEFT/ RTGS 24\*7 is available via Mobile Banking
- Gold Loan customers, FATCA declaration, FD nominee registration via DCB Mobile Banking
- Zippi + paperless and digital onboarding journey for new customers
- WhatsApp Banking
- · SMS Banking and Missed Call services
- Secure usage guideline user acceptance feature

#### **Alliances**

- Bank is digitally acquiring ETB customers in partnership with Niyo.
- · Co-lending- Bank has 11 active partners.
- Bank is now integrated with the GOI Income Tax Portal (TIN 2.0)
  i.e., DCB is now a designated Agency bank to collect Income
  Tax and GST and other Direct Taxes on behalf of the Central
  Board of Direct Taxes (CBDT)

#### **Customer Friendly Onboarding Process**

- · Paperless onboarding process with e-KYC/ Video KYC
- · Fully digitized end to end customer onboarding product (CUBE).
- Self Service Kiosks at branches with new feature of dormant account activation
- · Video based personal discussion
- CIDF (Customer Investment Declaration Form) acceptance taken from customer
- · Customer intimation on amendment processing



#### **Technology Adoption**

- Blockchain adopted 'Blockchain' for use cases such as multi authentication for ATM management
- AR/ VR banking AR implementation for use cases as branch locator
- API Banking 230+ services in API sandbox
- Social Command Center for customer servicing and marketing

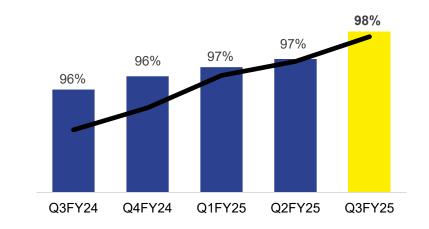
#### **Web Applications**

- Finone- Loan Management platform upgraded to 6.5 from 2.0
- Internet Banking for both Retail and Corporate customers functionality across deposit products, payment services and others
- NEFT/ RTGS 24\*7 is available via Internet Banking
- DCB Remit flagship product for foreign exchange remittance
- DCB EazyBee reimagined and simplified user journey for Mutual Fund investments
- NRI Online platform NRI customer onboarding platform
- Customer Investment Declaration Form
- My Documents user-friendly portal for documents related to customers
- New Intranet portal with user friendly experience
- IMPS transactions are enabled for NRI Customers. Customers can perform transaction from Mobile Banking, Internet banking or DCB Bank Branch
- New Mode of payment i.e. ENACH enabled in Gradatim and FinOne for gold & Mortgage loan customers.
- · Blog on website providing information about services

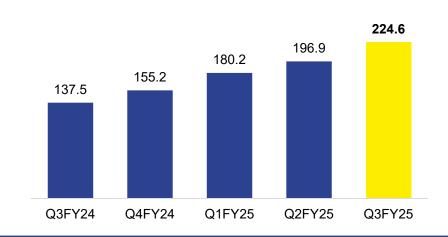
## **Leading to Enhanced Digital Footprint**







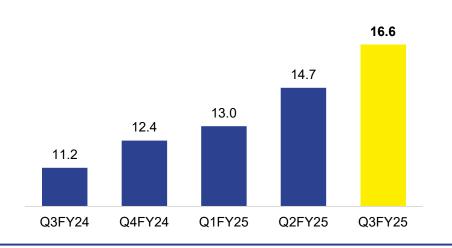
### **UPI Transactions (In Lakhs)**



### **Personal Internet Banking Transactions (In Lakhs)**



### **Mobile Banking Transactions (In Lakhs)**





### **Eminent Board of Directors**



#### Amyn Jassani

Independent Director

A Fellow Member of the Institute of Chartered Accountants with more than 30 years of experience, mainly with the big four accounting firms. He is also a Fellow member of the Institute of Company Secretaries of India and has passed the Certified Information System Auditor's (CISA) and Social Auditor's Certification examinations.

#### Krishnan Sridhar Seshadri

Whole Time Director (Executive Director)

A Masters in Commerce (M.Com.) and is a Certified Associate of the Indian Institute of Bankers (CAIIB). He has over 40 years of banking experience, covering various aspects of branch banking and others. He has worked with ICICI Bank, having joined it from almost its inception, and earlier with Syndicate Bank and State Bank of India.

#### Nasser Munjee

Non-Executive (Non-Independent) Director

A senior banker & economist, holds a Bachelor and Master degree from the London School of Economics, UK. Ex-Chairman of DCB Bank Ltd since June 2005 (till August 2021) and was associated with HDFC for over 20 years at various positions including as its ED. Ex-MD of IDFC ltd. up to March 2004. He once again joined the Board w.e.f Sept 19, 2024, as Non-Executive (Non-Independent) Director

#### Somasundaram PR

Independent Director

A Member of the Institute of Chartered Accountants of India and Cost Accountant with over 31 years' experience across various Unilever Group companies in India and abroad, Standard Chartered Bank and others.

#### Farokh Subedar

Independent Director and Chairman

A Member of the Institute of Chartered Accountants of India and the Institute of Company Secretaries of India. He has vast experience in the areas of business management, finance, taxation, law, risk management and accounts. He has been also functioned as the Chief Financial Officer and Company Secretary of Tata Sons.

#### **Praveen Kutty**

Managing Director & CEO

A business leader with over 33 years of banking experience. In DCB Bank he has held various roles, heading Retail Banking, Agri Banking & SME Banking in the last 17 years. He has worked with Citibank India and North America, where he successfully managed multiple consumer banking businesses. He holds a B.Com and an MBA degree.

#### Rafiq Somani

Independent Director

A Master in Marketing Management with 33 years of experience in the field of Information Technology. He is currently working as the Area Vice President at ANSYS Inc.

#### Tarun Balram

Independent Director

A senior banker with almost 30 years of experience with HSBC in the Corporate and Institutional banking domain. He worked in various capacities including Managing Director and Head India - Corporate & Institutional Banking, covering HSBC's Corporate & Financial Sector Clients (local and multi-national).

#### **Iqbal Khan**

Non-Executive (Non-Independent) Director

A partner at J.Sagar Associates and member of the Private Equity and Mergers and Acquisitions Practice Group. He was a Senior Partner at Shardul Amarchand Mangaldas & Co. He completed his J.D. from Columbia Law School, & LL.B. from London School of Economics and Political Science.

#### Lakshmy Chandrasekaran

Independent Director

A Member of the Institute of Chartered Accountant having 35 years of experience in the field of Accountancy, Finance, Taxation, and Risk Management. She is a Senior Partner of M/S.P.CHANDRASEKAR LLP. Chartered Accountants.

#### **Shabbir Merchant**

Independent Director

A Masters in Personnel Management with more than 32 years of experience. He is the founder of Valulead Consulting, a leadership consulting firm.

#### Thiyagarajan Kumar

Independent Director

A business leader with over 37 years of experience with Hindustan Lever/ Unilever & the Times Group, in the finance, commercial, governance, audit/ assurance functions.

