

Connected World. Connected Future.



January 9, 2025

Listing Department, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400001

Scrip Code: 543378

Sub. Outcome of Analyst / Institutional Investor Meetings

Ref. Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

This is in reference to the Intimation submitted vide letter dated January 6, 2025 and Pursuant to Regulation 30 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended, we hereby submit that the Company through its Management Representative had participated in the Analyst/Institutional Investor Meeting on January 9, 2025.

The list of Analyst/ Investor who attended the above meeting is given below:

SI No.	Name of Investor/ Analyst
1	Nuvama Wealth Management Limited

The presentation of analyst/ Institutional investor is enclosed herewith for your reference.

During the Meeting, discussion was on the publicly available information only. It was assured that no unpublished price sensitive information (UPSI) was discussed during the interactions.

You are requested to take the above on your records.

Thanking you, Yours Faithfully, For CWD Limited

Tejas Kothari DIN: 01308288 Jt Managing Director & CFO

Regd. Office:

101, 1st Floor, Hasham Premji CHS, 439 Kalbadevi Road, Marine Lines, Mumbai - 400 002, Maharashtra (India). Tel.: +91 22 49799323

CIN Number: U31900MH2016PLC281796

Development Centre:

A 1406-1409, Rupa Solitaire Building, Millennium Business Park, Mahape, Ghansoli, Navi Mumbai - 400 710. Maharashtra (India). Tel.: 022 40069867 Plot No.13/1, Koorgally Village, Elawala Hobil, Mysuru - 570018. Karnatak (India).

Factory:



Connected World. Connected Future.

Corporate Presentation

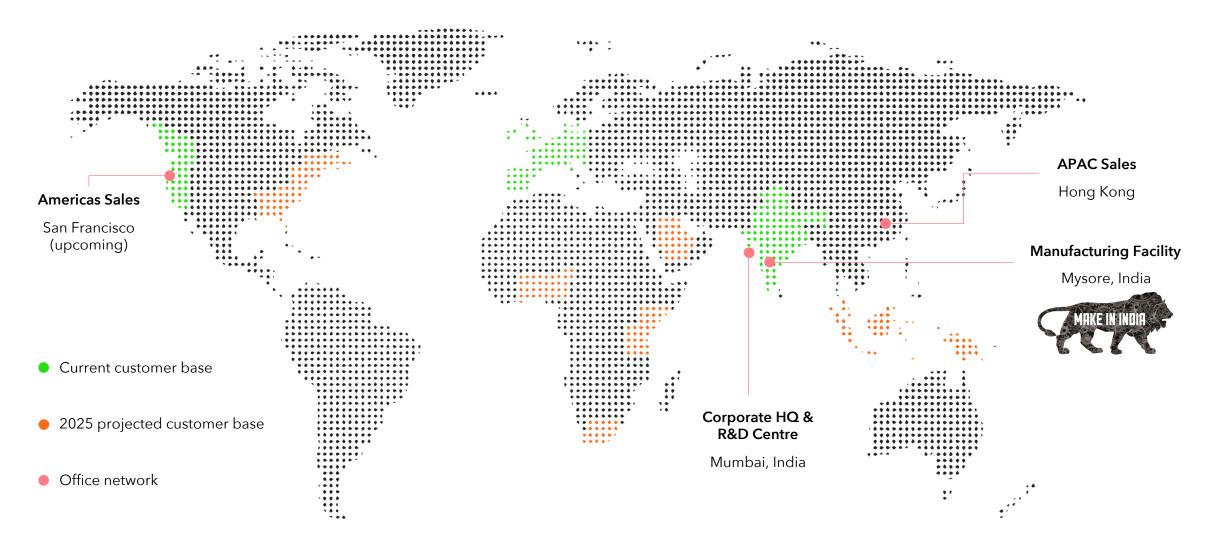


CWD at a glance



- India's leading Internet of Things (IoT) design house mainly servicing Consumer Electronics and Enterprise Solutions.
- CWD designs, develops and manufactures fully integrated products and solutions in-house thus optimizing costs as well as minimizing our customers' go-to-market launch time.
- All products that are designed and developed in the company are integrated with AI/ML and primarily focused on advanced short & long range radio technologies like NFC, Bluetooth Low Energy, Wi-Fi, 4G, 5G LTE, NB-IOT, CAT M1 etc.
- Established in 2016 and publicly listed on Bombay Stock Exchange in 2021. Ticker: CWD (BSE)

Our network worldwide



Partner Ecosystem: Tier-A Chipset Suppliers

Bluetooth® Low Energy (BLE)



LoRaWAN®



Cellular-IoT



Nordic Semi is currently the global market share leader in BLE chip supply and holds >39%¹ of all new registered BLE designs worldwide. CWD is their first recognized design partner in India with all our modules based on Nordic's high-quality chipsets.

