

Energy Solutions 14th October 2024

BSE Limited

P J Towers, Dalal Street, Mumbai - 400001.

Scrip Code: 539254

National Stock Exchange of India Limited

Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai - 400051.

Scrip Code: ADANIENSOL

Dear Sir,

Sub: Provisional Operational Updates - Q2: FY 25

We are enclosing herewith the Provisional Operational Updates of the Company for Q2 - FY 25.

You are requested to take the same on your records.

Thanking you,

Yours faithfully, For Adani Energy Solutions Limited

Jaladhi Shukla Company Secretary

Encl: As above

Adani Energy Solutions Ltd

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Adani Energy Solutions Limited

(Formerly known as Adani Transmission Limited)

Provisional Operational Update Q2FY25

October 2024

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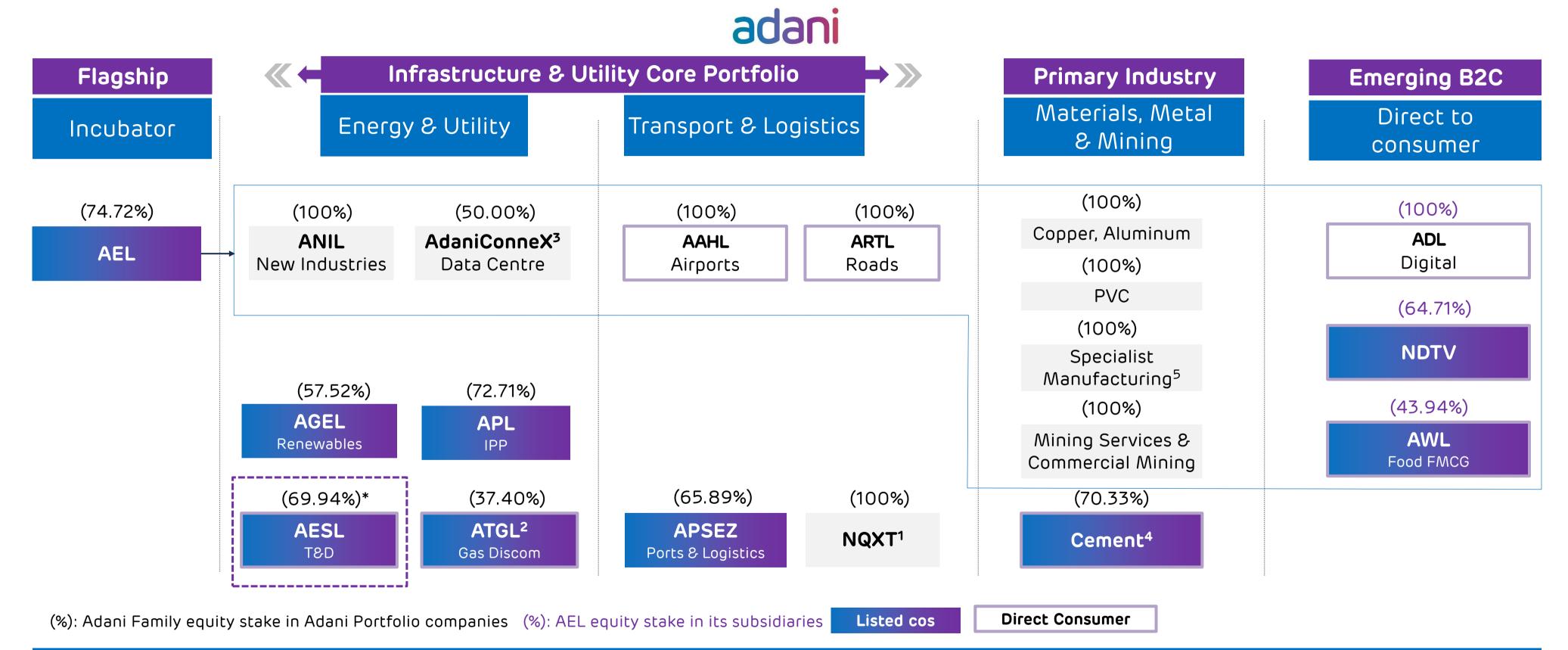




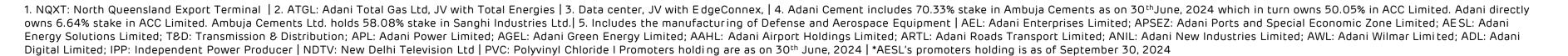
Adani Portfolio

Adani: A World Class Infrastructure & Utility Portfolio





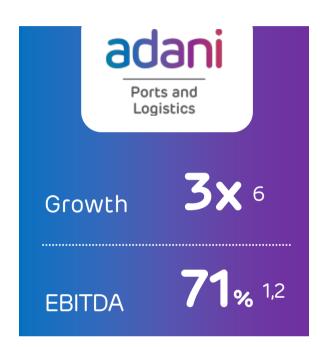
A multi-decade story of high growth centered around infrastructure & utility core

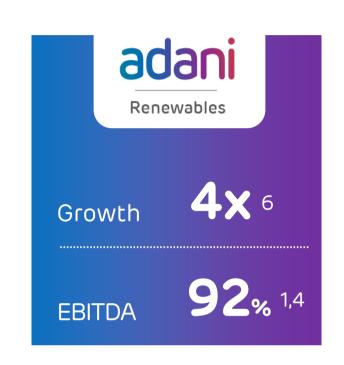


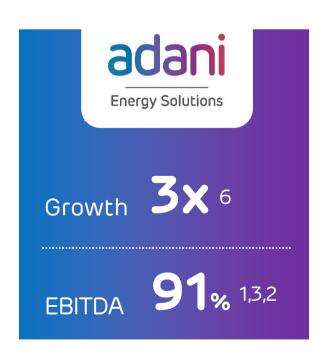
Adani Portfolio: Decades long track record of industry best growth with national footprint

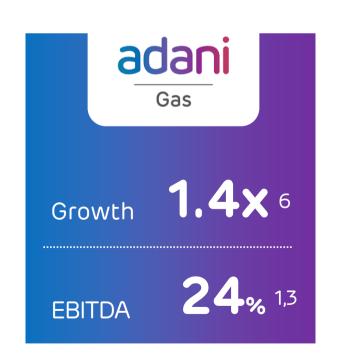


Secular growth with world leading efficiency









National footprint with deep coverage AEL APSEZ Adani's Core Infra. AGEL Platform -ATGL AESL 350 Mn APL Adani Cement Userbase

Note: 1. Data for FY24; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business I 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). ATGL expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth from 62 to 307 (19%). PBT: Profit before tax I ATGL:Adani Total Gas Limited I AEL: Adani Enterprises Limited I APSEZ: Adani Power Limited I AGEL: Adani Green Energy Limited I Growth represents the comparison with respective industry segment. Industry source: APSEZ (domestic cargo volume): https://shipmin.gov.in/division/transport-research I Renewable (operational capacity): Industry Source: APSEZ (domestic cargo volume): https://shipmin.gov.in/division/transport-research I Renewable (operational capacity): I Renewable (operational capacity): Installed Capacity Report - Central Electricity Authority (cea.nic.in) I AESL (ckms): National Capacity Report - Central Electricity Authority (cea.nic.in) I AESL (ckms): <a href="ht