## **Experienced Team of Professionals**



#### **Abhijit Bose**

- Designation: Chief Credit Officer
- Years of Experience: 34+

#### **Damodar Agarwal**

- Designation: Head Strategic Initiatives & Alternate Channels
- · Years of Experience: 29+

#### Krishna Ramasankaran

- Designation: Head Credit Retail & SME
- Years of Experience: 29+

#### Murali Rao

- Designation: Chief Technology Officer
- · Years of Experience: 24+

#### Ravi Kumar

- · Designation: Chief Financial Officer
- Years of Experience: 29+

#### **Ajay Mathur**

- Designation: Head Collections
   & Commercial Vehicles
- Years of Experience: 32+

#### **Durga Prasad Rath**

- Designation: Business Unit Head
   AIB Branch Banking
- Years of Experience: 29+

#### **Mahesh Kutty**

- · Designation: Chief Risk Officer
- Years of Experience: 20+

#### Narendranath Mishra

- Designation: Head Retail & Agri Loans
- Years of Experience: 25+

#### Rubi Chaturvedi

- Designation: Company Secretary
- Years of Experience: 18+

#### **Ajit Kumar Singh**

- Designation: Head Treasury, FIG Business & Investor Relations
- Years of Experience: 32+

#### **Gauray Mehta**

- Designation: Head Marketing, PR , Corporate Communication, CSR
- Years of Experience: 30+

#### **Praveen Kutty**

- Designation: MD & CEO
- Years of Experience: 34+

#### N C Kaushal

- Designation: Head Digital Banking
- Years of Experience: 33+

#### **Shankershan Vasisth**

- Designation: Head Corporate Credit & Credit Monitoring
- Years of Experience: 25+

#### Ashu Sawhney

- Designation: Head Human Resources
- Years of Experience: 32+

#### J. K Vishwanath

- Designation: Head Corporate, Construction Finance & SME Banking
- Years of Experience: 31+

#### Manoj Joshi

- Designation: Chief Compliance Officer.
- Years of Experience: 30+

#### Pankaj Sood

- Designation: Head Retail & Emerging Branch Banking
- · Years of Experience: 28+

#### T P Anuradha

- Designation: Chief Internal Auditor
- Years of Experience: 25+

#### Bappa Roy

- Designation: Head Product Deposits, TPD & Gold Loan
- Years of Experience: 33+

#### **Kamala Kant Pandey**

- Designation: Head Acquisitions Loans, Deposits & Gold Loan
- Years of Experience: 30+

#### Meghana Rao

- Designation: Chief Operating Officer - Branch Trade and Treasury Operations
- Years of Experience: 24+

#### **Parthasarathy Karlapati**

- Designation: Chief of Internal Vigilance (CIV)
- · Years of Experience: 30+

#### Vikash Agarwal

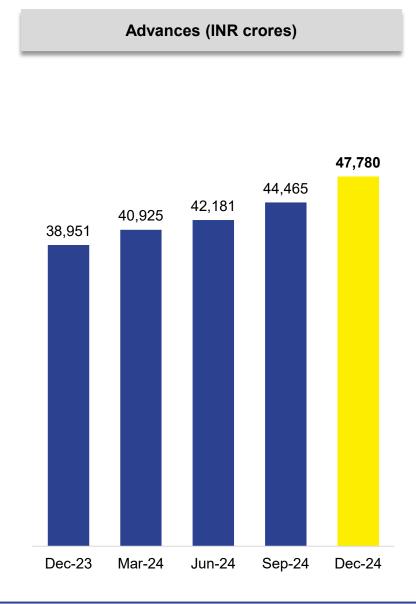
- Designation: *Head Marketing Services*
- Years of Experience: 26+

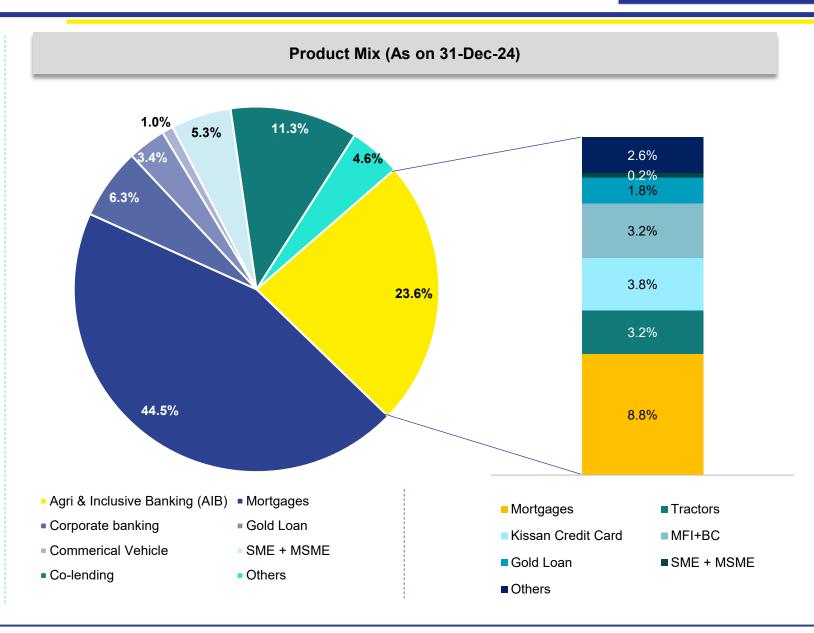




## **Update on Advances**







# **Update on Advances**

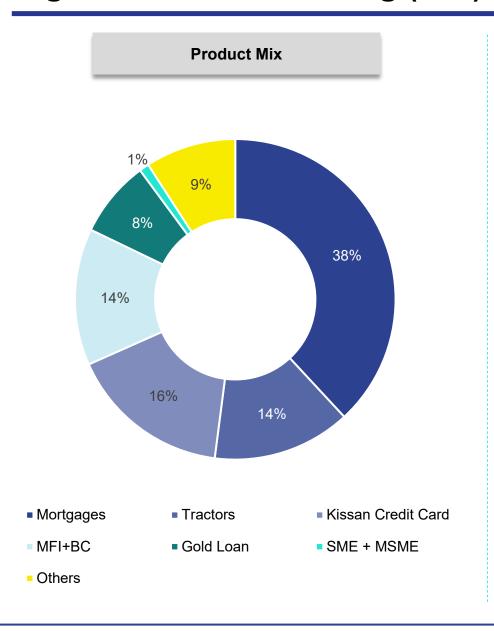


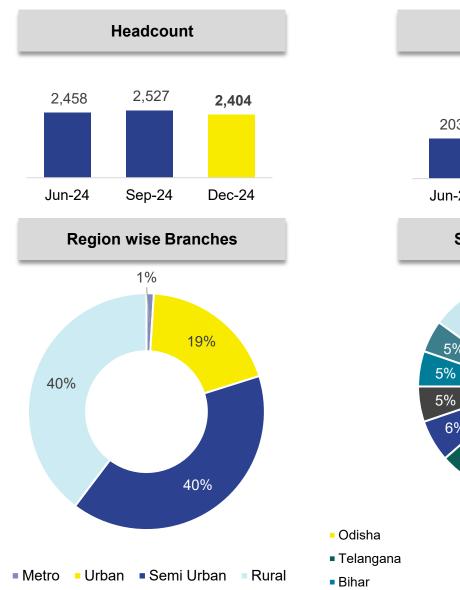
### Product Mix (As on 31-Dec-24)

