

Date: February 5, 2025

1. The Manager- Listing
National Stock Exchange of India Limited
(Scrip Code: NAUKRI)

2. The Manager- Listing

**BSE Limited** (Scrip Code: 532777)

Sub: Outcome of the Board Meeting - February 5, 2025

Dear Sir/Madam,

Pursuant to the requirements of Regulation 30 and 33 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Board of Directors of the Company at their meeting held today i.e. on Wednesday, February 5, 2025, have *inter alia* considered and approved the following items of business(es):

## 1. The Unaudited Standalone & Consolidated Financial Results for the Quarter and Nine months ended December 31, 2024:

The Board has approved and taken on record the unaudited Standalone & Consolidated Financial Results of the Company for the Quarter and Nine months ended December 31, 2024.

A copy of the said results of the Company along with Limited Review Reports thereon, which has been taken on record, is enclosed herewith as Annexure-I.

Press Release dated February 5, 2025 on the unaudited Standalone & Consolidated Financial Results of the Company for the Quarter and Nine months ended December 31, 2024 is enclosed herewith as Annexure-II.

Further, Earnings Update/Investor Presentation is enclosed herewith as Annexure-III, and is also being made available on the website of the Company at <a href="https://www.infoedge.in/InvestorRelations/corporate">https://www.infoedge.in/InvestorRelations/corporate</a> Presentations

#### 2. Scheme of Amalgamation:

In our letter dated August 9, 2024, we had informed that the Board of Directors of the Company ("Board"), had approved the Scheme of Amalgamation amongst Axilly Labs Private Limited, Diphda Internet Services Limited, Zwayam Digital Private Limited, wholly owned subsidiaries of the Company and Info Edge (India) Limited and their respective Shareholders and Creditors ("Scheme").

We wish to inform you further that the Board of Directors in their meeting held today had approved the amended Scheme wherein it has included Allcheckdeals India Private Limited (another wholly owned subsidiary of the Company) as a Transferor Company in the Scheme.

The Scheme is subject to the necessary approvals/ sanctions from the jurisdictional National Company Law Tribunal ("NCLT") or such other competent authorities and shareholders and creditors of the Transferor Companies and the Transferee Company, as applicable. The Board shall take necessary actions for completing the requirements in this regard and to do all acts and deeds as may be necessary.













The details required under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024 with respect to the above, are given as Annexure - IV.

The exchanges are also informed that the Board Meeting commenced at 11:00 a.m. and the results and amended Scheme of Amalgamation have been considered and approved by the Board at 01:40 p.m. The same are hereby furnished to the Stock Exchanges, while the meeting continues for considering remaining agenda items at the time of this intimation and is expected to end around 04:00 p.m.

This intimation is also being uploaded on Company's website and can be accessed at www.infoedge.in.

You are requested to kindly take the above information on record.

Thanking You,

Yours faithfully,

For Info Edge (India) Limited

Jaya Bhatia Company Secretary & Compliance Officer











**Chartered Accountants** 

67, Institutional Area Sector 44, Gurugram - 122 003 Haryana, India

Tel: +91 124 681 6000

#### Annexure-I

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Info Edge (India) Limited

- We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Info Edge (India) Limited (the 'Company') for the quarter ended December 31, 2024 and year to date from April 01, 2024 to December 31, 2024 (the 'Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Listing Regulations').
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, ('Ind AS 34') 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ('SRE') 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Salajay Bachchani

Partner

Membership No.: 400419 UDIN: 25400419BMOPOJ1321

Place: Noida

Date: February 05, 2025

#### Info Edge (India) Limited

Regd. Office: Ground Floor, GF-12A, 94, Meghdoot Building, Nehru Place, New Delhi - 110019

CIN: L74899DL1995PLC068021, Tel no.: 0120-3082000, Fax: 0120-3082095, URL: www.infoedge.in, Email: investors@naukri.com

| PART I   |                                |   |   |                                   |                                   | Amount in ₹(M                     |
|--|--------------------------------|---|---|-----------------------------------|-----------------------------------|-----------------------------------|
| Particulars  | 3 months ended<br>31/12/2024   | Preceding 3<br>months ended<br>30/09/2024 | Corresponding 3<br>months ended in<br>the previous year<br>31/12/2023 | 9 months ended<br>31/12/2024      | 9 months<br>ended<br>31/12/2023   | Year ended<br>31/03/2024          |
|  | (Unaudited)                    | (Unaudited)                               | (Unaudited)   | (Unaudited)                       | (Unaudited)                       | (Audited)                         |
| Income     Revenue from operations     Other income  | 6,715.20<br>781.07             | 6,560.97<br>803.32                        | 5,953.58<br>650.19  |                                   | 17,726.64                         | 23,809.5                          |
| The second secon |                                |   | 1000000   |                                   | 1,863.70                          | 2,591.8                           |
| Total Income 2. Expenses   | 7,496.27                       | 7,364.29                                  | 6,603.77  | 22,019.29                         | 19,590.34                         | 26,401.3                          |
| a) Employee benefits expense b) Finance costs c) Network, internet and other direct charges  | 2,680.84<br>46.61<br>135.98    | 2,624.09<br>46.94<br>125.79               | 45.90<br>119.62   | 139.76<br>384.00                  | 7,320.65<br>116.41<br>375.13      | 9,820.9<br>163.1<br>496.0         |
| d) Advertising and promotion cost e) Depreciation and amortisation expense   | 666.94<br>215.94               | 755.47<br>185.88                          | 685.89<br>174.02  | -6                                | 2,052.10<br>503.21                | 2,743.9<br>677.3                  |
| f) Other expenses  | 334.30                         | 311.25                                    | 319.76  | 975.28                            | 894.99                            | 1,196.0                           |
| Total expenses   | 4,081.61                       | 4,049.42                                  | 3,767.06  | 12,246.80                         | 11,262.49                         | 15,097.4                          |
| 3. Profit before exceptional items and tax for the period/year (1-2)   | 3,414.66                       | 3,314.87                                  | 2,836.71  | 9,772.49                          | 8,327.85                          | 11,303.9                          |
| 4. Exceptional items - (loss)/gain (Refer Note no. 4)  | (592.80)                       | 1,080.43                                  |   | 487.63                            | (50.00)                           | (171.44                           |
| 5. Profit before tax for the period/year (3+4)   | 2,821.86                       | 4,395.30                                  | 2,836.71  | 10,260.12                         | 8,277.85                          | 11,132.48                         |
| 6. Tax expense (a) Current Tax (b) Deferred tax Charqe/(credit) (c) Deferred tax Charge (relating to unrealised gain on exceptional item in earlier year) (refer note no. 5)   | 789.86<br>30.07                | 648.63<br>291.14<br>2,596.77              | 744.60<br>(43.20)   | 2,161.35<br>318.45<br>2,596.77    | 2,082.58<br>(26.14)               | 2.799.5<br>2.1                    |
| 7. Net Profit for the period/year (5-6)  | 2,001.93                       | 858.76                                    | 2,135.31  | 5,183.55                          | 6,221.41                          | 8,330.8                           |
| 8. Other comprehensive income (OCI), net of income tax  Items that will not be reclassified to profit or loss-   |                                |   |   |                                   |                                   |                                   |
| (a) Remeasurement of post employment benefit obligation  | 23.65                          | (50.23)                                   | (6.88)  | (32.40)                           | 8.18                              | 3.29                              |
| (b) Gain on financial assets measured at Fair value through OCI (refer note no. 8) (c) Income tax relating to above (i) Current Tax (iii) Deferred tax Charge (relating to unrealised gain in current period)  | 5,719.05<br>(5.96)<br>(802.95) | 87,391.72<br>12.64<br>(13,086.35)         | 26,545.44<br>1.73<br>(3,034.12)                                       | 115,018.66<br>8.15<br>(16,383.58) | 87,216.89<br>(2.06)<br>(9,941.53) | 157,101.44<br>(0.83<br>(17,923.19 |
| (iii) Deferred tax Charge (relating to unrealised gain in earlier year) (refer note no. 5)  Total other comprehensive income, net of income tax (a+b+c)  | 4,933.79                       | (3,625.23)<br>70,642.55                   | 23,506.17   | (3,625.23)<br>94,985.60           | 77,281.48                         | 139,180.71                        |
| 9. Total comprehensive income for the period/year (7+8)  | 6,935.72                       | 71,501.31                                 | 25,641.48   |                                   | 83,502.89                         | 147,511.53                        |
| 10. Paid-up equity share capital (Face value of ₹10 per share)   | 1,295.84                       | 1,295.84                                  | 1,293.84  | 1,295.84                          | 1,293.84                          | 1,293.8                           |
| 11. Other Equity   |                                |   | ų.  |                                   |                                   | 253,471.8                         |
| 12. Earning per share (of ₹10 each) (not annualised)  Basic - Net profit for the period/year (after exceptional items)   | 15.47                          | 6.65                                      | 16.54   | 40.10                             | 48.24                             | CA E                              |
| Basic - Net profit for the period/year [before exceptional items (net of tax & Deferred tax)] Diluted - Net profit for the period/year [after exceptional items (net of tax & Deferred tax)]   | 20.06<br>15.40                 | 19.98<br>6.62                             | 16.54<br>16.49  | 58.01<br>39.92                    | 48.63<br>48.08                    | 64.5<br>65.9<br>64.3              |
| Diluted Net profit for the period/year (before a continued thems (not of two 8 Deformed to 3)  | 10.06                          | 10.00                                     | 16.40   | 57.74                             | 40.46                             | 65.6                              |

#### Part II. Reporting of Segment wise Revenue, Results and Assets & Liabilities

Diluted - Net profit for the period/year [before exceptional items (net of tax & Deferred tax)]

65.66

48.46

57.74

mile

16.49

|   | 3 months ended<br>31/12/2024 | Preceding 3<br>months ended<br>30/09/2024 | Corresponding 3<br>months ended in<br>the previous year<br>31/12/2023 | 9 months<br>ended<br>31/12/2024 | 9 months<br>ended<br>31/12/2023 | Year ended<br>31/03/2024 |
|---|------------------------------|---|---|---------------------------------|---------------------------------|--------------------------|
|   | (Unaudited)                  | (Unaudited)                               | (Unaudited)   | (Unaudited)                     | (Unaudited)                     | (Audited)                |
| A - Segment Revenue:                            |                              |   |   |                                 |                                 |                          |
| Recruitment Solutions                           | 5,049.41                     | 4,949.09                                  | 4,505.09  | 14,713.74                       | 13,529.33                       | 18,052.66                |
| 99acres for real estate                         | 1,041.67                     | 1,020.33                                  | 887.63  | 3,049.93                        | 2,587.08                        | 3,512.80                 |
| Others  | 624.12                       | 591.55                                    | 560.86  | 1,901.54                        | 1,610.23                        | 2,244.12                 |
| Total Net Sales/Revenue from Operations         | 6,715.20                     | 6,560.97                                  | 5,953.58  | 19,665.21                       | 17,726.64                       | 23,809.58                |
| B - Segment Results [Profit/(loss)] before tax: |                              |   |   |                                 |                                 |                          |
| Recruitment Solutions                           | 2,976.29                     | 2,858.16                                  | 2,593,21  | 8,380.11                        | 7,929.53                        | 10,508.71                |
| 99acres for real estate                         | (48.16)                      | (141,86)                                  | (147.07)  | (326.62)                        | (536.61)                        | (688.48)                 |
| Others  | (78.11)                      | (40.03)                                   | (136.24)  | (95.40)                         | (528.95)                        | (559.40)                 |
| Total   | 2,850.02                     | 2,676.27                                  | 2,309.90  | 7,958.09                        | 6,863.97                        | 9,260.83                 |
| Less: unallocable expenses                      | (216.43)                     | (164.72)                                  | (123.38)  | (539.68)                        | (399.82)                        | (548.71)                 |
| Add: Unallocated Income [Other Income]          | 781.07                       | 803.32                                    | 650.19  | 2,354.08                        | 1,863.70                        | 2,591.80                 |
| Add: Exceptional Item- (loss)/gain              | (592.80)                     | 1,080.43                                  |   | 487.63                          | (50.00)                         | (171.44)                 |
| Profit before Tax                               | 2,821.86                     | 4,395.30                                  | 2,836.71  | 10,260.12                       | 8,277.85                        | 11,132.48                |
| C -Segment Assets                               |                              |   |   |                                 |                                 |                          |
| Recruitment Solutions                           | 2,201.48                     | 2,255.14                                  | 1,884.19  | 2,201.48                        | 1,884.19                        | 2,017.67                 |
| 99acres for real estate                         | 752.34                       | 761.64                                    | 793.75  | 752.34                          | 793.75                          | 981.56                   |
| Others  | 573.83                       | 577.46                                    | 613.47  | 573.83                          | 613.47                          | 648.78                   |
| Unallocated                                     | 411,353.16                   | 404,830.17                                | 217,515.39  | 411,353.16                      | 217,515.39                      | 291,700.17               |
| Total   | 414,880.81                   | 408,424.41                                | 220,806.80  | 414,880.81                      | 220,806.80                      | 295,348.18               |
| D -Segment Liabilities                          |                              |   |   |                                 |                                 |                          |
| Recruitment Solutions                           | 11,005.59                    | 11,078.28                                 | 9,758.43  | 11,005.59                       | 9,758.43                        | 11,691.92                |
| 99acres for real estate                         | 2,534.07                     | 2,609.02                                  | 2,259.12  | 2,534.07                        | 2,259.12                        | 2,718.92                 |
| Others  | 1,338.41                     | 1,171.05                                  | 1,333.75  | 1,338.41                        | 1,333.75                        | 1,406.27                 |
| Unallocated                                     | 47,935.18                    | 46,973.72                                 | 16,788.71   | 47,935.18                       | 16,788.71                       | 24,767.92                |
| Total   | 62,813.25                    | 61,832.07                                 | 30,140.01   | 62,813.25                       | 30,140.01                       | 40,585.03                |

19.96

Business segments: The Company is primarily engaged in the business of internet based service delivery operating in four service verticals through various web portals in respective verticals namely recruitment solutions comprising primarily analyticom, other recruitment related portals and ancillary services related to recruitment, 99acres.com for real estate related services, Jeevansathi.com for matrimony related services and Shiksha.com for education related services. The Managing Director & Chief Executive Officer of the Company examines the Company's performance both from a business & geographical prospective and has identified as reportable segment of its business which are "Recruitment Solutions" and "99acres"; the "Other segments" comprises primarily Jeevansathi & Shiksha verticals are not considered as reportable operating segment since they individually do not meet qualifying criteria for the reportable segment as per Ind AS 108. Edge

19.89

#### Notes:

- . This statement has been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on February 05, 2025
- 2. This statement has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013, as amended, read with rule 3 of the Companies (Indian Accounting Standards) Rules 2015 (as amended) and presented in accordance with the requirements of Regulation 33 of the SEBI(Listing Obligations and Disclosure Requirements) Regulations, 2015, ("Listing Regulations").
- 3. The Board of Directors in their meeting held on May 16, 2024 has recommended a final dividend of ₹ 12.00 per equity share which was paid on September 05, 2024 post approval from shareholders. The Board of Director in its meeting held on November 08, 2024 had declared an Interim Dividend of ₹ 12.00 per equity share which was paid on December 04, 2024.