Adani: Repeatable, robust & proven transformative model of investment



DEVELOPMENT

Adani Infra (India) Limited (AIIL)

OPERATIONS

CONSUMERS New C.E.O. Consumer | Employees | Other Stakeholders

Origination

- Analysis & market intelligence
- Viability analysis

Site Development

- Site acquisition
- Concessions & regulatory agreements

Construction

- Engineering & design
- Sourcing & quality

Operation

- Life cycle O&M planning
- Asset Management plan

Operations (AIMSL)

Inspired Purpose & Value Creation

- Delivering exceptional products & services for elevated engagement
- Differentiated and many P&Ls



India's Largest **Commercial Port** (at Mundra)



Longest Private HVDC Line

(Mundra - Mohindergarh)

Investment Case

Development

World's largest Renewable Cluster (at Khavda)

Growth Capital - Platform Infrastructure Financing Framework



Energy Network Operation Center (ENOC)



MANAGEMENT

ACTIVITY

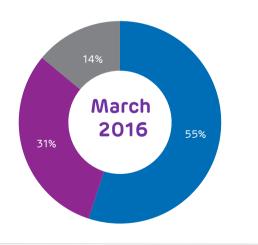
ERFORMANCE

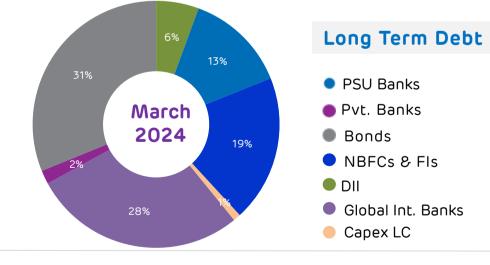
Strategic value Mapping

Policy, Strategy & Risk Framework



Duration Risk Matching Risk Management - Rate & Currency Governance & Assurance **Diversified Source of Capital**





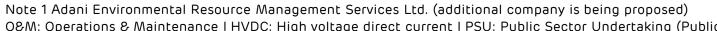
ENABLER

Continued Focus & Investment

- **Human Capital** Development
- Leadership Development Initiatives
- Investment in Human Capital

Al enabled Digital Transformation

- Power Utility Business ENOC
- City Gas Distribution SOUL
- Transportation Business AOCC



AESL: A platform well-positioned to leverage growth opportunities in energy domain



Development



Execution Prowess

Transmission Network of 23.269 ckm⁽¹⁾

Built Longest Private HVDC Line (2)

Strategic Presence

Transmission - Presence in 14 states Distribution - Integrated utilities catering to Mumbai (AEML) and Mundra (MUL) Smart Meters - Presence in 5 states

RAB expansion through Asset Hardening in Discoms

7% CAGR growth in RAB in Mumbai Discom since acquisition

AEML growth strategy is emulated in MUL

Operations



Operating Efficiency

Robust network availability of 99.7%

One of lowest Distribution losses in the country (4.85% in Q2 FY25 in AEML)

Highest EBITDA margin in the sector (91% in Transmission)

Consumer-centricity

Supplier of choice for 12 million+ consumers with a green power option

Smart Metering (91 million potential consumer base)

Embedded ESG Framework

Decarbonisation of Grid (RE share in AEML's power mix reached 39% and on track to reach 60% by FY27)

Installed 3.36 MWp solar capacity for auxiliary consumption at substations

Board Diversity and Strengthening

Returns and **Equity Value** Creation



Equity Program

Raised INR 8,373 crore via QIP, making it the largest fundraise in the Indian power sector

Secured primary and secondary equity investments from marquee investors (QIA, GQG)

Capital Management and International IG Rating

Robust capital management program with access to long tenor low-cost capital

BBB- / Baa3⁽³⁾

Significant Growth Potential

Parallel Licensing, Smart Metering and **Energy Solutions**

Increasing participation in renewable grid (eg: HVDC Mumbai, Khavda)

Green industrial cluster in Mundra





Q2FY25 - Executive Summary

AESL: Executive Summary – Performance in Q2FY25



Maintained robust system availability of 99.7% in Q2FY25 • Added 140 ckm to the network during the quarter, with the total transmission network at 23.269 ckm **Transmission** • Won three new transmission projects during Q2FY25 - NES in Jamnagar Gujarat, NES in Business Navinal (Mundra), Khavda Phase IVA adding 2,059 ckm to under construction network • With three new project wins, the under-construction project pipeline has increased from INR 17,000 crore in Q1FY25 to ~INR 27,300 crore in Q2FY25 **AEML:** • The distribution loss in the Mumbai utility is consistently improving and stands at 4.85% in Q2FY25 • Maintained supply reliability (ASAI) of more than 99.9% Distribution • In Q2FY25, total units sold rose by 7% YoY to 2,609 million units, up from 2,446 million units in Q2FY24, mainly driven by rising energy demand Business (AEML and MUL) • Due to higher digital adoption rate, e-payment as a % of total collection increased to 83.27% in Q2FY25 vs 79.19% last year MUL: • The units sold in MUL increased by 50% YoY to 234 million units as against 156 million units last year with robust industrial demand As of Q2FY25, the total smart metering under-construction pipeline stands at 22.8 million **Smart Metering** smart meters across nine contracts Business • The meter deployment activity is pacing up well across various circles

Other Key Recent Updates:

- AESL concluded divestment of 500 MW of Adani
 Dahanu Thermal Power Station to a group company, in
 line with its ESG philosophy. This landmark step places
 AESL closer to its aspiration to be amongst the top 20
 global companies in ESG ratings amongst the global
 utility industry
- Raised INR 8,373 crore via QIP, making it the largest fundraise in the Indian power sector
- Received Letter of Intent (LOI) for three new transmission projects during Q2FY25 NES in Jamnagar Gujarat, NES in Navinal (Mundra), Khavda Phase IVA
- The share of renewable power supplied to the Mumbai circle stands at 39% at the end of September 30, 2024, and on track to achieve 60% by FY27
- Awarded one of the India's Most Sustainable Companies by Business World in 2024. The Company has secured 2nd position in the Energy and Mining Sector
- Scored 97% in the World Disclosure Initiative (WDI) survey, by Thomson Reuters Foundation well above the energy sector and country averages of 76% and 60% respectively

