

12<sup>th</sup> November, 2024

The Manager - Listing  
BSE Limited  
BSE Code - 501455

The Manager - Listing  
National Stock Exchange of India Limited  
NSE Code - GREAVESCOT

Dear Sir / Madam,

**Sub: Investor Presentation**

In furtherance to our letter dated 07<sup>th</sup> November, 2024 and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the presentation which will be shared with the investors. A copy of the said presentation is also being uploaded on the Company's website at [www.greavescotton.com](http://www.greavescotton.com).

Kindly take the same on record.

Thanking You,

Yours faithfully,  
For Greaves Cotton Limited

Atindra Basu  
Group General Counsel & Company Secretary  
Membership No: A32389

Encl.: a/a

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**Greaves Cotton Limited**

**Email ID:** investorservices@greavescotton.com | **Website:** www.greavescotton.com

**Registered Office:** J-2, MIDC Industrial Area, Chikalthana, Aurangabad - 431210, India

**Corporate Office:** Unit No.1A, 5th Floor, Tower 3, Equinox Business Park, LBS Marg, Kurla West, Mumbai - 400070, India

**Tel:** +91 22 41711700 | **CIN:** L99999MH1922PLC000987

ENGINEERING | E-MOBILITY | RETAIL | FINANCE | TECHNOLOGIES

# GREAVES COTTON LIMITED

## BUILDING A DIGITALLY INTEGRATED, SUSTAINABLE MOBILITY ECOSYSTEM

Q2 & H1 FY2025  
Earnings Presentation

### ENGINEERING



### ELECTRIC MOBILITY



### RETAIL



### FINANCE



### TECHNOLOGIES





Empowering lives across diverse businesses and customer constituencies with engineering products & services, promoting environmental stewardship and community well-being.



# Greaves Ecosystem: Empowering Efficient & Sustainable Last Mile Mobility

## GREAVES FINANCE

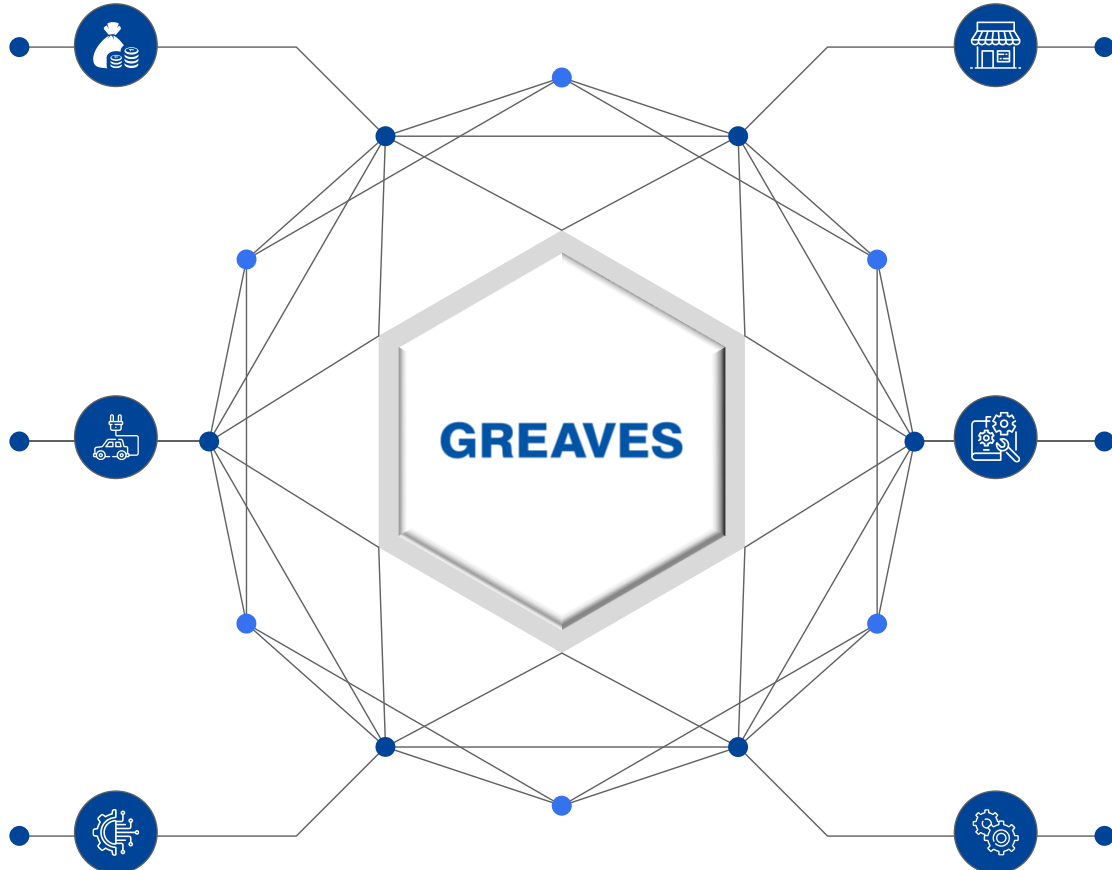
*ev.fin, a 100% EV-focused NBFC, uses advanced technology and asset understanding to offer EV tailored financing solutions and a seamless ownership experience for electric two-wheeler buyers, ensuring that financing is never a barrier.*

## GREAVES ELECTRIC MOBILITY

*A top player in India's EV technology industry, leveraging GCL's ecosystem to design and manufacture electric 2-wheelers and 3-wheelers with over 16 years of experience*