  4. Exceptional item= (loss) gain includes:

| nths ended | Preceding 3                | Corresponding 3                                    | 9 months ended   | 9 months  | Year ended  |
|------------|----------------------------|--|--|---|---|
| 12/2024    | months ended<br>30/09/2024 | months ended in<br>the previous year<br>31/12/2023 | 31/12/2024   | ended<br>31/12/2023   | 31/03/2024  |
| (592.80)   | (356.91)                   |  | (949.71)   | (50.00)   | (171.44)  |
| -          | 1,437.34                   |  | 1,437.34   | - 2   |   |
| (592.80)   | 1,080.43                   | - 9  | 487.63   | (50.00)   | (171.44)  |
|            | (592.80)<br>(592.80)       | (592.80) (356.91)<br>- 1,437.34                    | 30/09/2024 the previous year 31/12/2023 (592.80) (356.91) - 1,437.34 - (592.80) 1,080.43 - | 30/09/2024   the previous year   31/12/2023   (592.80)   (355.91)   -   (949.71)   -   1,437.34   -   1,437.34   (592.80)   1,080.43   -   487.63 | 30/09/2024   the previous year   31/12/2023   (592.80)   (356.91)   -   (949.71)   (50.00)   -   1,437.34   -   1,437.34   (592.80)   1,080.43   -   487.63   (50.00) |

To naccount or decessing on a navestiment in numerical to investment to 89,411.94 Mn as exceptional item in Standaione financial results along with then applicable deferred tax charge. Subsequent to such transfer mark to market gain/ losses between fair value on reporting date and cost o conversion are being recorded through Other Comprehensive Income along with applicable deferred tax charge which is ₹ 126,756.30 Mn as at year ended March 31, 2024 and ₹ 114,570.49 Mn as at December 31, 2024.

During the previous quarter, due to change in Finance Act 2024, the effective tax rate has been revised from 11.44% to 14.30% on long term capital gain. Therefore, the incremental deferred tax charge on account of such increase in tax rates amounting to ₹ 2,596.77 Mn and ₹ 3,625.23 Mn have accordingly been accounted for in Profit and Loss and Other Comprehensive Income respectively in Standalone Financial results in accordance with applicable Ind AS.

6. During the year ended March 31, 2021, the Company had issued 6,067,961 nos. equity shares of ₹10/- each fully paid up at ₹ 3,090/- per share (including securities premium of ₹ 3,080/- per share) to qualified institutional buyers on August 08, 2020 pursuant to Qualified Institutional Placement (QIP) document, dated August 07, 2020, as per provisions of section 42 of Companies Act, 2013 read with rule 14 of the Companies (Prospectus and Allotment of Securities) Rules 2014, and Chapter VIII of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 which have been listed in the respective Stock Exchanges on August 10, 2020.

Expenses incurred in relation to OIP paid/provided for amounting to ₹ 459.68 Mn has been adjusted from Securities Premium Account and the utilisation out of such net amount of ₹ 18,290.32 Mn till December 31, 2024 is given below. The balance amount of QIP proceeds remains invested in Mutual funds (debt) & Term Deposits with banks.

| Amount in ₹Mn |
|---------------|
| 7,939.33      |
| 10,350.99     |
|               |

7. During the period ended December 31, 2024, the Company has issued 200,000 nos. equity shares (March 31, 2024; 200,000 nos. equity shares each fully paid up ₹10/- respectively) to Info Edge Employees Stock Option Plan (ESOP) Trust, which have been duly listed in the respective Stock Exchanges, ranking pari passu with the existing equity shares of the Company.

8. Details of Gain on Fair valuation of Investment routed through OCI are as follows:-

| Particulars                  | 3 months ended<br>31/12/2024 | Preceding 3<br>months ended<br>30/09/2024 | Corresponding 3<br>months ended in<br>the previous year<br>31/12/2023 | 9 months ended<br>31/12/2024 | 9 months<br>ended<br>31/12/2023 | Year ended<br>31/03/2024 |
|------------------------------|------------------------------|---|---|------------------------------|---------------------------------|--------------------------|
| -Zomato Limited              | 5,615.03                     | 87,152.42                                 | 26,522.05   | 114,570.49                   | 86,901.53                       | 156,671.26               |
| -Other financial investments | 104.02                       | 239.30                                    | 23.39   | 448.17                       | 315.36                          | 430.18                   |
| Total                        | 5,719.05                     | 87,391.72                                 | 26,545.44   | 115,018.66                   | 87,216.89                       | 157,101.44               |

9. The Board of Directors in their meeting held on August 09, 2024 approved the Scheme of Amalgamation between Info Edge (India) Limited ("Transferee Company") and Axilly Labs Private Limited ("Transferor Company 1"), Diphda Internet Services Limited ("Transferor Company 2") & Zwayam Digital Private Limited ("Transferor Company 3"), the wholly owned subsidiaries of the Transferee Company, and their respective shareholders and creditors. Subsequently, the board of directors on the meeting held on 05 February, 2025 modified the earlier approved merger scheme and approved the inclusion of Allcheckdeals India Private Limited ("Transferor Company 4") being wholly owned subsidiary of the transferee Company in the merger scheme.

The transferee Company is in the process of filing the Scheme along with relevant documents with the BSE Limited and the National Stock Exchange of India Limited and with the National Company Law Tribunal, New Delhi Bench ("NCLT") under sections 230 to 232 of the Companies Act, 2013 read with Companies (Compromises, Arrangements and Amalgamation) Rules, 2016 including any statutory modification or re-enactment or amendment

thereof, for amalgamation of the aforesaid Companies.

10. The Board of Directors of the Company at their meeting held on February 05 2025, have approved the sub-division/ split of each equity share of face value of Rs. 10/- (Rupees Ten only) each, fully paid-up, into 5 (five) equity shares having face value of Rs. 2/- (Rupees two only) each, fully paid-up. The sub-division/ split will be subject to approval of the shareholders of the Company. The record date for the said sub-division/ split will be intimated in due course. Pending approval of the shareholders, the basic and diluted EPS disclosed above have not been adjusted to give effect to such sub-division/split in accordance with requirements under Ind AS 33,

Earnings per share.

11. Diluted EPS represents earning per share based on the total number of shares including the potential estimated number of shares to be issued against stock options force under the existing stock option plan/schen

except where the results would be anti-dilutive.

For & on behalf of the B

Hitesh Oberoi Managing Director DIN: 01189953

Place: Noida Date: February 05, 2025





**Chartered Accountants** 

67, Institutional Area Sector 44, Gurugram - 122 003 Harvana, India

Tel: +91 124 681 6000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Info Edge (India) Limited

- 1: We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Info Edge (India) Limited (the 'Holding Company'), its subsidiaries and its Controlled Trusts (the Holding Company, its subsidiaries and its Controlled Trusts together referred to as 'the Group'), and joint ventures for the quarter ended December 31, 2024 and year to date from April 01, 2024 to December 31, 2024 (the 'Statement') attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the 'Listing Regulations').
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, ('Ind AS 34') 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements ('SRE') 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMDI/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the entities listed in Annexure A.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 and 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



**Chartered Accountants** 

- 6. The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:
  - 13 subsidiaries, whose unaudited interim financial results include total revenues of Rs. 448.32 Mn and Rs 1,287.60 Mn, total net loss after tax of Rs. 30.68 Mn and Rs 1,194.39 Mn and total comprehensive income of Rs. 11,933.59 Mn and Rs. 23,079.54 Mn, for the quarter ended December 31, 2024 and for the period from April 1, 2024 till December 31, 2024, as considered in the Statement which have been reviewed by their respective independent auditors.
  - 7 joint ventures, whose unaudited interim financial results include Group's share of net loss of Rs. 14.66 Mn and Rs. 849.76 Mn and Group's share of total comprehensive Income of Rs. 12,483.07 Mn and Rs. 24,159.84 Mn for the quarter ended December 31, 2024 and for the period from April 1, 2024 till December 31, 2024, as considered in the Statement whose interim financial results, other financial information have been reviewed by their respective independent auditors.

The independent auditor's reports on interim financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and joint ventures is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

- 7. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of:
  - 1 subsidiary, whose interim financial results and other financial information reflects total revenue of Rs. Nil and Rs. Nil, total net profit after tax of Rs. Nil and Rs. Nil, total comprehensive income of Rs. Nil and Rs. Nil for the quarter ended December 31, 2024 and for the period from April 1, 2024 till December 31, 2024.
  - 14 joint ventures, whose interim financial results include Group's share of net loss of Rs. 43.34 Mn and Rs. 181.96 Mn and Group's share of total comprehensive loss of Rs. 43.25 Mr. and Rs. 181.84 Mn for the quarter ended December 31, 2024 and for the period from April 1, 2024 till December 31, 2024.

The unaudited interim financial results and other unaudited financial information of the these joint ventures have not been reviewed by any auditor(s) and have been approved and furnished to us by the Management and our conclusion on the Statement. in so far as it relates to the affairs of these joint ventures is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.



Chartered Accountants

Our conclusion on the Statement in respect of matters stated in para 6 and 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors and the financial results certified by the Management.

For S.R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Sanja Bachchani

Partner

Membership No.: 400419

UDIN: 25400419BMOPOK2377

Place: Noida

Date: February 05, 2025

Chartered Accountants

#### Annexure-A

Independent Auditor's Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

(Referred to in paragraph 4 of our report of even date)

#### List of Subsidiaries

- 1. Allcheckdeals India Private Limited
- 2. Interactive Visual Solutions Private Limited
- 3. Jeevansathi Internet Services Private Limited
- 4. Naukri Internet Services Limited
- 5. Newinc Internet Services Private Limited
- 6. Smartweb Internet Services Limited
- 7. Startup Internet Services Limited
- 8. Startup Investments (Holding) Limited
- 9. Diphda Internet Services Limited
- 10. Redstart Labs (India) Limited
- 11. Zwayam Digital Private Limited
- 12. Axilly Labs Private Limited
- 13. Aisle Network Private Limited
- 14. Sunrise Mentors Private Limited
- 15. 4B Networks Private Limited\*

#### List of Controlled Trusts

- 1. Info Edge Venture Fund
  - IE Venture Fund I
  - · IE Venture Fund Follow-on I
- 2. Capital 2B
- 3. Info Edge Capital

#### List of Joint Ventures:

- 1. Makesense Technologies Limited
- 2. Nopaperforms Solutions Private Limited
- 3. Agstack Technologies Private Limited
- 4. Shopkirana E Trading Private Limited
- 5. Printo Document Services Private Limited
- 6. Metis Eduventures Private Limited
- 7. Terralytics Analysis Private Limited
- 8. Llama Logisol Private Limited
- 9. LQ Global Services Private Limited
- 10. Sploot Private Limited
- 11. Greytip Software Private Limited (till September 02, 2024)
- 12. Juno Learning Private Limited\*
- 13. Medcords Healthcare Solutions Private Limited\*
- 14. International education gateway Private Limited\*
- 15. Bizcrum Infotech Private Limited\*
- 16. Ideaclick Infolabs Private Limited\*
- 17. Vcare Technologies Private Limited\*



Chartered Accountants

- 18. Unnati Online Private Limited\*
- 19. Green leaves Consumer Services Private Limited\*
- 20. Rare Media Company Private Limited\*
- 21. Kinobeo Software Private Limited\*
- 22. Mint Bird Technologies Private Limited\*
- \* Non-operational and impaired entities till December 31, 2024.



