

Date: 12.11.2024

To,
The Manager - Listing
National Stock Exchange of India Ltd.
Exchange Plaza,Bandra Kurla Complex
Bandra (East)
Mumbai - 400 051
Tel No. 022-2659 8237 /38
Symbol: DHAMPURSUG

The General Manager – DSC BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai: 400001 Tel No.022-22722039/37/3121 Security Code: 500119

Dear Sir,

#### **Sub: Investor Presentation**

Please find attached herewith the Investor Presentation for the period ended 30<sup>th</sup> September, 2024.

Kindly take the information on record.

Thanking you,

For Dhampur Sugar Mills Limited

Aparna Goel Company Secretary M. No. 22787





# **Dhampur Sugar Mills Ltd**

Financial Results: Q2-FY 25 12<sup>th</sup> November 2024

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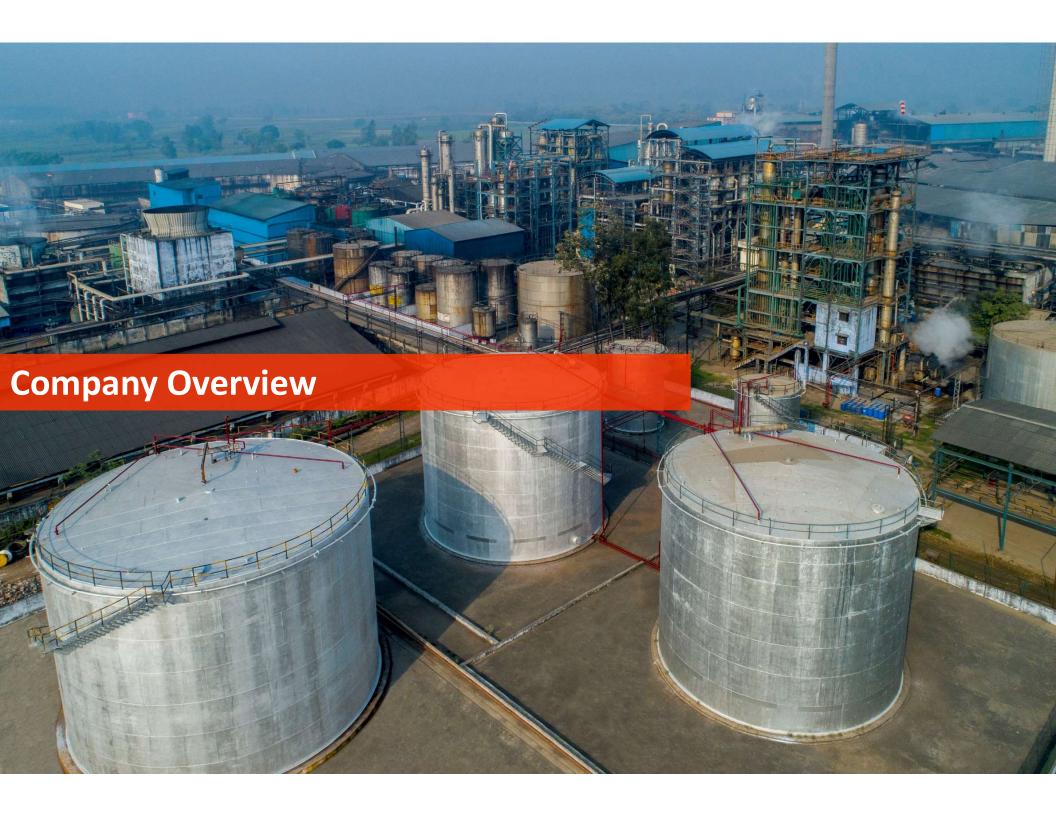
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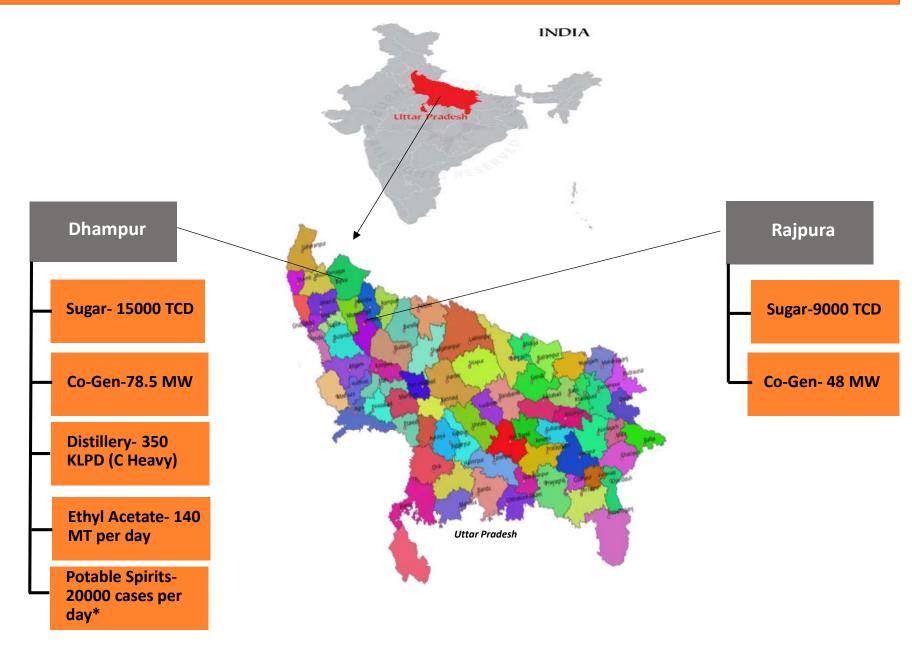
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## **Business Facilities**