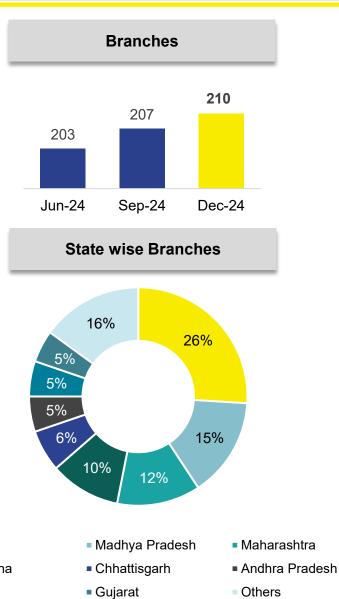
| Products (INR Crores) | Retail<br>Banking | Agri &<br>Inclusive<br>Banking | SME<br>+<br>MSME | Corporate<br>Banking | Dec. 31,<br>2024<br>(Total) |
|-----------------------|-------------------|--------------------------------|------------------|----------------------|-----------------------------|
| Mortgages             | 21,240            | 4,223                          | -                | -                    | 25,463                      |
| Co- lending           | 5,392             | -                              | -                | -                    | 5,392                       |
| Gold Loans            | 1,606             | 857                            | -                | -                    | 2,463                       |
| Corporate             | -                 | -                              | -                | 2,996                | 2,996                       |
| SME + MSME            | -                 | 109                            | 2,538            | -                    | 2,647                       |
| Construction Finance  | 1,484             | 432                            | -                | -                    | 1,916                       |
| KCC                   | -                 | 1,807                          | -                | -                    | 1,807                       |
| Farm Equipment's      | -                 | 1,547                          | -                | -                    | 1,547                       |
| Micro Finance (MFI)   | -                 | 790                            | -                | -                    | 790                         |
| Lending through BC    | -                 | 740                            | -                | -                    | 740                         |
| Commercial Vehicle    | 474               | 170                            | -                | -                    | 644                         |
| Personal Loan         | 303               | -                              | -                | -                    | 303                         |
| Others                | 779               | 464                            | -                | -                    | 1,243                       |
| Floating Provision    | -                 | -                              | -                | -                    | (171)                       |
| Total                 | 31,278            | 11,139                         | 2,538            | 2,996                | 47,780                      |

