



# RACL Geartech Ltd.

Corporate Office

B-9, Sector-3, Noida, Uttar Pradesh-201301, INDIA

Phone: +91-120-4588500 Fax: +91-120-4588513

Web: [www.raclgeartech.com](http://www.raclgeartech.com) E-mail: [info@raclgeartech.com](mailto:info@raclgeartech.com)

22<sup>nd</sup> November, 2024

**The Manager- Listing Department**

**BSE limited**

25<sup>th</sup> Floor, P. J. Towers

Dalal Street,

Mumbai- 400001

**Scrip Code: 520073**

**Subject: Investor Conference Call and Investor Presentation**

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby informed that the Company conducted an Investor Conference Call on 22<sup>nd</sup> November, 2024. The Investor Presentation for the same is annexed herewith. The Audio Recording of the Conference Call has been placed on the Website of the Company at [www.raclgeartech.com](http://www.raclgeartech.com).

This is for your information and record please.

Thanking You,

**For RACL Geartech Limited**

**Neha Bahal**

**Company Secretary & Compliance Officer**

Registered Office

15th Floor, Eros Corporate Tower, Nehru Place, New Delhi-110019, INDIA

Phone: +91-11-66155129

CIN: L34300DL1983PLC016136

D-U-N-S Number: 65-013-7086



TS 16949 : 2009  
TS 518901 - 000



# RACL Geartech Limited

*Putting the world to motion*



# Investor Interaction

Q2 FY 2024-25

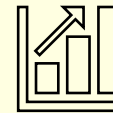
## Established

1983  
New Delhi  
DUNS 65-013-7086



## Business Highlights

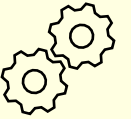
FY24 Revenue  
**INR 4.23 billion** (USD 50.12 million)  
**832** employees



## Product Application

Two Wheelers, Three Wheelers, Passenger Cars, Commercial Trucks, ATV's, Agricultural Equipment, Industrial Gears

**22** Active Customers ; **900+** SKU's



## Headquartered in, Noida, India



## Company Infrastructure

**2** Manufacturing Locations  
**1** Corporate Office  
**3** Warehouses in Europe



## Product Range

Transmission gears and shafts, sub- assemblies, Precision machined parts, Chassis Parts and Industrial Gears



## Financial Outlook

**A-** Credit Rating  
**BSE** Public Listed Co  
**1** Austrian Subsidiary



## Core Competencies

Gear Cutting, Precision Machining, Aluminium Machining, Process R&D & Concurrent engineering, Heat Treatment, sub-assembly, Laser Welding & Laser Cutting, Exports Logistics Handling