<sup>\*</sup>Additional capacity of potable spirits of 5000 cases per day commissioned w.e.f.  $2^{nd}$  April 24

### **Board of Directors**



Mr. Ashok Kumar Goel Chairman (Promoter)

- Over five decades of experience in sugar and paper industries.
- On board of directors of the Company since 1969.
- Has been President of ISMA & UPSMA.



Mr. Gaurav Goel
Vice Chairman and Managing Director (Promoter)

- Over three decades of experience in the Sugar Industry.
- On board of directors of the Company since 1994.
- Business Management Graduate from the United Kingdom
- Graduated with a certificate for the Owner/President Management Program (OPM) at Harvard Business School.
- Has been President of ISMA and ISEC
- Has served as the Chapter Chair of YPO Delhi and EO Delhi.
- Has been Chairman of the Green Sugar Summit held by CII.



Mr. Satpal Kumar Arora Independent Director

- Former Executive Director of IFCI Ltd.
- Has served as Managing Director of IFCI Venture Capital Funds Ltd. and TFCI Ltd
- Extensive experience in wholesale lending, project appraisal and financing, etc.
- Has sound working knowledge of general commercial and economic laws.



Mr. Yashwardhan Poddar Independent Director

- · Rich experience in the Retail & Distribution Business.
- Has pioneered various functions in the petroleum distribution & retail business.



Mr. Anuj Khanna
Independent Director

- Extensive experience in the business of Medium Voltage Switchgear, Lighting Solutions and Standby Power businesses.
- Promoter and Managing Director of Trimaster Pvt Ltd.
- Has completed his graduation in Electrical Engineering and has an MBA degree from the Stern School of Business at New York University.
- Has been head of the Western U.P. office of CII for two years.