## Agri & Inclusive Banking (AIB) – A Bank Within a Bank

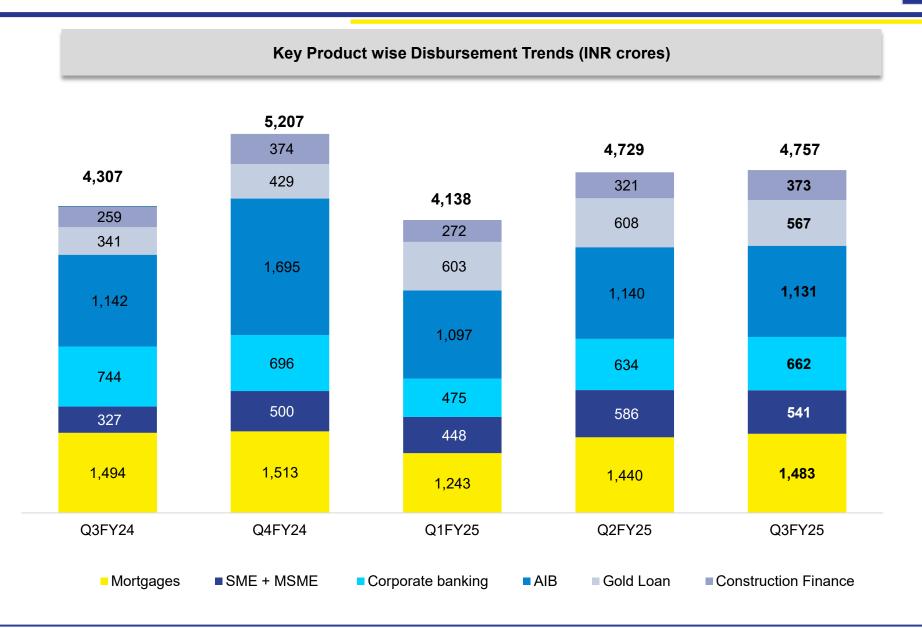






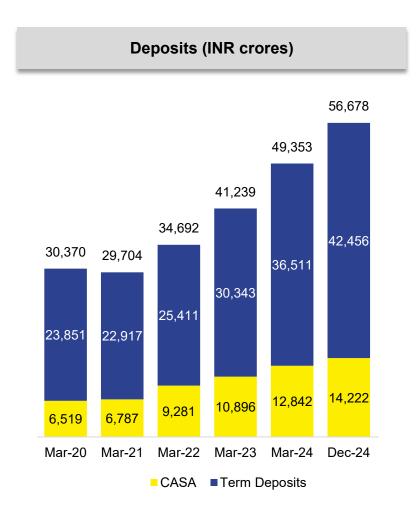


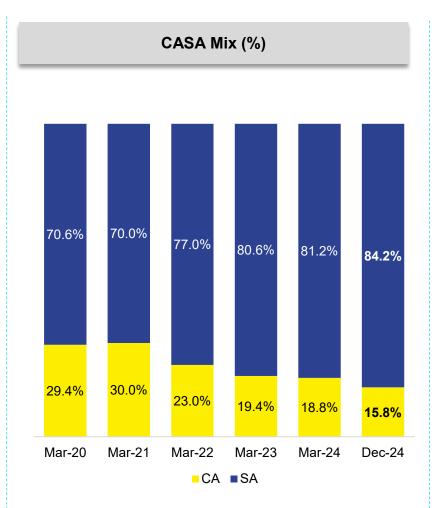


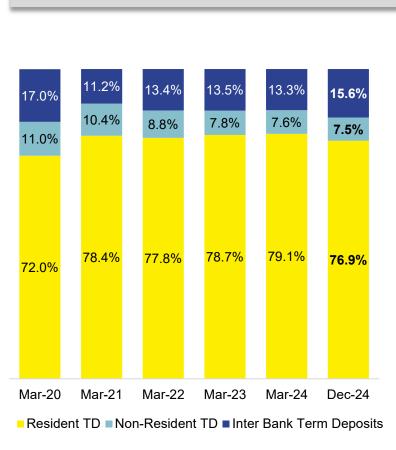


## **Deposit Profile**









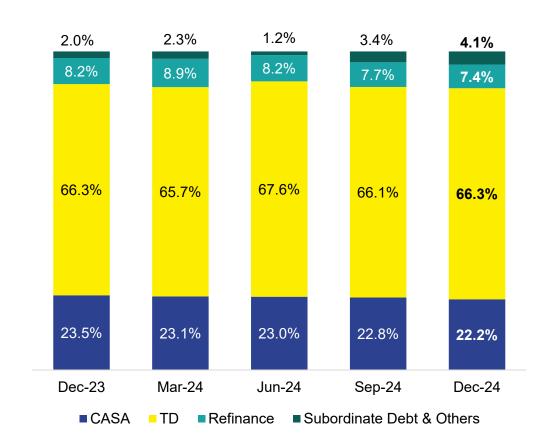
**Term Deposits Mix (%)** 

Top 20 deposits contribute 6.97% of Total Deposits

## **Funding Mix**



### **Funding Mix (INR crores)**

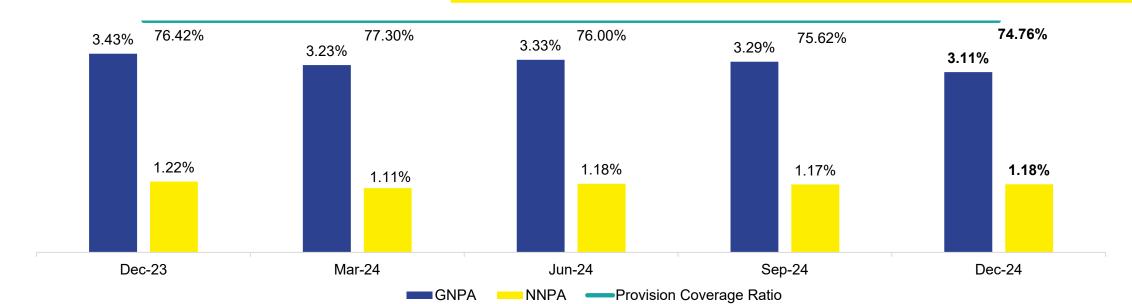


### **Credit Rating**

| Instruments                   | CRISIL     | CARE       |
|-------------------------------|------------|------------|
| Long Term – Subordinated Debt | AA-/Stable | AA-/Stable |
| Certificates of Deposits      | A1+        | A1+        |
| Short – Term Fixed Deposits   | A1+        | A1+        |

# **Asset Quality**





| Gross NPA Movement<br>(INR Crores) | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 |
|------------------------------------|--------|--------|--------|--------|--------|
| Opening Balance (A)                | 1,281  | 1,368  | 1,353  | 1,435  | 1,497  |
| (+) Fresh Slippages                | 426    | 322    | 372    | 387    | 395    |
| (+) Addition to Existing NPAs      | 2      | 1      | 1      | 2      | 1      |
| Sub-Total (B)                      | 428    | 323    | 373    | 389    | 396    |
| (-) Recoveries                     | 120    | 153    | 152    | 193    | 161    |
| (-) Upgrades                       | 219    | 154    | 135    | 129    | 131    |
| Sub-Total (C)                      | 339    | 307    | 287    | 322    | 292    |
| (-) Write Offs / Sacrifice (D)     | 2      | 31     | 4      | 5      | 84     |
| Closing Balance (A+B-C-D)          | 1,368  | 1,353  | 1,435  | 1,497  | 1517   |
| Fresh Slippage Ratio               | 4.63%  | 3.35%  | 3.67%  | 3.71%  | 3.59%  |
| Recoveries & Upgrades to Slippages | 79%    | 95%    | 77%    | 83%    | 74%    |

| Product wise Gross NPA (INR Crores) | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 |
|-------------------------------------|--------|--------|--------|--------|--------|
| Mortgages                           | 420    | 445    | 486    | 532    | 569    |
| SME+MSME                            | 165    | 161    | 176    | 182    | 179    |
| Corporate                           | 228    | 195    | 193    | 192    | 178    |
| AIB                                 | 324    | 322    | 333    | 352    | 381    |
| Gold Loans*                         | 32     | 33     | 44     | 33     | 25     |
| Commercial Vehicle                  | 157    | 149    | 146    | 142    | 117    |
| Others                              | 42     | 48     | 57     | 64     | 68     |
| Total                               | 1,368  | 1,353  | 1,435  | 1,497  | 1517   |

<sup>\*</sup>Includes Co-Lending

## **Restructured Advances**



|              |              | Dec-2023  |                 | Mar-2024     |           | Dec-24          |              |           |                 |
|--------------|--------------|-----------|-----------------|--------------|-----------|-----------------|--------------|-----------|-----------------|
| (INR crores) | Restructured | Provision | Net outstanding | Restructured | Provision | Net outstanding | Restructured | Provision | Net outstanding |
| Standard     | 1.337        | 178       | 1,159           | 1,239        | 166       | 1,073           | 998          | 134       | 864             |
| NPA          | 426          | 239       | 187             | 427          | 237       | 190             | 401          | 229       | 172             |
| Total        | 1,763        | 417       | 1,346           | 1,666        | 403       | 1,263           | 1399         | 363       | 1036            |



### Collection Efficiency (%) - Bucket 0

| Portfolio            | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Oct-24 | Nov-24 | Dec-24 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|
| Business Loans (LAP) | 98.8%  | 98.9%  | 98.9%  | 98.5%  | 98.7%  | 98.8%  | 99.0%  |
| Home Loans           | 98.9%  | 99.1%  | 98.9%  | 98.8%  | 99.0%  | 98.8%  | 98.9%  |
| CV Loans             | 95.7%  | 97.0%  | 96.5%  | 93.7%  | 96.0%  | 96.7%  | 96.5%  |

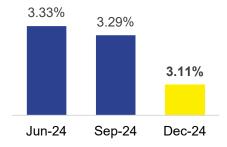
### Collection Efficiency Overall (Including delinquent and restructured book) %

| Portfolio            | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Oct-24 | Nov-24 | Dec-24 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|
| Business Loans (LAP) | 97.4%  | 97.9%  | 97.5%  | 96.8%  | 97.5%  | 97.4%  | 97.7%  |
| Home Loans           | 97.7%  | 98.2%  | 97.7%  | 97.3%  | 97.7%  | 97.7%  | 97.8%  |
| CV Loans             | 91.6%  | 93.4%  | 92.5%  | 89.5%  | 92.2%  | 93.0%  | 93.3%  |

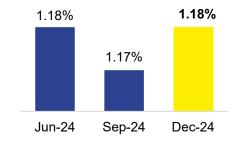
## **Key Credit Metrics**



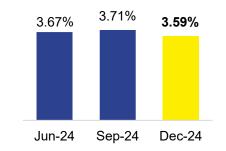
Gross NPA (%)



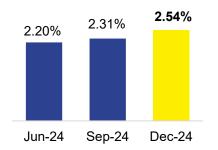
Net NPA (%)



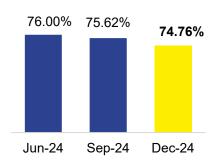
Slippages (%)



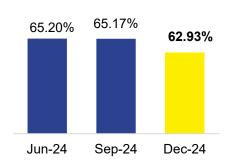
Slippages (excl. Gold Loan) (%)



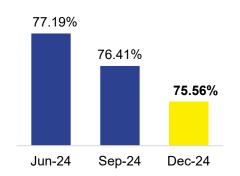
PCR (Incl. Technical write- off)