## Company Certifications

ISO 9001  
ISO 14001  
IATF 16949  
ISO 45001;2018

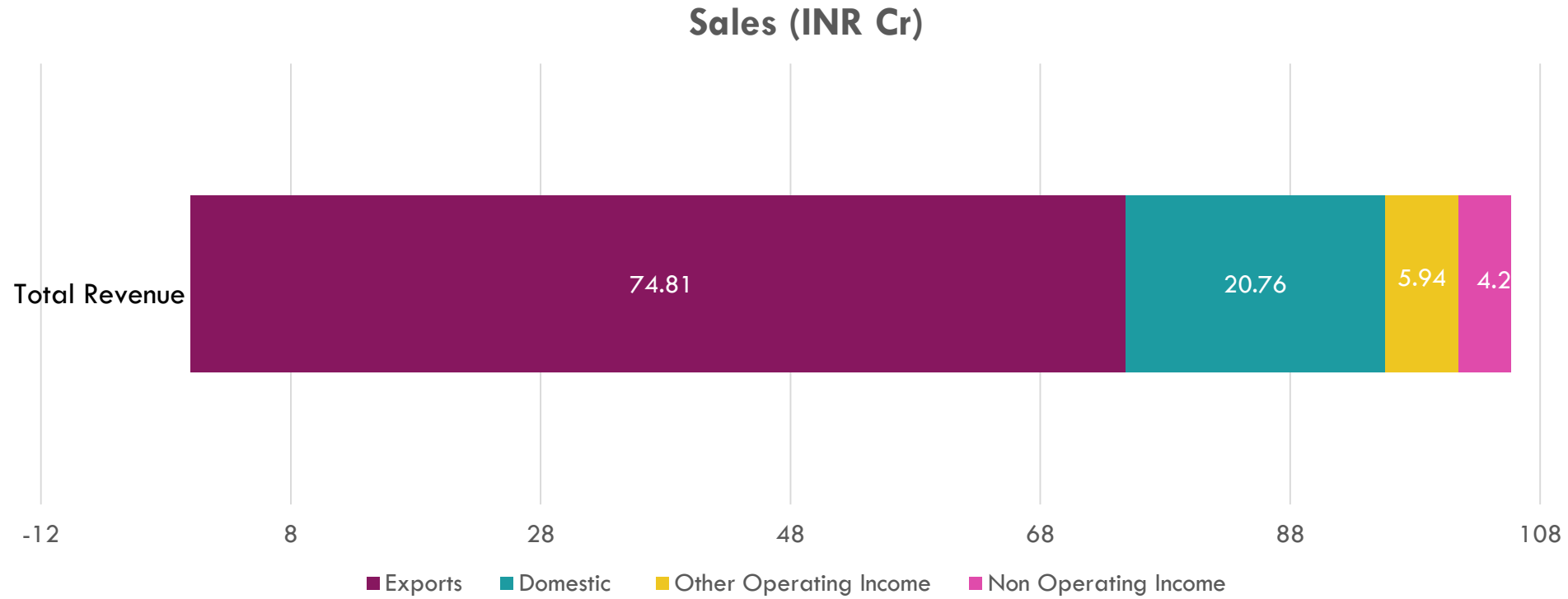




# FINANCIAL PERFORMANCE

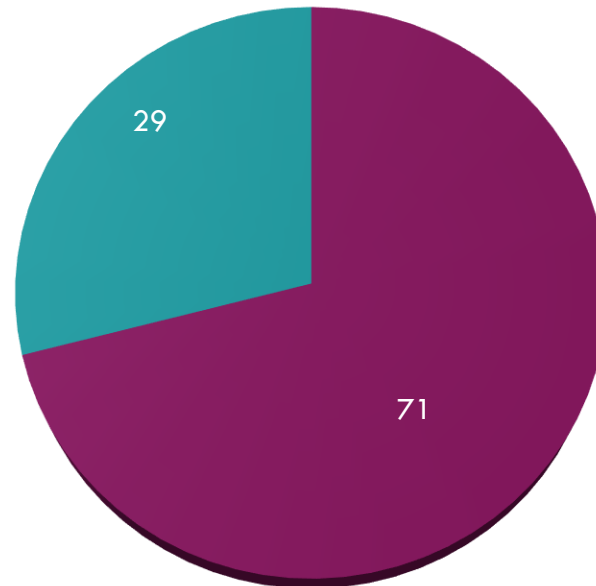
QUARTERLY RESULTS (Q2 FY24-25)