#### Info Edge (India) Limited

Regd. Office: Ground Floor, GF-12A, 94, Meghdoot Building, Nehru Place, New Delhi - 110019
CIN: L74899DL1995PLC068021, Tel no.: 0120-3082000, Fax: 0120-3082095, URL: www.infoedge.in, Email: investors@naukri.com

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2024

| PART I Particulars   | 3 months ended        | Preceding 3 months           | Corresponding 3                                    | 9 months ended                 | 9 months ended        | Amount in ₹(Mn) Year ended |
|--|-----------------------|------------------------------|--|--------------------------------|-----------------------|----------------------------|
|  | 31/12/2024            | ended 30/09/2024             | months ended in<br>the previous year<br>31/12/2023 | 31/12/2024                     | 31/12/2023            | 31/03/2024                 |
|  | (Unaudited)           | (Unaudited)                  | (Unaudited)  | (Unaudited)                    | (Unaudited)           | (Audited)                  |
| 1. Income Revenue from operations  | 7,223.96              | 7,008.24                     | 6,271.23   | 20,999.26                      | 18,789.18             | 25,363.40                  |
| Other income   | 1,870.85              | 2,141.23                     | 326.86   | 5,524.22                       | 2,624.42              | 4,137.35                   |
| Total Income   | 9,094.81              | 9,149.47                     | 6,598.09   | 26,523.48                      | 21,413.60             | 29,500.75                  |
| 2. Expenses  |                       |                              |  |                                |                       |                            |
| a) Employee benefits expense   | 3,055.87              | 3,057.83                     | 2,784.18   | 9,039.92                       | 8,365.16              | 11,282.37                  |
| b) Finance costs   | 61.42                 | 59.87                        | 47.08  | 177.62                         | 165.90                | 222.60                     |
| c) Network, internet and other direct charges d) Advertising and promotion cost  | 198.05<br>818.91      | 191.42<br>910.08             | 186.91<br>858.71                                   | 574.98<br>2,731.41             | 560.77<br>2,579.21    | 747.07<br>3,424.58         |
| e) Depreciation and amortisation expense   | 299.29                | 268.83                       | 258.16   | 825.10                         | 755.11                | 1,011.2                    |
| f) Other expenses  | 434.72                | 433.10                       | 415.25   | 1,286.19                       | 1,185.44              | 1,616.95                   |
| Total expenses   | 4,868.26              | 4,921.13                     | 4,550.29   | 14,635.22                      | 13,611.59             | 18,304.82                  |
| <ol> <li>Profit before exceptional items, share of net (loss) of joint ventures accounted for<br/>using equity method and tax (1-2)</li> </ol>                       | 4,226.55              | 4,228.34                     | 2,047.80   | 11,888.26                      | 7,802.01              | 11,195.93                  |
| 4. Share of net (loss) of joint ventures accounted for using the equity method   | (58.01)               | (875.37)                     | (196.41)   | (1,072.85)                     | (1,160.08)            | (1,309.82)                 |
| 5. Profit before exceptional items and tax for the period/year (3+4)   | 4,168.54              | 3,352.97                     | 1,851.39   | 10,815.41                      | 6,641.93              | 9,886.11                   |
| 6. Exceptional items - (loss)/gain (Refer Note no. 4)  | (457.66)              | 1,647.51                     | 52.96  | 1,214.65                       | 513.97                | (1,105.78)                 |
| 7. Profit before tax for the period/year (5+6)   | 3,710.88              | 5,000.48                     | 1,904.35   | 12,030.06                      | 7,155.90              | 8,780.33                   |
| 8. Tax expense   |                       |                              |  |                                |                       |                            |
| (a) Current Tax (b) Deferred tax Charge/(credit) (c) Deferred tax Charge (relating to unrealised gain on exceptional item in earlier year) (refer note no. 5)        | 814.08<br>12.63       | 664.26<br>283.24<br>3,205.64 | 770.88<br>(60.98)                                  | 2,228.00<br>276.33<br>3,205.64 | (63.38)               | 2,896.43<br>(61.63)        |
| 9. Net Profit for the period/year (7-8)  | 2,884.17              | 847.34                       | 1,194.45   | 6,320.09                       | 5,065.93              | 5,945.53                   |
| Profit attributable to   | ZJOO HZI              |                              | 2,22   | 3,223.33                       | 5,000                 |                            |
| -Equity holders of Parent  | 2,425.91              | 232.59                       | 1,510.91   | 4,987.52                       | 5,148.19              | 5,752.08                   |
| -Non-Controlling Interests   | 458.26                | 614.75                       | (316.46)   | 1,332.57                       | (82.26)               | 193.45                     |
| Total  | 2,884.17              | 847.34                       | 1,194.45   | 6,320.09                       | 5,065.93              | 5,945.53                   |
| 10. Other comprehensive income (OCI), net of income tax  |                       |                              |  |                                |                       |                            |
| (A) Items that will be reclassified to profit or loss-   |                       |                              |  |                                |                       |                            |
| Share of other comprehensive income of joint ventures accounted for using the equity method  | -                     |                              |  |                                | -                     | 8                          |
| (B) Items that will not be reclassified to profit or loss-   |                       |                              |  |                                |                       |                            |
| (a) Remeasurement of post employment benefit obligation  | 23.30                 | (49.94)                      | (5.91)   | (32.63)                        | 11.09                 | 7.12                       |
| (b) Gain on financial assets measured at Fair value through OCI (refer note no. 8) (c) Income tax relating to above  | 19,148.72             | 93,571.71                    | 27,423.56  | 142,106,81                     | 91.530.91             | 170.553.41                 |
| (i) Current Tax  | (22.29)<br>(2,707.59) | 12.57<br>(14,221.13)         | 1.49<br>(3,137.01)                                 |                                | (2.79)<br>(10,470.40) | (1.79)                     |
| (ii) Deferred tax Charge (relating to unrealised gain in current period)  (iii) Deferred tax Charge (relating to unrealised gain in earlier year) (refer note no. 5) | (2,707,33)            | (3,753.26)                   | (3,137.01)   | (3,753.26)                     | (10) 10 10)           | (13)323.0                  |
| (d) Share of other comprehensive income of joint ventures accounted for using the equity method  | 12,497.82             | 5,294.59                     | 763.69   |                                | 4,118.14              | 12,865.00                  |
| Total other comprehensive income, net of income tax (A)+(B)  | 28,939.96             | 80,854.54                    | 25,045.82  | 143,031.86                     | 85,186.95             | 163,900.70                 |
| Other comprehensive income is attributable to  |                       |                              |  |                                |                       |                            |
| -Equity holders of Parent  | 28,940.11             | 80,854.41                    | 25,045.38  | 143,031.96                     | 85,185.63             | 163,898.86                 |
| -Non-Controlling interests   | (0.15)                | 0.13                         |  |                                |                       | 1.84                       |
| Total  | 28,939.96             | 80,854.54                    | 25,045.82  | 143,031.86                     | 85,186.95             | 163,900.70                 |
| 11. Total comprehensive income for the period/year (9+10)  | 31,824.13             | 81,701.88                    | 26,240.27  | 149,351.95                     | 90,252.88             | 169,846.23                 |
| Total comprehensive income is attributable to  |                       |                              |  |                                |                       |                            |
| -Equity holders of Parent  | 31,365.02             | 81,087.00                    | 26,556.29  | 148,019.48                     | 90,333.82             | 169,650.94                 |
| -Non-Controlling interests   | 458.11                | 614.88                       | (316.02)   | 1,332.47                       | (80.94)               | 195.29                     |
| Total  | 31,824.13             | 81,701.88                    | 26,240.27  | 149,351.95                     | 90,252.88             | 169,846.23                 |
| 12. Paid-up equity share capital<br>(Face value of ₹10 per share)<br>13. Other Equity  | 1,295.84              | 1,295.84                     | 1,293.84   | 1,295.84                       | 1,293.84              | 1,293.84<br>301,331.64     |
| 14. Earning per share (of ₹10 each) (not annualised)   |                       |                              |  |                                | 1                     |                            |
| Basic - Profit attributable to equity of parent for the period/year (after exceptional items)  | 18.75                 | 1.80                         | 11.71  |                                |                       | 44.58                      |
| Basic - Profit attributable to equity of parent for the period/year [before exceptional items (net of  | 22.29                 | 15.46                        | 0.000,000  | 200000                         | contraria             | 53.16                      |
| Diluted - Profit attributable to equity of parent for the period/year (after exceptional items)  | 18.66                 |                              |  |                                | 1                     | 44.47                      |
| Diluted - Profit attributable to equity of parent for the period/year[before exceptional items (net of tax & Deferred tax)]  | 22.18                 | 15.38                        | 11.26  | 55.32                          | 35.81                 | 52.96                      |







|   | 3 months ended<br>31/12/2024 | Preceding 3 months<br>ended 30/09/2024 | Corresponding 3<br>months ended in<br>the previous year<br>31/12/2023 | 9 months ended<br>31/12/2024 | 9 months ended<br>31/12/2023 | Year ended<br>31/03/2024 |
|---|------------------------------|--|---|------------------------------|------------------------------|--------------------------|
|   | (Unaudited)                  | (Unaudited)                            | (Unaudited)   | (Unaudited)                  | (Unaudited)                  | (Audited)                |
| A - Segment Revenue:                            |                              |  |   |                              |                              |                          |
| Recruitment Solutions                           | 5,270.36                     | 5,150.96                               | 4,693.34  | 15,293.09                    | 13,994.09                    | 18,799.50                |
| 99acres for real estate                         | 1,041.67                     | 1,020.33                               | 887.63  | 3,049.93                     | 2,587.08                     | 3,512.80                 |
| Others  | 911.93                       | 836.95                                 | 690.26  | 2,656.24                     | 2,208.01                     | 3,051.10                 |
| Total Net Sales/Revenue from Operations         | 7,223.96                     | 7,008.24                               | 6,271.23  | 20,999.26                    | 18,789.18                    | 25,363.40                |
| B - Segment Results [Profit/(Loss)] before tax: |                              |  |   |                              |                              |                          |
| Recruitment Solutions                           | 3,008.92                     | 2,775.91                               | 2,591.72  | 8,297.55                     | 7,871.89                     | 10,475.30                |
| 99acres for real estate                         | (48.16)                      | (141.86)                               | (147.07)  | (326.62)                     | (536.61)                     | (688.50                  |
| Others  | (388.63)                     | (382.22)                               | (600.33)  | (1,067.21)                   | (1,757.87)                   | (2,179.60                |
| Total   | 2,572.13                     | 2,251.83                               | 1,844.32  | 6,903.72                     | 5,577.41                     | 7,607.20                 |
| Less : unallocable expenses                     | (274.44)                     | (1,040.09)                             | (319.79)  | (1,612.53)                   | (1,559.90)                   | (1,858.44                |
| Add: Unallocated Income [Other Income]          | 1,870.85                     | 2,141.23                               | 326.86  | 5,524.22                     | 2,624.42                     | 4,137.35                 |
| Add : Exceptional Item - (loss)/Gain            | (457.66)                     | 1,647.51                               | 52.96   | 1,214.65                     | 513.97                       | (1,105.78                |
| Profit/(loss) Before Tax                        | 3,710.88                     | 5,000.48                               | 1,904.35  | 12,030.06                    | 7,155.90                     | 8,780.33                 |
| C -Segment Assets                               |                              |  |   |                              |                              |                          |
| Recruitment Solutions                           | 3,008.27                     | 3,067.40                               | 2,532.96  | 3,008.27                     | 2,532.96                     | 2,750.60                 |
| 99acres for real estate                         | 752.34                       | 761.64                                 | 793.75  | 752.34                       | 793.75                       | 981.60                   |
| Others  | 640.67                       | 636.72                                 | 711.13  | 640.67                       | 711.13                       | 730.50                   |
| Unallocated                                     | 531,216.50                   | 497,392.25                             | 265,112.61  | 531,216.50                   | 265,112.61                   | 356,445.46               |
| Total   | 535,617.78                   | 501,858.01                             | 269,150.45  | 535,617.78                   | 269,150.45                   | 360,908.16               |
| D -Segment Liabilities                          |                              |  |   |                              |                              |                          |
| Recruitment Solutions                           | 11,115.60                    | 11,387.93                              | 9,801.11  | 11,115.60                    | 9,801.11                     | 11,799.80                |
| 99acres for real estate                         | 2,534.07                     | 2,609.02                               | 2,259.12  | 2,534.07                     | 2,259.12                     | 2,718.90                 |
| Others  | 1,348.46                     | 1,180.62                               | 1,341.35  | 1,348.46                     | 1,341.35                     | 1,410.40                 |
| Unallocated                                     | 56,499.32                    | 53,489.59                              | 19,667.05   | 56,499.32                    | 19,667.05                    | 28,694.13                |
| Total   | 71,497.45                    | 68,667.16                              | 33,068.63   | 71,497.45                    | 33,068.63                    | 44,623.23                |

Business segments: The Group is primarily engaged in the business of internet based service delivery operating in four service verticals through various web portals in respective verticals namely recruitment solutions comprising primarily naukri.com, other recruitment related portals and ancillary services related to recruitment, 99acres.com for real estate related services, Jeevansathi.com for matrimony related services and Shiksha.com for education related services. The Managing Director & Chief Executive Officer of the Group semines the Group's performance both from a business & geographical prospective and has identified as reportable segment and has identified as reportable segment since they individually do not meet qualifying criteria for the reportable segment as per Ind AS 108.







Notes:
1. This statement has been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on February 05, 2025.

2. This statement has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013, as amended, read with rule 3 of the Companies (Indian Accounting Standards) Rules 2015 (as amended) and presented in accordance with the requirements of Regulation 33 of the SEBI(Listing Obligations and

Disclosure Requirements) Regulations, 2015, ("Listing Regulations").

3. The Board of Directors in their meeting held on May 16, 2024 has recommended a final dividend of ₹ 12.00 per equity share which was paid on September 05, 2024 post approval from shareholders. The Board of Directors in its meeting held on November 08, 2024 had declared an Interim Dividend of ₹ 12.00 per equity share which was paid on December 04, 2024.

Amount in ₹(Mn)

| i  | 3 months ended<br>31/12/2024 | Preceding 3 months<br>ended 30/09/2024 | Corresponding 3<br>months ended in<br>the previous year | 9 months ended<br>31/12/2024 | 9 months ended<br>31/12/2023 | Year ended<br>31/03/2024 |
|--|------------------------------|--|---|------------------------------|------------------------------|--------------------------|
|  |                              |  | 31/12/2023  |                              |                              |                          |
| A) Provision of diminution/impairment in carrying value of non-current investment: |                              |  |   |                              |                              |                          |
| -Provision for diminution in the carrying value of non-current investments         |                              | •                                      |   |                              | (150.00)                     | (565.61)                 |
| - Impairment in carrying value of goodwill & Net assets                            | (475.64)                     | -                                      |   | (475.64)                     |                              | (1,080.00)               |
| B) Gain on Fair valuation of non-current Investments*                              | 5.00                         | 1,612.97                               | **  | 1,612.97                     |                              | -                        |
| C) Gain on reduction in interest of the group in its Joint ventures                |                              | 2.04                                   | 52.96   | 26.84                        | 52.96                        | 663.97                   |
| D) Gain on disposal of joint venture/other financial investment                    | 29.58                        | -                                      |   | 29.58                        | 611.01                       |                          |
| E) General provision for non-current investments                                   | (11.60)                      | 32.50                                  |   | 20.90                        |                              | (124.14)                 |
| Total  | (457.66)                     | 1,647.51                               | 52.96   | 1,214.65                     | 513.97                       | (1,105.78)               |

\* On account of declassification of Investment in Joint venture to Investment in Financial instruments upon loss of control.