## GREAVES TECHNOLOGIES

*A full-service Engineering and R&D (ER&D) and Digital services and solutions supplier partner with extensive experience across the product development life cycle*



## GREAVES RETAIL

*India's #1 Retail & distribution company which is a fuel-agnostic provider, offering comprehensive sales, service, and spares for three-wheelers (3W), two-wheelers (2W), Small Commercial Vehicles (SCVs), Electric Vehicles (EVs), and construction equipment.*

## GREAVES ENGINEERING

*The Flagship business is a provider of bespoke prime mover solutions using fuel agnostic engines, ePowertrain, Engine components and Motion Control through application engineering*



*A leading tier 1 supplier of motion control solutions, serving top OEMs in both domestic and international markets with comprehensive services.*

# Where Are We Today?

## Greaves Cotton 1.0

- Single product/category
- B2B Business
- Small TAM
- High cyclicity
- High client concentration

## Greaves Cotton 2.0

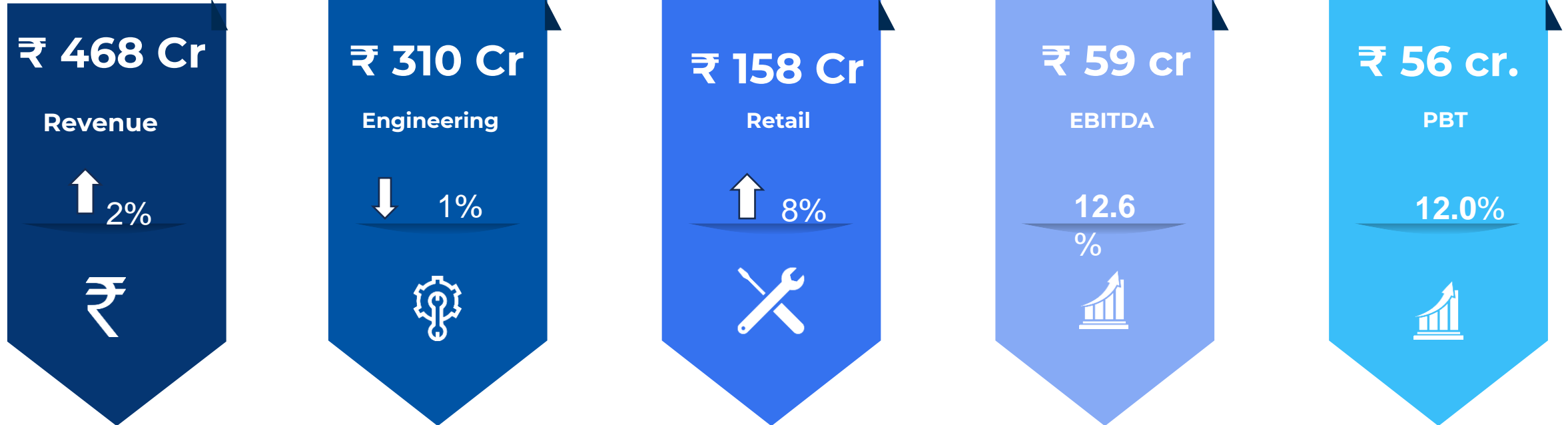
- Value chain extraction across the lifecycle
- LMM ecosystem
- Presence across multiple segments
- B2B2C
- Diversified revenue stream with larger TAM

# Q2 & H1 FY25

## FINANCIAL HIGHLIGHTS



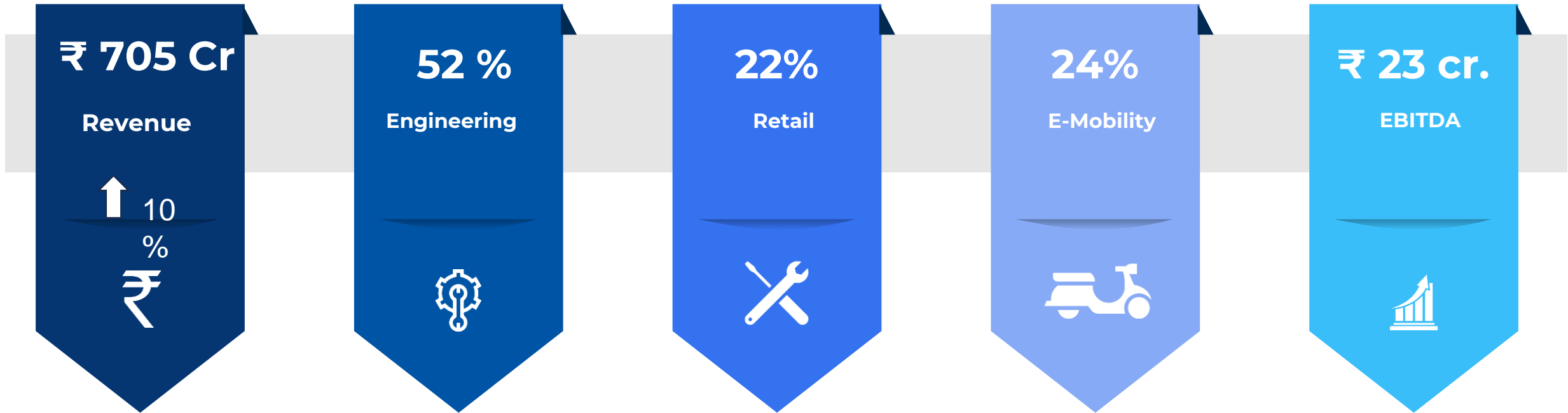
# GCL Standalone Q2 FY25 Business Snapshot



- Q2FY25 GCL Standalone Revenue at Rs. 468 Cr, up by 5% Q-o-Q, and EBITDA at Rs. 59 Cr up by 18% Q-o-Q.
- EBITDA Margin at 12.6% up by 130 bps Q-o-Q
- GCL Standalone Revenue H1FY25 at Rs. 912 Cr, up by 7% Y-o-Y. and reported H1FY25 EBITDA of Rs. 109 Cr.

