

January 29, 2025

To,

Corporate Communication Department

**BSE Limited**

Phiroze Jeejeeboy Towers,

Dalal Street, Mumbai – 400 001.

BSE Security Code: 532528

Listing Department

**National Stock Exchange of India Limited**

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051.

NSE Symbol: DATAMATICS

**Sub: Press Release**

Dear Sir/Madam,

Please find attached herewith press release titled “**Datamatics Q3FY25 Revenue up 15.2% YoY to ₹ 425.5 crore; PAT at ₹ 74.3 crore.**”

Kindly take the above on your record.

For **Datamatics Global Services Limited**

**Divya Kumat**

**President, Chief Legal Officer and Company Secretary**

**(FCS: 4611)**

**Enclosed: as above**

# DATAMATICS

## Datamatics Q3FY25 Revenue up 15.2% YoY to ₹ 425.5 crore; PAT at ₹ 74.3 crore

**January 29, 2025, Mumbai:** Datamatics Global Services Ltd. (DGSL), a global Digital Technologies, Operations, and Experiences company, announced its standalone and consolidated financial results for the **third quarter** ended December 31, 2024.

*Commenting on Q3FY25 results, Rahul Kanodia, Vice Chairman and CEO, said, "We are pleased to report a robust revenue growth of 4.6% QoQ and 15.2% YoY, even in a seasonally weak quarter. This growth was broad-based across all segments, demonstrating the resilience of our business model. We maintained an EBIT margin of 10.5%, driven by our focus on cost optimization and disciplined execution. While demand for our offerings remains steady, we are vigilant about macroeconomic uncertainties ahead."*

### Key Financial Highlights – Q3FY25

Particulars (₹ in Crore)	Q3 FY25	Q3 FY24	YoY %	Q2 FY25	QoQ %
Revenue from Operations	425.5	369.3	15.2%	406.8	4.6%
EBITDA	54.6	52.6	3.6%	48.8	11.9%
EBITDA Margin %	12.8%	14.3%	(143bps)	12.0%	84bps
EBIT	44.7	43.7	2.4%	39.3	13.7%
EBIT Margin %	10.5%	11.8%	(132bps)	9.7%	84bps
PBT before exceptional item	53.3	53.8	(0.9%)	52.7	1.1%
PBT Margin%	12.2%	14.2%	(193bps)	12.5%	(32bps)
PBT After exceptional item	88.1	53.8	63.9%	52.7	67.2%
PBT Margin%	20.2%	14.2%	605bps	12.5%	767bps
PAT (After NCI)	74.3	41.3	79.9%	42.4	75.4%
PAT Margin %	17.0%	10.9%	617bps	10.1%	696bps
EPS (Diluted) (₹)	12.58	7.01	79.6%	7.18	75.3%

### Key Financial Highlights – 9MFY25

Particulars (₹ in Crore)	9M FY25	9M FY24	YoY %
Revenue from Operations	1,226.2	1,137.2	7.8%
EBITDA	154.7	179.3	(13.7%)
EBITDA Margin %	12.6%	15.8%	(315bps)
EBIT	126.7	151.9	(16.6%)
EBIT Margin %	10.3%	13.4%	(302bps)
PBT before exceptional item	162.1	179.5	(9.7%)
PBT Margin%	12.8%	15.4%	(258bps)
PBT After exceptional item	193.8	179.5	7.9%



PBT Margin%	15.3%	15.4%	(7bps)
PAT (After NCI)	160.2	145.7	10.0%
PAT Margin %	12.7%	12.5%	18bps
EPS (Diluted) (₹)	27.12	24.71	9.7%

Balance Sheet Highlights (₹ in Crore)	*9MFY25	FY24	FY23
Net Cash & Investments	326.4	653.1	498.2
DSO (Days)	58	67	67

\*The company paid towards the acquisition of Dextara Digital Pvt Ltd in April 2024 and TNQ Tech Private Limited in December 2024.

### Operational Highlights Q3FY25

- Datamatics expanded its client portfolio by adding 12 new customers.
- Lumina Datamatics acquired a controlling stake in TNQTech.
- Datamatics showcases its transformative AI vision at Davos during the World Economic Week.
- Datamatics expands operations in the Philippines with the inauguration of its fourth delivery center in Cebu City.
- Datamatics achieves UK Government-backed Cyber Essentials Certification, enhancing Cybersecurity and providing greater protection for customers.
- Datamatics wins prestigious UN Women India, Women Empowerment Principles (WEPIs) Award for Transparency & Reporting.
- A leading metro system in India partners with Datamatics to deploy an end-to-end Automatic Fare Collection (AFC) system across 23 stations, aimed at transforming the city's transit infrastructure.
- A leading US-based supply chain and logistics solutions provider selects Datamatics to automate key logistics processes leveraging Datamatics automation suite of products to optimize operational efficiency, streamline workflows, and enhance overall business.
- A US-based insurance company selects Datamatics to provide AI-powered customer support, delivering efficient and personalized assistance through voice interactions to enhance customer experience.

### Analyst Coverage

- Everest Group recognizes Datamatics as Major Contender in Robotic Process Automation (RPA) Products PEAK Matrix® Assessment 2024.
- ISG recognizes Datamatics as Product Challengers in ISG Provider Lens for Intelligent Automation Services 2024 Study.
- HFS Research recognizes Datamatics as Disruptors in HFS Horizon for Salesforce Service Providers, 2025.
- Avasant recognizes Datamatics as Challengers in Avasant Salesforce Service 2024 Radarview Assessment.



- NelsonHall recognizes Datamatics as Major Player in NelsonHall's F&A Transformation NEAT, 2024.
- Avasant recognizes Datamatics as Disruptors Avasant in Intelligent Document Processing Platforms 2024-2025 RadarView™
- Everest Group recognizes Datamatics as Major Contender in Data and AI (D&AI) Services for Mid-market Enterprises PEAK Matrix® Assessment 2025.
- Avasant recognizes Datamatics as Challengers Avasant in Intelligent Automation Services 2024–2025 RadarView™.
- Everest Group recognizes Datamatics as Aspirants in Application Management Services PEAK Matrix® Assessment 2025.

### About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Technologies, Operations, and Experiences company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Digital Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. Lumina Datamatics, is a key player in the Publishing and e-Commerce BPM space, has delivery centers in the USA and India. To know more about Datamatics, visit [www.datamatics.com](http://www.datamatics.com)

### Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the World, and other risks not specifically mentioned herein but those that are common to industry.

### For media queries, please contact:

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