# TOTAL STANDALONE REVENUE FOR Q2 FY24-25



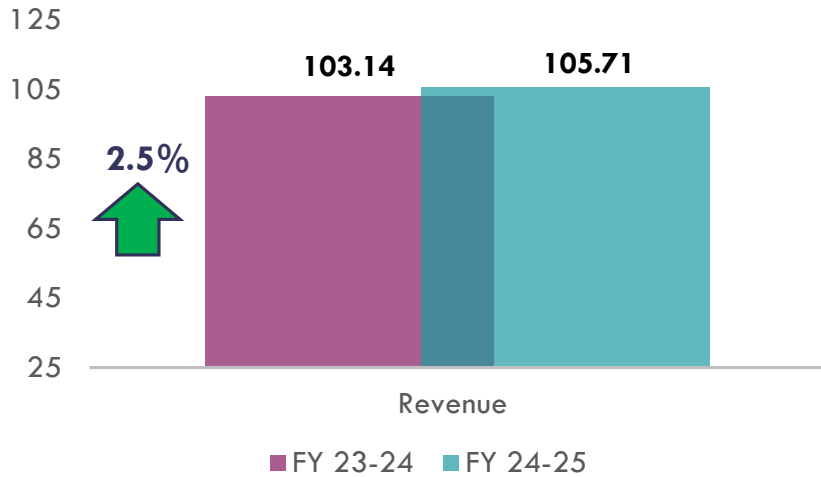
TOTAL SALES: 105.71 CRORE

### Sales Segment

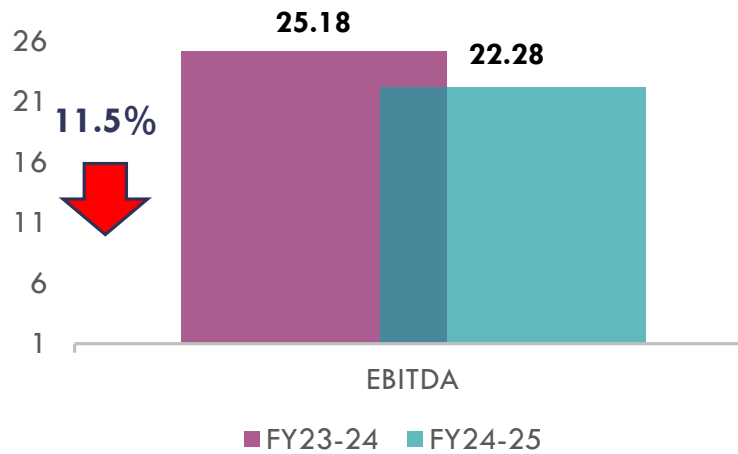


■ Exports ■ Domestic

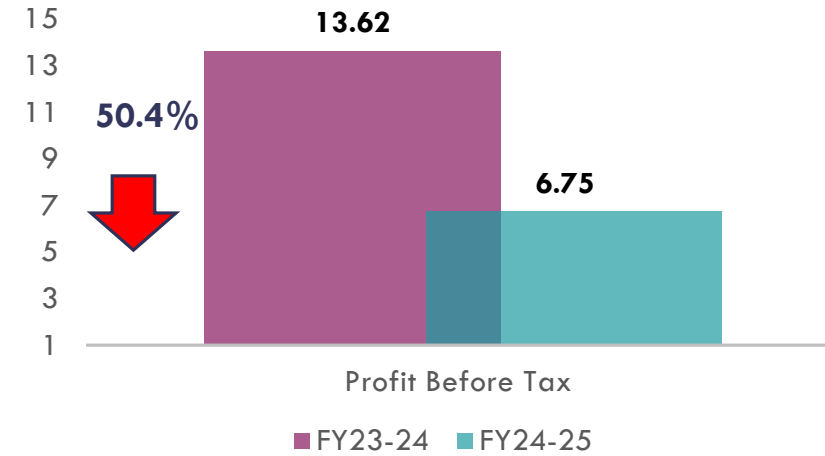
### YoY Sales (INR Cr)



### YoY EBITDA (INR Cr)



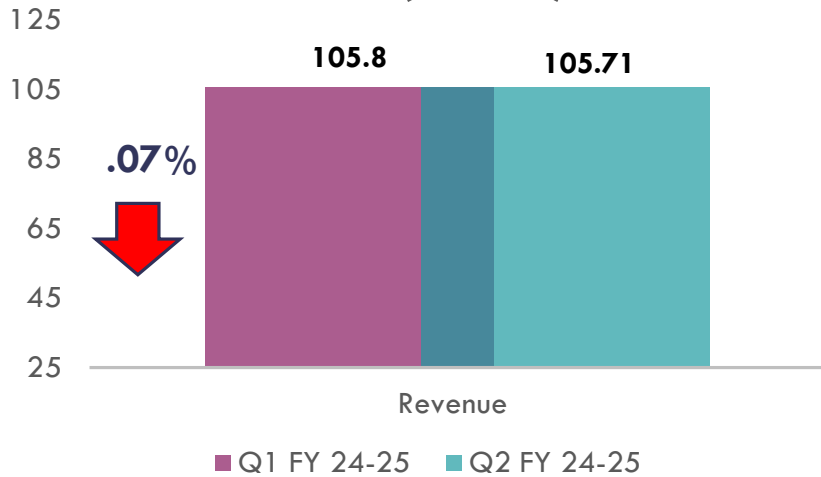
### YoY PBT (INR Cr)



