





HO/Finance/Share/325/2024-25

National Stock Exchange of India Ltd. "Exchange Plaza" Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E) Mumbai – 400 051 NSE Scrip Symbol: UCOBANK Date: 19.02.2025

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street,Fort, Mumbai – 400 001 BSE Scrip Code: 532505

Madam/Dear Sir

Sub: Schedule of Non-deal road shows/ Analyst/ Institutional Investor Meet

We hereby inform that the Bank will be participating in Non-deal Road shows and meeting with prospective institutional investors from February 24, 2025 onwards.

Please note that no unpublished price sensitive information is proposed to be shared during the meeting(s). A copy of the investor presentation is enclosed. The same will be made available under the "Investors" section of Bank's website at <u>www.ucobank.com</u>.

The dates of the non-deal road shows/ Analyst Meet / Institutional Investor Meet are subject to change. Such changes may happen due to exigencies on the part of investors/ Bank, and will be intimated in due course upon their occurrence.

The above is submitted in compliance of disclosure of material event / information under Regulation 30 and other applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended read with corresponding circulars and notifications issued thereunder.

Yours faithfully,

(Vikash Gupta) Company Secretary

Encl - as stated







Investor Roadshow Presentation *February 2025*











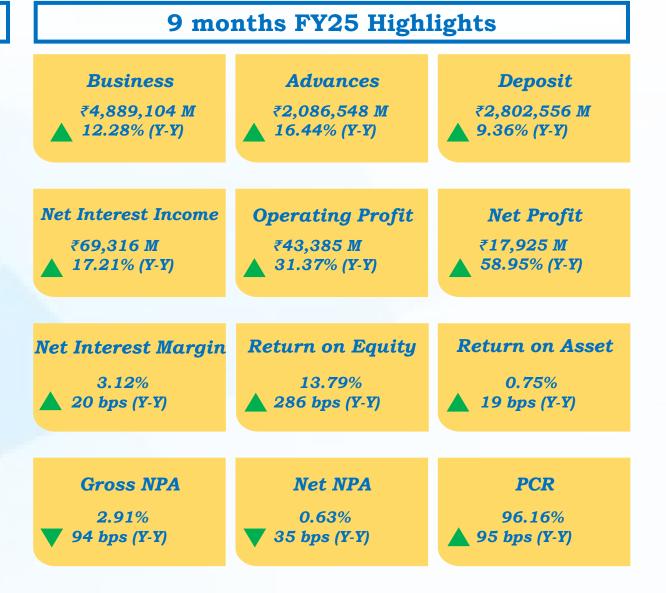


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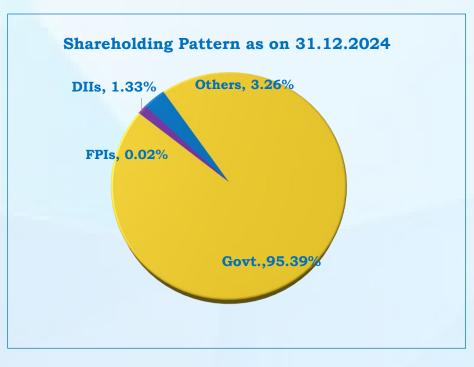
About UCO Bank

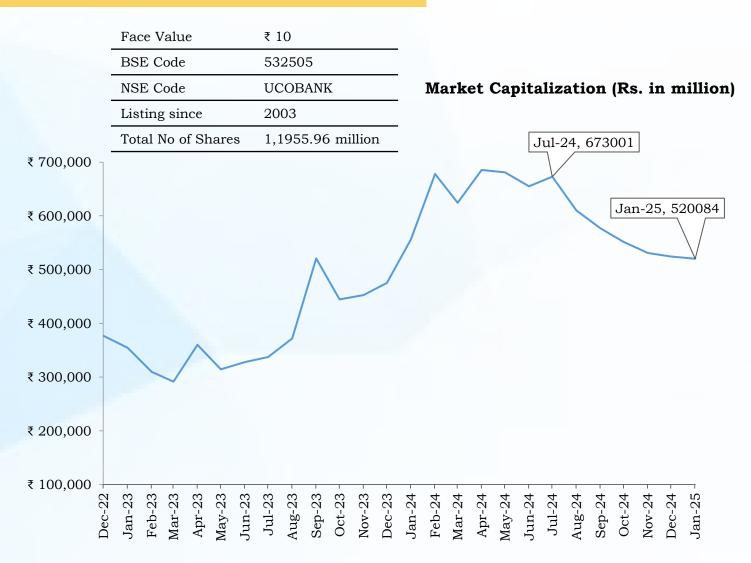
- Founded on 6th January 1943 at Kolkata as the United Commercial Bank. Bank was nationalized in the year 1969 along with 13 other banks. In 1985, name was changed to UCO Bank.
- Bank's Board includes representatives from the Government of India, RBI, and distinguished professionals such as Chartered Accountants, Management Experts and Economists.
- Bank has wide presence across India with total 16397 touch points comprising 3263 branches, 2 overseas branches in Hong Kong and Singapore, 1 representative office in Iran, 2478 ATMs and 10653 BCs.
- □ More than 95% stake is owned by Government of India.
- □ Listed on the Stock Exchanges since 2003.
- □ Dedicated team of over 21000 employees serving more than 50 million valued customers.
- Bank's "UCO mbanking plus" is rated 4.7/5 stars on the Google Playstore as on date.





Shareholding and Stock Performance











Key Awards and Accolades



FY 2022-23

Category: Small & Micro Bank

Awarding Body: Ministry of Electronics and Information Technology (MEITY)

Description: For achieving the second highest percentage of Digital Payment Transaction

FY 2022-23

Category: Public Sector Bank

Awarding Body: Ministry of Electronics and Information Technology (MEITY)

Description: For achieving target with the highest percentage in BHIM-UPI transactions

FY 2023-24

Category: Mid-Size

Awarding Body: Indian Chamber of Commerce

Description: Winner-UCO Bank

Awarded on 23.08.2024 by Indian Chamber of Commerce for best performance in Risk Management among Public Sector Banks(Mid-Size)

FY 2022-23, 2023-24, 2024-25

(Rajbhasa Kirti Puruskar)

Category: Public Sector Bank

Awarding Body: Department of Official Language , Ministry of Home Affairs, GoI

Description: For best performance in Official Language

FY 2022-23

Category: Public Sector Bank

Awarding Body: Maharashtra State Rural Livelihood Mission.

Description: Certificate of Appreciation for SHG Financing

FY 2023-24

Category: Public Sector Bank

Awarding Body: Ministry of Housing and Urban Affairs (MoHUA)

Description: 3rd Position in the PRAISE Award for PMSvanidhi Yojana







Key Investment Highlights

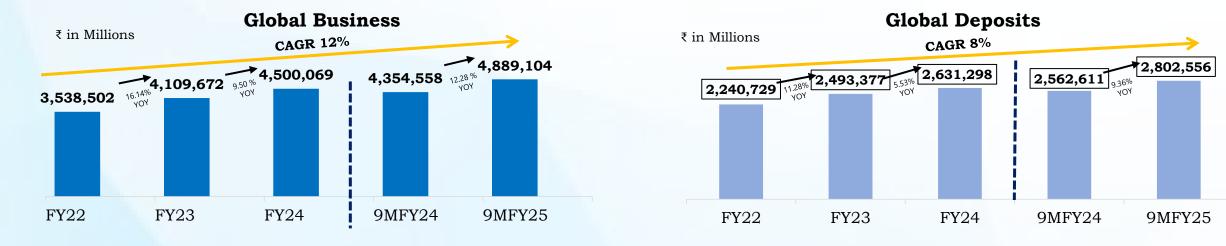
Key Investment Highlights



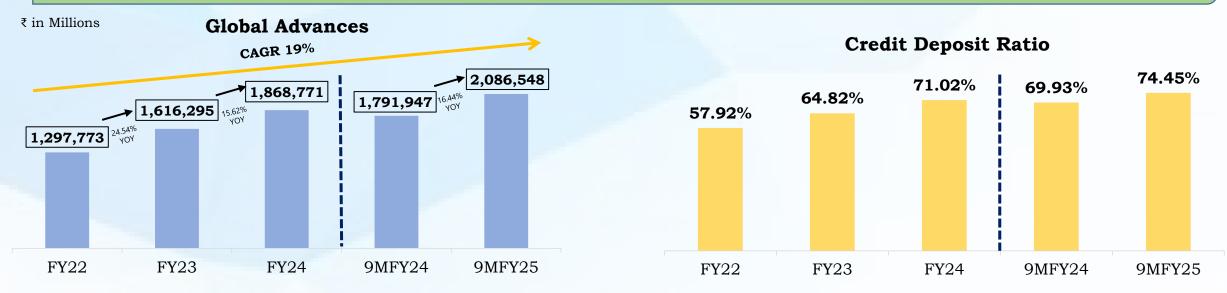


Fast Growing Business with a healthy mix of portfolio (1/2)



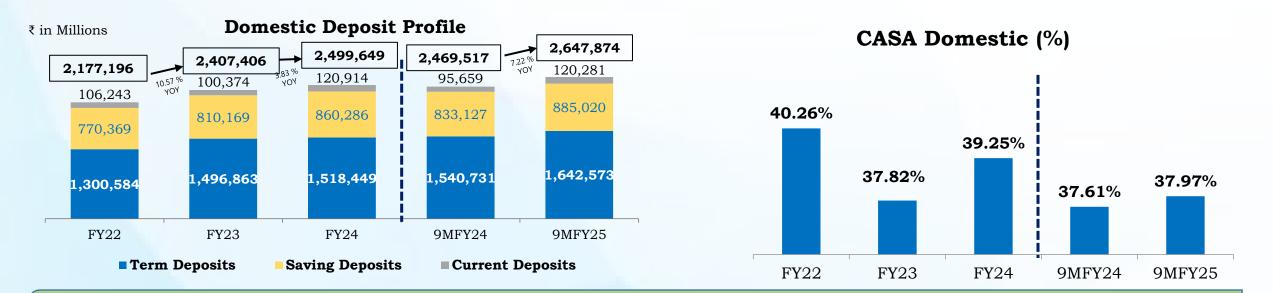


Driven by stable growth in Advances and Deposits at CAGR of 19% and 8% respectively

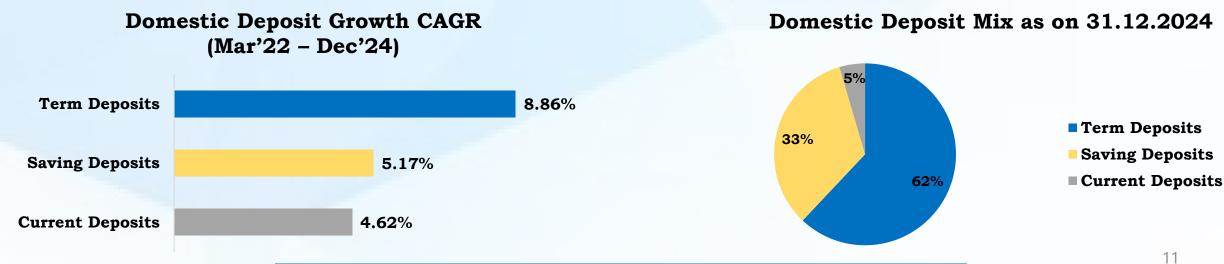


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Fast Growing Business with a healthy mix of portfolio (2/2)