#### Ms. Pallavi Khandelwal Independent Director

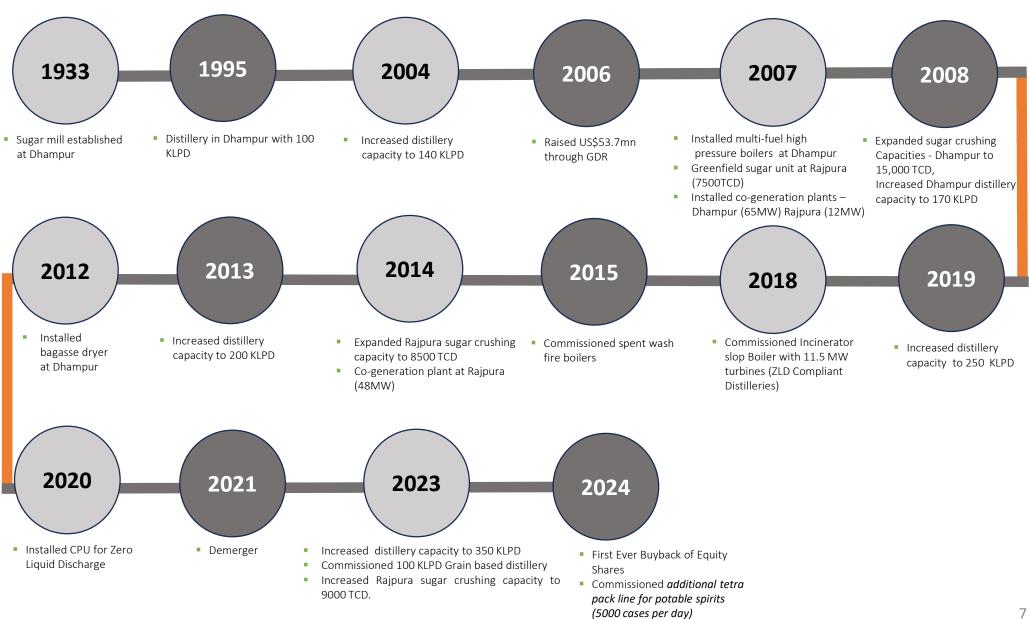
- Entrepreneur Art Consultant.
- Provides services to major architects, interior designers, and corporates.
- A part of Foundation for Indian Contemporary Art (FICA).



Mr. Subhash Pandey Whole Time Director

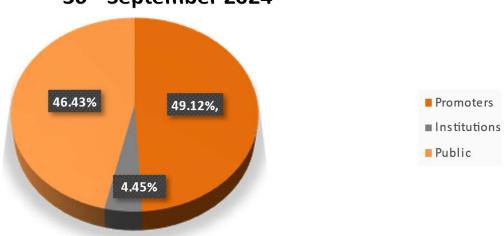
- Associated with the Company for over two decades.
- Has rich experience in Human Resources management including IR and PR.
- He conducted extensive research on the "Socio-Economic Status of Sugar Industry Workers".

## **Key Milestones**



# **Shareholding Pattern**





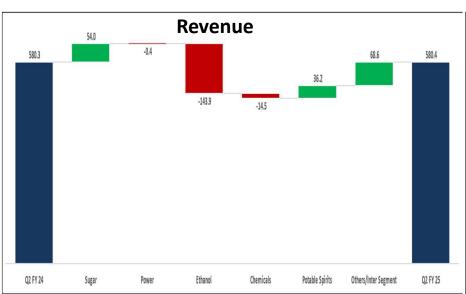
# **Credit Rating –India Ratings & Research (Fitch Group)**

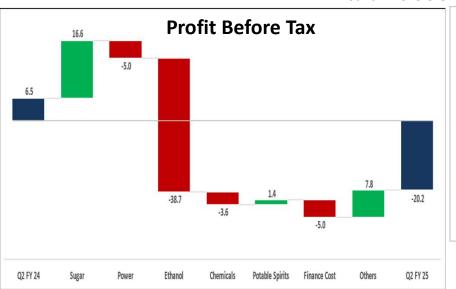
Instrument Type	Rating/Outlook
Issuer Rating	IND AA-/Stable
Term Loan	IND AA-/Stable
Working Capital Limits	IND A+/Stable
Fixed Deposits	IND AA-/Stable