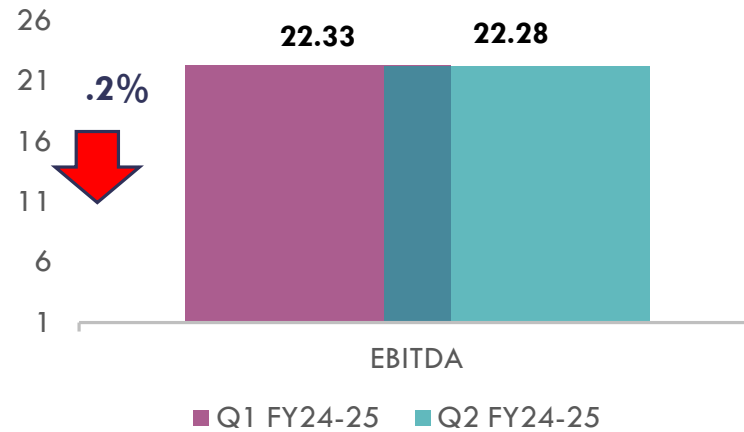


# STANDALONE Q1 VS Q2 SALES & PROFITABILITY FY 24-25

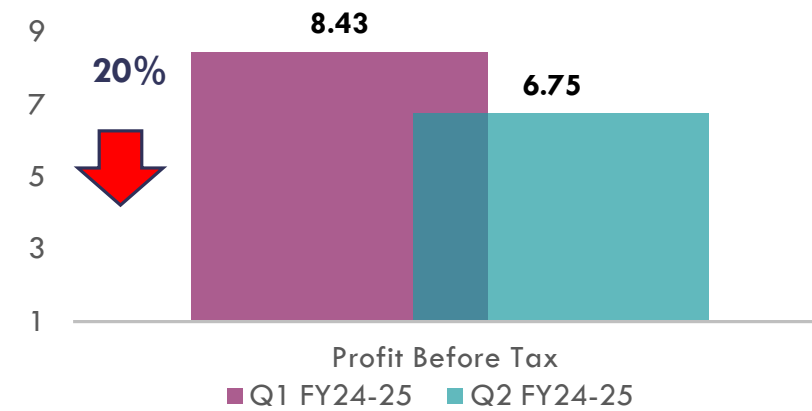
## Sales (INR Cr)