Growth in Domestic Deposit at CAGR of 7% with retail deposits constantly about 70%

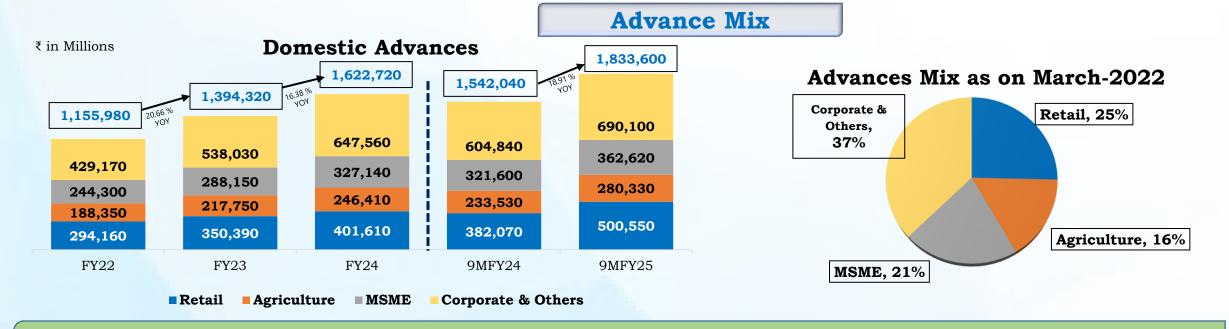


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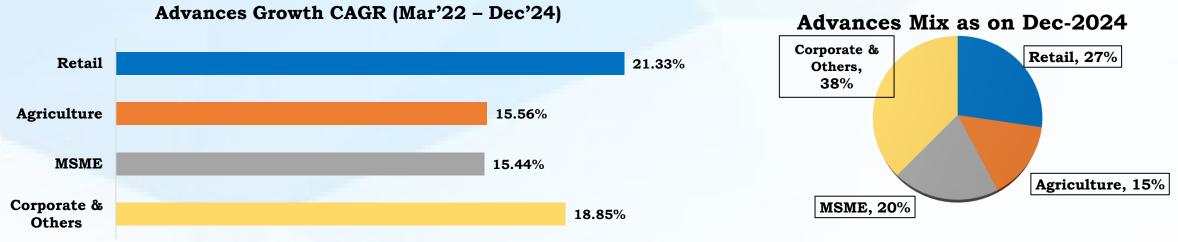
Honours Your Trust

Robust Loan Book Growth (1/5)





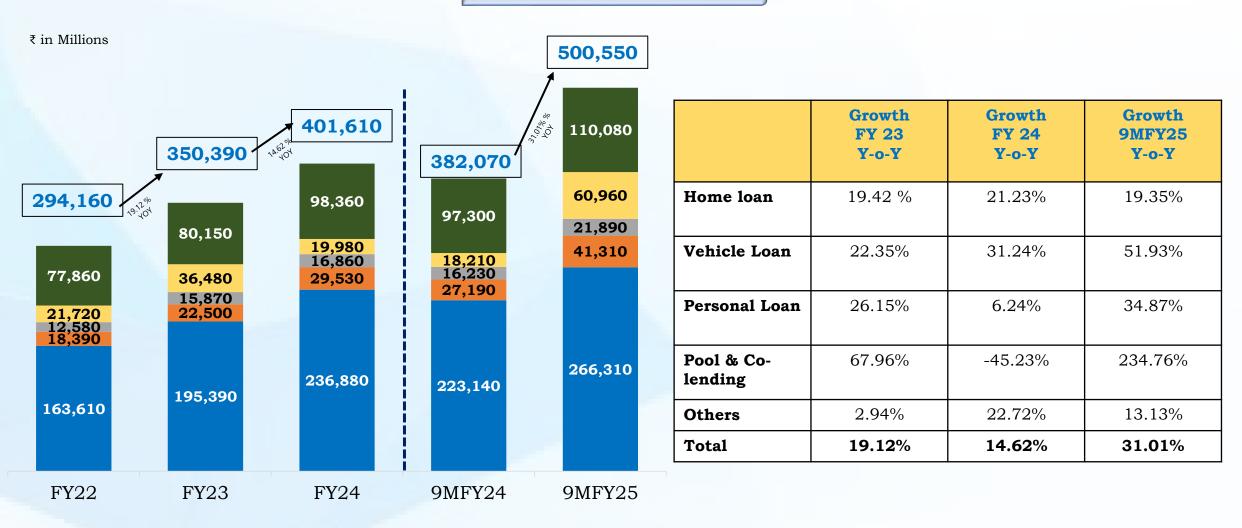
Domestic Advances growing at CAGR of 18% with consistency in RAM Portfolio at over 62%



Robust Loan Book Growth (2/5)



Retail Advance Mix

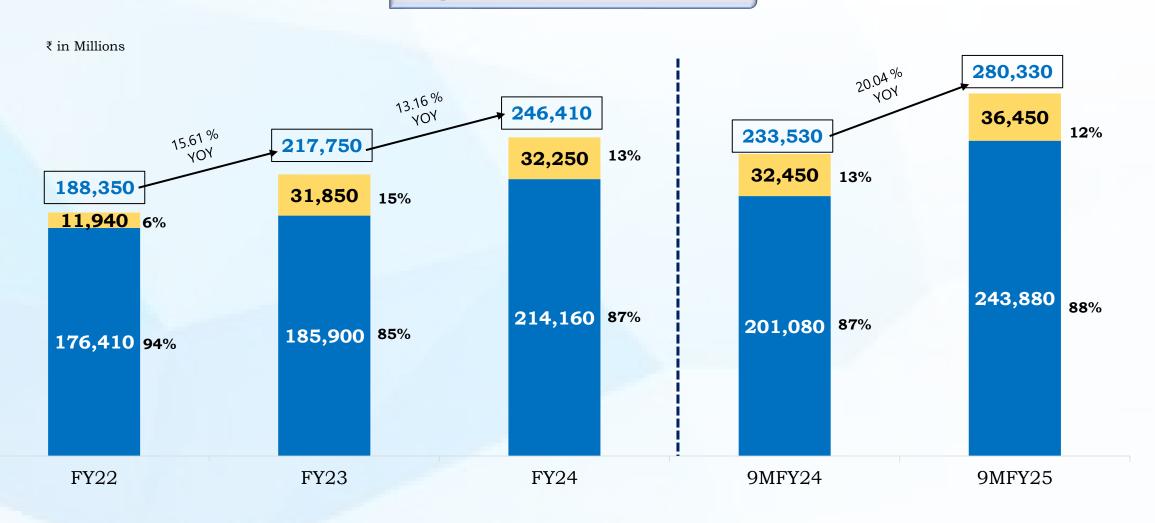


■ Home Loan ■ Vehicle Loan ■ Personal Loan ■ Pool & Co-lending ■ Others

Robust Loan Book Growth (3/5)



Agriculture Advance Mix

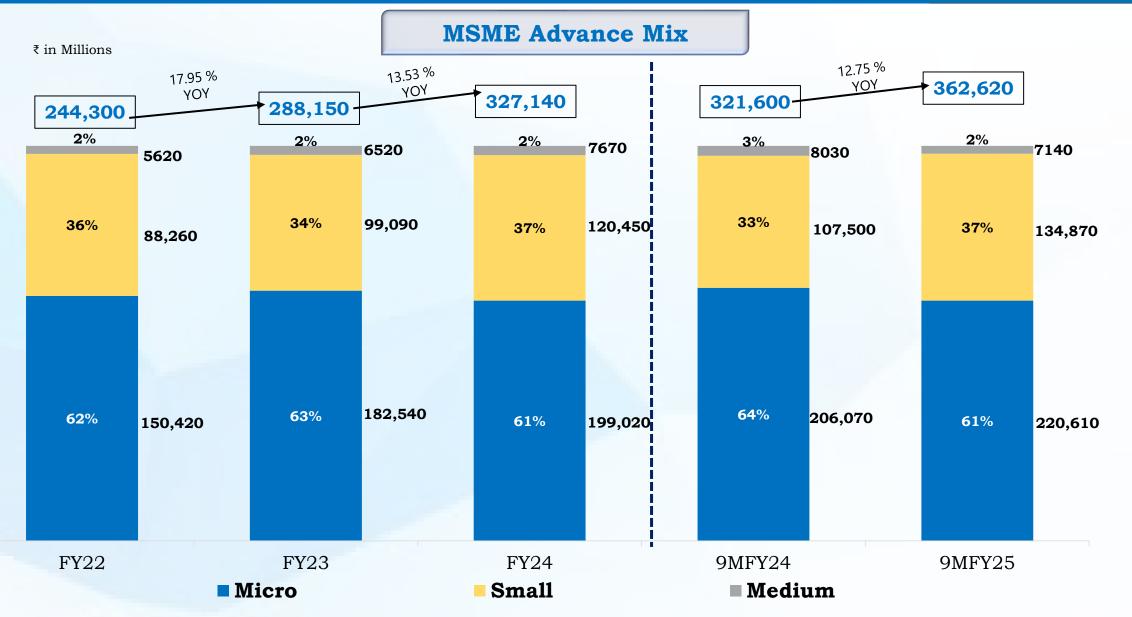


Farm Credit

Agri Infrastructure & Ancillary Activities

Robust Loan Book Growth (4/5)