\* Comparable y-o-y

# Consolidated Q2 FY25 Business Snapshot



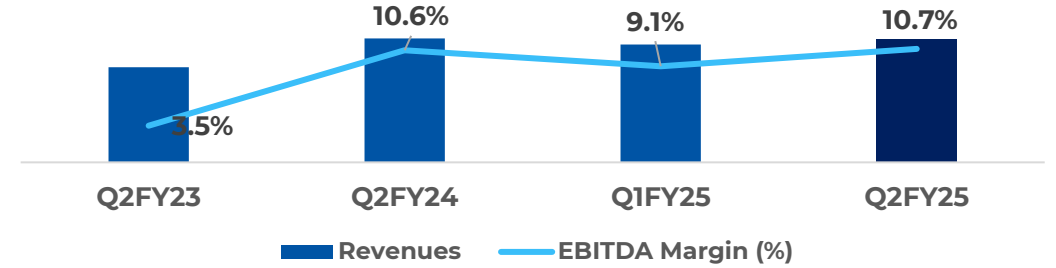
- Q2FY25 GCL reported consolidated Revenue at Rs. 705 Cr,
  - Greaves Engines Revenue up by 4% Q-o-Q
  - Greaves Retail Revenue up by 8% Q-o-Q
  - Greaves E Mobility Revenue up by 37% Q-o-Q
- GCL Group Net cash position of Rs. 579 Cr

\* Comparable Y-o-Y

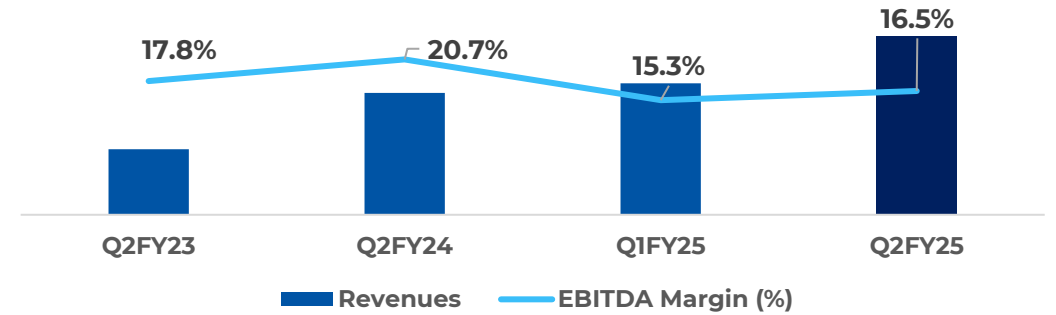


# Business Division Disclosures

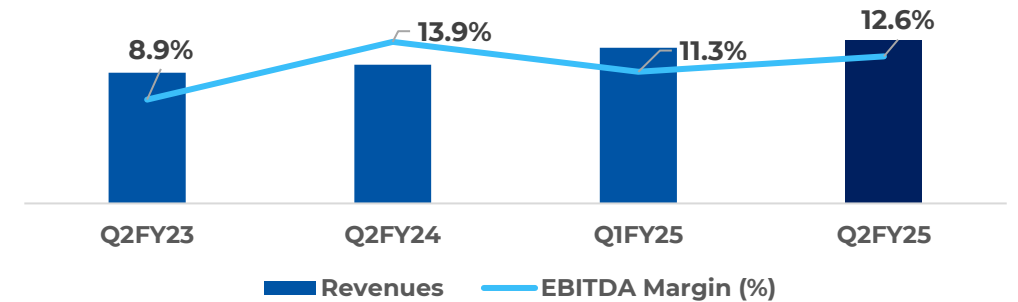
| <b>Greaves Engines</b>   | <b>Q2FY23</b> | <b>Q2FY24</b> | <b>Q1FY25</b> | <b>Q2FY25</b> |
|--------------------------|---------------|---------------|---------------|---------------|
| <b>(Rs. Cr.)</b>         |               |               |               |               |
| Revenues                 | 240           | 313           | 297           | 310           |
| EBITDA                   | 8             | 33            | 27            | 33            |
| <i>EBITDA Margin (%)</i> | 3.5%          | 10.6%         | 9.1%          | 10.7%         |



| <b>Greaves Retail</b>    | <b>Q2FY23</b> | <b>Q2FY24</b> | <b>Q1FY25</b> | <b>Q2FY25</b> |
|--------------------------|---------------|---------------|---------------|---------------|
| <b>(Rs. Cr.)</b>         |               |               |               |               |
| Revenues                 | 134           | 146           | 148           | 158           |
| EBITDA                   | 24            | 31            | 23            | 26            |
| <i>EBITDA Margin (%)</i> | 17.8%         | 20.7%         | 15.3%         | 16.5%         |



| <b>GCL</b>               | <b>Q2FY23</b> | <b>Q2FY24</b> | <b>Q1FY25</b> | <b>Q2FY25</b> |
|--------------------------|---------------|---------------|---------------|---------------|
| <b>(Rs. Cr.)</b>         |               |               |               |               |
| Revenues                 | 374           | 459           | 445           | 468           |
| EBITDA                   | 33            | 64            | 50            | 59            |
| <i>EBITDA Margin (%)</i> | 8.9%          | 13.9%         | 11.3%         | 12.6%         |