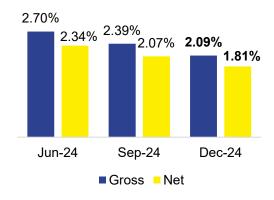
PCR (excl. Technical write- off)



PCR (excl. Gold Loans)



Standard restructured Advances (%)\*



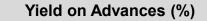


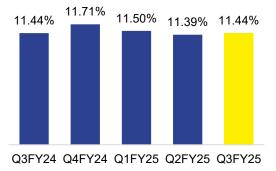
### **Provisions – Balance Sheet**

| (INR crores)   | Jun-2024 | Sep-2024 | Dec-2024 |
|--|----------|----------|----------|
| Performing Advances (A)                                | 41,703   | 43,965   | 47,237   |
| Provisions excluding NPA Provision (B)                 | 467      | 471      | 480      |
| Provision as a percentage of Performing Advances (B/A) | 1.12%    | 1.07%    | 1.02%    |

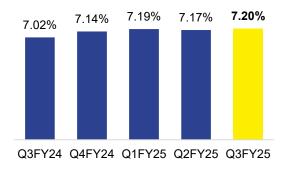
## **Key Ratios (Q-o-Q)**



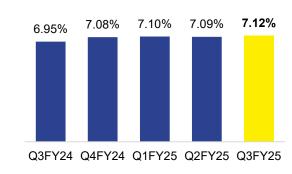




#### **Cost of Funds**



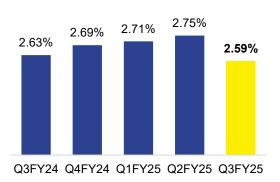
**Cost of Deposits** 



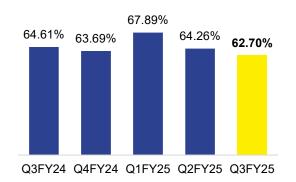
**Net Interest Margins** 



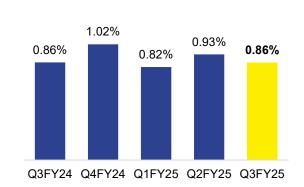
**Cost to Average Assets** 



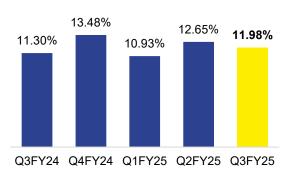
**Cost to Income Ratio** 



**Return on Assets** 



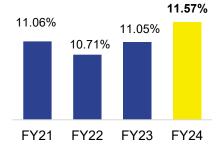
Return on Equity



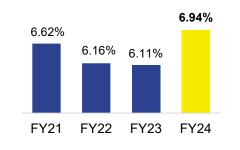
## **Key Ratios (Y-o-Y)**



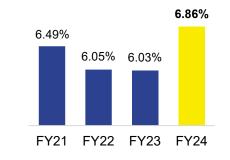
Yield on Advances (%)