## EBITDA (INR Cr)

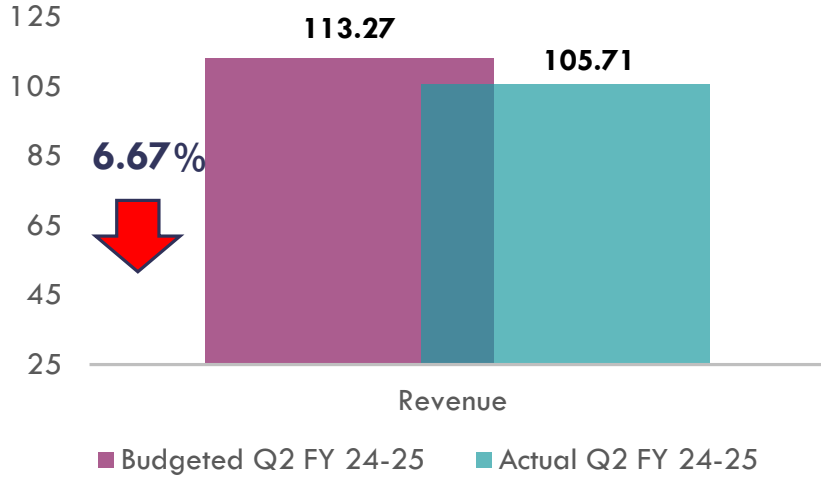


## PBT (INR Cr)

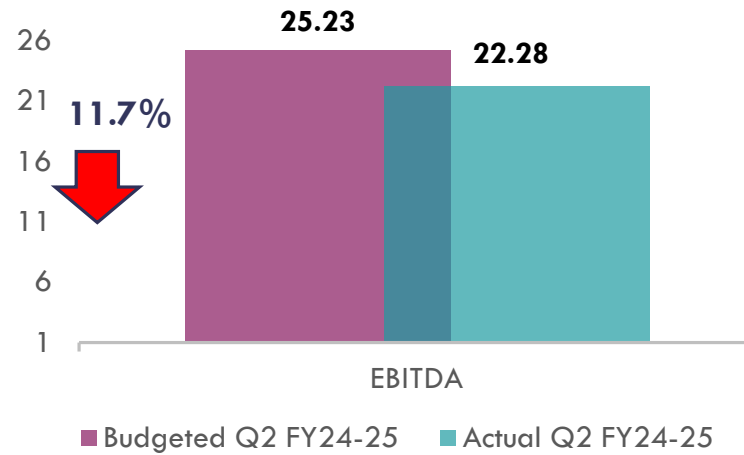


# BUDGET VS ACTUAL Q2 SALES & PROFITABILITY FY 24-25

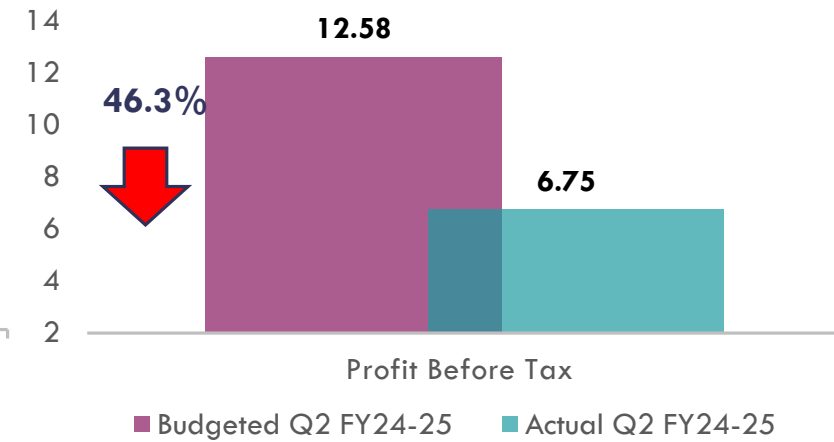
## Sales (INR Cr)



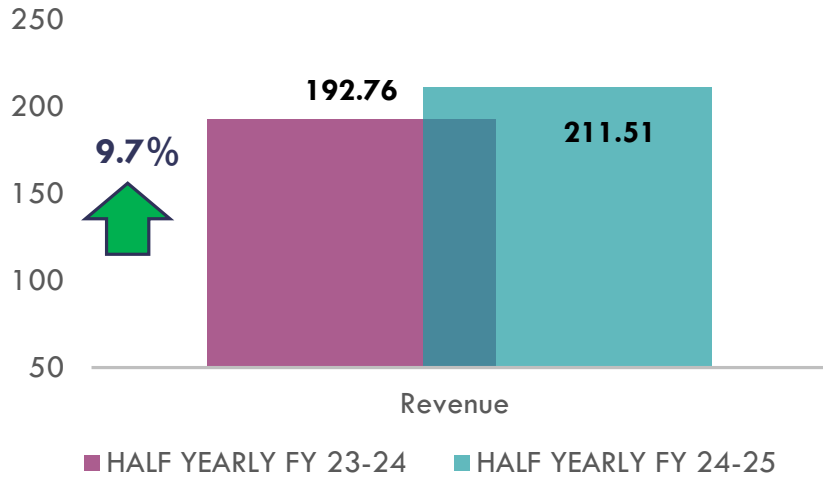
## EBITDA (INR Cr)



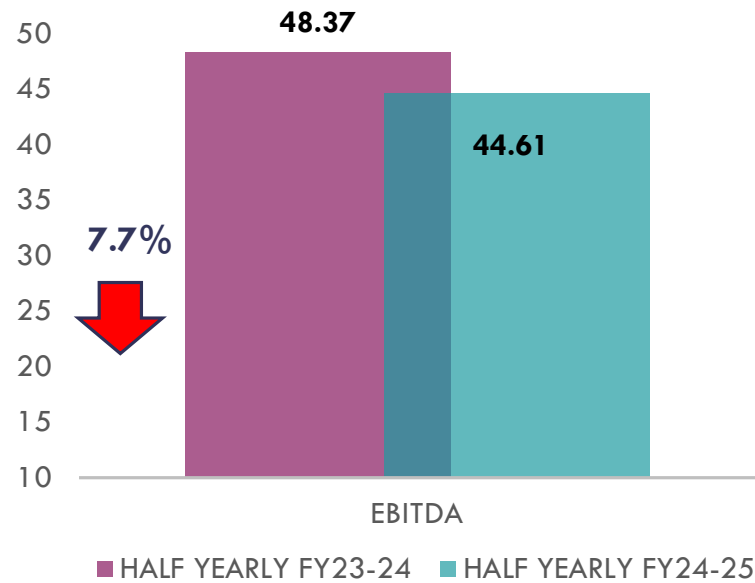
## PBT (INR Cr)