5. During the Financial year ended March 31, 2022, consequent to transfer of specified investment in Joint Venture/Associate and classification as financial investments, the Company had recorded unrealized mark to market gain of ₹ 112,050.81 Mn as exceptional item in Consolidated financial results along with then applicable deferred tax charge. Subsequent to such transfer mark to market gain/ losses between fair value on reporting date and cost of conversion are being recorded through Other Comprehensive Income along with applicable deferred tax charge which is ₹ 131,233.05 Mn as at year ended March 31, 2024 and ₹ 170,905.13 Mn as at December 31, 2024.

During the previous quarter, due to change in Finance Act 2024, the effective tax rate has been revised from 11.44% to 14.30% on long term capital gain. Therefore, the incremental deferred tax charge on account of such increase it ax rates amounting to ₹ 3,205.64 Mn and ₹ 3,753.26 Mn have accordingly been accounted for in Profit and Loss and Other Comprehensive Income respectively in Consolidated Financial results in accordance with applicable Ind AS.

6. During the year ended March 31, 2021, the Company had issued 6,067,961 nos. equity shares of ₹10/- each fully paid up at ₹3,090/- per share (including securities premium of ₹3,080/- per share) to qualified institutional buyers on August 08, 2020 pursuant to Qualified Institutional Placement (QIP) document, dated August 07, 2020, as per provisions of section 42 of Companies Act, 2013 read with rule 14 of the Companies (Prospectus and Allotment of Securities) Rules 2014, and Chapter VIII of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 which have been listed in the respective Stock Exchanges on August 10, 2020.

Expenses incurred in relation to QIP paid/provided for amounting to ₹ 459.68 Mn has been adjusted from Securities Premium Account and the utilisation out of such net amount of ₹ 18,290.32 Mn till December 31, 2024 is given below. The balance amount of QIP proceeds remains invested in Mutual funds (debt) & Term Deposits with banks.

| Utilisation of funds upto December 31, 2024 :    | Amount in ₹Mn |
|--|---------------|
| Utilised upto December 31, 2024                  | 7,939.33      |
| Balance Unutilised funds as on December 31, 2024 | 10,350,99     |

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7. During the period ended December 31, 2024, the Company has issued 200,000 nos. equity shares (March 31, 2024; 200,000 nos. equity shares each fully paid up ₹10/- respectively) to Info Edge Employees Stock Option Plan (ESOP) Trust, which have been duly listed in the respective Stock Exchanges, ranking pari passu with the existing equity shares of the Company.

8. Details of Gain/(loss) on Fair valuation of Investment routed through OCI are as follows:

| Particulars                  | 3 months ended<br>31/12/2024 | Preceding 3 months<br>ended 30/09/2024 | Corresponding 3<br>months ended in<br>the previous year<br>31/12/2023 | 9 months ended<br>31/12/2024 | 9 months ended<br>31/12/2023 | Year ended<br>31/03/2024 |
|------------------------------|------------------------------|--|---|------------------------------|------------------------------|--------------------------|
| -Zomato Limited              | 5,637.95                     | 87,508.24                              | 26,630.34   | 115,038.25                   | 87,256.33                    | 157,310.91               |
| -PB Fintech Limited          | 13,410.45                    | 6,063.47                               | 793.22  | 26,968.24                    | 4,274.58                     | 13,355.34                |
| -Other financial investments | 100.32                       |  |   | 100.32                       |                              | (112.84                  |
| Total                        | 19,148.72                    | 93,571.71                              | 27,423.56   | 142,106.81                   | 91,530.91                    | 170,553.41               |

9. The Board of Directors in their meeting held on August 09, 2024 approved the Scheme of Amalgamation between Info Edge (India) Limited ("Transferee Company") and Axilly Labs Private Limited ("Transferor Company 1"), Diphda Internet Services Limited ("Transferor Company 2") & Zwayam Digital Private Limited ("Transferor Company 3"), the wholly owned subsidiaries of the Transferoe Company, and their respective shareholders and creditors. Subsequently, the board of directors on the meeting held on 05 February, 2025 modified the earlier approved merger scheme and approved the inclusion of Allcheckdeals India Private Limited ("Transferor Company 4") being wholly owned subsidiar of the transferee Company in the merger scheme.

The transferee Company is in the process of filing the Scheme along with relevant documents with the BSE Limited and the National Stock Exchange of India Limited and with the National Company Law Tribunal, New Delhi Bench ("NCLT") under sections 230 to 232 of the Companies Act, 2013 read with Companies (Compromises, Arrangements and Amalgamation) Rules, 2016 including any statutory modification or re-enactment or amendment thereof, for amalgamation of the aforesaid Companies.

10. The Board of Directors of the Company at their meeting held on February 05 2025, have approved the sub-division/ split of each equity share of face value of Rs.10/- (Rupees Ten only) each, fully paid-up, into 5 (five) equity share having face value of Rs. 2/- (Rupees two only) each, fully paid-up. The sub-division/ split will be subject to approval of the shareholders of the Company. The record date for the said sub-division/ split will be intin
Pending approval of the shareholders, the basic and diluted EPS disclosed above have not been adjusted to give effect to such sub-division/split in accordance with requirements under Ind AS 33, Earnings per share.

11. Diluted EPS represents earning per share based on the total number of shares including the potential estimated number of shares to be issued against stock options in force under the existing stock option plan/scheme, except where the results would be anti-dilutive.

Diaco · Noida Date: February 05, 2025 India 0 For & on behalf of the oard

Hitesh Oberoi Managing Director DIN: 01189953



### infoedge

## InfoEdge: Q3 Billings up 16%; Standalone Operating Profits grow 20% YoY, Cash Flow from Operation rises 27%

**New Delhi, 5<sup>th</sup> February 2025:** Info Edge (India) Limited (NSE: Naukri, BSE: Naukri, 532777) reported its Unaudited Standalone and Consolidated Financial Results for the quarter ended December 31<sup>st</sup>, 2024.

Info Edge (India) Limited recorded 12.8% growth in its Revenue from Operations at Rs 671.5 crore on a standalone basis for the quarter ended December 31<sup>st</sup>, 2024, compared to Rs 595.4 crore in the corresponding quarter of the previous fiscal. The recruitment business continued the uptick in Q3, whereas non-recruitment businesses also continued to grow with reduced operating losses.

Billings for the company on a standalone basis for the quarter grew by 15.8% year on year and stood at Rs 668.3 crore. Billings growth in the recruitment business was 15.2% year on year and for non-recruitment business verticals namely 99acres (the real estate vertical), Jeevansathi (the matrimony business), and Shiksha (the education business) was 16.0%, 36.0%, and 12.3% respectively.

The company improved its operating profit margins to 39.2% of revenue and registered a growth of 20.4% in its operating profit which stood at Rs 263.4 crore on a standalone basis in Q3FY25 as compared to Rs 218.7 crore in Q3FY24. The standalone business generated cash from operation (before taxes) of Rs 345.8 crore for the quarter.

While announcing the results, Mr. Hitesh Oberoi, Managing Director and Chief Executive Officer said "In Q3, we achieved 16% billing growth, driven by consistent performance across all four verticals. Our recruitment business continued its growth trajectory across all segments, contributing to improved operating profits. Additionally, the non-recruitment businesses are also nearing breakeven, further strengthening our position for sustained growth."

Mr. Chintan Thakkar, Director and Chief Financial Officer said "With an overall improvement in business performance, we witnessed 20% year-over-year growth in standalone operating profits and 27% year-over-year growth in cash generated from operations. As of December 31, 2024, our cash balance stood at ₹4,290 crore, highlighting our strong financial position."

#### For Further Information, please contact:

Parul Sharma, parul.sharma@value360india.com 8130830941

Himanshi Nirwan, Himanshi@value360india.com 70426 11906

Jagriti Kashyap, Jagriti@value60india.com 9560354785

# infoedge

# **Earnings Presentation**

Quarter ended December 31, 2024







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This presentation contains the Company's audited financial information as at and for the period ending December 31, 2024 and as at and for the quarter ended December 31, 2024. Investors should be aware that such financial information may be subject to certain adjustments during the course of audit/review and the audited/reviewed financial statements of the Company, when announced, may differ from those contained in this presentation.

#### In this presentation:

- All figures mentioned are for the Company as a standalone entity and are as of December 31, 2024 or for the quarter ended December 31, 2024, unless indicated otherwise.
- Q3FY25 or Q3FY24-25 means the period commencing on October 01, 2024, and ending on December 31, 2024.
- FY24 or FY23-24 or FY2024 means the Financial Year starting April 1, 2023, and ending March 31, 2024.
- FY25 or FY24-25 or FY2025 means the Financial Year starting April 1, 2024, and ending March 31, 2025.
- 1 Crore = 10 Million = 100 Lakh.

# **Standalone Financial Performance**

## IEIL Standalone performance (Q3FY25) – At a glance

Rs. 668cr

Billings (YoY +15.8%)

Rs. 263cr

Operating Profit (YoY +20.4%)

Rs. 346cr

Cash from operations (before Taxes)
(YoY +26.9%)

Rs. 4,290cr

Cash Balance as of Dec 31, 2024

Rs. 672cr

Revenue from Operations (YoY +12.8%)

39.2%

Operating Profit margin

Rs. 20.06

Earning per share<sup>1</sup> – Q3FY25 (YoY +21.2%)

**5,883**Employee count as of Dec 31, 2024

## Key highlights regarding standalone financial performance for Q3FY25

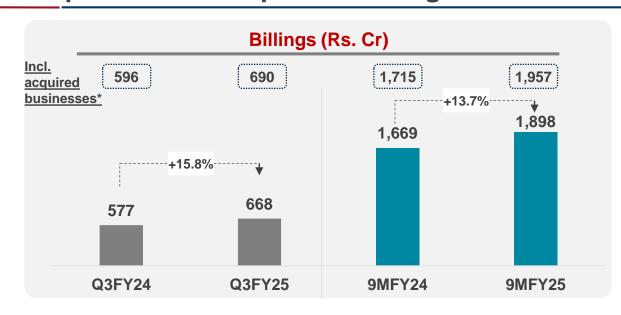
- Billing growth in Q3 was driven by continued improvement in the recruitment business and the sustained performance of the non-recruitment businesses

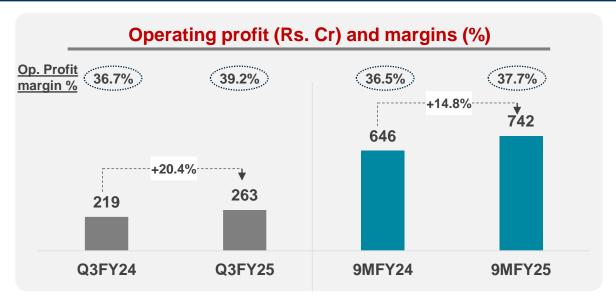
  Deferred sales revenue in Q3FY25 was Rs. 1,067cr
- 2. Operating profit margins improved to 39.2% in Q3FY25 with operating profits growing at 20.4% YoY

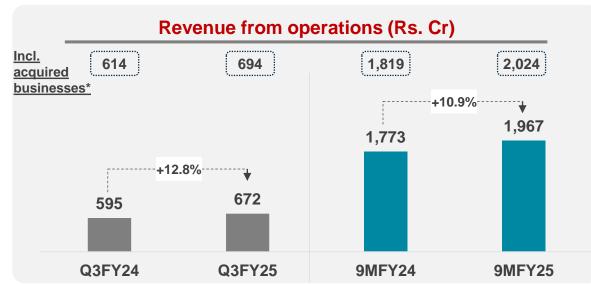
Earning per share<sup>1</sup> (EPS) in Q3FY25 was Rs. 20.06 (YoY growth of 21.2%)

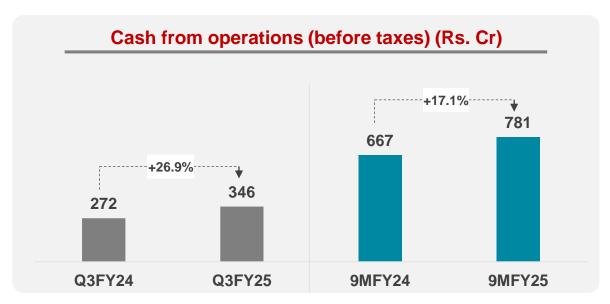
- Cash generated from operations (before taxes) of Rs. 346cr in Q3FY25 (YoY growth of 26.9%);
  Cash balance as of Dec 31, 2024 on a standalone basis (incl. wholly owned subsidiaries) was Rs. 4,290cr
- 5. Employee count as of Dec 31, 2024 was 5,883

# InfoEdge Q3FY25 highlights: Sustained billings improvement coupled with operating margins expansion and improved cash generation



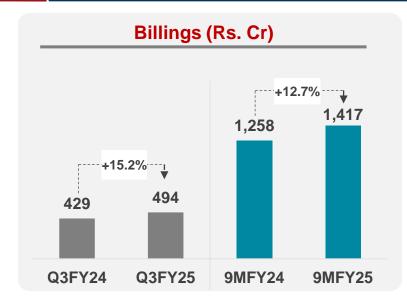


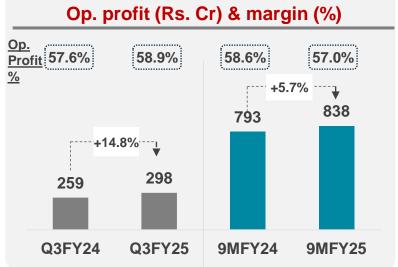


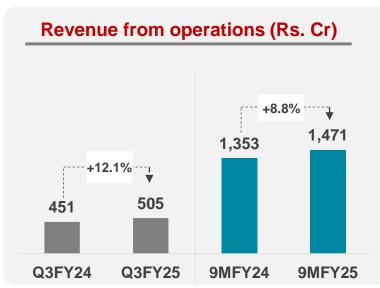


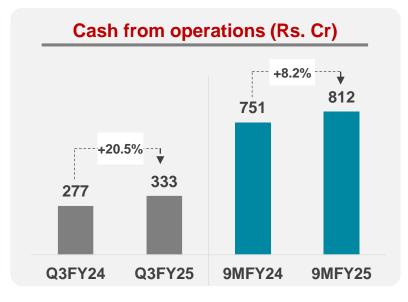
# Business Segments Financial Performance