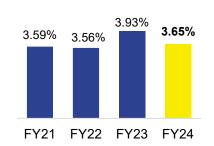
**Cost of Funds** 



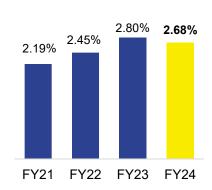
**Cost of Deposits** 



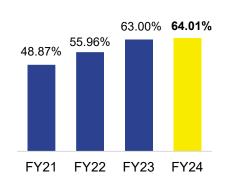
**Net Interest Margins** 



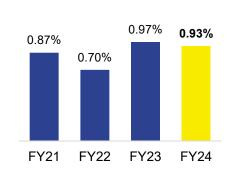
**Cost to Average Assets** 



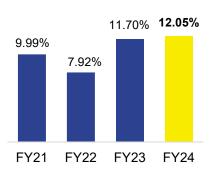
**Cost to Income Ratio** 



**Return on Assets** 

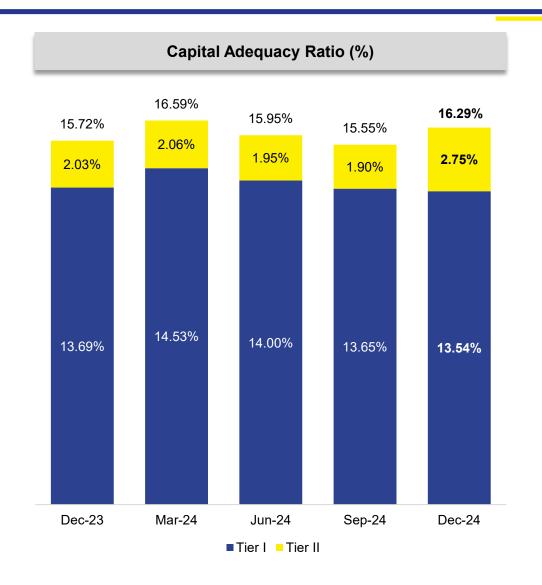


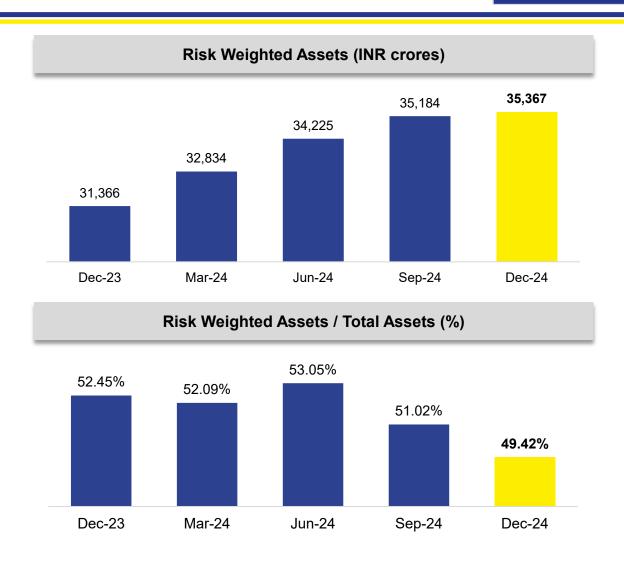
**Return on Equity** 



## **Capital Adequacy Ratio**

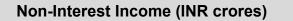


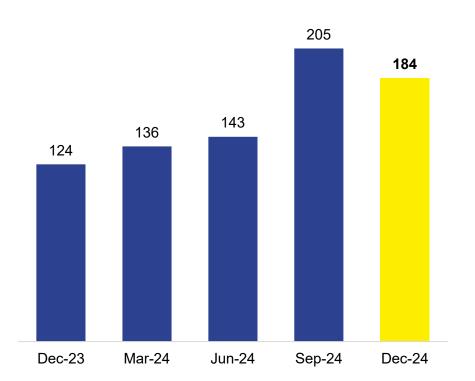




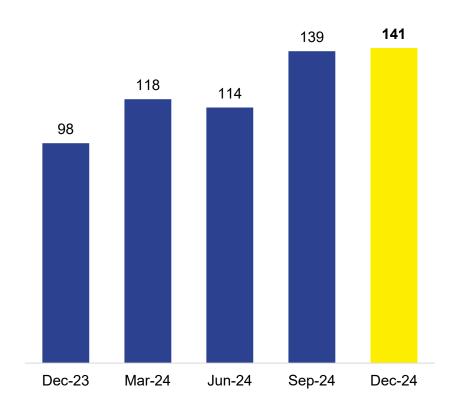
### **Consistent Growth in Fee Income**







### **Core Fee Income (INR crores)**







# **Profit & Loss Statement – Q3FY25**



| (INR crores)                             | Q3FY25 | Q3FY24 | Y-o-Y | Q2FY25 | Q-o-Q | FY24  |
|--|--------|--------|-------|--------|-------|-------|
| Interest Income                          | 1,671  | 1,374  |       | 1,568  |       | 5,362 |
| Interest Expense                         | 1,128  | 900    |       | 1,059  |       | 3,434 |
| Net Interest Income                      | 543    | 474    | +15%  | 509    | +7%   | 1,928 |
| Other Income                             | 184    | 124    | +49%  | 205    | -10%  | 474   |
| - Commission, Exchange and Brokerage     | 141    | 98     |       | 139    |       | 388   |
| - Profit/(Loss) on sale of Investments   | 38     | 14     |       | 52     |       | 33    |
| - Profit/(Loss) on Exchange Transactions | 1      | 4      |       | 4      |       | 16    |
| Total Income                             | 727    | 598    | +22%  | 714    | +2%   | 2,402 |
| Operating Expenses                       | 456    | 386    | +18%  | 459    | -1%   | 1,538 |
| Employee Expenses                        | 231    | 198    |       | 235    |       | 794   |
| Other Expenses                           | 225    | 188    |       | 224    |       | 744   |
| Operating Profit                         | 271    | 212    | +28%  | 255    | +6%   | 864   |
| Provisions and Contingencies             | 67     | 41     | +64%  | 46     |       | 142   |
| Net Profit Before Tax                    | 204    | 171    | +20%  | 209    | -3%   | 722   |
| Tax                                      | 53     | 44     |       | 54     |       | 186   |
| Profit After Tax                         | 151    | 127    | +20%  | 155    | -3%   | 536   |

# **Profit & Loss Statement – Q-o-Q**



| (INR crores)                             | Q3FY24 | Q4FY24 | Q1FY25 | Q2FY25 | Q3FY25 |
|--|--------|--------|--------|--------|--------|
| Interest Income                          | 1,374  | 1,445  | 1,489  | 1,568  | 1,671  |
| Interest Expense                         | 900    | 937    | 992    | 1,059  | 1,128  |
| Net Interest Income                      | 474    | 508    | 497    | 509    | 543    |
| Other Income                             | 124    | 136    | 143    | 205    | 184    |
| - Commission, Exchange and Brokerage     | 98     | 118    | 114    | 139    | 141    |
| - Profit/(Loss) on sale of Investments   | 14     | 11     | 17     | 52     | 38     |
| - Profit/(Loss) on Exchange Transactions | 4      | 3      | 3      | 4      | 1      |
| Total Income                             | 598    | 644    | 640    | 714    | 727    |
| Operating Expenses                       | 386    | 410    | 435    | 459    | 456    |
| Employee Expenses                        | 198    | 212    | 226    | 235    | 231    |
| Other Expenses                           | 188    | 198    | 209    | 224    | 225    |
| Operating Profit                         | 212    | 234    | 205    | 255    | 271    |
| Provisions and Contingencies             | 41     | 24     | 28     | 46     | 67     |
| Net Profit Before Tax                    | 171    | 210    | 177    | 209    | 204    |
| Tax                                      | 44     | 54     | 46     | 54     | 53     |
| Profit After Tax                         | 127    | 156    | 131    | 155    | 151    |

# **Balance Sheet – Q-o-Q**



| (INR crores)                     | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 |
|----------------------------------|--------|--------|--------|--------|--------|
| Capital & Liabilities            |        |        |        |        |        |
| Shareholders Equity              | 4,912  | 5,071  | 5,185  | 5,351  | 5,489  |
| Deposits                         | 47,120 | 49,353 | 51,690 | 54,532 | 56,678 |
| Borrowings                       | 5,372  | 6,219  | 5,343  | 6,820  | 7,389  |
| Other Liabilities and Provisions | 2,400  | 2,394  | 2,298  | 2,252  | 2,011  |
| Total                            | 59,804 | 63,037 | 64,516 | 68,955 | 71,567 |

| (INR crores)         | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 |
|----------------------|--------|--------|--------|--------|--------|
| Assets               |        |        |        |        |        |
| Cash, Interbank etc. | 2,527  | 3,066  | 2,848  | 3,125  | 3,045  |
| Investments          | 15,443 | 16,211 | 16,652 | 18,205 | 17,963 |
| Advances             | 38,951 | 40,925 | 42,181 | 44,465 | 47,780 |
| Fixed Assets         | 863    | 865    | 871    | 891    | 892    |
| Other Assets         | 2,020  | 1,970  | 1,964  | 2,269  | 1,887  |
| Total                | 59,804 | 63,037 | 64,516 | 68,955 | 71,567 |

# **Profit & Loss Statement – Trend**



| (INR crores)                             | FY20  | FY21  | FY22  | FY23  | FY24  | Y-o-Y |
|--|-------|-------|-------|-------|-------|-------|
| Interest Income                          | 3,537 | 3,458 | 3,513 | 4,200 | 5,362 |       |
| Interest Expense                         | 2,272 | 2,171 | 2,155 | 2,483 | 3,434 |       |
| Net Interest Income                      | 1,265 | 1,287 | 1,358 | 1,717 | 1,928 | +12%  |
| Other Income                             | 388   | 445   | 452   | 409   | 474   | +16%  |
| - Commission, Exchange and Brokerage     | 241   | 196   | 238   | 303   | 388   |       |
| - Profit/(Loss) on sale of Investments   | 65    | 143   | 81    | 11    | 33    |       |
| - Profit/(Loss) on Exchange Transactions | 19    | 23    | 28    | 28    | 16    |       |
| Total Income                             | 1,653 | 1,732 | 1,810 | 2,126 | 2,402 | +13%  |
| Operating Expenses                       | 903   | 847   | 1,013 | 1,339 | 1,538 | +15%  |
| Employee Expenses                        | 459   | 434   | 539   | 693   | 794   |       |
| Other Expenses                           | 444   | 413   | 474   | 646   | 744   |       |
| Operating Profit                         | 750   | 885   | 797   | 787   | 864   | +10%  |
| Provisions and Contingencies             | 258   | 432   | 407   | 159   | 142   |       |
| Net Profit Before Tax                    | 492   | 453   | 390   | 628   | 722   | +15%  |
| Тах                                      | 154   | 117   | 102   | 162   | 186   |       |
| Profit After Tax                         | 338   | 336   | 288   | 466   | 536   | +15%  |