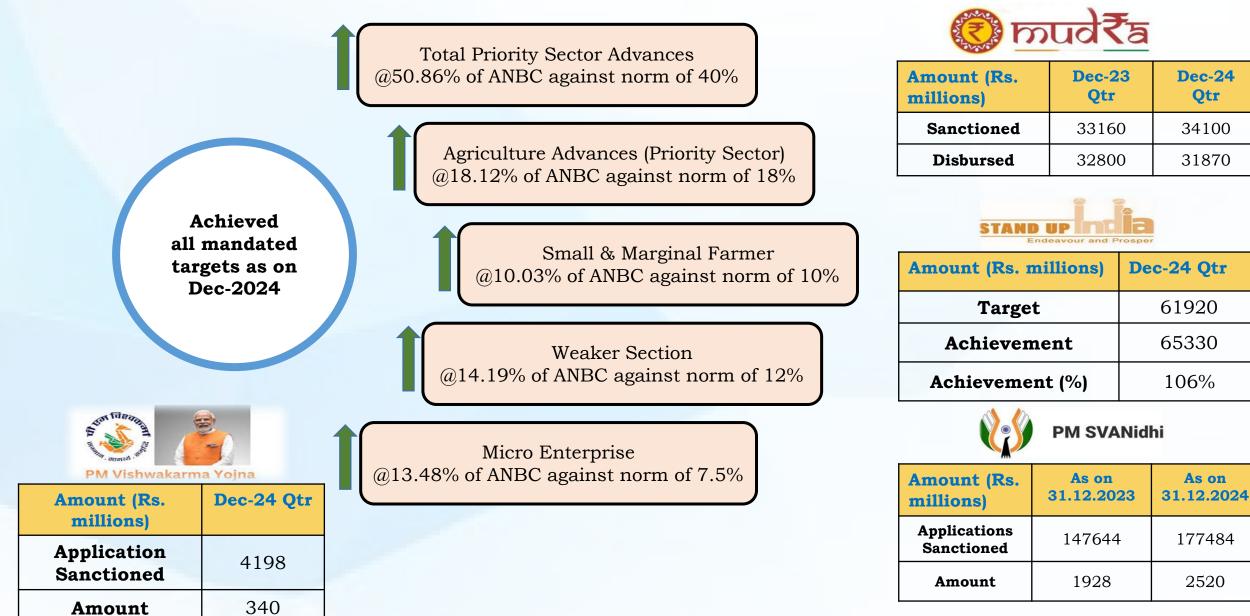


Diversified Loan book aimed at reducing Concentration Risk

	FY	22	FY	23	FY	24	9MFY25	
Particulars (₹ in Millions)	Outstanding (Rs. in million)	% share to Domestic Advances						
Infrastructure	124,960	10.8	135,760	9.74	170,790	10.5	154,530	8.43
Of which								
Power & Energy	72,150	6.24	84,160	6.04	89,500	5.52	75,200	4.1
Port and Road Project	21,070	1.82	32,890	2.36	44,710	2.76	61,430	3.35
Other infrastructure	31,750	2.75	18,700	1.34	36,580	2.25	17,900	0.98
Basic Metal	21,920	1.9	28,390	2.04	44,480	2.74	68,730	3.75
Textiles	7,300	0.63	7,320	0.52	10,400	0.64	14,760	0.8
Petroleum and Coal Products	2,980	0.26	3,480	0.25	9,300	0.57	11,600	0.63
All Engineering	11,630	1.01	9,950	0.71	8,090	0.5	11,460	0.63
Food Processing	13,010	1.13	14,200	1.02	12,600	0.78	15,390	0.84
Commercial Real Estate	6,440	0.56	8,150	0.58	9,070	0.56	11,090	0.6
NBFC	157,390	13.6	214,330	15.4	240,650	14.8	246,450	13.44
Retail	294,160	24.5	350,390	25.1	401,610	24.8	500,550	27.3
Agriculture	188,350	16.3	217,750	15.6	246,410	15.2	280,330	15.29
MSME	244,300	21.1	288,150	20.7	327,140	20.2	362,620	19.78
Others	83,540	7.23	116,450	8.35	142,180	8.76	156,090	8.51
Total Domestic Advance	1,155,980	100	1,394,320	100	1,622,720	100	1,833,600	100

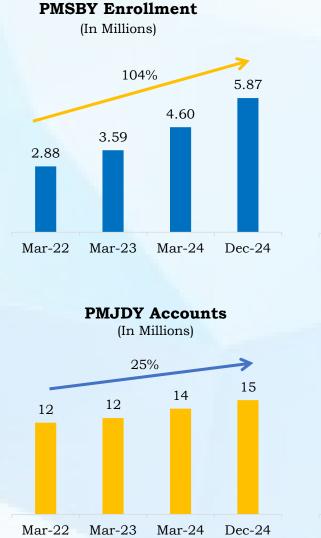
Focus on Inclusive Growth (1/2)

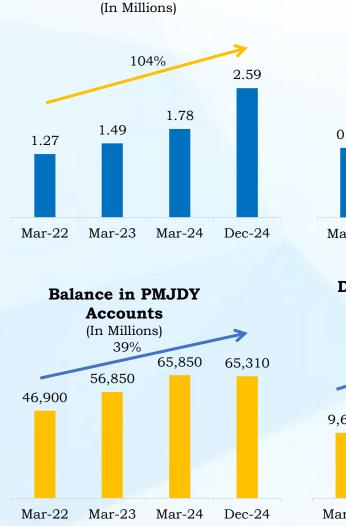




Focus on Inclusive Growth (2/2)







PMJJBY Enrollment



Dec-2024

- State Level Bankers Committee (SLBC) –
 2 (Odisha & Himachal Pradesh)
- Lead District Manager (LDM) 36
- Rural Self Employment Training Center (RSETI) – 27 (7 States)
- Centre for Financial Literacy (CFL) 127
- No. of beneficiaries of CFL 596432
- Financial Literacy Counselors 15
- No. of Fin. Literacy Camps (FLC) 1541
- No. of beneficiaries of FLC 50408
- RRB -1 (Paschim Banga Gramin Bank)

No of Claims Settled up to 31.12.2024 (since inception)						
PMSBY	PMJJBY					
2,573	15,106					

9,808

10.653

6,795

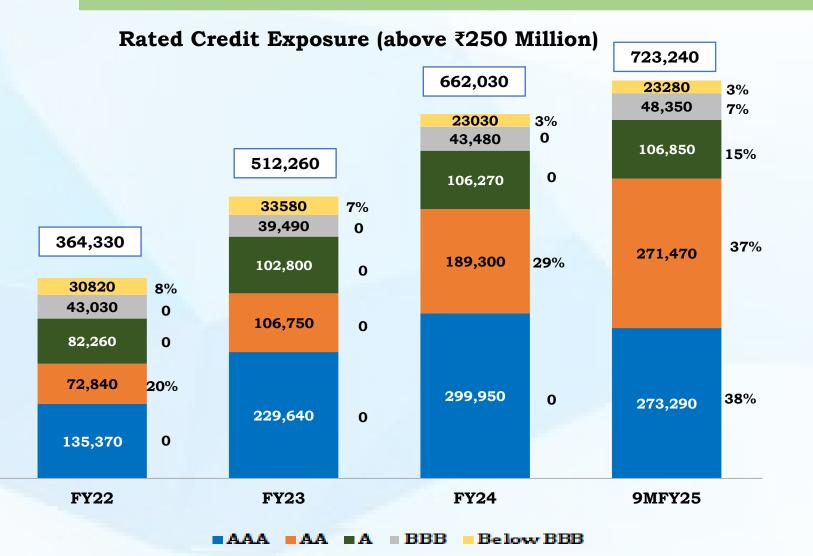
4.766

Number of BCs

Improving Asset Quality (1/12)



Credit quality of the advance portfolio has been consistently improving over the years



•Out of advances over ₹250 million, **81%** is rated

•90 % of the rated book is A and above

•97% of the rated book is above investment grade (BBB and above)

•Rating mix indicates healthy and stable asset book

Improving Asset Quality (2/12)



Unrated Credit Exposure (above ₹250 Million) 169,800 142,740 139,030 132,450 0 58,260 27,020 0 0 24,170 38,310 0 •Out of total unrated 9,980 0 2,940 0 10% 16,290 exposure, **66%** of the 0 6,760 exposure is in PSU Sectors •56% of total unrated exposure is to PSUs with 105,740 105,340 1 1 1 95,250 93,960 Govt. Guarantee, indicating 67% *high degree of safety* FY22 **FY23** FY24 **9MFY25**

PSU with Govt Guarantee

PSU without Govt Guarantee

Others

Improving Asset Quality (3/12)



Healthy Portfolio of NBFC Advances with 99% Portfolio rated above A

₹ in Millions

Standard NBFC	F	¥22	F	Y23	FY	24	9MFY25		
	O/s	%	O/s	%	O/s	%	O/s	%	
NBFC – PSUs (excl. HFCs)	45,640	24.40	43,230	18.59	55,090	20.58	53,350	19.46	
NBFC – HFCs	66,050	35.31	90,600	38.95	67,360	25.17	44,930	16.39	
NBFC – MFIs	6,270	3.35	11,550	4.96	11,570	4.32	12,810	4.67	
NBFC - Others	69,090	36.94	87,240	37.50	133,590	49.92	163,060	59.48	
Total	187,050	100.00	232,620	100	267,620	100	274,150	100	

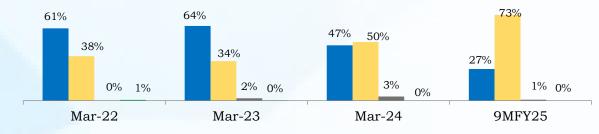
Rating of Standard NBFCs



■AAA ■AA ■A ■BBB & below

Standard NBFCs (Fig. in ₹ millions)	FY22	FY23	FY24	9MFY25	
Bank Sponsored	23,790	38,300	15,770	9,370	
PSU	68,070	63,590	73,470	60,790	
Private Inst. (non-Bank)	95,190	130,730	178,380	203,990	
Total	187,050	232,620	267,620	274,150	

Rating of Standard HFCs



■AAA ■AA ■A ■BBB & below

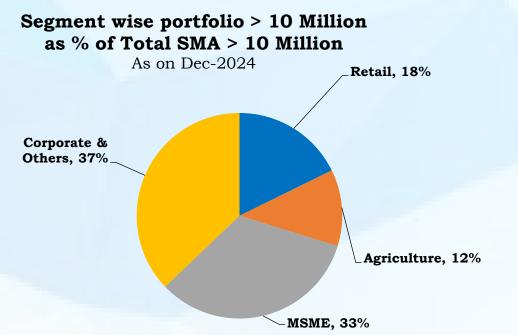
Out of Standard NBFCs, HFCs (Fig. in ₹ millions)	FY22	FY23	FY24	9MFY25
Bank Sponsored	22,800	38,300	13,770	7,510
PSU	22,440	20,360	18,380	7,450
Private Inst. (non-Bank)	20,810	31,940	35,210	29,970
Total	66,050	90,600	67,360	44,930

Improving Asset Quality (4/12)

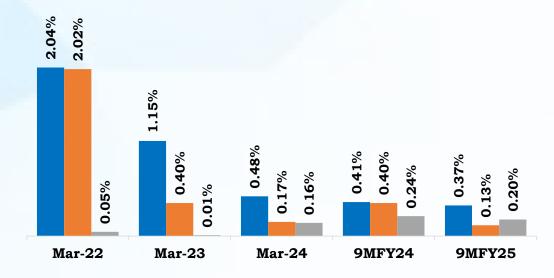


Special Mention Account (SMA) (10 Million & above)

	SMA Position of the Bank (10 million and above)										
	FY22		FY23		FY24		9MFY24		9MFY25		
Parameters	B/o	% of Gross Advances	B/o	% of Gross Advances	B/o	% of Gross Advances	B/o	% of Gross Advances	B/o	% of Gross Advances	
SMA 0	21,840	2.04%	18,670	1.15%	8,890	0.48%	7,320	0.41%	7,680	0.37%	
SMA 1	21,680	2.02%	6,500	0.40%	3,220	0.17%	7,140	0.40%	2,800	0.13%	
SMA 2	590	0.05%	220	0.01%	2,950	0.16%	4,250	0.24%	4,200	0.20%	
Total	44,110	4.12%	25,390	1.57%	15,060	0.81%	18,710	1 .04 %	14,680	0.70%	