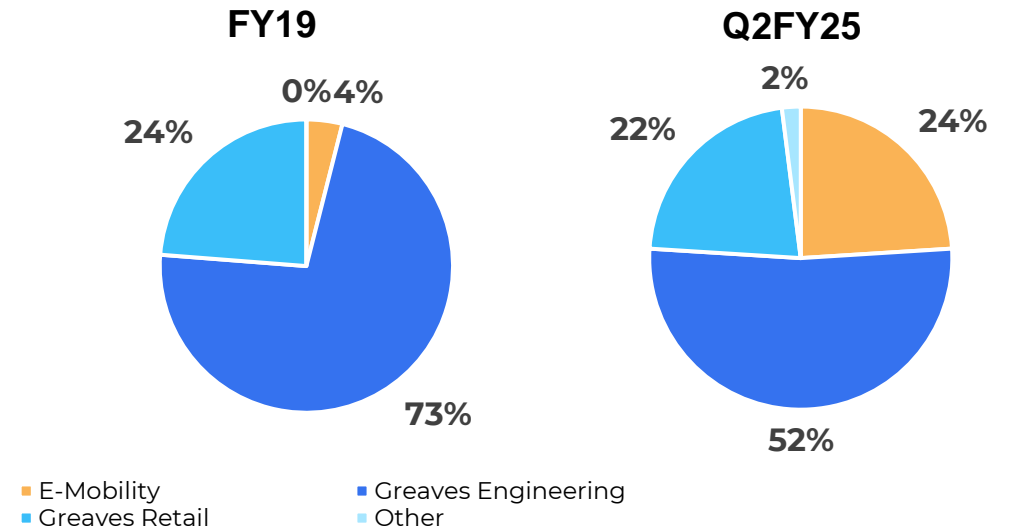
# Business Division Disclosures

| <b>Excel</b>             |               |               |               |
|--------------------------|---------------|---------------|---------------|
| <b>(Rs. Cr.)</b>         | <b>Q2FY24</b> | <b>Q1FY25</b> | <b>Q2FY25</b> |
| Revenues                 | 68            | 63            | 61            |
| EBITDA                   | 22            | 17            | 17            |
| <i>EBITDA Margin (%)</i> | <i>33.0%</i>  | <i>27.6%</i>  | <i>28.2%</i>  |

| <b>GCL + Excel</b>       |               |               |               |               |
|--------------------------|---------------|---------------|---------------|---------------|
| <b>(Rs. Cr.)</b>         | <b>Q2FY23</b> | <b>Q2FY24</b> | <b>Q1FY25</b> | <b>Q2FY25</b> |
| Revenues                 | 374           | 527           | 508           | 528           |
| EBITDA                   | 33            | 86            | 68            | 76            |
| <i>EBITDA Margin (%)</i> | <i>8.9%</i>   | <i>16.3%</i>  | <i>13.3%</i>  | <i>14.4%</i>  |

| <b>E Mobility</b>        |               |                |                |                |
|--------------------------|---------------|----------------|----------------|----------------|
| <b>(Rs. Cr.)</b>         | <b>Q2FY23</b> | <b>Q2FY24</b>  | <b>Q1FY25</b>  | <b>Q2FY25</b>  |
| Revenues                 | 318           | 207            | 127            | 175            |
| EBITDA                   | 8             | (37)           | (39)           | (53)           |
| <i>EBITDA Margin (%)</i> | <i>2.4%</i>   | <i>(18.0%)</i> | <i>(30.6%)</i> | <i>(30.0%)</i> |

- The diversification strategy is contributing to the resilience in revenues
- Continued focus on margin improvement yielding results both in terms of growth in EBITDA & improvement in margin
- Investment across group being utilized for new products, brand building, building adjacencies



# Financial Snapshot

| Particulars (Consolidated)    | Q2    |       | Growth (%) | Q1    | Growth (%) | H1    |       | Growth (%) |
|-------------------------------|-------|-------|------------|-------|------------|-------|-------|------------|
| (Rs. Cr.)                     | FY25  | FY24  | Y-o-Y      | FY25  | Q-o-Q      | FY25  | FY24  | Y-o-Y      |
| <b>Income from Operations</b> | 705   | 727   | (3%)       | 640   | 10%        | 1345  | 1,295 | 4%         |
| <i>RMC (%)</i>                | 69.0% | 69.3% |            | 67.4% |            | 68.3% | 69.9% |            |
| Other Expenses                | 195   | 177   |            | 181   |            | 376   | 357   |            |
| <b>EBITDA</b>                 | 23    | 46    | (50%)      | 27    | (16%)      | 50    | 32    | 55%        |
| <i>Margin (%)</i>             | 3.3%  | 6.3%  |            | 4.3%  |            | 3.7%  | 2.5%  |            |
| <b>Operating PBT</b>          | 6     | 40    | (85%)      | 15    | (60%)      | 21    | 30    | (28%)      |
| <i>Margin (%)</i>             | 0.9%  | 5.5%  |            | 2.4%  |            | 1.6%  | 2.3%  |            |