¹Nordic's 2023 Full Year Report

Semtech's chipsets currently power >90% of LoRa® based products globally. There are over 300mn² LoRa® devices deployed worldwide, and we are proud to partner with Semtech for our LoRa® modules and products.

²Semtech's website

MediaTek dominates the global smartphone application processor market with a 40% share. MediaTek's share in the 5G smartphone chipset market rose to 29.2% in Q1 2024. This growth reflects a substantial increase in shipments, reaching 53 million units in Q1 2024, marking a 53% year-over-year increase.

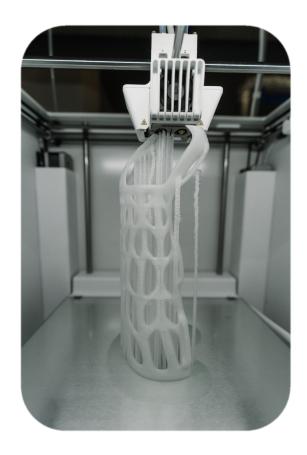
³Counterpoint Research June 2024



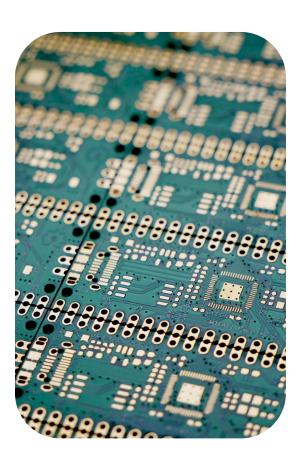
Our Capabilities



Design to Manufacturing



Product Design



Electronic Design

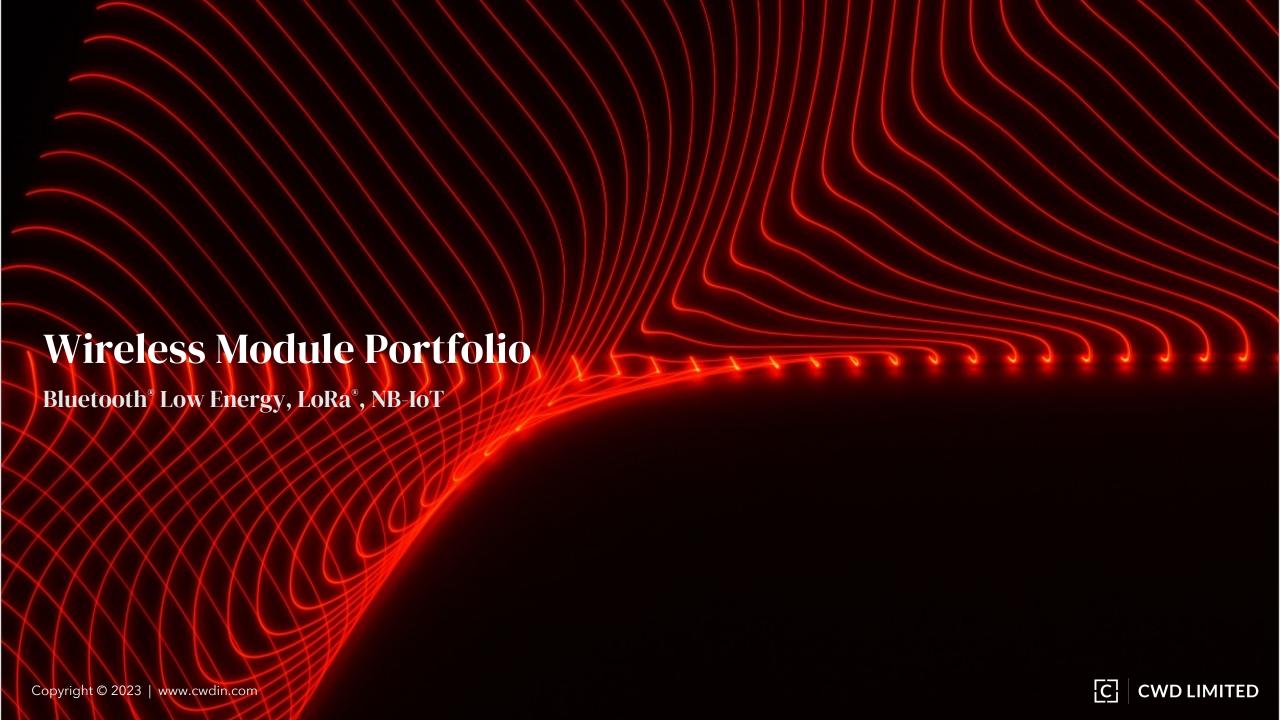


Embedded Software Development



Mass Manufacturing





Indigenously developed modules



Nordic Semiconductor's first module design partners in India

CBT MN11

2038

i c

CBTMN11

CBTMN40

BLE Modules



CBTMN05



CBTMN32



CBTMN10

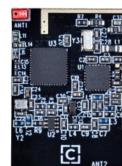


CBTMN33

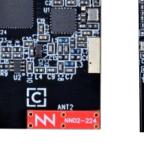


Innovation, Science and Economic Development Canada

BLE + LoRa® Modules



CBTLRM01



M01

CBTLRM02

 ϵ

NB-IoT Module



CNBMM01

 ϵ



Saving Lives by Preventing Vaccine Loss



The problem



>50%



Over 50% of global vaccines are wasted due to lack of temperature control, improper transport and storage conditions



Lives lost per year



Under-immunized per year

GT Mini ensures end-to-end monitoring of all temperature-sensitive specimens

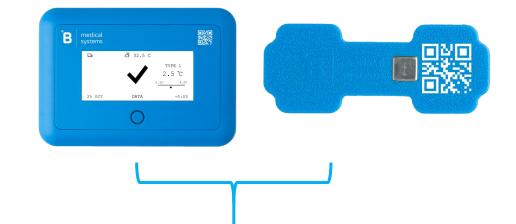
B medical systems

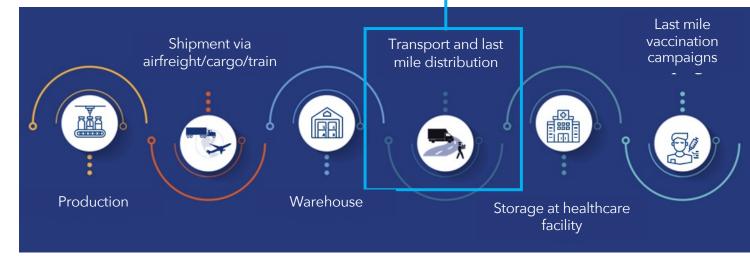
CWD's solution for B Medical

GT Mini addresses accessibility and transportation challenges especially for last mile delivery by providing internal & external temperature information during the last mile transportation and the intra hub transportation