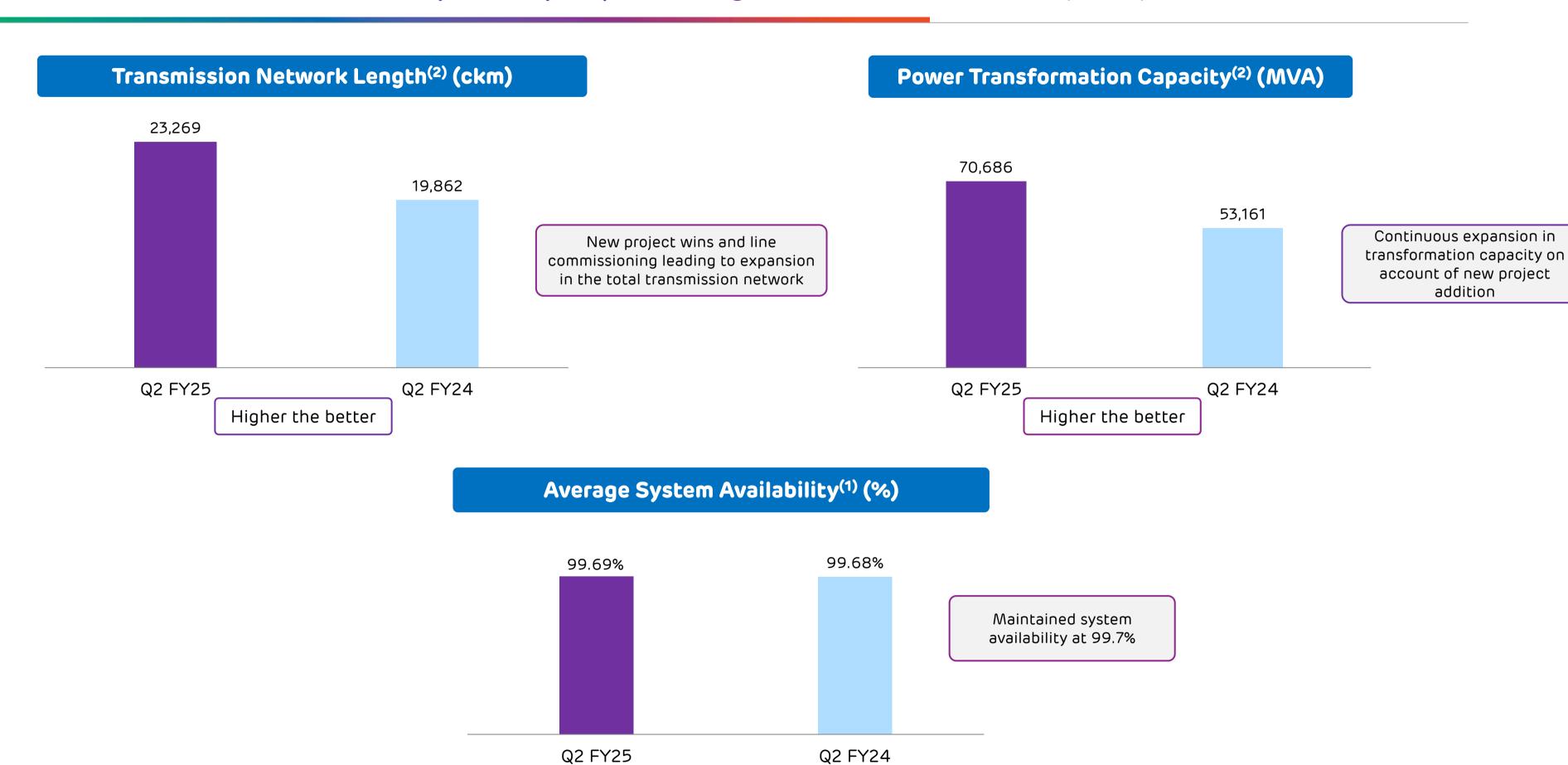




Q2FY25 Operational Performance (YoY)

AESL: Transmission Utility – Key Operating Metrics Q2FY25 (YoY)