| Particulars (Standalone)      | Q2    |       | Growth (%) | Q1    | Growth (%) | H1    |       | Growth (%) |
|-------------------------------|-------|-------|------------|-------|------------|-------|-------|------------|
| (Rs. Cr.)                     | FY25  | FY24  | Y-o-Y      | FY25  | Q-o-Q      | FY25  | FY24  | Y-o-Y      |
| <b>Income from Operations</b> | 468   | 459   | 2%         | 445   | 5%         | 912   | 855   | 7%         |
| <i>RMC (%)</i>                | 67.7% | 68.8% |            | 67.2% |            | 67.4% | 68.5% |            |
| Other Expenses                | 92    | 80    |            | 96    |            | 188   | 161   |            |
| <b>EBITDA</b>                 | 59    | 64    | (7%)       | 50    | 18%        | 109   | 108   | 1%         |
| <i>Margin (%)</i>             | 12.6% | 13.9% |            | 11.3% |            | 12.0% | 12.7% |            |
| <b>Operating PBT</b>          | 56    | 62    | (9%)       | 49    | 14%        | 106   | 106   | (1%)       |
| <i>Margin (%)</i>             | 12.0% | 13.5% |            | 11.1% |            | 11.6% | 12.5% |            |

# Segment Volumes

| Volumes (Units)          | Q2            |               | Growth (%)   | Q1            | Growth (%)   | H1            |               | Growth (%)   |
|--------------------------|---------------|---------------|--------------|---------------|--------------|---------------|---------------|--------------|
|                          | FY25          | FY24          | Y-o-Y        | FY25          | Q-o-Q        | FY25          | FY24          | Y-o-Y        |
| <b><u>Engines</u></b>    |               |               |              |               |              |               |               |              |
| Auto                     | 25,133        | 24,968        | 1%           | 23,278        | 8%           | 48,411        | 41,137        | 18%          |
| Non-Auto                 | 7,695         | 11,199        | (31%)        | 13,130        | (41%)        | 20,825        | 23,091        | (10%)        |
| <b>Engines*</b>          | <b>32,828</b> | <b>36,167</b> | <b>(9%)</b>  | <b>36,408</b> | <b>(10%)</b> | <b>69,236</b> | <b>64,228</b> | <b>8%</b>    |
| E2W                      | 12,617        | 15,616        | (19%)        | 9,811         | 29%          | 22,428        | 28,406        | (21%)        |
| E3W                      | 4,009         | 4,706         | (15%)        | 3,074         | 30%          | 7,083         | 7,394         | (4%)         |
| <b>Electric Mobility</b> | <b>16,626</b> | <b>20,322</b> | <b>(18%)</b> | <b>12,885</b> | <b>29%</b>   | <b>29,511</b> | <b>35,800</b> | <b>(18%)</b> |

\* Does not include power genset & farm equipment

# Leverage Profile

| Consolidated (Rs. Cr.) | Sep-23     | Mar-24     | Sep-24     |
|------------------------|------------|------------|------------|
| Cash & Cash Equivalent | 901        | 731        | 637        |
| Short Term Debt        | 53         | 49         | 57         |
| Long Term Debt         | 0          | -          | -          |
| <b>Total Debt</b>      | <b>53</b>  | <b>49</b>  | <b>57</b>  |
| <b>Net Cash</b>        | <b>848</b> | <b>682</b> | <b>579</b> |
| Total Equity           | 1,371      | 1,440      | 1,358      |

| Standalone (Rs. Cr.)   | Sep-23     | Mar-24     | Sep-24     |
|------------------------|------------|------------|------------|
| Cash & Cash Equivalent | 416        | 507        | 354        |
| Short Term Debt        | NIL        | NIL        | NIL        |
| Long Term Debt         | NIL        | NIL        | NIL        |
| <b>Total Debt</b>      | <b>NIL</b> | <b>NIL</b> | <b>NIL</b> |
| <b>Net Cash</b>        | <b>416</b> | <b>507</b> | <b>354</b> |
| Total Equity           | 1,185      | 1,314      | 1,345      |

## Operational Efficiencies Driving Cash Improvement

Since its entry into electric mobility, Greaves as a group has raised and committed close to INR 1500 crore for:

- New products
- Manufacturing( Building capacity & expansion)
- R&D
- Brand building & working capital

# **BUSINESS UPDATE**



## Commercial Vehicles – Industry Update

- Commercial Vehicle industry saw an 11% YoY decline in Q2 FY25, impacted by slowdown in infra, reduction in mining activity and heavy rains.
- Average Kilometers run declined in Heavy Commercial Vehicles and Passenger carriers; diesel consumption also reduced 15% QoQ
- Average Kilometers run declined in Heavy Commercial Vehicles, Medium and Passenger carriers; diesel consumption also reduced 15% QoQ
- Despite sharp YoY drop in utilization, freight rates moderated marginally
- Transporter profitability declined marginally QoQ because of dip in utilization levels

## Gensets Industry trend India

- The Indian diesel genset market is projected grow at a CAGR of 6.9 - 8.6% from 2023 to 2030.
- The market de-grew in FY25 Q2 on account of the emission regime transition to CPCB 4+ norms, it is indicated to have impacted growth to flat in FY25 annual basis due to multiple factors.
- Power-Gensets sector growth driving factors are → increasing electricity demand, urbanization, and industrialization.
- The infrastructure, Reality retail and commercial sector holds the major share and is projected to maintain its position in coming years.
- Data includes telecom segment volumes