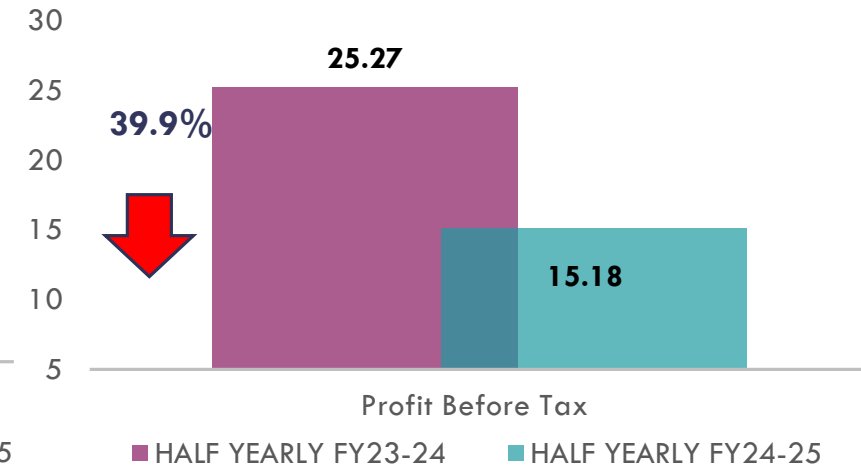
## YoY Sales (INR Cr)



## YoY EBITDA (INR Cr)



## YoY PBT (INR Cr)

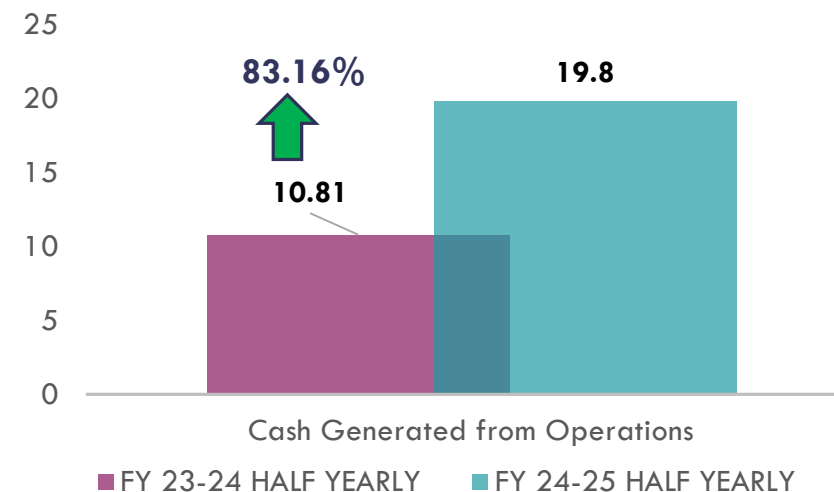


# KEY FINANCIAL RATIO'S FY<sub>24-25</sub> (HALF YEARLY)

Name	FY <sub>24-25</sub> (HALF YEARLY)	FY 23-24 (HALF YEARLY)
Current Ratio	1.05	1.06
Debt Equity	1.42	1.35
Interest Coverage	2.97	4.50
FixedAsset Turnover	0.65	0.71
TotalAssets to Debt	2.03	2.04
DSCR	1.11	1.46
Debt/EBITDA	6.84	5.17

Debt Exposure	FY 24-25 (HALF YEARLY) (INR Cr)	FY 23-24 HALF YEARLY(INR Cr)
Short-Term	204.95	155.30
Long-Term	100.42	94.92
Total Debt	305.37	250.22
Increase in Debt	22.04%	23.49%
Addition of Fixed Asset	28.28	56.95

## Cash Generation (INR Cr)



Name	Amount 2024- 25 (HALF YEARLY) (INR Cr)	2024-25 (HALF YEARLY) Margin %	2023-24 (HALY YEARLY) Margin %
Gross Profit	151.75	71.74	72.38
EBITDA	44.61	21.09	25.09
Profit Before Tax	15.18	7.18	13.11
Net Profit(PAT)	11.25	5.32	9.85
Return on Equity	-	5.6	10.78