### Q2 FY25 Vs Q2 FY24

#### Amount in Rs. Crore





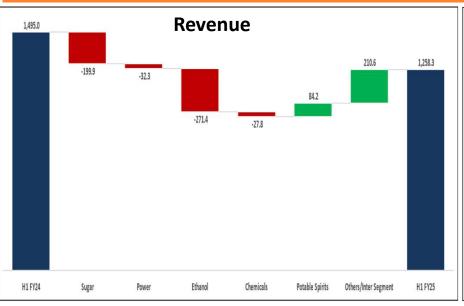
#### Positive:

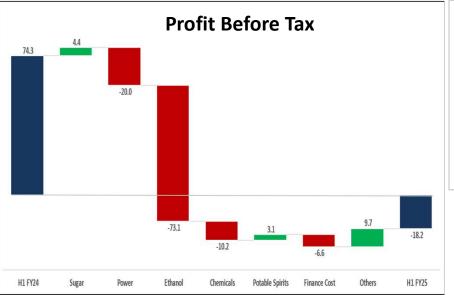
- Sugar sales 0.71 lakh tons (Q2FY24 : 0.41 lakh tons).
- Sugar realization Rs. 38163/ton (Q2 FY24: Rs 37570/ton).

#### Negative:

• Ethanol sales 93.17 lakh BL (Q2FY24 : 341.51 lakh BL).

### H1 FY25 Vs H1 FY24





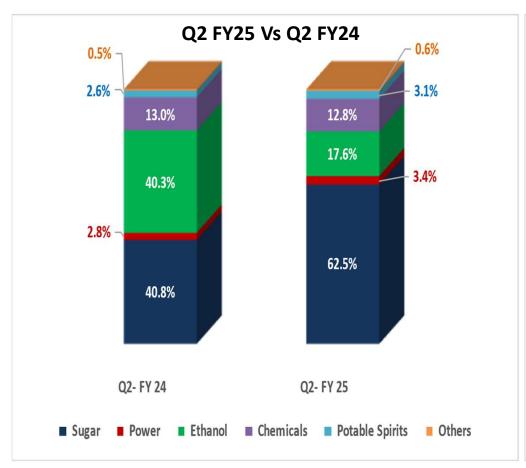
#### Positive:

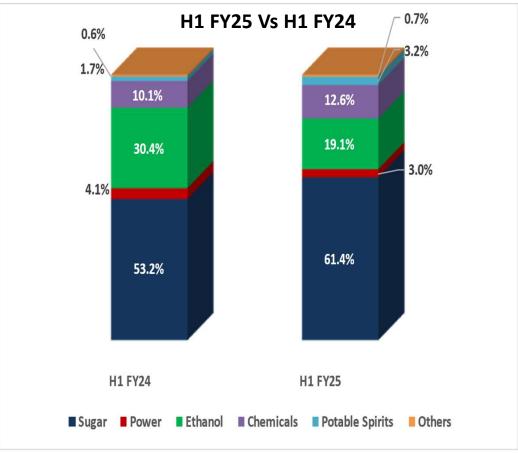
•Sugar realization Rs. 38586/ton (H1FY24: Rs 36683/ton).

#### Negative:

• Ethanol sales 238.29 lakh BL (H1FY24 : 698.96 lakh BL).

### **Businesswise Revenue Mix (%)**





Lower ethanol sales volume resulted in higher sugar segment revenue % share: Q2FY25: 93.17 lakh BL vs 341.51 lakh BL in Q2FY24; H1FY25: 238.29 lakh BL vs 698.96 lakh BL in H1FY24.