## Fuel-mix of L5 ICE:

- Diesel dominates the L5 cargo volumes at 53% followed by CNG at 24% and EV at 23% for Q2 FY25
- L5 passenger volumes is dominated by CNG at 56% followed by EV at 22% and Diesel at 13% for Q2 FY25
- L5 CNG passenger comprises majority of compact body products (~85%) and remaining wide body CNG products (~15%)

- **Financial Performance**

- Engines and Energy solutions segments both performed well
- **Automotive Engines:** Strong performance in 3-wheeler diesel segment; volumes increased 8% QoQ and 18% YoY
- **Non-Automotive Engines:** Industrial engines (mining and marine) as well as engine components registered double-digit growth,
- **Gensets:** Subdued performance on a Q-o-Q basis as demand moderated following higher pricing under CPCB IV+ norms and Q1 benefiting from pre-buy effect
  - New launches - Introduced a retrofit emission control device kit to help our existing customers comply with the current emission norms

- **Exports**

- Constituted >10% of revenues in line with our strategic objective

- **R&D and Innovation**

- **Automotive:** Projects to ensure engines comply with the next set of regulatory norms (OBD IIB) and new IC engines and electric powertrain (for L2, L3 and L5 segments)
- **Non-Automotive:** Higher performance engines to support the growing FM/UL fire pump applications & expansion of kVA range and fuel options in gensets

- **Industry-Leading Profitability:** Excel maintained industry-leading profitability, suggesting efficient operations and a robust business model
- **OEMs:** Wallet share maintained in H1 FY25; demand recovery expected in H2 with infrastructure spending
- **Agriculture:** Improved outlook with surplus rainfall, higher Kharif output, MSP hikes, and rural development spending in H2 FY25
- **Strong Export Performance:** Exports contributed significantly to Excel's success, accounting for approximately 30% of its Q2 FY25 revenues. Industrial growth up YoY in H1; marine cable growth constrained, but demand strengthening with global infrastructure and new segments.
- **New Product Success:** New product launches played a vital role in Excel's performance, generating ~20% of its revenue in Q2FY25



# Greaves Retail & Greave Finance – Q2 Highlights

## GREAVES RETAIL

- **Market share:** Market leadership in 3W (ICE) parts segment and gaining market share in the E3W (L3) Powertrain Biz
- **New products/ Key Initiatives:**
  - Launching of products in Non-auto business
  - Basket of 3W EV parts
  - Introduced Li-Ion battery
  - Working towards introducing construction equipment
- **Widening presence and strengthening connect with customers:**
  - 250+ distributors, 10000+ Retailers & 25000+ Mechanics.
- **Scaling up exports segment**
  - H1FY25 has already seen a growth of 2X over the last year; expect growth momentum to sustain
  - Key Geographies – Asia, LATAM & African nations

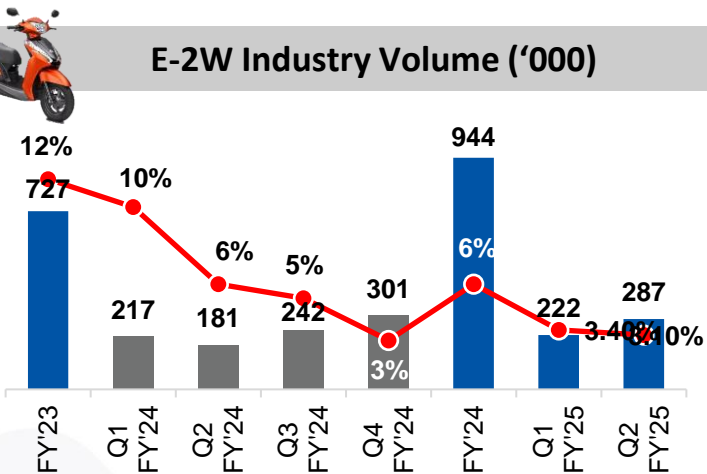
## GREAVES FINANCE

- **Market Share & Growth:** Secured a 12% market share with a low net bounce rate of 5.7%, supported by strong dealer partnerships and top financier status for River Mobility, Ather Energy, and others.
- **Dealer Network Expansion:** Established 425 dealerships, with over 340 active, contributing to milestones such as INR 200 cr in disbursements
- **Operational Reach:** Active in 47 cities, covering 50% of E2W sales locations, with established ties to Ather, River, Ampere and others

# GEM Industry Analysis – E 2W & 3W Growth Prospects

Industry grew by 29% QoQ with a peak of 107K units in Jul'24 due to ambiguity around subsidy continuation

E-2W Industry Volume ('000)



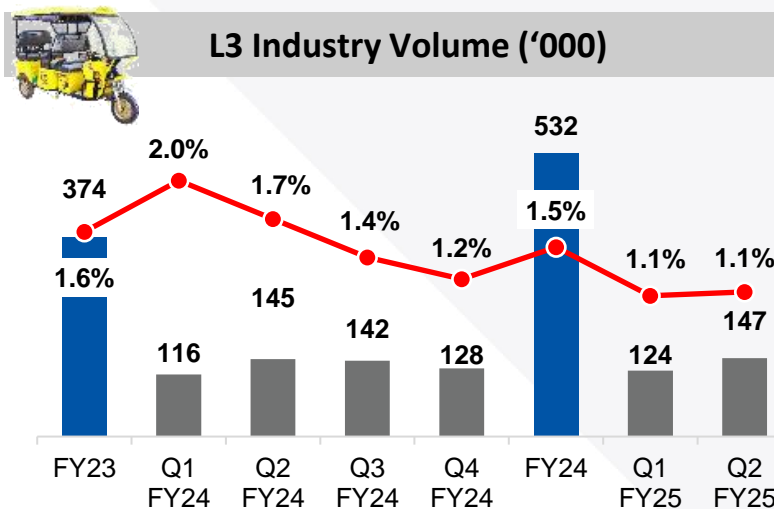
## Industry updates

- FY24 volumes grew by 30% over FY23
- Despite subsidy drop in FY25, E2W volumes continue to see a steady growth
- Industry grew by 29% QoQ in Q2 FY25