# SHIFT OF COSTS IN A GROWTH COMPANY

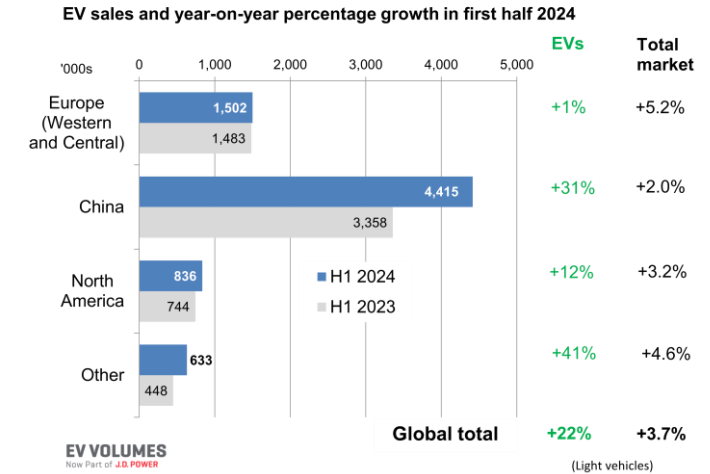
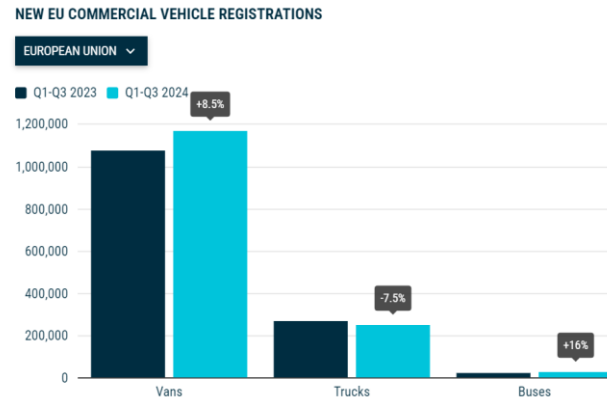
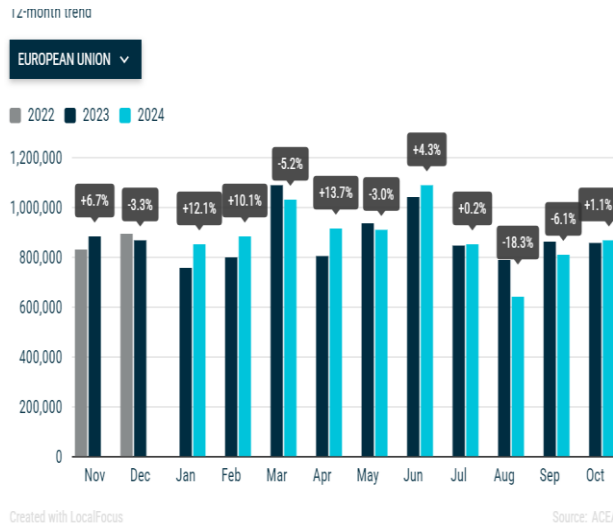
<b>Breakup Of Decline In EBITDA</b>	<b>From Q2 23-24</b>	<b>From H1 23-24</b>
Consumption Raw Material	1.64%	-0.64%
Employee Benefit Expense	-0.52%	-0.26%
Total Finance Cost	-2.08%	-1.52%
Depreciation	-1.39%	-0.41%
Total Manufacturing Expenses	-2.29%	-2.37%
Total Administration, Selling & Other Expenses	-2.19%	-0.73%
<b>PBT Difference</b>	<b>-6.82%</b>	<b>-5.93%</b>
<b>EBITDA Difference</b>	<b>-3.35%</b>	<b>-4.00%</b>



