

7th August 2024

| National Stock Exchange of India Limited | BSE Limited |
|--|-------------------------------------|
| Exchange Plaza, | 14 th Floor, P J Towers, |
| Bandra Kurla Complex, | Dalal Street, |
| Bandra (East), | Fort, |
| Mumbai 400 051 | Mumbai 400 001 |
| | |
| NSE Scrip Symbol: GPPL | BSE Scrip Code: 533248 |

Dear Madam/ Sir,

Sub: Submission of Analysts/ Investor Presentation

Kindly find enclosed the Analyst/ Investor Presentation regarding the Unaudited financial results of Gujarat Pipavav Port Limited (the Company) for the Quarter ended 30th June 2024.

The Presentation is being made through a Conference call scheduled tomorrow 8th August 2024 at 10.00 AM.

The Presentation is being made available on the Company's website www.pipavav.com

Thank you,

Yours truly,

For Gujarat Pipavav Port Limited

Manish Agnihotri Company Secretary & Compliance Officer

APM Terminals Pipavav Gujarat Pipavav Port Ltd. 504, 5th Floor, Godrej Two, Pirojshanagar, Vikhroli East, Mumbai, Maharashtra India 400079 CIN: L63010GJ1992PLC018106 www.pipavav.com www.apmterminals.com Registered Office Post Office – Rampara No. 2 Via Rajula District Amreli Gujarat 365 560 India CIN: L63010GJ1992PLC018106 T +91-2794-242400 F +91-2794-242413

Gujarat Pipavav Port Limited Result Review Q1 2024-25

8th August 2024



Disclaimer

Statements in this presentation describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand / supply and price conditions in the markets in which the Company operates, changes in Government regulations, tax laws and other statutes and incidental factors







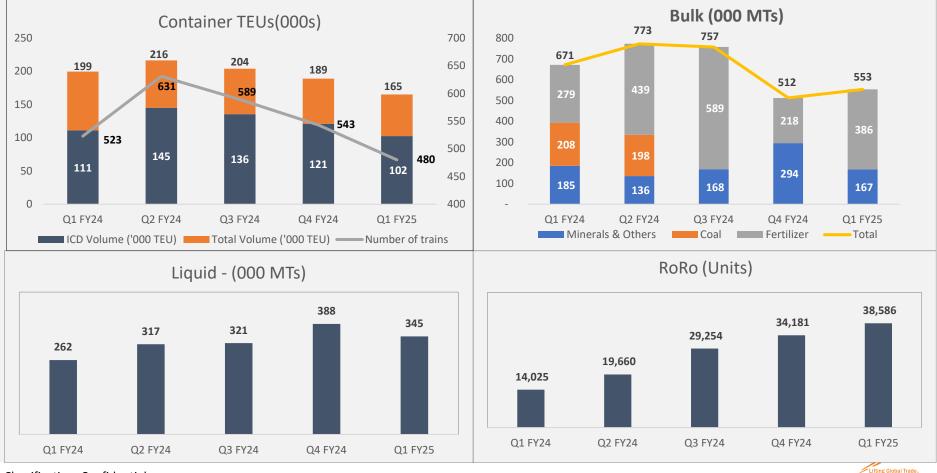
Key Updates

Q1 FY 25 Vs Q1 FY 24

- Container: Lower Transhipment volume
- Liquid: Higher LPG volume
- RORO: Higher exports from OEMs
- Revenue higher by 14%; Higher Liquid & RORO revenue
- EBITDA higher by 41%; Margin at 61%
- Net profit higher by 59%; Higher Liquid & RORO revenue

| CONTAINER (TEUs) | DRY BULK (MT) | | | | |
|-------------------------|----------------------|--|--|--|--|
| 165,223 | 552,965 | | | | |
| (-17%) | (-18%) | | | | |
| LIQUID (MT) | RORO (UNITS) | | | | |
| 344,694 | 38,586 | | | | |
| (+32%) | (+175%) | | | | |
| REVENUE | EBITDA | | | | |
| 2,460 Mn | 1,495 Mn | | | | |
| <i>(+14%)</i> | <i>(+41%)</i> | | | | |
| EBIT | NET PROFIT | | | | |
| 1,205 Mn | 1,046 Mn | | | | |
| <i>(+56%)</i> | <i>(+59%)</i> | | | | |

Volume Development



Classification: Confidential page5

APM TERMINALS

Profit and Loss Statement

INR Million

| Particulars | Quarter ended | | | | | |
|--|---------------|--------|------|--------|------|--|
| | Jun-24 | Mar-24 | % | Jun-23 | % | |
| Income | | | | | | |
| Net Sales / Income from Operations | 2,258 | 2,300 | -2% | 2,017 | 12% | |
| Other Operating Income | 202 | 213 | -5% | 133 | 52% | |
| Total Income | 2,460 | 2,513 | -2% | 2,149 | 14% | |
| Expenditure | | | | | | |
| Operating Expenses | 417 | 373 | 12% | 420 | -1% | |
| Employee benefits expense | 208 | 194 | 7% | 199 | 4% | |
| Other Expenses | 340 | 374 | -9% | 472 | -28% | |
| Total Expenditure | 964 | 940 | 3% | 1,091 | -12% | |
| EBITDA | 1,495 | 1,573 | -5% | 1,058 | 41% | |
| % | 61% | 63% | | 49% | | |
| Depreciation | 291 | 289 | 0% | 287 | 1% | |
| EBIT | 1,205 | 1,283 | -6% | 772 | 56% | |
| Add: Other Income | 216 | 195 | 11% | 186 | 16% | |
| Less: Finance Cost | 17 | 26 | -35% | 25 | -33% | |
| Less: Exceptional Item | - | 519 | | 46 | | |
| Profit Before Tax | 1,404 | 934 | 50% | 886 | 58% | |
| Tax Expense | 358 | 234 | 53% | 227 | 58% | |
| Other comprehensive income, net of tax | - | -5 | | - | | |
| Net Profit | 1,046 | 695 | 51% | 660 | 59% | |

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Thank you