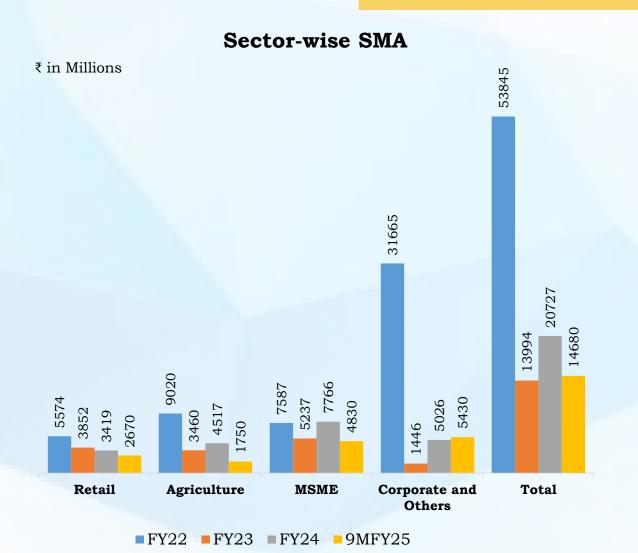
SMA (10 Million & above) as % of Gross Advances



Improving Asset Quality (5/12)



Special Mention Accounts (SMA) & Slippages



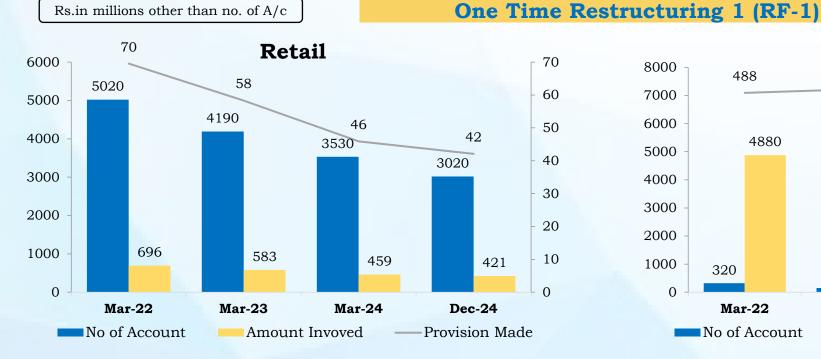
Recovery v/s Fresh Addition

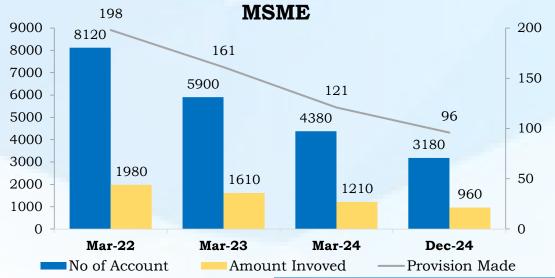
Particulars	FY22	FY23	FY24	9MFY24	9MFY25
Total Recovery	46,650	36,560	31,270	23,420	27,600
Fresh Addition	61,230	20,960	20,720	15,970	17,610
Recovery v/s Fresh Addition	0.76x	1.74x	1.51x	1.47x	1.57x

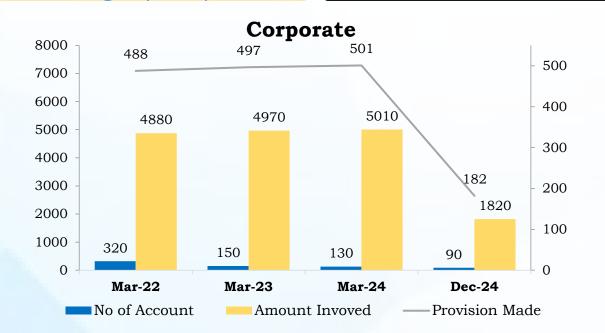
Improving Asset Quality (6/12)

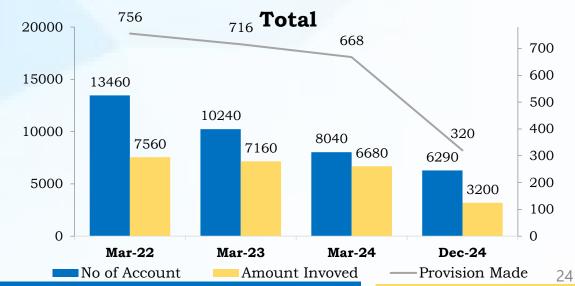


As per RBI guidelines dated Aug 6, 2020





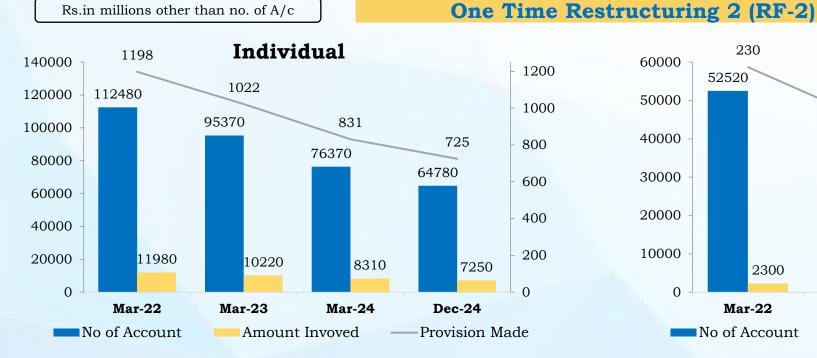


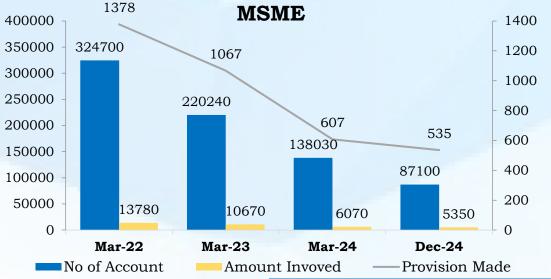


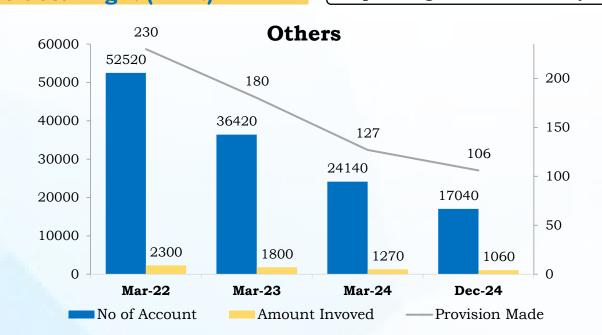
Improving Asset Quality (7/12)

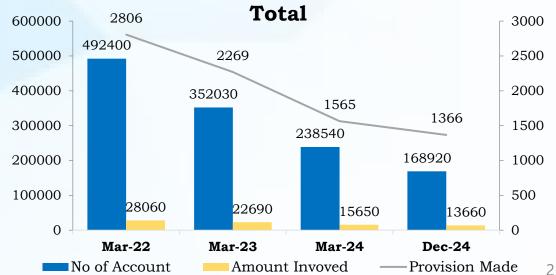


As per RBI guidelines dated May 5,2021









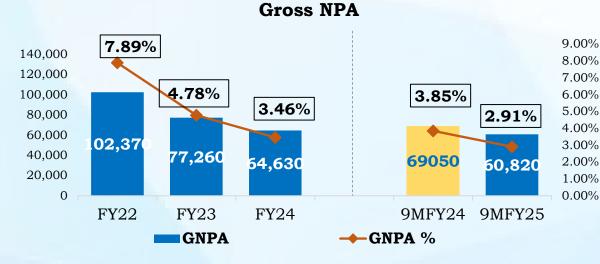
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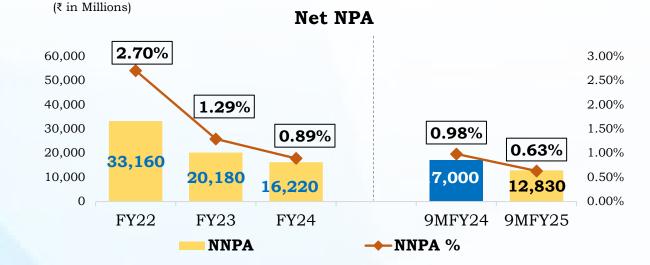
Improving Asset Quality (8/12)

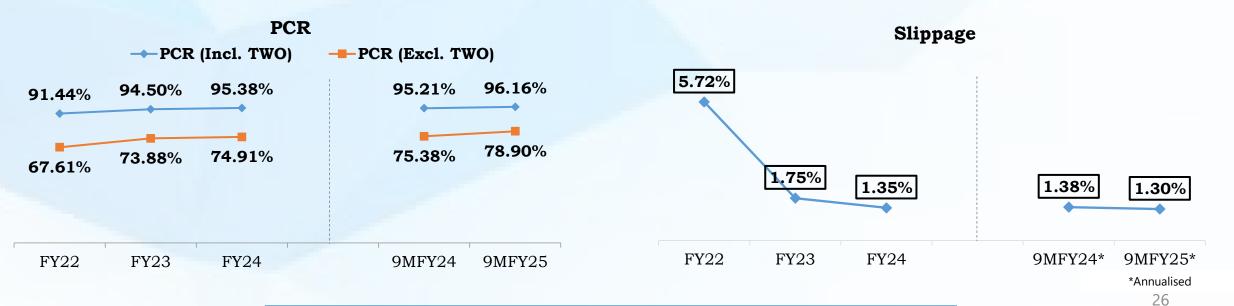


Declining NPAs, higher provisioning coverage & lower slippages

(₹ in Millions)







Improving Asset Quality (9/12)



Movement in NPA

₹ in Millions

S1 no	Particulars	FY22	FY23	FY24	9MFY24	9MFY25
1	Opening Gross NPA	113,520	102,370	77,260	69,390	64,630
	Less :					
2	Cash Recovery	12,990	13,540	7,400	1,570	4,940
3	Upgradation	20,870	6,780	6,580	2,900	3,870
4	Write off	38,510	25,750	19,380	700	12,610
5	Total Reduction	72,370	46,070	33,360	5,170	21,420
6	Fresh Addition	61,230	20,960	20,720	4,830	17,610
7	Closing Gross NPA	102,370	77,260	64,630	69,050	60,820
8	Recovery in Written off + RI	12,790	16,240	17,290	6,500	18,790
9	Total Recovery + Upgradation (2 +3+8)	46,650	36,560	31,270	10,970	27,600

Improving Asset Quality (10/12)