- Safeguards the efficacy and potency of vaccines
- o **Alerts the users** of any anomalies to enable quick corrective measures
- Easily readable display
- Mobile application connected via BLE to the display
- Web application for government officials and healthcare executives









Saving Lives by Preventing Vaccine Loss



CWD'S GT Mini solution has now enabled wireless temperature monitoring for the UN, UNICEF, Nigerian Ministry of Health as well as the State Governments of Gujarat and Karnataka.

>500,000 units

130+ countries









Real-time temperature breach alerts allowing for immediate action to prevent vaccine inventory loss



End-to-end data visibility via an analytics dashboard. Accessible from anywhere in the world.



Complete data encryption and security in line with global and domestic regulations





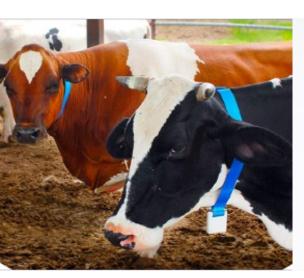
Creating Impact

Customer Projects



Health Monitoring and Virtual Fencing

- cWD's Cattle Tracker monitors the health and safety of cows via AI and ML algorithms notifying farmers about any health checkups and medical requirements prior to the animal becoming unwell.
- Integration with Jio Platforms that provides farmers and authorities with complete data visibility along with other subscription-based services







Real-time health monitoring: Tracking of activity, rumination and other animal vitals



Calving & abnormal behaviour alerts for timely medical help



Support for tag management, animal breeding and health management



End-to-end data visibility and actionable insights available for farmers



Consumer Products

Fintech – Sound Box

- UPI transaction volume grew ~ 9x from 5 billion in F.Y. 2019 to 46 billion in F.Y. 2023 - over **60%** of all noncash transactions
- UPI is now accepted by 350+ Indian banks and in over 10 countries
- CWD enters this space with our UPI supported Sound Box product and are engaged with state banks, NBFCs, FinTechs and more.