## Key Drivers of electrification:

- Increased awareness & interest in electric mobility
- Continued demand subsidy by Central Government, along with other state subsidies and incentives
- New product introductions with improved range and features
- Continued price discounting by all major players & increased play of traditional OEMs
- Declining battery prices & increasing fuel costs driving higher TCO benefits for EV over ICE

L3 Industry Volume ('000)

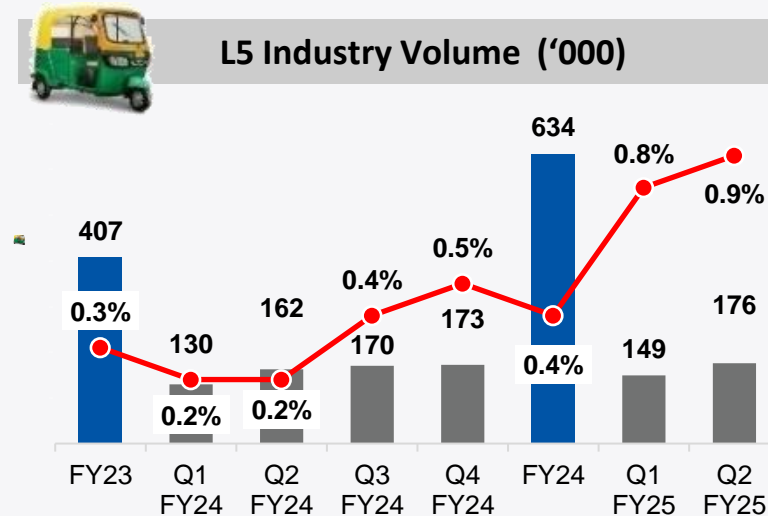


- FY24 volumes grew by 42% over FY23
- Volumes grew by 19% QoQ in Q2 FY25

## Key updates:

- L3 industry volumes have increased significantly over the last 2 Financial years
- However, with increasing regulations imposed in various key markets, the growth has saturated over the last 12 months
- However, certain states have shown considerable growth in the last 2 quarters as the volumes from major markets (UP, Assam, Bihar) get saturated

L5 Industry Volume ('000)



- FY24 volumes grew by 56% over FY23
- Volumes grew by 18% QoQ in Q2 FY25

## Key updates:

- L5 market had declined significantly during COVID period and is now recovering to reach pre-COVID levels
- EV penetration has also risen significantly over the last few quarters, supported by Government subsidies and incentives driving higher TCO benefits for EV over ICE
- CNG constitutes a major share of the L5 Passenger market, whereas Cargo segment is dominated by Diesel segment

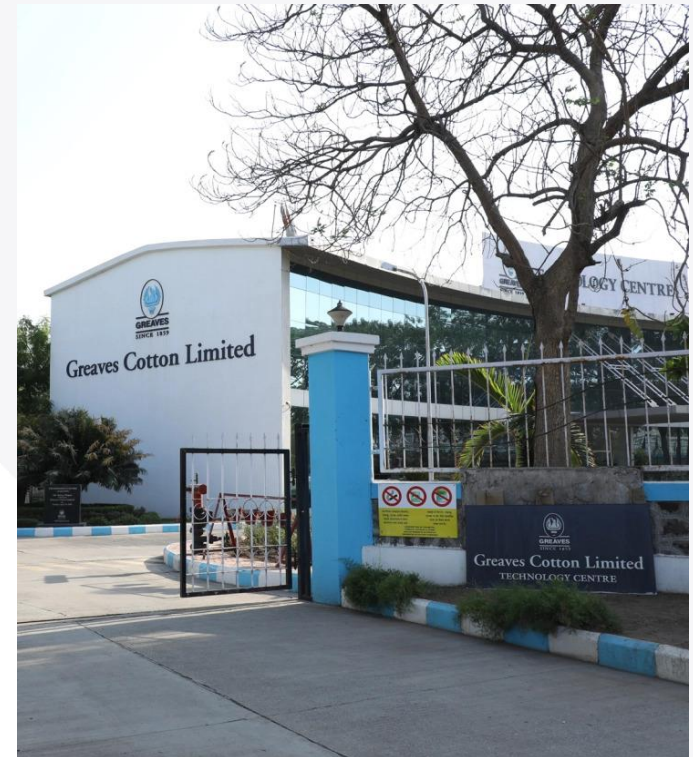
# Greaves Electric Mobility – Q2 Highlights