# Recruitment business: The billings growth rate improved to 15% in Q3 with better margins and increased cash generation





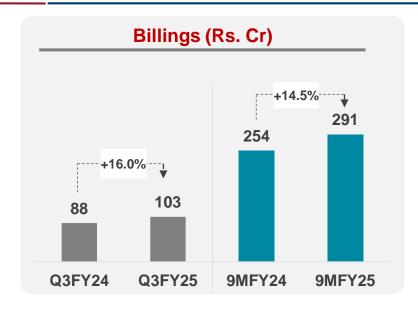


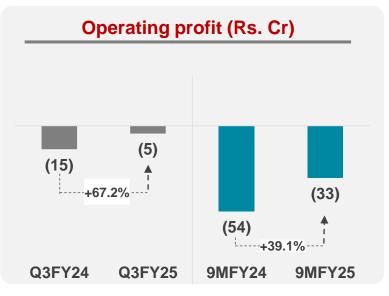


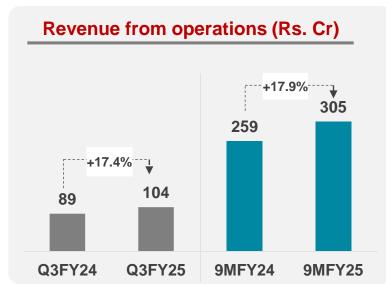
- Overall billings growth of 15% YoY.
- Growth has been widespread IT segment grew by 16%, non-IT by 17%, and the Recruitment consultant segment by 9%.
- Key non-IT sectors like BFSI, Healthcare, Infrastructure, and Manufacturing grew at double-digit growth rate.
- Naukri database is now comprised of 104 million resumes; Avg. number of resumes added daily were 19.5k in Q3FY25.
- IIMJobs. Naukri Gulf and Naukri Fast Forward, also witnessed healthy billings growth of 29%, 21% and 21% YoY respectively.
- JobHai, AmbitionBox, etc. continued monetization in Q3.

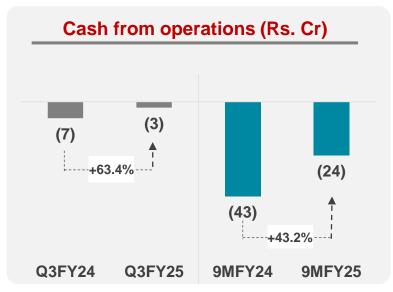


## 99Acres: Billings grew at 16% YoY in Q3FY25; Operating losses reduced by 67% YoY





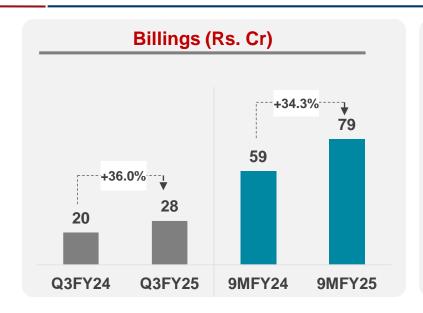


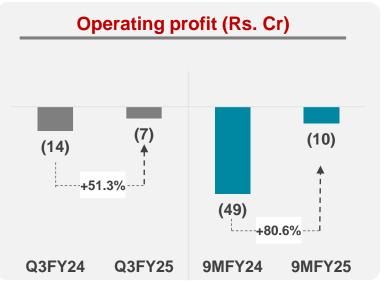


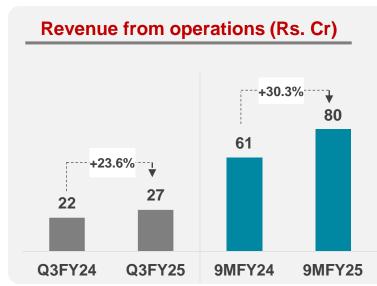
- Billing growth in Q3 was driven by improvements in both the number of billed customers and average billing per customer.
- Broker billings grew faster than developer billings.

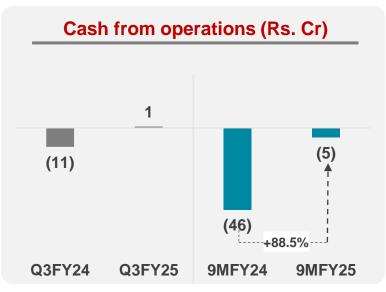
- Live New project listings grew 9% YoY in Q3, and live resale plus rental listings from brokers grew 20% YoY in Q3.
- We continued to increase the efficiency of our digital performance marketing spends, applying analytics, creative content & audience optimization.

# Jeevansathi: Billings momentum continued with 36% YoY growth and operating losses also came down by 51%



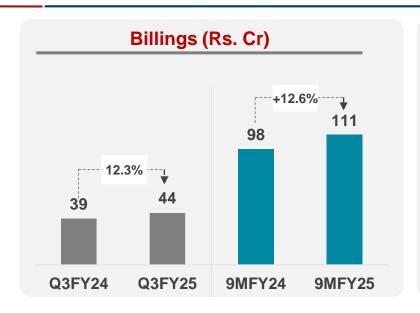


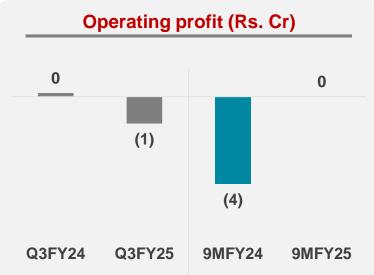


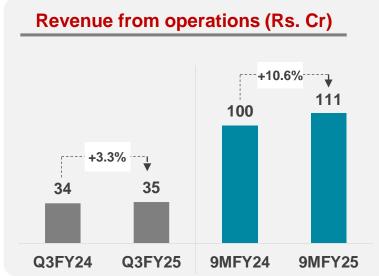


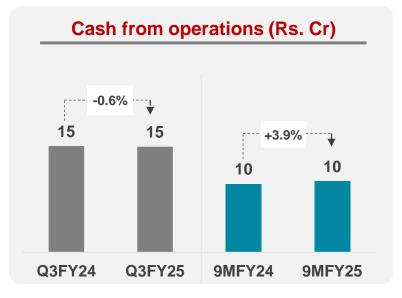
- The matchmaking industry remains competitive, with the top 3 players seeking to expand their market share.
- Key metrics like acceptances and two-way chats on the platform continue to remain healthy
- Focused on exploring additional ways to monetize platform traffic
- Billings growth and sustained cost control led to reduced operating losses

# Shiksha: Billings grew by 12% YoY in Q3FY25 and the business generated cash from operations of Rs. 15cr









- In Q3FY25, billings grew by 12% YoY and the business generated cash from operations of Rs. 15cr
- Domestic private universities and colleges continue to expand the course offerings beyond engineering with more choices available to students.
  - The emergence of new private universities in India presents an opportunity for Shiksha to expand its footprint
- Students' interest in studying abroad in the 2024 season is impacted by the weak external environment. We continue to make long-term investments in strengthening the Study Abroad platform.



# **Consolidated Financial Performance**

## Summary of consolidated financial performance for Q3FY25



At the consolidated level, the net sales for the Company stood at Rs. 722cr in Q3FY25 versus Rs. 627cr for Q3FY24.



The total comprehensive income was at Rs. 3,182cr in Q3FY25 compared to Rs. 2,624cr in Q3FY24.



Profit before tax (without exceptional items) in Q3FY25 was Rs 417cr, compared to Rs 185cr in Q3FY24.

# **Operational Highlights**

## InfoEdge businesses

#### **Core Operating Businesses**

**Recruitment** 



**Real Estate** 

99acres

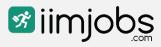
**Matchmaking** 

*Jeevansathi*.com

**Education** 



### **Strategic Investments**















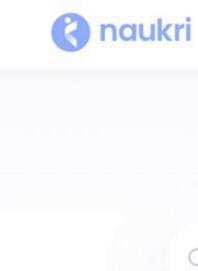
#### **Financial Investments**











Jobs

Companies

Services



# Find your dream job now

5 lakh+ jobs for you to explore

Q Enter skills / designations / companies

Select experience >

Enter location

Search



# Recruitment business – Key operating highlights



infoedge



MNC >





Fresher



Internship >



16

# Recruitment business – Key highlights

Dominant Traffic Share among peers

Rs. 494cr

Q3FY25 Billings

58.9%

Q3FY25 Operating Profit margin

75%+

Traffic Share<sup>1</sup>

~84k

Unique revenue generating clients<sup>2</sup>

19.5k

Resumes added daily<sup>2</sup>

129k

Job seekers availed premium services<sup>2</sup>

Rs. 298cr

Q3FY25 Operating Profit

Rs. 333cr

Q3FY25 Cash from Operations

104 million

Resume database<sup>2</sup>

527k

Job listings<sup>2</sup>

498k

Resumes modified daily<sup>2</sup>

870k

Avg. resume searches daily<sup>2</sup>

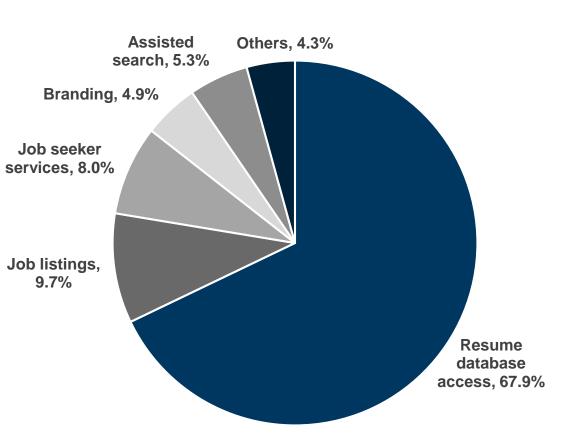




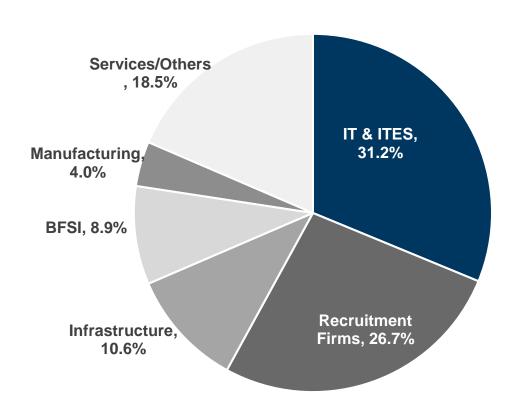


# Breakdown of revenue by Product and Industry

#### Revenue split by products<sup>1</sup>



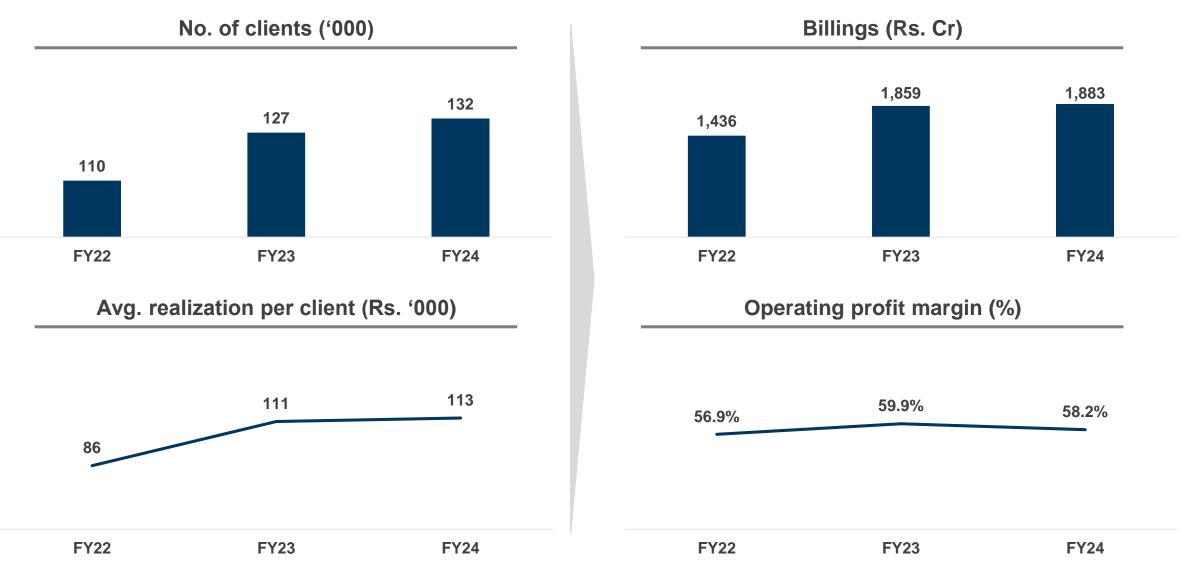
#### Revenue split by industry<sup>1</sup>