Potable spirits : net of excise duty

## **Standalone Financial Performance**

Α	m	ou	nt	in	Rs.	Crore

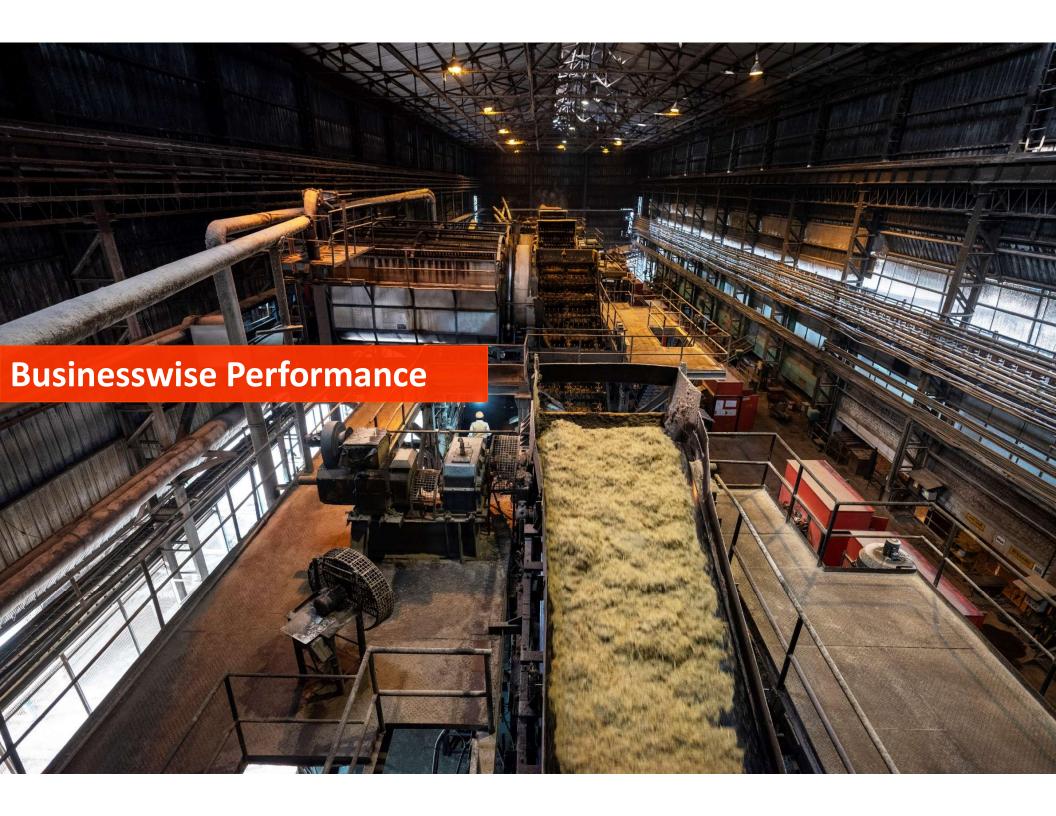
FY24	Particulars	Q2 FY 25	Q2 FY 24	H1 FY 25	H1 FY 24
2644.1	Revenue from Operations	580.4	580.3	1258.3	1495.0
291.8	EBITDA	5.1	26.3	36.1	121.8
11.0	EBITDA (%)	0.9	4.5	2.9	8.1
190.5	РВТ	-20.2	6.5	-18.2	74.3
7.2	PBT (%)	-3.5	1.1	-1.4	5.0
132.9	PAT	-13.5	4.5	-12.2	49.6
5.0	PAT(%)	-2.3	0.8	-1.0	3.3
216.3	Cash Profit	-7.4	18.2	7.7	87.6
20.1	EPS (₹/Share)	-2.1	0.7	-1.9	7.5