- **Market Leadership:** GEM is a key player in the E2W and 3W segments, focusing on affordable mobility solutions to promote "Har Gully Electric."
- **Sales Growth:** Retail sales surged by 30% in 3W and 20% in E2W QoQ, driven by a remarkable festive season with 30X website traffic growth and doubled customer visits, resulting in a 30% MoM increase in retail sales.
- **Business Developments**
  - In L5 3W, signed an MoU with Shriram Finance for financing of our L5 vehicles pan-India
    - Onboarded Axar Patel, as the brand promoter for GEM
- **Cost Efficiency:** Optimizing BOM costs and supplier engagement enhances pricing power and quality. Innovations include the Ampere Nexus, featuring rapid home charging and safe battery technology, and the Greaves Eltra City 3W, boasting a 225 km range on a single charge.
- **Cost Management:** Preparing for subsidy independence by enhancing cost efficiency and creating a localized supply chain to address geopolitical and inflation challenges while assessing future pricing strategies for Nexus.
- **Robust Support Network:** Over 400 sales and service points for E2W and 250+ for 3W, with initiatives like customer care camps and training mechanics as Ampere Certified Technicians. Management aims to regain Q4FY23 performance through innovation, dealer expansion, and a new aftersales initiative, "Ampere Care"

# **COMPANY OVERVIEW**

Greaves Cotton Limited



# GREAVES Today... A Diversified Company

- Starting from a single diesel engine product, Greaves has now expanded to cater to multi-fuel, electric, and fuel-agnostic products, including motors, controllers, cables, gensets, and more.
- Greaves' products are now available in over 90 countries, with exports growing steadily year over year.
- Expanded beyond the auto industry, Greaves now serves a diverse range of sectors including railways, telecom, agriculture, construction, retail, and more.
- We are getting closer to the customer through digital initiatives like the 'Greaves Care' app for 3W and 2W service bookings and the 'Greaves Upahar' mechanic loyalty program with over 20,000 registered mechanics highlight our commitment to digital engagement and supply chain efficiency.
- From manufacturing components to designing, engineering, and producing 2- and 3-wheelers, from own and multi-brand vehicle retailing and financing to providing full service, Greaves now possesses the formidable power to firmly establish sustainable mobility for the last mile and empower lives.



# Strong Management Team



## DR. ARUP BASU

Managing Director  
(B.E. and PhD in Technology -  
Composite Materials)

### Expertise

With over 30 years of executive leadership, he brings extensive experience across manufacturing-intensive sectors, including automotive, operations, management consulting, chemicals, and packaging.



## MR. K. Vijaya Kumar

ED & CEO, Greaves Electric Mobility  
(MBA)

### Expertise

With over 25 years of experience, this seasoned turnaround specialist excels in navigating diverse geographies, product lines, and functions in last-mile mobility solutions. Currently, he is driving the growth of Greaves Electric Mobility, accelerating EV adoption for last-mile passenger and cargo mobility across 2Ws and 3Ws.



## MR. Narasimha Jayakumar

CEO, Greaves Retail  
(MBA, B.Tech and PGDM,  
Marketing, Strategy)

### Expertise

With over 25 years of experience, he excels in growing businesses, managing large P&Ls, and leading large teams across e-commerce, retail, internet advertising, healthcare, and ed-tech industries. Expert in B2B/B2C sales, digital transformation, and building high-caliber teams.



## MR. P. B. Sunil Kumar

ED & CEO, Greaves Finance  
(Chartered Accountant)

### Expertise

A seasoned business leader with over 25 years of expertise, over 15 years in business building and consulting, he excels in creating innovative, growth-driven ideas. His skills in M&A, fundraising, start-up mentoring, and CFO services, coupled with a strong focus on compliance, have consistently delivered impactful results and shaped successful ventures.



## MR. Suman Nelluri

ED & CEO, Greaves Technologies  
(MS, Manufacturing Engineering &  
Industrial Management and BS,  
Mechanical)

### Expertise

With 29 years in global automotive, he drives growth and innovation, having previously transformed a company into a leading supplier. His career spans leadership roles at top firms, specializing in ER&D services and global expansion.

# Manufacturing & Distribution Footprint



**20,000 Mechanic Network**



**7 Regional Offices**



**10,000+ Retail Network**



**8 Factories**

**Greater Noida**  
E-Rickshaw  
Manufacturing

**Aurangabad**  
Engine & Engine  
Components  
Manufacturing

**Nagpur**  
Motion Controls  
Manufacturing

**Hyderabad**  
3W Auto &  
E-Cargo  
Manufacturing

**Ranipet**  
2W  
Manufacturing.

**Talegaon**  
Genset Assembly

## ESG – Commitment

- The Company's commitment towards the environment is reflected in all aspects of functioning, including manufacturing processes and technological innovations. It has been certified as an ISO 14001:2015
- The Company reached another milestone in Going Green with the inauguration of the fourth Solar Plant at IEB, Aurangabad, producing 5.1 million units/year from all four plants with zero liquid discharge
- The Company promotes recycling & reusing of aluminium scrap briquettes, to reduce energy consumption involved in the process of aluminium heating and extraction
- The Company has also undertaken various tree plantation initiatives increasing the green cover and contributed to carbon sequestration, improving air quality and biodiversity





# Corporate Social Responsibility

Initiatives with impact across diverse segments



## E-Sashaktikaran

Training, reskilling and coaching e-rick drivers for their better employability & earn- ability



Training, reskilling and coaching farmers for better earnability and new developments in farming



Training, reskilling and coaching fishermen for their better earnability & newer fishing techniques



Training and reskilling Mechanics, enabling them to become Atmanirbhar

## YOGAKSHEMA

Yoga and meditation training for auto drivers for their better health and mental well-being



Trade booster education program helping traders to enhance their income, savings & ways of doing business



## DEEP

Re-skilling underprivileged students from location near our factory under the DEEP initiative

## EDUCATION FOR EVERYONE!

Educational scholarship support for economically deprived needy students



# THANK YOU



## REGISTERED OFFICE



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