# **Balance Sheet – Trend**



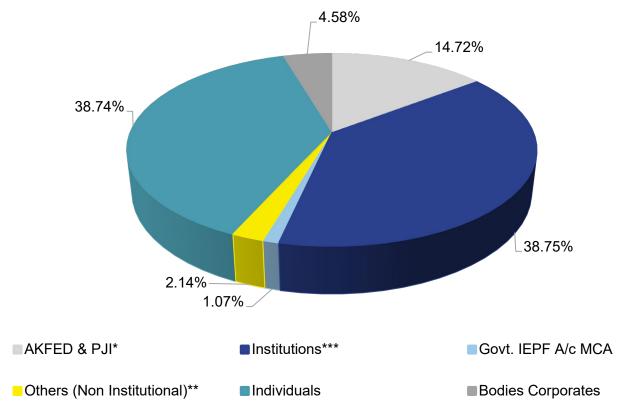
| (INR crores)                     | Mar-20 | Mar-21 | Mar-22 | Mar-23 | Mar-24 | Y-o-Y |
|----------------------------------|--------|--------|--------|--------|--------|-------|
| Capital & Liabilities            |        |        |        |        |        |       |
| Shareholders Equity              | 3,422  | 3,759  | 4,049  | 4,566  | 5,071  | +11%  |
| Deposits                         | 30,370 | 29,704 | 34,692 | 41,239 | 49,353 | +20%  |
| Borrowings                       | 3,408  | 4,482  | 4,082  | 4,118  | 6,219  | +51%  |
| Other Liabilities and Provisions | 1,305  | 1,657  | 1,970  | 2,443  | 2,394  | -2%   |
| Total                            | 38,505 | 39,602 | 44,793 | 52,366 | 63,037 | +20%  |

| (INR crores)         | Mar-20 | Mar-21 | Mar-22 | Mar-23 | Mar-24 | Y-o-Y |
|----------------------|--------|--------|--------|--------|--------|-------|
| Assets               |        |        |        |        |        |       |
| Cash, Interbank etc. | 3,546  | 3,039  | 4,091  | 2,368  | 3,066  | +29%  |
| Investments          | 7,742  | 8,414  | 9,051  | 12,582 | 16,211 | +29%  |
| Advances             | 25,345 | 25,737 | 29,096 | 34,378 | 40,925 | +19%  |
| Fixed Assets         | 546    | 569    | 661    | 826    | 865    | +5%   |
| Other Assets         | 1,326  | 1,843  | 1,894  | 2,212  | 1,970  | -11%  |
| Total                | 38,505 | 39,602 | 44,793 | 52,366 | 63,037 | +20%  |

# **Shareholding Pattern**



# Shareholding as on Dec 31, 2024



Equity Shares as on Dec 31, 2024 – 31,38,18,102 shares

\*AKFED has expressed its interest to invest up to USD 10 million by subscribing to additional equity shares of the Bank, in compliance with applicable laws and regulations. The purpose is to further strengthen the Bank's capital position and support its growth plans. Further, the Board of Directors of the Bank in its meeting held on December 8, 2023 and Members of the Bank through Postal Ballot on January 9, 2024, have approved the proposal for issuance and allotment of up to 60,58,394 equity shares of face value of Rs.10/- each to AKFED, at an issue price of Rs.137/- per equity shares (which includes a premium of Rs.127/- per equity shares), for a total consideration of up to Rs. 83 crores by way of preferential allotment on a private placement basis subject to the regulatory approvals including RBI as may be required.

| Key Non-Promoter Institutional Shareholders                                      | %    |
|--|------|
| HDFC Mutual Fund*  | 5.28 |
| Tata Mutual Fund*  | 5.17 |
| Franklin Templeton Asset Management (India) Pvt Ltd*                             | 4.56 |
| ICICI Venture Funds Management Company Limited                                   |      |
| (India Advantage Fund S4 I)  | 3.97 |
| Oman India Joint Investment Fund II  | 2.93 |
| Sundaram Mutual fund*  | 2.32 |
| Steinberg India Emerging Opportunities Fund Limited                              | 1.27 |
| Investor Education and Protection Fund Authority Ministry of Corporate Affairs** | 1.07 |
|  |      |
| Mirae Asset Mutual Fund *  | 1.01 |

<sup>\*</sup>Held under various schemes/ funds/ entities.

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED)
- AKFED is an international agency dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 47,000 people.
- · AKFED is active in the developing countries

<sup>\*</sup>AKFED: Aga Khan Fund for Economic Development & PJI: Platinum Jubilee Investment Ltd

<sup>\*\*</sup>Includes Clearing Members (0.00%), Non-Resident Indians (1.85%),Trusts (0.01%), Unclaimed shares (0.13%) & Directors & their relatives (0.16%) \*\*\*Institutions includes 10.86% held by FII & FPI

<sup>\*\*</sup>Shares pertaining to unpaid dividend amounts, transferred as per regulatory requirement





### **Environment**

- Total number of employees volunteered: 1,522
- Total number of local citizens, students and teachers who participate in employee volunteered: 1,306
- Total number of trees planted till date: 7,09,106 trees
- Oxygen produced by trees: 12,122 metric tonnes
- Reduction of carbon from the atmosphere: 2,570 metric tonnes
- Total amount of wood saved: 924 metric tonnes
- Waste recycled promoting circular economy: 2,522 metric tonnes
- Methane greenhouse gas reduction: 1,564 metric tonnes
- Household biogas produced: **56,128 metric tonnes**
- Revival of village water bodies and ponds: 1,88,068
   sq. ft.
- Rainwater harvested for sustainable livelihood: 5,60,59,985 liters



### Social

- Sustainable livelihood created through aquaculture farming and production in coastal Kendrapada district, Odisha:1,30,000 direct & indirect beneficiaries
- Promoting coastal ecosystem-based livelihoods via bee keeping for communities near mangroves in Uttara Kannada district, Karnataka: 250 direct & indirect beneficiaries
- Sustainable livelihood created through beekeeping in Banki block of Cuttack district: 25,886 direct & indirect beneficiaries
- Household biogas plants & organic fertilizers for economically vulnerable rural families: 1,200 individuals as direct & indirect beneficiaries
- Solid waste management, waste segregation, treatment & material recovery at Darjeeling, West Bengal: 1,200 direct & indirect beneficiaries



### Governance

- The Board of Directors comprise executive and non-executive directors
- 66.67% of the Board consist of independent directors
- The Board of Directors meets at least 6 times in a year
- Most Board Committees consist of majority of independent directors

# **Digital Initiatives (1/4)**



### **Enhancing Capacity through Technology Investments**

Strategic Investments done to strengthen core systems, ensuring stability, scalability and designing future ready, architecturally advanced framework

### **CUBE – Branch Onboarding**

- · Onboarding application for all branch users
- 3Lakhs accounts opened so far
- TAT reduced from 7 days to few mins
- Robust process with least operational errors

### **Treasury Upgrade**

- Moved out from Credence to TCS Treasury
- · Branch system Mercury replaced with Finacle UI
- Ind-AS implemented along on TCS
- · Have the flexibility to rollout new products

### **API Banking – ESB Upgrade**

- End to end integrations with data sources including FinOne
- Customer wise alerts than account wise alerts
- Reduce many false positive and with FIU-IND-Fingate 2.0.