Asset Classification

₹ in Millions

Category		FY22	FY23	FY24	9MFY24	9MFY25
Otendeni	O/S	1,195,400	1,539,030	1,804,140	1,722,910	2,025,730
Standard	%	92.11%	95.22%	96.54%	96.15%	97.09%
Sub stor doud	O/S	22,830	10,000	11,390	13,380	14,040
Sub-standard	%	1.76%	0.62%	0.61%	0.75%	0.67%
Doubtful	O/S	72,900	62,290	38,840	52,390	33,620
Doubtiui	%	5.62%	3.85%	2.08%	2.92%	1.61%
Loss	O/S	6,650	4,980	14,400	3,270	13,150
LOSS	%	0.51%	0.31%	0.77%	0.18%	0.63%
CNDA	O/S	102,370	77,260	64,630	69,050	60,820
GNPA	%	7.89%	4.78%	3.46%	3.85%	2.91%
Total Advances	0/S	1,297,770	1,616,290	1,868,770	1,791,950	2,086,550

Improving Asset Quality (11/12)



Segment NPA

₹ in Millions

			FY22			FY23			FY24			9MFY24		9MFY25		
SL No	Sector	Gross Advances	Gross NPA	% to respective portfolio												
1	Retail Credit	294,160	7,420	2.52	350,390	6,050	1.73	401,610	4,420	1.10	382,070	4,620	1.21	500,550	3,690	0.74
2	Agriculture	188,350	39,130	20.78	217,750	33,230	15.26	246,410	32,660	13.25	233,530	33,730	14.44	280,330	32,800	11.70
3	MSME	244,300	25,990	10.64	288,150	22,090	8.10	327,140	24,050	7.35	321,600	23,990	7.46	362,620	20,960	5.78
4	Corporate	429,170	22,650	5.26	538,030	10,280	1.68	647,560	3,030	0.47	604,830	4,770	0.79	690,100	3,370	0.49
5	Total (1 to 4)	1,155,980	95,190	8.23	1,394,320	71,650	5.14	1,622,720	64,160	3.95	1,542,030	67,110	4.35	1,833,600	60,820	3.32
6	Overseas	141,790	7,180	5.06	221,980	5,610	2.53	246,050	470	0.19	249,910	1,940	0.78	252,950	0	0.00
7	Total	1,297,770	102,370	7.89	1,616,290	77,260	4.78	1,868,770	64,630	3.46	1,791,950	69,050	3.85	2,086,550	60,820	2.91

Consistent reduction of GNPA in all segments

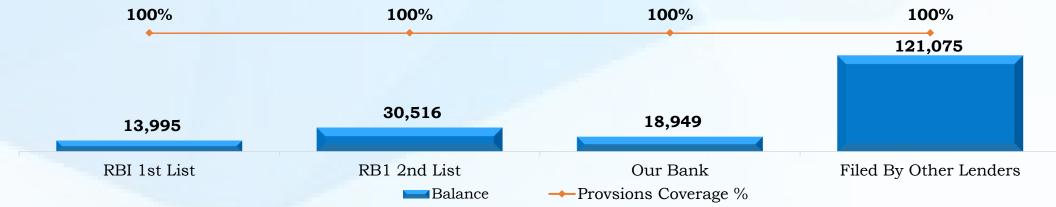


NCLT (Admitted) Accounts as on Dec-24									
	₹ in Millions								
Particulars	Accounts	OLB	Provisions	PCR					
RBI 1 st List	9	13,995	13,995	100%					
RB1 2 nd List	16	30,516	30,516	100%					
Filed by UCO	39	18,949	18,949	100%					
Filed By Other Lenders	183	121,075	121,075	100%					
Total	247	184,535	184,535	100%					
1	00%	100%							

NARCL Accounts as on Dec-24

₹ in Millions

Position with Our Bank	No. of Accounts	Bal Outstanding		
Accounts Already Resolved	3	1311		
Bids received from NARCL and in Process	4	6,040		
Under Process with NARCL- Due Diligence	1	440		
Total	8	7791		



Improved Bond Rating & Capital Adequacy (1/2)



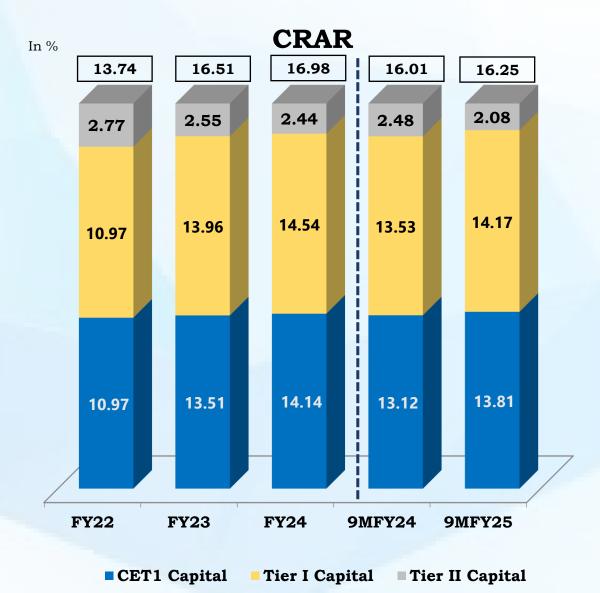
Sr No	Rating Agency	Basel III	
		AT-I Bond Rating	Tier-II Bond Rating
1	India Ratings	-	AA/Stable
2	CARE Ratings	-	AA/Stable* (Upgraded on Jan-2025)
3	Acuite Ratings	AA - /Stable	AA /Stable
4	Infomerics Ratings	AA - /Positive	-

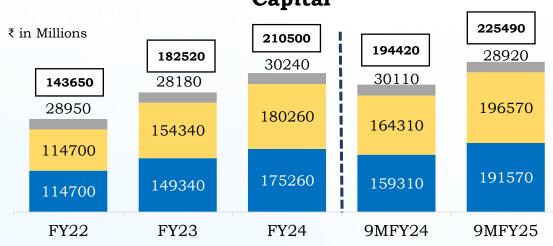
Certificate of Deposit				
CRISIL Rating	A1+ (Highest Rating)			

Long-term Issuer Rating				
Rating Agency	Rating	Rating Action		
India Ratings	AA/Stable	Upgraded on Oct 18, 2024		
Infomerics Ratings	AA /Positive	Reaffirmed on Aug 09, 2024		

Improved Bond Rating & Capital Adequacy (2/2)

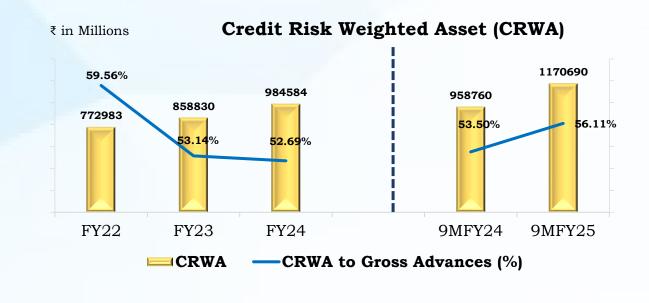






CET1 Capital

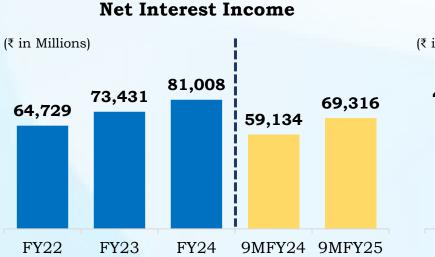


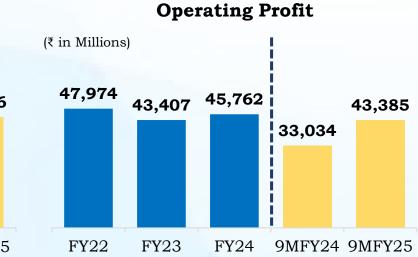


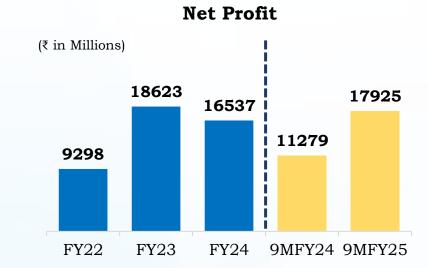
Capital

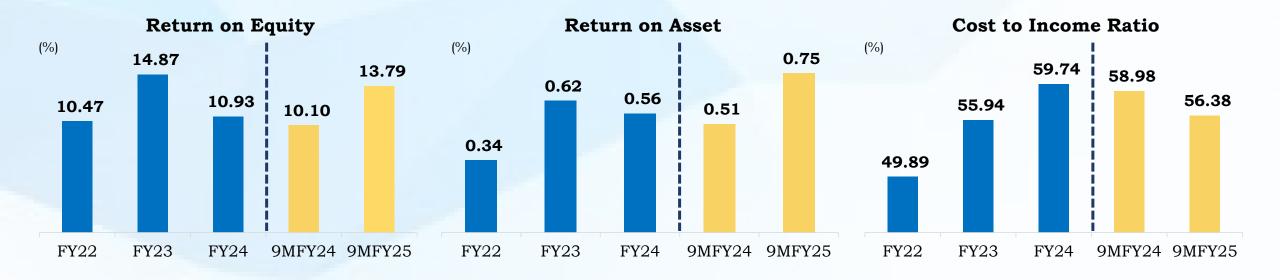
Strong Financial Performance (1/6)





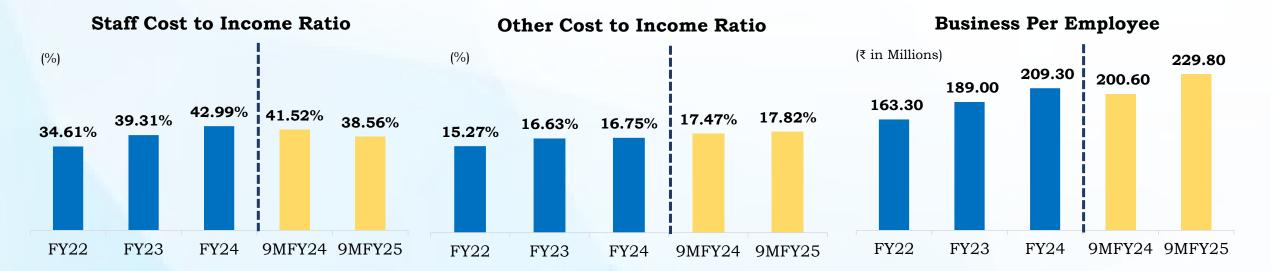


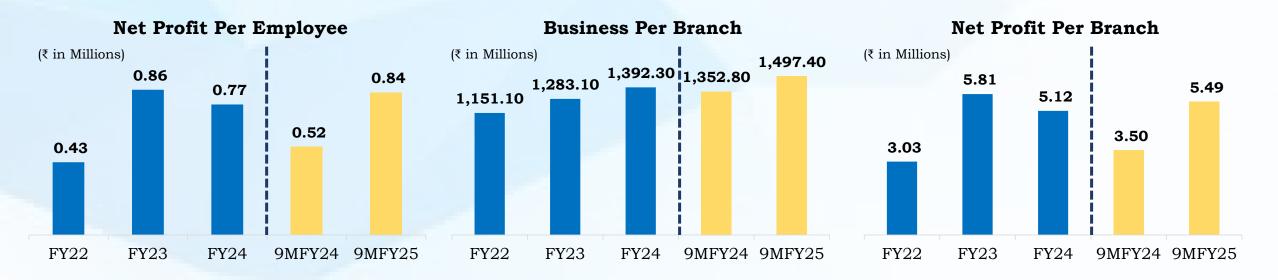




Strong Financial Performance (2/6)