# **Balance Sheet**

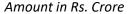
Amount in Rs. Crore

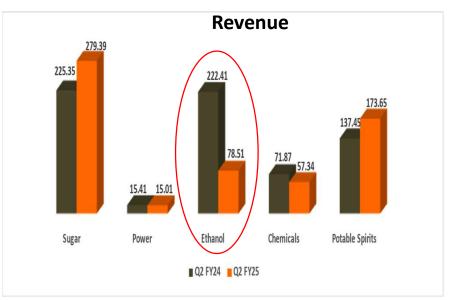
As on 31 <sup>st</sup> March 24	Particulars	As on 30 <sup>st</sup> Sep 24	As on 30 <sup>st</sup> Sep 23
1175.4	Non Current Assets	1161.9	1203.6
1127.2	Current Assets	476.2	303.8
48.2	Cash/Cash Equivalents*	50.0	129.4
2350.8	Total Assets	1688.1	1636.8
1095.2	Equity	1082.4	1049.3
164.9	Long Term Borrowings	133.8	203.9
28.0	Other Non Current Liabilities	20.8	28.8
81.9	Deferred Tax Liabilities	75.6	69.2
798.2	Short Term Borrowings#	281.9	160.8
114.4	Trade Payables	29.1	51.7
68.2	Other Current Liabilities	64.5	73.1
2350.8	Total Equity & Liabilities	1688.1	1636.8

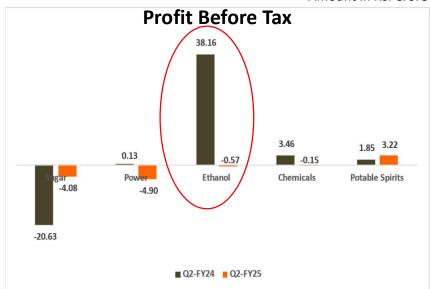
<sup>\*</sup>Includes current investments (Rs. 45.21 crore as on 30<sup>th</sup> September 24). #Includes current maturity of long term borrowings (Rs. 61.47 crore as on 30<sup>th</sup> September 24).



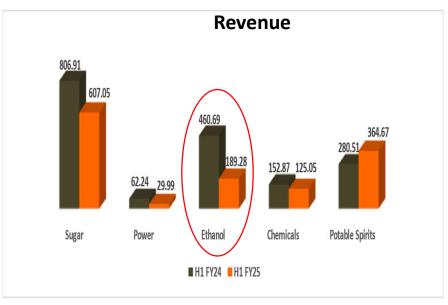
## Businesswise Financials- Q2 FY25 Vs Q2 FY24

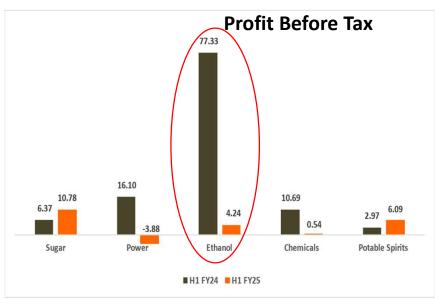






### **Businesswise Financials- H1 FY25 Vs H1 FY24**





#### Negative :

Ethanol sales value decreased due to non availability of molasses during off season 2023-24 on account of:

- Non availability of sugarcane.
- Ban on use
   of
   sugarcane
   syrup and
   BH
   molasses
   during
   season
   2023-24.

# **Sugar Business**

FY 24	Particulars	иом	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
2.58	Sales-Sugar	Lakh Tons	0.71	0.41	1.50	1.63
2.10	Inventory –Sugar	Lakh Tons	0.66	0.08	0.66	0.08
37359	Realisation-White Sugar	Rs/Ton	38163	37570	38586	36683

Sugar inventory valued at Rs. 34861/ton as on 30<sup>th</sup> September 24.