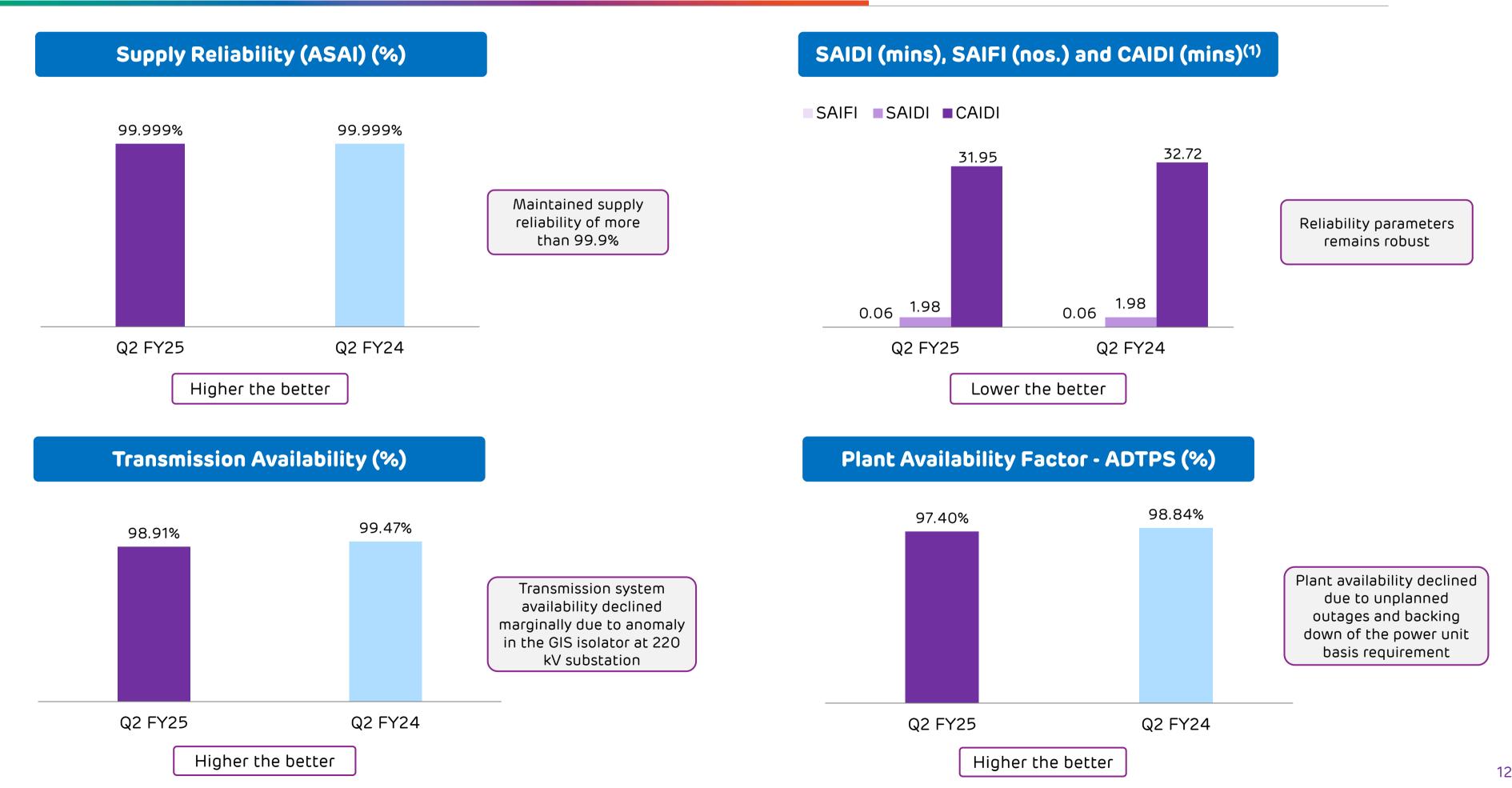




Higher the better

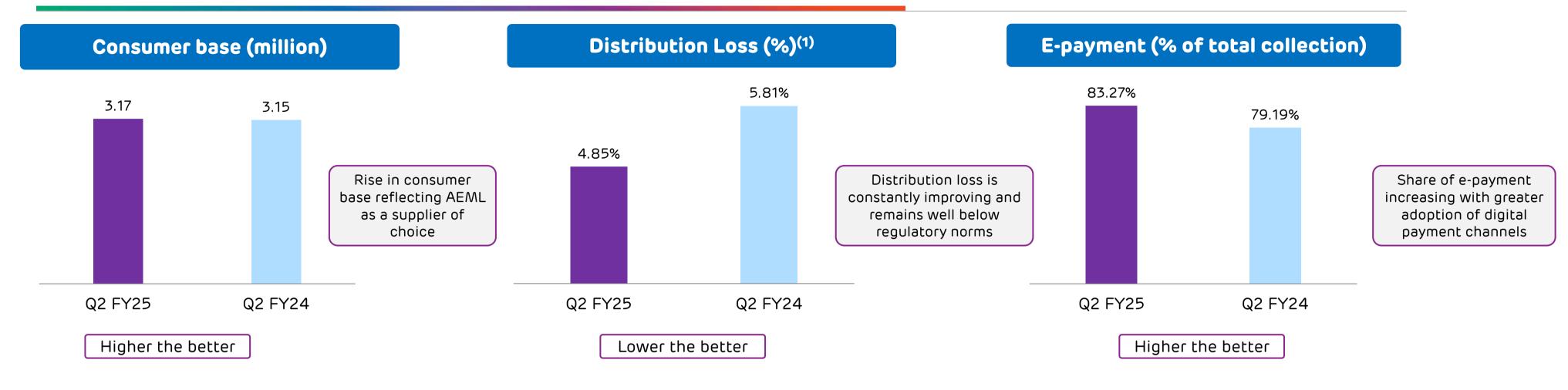
AEML: Distribution Utility - Key Operating Metrics Q2FY25 (YoY)

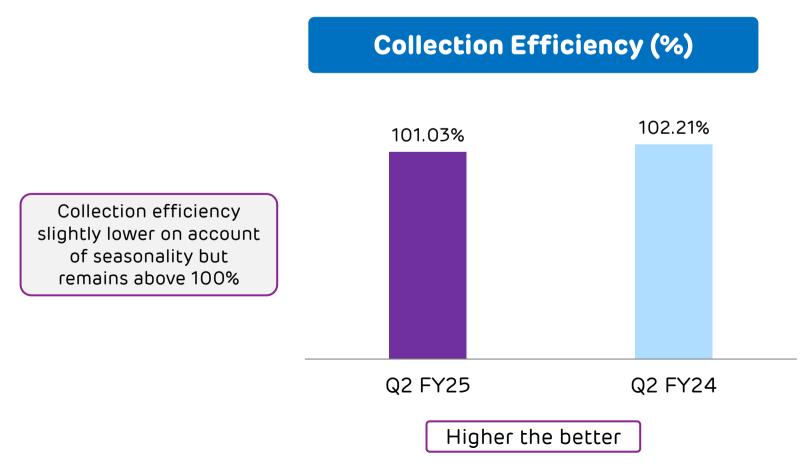


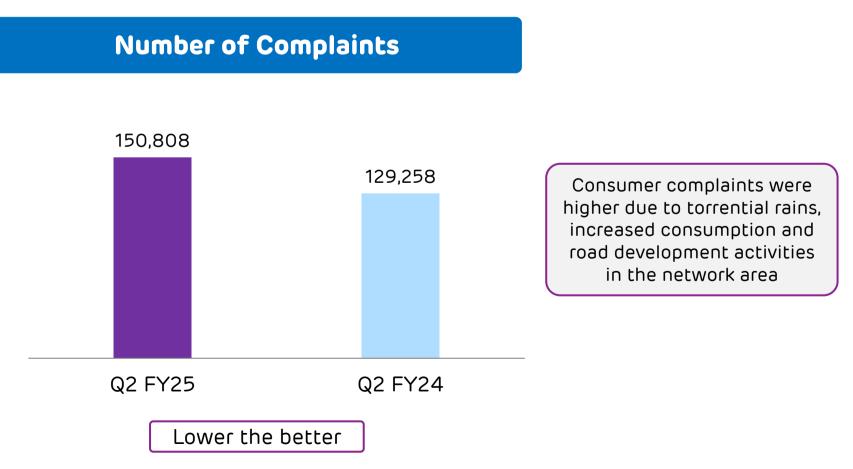


AEML: Distribution Utility – Key Operating Metrics Q2FY25 (YoY)





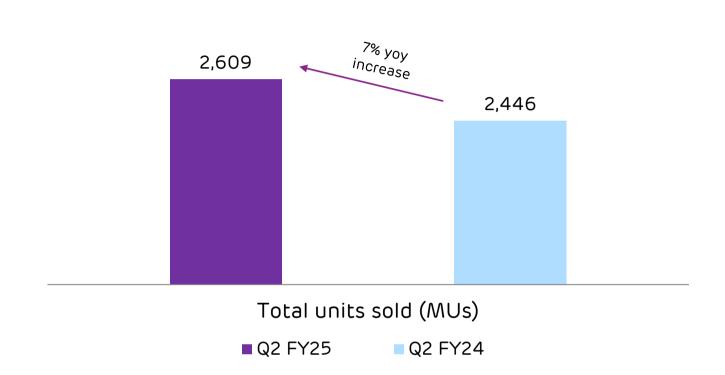




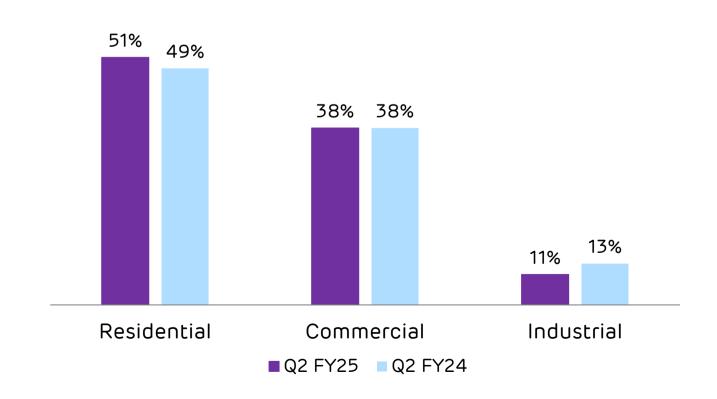
AEML and MUL: Volume and Consumer Mix Q2FY25 (YoY)