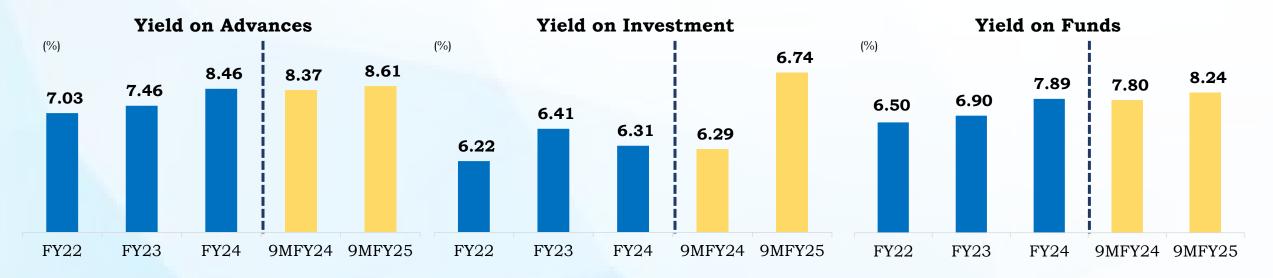


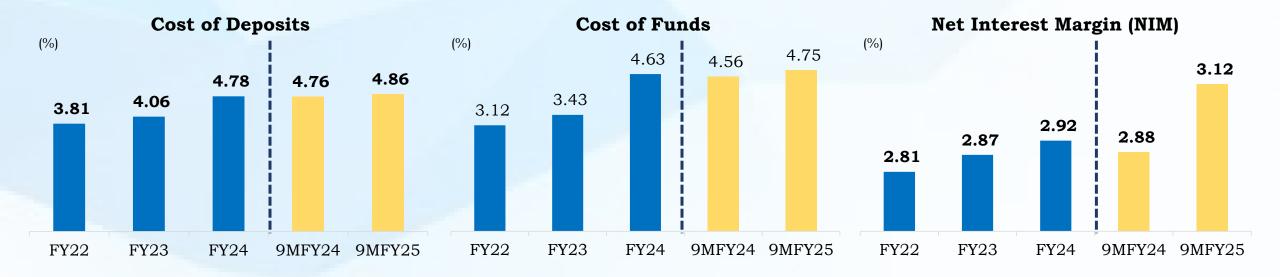




Strong Financial Performance (3/6)







Strong Financial Performance (4/6)



Non-Interest Income

Sr. No	Particulars	FY22	FY23	FY24	9MFY24	9MFY25
1	Fee based Income	9,830	10,000	11,370	8,060	9,930
a.	Charges & Commissions from Advance	4,130	4,010	4,310	2,950	4,100
b.	Commission from Bancassurance & others	200	560	680	520	430
с.	Charges & Commission from Others	5,500	5,430	6,380	4,590	5,400
2	Recovery in Written Off	15,460	16,240	14,870	11,640	16,600
3	Treasury Income	5,720	(1,160)	6,420	1,710	3,610
4	Total (1+2+3)	31,010	25,080	32,660	21,410	30,140

Strong Financial Performance (5/6)



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Sr. No	Particulars	FY22	FY23	FY24	9MFY24	9MFY25
1	Domestic Investment	968,180	946,930	929,700	948,400	915,540
a.	SLR	691,710	675,720	664,180	673,650	669,110
	SLR as % to Dom. Investment	71.44	71.36	71.44	71.03	73.08
b.	Non SLR	276,470	271,210	265,520	274,750	246,420
I	Held To Maturity (HTM	672,150	735,350	745,720	761,540	676,190
II	Available For Sale (AFS)	297,290	211,570	183,480	186,860	211,690
III	Held For trading (HFT) & FVTPL	(1,260)	-	500	-	25,130
IV	Investment in Associates	1,990	1,990	2,390	-	2,530
2	Modified Duration (AFS+HFT)	39.70	33.60	31.10	32.10	36.90
3	Overseas Investment	22,270	29,740	22,930	24,190	31,870
4	Total Gross Investment (1+3)	990,450	976,670	952,630	972,590	947,410
5	HTM To Gross Domestic Investment (%)	69.42%	77.66 %	80.21%	80.30%	73.86%
6	Excess SLR (%)	13.15%	9.61 %	7.85%	8.35%	6.69 %



Non-SLR Investment

Sr. No	Particulars	FY22		FY23		FY24		9MFY24		9MFY25	
NO		O/S	% Share	0/S	% Share	0/S	% Share	O/S	% Share	O/S	% Share
1	PSU Bonds	6,590	2.38	6,160	2.27	5,530	2.08	5,750	2.09	5,980	2.43
2	Corporate and Other Bonds & Debentures	12,110	4.38	16,160	5.95	26,480	9.98	24,240	8.82	25,590	10.38
3	Special Govt. Sec excl. Recap Bonds	47,350	17.13	37,060	13.67	26,650	10.04	36,740	13.37	26,010	10.56
4	CG Recap. Bond	184,100	66.59	184,100	67.88	184,100	69.34	184,100	67.01	173,210	70.29
5	Share of PSU/Corporate/ Others	10,860	3.93	9,040	3.33	8,420	3.17	8,260	3.01	12,580	5.11
6	Venture Capital Fund	370	0.13	360	0.13	370	0.14	370	0.13	30	0.01
7	Regional Rural Bank	1,990	0.72	1,990	0.73	2,390	0.90	2,530	0.92	2,530	1.03
8	Security Receipts	13,100	4.74	10,970	4.05	10,610	4.00	10,810	3.93	490	0.20
9	Subsidiaries JV	-	-	-	-	-	-	-	-	-	-
10	Certificate of Deposit (CD	0	0	5,370	1.98	970	0.36	1,950	0.71	-	-
	Total Non SLR Investment	276,470	100	271,210	100	265,520	100	274,750	100	246,420	100

Seasoned Management team with vast experience (1/2)



Key Management (Chairman & Whole Time Directors)



Shri Aravamudan Krishna Kumar Non-Executive Chairman

- Dedicated 39 years to the State Bank of India (SBI).
- Managed SBI's International Operations.
- Served on the Central Board of SBI and various Board-level committees.
- Acted as a board member for SBI subsidiaries like SBICAP Securities, SBI Life Insurance, SBI General Insurance and SBI Credit Cards.
- Holds a bachelors degree in Economics and a Certified Associate of the Indian Institute of Bankers (CAIIB).



Shri Rajendra Kumar Saboo Executive Director

- Broad expertise in banking across both field and administrative roles.
- Served as Branch Head, Regional Head, and Cluster Head in multiple locations.
- Headed Integrated Treasury & International Banking, Digital Banking, and Wealth Management Departments
- Holds a Post Graduate degree in Commerce and an MBA in Banking & Finance.
- Additionally, he is a Certified Associate of the Indian Institute of Bankers (CAIIB) and has an Advanced Diploma in Management.



Shri Ashwani Kumar Managing Director & CEO

- · More than two decades of extensive banking experience.
- Served in various Public Sector Banks including Bank of Baroda, Corporation Bank, Oriental Bank of Commerce, Punjab National Bank and Indian Bank.
- Held the position of Executive Director at Indian Bank before becoming MD & CEO of UCO Bank.
- He is a Chartered Accountant and holds a postgraduate degree in Commerce.
- Additionally, he is a Certified Associate of the Indian Institute of Bankers (CAIIB).



Shri Vijaykumar Nivrutti Kamble

- Executive Director
- Began his banking journey with Bank of Maharashtra in 1990 as an Agriculture Field Officer (AFO).
- Diverse experience across various roles in both field and administrative offices.
- As General Manager, he led Resource Planning, Marketing, Corporate Services, Cash Management and Branch Expansion.
- Served as a Director on the Boards of Maharashtra Gramin Bank, PSB Alliance, and The Maharashtra Executor & Trustee Co. Ltd. (METCO)
- Holds Post Graduate degree in Economics and a member of Indian Institute of Banking & Finance.



Non-Executive Directors



Shri Sudhir Shyam (Govt. of India Nominee Director) Appointed w.e.f. 13.05.2024



Dr. Sarada Prasan Mohanty (RBI Nominee Director) Appointed w.e.f. 05.08.2024



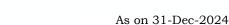
Shri Subhash Shankar Malik (Part time Non-Official Director) Appointed w.e.f. 08.05.2023

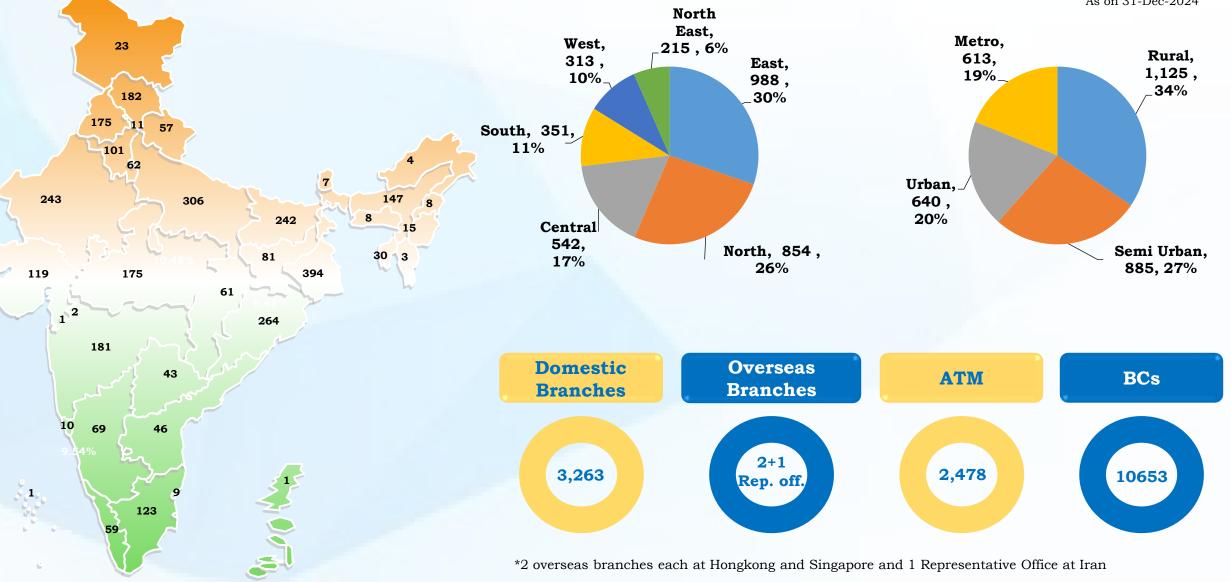


Ms.Rachna Khare (Shareholder Director) Appointed w.e.f. 10.01.2025

Pan India Presence

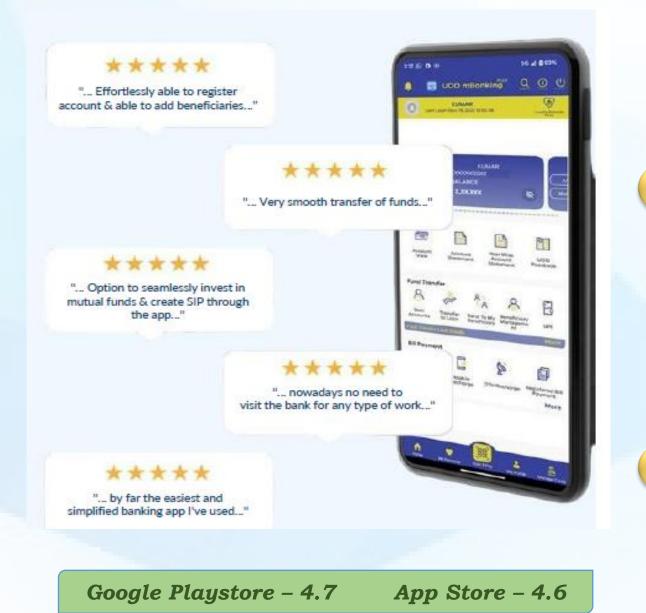
प्रको बेक (भारत सरकार का उपक्रम) सम्मान आपके विश्वास का Honours Your Trust