# UPDATES

Business Updates

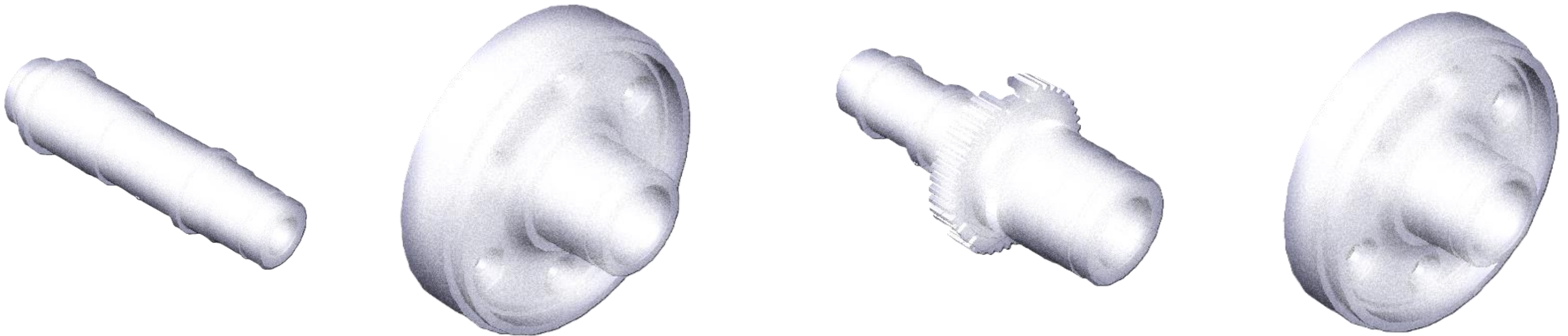




- In October 2024, new EU car registrations reversed their decline, recording a modest 1.1% increase after a significant decline in last few months.
- New EU van and buses registration have shown growth in last nine months while new EU truck registration still need to pick up.
- EV sales have shown significant growth in H1 2024 as compared to H1 2023 in all markets including China, North America and others. In Europe, EV sales have shown modest growth of 1% only.
- The total number of charging points installed across Europe now exceeds 630,000, a clear indication that the EU is on a solid path to achieving its goal of 1 million chargers by 2025 and 3 million by 2030.
- The current year is a transition one where the electrification surge experiences a sharp slowdown before resuming growth at a more modest pace, with more balanced multi-platform car sales, including ICEs, hybrids and BEVs, potentially in the next couple of years.



- The Company has received a new nomination from BMW AG for supply of Drive train parts for their Electric sports car.
- This nomination marks second such nomination from the EV passenger car segment which aligns with the company's strategy to strengthen its EV portfolio.
- Commercial Production of this part is expected to commence in the year 2026.



*\*Representative pictures*

# STATUS UPDATE ON PROJECT TITAN

- Project Titan relates to preparation for SOP as a series supplier for premium German car manufacturer for supply of Parking Lock Mechanism for its next generation electric sports car.
- Shed which was allocated separately for this project is ready.
- Line completion would be done by January 2025.
- Machines required for this project were ordered and their arrival schedule is on time.
- First sample phase has been completed successfully, which is a significant achievement. This phase ensures that their initial quality standards are met.
- Second Trial Phase is scheduled to start from February 2025.
- Mass Production is expected to be started in August 2026.



- The Company has decided to get its stock listed on National Stock Exchange of India.
- The Company had already taken required approval from its Board of Directors.
- With this, the Company's stock will be listed on both recognized leading stock exchanges of India.
- This will help investors of the Company to gain access to more capital, visibility and better transparency and efficiency.



- At RACL Geartech Limited, we recognize that the future of business lies in the responsible integration of Environmental, Social and Governance (ESG) factors into our operations.
- As part of this commitment, RACL Geartech Ltd. has undergone an in-depth ESG assessment, conducted through the Dun & Bradstreet (D&B) ESG Rating-based methodology.
- The company is now officially ESG Registered under Dun & Bradstreet, which indicates it has met required ESG criteria set as per global business standards.
- We believe that strong ESG performance is integral to build a resilient, future ready business. By prioritizing sustainability, inclusivity, and ethical governance, we aim to deliver long term value to our shareholders, employees, customers and the communities we serve.



**THANK YOU!**



**RACL Geartech Limited**

Registered Office: 15<sup>th</sup> Floor. Eros Corporate Tower Nehru Place, New Delhi

Corporate Office: B-9 Sector-3, Noida, Uttar Pradesh

Plant 1: A-3 Industrial Area, Gajraula, Amroha

Plant 2: C-32, Sector 80, Noida, Uttar Pradesh

Austria Office: 38, Haufstrasse, 4550, Kremsmünster, Kalsdorf, Upper Austria