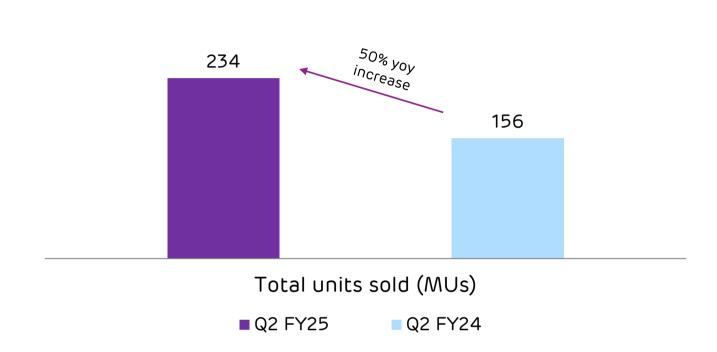




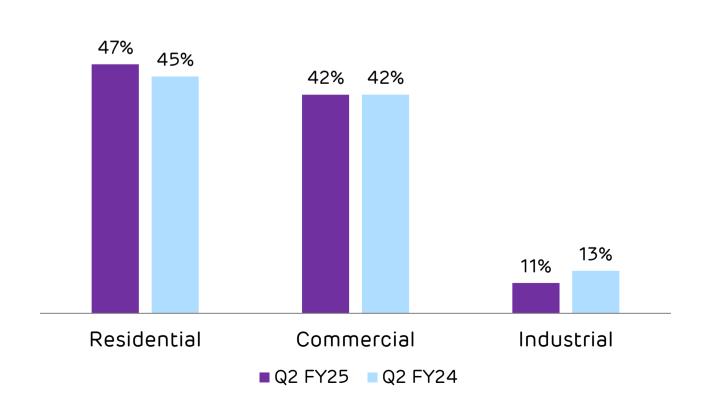
AEML - Consumer-wise volume mix %



MUL - Total Units Sold (MUs)



AEML - Consumer-wise revenue mix %







Annexure

AESL: Recent Business Updates and Awards



Won three new transmission projects during Q2FY25
- NES in Jamnagar Gujarat, NES in Navinal (Mundra),
Khavda Phase IVA adding 2,059 ckm to under
construction network

AESL concluded divestment of 500 MW of Adani Dahanu Thermal Power Station to a group company, in line with its ESG philosophy. This landmark step places AESL closer to its aspiration to be amongst the top 20 global companies in ESG ratings amongst the global utility industry

Raised INR 8,373 crore via QIP, making it the largest fundraise in the Indian power sector

With three new project wins, the under-construction pipeline has increased from INR 17,000 crore in Q1FY25 to ~INR 27,300 crore in Q2FY25

Adani Electricity and Adani Foundation, through their CSR initiative 'Swabhimaan Project,' has empowered over 4,000 underprivileged women, providing them with skill development training and opportunities to earn a sustainable livelihood

Awarded one of the India's Most Sustainable Companies by Business World in 2024. The Company has secured 2nd position in the Energy and Mining Sector and ranked 23rd in the overall list, up from 45th position in 2023

Scored 97% in the World Disclosure Initiative (WDI) survey, by Thomson Reuters Foundation well above the energy sector and country averages of 76% and 60% respectively

AEML has been awarded the gold award for Best Learning Culture in an Organization - Large Scale Enterprises by ET HRWORLD from The Economic Times AEML received eight awards in various categories at 10th National Conclave on 5S organized by the Quality Circle Forum of India (QCFI), demonstrating its unparallel commitment to operational excellence

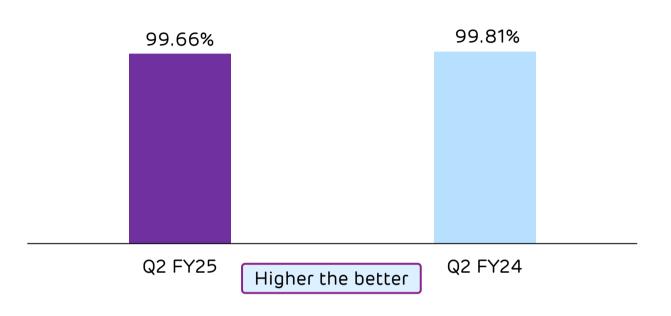
Notes: NES – Network Expansion Scheme

AESL: Q2FY25 (YoY) - Line availability across asset groups



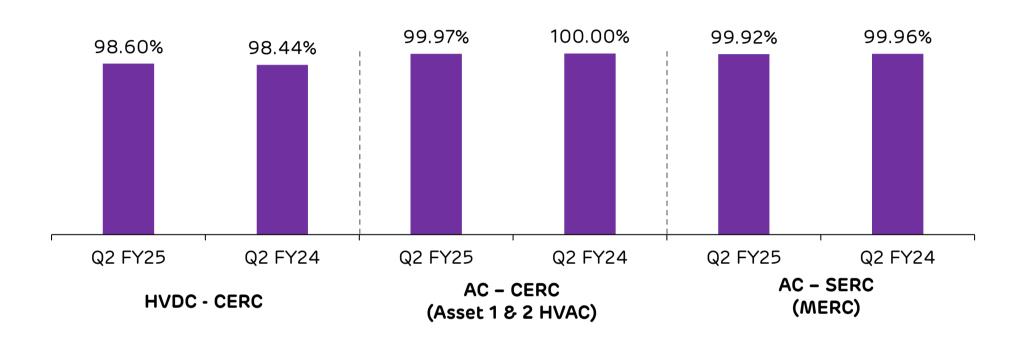
Average Availability Across Operational Assets %(1)