- Over 180+ APIs available for consumption
- Helped in co-creation of products with partners
- Upgraded API Connect
- ACE Migration completed

### **Core Lending Solution Upgrade**

- Upgraded 6 products CAS,mCAS, LMS, Collections and mCollect & mServe
- mCAS is digital loan acquisition application, help quicker onboarding process on the go
- mServe (CUG) –app for customer service
- · Integrations with Finacle through API

## **Security upgrades**

- Achieved the ISO 27001 :2022 and PCI DSS v4.0 certification
- Big Data Security Analytics Platform Appliance SIEM
- Dual factor authentication solution for remote access
- Deep Content Disarm and Reconstruction (CDR) for file exchange with partner
- Checkpoint Maestro Hyperscaled Network firewalls
   100G traffic capacity

### AML



### **Creating / Enhancing Customer Experience**

Technology enhancements to elevate customer journey and empowering personalized experiences, driving innovation and focused on deeper engagement

DCB My Documents

Zippi / Zippi+

NiyoX

Trade Zone eBG

Payment Services

- Documents portal for customers
- All customer communications are available in fingertips
- 74 different types of documents are uploaded
- Easy to use and on demand
- Developed inhouse

- Web and mobility apps for digital on boarding of NTB
- Redesigning now to provide a new age UI/UX experience
- Developed inhouse

- Co-created onboarding experience through NiyoX
- Exclusive travel card and dedicated support platform
- Integrations with Finacle through API
- First system on our cloud -AWS
- App built by NiyoX and API enablement inhouse.

- eBG enabled trade zone digitally.
- We could issue BG with digitally signed through NeSL.
- Customer can also request BG issuance from CIB.
- eBRC Electronic Bank Realization certificate

- Enabled UPI registration for International Number
- Launched UPI Lite
- UPI- AutoPay enabled
- Launched UPI Delegation Few banks who could launch during GCC by RBI Governor
- IMPS enabled for NR Customers

# **Digital Initiatives (3/4)**



### Creating competitive advantage

Technology innovations helping to create a competitive advantage for our products / services by enabling efficiency and differentiation in the market

#### **CBDT/ GST Launch**

 Direct Integration with ITD portal for Account Validation service

#### **Treds**

 Enabled IDS platform to book deals and automation of Drawdown uploads from partners RXIL, M1xchange & Invoice Mart

#### **Secure Credit Card**

- Relaunched Secure Credit Card with M2P
- · Offered completely digitally
- APIs developed inhouse

### BancaEdge

 4 insurance partners onboarded, covering the whole Branch Banking Insurance business

## Co-lending

- · Created co-lending platform
- Only bank with both CLM1 and CLM2 integrations
- Offering secured loans, HL and personal loans
- · Developed inhouse

## **Digital Services**

- · Mobility launched for Gold Loan only customers
- MB Pan update, FATCA Declaration, Add Nominee, RTGS, SIM binding
- PIB- Form15GH, Add Nominee, NEFT / RTGS 24\*7
- · Enach for Finnone loans
- KYC refresh across channels IB, IVR, Self services



# DCB Bank Security Architecture...



**Information and Cyber Security Strategy** 

- Ensure availability of Banking Services
- Protect Sensitive Information
- Impart Security Awareness
- Manage Information and Cyber Risk



**Security Governance** 

- Board Directives, Strategy Implementation
- Expertise and oversight for Cyber Risk management Information and Cyber Security Policies and Guidelines ISO 27001/2022, PCI-DSS v4.0 Compliance



**Security Framework** 

- Preventive Measures, Defense in depth
- Detective Measures, Central event logging, 24/7 SOC
- Corrective Measures, Zero RPO for critical applications
- Strengthen the security measures against malware and targeted attacks by applying application control







# **CSR** Initiatives

# DCB BANK



Building Sustainable livelihoods for tribal communities, via beekeeping with indigenous bees, Gujarat, Deshnok Oran: Restoring Sacred Grove for Biodiversity, People and Water Harvesting, Bikaner dist., Rajasthan



Indigenous fruit tree plantation for birds,
Aurangabad







Wildlife Corridor Conservation through Community Participation, Panna Tiger Reserve, Madhya Pradesh





# **We Contribute Towards**



Water



Waste Management



Recycling



**Disaster Relief** 



Renewable Energy



Preserve Historical Sites



Support Tech Incubators

# Plantation of 50,000 trees for trees for carbon neutrality



# ...Sonebhadra district, Uttar Pradesh









Planted **50,000 fruiting** trees

Total of **33 farmers** have directly benefited from the plantation of diverse fruit

644 male workers and 547 female workers were actively involved.

The agroforestry plantation project also positively impacts the wider community, benefiting a total population of 2,074 individuals across 347 households

Work was generated for 4,000+ days

Carbon Sequestration potential is 10,00,000 metric tonnes per year in the future

# Pokkali rice & shrimp cultivation with saline water



# ...based sustainable livelihood development project, Vypin Island, Kerala









Adopting sustainable Pokkali farming practices contributes to the restoration of saline soil ecosystems and the conservation of biodiversity while promoting resilience against climate change.

Revitalizing Pokkali rice-shrimp farming can significantly enhance the livelihoods of small and marginalized farmers in improving economic stability and food security.

5 stakeholder consultation meetings were conducted, involving participants from various sectors such as farmers, local institutions, policymakers, and researchers.

More than 50 stakeholders actively participated in the consultation meetings, representing diverse interests and expertise related to Pokkali shrimp cultivation.

# Awards & Accolades (1/2)



# Won Gold Award in Transforming Excellence Category – Infosys Finacle Innovation Awards 2024



- DCB NIYO Co-Branded Debit Card has received Gold Award in Transforming Excellence Category at Infosys Innovation Awards 2024.
- Facilities like DCB Savings Account from within in the NIYO App, Zero Forexchange charge for applicable international transactions when traveling abroad and up to 1% cash back on domestic spend as per prevailing terms and conditions, Load the Card with India Rupees and spend in 130+ currencies across 150+ countries

Received <u>Best Technology Talent Award</u> – Special mention from IBA – Retail Banking during 19th Annual Technology conference



**Best Technology Talent Award** 

# Awards & Accolades (2/2)



### **ET Now Best Brands for 2024**



- DCB Bank is one of the ET Now Best Brands for 2024
- ET Edge conducted research on the parameters laid down by Research Partner Median Research & Consulting, including Market share, Growth rate, E-Commerce presence, Turnover of the brand and CSR initiatives among other notable achievements

# **Ambition Box Employee Choice Award (ABECA) 2024**



- DCB Bank has been recognized by Ambition Box and won the Ambition Box Employee Choice Award (ABECA) 2024. ABECA 2024 is India's largest employee choice awards highlighting best of the best workplaces.
- Our employees have appreciated the culture that we've been cultivating and rated an impressive 3.8/5 on Ambition Box! This stellar rating is a testament to our commitment to keeping the employees at the forefront.





To receive investor updates from DCB Bank Limited, write in at <a href="mailto:investorrelations@dcbbank.com">investorrelations@dcbbank.com</a>

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