

January 28, 2025

To,
BSE Limited
Scrip Code: 540725

To,
National Stock Exchange of India Limited
SYMBOL: SHAREINDIA

Sub: Press release of Unaudited Financial Results for the quarter and nine months ended on December 31, 2024

Dear Sir,

In compliance with the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the press release of Unaudited Financial Results of the Company for the quarter and nine months ended on December 31, 2024.

Please take the same on your records.

Thanking you,

Yours faithfully,
For Share India Securities Limited

Vikas Aggarwal
Company Secretary and Compliance Officer
Membership No. F5512

Q3 & 9MFY25 Earnings Release

Total Revenue from Operations stood at ₹ 1209 Crores

Profit after Tax at ₹ 309 Crores

Board declared 3rd interim dividend of ₹ 0.20 per share on face value of ₹ 2

Mumbai, 28th Jan, 2025: Share India Securities Limited. (NSE - INE932X01026, BSE - 540725), is a technology driven financial services provider that offers a wide range of customized solutions in the Indian capital markets, has announced its unaudited consolidated Financial Results for the Quarter and Nine Months ended 31st December 2024.

Key Consolidated Financial Highlights:

Particulars (₹ Crores)	Consolidated			Consolidated		
	9MFY25	9MFY24	YoY	Q3 FY25	Q3 FY24	YoY
Total Revenue From Operations	1,209.1	1,017.4	18.84%	342.2	373.8	-8.44%
EBITDA (Incl. Other Income)	482.3	487.7	-1.11%	138.7	184.2	-24.67%
EBITDA margin (%)	39.3%	47.7%		39.7%	49.1%	
PAT	309.4	310.0	-0.18%	82.1	115.1	-28.58%
PAT Margin (%)	25.6%	30.5%		24.0%	30.8%	
EPS (₹)	14.9	18.9		3.7	7.0	

Operational Highlights:

Broking business:

- **Number of Broking Clients:** The total number of broking clients serviced during the quarter was 45,722, reflecting a robust year-over-year growth of 39%.
- **Average Daily Turnover:** The average daily turnover stands at ₹8,200 crore for the Q3FY25.
- **Number of Institutional Clients:** The institutional client base grew to over 116, marking a two-fold increase from Q3FY24.

Investment Banking:

- **Number of Deals Completed:** We have successfully finalized 1 deal in the SME IPO sector in Q3FY25.

NBFC business:

- **Loan Book:** The loan book totalled ₹ 253 crore, with the business mix remaining consistent
- **Finance Income:** Finance income for Q3FY25 amounted to ₹ 15 crore.
- **NIMs:** Net Interest Margins for Q3FY25 remained strong at 4.73%.
- **Number of NBFC Clients:** The total number of NBFC clients serviced during the quarter was 56,750, spread across 75 branches.

Mutual Fund Business:

- **Total Assets under Administration (AUA):** AUA reached ₹ 174 crores.
- **Active MF Customers:** The number of active mutual fund customers serviced during the quarter rose to 9,677.

Recent Developments

- **Strategic Investment:** Share India has made a strategic investment of ₹ 59.50 crore in the Metropolitan Stock Exchange of India (MSE), acquiring a 4.958% stake. This strategic move is set to boost the company's market presence, strengthen its position in the financial services sector, and reinforce its leadership in the securities market.
- Share India is venturing into Portfolio Management Services, which will enhance its presence in the retail market, strengthen its reputation as a comprehensive financial services provider, and diversify its revenue streams to gain a competitive edge.
- The company has received a **credit rating from CRISIL**, with a long-term rating of CRISIL **A+/Stable** and a short-term rating of **CRISIL A1+**, for its total bank loan facilities of ₹ 2,000 crore.

Commenting on the performance, Mr. Sachin Gupta – CEO & Whole-time Director of Share India Securities Limited said,

“Our Q3FY25 business & financial performance has been flattish and that we had communicated in our last interaction. The revenue growth had been impacted with the implementation of the recent regulations of discontinuation of the weekly contracts and true to label transaction charges potentially affecting trading volumes and revenue streams. This has been offset by growth in non-brokerage business mainly through MTF and merchant banking divisions.

Our focus going ahead is to build and grow the brokerage & allied income with our service offerings. We continue to invest in our tech and digital infrastructure to offer seamless delivery on our financial product and services.

Our strategic investment in the Metropolitan Stock Exchange of India (MSEI) underscores our commitment to expanding our footprint in the financial services sector. This partnership aligns with our vision of delivering innovative solutions and strengthening our leadership position in the securities market. We are confident this move will create long-term value for our stakeholders and drive growth in the evolving capital markets landscape

I would like to thank the entire Share India team and our stakeholders for their continued faith in us.”

About Share India Securities Limited:

Since its inception in 1994, Share India Securities Limited has steadily evolved into a prominent financial services conglomerate, primarily focusing on algo-trading solutions. While initially serving High Networth Individuals (HNIs), Share India is now committed to expanding its services to cater to the burgeoning retail investor market. The company has broadened its service offerings, assisting clients in growing and multiplying their investments. Share India's approach is grounded in transparency, clarity, honesty, and a customer-centric philosophy, which has garnered trust within the Indian market. Share India has channelled its expertise towards better serving India's financial sector.

Share India is having rapid growth as a fintech brokerage with a strong retail presence, strong market share in algo-trading, consistent top rankings in the Indian Derivatives Market, and a robust financial position with a net worth exceeding ₹ 23.2 Bn. Share India proudly boasts an impressive client base, including 45,722 clients in broking, 56,750 NBFC clients, 9,677 MF Clients, 116 Institutional clients and 56,959 Lives covered under Insurance.

Share India's extensive network encompasses 348 broking branches and franchisees, along with 75 NBFC branches. The company's journey within the financial sector reflects their dedication to growth, innovation, and building trust with customers, positioning them as a leader in the ever-evolving landscape of Indian finance.

For more information, please visit: www.shareindia.com

For any Investor Relations query, please contact:

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Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.