Line Availability - ATSOL Obligor Assets

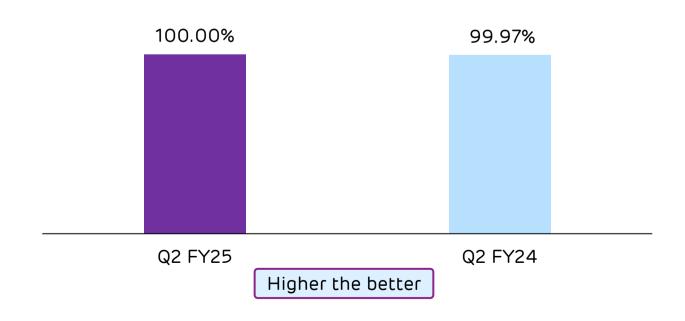


Focus on Maximizing Average Availability %

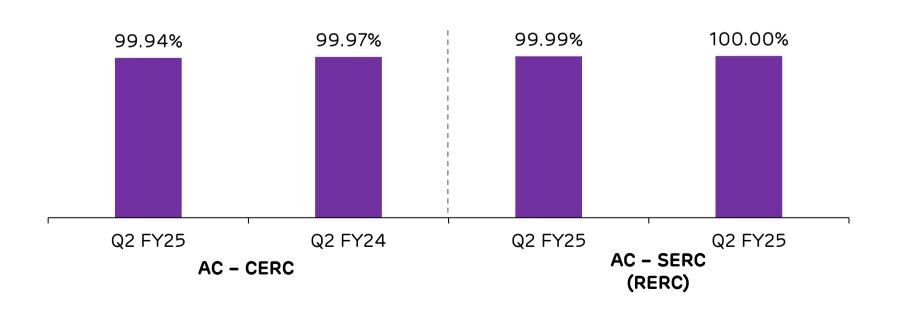
Average Availability – ATSOL Obligor Assets