Leveraging Digital Infrastructure for growth (1/5)



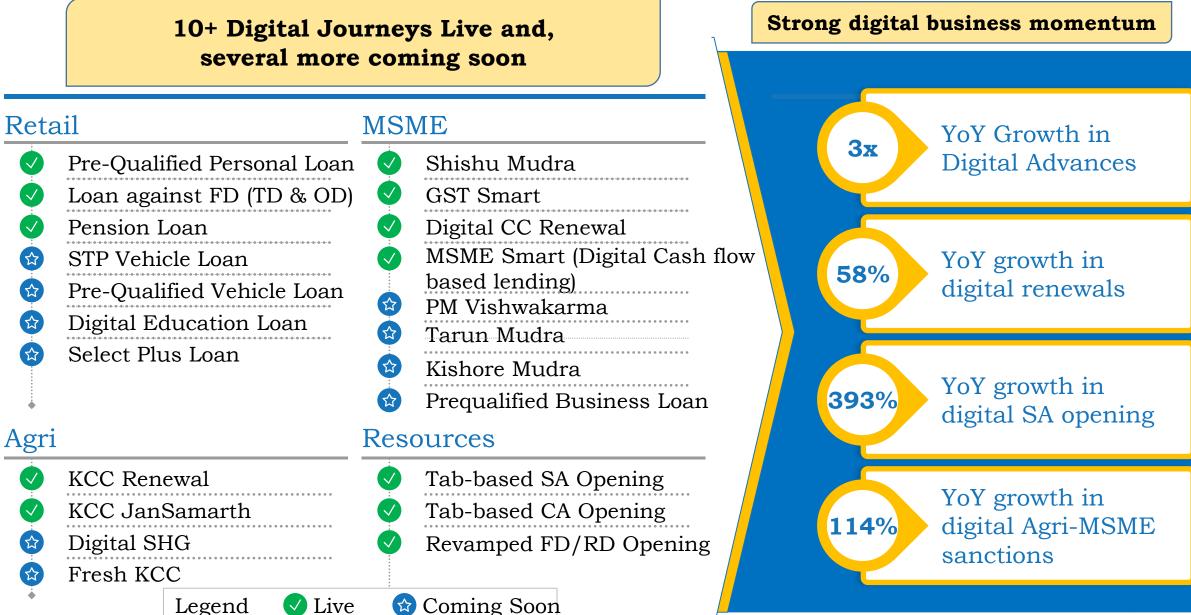


Recent Launches by UCO Bank in GFF 2024

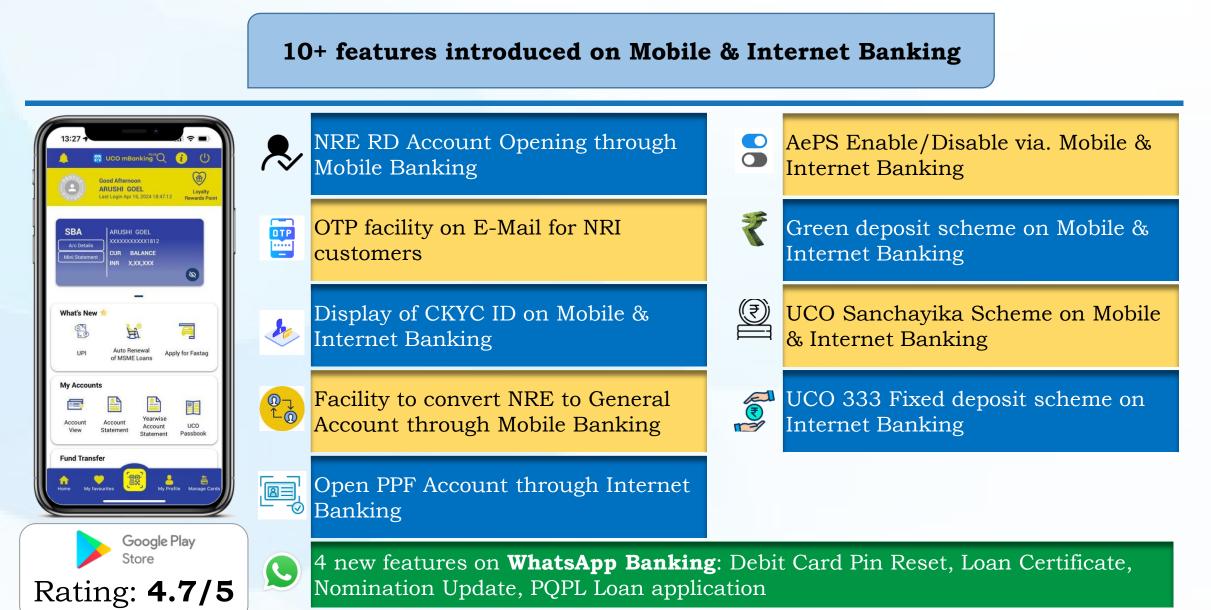
UPI Circle (issuer): It allows an UPI user to make payment permission to trusted secondary users from the payer's account with minimum intervention and with adequate risk mitigations, an UPI user can set up partial and full delegation.

UPI Lite Autopay Top-up : This feature ensures seamless small value transactions by automatically recharging an user's wallet when its balance falls below a pre-set threshold. It is providing ease of low value transactions to the customers

यूको बैंक (मारत सरकार का उपक्रम) सम्मान आपके विश्वास का Honours Your Trust







Leveraging Digital Infrastructure for growth (4/5)

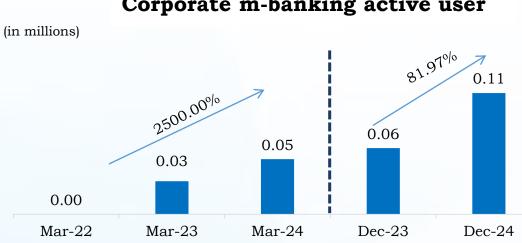


Retail m-banking active user



Internet Banking User





WhatsApp Banking Users



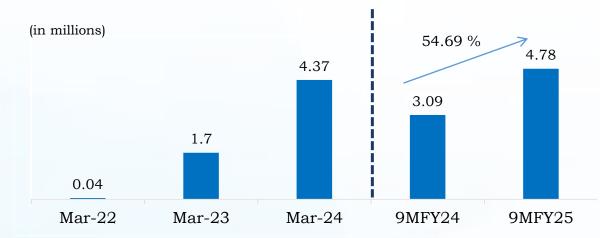
Corporate m-banking active user

Leveraging Digital Infrastructure for growth (5/5)



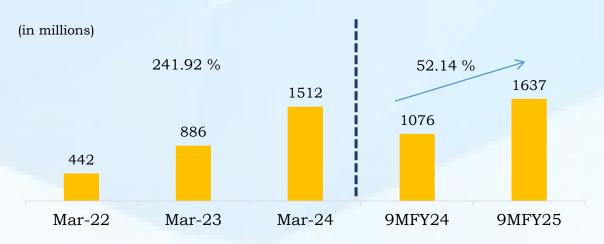


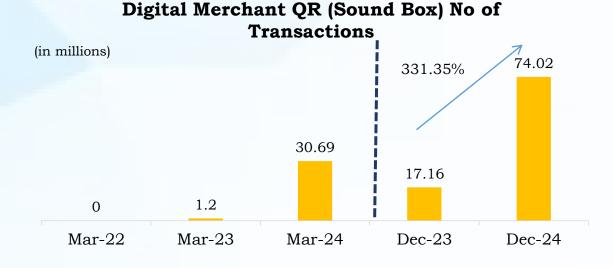
Mobile Banking No of Transactions



Corporate Mobile Banking Transactions

UPI No of Transactions









Key Growth Strategies

Key Growth Strategies







PARIVARTAN – Digital Transformation Journey



25+ digital journeys planned for improved customer experience with innovative products & personalized offerings.



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80+ Fintechs empaneled across categories to leverage advanced technologies.



Regular trainings for 3000+ Digi Champs & Branch heads on Digital products started.



Modernization of digital architecture for improved resilience & experience in progress.



Omnichannel stack **&**z **approach** initiated for driving personalization &



Digital Transformation & Technological Initiatives

Tab Banking & Expansion

Cybersecurity & Monitoring Enhancements

AI & Automation

Digital Security & IT Infrastructure Enhancements

- **Tab Banking** introduced to focus on acquisition of quality customers.
- Impressive **growth with 1698 branches** covered as of December 2024, and plans to extend to 2,500 branches by March 2025 with a view to enhanced customer service and deepening reach.
- **Transaction Monitoring Vertical:** A dedicated vertical to safeguard against cybercrime and fraudulent transactions, integrating multiple alert systems for better control.
- **PULSE**: An advanced alert monitoring system using real-time data analytics to detect unusual transactions and raise alerts to customers through automated IVR calls.
- UDAY (AI-based Chatbot): UDAY, Generative AI based chatbot capable of cognitive search, live agent, co-browsing, etc, provides a personalized customer service experience, offering real-time interaction and multimedia responses in multiple languages.
- **IVR Enhancements:** UCO Sampark 2.0 now offers 31 self-service options, with 86% service fulfillment through IVR, among the best in the industry.
- Virtual RM: It has the capability to direct call access to premium call advisors for Priority Customers.
- Awarded ISO 27001 & PCI DSS Certification.
- Established Next Gen Network Operations Center (NOC) for 24x7 network management & Network Access Control (NAC) for endpoint security.
- Set up Cyber Security Operation Center **(CSOC)** with advanced technology.
- Implemented Analytics & Enterprise Data Warehouse (EDW).
- Deployed IT Asset Management and Application Whitelisting solutions.