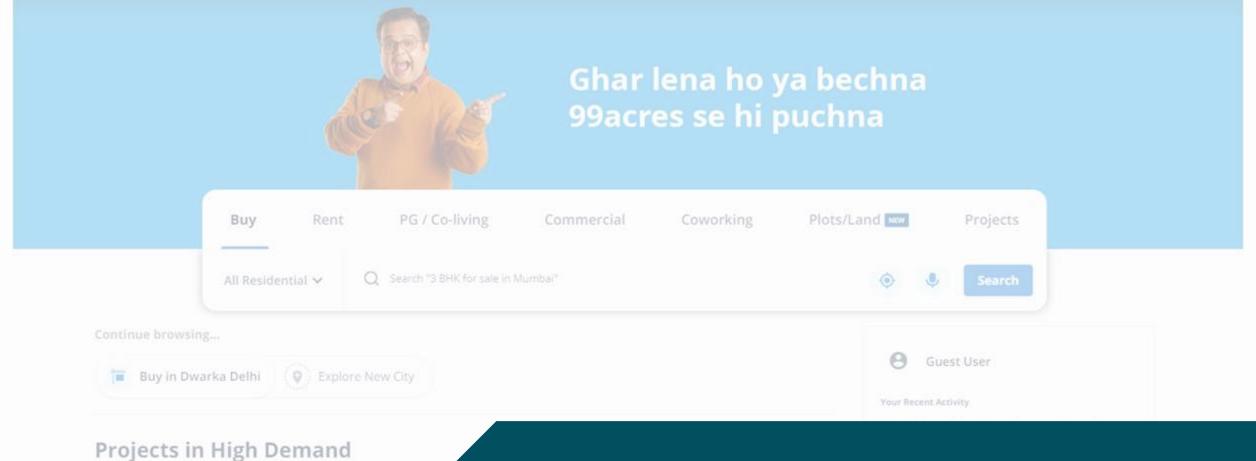


Approximately half of the consultants serve the IT/ITES industry, resulting in IT and ITeS contributing around 45-50% of the total revenues



## Growing customer base along with enhancing Avg. Realization Per User → driving billings growth







Garur Golf Island

# Real Estate business – **Key operating highlights**

#### Goyal Premium Builder Floor

info**edae** 60 Lac - 1.1 Crore

₹6 Crore

₹ 27 - 76.67 Lac

₹ 25



# 99Acres – Key highlights

Rs. 103cr

Q3FY25 Billings

16% 🛨

YoY Billings growth (Q3FY25)

67%



YoY improvement in Q3FY25 operating profit 63%



YoY reduction in cash losses in Q3FY25

183k+1

Total projects

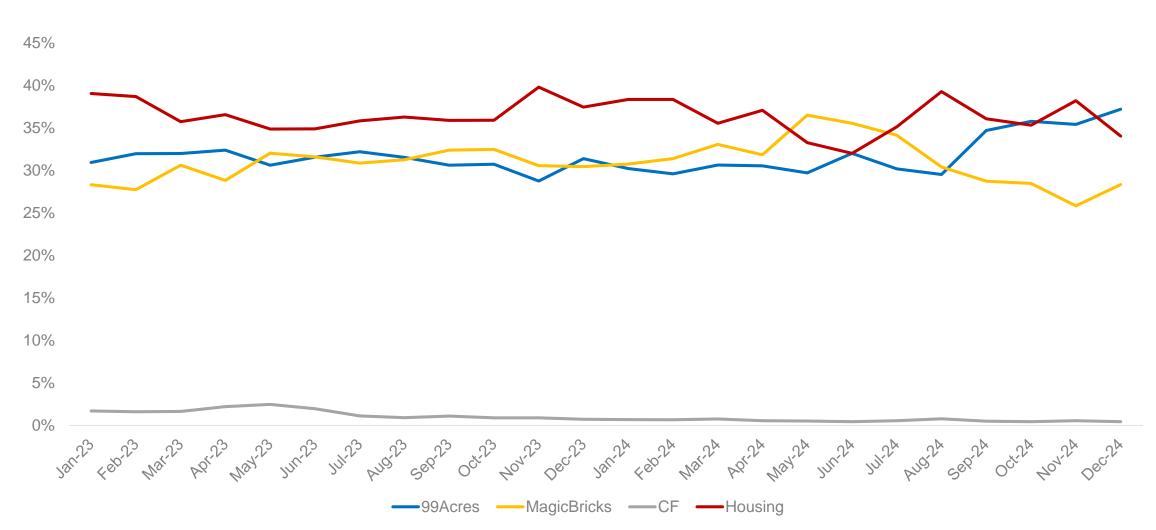
 $828k+^{2}$ 

Total listings



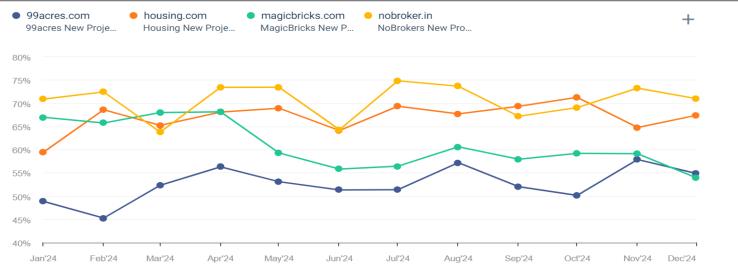
## 99Acres traffic time share

#### Overall traffic (from desktops & laptops, web mobile)

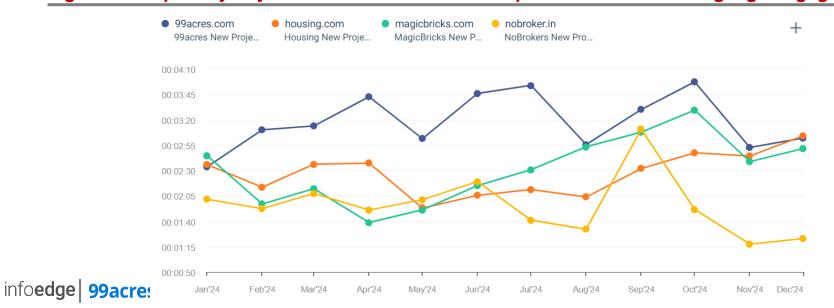


# Buyers & Tenants spend more time on 99acres with lower/similar bounce rate vs most competitors

#### Lower bounce rate on 99Acres platform demonstrating the high quality of traffic

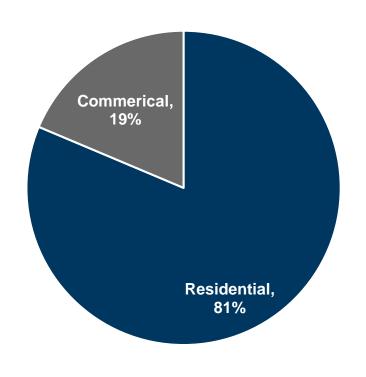


#### Higher time spent by buyers and tenants on 99Acres platform demonstrating high engagement



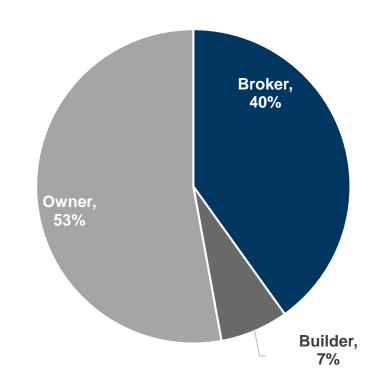
## **Key business metrics for 99Acres**

#### **Distribution of total 828k+ listings**



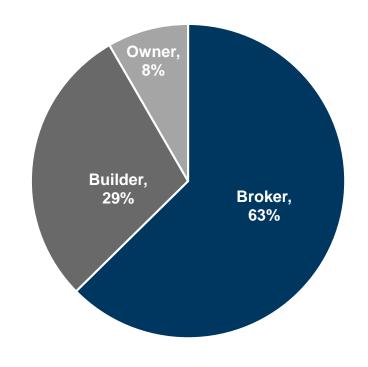
As of Dec 31, 2024

#### Distribution of 85.5k+ total customer base

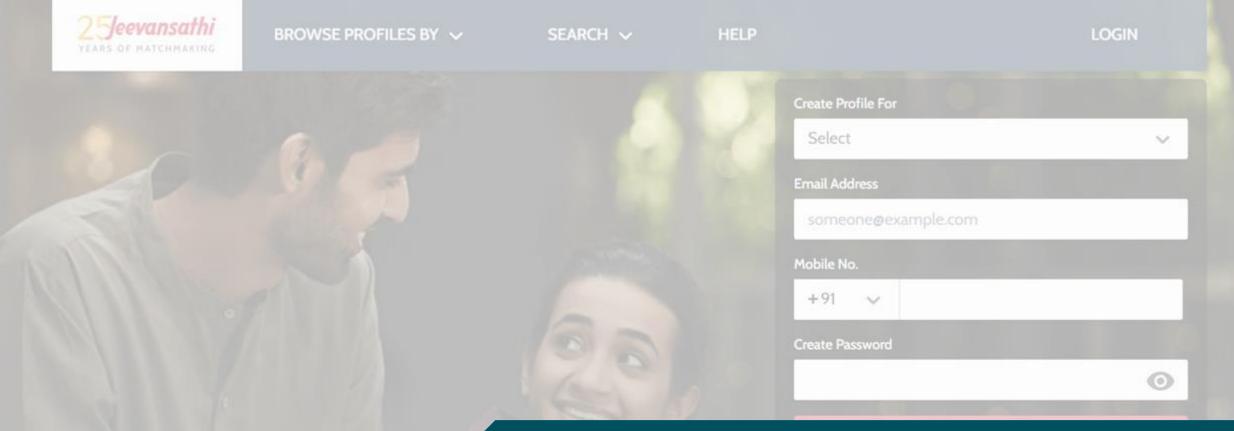


Data for trailing 12 months to Sep'24

#### Billing breakdown by customer type



Data for trailing 12 months to Sep'24



# Now, chat for fr

Finding your perfect match just beca

# Matrimony business – Key operating highlights

MORE THAN 20 YEARS OF

Bringing People Together

## Jeevansathi – Key highlights

**Rs. 28cr** Q3FY25 Billings

36%+1 YoY Billings growth (Q3FY25)

81%



YoY reduction in 9MFY25 operating losses 89%

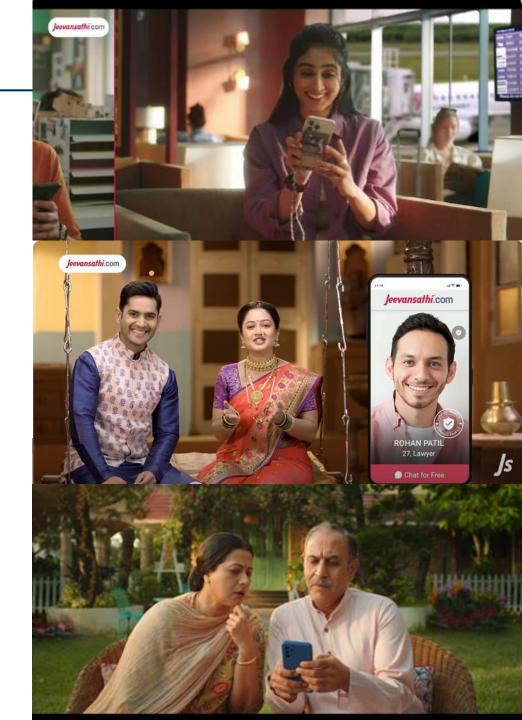


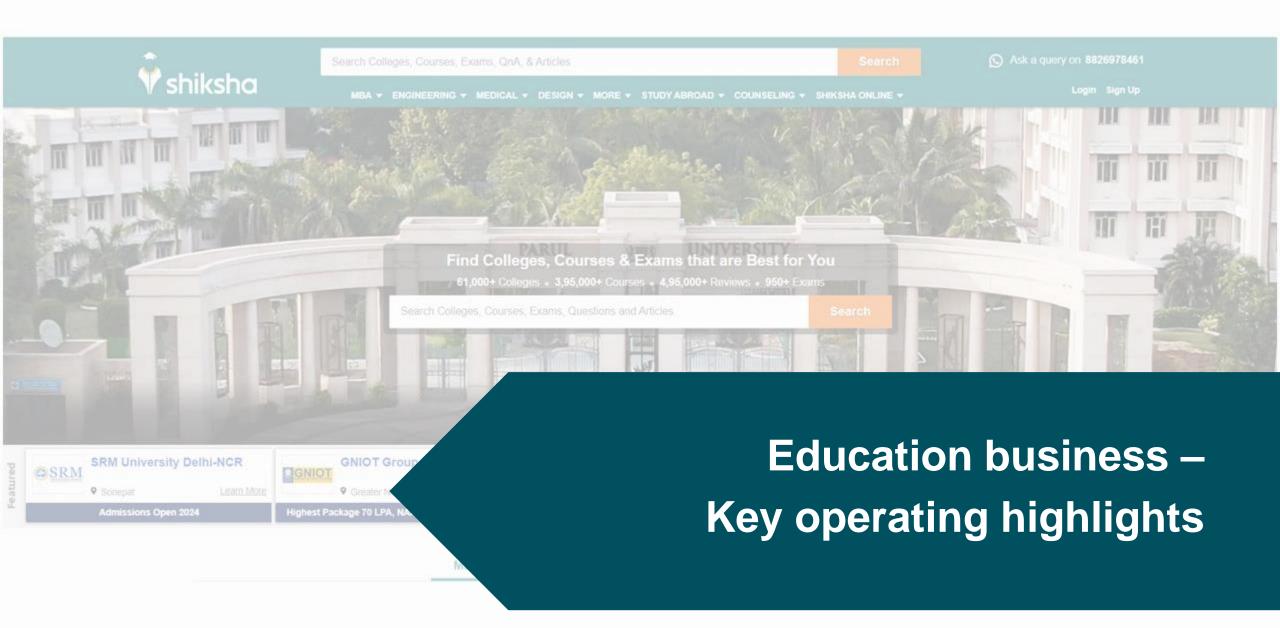
YoY reduction in cash losses in 9MFY25

90%+

User traffic & time spent on Android and iOS apps ~27%

YoY reduction in marketing spends in 9MFY25





# Shiksha – Key highlights





# Investments

# Financial Investments in technology-based Startups

#### **Investments in Listed Entities**



Shareholding: 12.52%

Shareholding: 12.43%

# **Balance sheet investments in Unlisted Entities**

21 active financial investments in the portfolio. Total books value of Rs. 635.2cr

### InfoEdge- AIFs

(Around 50:50 partnership with MacRitchie Investment Pte Limited (Indirectly wholly owned Subsidiary of Temasek Holdings Pvt Ltd))

\*Info Edge holding 50%.