Line Availability - USPP Assets

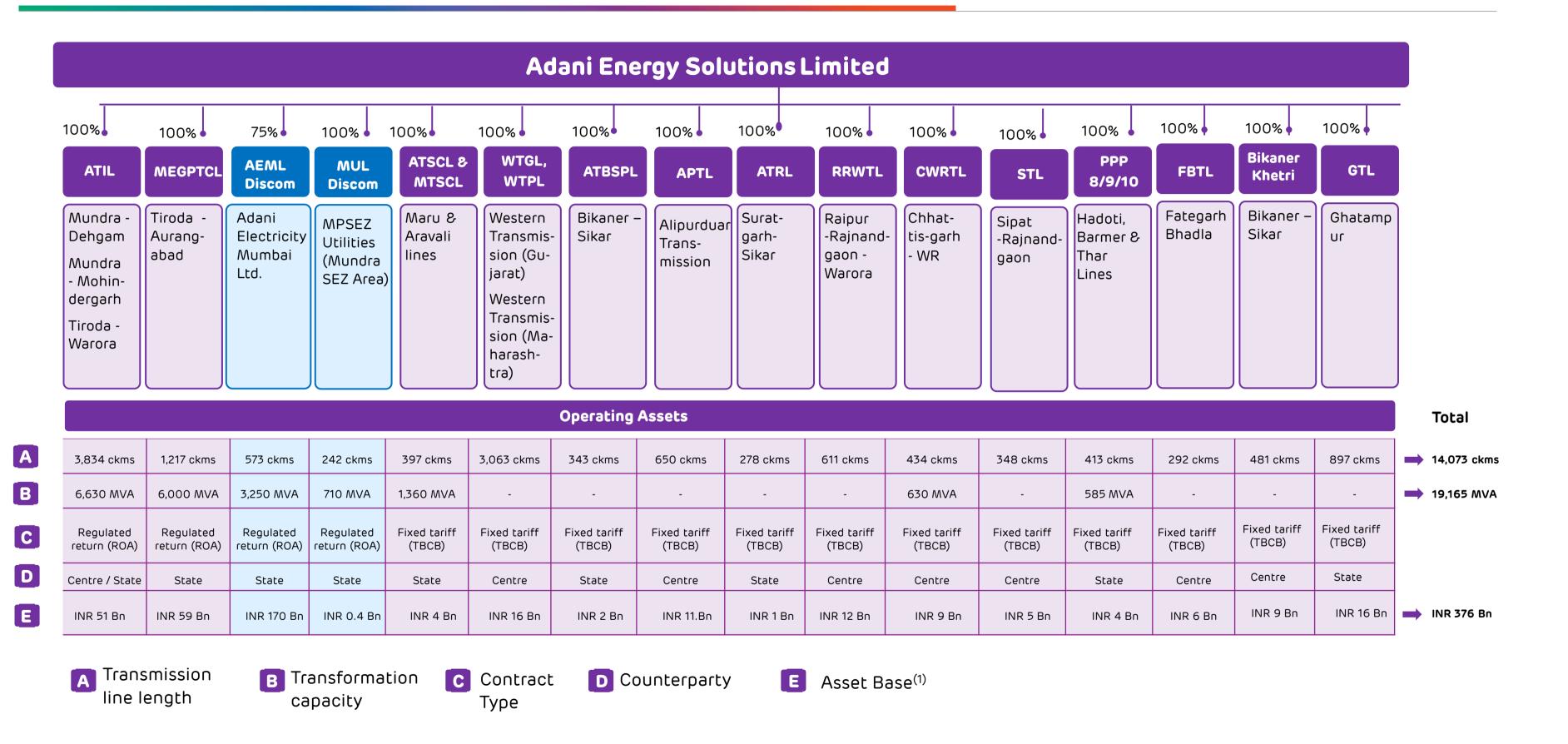


Average Availability - USPP Assets



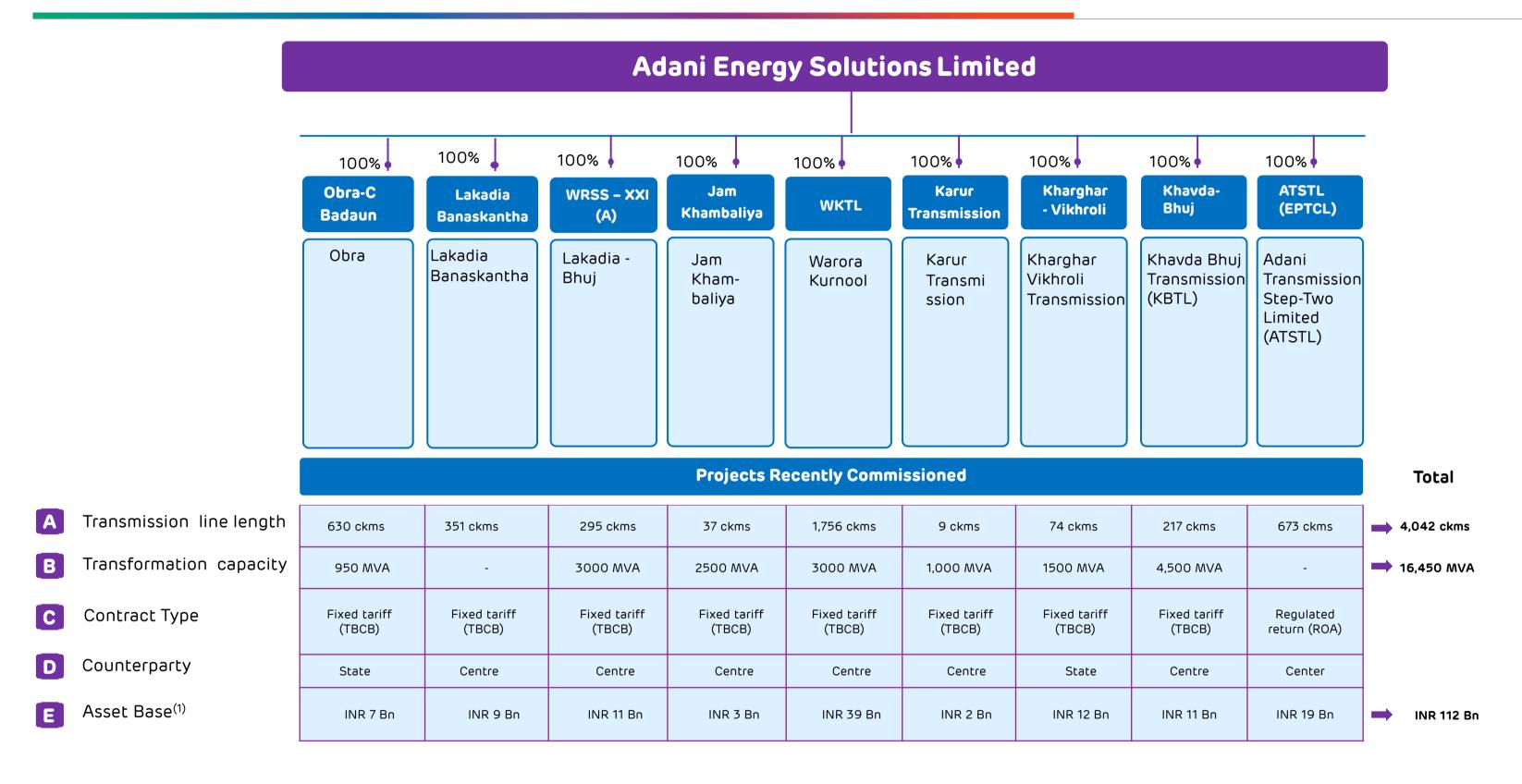
AESL's Operational Asset Portfolio as of September 2024 (1/2)





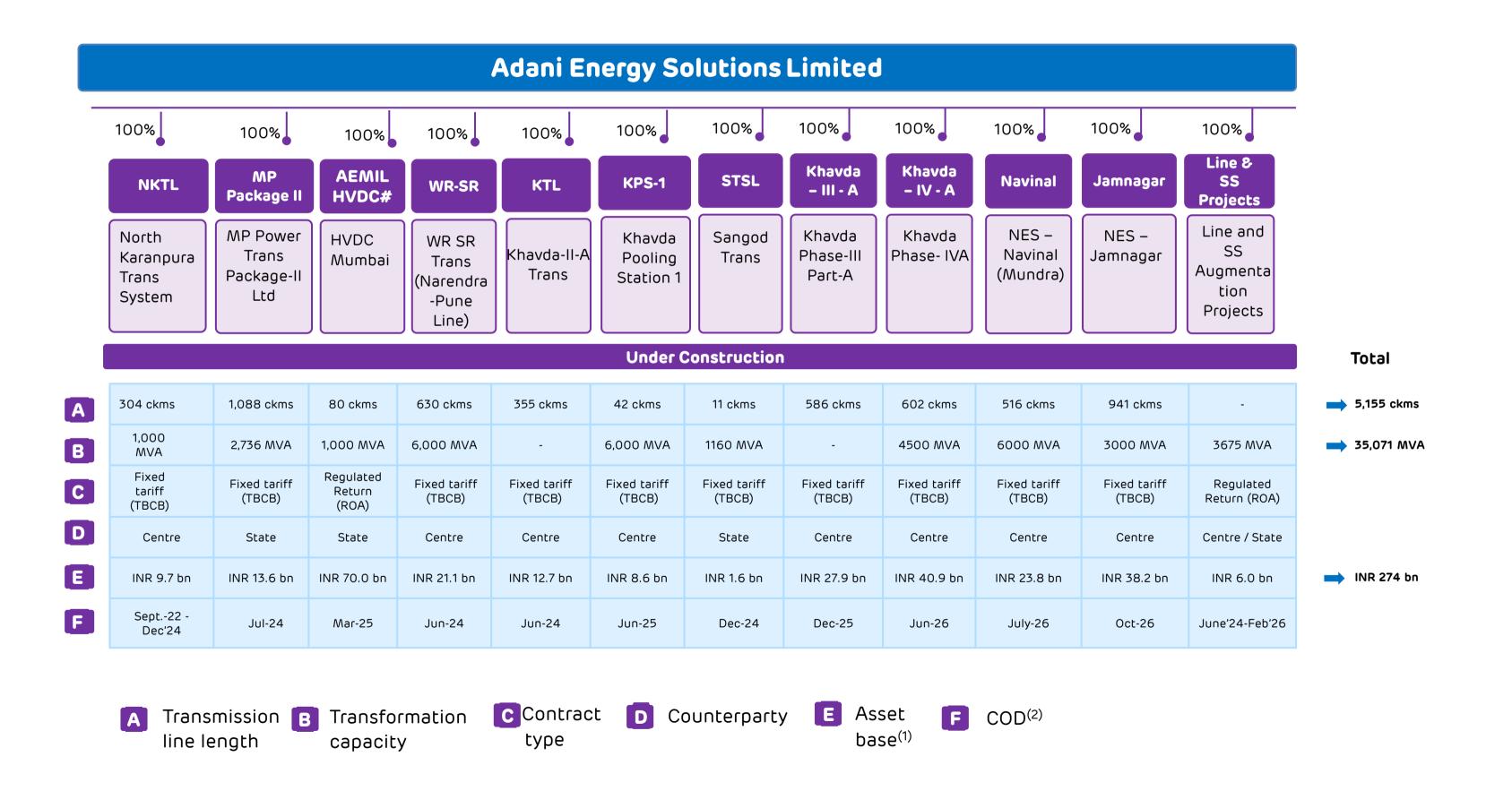
AESL's Operational Asset Portfolio as of September 2024 (2/2)