## **Power Business**

FY 24 Particulars	иом	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
40.66 Generation	Cr. Units	1.12	1.97	2.88	10.46
18.07 Export	Cr. Units	-	-	0.30	3.30
3.59 Realization	Rs./Unit	3.46	3.46	3.46	3.49

## **Ethanol Business**

FY 24	Particulars	UOM	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
668.51	Production- B heavy	Lakh BL	6.57	264.19	33.77	387.98
73.63	- C heavy	Lakh BL	1.37	-	8.39	-
275.98	- Syrup*	Lakh BL	-	-	-	211.52
171.67	- Grain/Maize	Lakh BL	85.49	38.06	171.82	38.06
1189.79	Total	Lakh BL	93.43	302.25	213.98	637.56
668.30	Sales- B heavy	Lakh BL	6.49	278.62	33.68	384.51
61.71	- C heavy	Lakh BL	0.84	-	19.69	-
344.48	- Syrup	Lakh BL	-	28.21	-	279.77
157.38	- Grain/Maize	Lakh BL	85.84	34.68	184.92	34.68
1231.87	Total	Lakh BL	93.17	341.51	238.29	698.96
60.07	Realisation- B heavy	Rs./BL	59.56	60.15	59.56	60.15
55.58	- C heavy	Rs./BL	55.11	-	55.13	-
64.77	- Syrup	Rs./BL	-	65.04	-	64.79
67.17	- Grain/Maize	Rs./BL	71.12	65.74	71.10	65.74
62.07	Average Realisation	Rs./BL	70.17	61.12	68.15	62.28

B heavy/Syrup/Grain denotes ethanol produced from respective feedstock.

\* Ethanol production from sugarcane syrup/juice discontinued as per govt. order during season 2023-24. However govt. allowed use of sugar/juice during season 2024-25.

# **Chemicals Business**

FY 24	Particulars	UOM	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
327.21	Production	Lakh Kg	83.07	89.25	175.83	191.10
323.32	Sales	Lakh Kg	81.20	90.21	176.22	191.99

# **Potable Spirits Business**

FY 24	Particulars	иом	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
22.42	Production	Lakh Cases	7.16	5.70	15.22	11.89
22.38	Sales	Lakh Cases	6.95	5.65	14.82	11.60

## **Businesswise Financials**

Amount in Rs. Crore

N	A	N A	<b>N</b>	<b>N</b>	Amount in Ns. Crore
FY 24	Particulars	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
	Sugar				
1433.0	- Revenue	279.4	225.4	607.1	806.9
27.8	- EBIT	-4.1	-20.6	10.8	6.4
	Power				
225.6	- Revenue	15.0	15.4	29.9	62.2
84.8	- EBIT	-4.9	0.1	-3.9	16.1
	Ethanol				
812.2	- Revenue	78.5	222.4	189.3	460.7
124.0	- EBIT	-0.6	38.2	4.2	77.3
	Chemicals				
259.9	- Revenue	57.3	71.9	125.1	152.9
13.2	- EBIT	-0.2	3.5	0.5	10.7
	Potable Spirits				
539.5	- Revenue	173.7	137.5	364.7	280.5
6.6	- EBIT	3.2	1.9	6.0	2.9

## **Consolidated Financial Performance**

Amount in Rs. Crore

FY24	Particulars	Q2 FY 25	Q2 FY 24	H1 FY 25	H1 FY 24
2646.8	Revenue from Operations	580.7	582.2	1258.9	1497.3
293.4	EBITDA	5.2	27.3	36.5	123.0
11.1	EBITDA (%)	0.90	4.7	2.9	8.2
192.1	РВТ	-20.1	7.5	-17.8	75.5
7.3	PBT (%)	-3.5	1.3	-1.4	5.0
134.5	PAT	-13.4	5.4	-11.8	50.8
5.1	PAT(%)	-2.3	0.9	-0.9	3.4
218.0	Cash Profit	-7.3	19.1	8.1	88.9
20.3	EPS (₹/Share)	-2.1	0.8	-1.8	7.6



# Mishti by Dhampur





# **Thank You**

For further information, please contact:

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New Delhi – 110020, Telephone: +91-11-41259400

Email: investordesk@dhampursugar.com, Website: www.dhampursugar.com