#### Info Edge Venture fund\*.-

First Scheme – USD100 Mn
Primary Focus- Consumer Tech Companies
Follow on Scheme- USD 100 Mn, Focus - Winners of Fund 1.

Info Edge Capital\*\* Corpus USD 167Mn
Primary Focus - Consumer Tech Companies.

Capital 2B\*\* Corpus USD 83Mn
Primary Focus - Companies leveraging deep tech/ patents etc

<sup>\*\*</sup> Info Edge holding 44.7%

## **Financial Investment Portfolio**

#### **Financial Investments - Listed Companies**

| Investee Company | Carrying value of investment<br>as of Dec 31, 2024<br>(Rs. Cr.) | Diluted and converted<br>shareholding %<br>(Actual) |
|------------------|---|---|
| Zomato           | 146.5   | 12.43%  |
| PB Fintech       | 575.8   | 12.52%  |
| Total            | 722.3   |   |

#### **Strategic Investments**

| Investee Company                                  | Prominent Domain name         | Carrying value of investment as of Dec 31, 2024 (Rs. Cr.) | Diluted and converted<br>shareholding %<br>(Actual) |
|---|-------------------------------|---|---|
| Aisle Network Private Limited                     | Https://www.aisle.co/         | 52.1  | 94.38%  |
| Zwayam Digital Private Limited                    | https://www.zwayam.com/       | 128.4   | 100.00%   |
| Axilly Labs Private Limited                       | https://doselect.com/         | 23.0  | 100.00%   |
| Terralytics Analysis Private Limited              | https://www.tealindia.in/     | 8.7   | 23.03%  |
| Sunrise Mentors Private Limited                   | https://www.codingninjas.com/ | 120.2   | 54.64%  |
| NoPaperForms Solutions Private Limited            | https://www.meritto.com/      | 33.7  | 47.90%  |
| International Educational Gateway Private Limited | https://www.univariety.com/   | 1.0   | 47.12%  |
| Total   | ·                             | 367.0   |   |

## **Financial Investment Portfolio**

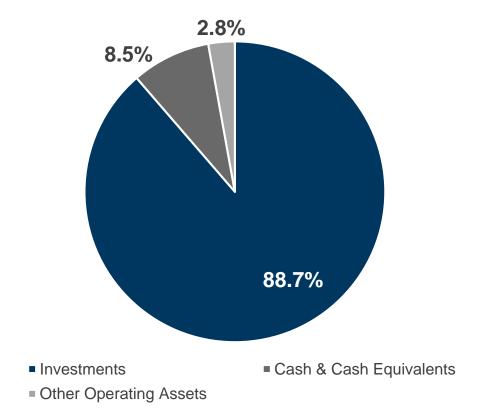
### **Financial Investments - Unlisted Companies**

| Investee Company                         | Prominent Domain names        | Carrying value of investment as of Dec 31, 2024 (Rs. Cr.) | Diluted and converted<br>shareholding %<br>(Actual) |
|--|-------------------------------|---|---|
| Agstack Technologies Private Limited     | http://www.gramophone.in/     | 42.5  | 43.44%  |
| Printo Document Services Private Limited | http://www.printo.in/         | 37.8  | 32.80%  |
| Shop Kirana E Trading Private Limited    | http://shopkirana.com/        | 127.2   | 26.34%  |
| Metis Eduventures Private Limited        | https://www.adda247.com/      | 144.2   | 25.88%  |
| LQ Global Services Private Limited       | https://www.legitquest.com/   | 6.0   | 23.07%  |
| Llama Logisol Private Limited            | https://shipsy.in/            | 68.4  | 22.56%  |
| Crisp Analytics Private Limited          | https://lumiq.ai/             | 2.7   | 2.50%   |
| Unbox robotics Labs Private Limited      | https://unboxrobotics.com/    | 11.6  | 6.12%   |
| Attentive AI Solutions Private Limited   | https://attentive.ai/         | 3.7   | 4.43%   |
| Brainsight Technology Private Limited    | https://www.brainsightai.com/ | 2.1   | 4.00%   |
| Ray IOT Solutions Inc.                   | https://www.rayiot.org/       | 6.9   | 12.60%  |
| Skylark Drones Private Limited           | https://skylarkdrones.com/    | 1.2   | 1.10%   |
| String Bio Private Limited               | https://www.stringbio.com/    | 16.5  | 0.93%   |
| Aarogyaai Innovations Private Limited    | https://aarogya.ai/           | 2.3   | 4.17%   |
| Sploot Private Limited                   | https://sploot.space/         | 11.9  | 29.65%  |
| Vyuti Systems Private Limited            | https://www.cynlr.com/        | 10.3  | 5.15%   |
| Ubifly Technologies Private Limited      | https://eplane.ai/            | 12.8  | 4.16%   |
| VLCC                                     | https://vlcc.com/             | 53.8  | 1.24%   |
| SkyServe Inc.                            | https://www.skyserve.ai/      | 4.2   | 5.55%   |
| Nexstem India Private Limited            | https://www.nexstem.ai/       | 4.2   | 5.00%   |
| Greytip Software Private Limited         | https://www.greythr.com/      | 65.0  | 24.07%  |
| Total                                    |                               | 635.2   |   |

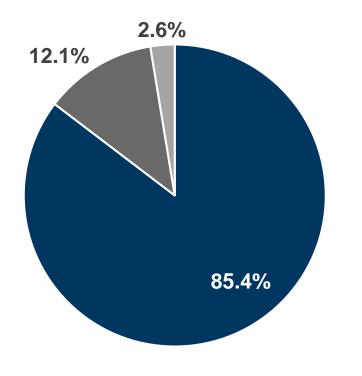
# **Balance Sheet Summary** & Data Sheet

## Standalone Balance Sheet Summary as of December 31, 2024

Assets (Total: Rs. 41,248cr)



Liabilities (Total: Rs. 41,248cr)



- Shareholder's Equity
- Other Liabilities & Provisions
- Deferred Sales Revenue / Customer Advances

# **Data sheet – Q3FY25 (1/2)**

| As at end of/ during                                 | Q3FY25 | Q2FY25 | Q1FY25 | Q4FY24 | Q3FY24 | Q2FY24 | Q1FY24 | Q4FY23 | Q3FY23 | Q2FY23 | Q1FY23 | Q4FY22 | Q3FY22 | Q2FY22 | Q1FY22 | FY24    | FY23    | FY22    |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|
| Key business metrics                                 |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |         |         |         |
| Number of resumes on Naukri (in millions)            | 104    | 103    | 100    | 98     | 96     | 94     | 91     | 89     | 88     | 86     | 84     | 82^    | 80     | 78     | 76     | 98      | 89      | 82^     |
| Average number of resumes added daily (in '000)      | 19     | 25     | 22     | 28     | 20     | 24     | 23     | 20     | 20     | 23     | 20     | 21     | 18     | 22     | 17     | 24      | 21      | 20      |
| Average number of resumes modified daily (in '000)   | 498    | 624    | 572    | 562    | 482    | 495    | 498    | 479    | 420    | 491    | 411    | 417    | 403    | 540    | 489    | 509     | 450     | 462     |
| Number of unique customers – contributing to Revenue | 84,210 | 82,230 | 81,806 | 79,263 | 76,599 | 78,004 | 79,315 | 77,677 | 73,524 | 75,162 | 75,876 | 72,100 | 68,963 | 65,015 | 57,360 | 131,995 | 127,288 | 110,161 |
| Revenue <sup>1</sup> distribution                    |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |         |         |         |
| - IT Services/ ITES                                  | 31.2%  | 32.0%  | 30.5%  | 31.1%  | 30.7%  | 30.9%  | 31.2%  | 33.5%  | 34.2%  | 35.7%  | 35.9%  | 37.1%  | 34.9%  | 35.9%  | 35.1%  | 31.0%   | 35.3%   | 36.0%   |
| - Recruitment consultants/firms                      | 26.6%  | 26.5%  | 27.4%  | 26.5%  | 27.0%  | 27.4%  | 27.7%  | 27.4%  | 27.8%  | 28.2%  | 27.5%  | 26.1%  | 26.2%  | 25.4%  | 24.9%  | 27.2%   | 27.5%   | 25.4%   |
| - Non IT   | 42.2%  | 41.5%  | 42.1%  | 42.4%  | 42.3%  | 41.7%  | 41.0%  | 39.1%  | 38.1%  | 36.1%  | 36.6%  | 36.9%  | 38.9%  | 38.7%  | 40.0%  | 41.8%   | 37.2%   | 38.6%   |
| Further distribution of Non-IT                       |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |         |         |         |
| - BFSI   | 7.9%   | 8.4%   | 9.4%   | 9.9%   | 9.1%   | 8.9%   | 9.0%   | 8.3%   | 6.9%   | 6.0%   | 6.7%   | 6.3%   | 6.5%   | 6.5%   | 6.8%   | 9.2%    | 6.6%    | 6.5%    |
| - Infrastructure                                     | 10.3%  | 10.6%  | 10.7%  | 10.7%  | 10.5%  | 10.5%  | 10.1%  | 9.7%   | 9.2%   | 9.1%   | 8.7%   | 8.8%   | 9.1%   | 9.9%   | 10.2%  | 10.5%   | 9.2%    | 9.4%    |
| - Others   | 24.0%  | 22.5%  | 22.0%  | 21.7%  | 22.7%  | 22.2%  | 21.9%  | 21.2%  | 22.0%  | 21.0%  | 21.2%  | 21.8%  | 23.3%  | 22.3%  | 23.0%  | 22.1%   | 21.5%   | 22.6%   |
| Number of unique customers – contributing to Billing | 42,215 | 41,996 | 40,612 | 43,093 | 37,478 | 39,655 | 39,638 | 43,616 | 37,434 | 40,020 | 40,931 | 42,397 | 38,319 | 36,747 | 27,373 | 115,497 | 113,429 | 100,007 |
| Billing <sup>1</sup> distribution                    |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |         |         |         |
| - IT Services/ ITES                                  | 32.9%  | 37.1%  | 38.5%  | 40.7%  | 32.5%  | 38.1%  | 39.6%  | 39.0%  | 32.8%  | 38.0%  | 44.7%  | 42.0%  | 36.4%  | 40.1%  | 45.2%  | 38.0%   | 38.6%   | 40.7%   |
| - Recruitment consultants/firms                      | 25.2%  | 23.6%  | 27.5%  | 26.4%  | 26.5%  | 24.5%  | 28.9%  | 28.9%  | 28.6%  | 28.4%  | 29.3%  | 29.8%  | 27.7%  | 26.6%  | 26.7%  | 26.5%   | 28.8%   | 28.1%   |
| - Non IT   | 41.8%  | 39.3%  | 34.0%  | 32.9%  | 41.0%  | 37.3%  | 31.5%  | 32.1%  | 38.6%  | 33.6%  | 26.0%  | 28.2%  | 35.9%  | 33.3%  | 28.1%  | 35.4%   | 32.6%   | 31.2%   |
| 99acres  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |         |         |         |
| Number of listings free+paid (in '000)               | 1,183  | 1,162  | 1,103  | 1,081  | 1,007  | 1,134  | 1,163  | 1,191  | 1,077  | 1,052  | 1,109  | 1,081  | 1,082  | 1469   | 894    | 4,384   | 4,428   | 4,526   |
| Number of paid listings (in '000)                    | 832    | 772    | 733    | 735    | 688    | 699    | 664    | 733    | 736    | 621    | 604    | 589    | 627    | 829    | 446    | 2,786   | 2,693   | 2,491   |
| ^as on 5th April 22                                  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |         |         |         |