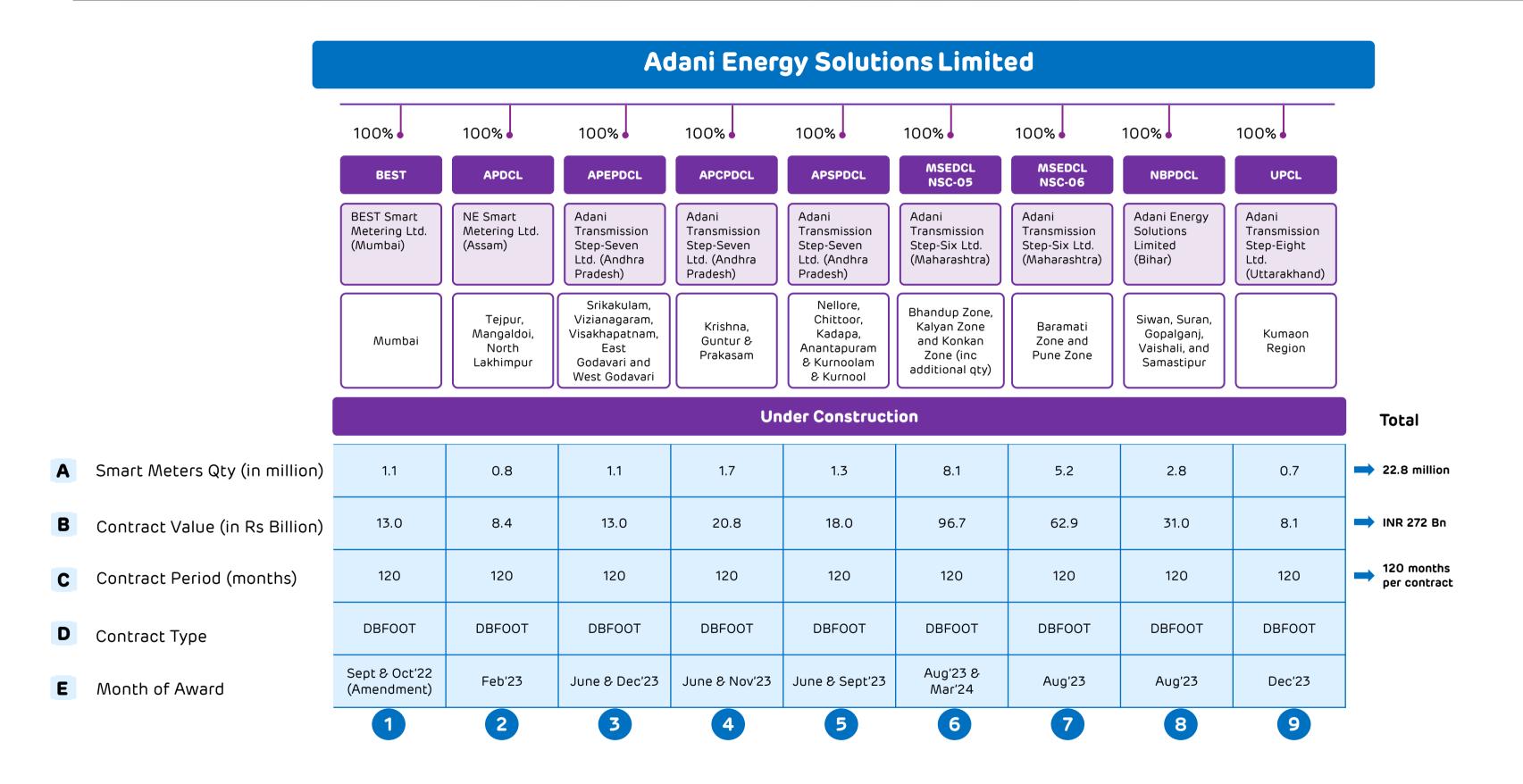
AESL's Transmission Under-construction Asset Portfolio as of September 2024





AESL's Smart Metering Under-construction Portfolio as of September 2024





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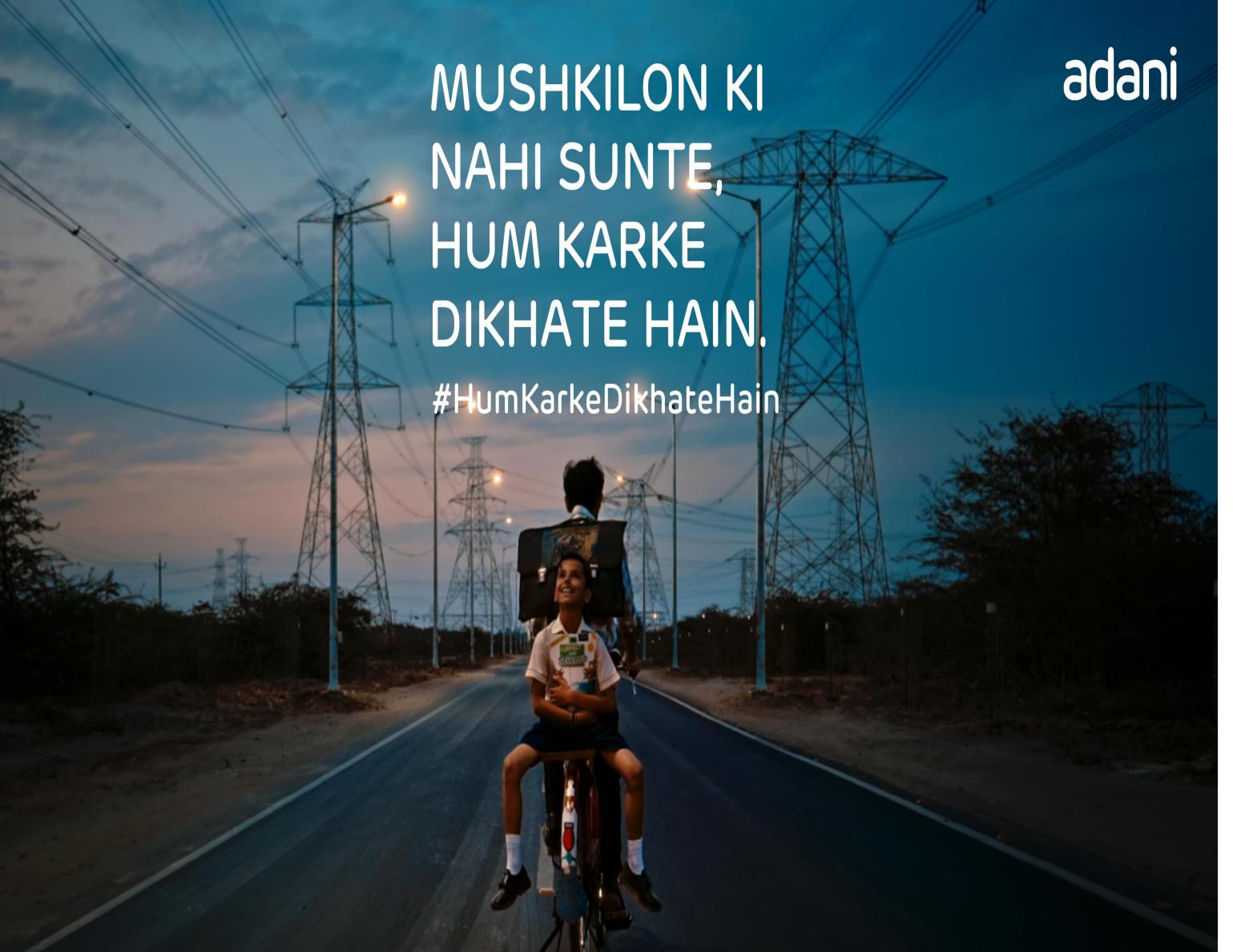
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Thank You