



# EPACK DURABLE LIMITED

(Formerly Known as EPACK Durable Private Limited)

Regd. Off.: 61-B, Udyog Vihar, Surajpur, Kasna Road, Greater Noida, Gautam Buddha Nagar U.P. 201306  
Corporate Off.: TR-901, AltF 142 Noida, 9th Floor, Plot Number 21 and 21A, Sector 142, Noida-201304, U.P.  
CIN: L74999UP2019PLC116048,  
Ph. No.: 0120-4522467, Email ID: info\_ed@epack.in, Website: www.epackdurable.com

To  
Listing Department  
**BSE Limited ("BSE")**  
Department of Corporate Services  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001  
Scrip Code: 544095  
ISIN: INE0G5901015

To  
Listing Department  
**National Stock Exchange of India Limited ("NSE")**  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
Symbol: EPACK  
ISIN: INE0G5901015

**Subject: Press release on the performance of the Company during the quarter and half year ended September 30, 2024**

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press release on the performance of the Company during the quarter and half year ended September 30, 2024.

A copy of same is also being made available on the website of the Company at [www.epackdurable.com](http://www.epackdurable.com)

We request you to kindly take this on your record and oblige.

Thanking you

For **EPACK Durable Limited**

**Arjit Gupta**  
**Company Secretary and Compliance Officer**

Date: November 13, 2024

Place: Noida

Encl.: As above

**EPACK DURABLE LIMITED REPORTS 112% YOY GROWTH IN REVENUES AND 25% YOY GROWTH IN EBITDA IN Q2-FY25**

**November 12<sup>th</sup>, 2024:** EPACK Durable Limited {BSE: 544095 & NSE: EPACK}, India’s leading room air conditioner and other small domestic appliances original design manufacturer announces its results for the quarter and half year ended September 30, 2024.

**Q2-FY25 Consolidated Financial Performance:**

Revenue	EBITDA	EBITDA Margin	Net Profit/(Loss)
INR 3,771 Mn YoY: +112%	INR 96 Mn YoY: +25%	2.55% YoY: (177) Bps	INR (85) Mn YoY: 39%

**H1-FY25 Consolidated Financial Performance:**

Revenue	EBITDA	EBITDA Margin	Net Profit
INR 11,508 Mn YoY: +87%	INR 615 Mn YoY: +66%	5.34% YoY: (68) Bps	INR 149 Mn YoY: +452%

**Q2-FY25 Operational Highlights:**

- Revenue increased by 112% YoY supported by strong industry demand, extended summer season, as well as addition of new customers.
- EBITDA increased by 25% YoY due to higher sales.
- The Product business contributed to 98% of the total revenues.
- The revenue from Room Air Conditioners contributed to 70% of the total product revenue, and grew by 187% on YoY basis.

**H1-FY25 Operational Highlights:**

- Revenue increased by 87% YoY supported by the strong growth momentum driven by key strategic initiatives. The commissioning of the Sricity plant and Bhiwadi plant capacity utilization played a pivotal role, expanding manufacturing capacity to meet rising demand. These efforts collectively reinforce the company’s positioning and growth potential in the competitive landscape.
- EBITDA increased by 66% YoY due to higher sales.
- The Product business contributed 98% of the total revenues.

## **Media Release**



- The revenue from Room Air Conditioners contributed 81% of the total product and grew by 101% on YoY basis.
- Sricity plant has now become operational for all product lines.

### **Management Comments:**

Commenting on the results, Managing Director & CEO, Ajay DD Singhania commented: *“EPACK Durable’s strategic focus on a diversified customer base and expanded production capabilities demonstrates its commitment to capturing new business opportunities in the RAC and Small Home Appliances markets. Full backward integration further strengthens its competitive advantage, allowing the company to produce critical components in-house, thereby improving cost efficiency and quality control. With a nationwide presence, EPACK Durable is well-positioned to meet customer needs promptly across India, enhancing both operational flexibility and market reach. This proactive approach supports the company’s vision for growth and adaptability in an evolving market landscape.”*

### **Financial Statements:**

Results for the quarter and half year ended September 30, 2024, prepared under Ind AS are available in the Investor Relations section of our website:

<https://epackdurable.com/investor-relations/>

### **Quarterly Conference Call:**

The earnings conference call will be held on November 13, 2024 at 9:30 AM (IST) to discuss the Financial Results and performance of the company for the quarter and half year ended September 30, 2024.

The earnings conference call will be accessible from all networks and countries through universal access dial-ins +91 22 6280 1144 | +91 22 7115 8045 also accessible at: <https://shorturl.at/VX1Ks>

Further, the analyst(s)/institutional investor(s) presentation will be submitted to Stock Exchanges and shall also be hosted on the Company's website at: <https://epackdurable.com/investor-relations/>

### **About EPACK Durable Limited:**

EPACK Durable Limited is the second largest room air conditioner Original Design Manufacturer (“ODM”) in India, in terms of number of indoor and outdoor units manufactured in Fiscal 2023 through its ODM route. The expertise of EPACK Durable lies in manufacturing a diverse portfolio of Room Air Conditioners and Small Domestic Appliances (SDAs). A customer-centric company where business is driven by a focus on continuous innovation and operational efficiency. EPACK Durable works jointly with the customer team and customises the products, according to different client requirements. The strong manufacturing and design capabilities include developing, designing and manufacturing models of RACs of varying designs and technical specifications.

## **Media Release**



Further, the current RAC product offerings enable the company to offer more customisation to RAC brands in terms of completely built-up units or IDUs and ODUs separately. EPACK Durable has three manufacturing facilities located at Dehradun (Uttarakhand), Bhiwadi (Rajasthan) and Sri City (Andhra Pradesh).

### **Contact Information:**

#### **Investor Relations Representatives:**

Valorem Advisors

Mr. Anuj Sonpal

Tel: +91-22-49039500

Email: [epack@valoremadvisors.com](mailto:epack@valoremadvisors.com)