# **Data sheet – Q3FY25 (2/2)**

| s at end of/ during                                | Q3FY25 ( | Q2FY25 ( | Q1FY25   | Q4FY24 ( | Q3FY24 ( | Q2FY24 ( | Q1FY24 ( | Q4FY23 | Q3FY23 ( | Q2FY23 ( | Q1FY23 ( | Q4FY22 (                              | Q3FY22 | Q2FY22 ( | Q1FY22 | FY24   | FY23    | FY22   |
|--|----------|----------|----------|----------|----------|----------|----------|--------|----------|----------|----------|---------------------------------------|--------|----------|--------|--------|---------|--------|
| ey financial metrics                               |          |          |          |          |          |          |          |        |          |          |          |                                       |        |          |        |        |         |        |
| Segment Billing (in Rs million)                    |          |          |          |          |          |          |          |        |          |          |          |                                       |        |          |        |        |         |        |
| Recruitment business                               | 4,940    | 4,920    | 4,314    | 6,254    | 4,289    | 4,314    | 3,975    | 5,835  | 4,346    | 4,256    | 4,150    | 5,133                                 | 3,692  | 3,019    | 2,521  | 18,832 | 18,587  | 14,36  |
| Real estate business                               | 1,026    | 1,074    | 809      | 1,311    | 884      | 922      | 734      | 1,037  | 711      | 757      | 611      | 793                                   | 614    | 681      | 224    | 3,851  | 3,116   | 2,31   |
| Matrimony business                                 | 276      | 259      | 254      | 258      | 203      | 197      | 188      | 205    | 171      | 169      | 176      | 281                                   | 245    | 243      | 251    | 846    | 721     | 1,01   |
| Education business                                 | 441      | 249      | 415      | 447      | 393      | 257      | 333      | 409    | 278      | 248      | 304      | 287                                   | 257    | 189      | 232    | 1,430  | 1,239   | 96     |
| Total Billing                                      | 6,682    | 6,503    | 5,793    | 8,269    | 5,769    | 5,690    | 5,230    | 7,486  | 5,507    | 5,429    | 5,242    | 6,493                                 | 4,808  | 4,131    | 3,228  | 24,959 | 23,663  | 18,66  |
| Segment Revenue (in Rs million)                    |          |          |          |          |          |          |          |        |          |          |          |                                       |        |          |        |        |         |        |
| Recruitment business                               | 5,049    | 4,949    | 4,715    | 4,523    | 4,505    | 4,560    | 4,464    | 4,376  | 4,368    | 4,181    | 3,871    | 3,444                                 | 3,113  | 2,674    | 2,311  | 18,053 | 16,796  | 11,54  |
| Real estate business                               | 1,042    | 1,020    | 988      | 926      | 888      | 873      | 827      | 755    | 729      | 697      | 663      | 613                                   | 586    | 483      | 492    | 3,513  | 2,845   | 2,1    |
| Matrimony business                                 | 271      | 262      | 262      | 242      | 220      | 197      | 194      | 188    | 179      | 181      | 229      | 254                                   | 242    | 254      | 252    | 853    | 776     | 1,00   |
| Education business                                 | 353      | 329      | 424      | 392      | 341      | 300      | 358      | 320    | 277      | 259      | 313      | 244                                   | 219    | 216      | 228    | 1,391  | 1,169   | 90     |
| Total revenue from operations                      | 6,715    | 6,561    | 6,389    | 6,083    | 5,954    | 5,930    | 5,843    | 5,640  | 5,552    | 5,318    | 5,077    | 4,555                                 | 4,161  | 3,626    | 3,283  | 23,810 | 21,586  | 15,6   |
| Deferred Sales Revenue (in Rs million)             |          |          |          |          |          |          |          |        |          |          |          |                                       |        |          |        |        |         |        |
| Recruitment business                               | 8,722    | 8,805    | 8,878    | 9,279    | 7,619    | 7,766    | 8,008    | 8,477  | 7,034    | 7,060    | 6,951    | 6,782                                 | 5,049  | 4,513    | 4,119  | 9,279  | 8,477   | 6,78   |
| Real estate business                               | 1,438    | 1,456    | 1,402    | 1,568    | 1,180    | 1,184    | 1,131    | 1,227  | 943      | 969      | 895      | 959                                   | 781    | 744      | 549    | 1,568  | 1,227   | 95     |
| Matrimony business                                 | 181      | 176      | 179      | 187      | 171      | 188      | 187      | 194    | 177      | 184      | 196      | 249                                   | 223    | 220      | 231    | 187    | 194     | 24     |
| Education business                                 | 326      | 251      | 316      | 326      | 281      | 224      | 262      | 288    | 200      | 196      | 211      | 206                                   | 182    | 143      | 170    | 326    | 288     | 20     |
| Total deferred sales revenue                       | 10,667   | 10,688   | 10,774   | 11,360   | 9,251    | 9,362    | 9,588    | 10,185 | 8,354    | 8,409    | 8,254    | 8,196                                 | 6,234  | 5,620    | 5,069  | 11,360 | 10,185  | 8,19   |
| Segment Profit/(Loss) Before Tax<br>in Rs million) |          |          |          |          |          |          |          |        |          |          |          |                                       |        |          |        |        |         |        |
| Recruitment business                               | 2,976    | 2,858    | 2,546    | 2,579    | 2,593    | 2,701    | 2,635    | 2,640  | 2,685    | 2,482    | 2,252    | 2,014                                 | 1,820  | 1,518    | 1,220  | 10,509 | 10,060  | 6,57   |
| Real estate business                               | (48)     | (142)    | (137)    | (152)    | (147)    | (165)    | (225)    | (221)  | (260)    | (324)    | (380)    | (363)                                 | (255)  | (249)    | (29)   | (688)  | (1,185) | (89    |
| Matrimony business                                 | (67)     | (7)      | (21)     | (94)     | (138)    | (175)    | (181)    | (228)  | (263)    | (276)    | (287)    | (399)                                 | (384)  | (224)    | (246)  | (587)  | (1,054) | (1,25  |
| Education business                                 | (11)     | (33)     | 44       | 63       | 2        | (28)     | (10)     | 11     | (1)      | (28)     | 53       | 39                                    | 11     | 42       | 68     | 28     | 35      | 16     |
| Total  | 2,850    | 2,676    | 2,432    | 2,397    | 2,310    | 2,334    | 2,220    | 2,202  | 2,161    | 1,854    | 1,638    | 1,291                                 | 1,193  | 1,087    | 1,013  | 9,261  | 7,855   | 4,58   |
| Less unallocable expenses                          | (216)    | (165)    | (159)    | (149)    | (123)    | (145)    | (131)    | (139)  | (117)    | (128)    | (116)    | (118)                                 | (93)   | (92)     | (91)   | (549)  | (500)   | (39    |
| Add unallocated income                             | 781      | 803      | 770      | 728      | 650      | 636      | 578      | 437    | 396      | 499      | 419      | 421                                   | 428    | 442      | 411    | 2,592  | 1,751   | 1,70   |
| Exceptional item                                   | (593)    | 1,080    | <b>-</b> | (121)    | -        | (50)     | <b>-</b> | (187)  | (2,760)  | -        | <b>-</b> | <b>-</b>                              | 2,178  | 92,938   | -      | (171)  | (2,947) | 95,11  |
| Profit Before Tax                                  | 2,822    | 4,395    | 3.043    | 2,855    | 2,837    | 2,774    | 2,667    | 2,313  | (320)    | 2,225    | 1,942    | 1,595                                 | 3,705  | 94,375   | 1,334  | 11,132 | 6,159   | 101,00 |
| Tronc Bororo Tux                                   |          |          |          |          |          |          |          |        |          |          | <b></b>  | · · · · · · · · · · · · · · · · · · · |        |          |        |        |         |        |

info**edge** Note: FY22 numbers are after merger impact

## **Investor relations contact**

| Name        | Chintan Thakkar                        | Vineet Ranjan                              |
|-------------|--|--|
| Designation | Director and CFO                       | EVP – Investor Relations                   |
| E-mail      | chintan@infoedge.in                    | vineet.ranjan@infoedge.com                 |
| Telephone   | +91 120 3082137                        | +91 120 3082089                            |
| Fax         | +91 120 30                             | 082095                                     |
| Address     | Info Edge (India) Limited, B 8, Sector | 132, Noida – 201 301, Uttar Pradesh, India |
| Website     | www.infoe                              | edge.in                                    |



### <u>Disclosure of information pursuant to Regulation 30 of the SEBI Listing Regulations read with SEBI Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024</u>

#### **Annexure-IV: Scheme of Amalgamation:**

| S. No. | Particulars  | Details  |
|--------|--|--|
| i.     | Name of the entity(ies) forming part of the amalgamation/merger, details in brief such as, size, turnover etc. | Transferor Company 1 - Allcheckdeals India Private Limited is a company incorporated under the provisions of the Companies Act, 1956, having its registered office presently located at Ground Floor, GF 12A, 94, Meghdoot, Nehru Place, New Delhi – 110019, India. The Transferor Company 1 is a wholly owned subsidiary of the Company.  |
|        |  | Transferor Company 2 - Axilly Labs Private Limited is a company incorporated under the provisions of the Companies Act, 2013, having its registered office presently located at Ground Floor, GF 12A, 94, Meghdoot, Nehru Place, New Delhi – 110019, India. The Transferor Company 2 is a wholly owned subsidiary of the Company.  |
|        |  | Transferor Company 3 - Diphda Internet Services Limited is a company incorporated under the provisions of the Companies Act, 2013, having its registered office presently located at Ground Floor, GF 12A, 94, Meghdoot, Nehru Place, New Delhi – 110019, India. The Transferor Company 3 is a wholly owned subsidiary of the Company.   |
|        |  | Transferor Company 4 - Zwayam Digital Private Limited is a company incorporated under the provisions of the Companies Act, 2013, having its registered office presently located at Ground Floor, GF 12A, 94, Meghdoot, Nehru Place, New Delhi – 110019, India. The Transferor Company 4 is a wholly owned subsidiary of the Company.   |
|        |  | The Transferor Company 1, Transferor Company 2, Transferor Company 3 and Transferor Company 4 are collectively referred to as the "Transferor Companies".  |
|        |  | <b>Transferee Company</b> - Info Edge (India) Limited is a company incorporated under the provisions of the Companies Act, 1956, having its registered office presently located at Ground Floor, GF 12A, 94, Meghdoot, Nehru Place, New Delhi – 110019, India. The equity shares of the Transferee Company are listed on BSE Limited and the National Stock Exchange of India Limited. |
|        |  | The details of Transferor Companies and Transferee Company as on December 31, 2024 are as under:   |











|      |                             |   |                      | (in Rs.)            |
|------|-----------------------------|---|----------------------|---------------------|
|      |                             | Name of the                                       | Net-worth            | Turnover            |
|      |                             | Company   |                      |                     |
|      |                             | Transferor  | (3,003,068,695)      | Nil                 |
|      |                             | Company 1   |                      |                     |
|      |                             | Transferor  | 484,321,260          | 366,392,942         |
|      |                             | Company 2   | 2.022.040.020        | 27.1                |
|      |                             | Transferor  | 3,022,849,038        | Nil                 |
|      |                             | Company 3 Transferor                              | (512,275,395)        | 212,961,501         |
|      |                             | Company 4   | (312,273,393)        | 212,901,301         |
|      |                             | Transferee  | 55,52,77,59,736      | 19,66,52,08,814     |
|      |                             | Company   | 33,32,11,37,130      | 17,00,52,00,014     |
| ii.  | Whether the transaction     | The Transferor Com                                | panies are wholly    | owned subsidiaries  |
|      | would fall within related   | of the Transferee Co                              |                      |                     |
|      | party transactions? If yes, | each other.                                       | 1 3                  | 1 5                 |
|      | whether the same is done at |   |                      |                     |
|      | "arm's length"              | However, the Minist                               |                      |                     |
|      |                             | vide its General Circ                             |                      |                     |
|      |                             | that transactions arisi                           |                      |                     |
|      |                             | and Amalgamations                                 |                      |                     |
|      |                             | the Companies Act,                                |                      |                     |
|      |                             | of related party trans<br>Companies Act, 2013     |                      | Section 188 of the  |
|      |                             | Companies Act, 201.                               | 3.                   |                     |
|      |                             | Further, pursuant to                              | Regulation 23(5      | (b) of the SEBI     |
|      |                             | (Listing Obligation                               |                      |                     |
|      |                             | Regulations, 2015, th                             |                      |                     |
|      |                             | are not applicable to                             |                      |                     |
| iii. | Area of business of the     | The Transferor Com                                | pany 1 was incorpo   | orated to engage in |
|      | entity(ies)                 | the business of prov                              |                      | ervices in the real |
|      |                             | estate sector in India                            |                      |                     |
|      |                             | TI T C C  | 2 .                  | . 1.                |
|      |                             | The Transferor Com                                |                      |                     |
|      |                             | the business of provi<br>its clients for recruitr |                      |                     |
|      |                             | these services via                                |                      |                     |
|      |                             | 'doselect.com'.                                   | its teeminear as:    | sessment platform   |
|      |                             | doseree   |                      |                     |
|      |                             | The Transferor Com                                | pany 3 was incorpo   | orated to engage in |
|      |                             | the business of prov                              |                      |                     |
|      |                             | computer and electro                              | onics data processir | ng services.        |
|      |                             |   |                      |                     |
|      |                             | The Transferor Com                                |                      |                     |
|      |                             | the business of pr                                |                      |                     |
|      |                             | screening recruitmen                              |                      |                     |
|      |                             | recruitment solution modules.                     | is with configurat   | one plug and play   |
|      |                             | modules.  |                      |                     |
|      |                             | The Transferee Co                                 | ompany is prim       | arily engaged in    |
|      |                             |   |                      | , m                 |
|      |                             | providing online &                                | offline services pr  | imarily through its |











|     |   | Shiksha.com, iimjobs.com & offline portal Quadrangle.com.   |
|-----|---|---|
| iv. | Rationale for amalgamation/ merger  | The reasons and circumstances leading to and justifying the proposed Scheme of Amalgamation of the Transferor Companies with the Transferee Company, which make it beneficial for all the concerned stakeholders, including the members of the Transferor Companies and Transferee Company, are as follows:  (i) Simplification and streamlining of the corporate   |
|     |   | structure by reducing the number of legal entities in<br>the group, thereby eliminating corporate<br>redundancies, such as duplication of administrative<br>work, duplicate work streams related to corporate<br>governance, reduction of multiplicity of legal and<br>regulatory compliances, and associated costs thereof;  |
|     |   | (ii) Pooling of resources of the Transferor Companies with the resources of the Transferee Company;   |
|     |   | (iii) Greater efficiency in management of cash balances presently available with the Companies and access to cash flows generated by the combined business; and   |
|     |   | (iv) Achievement of greater management focus and control over the combined business operations.   |
|     |   | The Scheme is commercially and economically viable, feasible, fair and reasonable and would be in the interest of the Transferor Companies and the Transferee Company, and their respective shareholders, creditors and other stakeholders and will not be prejudicial to the interests of any concerned shareholders or creditors or general public at large.  |
| v.  | In case of cash consideration   | Not Applicable.   |
|     | – amount or otherwise share exchange ratio                                      | The Transferor Companies are wholly owned subsidiaries of the Transferee Company and the entire share capital of the Transferor Companies is held by the Transferee Company and its nominees. Therefore, upon the Scheme becoming effective, the Transferee Company would not be required to issue and allot any shares to the shareholders of the Transferor Companies and all the shares held by the Transferee Company and its nominees in the share capital of the Transferor Companies as on the effective date shall stand cancelled. |
| vi. | Brief details of change in<br>shareholding pattern (if<br>any) of listed entity | There will be no change in the shareholding pattern of the Transferee Company pursuant to the Scheme, as no shares are being issued by the Transferee Company, in consideration of the proposed Scheme.   |











| Further in terms of sub-paragraph (ii) of paragraph 4(d) of |
|---|
| SEBI Master Circular No. SEBI/HO/CFD/POD-                   |
| 2/P/CIR/2023/93 dated June 20, 2023, in case a wholly       |
| owned subsidiary is merged with its parent listed entity,   |
| where the shareholders and the shareholding pattern of the  |
| parent listed company remains the same, it will be treated  |
| as 'no change in shareholding pattern'.                     |