Source: PhonePe & Boston Consulting Group 2023



Modernizing a household necessity

- CWD transformed the basic mosquito repellant and air freshener by:
 - enabling the user to schedule time and frequency of pumps
 - o adding auto on/off features
 - o monitoring the refill levels via a mobile app















Designed, developed & manufactured in India



CWD's GoodKnight production 1,000,000 units per month



Creating Impact

Customer Projects

TATA COMMUNICATIONS



Employee Safety Monitoring Solution

Smart ID was exclusively developed for Tata's Safepass® solution and is operational on their LoRa network.

The product is ATEX certified to be used on oil rigs, in mines and other hazardous working environments.

BLE + LoRa based smart ID card is used to detect:

- Employee isolation and immobility SOS
- Zone access control
- Social distancing and contact tracing







Energy Conservation

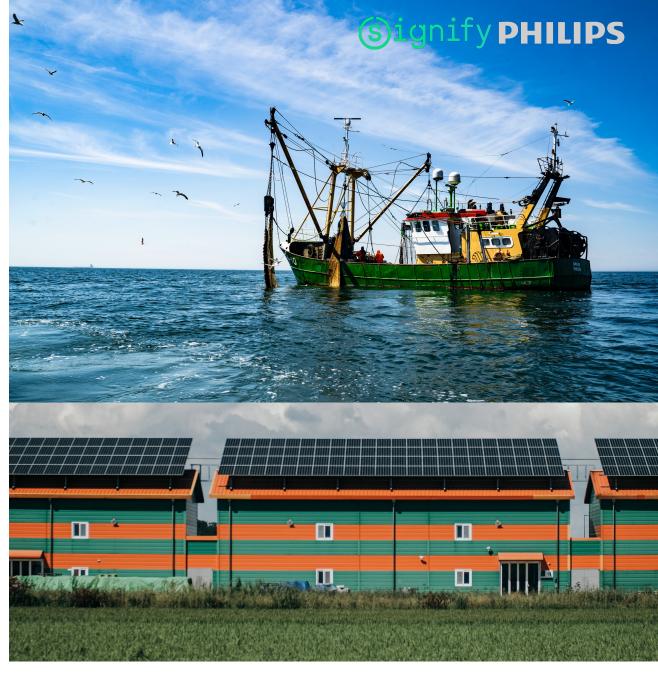
Enabling wireless solar lighting applications



Our custom-made CBTMN10 Bluetooth® Low Energy (BLE) module is integrated by **Signify Philips** to enable various solar lighting applications across the following industries:

- Commercial Real Estate
- National Infrastructure
- Fishing
- Agriculture

>10,000 devices enabled with BLE 9 mn deployments over the next 5 years



Energy Conservation

Enabling wireless solar lighting applications



Extended endproduct lifetime



Easy luminaire identification & hassle-free maintenance



High energy efficiency



Remote configurable parameters like dusk & dawn operation, dimming profile, etc.



R&D Project

Industry Customer Product





In-flight asset tracker (UWB)



Manufacturing



Manufacturing Facility



A state-of-the-art 1-acre manufacturing facility with a factory floorspace of 15,200 sq.ft. The facility includes dedicated prototyping lab, ESD precaution facility and expert in-house testing and quality control systems.

CWD EMS Location - Mysore, KA

ISO 9001:2015, 14001:2015, 27001:2013, 45001:2018















Machinery, Inspection & Testing Equipment



Screen Printer	Oven and Chamber
Pick & Place machine	Automatic Optical Inspection
Re-Flow Oven	X-Ray Inspection
Wave Soldering Machine	Inspection Systems
Soldering & De-Soldering Stations	ICT / Flying Probe Tester
Fume Extraction System	Customized ATE
BGA Re-workstations	PCB Diagnostic Tester
PCB Cleaning System	Zero-Ion Tester
Vapour Soldering System	Reliability Test Chamber
Vapour Degreaser	Thermal Profiling System
Conformal Coating	Burin Test Chamber













Our value proposition



- 1. Provision of end-to-end services results in customer retention and re-engagement
- 2. An established **Tier-A customer base** allows for **robust cross-selling** to other group entities and subsidiaries
- A perpetually increasing intellectual property database due to indigenously developed and coowned hardware and software with our customers
- 4. Insulation from component shortages due to exclusive supplier partnerships
- **Rapid team learning** of evolving technologies speeding up the market readiness of our customers' offerings



Connected World. Connected Future.

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