Strategic Initiatives (3/6)



Women-Centric Initiatives

Introduced a special policy for female employees, reflecting our commitment to gender diversity



• As of December 2024, women represent 29% of our workforce

• 37 All-Women Branches, 16% Branches and 10% Zones led by Women

A. Women-Centric Policies

- B. UCO Udaan Scheme

- Offering financial support to meritorious female students pursuing higher education at premier institutes in India
- Preferential loan terms and a 0.10% concession in interest rate

C. Loan Concessions for Women

D. Pink Basket

- Home Loans: 0.05% interest concession for female applicants
- MSME Loans: 0.25% concession for women in MSME schemes
- Education Loans: 0.50% concession under the IBA model for female borrowers
- 3 unique deposit products tailored for women:
 - UCO Aparajita (Savings Account)
 - UCO Jaya Lakshmi (Current Account)
 - UCO Sanchayika (Flexi-RD Account)

Strategic Initiatives (4/6)



AI/ML Driven Decision Making



Propensity Modelling for different Bank products



AI/ML-based Spend Analysis



AI/ML-driven Default Prediction & Optimized Digital Collection



AI-powered Customer Profiling & Engagement



ML-powered Next Best Offer Recommendations



ML-based Fraud Detection & Analytics



ML-driven Cash Management Optimization



Utilizing Unstructured Data with AI



A sneak peek into upcoming digital offerings



MSME Smart (₹10-25 Lakhs)

Quick, flexible loans for MSMEs, supporting growth with minimal paperwork.



Pre-Qualified Business Loan Ouick access to funds with no need for

Quick access to funds with no need for extensive paperwork.



Digital CC Renewal

Convenient online renewal of cash credit limits with quick processing.



PM Vishwakarma

Financial support for artisans and craftsmen with accessible funding options.



Select Plus Loan

Quick easy top-up on existing home loans for additional funds.



Self Help Group

Digital banking access for Self Help Groups to manage finances easily.



Fresh KCC (<₹1.6 Lakhs)

Fast-tracked Kisan Credit Card issuance for farmers up to ₹1.6 lakhs



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Current Account Tab (Individual)

Fast, digital current account setup for individuals, fully paperless.

Current Account Tab (Sole

Proprietorship)

Quick setup with full digital integration for KYC.

Strategic Initiatives (6/6)

Aari Schemes Launched:

Yojana

Process

5. PM Kusum

6. Rice Sheller

1. Agri Equipment Finance

3. Nari Samriddhi Yojana,

4. Modified Food & Agro

2. Mission Shakti Scooter

Empowering Growth through Strategic transformations:

- Completed Performance Management System Project SAMSIDDHI, transforming the Bank's Human Resources.
- Connected all branches to **Loan Hubs (Retail/SME/Integrated)** for better credit underwriting.
- Placement of GM for **Business Development at 4 centres**.
- Created a dedicated **Resources Business Vertical** across all zones to enhance deposit mobilization.
- Formation of **Gold Loan Vertical** and dedicated **'Co-lending & Pool Cell'** reinforcing focus in these areas.
- Appointed **Professional Advisors** (Risk, CTO, IT, HR, Collection) to align with industry best practices.

Driving Innovation through transaction monitoring & AI-Powered Solutions

- Launched the **PULSE Transaction Monitoring Vertical**, offering integrated monitoring and alert management, along with a dedicated Analytics Cell to enhance operational efficiency.
- Introduced a revamped **AI-based Call Centre** for enhanced phone banking solutions, ensuring faster and more personalized customer service.

MSME Schemes Introduced:

- 1. Textile Finance
- 2. Equipment Finance
- 3. Merchant Credit Card
- 4. Start-Up
- 5. Vahan & e-Vahan
- 6. GST Smart Finance
- 7. GeM Sahay
- 8. Arhatiyas
- 9. MSME Office

Deposit Products Introduced:

- 1. Revamped 'Suvidha Salary' Savings Account
- 2. Business Accounts: UCO Business, UCO Business Plus, UCO Saathi' Current Account
- 3. Special FD Schemes: UCO 333', 'UCO 400', UCO NSCCL e-FDR for NCL clearing members, Green Deposit

Other Business Initiatives :

- 1. Special Concessions: For Take-over Home Loans, Home Loans for Women and Education Loans for Girl Children.
- 2. Corporate Gold Appraisers Empanelled: For standardizing gold appraisal and re-appraisal.
- 3. Expanding Footprint: 100+ New Branches in Western & Southern India.
- 4. Launched Customized Account Number- Mera Account Meri Pehchaan

ESG Initiatives





Obtained GREEN CERTIFICATE from CESC for purchasing 25% of renewable energy from total consumption

UCO EV Loan Scheme exposure shoots up to INR 620 million.

The total exposure of UCO Suryoday Scheme has risen to INR 230 Millions

Tree plantation campaigns nationwide on every special occasion with over 2,2000 tress planted

Promoting Green Deposits with RoI Incentive @ 20bps for retail deposits and @ 10 bps for bulk deposits More than 1.60 million rural women were benefitted through over 0.18 million SHG loans

More than 50,408 & 596,432 persons were educated through FLCs & Banks's Sponsored CFL respectively

Donated 1,418 units of blood through various Blood Donation Camps

More than 7,957 persons were trained through 263 training programmes conducted by 27 Bank's RSETIs in 7 states

Donated INR 0.2 million to Terapanth Yuvak Parishad for Historic Day & Night Blood donation camp for 108 hours continuously Business Continuity Plan for prevention and recovery from potential threats

Launch of "UCO Focus"- an offsite Compliance Monitoring tool

Board approved ESG Policy in place for sustainable growth

Policy on Digital Payment security which establishes security standards for digital payment products and services

Enterprise Fraud Risk Management solution for prevention of unauthorised electronic banking transactions





Financial Highlights

Financial Highlights



Income Statement

Particulars	FY22	FY23	FY24	9MFY24	9MFY25
Interest Earned	149,813	176,505	218,543	159,946	183,223
Other Income	31,008	25,085	32,655	21,406	30,144
Total Income	180,821	201,590	251,198	181,352	213,367
Interest Expended	85,084	103,074	137,535	100,812	113,907
Operating Expenses	47,763	55,109	67,901	4,7507	56,075
Total Expenditure	132,847	158,183	205,436	148,319	169,982
Operating Profit	47,974	43,407	45,762	33,034	43,385
Provisions & Contingencies	30,471	14,355	20,074	15,400	15,411
Profit before Tax	17,503	29,052	25,688	17,633	27,974
Taxes	8,205	10,429	9,151	6,354	10,049
Profit after Tax	9,298	18,623	16,537	11,280	17,925

Financial Highlights



Balance Sheet

Particulars	FY22	FY23	FY24	9MFY24	9MFY25
Capital & Liabilities					
Capital	119,559	119,559	119,559	119,559	119,559
Reserves & Surplus	116,375	138,085	154,010	150,260	166,790
Deposits	2,240,729	2,493,377	2,631,298	2,562,611	2,802,556
Borrowings	135,082	205,011	253,314	288,888	300,637
Other Liabilities & Provisions	66,095	52,597	78,735	80,870	77,225
Total Liabilities	2,677,840	3,008,629	3,236,914	3,202,188	3,466,767
Assets					
Cash & Balances with RBI	102,875	103,000	101,972	126,751	118,438
Balances with Banks	158,605	184,281	188,282	184,493	184,556
Investments	968,738	951,693	929,044	948,224	941,429
Net Advances	1,227,844	1,558,701	1,820,218	1,739,897	2,038,468
Fixed Assets	33,349	35,095	37,814	35,673	38,441
Other Assets	186,429	175,859	159,584	167,148	145,435
Total Assets	2,677,840	3,008,629	3,236,914	3,202,188	3,466,767



Glossary



- **ATM :** Automated Teller Machine
- **APY**: Atal Pension Yojana
- **Base Rate**: Reference rate used by banks for loan pricing
- **BCs**: Business Correspondents
- Tier I Capital: It consists mainly of share capital and disclosed reserves
- **Tier II Capital**: It consists of certain reserves and certain types of subordinated debt
- **CRAR**: Capital to risk weighted assets ratio is arrived at by dividing the capital of the bank with aggregated risk weighted assets for credit risk, market risk and operational risk.
- **Doubtful Asset**: An asset would be classified as doubtful if it has remained in the substandard category for a period of 12 months
- **FVTPL:** Assets are measured at fair value, gains and losses are either recognised entirely in profit or loss
- **Gross NPA:** Gross Non-Performing Assets (GNPA) are the sum of all the loans that have been defaulted
- Held Till Maturity (HTM): The securities acquired by the banks with the intention to hold them up to maturity
- **Held for Trading (HFT)**: Securities where the intention is to trade by taking advantage of short-term price / interest rate movements.
- **HFC**: Housing Finance Company
- **Modified Duration**: Modified Duration = Macaulay Duration / (1+y/m), where 'y' is the yield (%), 'm' is the number of times compounding occurs in a year.
- NBFC: Non-Banking Financial Company
- Net Interest Income (NII): The NII is the difference between the interest income and the interest expenses
- Net Interest Margin (NIM): Net interest margin is the net interest income divided by average interest earning assets
- **Non-Interest Income**: The differential (surplus or deficit) between non-interest income and non-interest expenses as a percentage to average total assets
- Net NPA: Gross NPA (Balance in Interest Suspense account + DICGC / ECGC claims received and held pending adjustment + Part payment received and kept in suspense account + Total provisions held)

- Non Performing Assets (NPA): Any loan account that has been classified by a bank or financial institution as sub-standard, doubtful or loss assets in terms of asset classification norms of RBI.
- **Overdraft**: An overdraft occurs when you do not have enough available funds in your account to cover a cheque or other withdrawal, but the bank pays the items and overdraws your account.
- **PCR :** Provisioning Coverage Ratio
- PMJDY: Pradhan Mantri Jan-Dhan Yojana
- PMJJBY: Pradhan Mantri Jeevan Jyoti Bima Yojana
- PMSBY: Pradhan Mantri Suraksha Bima Yojana
- **PSU**: Public Sector Undertaking
- **Restructuring**: Restructuring would normally involve modification of terms of the advances / securities, which would generally include, among others, alteration of repayment period / repayable amount / the amount of installments and rate of interest
- **Risk Weighted Asset**: The notional amount of the asset is multiplied by the risk weight assigned to the asset to arrive at the risk weighted asset number
- **RSETI**: Rural Self Employment Training Institutes
- **SMA**: Special Mention Accounts(SMA) refer to the accounts that show signs of turning into a non-performing asset in the first 90 days or even before being identified as an NPA
- **SLR**: SLR is the portion that banks need to invest in the form of cash, gold or government approved securities.
- **UPI**: Unified Payments Interface
- **Written o**ff: Loan write-off means the lender considers the loan a loss and write it off from the balance sheet to equalise it
- Yield to Maturity (YTM) or Yield: The Yield to maturity (YTM) is the yield promised to the bondholder on the assumption that the bond will be held to maturity and coupon payments will be reinvested at the YTM. It is a measure of the return of the bond
- Yield on Advances: Interest Income / Avg. Advances
- Yield on Funds: Income generated from an investment, separate from the principal



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